

FIRSTRAND LIMITED

(Incorporated in the Republic of South Africa)

(Registration number: 1966/010753/06)

JSE ordinary share code: FSR ISIN: ZAE000066304

JSE B preference share code: FSRP ISIN: ZAE000060141

NSX ordinary share code: FST

(FirstRand or the group)

TRADING STATEMENT – FINANCIAL IMPACT OF DISCOVERY CARD TRANSACTION

Shareholders were previously advised that FirstRand received the final consideration for the Discovery Card transaction (the Discovery transaction) on 21 November 2018, with a resultant profit for the group of approximately R2.3 billion.

In terms of International Financial Reporting Standards (IFRS), this profit will be included in FirstRand's consolidated attributable earnings for the six-month period to 31 December 2018, however, given the non-operational nature of the profit on the Discovery transaction, it will be excluded from FirstRand's headline earnings (in terms of the South African Institute of Chartered Accountants Circular 4/2018). It will also be excluded from normalised earnings, which the group believes most accurately reflects its economic performance.

In terms of the Listings Requirements of the JSE Limited, an issuer is required to publish a trading statement as soon as it becomes apparent that financial results (in this case earnings per share (EPS) and earnings attributable to ordinary shareholders) for the next period to be reported on are expected, with a reasonable degree of certainty, to differ by at least 20% from those of the previous corresponding reporting period.

Accordingly, the table below provides guidance for the increases in the group's earnings attributable to ordinary shareholders and basic earnings per share for the six months ended 31 December 2018.

	As reported for the six months ended 31 December 2017	Guidance increase for the six months ended 31 December 2018	Guidance increase for the six months ended 31 December 2018 (%)
IFRS earnings attributable to ordinary shareholders (R million)	12 749	2 805 – 3 060	22 – 24
IFRS earnings per share – basic (cents)	227.3	50.01 – 54.55	22 – 24

The estimate financial information on which this trading statement is based has not been reviewed or reported on by the group's external auditors.

The group's interim results will be published on Tuesday 12 March 2019.

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22 February 2019

Sponsor

RAND MERCHANT BANK (A division of FirstRand Bank Limited)