## **PSG KONSULT LIMITED**

(Incorporated in the Republic of South Africa) Registration Number: 1993/003941/06

JSE Share Code: KST NSX Share Code: KFS

SEM Share Code: PSGK.N0000 ISIN Code: ZAE000191417

LEI Code: 378900ECF3D86FD28194 ("PSG Konsult" or "the Company")



## EXERCISE AND RELATED NET-CASH SETTLEMENT OF SHARE OPTIONS IN TERMS OF THE PSG KONSULT GROUP SHARE INCENTIVE TRUST

Upon the exercise of the share options referred to below, PSG Konsult elected to settle same on a net-cash basis. Accordingly, no shares were traded.

Due to the net-cash settlement, the executive directors did not receive any PSG Konsult shares in respect of such options exercised, but only the net after-tax amount in cash.

In the interest of transparency, the following information regarding the exercise of options is consequently disclosed:

| NAME OF DIRECTOR                    | FJ Gouws   |                          |
|-------------------------------------|--|--------------------------|
| COMPANY OF WHICH A DIRECTOR         | PSG Konsult Limited  |                          |
| STATUS: EXECUTIVE/NON-<br>EXECUTIVE | Executive  |                          |
| TYPE AND CLASS OF SECURITIES        | Options in relation to ordinary shares   |                          |
| EXERCISE DATE OF OPTIONS            | 3 May 2022   |                          |
| OPTION STRIKE PRICE                 | R7.59<br>R8.74<br>R10.15<br>R7.13  | (1)<br>(2)<br>(3)<br>(4) |
| NUMBER OF OPTIONS EXERCISED         | 789 140<br>937 500<br>1 000 000<br>1 200 000   | (1)<br>(2)<br>(3)<br>(4) |
| PERIOD OF EXERCISE                  | Participants have a 5-month period from the vesting date of 1 April 2022 during which the options can be exercised | (1)-(4)                  |

| NATURE OF TRANSACTION                            | Exercise of share options by the director at the closing price on the exercise date of R13.65 per share and related net-cash settlement (Off-market transaction) |  |
|--|--|--|
| NATURE AND EXTENT OF INTEREST IN THE TRANSACTION | Direct, Beneficial   |  |

| NAME OF DIRECTOR                                 | MIF Smith  |                          |
|--|--|--------------------------|
| COMPANY OF WHICH A DIRECTOR                      | PSG Konsult Limited  |                          |
| STATUS: EXECUTIVE/NON-<br>EXECUTIVE              | Executive  |                          |
| TYPE AND CLASS OF SECURITIES                     | Options in relation to ordinary shares   |                          |
| EXERCISE DATE OF OPTIONS                         | 3 May 2022   |                          |
| OPTION STRIKE PRICE                              | R7.59<br>R8.74<br>R10.15<br>R7.13  | (1)<br>(2)<br>(3)<br>(4) |
| NUMBER OF OPTIONS EXERCISED                      | 257 527<br>300 000<br>250 000<br>300 000   | (1)<br>(2)<br>(3)<br>(4) |
| PERIOD OF EXERCISE                               | Participants have a 5-month period from the vesting date of 1 April 2022 during which the options can be exercised   | (1)-(4)                  |
| NATURE OF TRANSACTION                            | Exercise of share options by the director at the closing price on the exercise date of R13.65 per share and related net-cash settlement (Off-market transaction) |                          |
| NATURE AND EXTENT OF INTEREST IN THE TRANSACTION | Direct, Beneficial   |                          |

| NAME OF DIRECTOR                    | DPB Hugo  |  |
|-------------------------------------|---|--|
| COMPANY OF WHICH A DIRECTOR         | PSG Wealth Financial Planning Proprietary Limited (a major subsidiary of PSG Konsult) |  |
| STATUS: EXECUTIVE/NON-<br>EXECUTIVE | Executive   |  |
| TYPE AND CLASS OF SECURITIES        | Options in relation to ordinary shares  |  |
| EXERCISE DATE OF OPTIONS            | 3 May 2022  |  |

| OPTION STRIKE PRICE                              | R7.59<br>R8.74<br>R10.15<br>R7.13  | (1)<br>(2)<br>(3)<br>(4) |
|--|--|--------------------------|
| NUMBER OF OPTIONS EXERCISED                      | 250 000<br>337 500<br>312 500<br>375 000   | (1)<br>(2)<br>(3)<br>(4) |
| PERIOD OF EXERCISE                               | Participants have a 5-month period from the vesting date of 1 April 2022 during which the options can be exercised   | (1)-(4)                  |
| NATURE OF TRANSACTION                            | Exercise of share options by the director at the closing price on the exercise date of R13.65 per share and related net-cash settlement (Off-market transaction) |                          |
| NATURE AND EXTENT OF INTEREST IN THE TRANSACTION | Direct, Beneficial   |                          |

| NAME OF DIRECTOR                    | AM Ahern   |                          |
|-------------------------------------|--|--------------------------|
| COMPANY OF WHICH A DIRECTOR         | PSG Asset Management Holdings Proprietary Limited (a major subsidiary of PSG Konsult)  |                          |
| STATUS: EXECUTIVE/NON-<br>EXECUTIVE | Executive  |                          |
| TYPE AND CLASS OF SECURITIES        | Options in relation to ordinary shares   |                          |
| EXERCISE DATE OF OPTIONS            | 3 May 2022   |                          |
| OPTION STRIKE PRICE                 | R7.59<br>R8.74<br>R10.15<br>R7.13  | (1)<br>(2)<br>(3)<br>(4) |
| NUMBER OF OPTIONS EXERCISED         | 269 355<br>300 000<br>250 000<br>187 500   | (1)<br>(2)<br>(3)<br>(4) |
| PERIOD OF EXERCISE                  | Participants have a 5-month period from the vesting date of 1 April 2022 during which the options can be exercised   | (1)-(4)                  |
| NATURE OF TRANSACTION               | Exercise of share options by the director at the closing price on the exercise date of R13.65 per share and related net-cash settlement (Off-market transaction) |                          |

| NATURE AND EXTENT OF        | Direct, Beneficial |  |
|-----------------------------|--------------------|--|
| INTEREST IN THE TRANSACTION |                    |  |

| NAME OF DIRECTOR                                 | NM Gudka   |                          |
|--|--|--------------------------|
| COMPANY OF WHICH A DIRECTOR                      | PSG Wealth Financial Planning Proprietary Limited (a major subsidiary of PSG Konsult)  |                          |
| STATUS: EXECUTIVE/NON-<br>EXECUTIVE              | Executive  |                          |
| TYPE AND CLASS OF SECURITIES                     | Options in relation to ordinary shares   |                          |
| EXERCISE DATE OF OPTIONS                         | 3 May 2022   |                          |
| OPTION STRIKE PRICE                              | R7.59<br>R8.74<br>R10.15<br>R7.13  | (1)<br>(2)<br>(3)<br>(4) |
| NUMBER OF OPTIONS EXERCISED                      | 298 925<br>300 000<br>250 000<br>300 000   | (1)<br>(2)<br>(3)<br>(4) |
| PERIOD OF EXERCISE                               | Participants have a 5-month period from the vesting date of 1 April 2022 during which the options can be exercised   | (1)-(4)                  |
| NATURE OF TRANSACTION                            | Exercise of share options by the director at the closing price on the exercise date of R13.65 per share and related net-cash settlement (Off-market transaction) |                          |
| NATURE AND EXTENT OF INTEREST IN THE TRANSACTION | Direct, Beneficial   |                          |

| NAME OF DIRECTOR             | HP Visser                               |     |
|------------------------------|---|-----|
| COMPANY OF WHICH A DIRECTOR  | PSG Insure Holdings Proprietary Limited |     |
|                              | (a major subsidiary of PSG Konsult)     |     |
| STATUS: EXECUTIVE/NON-       | Executive                               |     |
| EXECUTIVE                    |   |     |
| TYPE AND CLASS OF SECURITIES | Options in relation to ordinary shares  |     |
| EXERCISE DATE OF OPTIONS     | 3 May 2022                              |     |
| OPTION STRIKE PRICE          | R7.59                                   | (1) |
|                              | R8.74                                   | (2) |
|                              | R10.15                                  | (3) |
|                              | R7.13                                   | (4) |
|                              |   |     |

| NUMBER OF OPTIONS EXERCISED                      | 225 000<br>300 000<br>250 000<br>300 000   | (1)<br>(2)<br>(3)<br>(4) |
|--|--|--------------------------|
| PERIOD OF EXERCISE                               | Participants have a 5-month period from the vesting date of 1 April 2022 during which the options can be exercised   | (1)-(4)                  |
| NATURE OF TRANSACTION                            | Exercise of share options by the director at the closing price on the exercise date of R13.65 per share and related net-cash settlement (Off-market transaction) |                          |
| NATURE AND EXTENT OF INTEREST IN THE TRANSACTION | Direct, Beneficial   |                          |

| NAME OF DIRECTOR                 | P Redshaw  |           |
|----------------------------------|--|-----------|
| COMPANY OF WHICH A DIRECTOR      | PSG Life Limited (a major subsidiary of  |           |
| 0747110 57750117177571011        | PSG Konsult)   |           |
| STATUS: EXECUTIVE/NON-           | Executive  |           |
| EXECUTIVE                        |  |           |
| TYPE AND CLASS OF SECURITIES     | Options in relation to ordinary shares   |           |
| EXERCISE DATE OF OPTIONS         | 3 May 2022   |           |
| OPTION STRIKE PRICE              | R10.15   | (1)       |
|                                  | R7.13  | (2)       |
|                                  |  | (-/       |
| NUMBER OF OPTIONS EXERCISED      | 75 000   | (1)       |
| Trombert of the tropic exertings | 37 500   | (2)       |
|                                  | 0. 000   | (-)       |
| PERIOD OF EXERCISE               | Participants have a 5-month period from  | (1) – (2) |
|                                  | the vesting date of 1 April 2022 during  |           |
|                                  | which the options can be exercised   |           |
|                                  | The state of the s |           |
| NATURE OF TRANSACTION            | Exercise of share options by the director  |           |
|                                  | at the closing price on the exercise date  |           |
|                                  | of R13.65 per share and related net-cash   |           |
|                                  | settlement (Off-market transaction)  |           |
|                                  | Cottom (on market transaction)   |           |
| NATURE AND EXTENT OF             | Direct, Beneficial   |           |
| INTEREST IN THE TRANSACTION      | ,  |           |
|                                  |  |           |

| NAME OF DIRECTOR                                 | E de Waal  |            |
|--|--|------------|
| COMPANY OF WHICH A DIRECTOR                      | PSG Wealth Holdings Proprietary Limited  |            |
|  | (a major subsidiary of PSG Konsult)  |            |
| STATUS: EXECUTIVE/NON-<br>EXECUTIVE              | Executive  |            |
| TYPE AND CLASS OF SECURITIES                     | Options in relation to ordinary shares   |            |
| EXERCISE DATE OF OPTIONS                         | 3 May 2022   |            |
| OPTION STRIKE PRICE                              | R9.26<br>R7.13   | (1)<br>(2) |
| NUMBER OF OPTIONS EXERCISED                      | 375 000<br>300 000   | (1)<br>(2) |
| PERIOD OF EXERCISE                               | Participants have a 5-month period from the vesting date of 1 February 2022 during which the options can be exercised  | (1)        |
|  | Participants have a 5-month period from the vesting date of 1 April 2022 during which the options can be exercised   | (2)        |
| NATURE OF TRANSACTION                            | Exercise of share options by the director at the closing price on the exercise date of R13.65 per share and related net-cash settlement (Off-market transaction) |            |
| NATURE AND EXTENT OF INTEREST IN THE TRANSACTION | Direct, Beneficial   |            |

Clearance for the above was obtained in terms of paragraph 3.66 of the JSE Listings Requirements.

Tyger Valley 5 May 2022

JSE Sponsor: PSG Capital Proprietary Limited

Independent Joint JSE Sponsor: Tamela Holdings Proprietary Limited

NSX Sponsor: PSG Wealth Management (Namibia) Proprietary Limited, member of the Namibian

Stock Exchange

SEM authorised representative and SEM Sponsor: Perigeum Capital Ltd

This notice is issued pursuant to the JSE Listings Requirements, SEM Listing Rule 15.24 and the Mauritian Securities Act 2005. The board of directors of PSG Konsult accepts full responsibility for the accuracy of the information contained in this Communiqué.