Sanlam Limited (Incorporated in the Republic of South Africa) Registration number 1959/001562/06

JSE share code: SLM NSX share code: SLA A2X share code: SLM ISIN: ZAE000070660

("Sanlam" or "the Company")

B-BBEE TRANSACTION - DETERMINATION DATE AND IMPLEMENTATION

Capitalised terms used in this announcement bear the same meaning as the capitalised and defined terms used in the Circular dated 12 November 2018

Shareholders are advised that the Determination Date, for purposes of the B-BBEE Transaction approved by shareholders at the General Meeting on 12 December 2018, has been determined in accordance with the Subscription Agreement to be today, 11 March 2019, as a result of which the parties will proceed to implement the B-BBEE Transaction.

Shareholders are further advised that in terms of the B-BBEE Transaction, the Company will proceed with the issuance of 111 349 000 Sanlam ordinary shares to Subscription SPV at an issue price of R70.00 per share, being a discount of 9.88% to the 3-day volume weighted average price of R77.67 per Sanlam ordinary share on 8 March 2019, being the business day preceding the Determination Date.

Cape Town 11 March 2019

Sponsor: The Standard Bank of South Africa Limited