

**Insimbi Industrial Holdings Limited**  
(Incorporated in the Republic of South Africa)  
(Registration number: 2002/029821/06)  
Share code: ISB ISIN: ZAE000116828  
("Insimbi" or "the Group")



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## TRADING STATEMENT

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In terms of the JSE Limited Listings Requirements, a listed Group is required to publish a trading statement as soon as it becomes reasonably certain that the financial results for the next period to be reported on will differ by 20% or more from the financial results for the previous corresponding period.

The results for the previous corresponding period were significantly impacted by the outbreak of the COVID-19 pandemic and the resultant lockdown in South Africa, in which the Group was unable to operate for 5 weeks. Over the last 18 months, the Group has proven its ability to adapt to ever changing market and economic conditions.

Consequently, the Group hereby advises that a reasonable degree of certainty exists that for the six months ended 31 August 2021:

- Revenue is expected to be between R2.9 billion and R3.2 billion, an increase of 40% to 50% when compared with revenue at 31 August 2020 of R 2.1 billion
- Gross profit is expected to be 35% to 45% higher when compared to the same period last year, or between R261 million and R281 million (2020: R 194million)
- Earnings before interest, tax, depreciation and amortisation ("EBITDA") is expected to be between R118 million and R124 million, or 110% to 120% higher when compared to R56 million achieved for the period ended 31 August 2020
- EPS is expected to be between 11.10 and 11.30 cents per share being an increase of between 988% and 1008% compared to the previous corresponding period of 1.02 cents per share
- HEPS is expected to be between 11.09 and 11.29 cents per share being an increase of between 976% and 996% compared to the previous corresponding period of 1.03 cents per share.

The financial information on which this trading statement is based has not been reviewed or reported on by the auditor of the Group. The summarised consolidated financial results for the six months ended 31 August 2021 are expected to be published on or about 4 October 2021.

Johannesburg  
20 September 2021

Sponsor  
PSG Capital

