

Super Group Limited
(Incorporated in the Republic of South Africa)
(Registration number: 1943/016107/06)
Share code: SPG
ISIN: ZAE000161832
LEI: 378900A8FDADE26AD654
Debt Company Code: BISGL
("Super Group" or "the Group")

TRADING STATEMENT AND OPERATIONAL UPDATE

In terms of the Listings Requirements of JSE Limited ("JSE"), companies are required to publish a trading statement as soon as they become reasonably certain that the financial results for the period to be reported on will differ by more than 20% from that of the previous corresponding period.

Accordingly, a review by management of the interim financial results for the six months ended 31 December 2022 has indicated that:

	Projected range 31 December 2022	Actual 31 December 2021	Percentage range
Revenue	R28.1 billion to R30.3 billion	R21.6 billion	30% to 40%
Profit before tax	R1.53 billion to R1.65 billion	R1.22 billion	25% to 35%
Earnings per share (EPS)	237.7 cents per share to 256.8 cents per share	190.2 cents	25% to 35%
Headline earnings per share (HEPS)	238.6 cents per share to 257.7 cents per share	190.9 cents	25% to 35%

Super Group has weathered a myriad of negative local and global events and the cumulative benefits of the Group's diversity, scale and experience continue to translate into a significant advantage for all stakeholders.

The Group's journey over the past 10 years has seen shareholders' Total Equity growing from R3.4 billion in June 2012 to R16.9 billion at 30 June 2022. This represents a 10-year compound annual growth rate (CAGR) of 17.4% per annum.

OPERATIONAL UPDATE

Overview

The execution of a robust operational growth strategy saw all divisions deliver an excellent financial performance for the six months to December 2022. Revenue growth was driven by strong commodity transport and consumer supply chain performances in Supply Chain Africa. Higher average revenue per load in Supply Chain Europe, and the consolidation of the full six months revenue from LeasePlan in Australia also contributed materially to revenue growth. The improved availability of stock resulted in a notable increase in new car sales volumes for the Dealerships divisions in both the UK and South Africa.

Rigorous cost management has helped mitigate escalating inflation rates, diesel price increases and Rand volatility.

Technological expertise remains a key differentiator for the Group, enabling it to better anticipate and exploit an ever-changing digital landscape and to benefit from both improved operational efficiencies and cost reductions.

Supply Chain Africa

Significant new business wins and contract renewals continued to boost revenue growth in the consumer businesses. A diversified product basket and improving volumes in industries such as hospitality, entertainment and quick service restaurants are driving strong performance levels.

Improved commodity prices and volume increases across all commodities also benefited the Group. Low inventories and growing export volumes will maintain activity levels into the forthcoming financial reporting periods.

Supply Chain Europe

The performance of the Group's European operations has improved considerably, reflecting the ongoing evolution of the business model to ensure both relevant services and optimised cost structures. Operational enhancements - such as the consolidation of shipments onto larger vehicles, higher average kilometres per load, and increased rates in order to recover higher diesel costs - have been key to growth.

SG Fleet

The inclusion of LeasePlan for the full six months under review has boosted revenue, as have strong residual value profits on the End of Lease (EOL) vehicle sales. The ongoing shortage of new vehicles continues to be a challenge in the replacement of vehicles within this business.

Fleet Africa

Increased activity on existing contracts and good growth in ad hoc rental volumes continue to produce solid results from Fleet Africa. The business remains focused on growing its private sector customer base and management service offering. The Kenyan business has seen excellent growth, albeit off a small base, and continues to benefit from the partnership with the Co-Op Bank of Kenya.

Dealerships South Africa

Improved availability of new vehicles has seen strong sales volume increases, with the division performing well ahead of the National Association of Automobile Manufacturers of South Africa (NAAMSA) growth statistics. The availability of new and used vehicles across the dealer network will however continue to be erratic, with componentry and parts supply still a challenge. A multi-brand model has assisted in satisfying demand, with increased aftermarket activities remaining an important contributor to revenue growth.

Dealerships United Kingdom (UK)

The division's footprint continues to grow as a result of strategic acquisitions of key locations and brands. Six dealerships - one Ford, two Kia, two Hyundai and one Suzuki - were added in the six month period to 31 December 2022. Improved availability of both new and used vehicles has driven strong sales volume increases.

Both Dealerships UK and South Africa continue to enhance their digital and service capabilities to augment the sales pipeline and improve customer communication and retention.

Share repurchases

Between 9 May and 30 August 2022, Super Group repurchased 25 025 919 shares for cancellation or

treasury shares. The weighted average number of shares decreased by 5.6% to 340.6 million for the six month period.

Comparison with pre-Covid performance

The Group's financial performance for the six months to December 2022 now well exceeds that of the pre-Covid levels, as illustrated below:

	Projected range 31 December 2022	Actual 31 December 2019 (pre-Covid)	Percentage range
Revenue	R28.1 billion to R30.3 billion	R18.9 billion	48.7% to 60.3%
Profit before tax	R1.53 billion to R1.65 billion	R892.7 million	71.4% to 84.8%
Earnings per share (EPS)	237.7 cents per share to 256.8 cents per share	142.0 cents	67.4% to 80.8%
Headline earnings per share (HEPS)	238.6 cents per share to 257.7 cents per share	152.5 cents	56.5% to 69.0%

Interim financial results

The Group's interim results for the six months to 31 December 2022 will be published on www.supergroup.co.za at 07:05 CAT on Tuesday, 21 February 2023, with the investor presentation hosted virtually at 11:00 CAT on that day. Registration information can be requested from michelle.neilson@supergrp.com

Shareholders and noteholders are advised that the financial information on which this trading statement is based (and the other information contained in this announcement) has not been reviewed or reported on by Super Group's external auditor.

Sandton
2 February 2023

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Equity Sponsor
Investec Bank Limited

Debt Sponsor
Rand Merchant Bank (a division of First Rand Bank Limited)

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Certain statements in this announcement are not reported financial results or historical information, but forward-looking statements. Such forward-looking statements are not a guarantee of future performance. Rather, they are based on current views and assumptions and involve known and unknown risks, uncertainties and other factors, many of which are outside the control of Super Group and are difficult to predict, that may cause the actual results, performance, achievements or developments of Super Group or the industries in which it operates to differ materially from any future results, performance, achievements or developments expressed or implied by the forward-looking statements. Super Group expressly disclaims any obligation or undertaking to provide or disseminate any updates or revisions to any forward-looking statements contained in this announcement.

