OMNIA

# UNAUDITED CONSOLIDATED INTERIM RESULTS

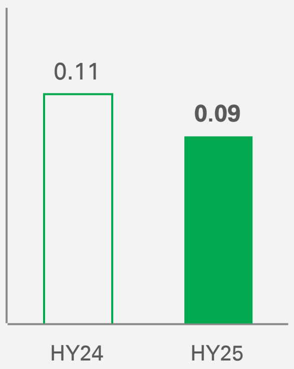
for the six months ended 30 September 2024

www.omnia.co.za

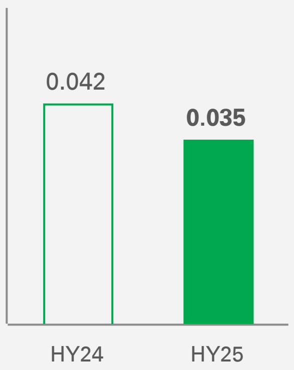
"Omnia delivered strong results for the first half of FY25, underscoring the resilience of our business amidst a challenging macroeconomic environment. The sustained robust growth of the Mining segment and strong volumes in Agriculture South Africa contributed substantially to the overall Group result. The Mining segment continues to demonstrate significant potential for growth, underpinned by increasing demand for its solutions and expanding opportunities in global markets. Operating profit grew by 17%, supported by enhanced operational efficiency and improved margins. This performance highlights the success of our diversification strategy and the strength of both the Mining and Agriculture businesses. The Group's financial position remains resilient, supported by disciplined capital allocation, effective working capital management and solid cash generation, positioning us well for future growth opportunities. Our focus on safety, sustainability, and innovative growth remains critical as we continue to expand our footprint, invest in new technologies and capture opportunities that will deliver long-term value for all stakeholders." – **Seelan Gobalsamy (CEO)**

## ESG HIGHLIGHTS

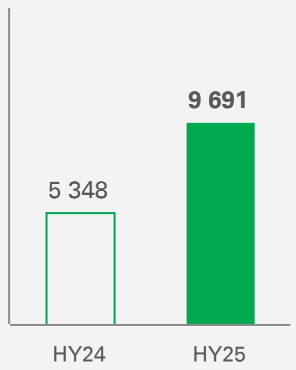
**Recordable case rate**
(number of recordable cases or injuries relative to 200 000 working hours) ↓



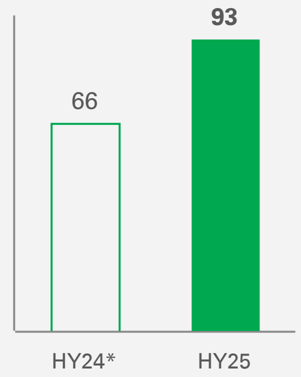

**$CO_2$ intensity**
(tonnes $CO_2e$ per tonne manufactured) ↓




**Renewable energy use**
(solar generation output MWh) ↑




**Water recycled or reused**
(megalitres) ↑




**Energy use efficiency (net) improved**
(gigajoules per tonne manufactured)
↓ 0.27
(HY24: 0.29)*

**Water use efficiency maintained**
(kilolitres per tonne manufactured)
↔ 0.41
(HY24: 0.41)

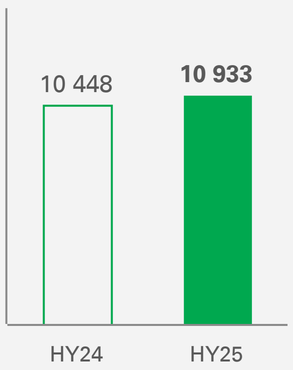
**B-BBEE rating remained stable**
↔ Level 2
(HY24: Level 2)

**Global Credit Rating maintained**
↔ affirmed long term: A+
short term: A1, both with stable outlook
(HY24: long term A+,
short term: A1, both with a stable outlook)

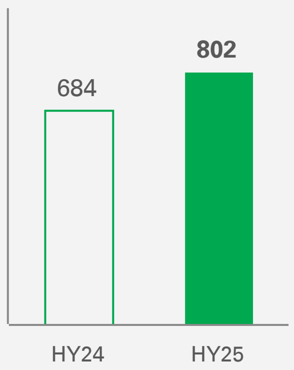
* Restated.

## FINANCIAL INDICATORS

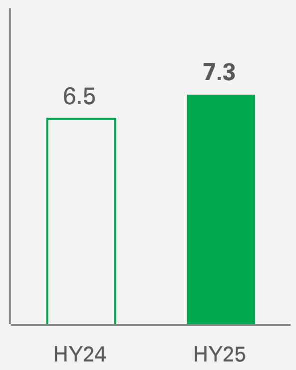
**Revenue**
(R million) ↑ 5%



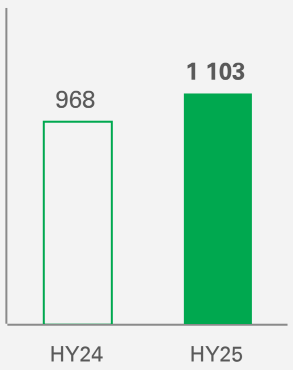

**Operating profit**
(R million) ↑ 17%



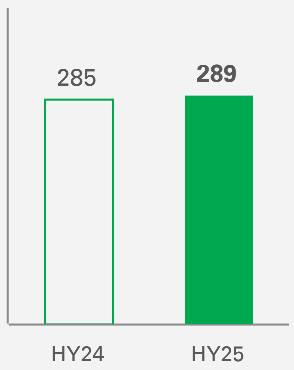

**Operating margin**
(%) ↑ 12%



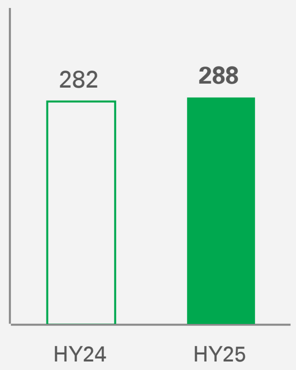

**EBITDA**
(R million) ↑ 14%




**Earnings per share**
(Cents) ↑ 2%




**Headline earnings per share**
(Cents) ↑ 2%




**Strong net cash position**[1]
R812 million
(HY24: R 1 636 million)

**Net asset value decreased by 5%**
R9 753 million
(HY24: R10 259 million)

**Net working capital decreased by 2%**
R3 964 million
(HY24: R4 057 million)

[1] Excluding lease liabilities.

**SHORT FORM ANNOUNCEMENT** – This announcement is the responsibility of the directors and is only a summary of information in the unaudited financial results for the six-month period ended 30 September 2024 of Omnia Holdings Limited and its subsidiaries and does not contain full or complete details. Any investment decisions by investors and/or shareholders should be based on the full announcement, which is available on the following link **https://senspdf.jse.co.za/documents/2024/JSE/ISSE/OMN/HY25.pdf** and published on the Company's website on the following link: **https://www.omnia.co.za/reports-and-results/financial-results/2025 or requested from Investor Relations at omniaIR@omnia.co.za.**

**Omnia Holdings Limited** (Incorporated in the Republic of South Africa)
Registration number: 1967/003680/06 JSE code: OMN
LEI NUMBER: 529900T6L5CEOP1PNP91 ISIN: ZAE000005153 (Omnia or the Company)
**Executive directors:** T Gobalsamy (chief executive officer), S Serfontein (finance director)
**Non-executive directors:** T Eboka (chair), Prof N Binedell, R Bowen (British), G Cavaleros, S Mncwango, T Mokgosi-Mwantembe, W Plaizier (Dutch), R van Dijk
**Company secretary:** S Mdluli
**JSE sponsor:** Java Capital
**Date of announcement**: 11 November 2024

## SEGMENTAL HIGHLIGHTS

### Agriculture

| Revenue | Operating profit | Operating margin |
|---|---|---|
| ↓ 4% | ↑ 27% | ↑ 32% |
| **R5 084 million** | **R422 million** | **8.3%** |

The Agriculture segment delivered a resilient financial performance in a difficult operating environment characterised by infrastructure and supply chain disruptions, as well as severe drought conditions in the SADC region. Revenue decreased as lower selling prices offset higher volumes. Operating profit and operating margins increased due to higher margin extraction in South Africa as a result of relatively stable commodity prices and operational improvements over the reporting period.

Volume performance was underpinned by Omnia's integrated manufacturing and supply chain capabilities which mitigated supply chain and domestic infrastructure challenges and ensured security of supply to customers. Margin enhancement was also supported by effective balancing of demand and supply across market segments.

In South Africa, favourable weather and improved agronomic conditions supported strong volumes. However, in our African markets, severe drought conditions constrained demand and led to declarations of national state of disasters in Zambia and Zimbabwe. In addition, regulatory challenges and competitive pricing pressures reduced profitability in the Rest of Africa. Internationally, the AgriBio business delivered increased volumes with Australia delivering improved volumes at healthy margins, supported by both domestic and export sales with expansion into Europe and South East Asia. Brazil was impacted by a severe drought and currency fluctuations, which resulted in pressure on selling prices. The strategy to grow the distribution footprint in the USA and Brazil is ongoing.

The segment expects a strong second half performance driven by seasonal demand. Overall demand is anticipated to remain robust in South Africa and increased AgriBio volumes are expected to be realised. Emphasis is being placed on optimising the operating models, in the SADC region, due to ongoing regulatory and macroeconomic challenges, while growth in the international business will stem from ongoing investments to support the expansion of AgriBio's wholesale distribution footprint. The segment remains firmly committed to its ESG imperatives with an emphasis on renewable energy consumption, reduction of our carbon footprint and water usage intensity.

### Mining

| Revenue | Operating profit | Operating margin |
|---|---|---|
| ↑ 15% | ↑ 18% | ↑ 3% |
| **R4 695 million** | **R535 million** | **11.4%** |

The Mining segment continued to demonstrate strong growth and robust performance, recording increased sales volumes and margins in a challenging global macroeconomic environment with ongoing infrastructural and supply chain constraints. The business continued to ensure reliable supply to customers throughout the period. Revenue growth was driven by increased volumes in Mining International, with profitability further enhanced by improved margins and optimised product mix.

In the SADC region, volumes increased due to new contract wins, and strong contributions from Zambia and Namibia. The segment continues to benefit from positive contributions in the precious metals sector in West Africa. Canada was negatively impacted by price challenges, however BME's presence in-country was further enhanced with the successful commissioning of the non-electric detonator plant. In Indonesia, volumes increased due to heightened demand and three new contracts were secured by the MNK joint venture. BME's organic growth strategy and infrastructure build in Australia is progressing well with the commissioning of the detonator plant underway. Mining Chemicals has been rebranded as BME Metallurgy, which continues to deliver strong performance driven by new business growth, particularly in Namibia and increased ammonia derivative sales.

Growth is anticipated to continue across key explosives and mining chemicals markets. Mining RSA will focus on driving organic growth with new contract wins, while the international business will benefit from further momentum in its expansion efforts. Indonesia is expected to continue to deliver a strong performance in the second half of FY25. Underground trials are continuing to progress in Canada, while the hydrogen peroxide emulsion plant with Hypex Bio is set to commence production in FY26. In Australia, our electronic detonator plant has been established and full production of electronic detonators is planned in late FY25. The demand experienced in the SADC region is expected to continue. BME Metallurgy will focus on expanding the chemicals offering across key global markets, enhancing the segment's ability to deliver comprehensive solutions to customers worldwide.


### Chemicals

| Revenue | Operating loss | Operating margin |
|---|---|---|
| ↑ 6% | ↓ >100% | ↓ >100% |
| **R1 154 million** | **R23 million** | **(2%)** |

The Chemicals segment continued to face significant challenges in the South African market due to difficult macroeconomic conditions and a subdued manufacturing sector. Increased competition led to margin pressures across the product range, while persistent pricing pressure further strained profitability. Operating profit was also negatively affected by restructuring costs, resulting in an operating loss for the period.

We expect tough conditions to persist in the second half of the year. Management remains focused on executing the segment's turnaround plan to achieve sustainable profitability over the medium term.

**South African Revenue Service (SARS)**
Omnia is disputing additional tax assessments raised by SARS in respect of its 2014 to 2016 tax years which has culminated in the parties engaging in Alternative Dispute Resolution (ADR) proceedings in an effort to reach a resolution. While the ADR process is still ongoing and continues to be a focus to bring the matter to conclusion, the Group is considering other avenues, including court adjudication, if an equitable resolution cannot be reached.