## **CALGRO M3 HOLDINGS LIMITED**

(Incorporated in the Republic of South Africa) (Registration number: 2005/027663/06)

JSE Share code: CGR ISIN: ZAE000109203

("the Company" or "the Group")



## PRE-CLOSED PERIOD OPERATIONAL UPDATE FOR THE PERIOD ENDING 31 AUGUST 2021 AND TRADING STATEMENT

In terms of the JSE Limited Listings Requirements ("JSE Listings Requirements"), a listed company is required to publish a trading statement as soon as it is satisfied, with a reasonable degree of certainty, that the financial results for the next period to be reported on will differ by 20% or more from the financial results for the previous corresponding period.

The Company hereby advises that a reasonable degree of certainty exists that for the period ending 31 August 2021:

- earnings per share ("**EPS**") and headline earnings per share ("**HEPS**") will increase by more than 100% to a profitable position, compared to the loss per share of 30.46 cents and headline loss per share of 26.29 cents for the period ended 31 August 2020.

A further trading statement will be issued in terms of the JSE Listings Requirements when a reasonable degree of certainty exists as to the likely range of the expected increase in EPS and HEPS, taking into account uncertainties relating to the final number of registrations and handover of completed units in August 2021.

Operational performance for the period is in line with expectations communicated in May 2021 at the announcement of the 28 February 2021 year-end results. The Group has returned to overall profitability, with the majority of the profits generated by the Property Development business. Cash collection continues to be healthy and cash balances are strong, with the Group continuing to be well positioned to capitalise on the markets in which it operates in.

The Property Development business has returned to profitability, with just over 5,000 units under construction. The most recent unrest in South Africa did not impact the Group, with no units invaded or damaged. Management attributes this to ongoing security vigilance and harmonious community relations.

Memorial Parks continued its growth trajectory, albeit off a low base relative to the Property Development business, with total cash generated continuing to improve. Cash generation for the six-month period ending 31 August 2021 will exceed the total cash generation for the twelve-month period ended 28 February 2020, demonstrating the robust growth that this business is experiencing on the back of a targeted marketing strategy, market visibility, new product development and a superior service quality. A new entry level product was introduced at the Nasrec Memorial Park that is delivering an increase in the Gauteng market share.

The financial information on which this trading statement is based has not been reviewed or reported on by the auditor of the Company. The unaudited results for the period ending 31 August 2021 are expected to be published on or about 18 October 2021.

Johannesburg 26 August 2021

Sponsor PSG Capital

