

**CHOPPIES ENTERPRISES LIMITED**  
 Registration number BW00001142508  
 ISIN:BW0000001072  
 BSE SHARE CODE: CHOP-EQO  
 JSE SHARE CODE: CHP  
 Tax Reference Number: C08710401018  
 ("Choppies" or "Company" or "Group")



## UNAUDITED GROUP INTERIM FINANCIAL RESULTS FOR THE SIX MONTHS ENDED 31 DECEMBER 2024

The board of directors of Choppies ("Board") announces the results of the Group for the 6 months ended 31 December 2024 ("HY2025"). These results have not been audited nor reviewed by the Company's auditors.

Continuing operations (unaudited)	6 months ended	6 months ended	Change
	31 December	31 December	
	2024	2023	
	Pula Millions	Pula Millions	
Revenue	4,717	3,950	19.4%
Retail sales	4,677	3,921	19.3%
Gross Profit	965	813	18.7%
Operating Profit	190	179	6.1%
Operating margin	4.06%	4.57%	(50 bps)
Profit for the period	115	105	9.5%
Basic earnings per share	6.1 Thebe	5.5 Thebe	10.9%
Headline earnings per share	7.3 Thebe	5.5 Thebe	32.7%
Net cash flows generated from operating activities	304	310	(6)
Cash and cash equivalents at end of the period	72	116	(44)
<b>Total operations including continuing and discontinued operations</b>			
Basic earnings per share	4.5 Thebe	4.9 Thebe	(8%)
Headline earnings per share	6.2 Thebe	5.2 Thebe	19%

Comparative numbers have been re-presented in accordance with the application of IFRS 5: Non-current Assets Held for Sale and Discontinued Operations. The Group sold the assets of the Zimbabwean segment in December 2024. The Kamoso general merchandise business, the Kamoso South African liquor business and the Kamoso Mediland business were discontinued during the June 2024 financial year.

### Financial highlights

The Group's retail sales increased by 19.3% to BWP 4 677 million (2023: BWP 3 921 million), driven by 26 new stores, inflation, and volume growth. Choppies segments saw volume growth of 14.5% and achieved price growth of 3.7%. Choppies segments sales for like-for-like stores increased by 15.1%.

The gross profit margin declined by 10 basis points to 20.6% (2023:20.7%), due to lower margins resulting from competitor discounting in the Choppies Botswana segment and the Liquorama segment, which were offset by stronger margins in the Choppies Namibia and Zambia segments and the Rest of Kamoso segment.

In Pula terms, gross profit increased by 18.7% to BWP 965 million (2023: BWP 813 million) despite the competitive and challenging economic environment.

Expenses increased by 22.9% due to new stores, inflation, the loss on the sale of the Zimbabwe segment and impairments losses. Expenses excluding the following items increased 21.8%: foreign exchange losses on lease liabilities, the loss on sale of business and impairment losses and expected credit losses.

Operating profit (EBIT) increased by 6.1% from BWP 179 million to BWP 190 million. In contrast, Adjusted EBIT increased 12.6% from BWP 198 million to BWP 223 million.

Net finance costs last year included a credit of BWP 6.5 million relating to the Kamoso acquisition and excluding this, net interest reduced from BWP 58 million in the prior year to this year's BWP 52 million. The reduction was due to lower debt offset by higher interest on leases as a result of new stores.

The effective tax rate of 17.3% (2023: 18.0) is lower than the standard rate mainly due to deferred tax on carried forward tax losses in the Builders Mart and Zambia segments. We raised deferred tax assets of BWP 6 million (2023: BWP 8 million) as we are confident that these segments will generate taxable profits in the foreseeable future.

The Board has declared an interim dividend (number 09) of 1.6 thebe per share (2023: 1.6 thebe), payable on Thursday, 8 May 2025. A separate announcement relating to the salient dates and the tax treatment of the ordinary dividend will be released on the BSE's X-News and on the JSE's SENS.

### Short-form announcement

This short-form announcement is the responsibility of the Board. It is only a summary of the information contained in the Group's full HY2025 results announcement, which is available on the BSE's X-News and on the JSE Limited ("JSE") SENS at: <https://senspdf.jse.co.za/documents/2025/JSE/ISSE/CHP/HY2025.pdf> and on the Group's website: <https://choppiesgroup.com/investor-relations/>.

The Company has a primary listing on the BSE and a secondary listing on the JSE.

**20 March 2025**

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