Sanlam Limited (Incorporated in the Republic of South Africa) Registration number 1959/001562/06 JSE share code: SLM NSX share code: SLA ISIN: ZAE000070660 ("Sanlam") Directors' and Company Secretary dealings in Sanlam securities In compliance with paragraph 3.63 - 3.66 of the Listings Requirements of the JSE Limited, we hereby advise the following dealings by directors and the Company Secretary in Sanlam securities: No.1 IM Kirk Name: Designation: Executive Director Date of transaction: 12 June 2018 Total number of shares: 138 280 Total transaction value R nil (Conditional value of R10 178 790.80 based on closing price of R73.61 per share on 12 June 2018) Retention and performance Five years period: Nature and extent of the Direct beneficial director's interest in the transaction: Class of securities: Ordinary shares Acceptance of a conditional Nature of transaction: undertaking under the Deferred Share Plan and Performance Deferred Share Plan to receive fully paid-up shares in future should certain predetermined performance hurdles be met over the period 01 June 2018 until 01 June 2023 Off Market On market/Off market trade: Prior authority to transact obtained: Yes

No. 2 Name: Designation: Date of transaction: Total number of shares: Total transaction value:

Retention and performance period Nature and extent of the director's interest in the transaction: Class of securities: Nature of transaction:

On market/Off market trade: Prior authority to transact obtained:

No. 3 Name: Designation: Date of transaction: Total number of shares: Total transaction value:

Nature and extent of the director's interest in the transaction: Class of securities: Nature of transaction:

On market/Off market trade: Prior authority to transact obtained: HC Werth Financial Director 12 June 2018 58 255 R nil (Conditional value of R4 288 150.55 based on closing price of R73.61 per share on 12 June 2018) Five years Direct beneficial

Ordinary shares Acceptance of a conditional undertaking under the Deferred Share Plan and Performance Deferred Share Plan to receive fully paid-up shares in future should certain predetermined performance hurdles be met over the period 01 June 2018 until 01 June 2023 Off Market

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Yes
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IM Kirk Executive Director 12 June 2018 87 157 R nil (Conditional value of R6 415 626.77 based on closing price of R73.61 per share on 12 June 2018) Direct beneficial

Ordinary shares Transfer of Sanlam ordinary shares to the Sanlam Minimum Shareholding Requirement Plan (MSRP) following delivery of shares under the Deferred/Performance Share Plans and the pledge of these shares by the Director to the Sanlam MSRP Off Market No. 4 Name: Designation: Date of transaction: Total number of shares: Total transaction value:

Nature and extent of the director's interest in the transaction: Class of securities: Nature of transaction:

On market/Off market trade: Prior authority to transact obtained:

No. 5 Name: Designation: Date of transaction: Total number of shares: Total transaction value:

Retention and performance period: Nature and extent of the director's interest in the transaction: Class of securities: Nature of transaction:

On market/Off market trade: Prior authority to transact obtained: IM Kirk Executive Director 12 June 2018 24 719 R nil (Conditional value of R1 819 565.59 based on closing price of R73.61 per share on 12 June 2018) Direct beneficial

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Ordinary shares
Acceptance of a conditional
undertaking under the Restricted
Share Plan of fully paid-up shares
subject to certain pre-determined
performance hurdles be met over the
period 01 June 2018 until 01 June
2023
Off Market
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Yes
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T Mvusi Executive Director 12 June 2018 26 861 R nil (Conditional value of R1 977 238.21 based on closing price of R73.61 per share on 12 June 2018) Five years

Direct beneficial

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Ordinary shares
Acceptance of a conditional
undertaking under the Deferred Share
Plan and Performance Deferred Share
Plan to receive fully paid-up
shares in future should certain pre-
determined performance hurdles be
met over the period 01 June 2018
until 01 June 2023
Off Market
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No. 6 Name: Designation: Date of transaction: Total number of shares: Market value per share: Total transaction value: Nature and extent of the director's interest in the transaction: Class of securities: Nature of transaction:

On market/Off market trade Prior authority to transact obtained:

No. 7 Name: Designation: Date of transaction: Market value per share: Total number of shares: Total transaction value: Nature and extent of the director's interest in the transaction: Class of securities: Nature of transaction:

On market/Off market trade Prior authority to transact obtained: S Bray Group Company Secretary 11 June 2018 13 178 R73.2592 R965 409.74 Direct beneficial

Ordinary shares Delivery of Sanlam ordinary shares under Deferred and Performance Share Plans Off Market

Yes

S Bray Group Company Secretary 11 June 2018 R73.2592 13 178 R965 409.74 Direct beneficial

Ordinary shares Sale of Sanlam ordinary shares under Deferred and Performance Share Plans to meet income tax obligations on vesting of shares and diversify investment portfolio On Market

Yes

No. 8 Name: Designation: Date of transaction: Total number of shares: Total transaction value:

Retention and performance period: Nature and extent of the director's interest in the transaction: Class of securities: Nature of transaction:

On market/Off market trade Prior authority to transact obtained:

No. 9 Name: Designation: Date of transaction: Total number of shares: Market value per share: Total deemed value: Nature and extent of the director's interest in the transaction: Class of securities: Nature of transaction:

On market/Off market trade Prior authority to transact obtained: S Bray Group Company Secretary 12 June 2018 12 654 R nil (Conditional value of R931 460.94 based on the closing price of R73.61 per share on 12 June 2018) Five years

Direct beneficial

Ordinary shares Acceptance of a conditional undertaking under the Deferred Share Plan and Performance Deferred Share Plan to receive fully paid-up shares in future should certain predetermined performance hurdles be met over the period 01 June 2018 until 01 June 2023 Off Market

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Yes
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HC Werth Financial Director 11 June 2018 38 649 R73.4944 R2 840 485.07 Direct beneficial

Ordinary shares Delivery of Sanlam ordinary shares under Deferred and Performance Share Plans Off Market No. 10 Name: Designation: Date of transaction: Market value per share: Total number of shares: Total transaction value: Nature and extent of the director's interest in the transaction: Class of securities: Nature of transaction:

On market/Off market trade Prior authority to transact obtained:

No. 11 Name: Designation: Date of transaction: Market value per share: Total number of shares: Total transaction value: Nature and extent of the director's interest in the transaction: Class of securities: Nature of transaction:

On market/Off market trade Prior authority to transact obtained: HC Werth Financial Director 11 June 2018 R73.4944 17 502 R1 286 298.99 Direct beneficial

Ordinary shares Sale of Sanlam ordinary shares under Deferred and Performance Share Plans to meet income tax obligations on vesting of shares On Market

Yes

HC Werth Financial Director 11 June 2018 R73.68 54 169 R3 991 171.92 Direct beneficial

Ordinary shares Sale of Sanlam ordinary shares under Restricted Share Plan to meet income tax obligations on vesting of shares On Market

Yes

No. 12 Name: Designation: Date of transaction: Total number of shares: Market value per share: Total deemed value: Nature and extent of the director's interest in the transaction: Class of securities: Nature of transaction:

On market/Off market trade Prior authority to transact obtained:

No. 13 Name: Designation: Date of transaction: Market value per share: Total number of shares: Total transaction value: Nature and extent of the director's interest in the transaction: Class of securities: Nature of transaction:

On market/Off market trade Prior authority to transact obtained: T Mvusi Executive Director 11 June 2018 27 430 R73.4944 R2 015 951.39 Direct beneficial

Ordinary shares Delivery of Sanlam ordinary shares under Deferred and Performance Share Plans Off Market

Yes

T Mvusi Executive Director 11 June 2018 R73.4944 12 421 R912 873.94 Direct beneficial

Ordinary shares Sale of Sanlam ordinary shares under Deferred and Performance Share Plans to meet income tax obligations on vesting of shares On Market

Yes

No. 14 Name: Designation: Date of transaction: Market value per share: Total number of shares: Total transaction value: Nature and extent of the director's interest in the transaction: Class of securities: Nature of transaction:

On market/Off market trade Prior authority to transact obtained: T Mvusi Executive Director 11 June 2018 R73.68 9 417 R693 844.56 Direct beneficial

Ordinary shares Sale of Sanlam ordinary shares under Restricted Share Plan to meet income tax obligations on vesting of shares On Market

Yes

Bellville 14 June 2018 Sponsor Deutsche Securities (SA) Proprietary Limited