MTN Group Limited

MTN Group Limited

(Incorporated in the Republic of South Africa)
(Registration number 1994/009584/06)
(Share code MTN)
(ISIN: ZAE000042164)
(MTN or the Company or the Group)

Interim financial results for the six months ended 30 June 2026 (H1 2026)

MTN is a pan-African mobile operator whose purpose is 'Leading digital solutions for Africa's progress'. We have 317.7 million customers in 19^ markets.

First half (H1) 2026 key messages

Commercial momentum translating into strong growth and solid profitability

- Service revenue +17.5%* | EBITDA growth +24.4%* | EBITDA margin 47.6%*
- Fintech revenue up 13.3%*: excl regulatory items +19.3% | transaction value up 33.8%* to $330.5 billion | advanced services up 31.8%*
- Adjusted HEPS +21.3% to 793 cents | strong equity free cash flow growth of 32.7%
- Good progress achieved on the IHS transaction
- Medium-term guidance reaffirmed, share buyback programme to commence

Highlights

MTN delivered strong growth, exceptional profitability and robust cash generation in H1 2026. We maintained balance sheet strength and advanced key strategic initiatives that continue to support long-term shareholder value creation.MTN delivered strong growth, record profitability and robust cash generation in H1 2026, while maintaining balance sheet strength and advancing key strategic initiatives that support long-term shareholder value creation.

- Total customers up 6.7% to 317.7 million
- Active data subscribers increased by 9.1% to 179.3 million
- Data traffic up 22.8% to 14.3 PB
- Mobile Money (MoMo) monthly active users (MAU) up 12.1% to 70.8 million
- Fintech transaction volumes up 17.2% to 13.0 billion
- Fintech transaction value up 33.8%* in constant currency (CC) to $330.5 billion

Financial results:

- Group service revenue increased by 9.7% to R115.3 billion on a reported basis; up 17.5%* in CC
- Data revenue increased by 21.0% to R57.6 billion on a reported basis; up 29.2%* in CC
- Fintech revenue increased by 1.4% to R14 .9 billion on a reported basis; up 13.3%* in CC
- Voice revenue decreased by 3.8% to R30.4 billion on a reported basis; up 2.4%* in CC
- Wholesale revenue increased by 10.3% to R5.2 billion on a reported basis; up 15.5%* in CC
- EBITDA (before once-off items) increased by 20.0% on a reported basis; up by 24.4* in CC
- EBITDA margin increased by 4.4 pp on a reported basis to 47.1%, up 3.1pp* to 47.6%* in CC
- Reported headline earnings per share (HEPS) decreased by 5.8% to 615 cents (H1 2025: 653 cents restated)
- Adjusted HEPS increased by 21.3% to 793 cents (H1 2025: 654 cents restated)
- Capex (ex-leases) of R19.7 billion, with capex intensity of 16.6%.
- Net debt-to-EBITDA of 0.3x
- No interim dividend declared (H1 2025: nil)

* CC information after accounting for the impact of the pro forma adjustments as defined and included throughout this Stock Exchange News Service of the JSE Limited results announcement. Refer to the relevant section for more detail on the basis upon which constant currency information is presented.

^ These are the markets where we have controlled operations, JVs and associates that cover any of connectivity, fintech or digital infrastructure businesses

Group President and CEO Ralph Mupita comments

H1 2026 results reflect solid progress on the path of our Ambition 2030 strategy

"MTN delivered a strong consolidated first-half performance in 2026, with growth in our subscriber base accelerating in Q2 2026. We combined double-digit service revenue growth with record EBITDA margins, robust FCF generation and a resilient balance sheet. This performance reflects disciplined execution, the quality of our diversified portfolio and sustained investment in our networks, platforms and customer experience. Importantly, we advanced a number of strategic initiatives, including the fintech separations and the IHS transaction, while launching Ambition 2030 to guide the next phase of MTN's growth and value creation."

Strong commercial momentum underpinned by execution and investment

Our strong H1 2026 performance reflects sustained commercial momentum across both Connectivity and Fintech. Continued investment in network quality, customer experience and digital platforms drove subscriber growth, increased engagement and higher usage across the Group.

We invested R19.7 billion in capex (ex-leases) during the period, maintaining capital intensity within our target range while enhancing network capacity, coverage and quality across our markets.

Total subscribers increased by 6.7% to 317.7 million and active data subscribers rose by 9.1% to 179.3 million. Continued growth in smartphone adoption, increased digital engagement and stronger customer usage supported robust growth in data traffic and further increased data's contribution to Group service revenue.

Data remained the primary growth engine, with revenue increasing by 29.2%. Voice demonstrated resilience with growth of 2.4%*. Across Fintech, we continued to scale the ecosystem despite temporary disruptions in Nigeria and Uganda and which should improve in H2. MoMo monthly active users increased by 12.1% to 70.8 million.*

The strength of our broader portfolio remained evident, helping to offset temporary headwinds in individual markets. This supported Group service revenue growth of 17.5% to R115.3 billion, led by MTN Ghana, MTN Nigeria and our broader markets portfolio. Growth moderated in Q2 2026 as we lapped the implementation of price adjustments in MTN Nigeria in the prior year and absorbed the impact of the deliberate suspension of airtime advance services in Nigeria. Commercial momentum across the business remained robust however and supports our confidence in delivering our medium-term objectives.*

During the period, MTN and the Syrian Arab Republic, represented by the Syrian Telecommunication and Post Regulatory Authority, agreed the settlement terms relating to the MTN investment in Syria. The remaining legal formalities are being completed, with payment of US$43.9 million to MTN authorised upon execution of the agreement.

Concluding this settlement agreement is consistent with the Group's Middle East exit strategy.

Robust growth in earnings and cash flows

EBITDA (before once-off items) increased by 24.4% to R56.0 billion, continuing to outpace revenue growth as we maintained discipline in executing our expense-efficiency programme. This resulted in a pleasing EBITDA margin of 47.6%*, up 3.1pp*, demonstrating the operating leverage and efficiency benefits embedded in the business.*

The increasing contribution from our broader markets and growth platforms continued to enhance the resilience and quality of Group earnings.

Earnings per share declined by 26.1% to 404 cents, while reported HEPS declined 5.8% to 615 cents principally due to a non-cash impairment of our equity-accounted investment in Irancell and foreign exchange losses in South Sudan. Adjusted HEPS increased by 21.3%, reflecting the strong underlying performance of the Group. Excluding the impact of Irancell, Adjusted HEPS was up 23.7% at 767c.

The quality of earnings remained strong, with operating free cash flow increasing 27.5% to R25.1 billion, supported by robust operational performance and disciplined capital allocation. FCF increased to R11.1 billion, and the FCF conversion ratio improved to 92.5%, reflecting the continued strength of the Group's cash-generative business model.

Equity FCF - the measure on which our shareholder remuneration framework is based - grew 32.7% to R7.0 billion, with the difference relative to FCF reflecting dividends of R4.1 billion paid to non-controlling interests (H1 2025: R1.4 billion) as MTN Nigeria and MTN Ghana normalised their distributions.

Our focus on profitable growth and disciplined capital allocation continues to improve returns. ROCE increased to 31.5%, remaining comfortably above our weighted average cost of capital and within our medium-term target range.

Sustained financial position and liquidity health

Our balance sheet remains a strategic strength and provides significant flexibility to fund growth and execute our capital allocation priorities.

We maintained our disciplined approach to managing the balance sheet. Group net debt-to-EBITDA of 0.3x as at 30 June 2026 remained steady versus 31 December 2025 (0.3x). We continued to maintain a healthy liquidity headroom of R39.1 billion (FY 2025 R43.1 billion). This headroom was supported by cash upstreamed of R13.9 billion in the first half (H1 25: R8.2 billion) - led by MTN Ghana (R6.6 billion), MTN Nigeria (R2.7 billion) and MTN South Africa (R2.1 billion). We raised R2.3 billion under our DMTN programme to refinance upcoming maturities for the year.

We maintain sufficient liquidity to address our funding requirements in the upcoming period, including the forthcoming Eurobond maturity. Furthermore, financing arrangements are in place to consummate the IHS transaction. We remain focused on preserving balance sheet flexibility and maintaining a Group net debt-to-EBITDA ratio below 1.0x over the medium term.

This financial resilience, built through deliberate de-risking of our balance sheet over recent years, positions the Group well to fund our capital allocation priorities.

Advancing Ambition 2030 execution

During the period, we moved from strategy articulation to execution following the launch of Ambition 2030. Across our Connectivity, Fintech and Digital Infrastructure platforms, we advanced initiatives designed to accelerate growth, unlock value and strengthen long-term competitiveness.

Within Connectivity, we continued to scale data, home and enterprise services, supported by sustained investment in our networks, platforms and customer experience. We also launched MTN One TV, further expanding our digital services offering.

Within Fintech, we completed the structural separation in Ghana and progressed the required approvals in Nigeria and Uganda, while deepening our ecosystem through the strategic partnership with Ant International. These initiatives support our objective of unlocking value and accelerating growth in one of Africa's leading fintech platforms.

Within Digital Infrastructure, we continued to advance the acquisition of the remaining shares in IHS. We invested selectively in AI and data infrastructure opportunities aligned to our long-term growth ambitions.

Collectively, these initiatives reinforce the strength of our diversified portfolio, demonstrate disciplined execution of Ambition 2030 and strengthen MTN's ability to deliver sustainable growth, attractive returns and long-term value creation for shareholders.

Shareholder remuneration

In line with the Group dividend policy, no interim dividend has been declared for the six months ended 30 June 2026 (H1 2025: nil).

Shareholder remuneration is guided by the enhanced framework introduced at the end of FY 2025, which targets an annual distribution of 40% to 60% of equity FCF through a combination of a minimum cash dividend and share buybacks.

Shareholders are advised that the MTN Board has confirmed the implementation of the R6 billion share repurchase programme, which will commence following the end of the current closed period. The programme will be conducted through a defined execution process within the Group's capital allocation framework and in line with the authority granted by shareholders at the annual general meeting and *the JSE Limited (JSE) Listings Requirements and the Companies Act, 71 of 2008. One appointed broker will effect repurchases on behalf of the Company on an independent basis within pre-agreed parameters.*

Outlook, priorities and medium-term guidance

The long-term demand outlook across connectivity, fintech and digital infrastructure remains attractive, supported by increasing digital adoption and financial inclusion across our markets. While geopolitical developments, foreign exchange volatility and inflationary pressures remain areas of focus, our diversified portfolio, strong balance sheet and disciplined execution provide resilience.

Group service revenue growth moderated through H1, and we expect it to re-accelerate in H2 2026 on the back of the normalisation of airtime lending in Nigeria, the annualisation of the 2025 Nigerian price adjustments out of the comparative base, and MTN South Africa's consumer prepaid business getting back to growth. We also expect continued momentum from MTN Ghana and across our SEA+ and Francophone Africa portfolios.

Consistent with prior years, cash generation is weighted towards the second half, reflecting the phasing of collections, capital expenditure and the timing of dividend receipts from our operating companies.

Our priorities for the remainder of 2026 are unchanged: sustaining commercial momentum across the Group, accelerating the recovery of MTN South Africa's prepaid business, completing the fintech structural separations underway in key markets, and progressing the IHS transaction, which continues through the required approval processes and is expected to be accretive to revenue, earnings and FCF over time. The remaining conditions are principally regulatory, with approvals received from the Nigerian Federal Competition and Consumer Protection Commission (FCCPC)and several others, with other approvals underway or imminent. With regards to the FCCPC in Nigeria, conditional approval of the transaction has been received. This is conditional on MTN Group selling down up to 30% of the Nigerian component of the IHS business at market prices over time. MTN is comfortable with the conditions as set out.

We reaffirm the medium-term guidance presented at our Capital Markets Day, including Group service revenue growth of at least high-teens, a return on capital employed in the high-20% to low-30% range and leverage at or below 1.0x..

We remain confident in our ability to deliver sustainable growth and long-term shareholder value through disciplined execution of Ambition 2030.

At a segment level, MTN Nigeria continues to target service revenue growth of at least low-20%. MTN South Africa targets low-to-mid single-digit growth with an EBITDA margin of 35–37%, while MTN Ghana *targets service revenue growth in the mid-to-upper 30% and EBITDA margins in the mid-to-upper 50%.*

Fintech service revenue growth is expected to remain below its medium-term guidance range of high-20% to low-30% as we reintroduce airtime advance services in Nigeria. We remain encouraged by growth in advanced services, which grew at 31.8% and transaction value grew 33.8%* to US$330.5 billion in the period.*

Pro forma financial information

For Group, region and by country, as appropriate: Service revenue, revenue by segment, data revenue, enterprise revenue, wholesale revenue, fintech revenue, digital revenue, voice revenue; outgoing voice revenue; Group EBITDA (before once-off items); Capex (ex-leases); EBITDA; EBITDA margin; Adjusted EBITDA and adjusted HEPS as included in this results announcement have been prepared to provide users with a further operational understanding of the business (together, the Non-IFRS Financial Information). The Non-IFRS Financial Information has been calculated from the financial records of the Group.

Constant currency information has been presented to remove the impact of movement in currency rates on the Group's results and has been calculated by translating the prior financial reporting period's results at the current period's monthly average rates. The measurement has been performed for each of the Group's currencies, materially being that of the US dollar and Nigerian naira. The constant currency growth percentage has been calculated after translating prior year results at current year rates. In addition, in respect of Irancell, MTN Sudan and MTN South Sudan the constant currency information has been prepared excluding the impact of hyperinflation. The economies of Sudan, South Sudan and Iran were assessed to be hyperinflationary for the period under review and hyperinflation accounting was applied. Constant currency information in this results announcement is denoted with an *.

The Non-IFRS Financial Information and Constant currency information is collectively referred to as "Pro forma Financial Information" and has been prepared for illustrative purposes only. Because of its nature, the Pro forma Financial Information may not fairly present MTN's financial position, changes in equity and results of operations or cash flows. The responsibility for preparing and presenting the Pro forma Financial Information, as well as the completeness and accuracy of the Pro forma Financial Information is that of the directors of MTN and has not been audited, reviewed or otherwise reported on by the Group's external auditors.

Forward-looking information

Any forward-looking information disclosed in this results announcement is the responsibility of the directors of MTN and has not been reviewed or audited or otherwise reported on by our external auditor.

Other information

The directors of MTN take full responsibility for the preparation of this results announcement.

The Group's results are presented in line with the Group's new operational structure. The Group's underlying operations are clustered as follows: South Africa (SA); Nigeria; Ghana; the Southern and East Africa (SEA) region; and Francophone Africa and their respective underlying operations.

The SEA region includes Uganda, Rwanda, Zambia, South Sudan, Sudan and Liberia.

The Francophone Africa region includes Cameroon, Côte d'Ivoire, Benin and Congo-Brazzaville.

The Group also has equity accounted joint ventures in Botswana, Eswatini and Iran, which are excluded from regional results.

H1 2026 INTERIM RESULTS TELECONFERENCE

MTN will be hosting a webcast and presentation today, Monday 24 August 2026, where we will be unpacking the Group's performance for the half year period ended 30 June 2026. To participate, please register here:
https://themediaframe.com/mediaframe/webcast.html?webcastid=njq2XFbI

This results announcement has been prepared in compliance with the JSE Limited Listings Requirements, is the responsibility of the directors and is a summary of the full interim results. The interim results have been reviewed by the Company's external auditors, Ernst & Young Inc., who have expressed an unmodified review conclusion thereon.

Any investment decisions should be based on the full interim results as the information in this results announcement does not provide all the details and investors and/or shareholders are encouraged to review the full interim results which are available through the JSE cloudlink at:
https://senspdf.jse.co.za/documents/2026/JSE/ISSE/MTN/MTNH126.pdf
and on MTN's website at:

https://www.mtn.com/financial-results/?report_cat=interim-results

Copies of the interim results may also be requested by emailing investor.relations@mtn.com.

24 August 2026

Fairland

Lead sponsor

Tamela Holdings Proprietary Limited

Joint sponsor

J.P. Morgan Equities South Africa Proprietary Limited

ABBREVIATIONS

- Adjusted EBITDA: EBITDA excluding hyper inflation and non-controlling interest
- Adjusted HEPS: Basic EPS adjusted for hyperinflation, foreign exchange gains/(losses) and other non-operational items
- Capex: Capital expenditure
- cedi: Ghanaian cedi
- CVM: Customer value management
- DMTN: Domestic medium-term note
- EBITDA: Earnings before interest, tax, depreciation and amortisation
- ECOWAS: Economic Community of West African States
- EPS: Earnings per share
- FCCPC: Federal Competition and Consumer Protection Commission
- FCF: Free cash flow
- FTTH: Fibre to the Home
- FWA: Fixed wireless access
- FY 2025: The financial year ended 31 December 2025
- GB: Gigabyte
- H1: Refers to H1 2026 unless otherwise specified
- ICT: Information and communication technologies
- IHS: IHS Holding Limited
- JV: Joint Venture
- Markets: Refers to name of our regions incorporating WECA and SEA, as compared to 'markets' in the general sense
- MTR: Mobile termination rate
- naira: Nigerian naira
- Opcos: Operating companies
- OpFCF: Operating free cash flow
- OTT: Over-the-Top
- P2P: Peer-to-peer
- PAT: Profit after tax
- PB: Petabyte
- pp: percentage points
- PPE: Property, plant and equipment
- RAN: Radio access network
- ROCE: EBIT/capital employed (excludes hyperinflation, asset impairments and exceptional items for both EBIT and capital employed and excludes investments in JVs)
- ROE: Return on equity
- SIM: Subscriber Identity/Identification Module
- SME: Small and medium-sized enterprise
- YoY: Year-on-year
- VAS: Value-added services
- VoIP: Voice over internet protocol