## **QUILTER PLC**

Incorporated under the Companies Act 1985 with registered number 06404270 and reregistered as a public limited company under the Companies Act 2006)

ISÍN CODE: GBOOBDCXV269
JSE SHARE CODE: QLT

Quilter plc (the "Company")

21 April 2021

For immediate release

## Quilter plc (the "Company")

## Notification of transactions by Directors and Persons Discharging Managerial Responsibilities ("PDMRs")

The Company announces the following transactions by Directors and PDMRs in the Company's ordinary shares of £0.07 each ("Shares") which include the vesting, exercise and sale of Shares and Share Options that had been granted pursuant to:

- a) the 2017 Deferred Bonus awards made under the Old Mutual Wealth Phantom Share Reward Plan ("Phantom SRP");
- b) the 2018 and 2019 Deferred Bonus awards made under the Quilter Share Reward Plan ("Quilter SRP");
- c) the 2018 Restricted Stock Unit awards made under the Quilter Performance Share Plan ("Quilter PSP");
- d) the 2018 Long Term Incentive awards made under the Quilter PSP; and
- e) a Recruitment Award made under the Quilter SRP.

1 Details of the person discharging

•	managerial responsibilities/person closely associated	
a	Name	Matthew Burton
2	Reason for the notification	
a	Position/status	Chief Risk Officer – PDMR
b	Initial notification/Amendment	Initial notification
3	Details of the issuer, emission allowance market participant, auction platform, auctioneer or auction monitor	
a	Name	Quilter plc
b	LEI	54930092XIVK28RZGM95
4	Details of the transaction(s): section to be repeated for (i) each type of instrument; (ii) each type	

	of transaction; (iii) each date; and (iv) each place where transactions have been conducted				
a)	Description of the financial instrument, type of instrument Identification code		ary shares with a nominal	value o	f £0.07 each ("Shares")
b)	Nature of the transaction	i)	Vesting of 27,691 Shares Bonus award under the F		
		ii)	Sale of 27,691 Shares ve	sted un	der i) above
		iii)	Vesting of 44,952 Shares Bonus award under the C		
		iv)	Sale of 44,952 Shares ve	sted un	der iii) above
		v)	Vesting of 112,940 Share Restricted Stock Unit awa these shares remain subj following vesting)	ard und	er the Quilter PSP (note
		vi)	Sale of 112,940 Shares v	ested u	nder v) above
		vii)	Vesting of 44,715 Shares Bonus award under the C		
		viii)	Sale of 44,715 Shares ve	sted un	der vii) above
c)	Price(s) and volume(s)	Price	e(s)	Volum	ne(s)
		i) ii)	Nil £1.651170	i) ii)	27,691 27,691 44,952
		iii) iv) v) vi) vii) viii)	Nil £1.651170 Nil £1.651170 Nil £1.651170	iii) iv) v) vi) vii) viii)	44,952 112,940 112,940 44,715 44,715
d)	Aggregated information  — Aggregated volume	iv) v) vi) vii) viii)	£1.651170 Nil £1.651170 Nil £1.651170 Consideration price: Nil	iv) v) vi) vii)	44,952 112,940 112,940 44,715
d)	00 0	iv) v) vi) vii) viii) i)	£1.651170 Nil £1.651170 Nil £1.651170 Consideration price: Nil Sale price: £1.651170	iv) v) vi) vii)	44,952 112,940 112,940 44,715
d)	<ul> <li>Aggregated volume</li> </ul>	iv) v) vi) vii) viii)	£1.651170 Nil £1.651170 Nil £1.651170 Consideration price: Nil	iv) v) vi) vii)	44,952 112,940 112,940 44,715
d)	<ul> <li>Aggregated volume</li> </ul>	iv) v) vi) vii) viii) ii)	£1.651170 Nil £1.651170 Nil £1.651170  Consideration price: Nil Sale price: £1.651170  Consideration price: Nil	iv) v) vi) vii)	44,952 112,940 112,940 44,715
d)	<ul> <li>Aggregated volume</li> </ul>	iv) v) vi) vii) viii) ii) iiv)	£1.651170 Nil £1.651170 Nil £1.651170  Consideration price: Nil Sale price: £1.651170  Consideration price: Nil Sale price: £1.651170	iv) v) vi) vii)	44,952 112,940 112,940 44,715

		viii)	Sale price: £1.651170	
e)	Date of the transaction	i) ii) iii) iv) v) vi) vii) viii)	2021-04-19 2021-04-19 15:35:00 UTC 2021-04-19 2021-04-19 2021-04-19 2021-04-19 2021-04-19 2021-04-19 2021-04-19	
f)	Place of the transaction	i) ii) iii) iv) v) vi) vii) viii)	Outside a trading venue London Stock Exchange, Main Market (XLON) Outside a trading venue London Stock Exchange, Main Market (XLON) Outside a trading venue London Stock Exchange, Main Market (XLON) Outside a trading venue London Stock Exchange, Main Market (XLON)	

1	Details of the person discharging managerial responsibilities/person closely associated	
a)	Name	Karin Cook
2	Reason for the notification	
a)	Position/status	Chief Operating Officer – PDMR
b)	Initial notification/Amendment	Initial notification
3	Details of the issuer, emission allowance market participant, auction platform, auctioneer or auction monitor	
a)	Name	Quilter plc
b)	LEI	54930092XIVK28RZGM95
4	Details of the transaction(s): section to be repeated for (i) each type of instrument; (ii) each type of transaction; (iii) each date; and (iv) each place where transactions have been conducted	
a)	Description of the financial instrument, type of instrument Identification code	Ordinary shares with a nominal value of £0.07 each ("Shares") GB00BDCXV269
b)	Nature of the transaction	i) Vesting of 65,305 Shares under the Quilter SRP (Recruitment award)

	ii) Sale of 30,801 Shares v liability and dealing cos	vested under i) above to settle tax its
	iii) Vesting of 91,152 Share Bonus award under the	es pursuant to the 2019 Deferred e Quilter SRP
	iv) Sale of 42,993 Shares v tax liability and dealing	vested under iii) above to settle costs
c) Price(s) and volume(s)	Price(s)	Volume(s)
	i) Nil ii) £1.651170 iii) Nil iv) £1.651170	i) 65,305 ii) 30,801 iii) 91,152 iv) 42,993
d) Aggregated information  — Aggregated volume  — Price	i) Consideration price: Nil ii) Market value: £1.651170	)
	iii) Consideration price: Nil	
	iv) Market value: £1.651170	
e) Date of the transaction	i) 2021-04-19 ii) 2021-04-19 15:35:00 (iii) 2021-04-19	
	iv) 2021-04-19 15:35:00 l	JIC
f) Place of the transaction	i) Outside a trading venue ii) London Stock Exchange iii) Outside a trading venue iv) London Stock Exchange	e, Main Market (XLON) e

1	Details of the person discharging managerial responsibilities/person closely associated	
a)	Name	Paul Feeney
2	Reason for the notification	
a)	Position/status	Chief Executive Officer – Director and PDMR
b)	Initial notification/Amendment	Initial notification
3	Details of the issuer, emission allowance market participant, auction platform, auctioneer or	

auction monitor

a)	Name	Quilte	r plc	
b)	LEI	54930	092XIVK28RZGM95	
4	Details of the transaction(s): section to be repeated for (i) each type of instrument; (ii) each type of transaction; (iii) each date; and (iv) each place where transactions have been conducted			
a)	Description of the financial instrument, type of instrument Identification code		-	value of £0.07 each ("Shares")
		GB00E	BDCXV269	
(b)	Nature of the transaction	i) ii)	Bonus award under the P Sale of 308,635 Shares ve	ested under i) above to settle osts and to fulfil a personal
		iii)	Vesting of 161,476 Share Bonus award under the O	s pursuant to the 2018 Deferred Quilter SRP
		iv)		ested under iii) above to settle osts and to fulfil a personal ming part of a divorce
		v)	Vesting and exercise of 5- pursuant to the 2018 Lon the Quilter PSP	40,475 Nil-cost Options g Term Incentive award under
		vi)	tax liability and dealing co	ested under v) above to settle osts; the remaining 286,420 inimum two-year holding period during that period
		vii)	Vesting of 152,639 Share Bonus award under the O	s pursuant to the 2019 Deferred Juilter SRP
		viii)	Sale of 71,771 Shares vestax liability and dealing co	sted under vii) above to settle osts.
c)	Price(s) and volume(s)	Pric	ce(s)	Volume(s)
		i) ii) iii) iv) v) vi) vii) viii)	Nil £1.651170 Nil £1.651170 Nil £1.651170 Nil £1.651170	<ul> <li>i) 418,914</li> <li>ii) 308,635</li> <li>iii) 161,476</li> <li>iv) 118,969</li> <li>v) 540,475</li> <li>vi) 254,055</li> <li>vii) 152,639</li> <li>viii) 71,771</li> </ul>

d)	Aggregated information	i)	Consideration price: Nil
	<ul><li>Aggregated volume</li><li>Price</li></ul>	ii)	Sale price: £1.651170
		iii)	Consideration price: Nil
		iv)	Sale price: £1.651170
		v)	Consideration price: Nil
		vi)	Sale price: £1.651170
		vii)	Consideration price: Nil
		viii)	Sale price: £1.651170
e)	Date of the transaction	i)	2021-04-19
		ii)	2021-04-19 15:35:00 UTC
		iii)	2021-04-19
		iv)	2021-04-19 15:35:00 UTC
		v)	2021-04-19
		vi) vii)	2021-04-19 15:35:00 UTC 2021-04-19
		,	2021-04-17 2021-04-19 15:35:00 UTC
		,	
f)	Place of the transaction	i)	Outside a trading venue
		ii)	London Stock Exchange, Main Market (XLON)
		iii)	Outside a trading venue
		iv)	London Stock Exchange, Main Market (XLON)
		۸)	Outside a trading venue
		vi)	London Stock Exchange, Main Market (XLON)
		vii) viii)	Outside a trading venue  London Stock Exchange, Main Market (XLON)
		VIII)	LUTION STOCK EXCHAINGE, IVIAIN IVIAIRET (ALUIV)

	Details of the person discharging managerial responsibilities/person closely associated	
a)	Name	Steven Levin
2	Reason for the notification	
a)	Position/status	CEO at Quilter's investment platform (Old Mutual Wealth) and Quilter Investors – PDMR
b)	Initial notification/Amendment	Initial notification
3	Details of the issuer, emission allowance market participant, auction platform, auctioneer or auction monitor	
a)	Name	Quilter plc

b)	LEI	54930	092XIVK28RZGM95	
4	Details of the transaction(s): section to be repeated for (i) each type of instrument; (ii) each type of transaction; (iii) each date; and (iv) each place where transactions have been conducted			
a)	Description of the financial instrument, type of instrument Identification code		ary shares with a nominal v	value of £0.07 each ("Shares")
b)	Nature of the transaction	i) ii) iii) iv) v)	Bonus award under the Pl Sale of 44,731 Shares ves	pursuant to the 2018 Deferred uilter SRP
		vi) vii)	pursuant to the 2018 Long the Quilter PSP  Sale of 66,090 Shares ves liability and dealing costs; are subject to a minimum subject to clawback during	g Term Incentive award under sted under v) above to settle tax the remaining 74,033 shares two-year holding period and g that period  pursuant to the 2019 Deferred uilter SRP
c)	Price(s) and volume(s)	i) ii) iii) iv) v) vi) vii)	Ce(s)  Nil £1.651170  Nil £1.651170  Nil £1.651170  Nil £1.651170	Volume(s)  i) 44,731  ii) 44,731  iii) 64,072  iv) 64,072  v) 140,123  vi) 66,090  vii) 63,635  viii) 63,635
d)	Aggregated information  — Aggregated volume  — Price	i) ii) iii)	Consideration price: Nil Sale price: £1.651170 Consideration price: Nil	

		iv)	Sale price: £1.651170
		v)	Consideration price: Nil
		vi)	Sale price: £1.651170
		vii)	Consideration price: Nil
		viii)	Sale price: £1.651170
e)	Date of the transaction	vii)	2021-04-19 2021-04-19 15:35:00 UTC 2021-04-19 2021-04-19 2021-04-19 2021-04-19 2021-04-19 2021-04-19 2021-04-19 15:35:00 UTC
f)	Place of the transaction	i) ii) iii) iv) v) vi) vii) viii)	Outside a trading venue London Stock Exchange, Main Market (XLON) Outside a trading venue London Stock Exchange, Main Market (XLON) Outside a trading venue London Stock Exchange, Main Market (XLON) Outside a trading venue London Stock Exchange, Main Market (XLON)

1	Details of the person discharging
	managerial responsibilities/person closely
	responsibilities/person closely
	associated

	associated	
a	Name	Andrew McGlone
2	Reason for the notification	
a	Position/status	CEO, Quilter Cheviot – PDMR
b	Initial notification/Amendment	Initial notification
3	Details of the issuer, emission allowance market participant, auction platform, auctioneer or auction monitor	
a	Name	Quilter plc
b	LEI	54930092XIVK28RZGM95
4	Details of the transaction(s): section to be repeated for (i) each type of instrument; (ii) each type of transaction; (iii) each date; and	

	(iv) each place where transactions have been conducted				
a)	Description of the financial instrument, type of instrument Identification code	Ordina	Ordinary shares with a nominal value of £0.07 each ("Shares")		
	type of matrument identification code	GB00E	BDCXV269		
b)	Nature of the transaction	i)	Vesting of 17,846 Shares Bonus award under the P		
		ii)	Sale of 17,846 Shares ves	sted u	ınder i) above
		iii)	Vesting of 40,819 Shares Bonus award under the C		
		iv)	Sale of 40,819 Shares ves	sted u	ınder iii) above
		v)	Vesting of 57,599 Shares Stock Unit award under the		uant to the 2018 Restricted ilter PSP
		vi)	Sale of 57,599 Shares ves shares remain subject to following vesting)		ander v) above (note these eack for two years
		vii)	Vesting of 45,288 Shares Bonus award under the C		
		viii)	Sale of 45,288 Shares ves	sted u	ınder vii) above
c)	Price(s) and volume(s)	Pri	ce(s)	Vol	lume(s)
		i) ii) iii) iv) v) vi) vii) viii)	NiI £1.651170 NiI £1.651170 NiI £1.651170 NiI £1.651170	i) ii) iii) iv) v) vi) vii) viii)	17,846 17,846 40,819 40,819 57,599 57,599 45,288 45,288
d)	Aggregated information  — Aggregated volume	i)	Consideration price: Nil		
	— Price	ii)	Sale price: £1.651170		
		iii)	Consideration price: Nil		
- 1					
		iv)	Sale price: £1.651170		
		iv) v)	Sale price: £1.651170 Consideration price: Nil		

		viii)	Sale price: £1.651170
e)	Date of the transaction	i) ii) iii) iv) v) vi) vii) viii)	2021-04-19 2021-04-19 15:35:00 UTC 2021-04-19 2021-04-19 2021-04-19 2021-04-19 2021-04-19 2021-04-19 2021-04-19
f)	Place of the transaction	i) ii) iii) iv) v) vi) vii) viii)	Outside a trading venue London Stock Exchange, Main Market (XLON) Outside a trading venue London Stock Exchange, Main Market (XLON) Outside a trading venue London Stock Exchange, Main Market (XLON) Outside a trading venue London Stock Exchange, Main Market (XLON)

1	Details of the person discharging managerial responsibilities/person closely associated	
a)	Name	Mark Satchel
2	Reason for the notification	
a)	Position/status	Chief Financial Officer – Director and PDMR
b)	Initial notification/Amendment	Initial notification
3	Details of the issuer, emission allowance market participant, auction platform, auctioneer or auction monitor	
a)	Name	Quilter plc
b)	LEI	54930092XIVK28RZGM95
4	Details of the transaction(s): section to be repeated for (i) each type of instrument; (ii) each type of transaction; (iii) each date; and (iv) each place where transactions have been conducted	
a)	Description of the financial instrument, type of instrument Identification code	Ordinary shares with a nominal value of £0.07 each ("Shares") GB00BDCXV269
b)	Nature of the transaction	i) Vesting of 51,833 Shares pursuant to the 2017 Deferred Bonus award under the Phantom SRP

	ii) Sale of 24,447 Shares liability and dealing co	vested under i) above to settle tax ests
	iii) Vesting of 81,641 Sha Bonus award under th	res pursuant to the 2018 Deferred e Quilter SRP
	iv) Sale of 38,505 Shares tax liability and dealing	vested under iii) above to settle g costs
	, ,	of 174,152 Nil-cost Options Long Term Incentive award under
	liability and dealing co	vested under v) above to settle tax ests; the remaining 92,012 shares num two-year holding period and uring that period
	vii) Vesting of 107,491 Sh Bonus award under th	ares pursuant to the 2019 Deferred e Quilter SRP
	viii) Sale of 50,699 Shares tax liability and dealing	vested under vii) above to settle g costs
	ix) Sale of 180,000 Share	S
c) Price(s) and volume(s)		
c) Price(s) and volume(s)	ix) Sale of 180,000 Share  Price(s)  i) Nil  ii) £1.651170  iii) Nil  iv) £1.651170  v) Nil  vi) £1.651170  vii) Nil  viii) £1.651170  ix) £1.626300	Volume(s)  i) 51,833 ii) 24,447 iii) 81,641 iv) 38,505 v) 174,152 vi) 82,140 vii) 107,491 viii) 50,699 ix) 180,000
d) Aggregated information  — Aggregated volume  — Price	Price(s)  i) Nil  ii) £1.651170  iii) Nil  iv) £1.651170  v) Nil  vi) £1.651170  vii) Nil  viii) £1.651170  ix) £1.626300  i) Consideration price:	Volume(s)  i) 51,833  ii) 24,447  iii) 81,641  iv) 38,505  v) 174,152  vi) 82,140  vii) 107,491  viii) 50,699  ix) 180,000
d) Aggregated information  — Aggregated volume	Price(s)  i) Nil  ii) £1.651170  iii) Nil  iv) £1.651170  v) Nil  vi) £1.651170  vii) Nil  viii) £1.651170  ix) £1.626300	Volume(s)  i) 51,833 ii) 24,447 iii) 81,641 iv) 38,505 v) 174,152 vi) 82,140 vii) 107,491 viii) 50,699 ix) 180,000
d) Aggregated information  — Aggregated volume	Price(s)  i) Nil  ii) £1.651170  iii) Nil  iv) £1.651170  v) Nil  vi) £1.651170  vii) Nil  viii) £1.651170  ix) £1.626300  i) Consideration price:  ii) Sale price: £1.65117	Volume(s)  i) 51,833 ii) 24,447 iii) 81,641 iv) 38,505 v) 174,152 vi) 82,140 vii) 107,491 viii) 50,699 ix) 180,000  Nil
d) Aggregated information  — Aggregated volume	Price(s)   i) Nil     ii) £1.651170     iii) Nil     iv) £1.651170     v) Nil     vi) £1.651170     vii) Nil     viii) £1.651170     ix) £1.626300     i) Consideration price:     iii) Sale price: £1.65117     iiii) Consideration price:	Volume(s)  i) 51,833 ii) 24,447 iii) 81,641 iv) 38,505 v) 174,152 vi) 82,140 vii) 107,491 viii) 50,699 ix) 180,000  Nil
d) Aggregated information  — Aggregated volume	Price(s)  i) Nil ii) £1.651170 iii) Nil iv) £1.651170 v) Nil vi) £1.651170 vii) Nil viii) £1.651170 ix) £1.626300  i) Consideration price: ii) Sale price: £1.65117 iii) Consideration price: iv) Sale price: £1.65117	Volume(s)   i) 51,833   ii) 24,447   iii) 81,641   iv) 38,505   v) 174,152   vi) 82,140   vii) 107,491   viii) 50,699   ix) 180,000   Nil
d) Aggregated information  — Aggregated volume	Price(s)   i) Nil   ii) £1.651170   iii) Nil   iv) £1.651170   v) Nil   vi) £1.651170   vii) Nil   viii) £1.651170   ix) £1.626300    i) Consideration price:   ii) Sale price: £1.65117   iii) Consideration price:   iv) Sale price: £1.65117   v) Consideration price:	Volume(s)   i) 51,833     ii) 24,447     iii) 81,641     iv) 38,505     v) 174,152     vi) 82,140     vii) 107,491     viii) 50,699     ix) 180,000    Nil

		viii)	Sale price: £1.651170
		ix)	Sale price: £1.626300
e)	Date of the transaction	i) ii) iii) iv) v) vi) viii) viii) ix)	2021-04-19 2021-04-19 15:35:00 UTC 2021-04-19 15:35:00 UTC 2021-04-19 15:35:00 UTC 2021-04-19 15:35:00 UTC 2021-04-19 15:35:00 UTC 2021-04-19 15:35:00 UTC 2021-04-20 07:59:52 UTC
f)	Place of the transaction	i) ii) iii) iv) v) vi) vii) viii) ix)	Outside a trading venue London Stock Exchange, Main Market (XLON) Outside a trading venue London Stock Exchange, Main Market (XLON) Outside a trading venue London Stock Exchange, Main Market (XLON) Outside a trading venue London Stock Exchange, Main Market (XLON) London Stock Exchange, Main Market (XLON)

## **Enquiries:**

Patrick Gonsalves

Company Secretary

+ 44 (0)7391867081

JSE Sponsor: J.P. Morgan Equities South Africa Proprietary Limited