Adcock Ingram Holdings Limited

(Incorporated in the Republic of South Africa)

Registration number: 2007/016236/06

Share code: AIP ISIN: ZAE000123436

("Adcock Ingram" or "the Company" or "the Group")

TOP RANKED PHARMACEUTICAL COMPANY IN THE SOUTH AFRICAN PRIVATE MARKET

## UNAUDITED INTERIM RESULTS

for the six months ended 31 December 2024 and cash dividend declaration

Revenue -1%
Gross profit -5%
HEPS -9%
Dividend 115 cents
B-BBEE level 1

## Introduction

The Group's operational and financial performance during the period under review ended below expectations, driven by several sector-specific factors, including constrained consumer spending within the lower LSM's and reduced inventory holdings in the pharmaceutical wholesalers channel, evidenced by their sales into pharmacies being higher than orders placed on the Company. The reduced demand adversely impacted the gross margin due to significantly reduced production levels in the period, particularly at the Wadeville facility. The Board of Directors (Board) is pleased to report that Adcock Ingram is now a certified Level 1 B-BBEE contributor.

## Prospects

The implementation of an SEP adjustment of 5.25% in February 2025 will assist in countering the gross margin pressure, but we do not foresee that the Wadeville facility will materially increase output in the next six months. Lower interest rates and reduced inflation should provide some relief to constrained consumers going forward. Nonetheless, we remain concerned about unemployment, the effect of which has an impact on a number of our brands. We expect some recovery in the independent wholesale channel, and envisage a movement towards normal inventory holdings at two of our large pharmaceutical wholesale customers. Management remains committed to seeking additional affordable brands to expand the non-price-regulated portfolio and pursuing further partnerships with multinational pharmaceutical companies as they evaluate their front-end models in South Africa.

		Change %	Unaudited six-month period ended 31 December 2024	Unaudited six-month period ended 31 December 2023
Revenue	(R'000)	(1)	4 714 234	4 740 424
Gross profit	(R'000)	(5)	1 535 606	1 609 667
Operating profit	(R'000)	(17)	487 328	585 747
Headline earnings per share	(cents)	(9)	265.5	293.0
Basic earnings per share	(cents)	(9)	265.5	291.3
Total assets	(R'000)		8 743 013	8 329 023
Net asset value per share	(cents)		3 777.5	3 625.8
Dividend declared per share	(cents)		115.0	125.0
Segment revenue				
Consumer	(R'000)	1	870 539	866 028
OTC	(R'000)	(4)	1 101 971	1 149 370
Prescription	(R'000)	(5)	1 625 661	1 712 894
Hospital	(R'000)	10	1 115 452	1 011 992
Segment trading profit				
Consumer	(R'000)	(6)	177 414	188 670
OTC	(R'000)	4	171 852	164 955
Prescription	(R'000)	(52)	89 884	189 131
Hospital	(R'000)	_	74 238	74 198

## Cash dividend declaration

The Board has declared a final gross dividend out of income reserves of 115 cents per share in respect of the six-months ended 31 December 2024.

The South African dividend tax ("DT") rate is 20% and the net dividend payable to shareholders who are not exempt from DT is 92 cents per share.

Adoock Ingram currently has 161 300 000 ordinary shares in issue and qualifying for ordinary dividends. The income tax reference number is 9528/919/15/3.

The salient dates for the distribution are detailed below:

Last date to trade cum distribution

Shares trade ex distribution

Record date

Payment date

Tuesday, 11 March 2025

Wednesday, 12 March 2025

Friday, 14 March 2025

Monday, 17 March 2025

Share certificates may not be dematerialised or rematerialised between Wednesday, 12 March 2025 and Friday, 14 March 2025, both dates inclusive.

N Madisa AG Hall Chairperson Chief Executive Officer

Approved by the Board: 19 February 2025

SENS release date: 20 February 2025

Adcock Ingram Holdings Limited (Incorporated in the Republic of South Africa) (Registration number 2007/016236/06) Share code: AIP ISIN: ZAE000123436 ("Adcock Ingram" or "the Company" or "the Group") Company secretary M Phalafala Registered office 1 New Road, Midrand, 1682

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Auditors PricewaterhouseCoopers Inc, 4 Lisbon Lane, Waterfall, 2090 Sponsor Rand Merchant Bank

(a division of FirstRand Bank Limited), 1 Merchant Place, corner Fredman Drive and Rivonia Road, Sandton, 2196

Bankers Nedbank Limited, 135 Rivonia Road, Sandown, Sandton, 2146. Rand Merchant Bank, 1 Merchant Place, corner Fredman Drive and Rivonia Road, Sandton, 2196. Investec Bank Limited, 100 Grayston Drive, Sandton, 2146

The unaudited interim results for the 6 months ended 31 December 2024 ("interim results") have been published on SENS and are available at https://senspdf.jse.co.za/documents/2025/JSE/ISSE/AIP/AIP012025.pdf.

The contents of this results announcement are the responsibility of the Board of Directors.

As this results announcement does not contain full details, any investment decision should be based on the contents of the information contained in the interim results, which are also available on the Company's website at www.adcock.com/investors/financialreports.