Sanlam Limited (Incorporated in the Republic of South Africa) Registration number 1959/001562/06 JSE share code: SLM NSX share code: SLA ISIN: ZAE000070660 ("Sanlam" or the "Company")

## **RESULTS OF 20th ANNUAL GENERAL MEETING**

Shareholders are advised that the special and ordinary resolutions proposed in the notice to shareholders dated March 2018, were passed by the requisite majority of votes of shareholders present in person or represented by proxy at the twentieth annual general meeting held on Wednesday, 6 June 2018 at 14:00 ("Annual General Meeting").

The total number of shares present/represented, including proxies, at the Annual General Meeting was 1 442 981 841 representing 69.22% of Sanlam's voteable shares of 2 084 593 089 and 64.65% of Sanlam's issued share capital of 2 231 989 047 shares as at Friday, 25 May 2018, being the Voting Record Date.

The voting results were as follows:

|   |            | SHARES<br>ABSTAINED |               |       |      |
|---|------------|---------------------|---------------|-------|------|
| RESOLUTION  | FOR<br>(%) | AGAINST<br>(%)      | NUMBER        | %*    | %*   |
| Ordinary Resolution No. 1<br>Presenting the Sanlam Annual Reporting   | 100        | 0                   | 1 436 826 221 | 64.37 | 0.21 |
| Ordinary Resolution No. 2<br>Re-appointment of auditors   | 74.69      | 25.31               | 1 440 788 771 | 64.55 | 0.02 |
| Ordinary Resolution No. 3<br>Appointment of director  |            |                     |               |       |      |
| 3.1 M Mokoka  | 99.98      | 0.02                | 1 440 781 550 | 64.55 | 0.02 |
| Ordinary Resolution No. 4<br>Re-election of directors   |            |                     |               |       |      |
| 4.1 AD Botha  | 95.57      | 4.43                | 1 440 787 613 | 64.55 | 0.02 |
| 4.2 RV Simelane   | 86.98      | 13.02               | 1 440 781 893 | 64.55 | 0.02 |
| 4.3 J van Zyl   | 93.75      | 6.25                | 1 440 774 874 | 64.55 | 0.02 |
| Ordinary Resolution No. 5<br>Re-election of executive directors   |            |                     |               |       |      |
| 5.1 T Mvusi   | 94.72      | 5.28                | 1 440 772 556 | 64.55 | 0.02 |
| Ordinary Resolution No. 6<br>Election of the members of the Sanlam<br>Audit, Actuarial and Finance committee<br>(Audit committee) |            |                     |               |       |      |
| 6.1 AD Botha  | 95.81      | 4.19                | 1 440 774 874 | 64.55 | 0.02 |
| 6.2 PB Hanratty   | 99.55      | 0.45                | 1 440 786 384 | 64.55 | 0.02 |
| 6.3 M Mokoka  | 99.92      | 0.08                | 1 440 785 999 | 64.55 | 0.02 |
| 6.4 KT Nondumo  | 99.53      | 0.47                | 1 440 785 696 | 64.55 | 0.02 |
| Ordinary Resolution No. 7<br>Advisory vote on the Company's<br>Remuneration Policy and the<br>Remuneration Implementation Report  |            |                     |               |       |      |

|         |  |       |       | T              |       |      |
|---------|--|-------|-------|----------------|-------|------|
| 7.1     | Non-binding advisory on the            | 94.67 | 5.33  | 1 439 527 009  | 64.50 | 0.85 |
|         | Company's Remuneration Policy          |       |       |                |       |      |
| 7.2     | Non-binding advisory on the            | 71.52 | 28.48 | 1 418 376 569  | 63.55 | 1.10 |
|         | Company's Remuneration                 |       |       |                |       |      |
|         | Implementation Report                  |       |       |                |       |      |
| Ordin   | nary Resolution No. 8                  |       |       |                |       |      |
| To no   | te the total amount of non-executive   |       |       |                |       |      |
| direct  | ors and executive directors'           | 97.70 | 2.30  | 1 192 964 363  | 53.45 | 0.15 |
| remu    | neration for the financial year ended  |       |       |                |       |      |
| 31 De   | ecember 2017                           |       |       |                |       |      |
| Ordin   | nary Resolution No. 9                  |       |       |                |       |      |
|         | ace unissued ordinary shares under     | 96.11 | 3.89  | 1 435 878 737  | 64.33 | 0.26 |
| the co  | ontrol of the directors                |       |       |                |       |      |
| Ordin   | nary Resolution No. 10                 | 95.82 | 4.18  | 1 440 755 605  | 64.55 | 0.02 |
| Gene    | ral authority to issue shares for cash | 95.62 | 4.10  | 1 440 755 605  | 04.55 | 0.02 |
| Ordin   | ary Resolution No. 11                  |       |       |                |       |      |
| To au   | thorise any director of the Company,   |       |       |                |       |      |
| and w   | here applicable the secretary of the   | 100   | 0.00  | 1 440 785 741  | CAFE  | 0.02 |
|         | any (Company Secretary), to            | 100   | 0.00  | 1 440 785 741  | 64.55 | 0.02 |
| impler  | ment the aforesaid ordinary and        |       |       |                |       |      |
| under   | -mentioned special resolutions         |       |       |                |       |      |
| Speci   | al Resolution No. 1                    |       |       |                |       |      |
| Appro   | val of non-executive directors'        | 99.13 | 0.87  | 1 440 778 315  | 64.55 | 0.02 |
| remur   | neration for their services as         | 99.13 | 0.07  | 1 440 776 315  | 04.00 | 0.02 |
| directo | ors                                    |       |       |                |       |      |
| Speci   | al Resolution No. 2                    |       |       |                |       |      |
| Amen    | dment of the Company's                 | 99.96 | 0.04  | 1 440 788 746  | 64.55 | 0.02 |
| Memo    | brandum of Incorporation               |       |       |                |       |      |
|         | al Resolution No. 3                    |       |       |                |       |      |
| Autho   | rity to the Company or a subsidiary    | 99.06 | 0.94  | 1 439 320 971  | 64.49 | 0.09 |
| of the  | Company to acquire the Company's       | 99.00 | 0.94  | 1 439 320 97 1 | 04.49 | 0.09 |
| securi  | ities                                  |       |       |                |       |      |
|         |  |       |       |                |       |      |

\*Expressed as a percentage of 2 231 989 047 Sanlam ordinary shares in issue as at the Voting Record Date.

Shareholders are further advised that due to ordinary resolution number 7.2 relating to the non-binding advisory vote on the Company's remuneration implementation report being voted against by more than 25% of shareholders present in person or represented by proxy at its Annual General Meeting held on Wednesday, 6 June 2018, an invitation is extended to such dissenting shareholders to engage with the Company as follows:

1) All dissenting shareholders to furnish their concerns/questions on the remuneration implementation report to the Group Company Secretary by no later than close of business on Wednesday, 13 June 2018.

2) The Group Company Secretary will respond to the dissenting shareholders' concerns/questions by no later than Wednesday, 20 June 2018.

Group Company Secretary Sana-Ullah Bray Sana-ullah.bray@sanlam.co.za

Bellville 8 June 2018

Sponsor Deutsche Securities (SA) Proprietary Limited