

RICHEMONT

AD HOC ANNOUNCEMENT PURSUANT TO ART. 53LR

10 NOVEMBER 2023

RICHEMONT ANNOUNCES STRONG UNDERLYING PERFORMANCE FOR THE SIX-MONTH PERIOD ENDED 30 SEPTEMBER 2023

Group highlights

- Sales and operating profit from continuing operations of € 10.2 billion and € 2.7 billion, respectively, notwithstanding uncertain macroeconomic and geopolitical environments, demanding comparatives and significant adverse foreign currency movements
- Clearance obtained from all regulatory authorities on agreement with FARFETCH and Alabbar to sell a controlling interest in YNAP to create a neutral industry-wide platform
- Continued progress on ESG matters: first ESG Report in accordance with GRI Standards and strengthened governance with two new board members and two new SEC members

Financial highlights

- Sales increase of 6% at actual exchange rates (+12% at constant exchange rates) fuelled by almost all regions and distribution channels
- Growth led by Asia Pacific, with sales up 14% at actual exchange rates (+23% at constant exchange rates), and Jewellery Maisons, with sales up 10% at actual exchange rates (+16% at constant exchange rates)
- Continued outperformance of retail, up 9% at actual exchange rates (+16% at constant exchange rates), representing 69% of Group sales
- Operating profit from continuing operations down by 2% at actual exchange rates (+15% at constant exchange rates) with a 26.0% operating margin (28.5% at constant exchange rates, a 90 basis-point increase) reflecting:
 - *Jewellery Maisons* achieving 10% sales growth at actual exchange rates (+16% at constant exchange rates) and delivering a 35.5% operating margin
 - *Specialist Watchmakers* contracting sales by 3% at actual exchange rates (+3% at constant exchange rates) and achieving a 19.7% operating margin
 - ‘Other’ business area (predominantly *F&A Maisons*) reducing sales by 1% at actual exchange rates (+3% at constant exchange rates); a € 6 million loss overall, with *F&A Maisons* posting a 2.1% operating margin
- 3% increase in profit for the period from continuing operations to € 2.2 billion; € 0.7 billion loss from discontinued operations primarily resulting from € 0.5 billion non-cash write-down of YNAP net assets
- Solid net cash position of € 5.8 billion, with increased € 1.7 billion cash flow generated from operating activities

Key financial data (unaudited)

Six months ended 30 September	2023	2022	change
Sales	€ 10 221 m	€ 9 676 m	+6%
Gross profit	€ 6 973 m	€ 6 667 m	+5%
Gross margin	68.2%	68.9%	-70 bps
Operating profit	€ 2 655 m	€ 2 723 m	-2%
Operating margin	26.0%	28.1%	- 210 bps
Profit for the period from continuing operations	€ 2 160 m	€ 2 105 m	+3%
Loss for the period from discontinued operations	€ (655) m	€ (2 871) m	
Profit/(loss) for the period	€ 1 505 m	€ (766) m	
Earnings per ‘A’ share/10 ‘B’ shares, diluted basis	€ 2.601	€ (1.337)	
Earnings per ‘A’ share/10 ‘B’ shares, basic	€ 2.643	€ (1.337)	
Headline earnings per ‘A’ share/10 ‘B’ shares, basic	€ 3.577	€ 3.396	
Cash flow generated from operating activities	€ 1 666 m	€ 1 540 m	+126 m
Net cash position	€ 5 785 m	€ 4 763 m	

Please contact Computershare at Web.Queries@Computershare.co.za if you wish to receive any documents electronically for Richemont.

This short form announcement is the responsibility of the directors of Compagnie Financière Richemont SA and is a summary of the information in the full announcement available on the Stock Exchange News Service (“SENS”) at:

<https://senspdf.jse.co.za/documents/2023/JSE/ISSE/CFR/H1FY24.pdf> and on the Group’s website: <https://www.richemont.com/news-media/press-releases-and-news/>

This announcement does not contain full details and any investment decision by investors and/or shareholders in relation to the Company's shares should be based on a consideration of the full announcement. The full announcement is also available for inspection, at no charge, at the Company’s registered office (50 Chemin de la Chênaie, 1293 Bellevue, Geneva, Switzerland) and the office of the Sponsor during standard office hours.

Richemont ‘A’ shares issued by Compagnie Financière Richemont SA are listed and traded on the SIX Swiss Exchange, Richemont’s primary listing (Reuters ‘CFR.S’ / Bloomberg ‘CFR:SW’ / ISIN CH0210483332). They are included in the Swiss Market Index (‘SMI’) of leading stocks and the MSCI Switzerland IMI ESG Leaders Index. The ‘A’ shares are also traded on the Johannesburg Stock Exchange, Richemont’s secondary listing (‘CFRJ.J’ / Bloomberg ‘CFR:SJ’ / ISIN CH0210483332)

Sponsor:

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