DENEB INVESTMENTS LIMITED Uncorporated in the Republic of South Africa) ("Deneb" or "the Group" or "the company")
Registration number: 2013/091290/06
JSE share code: DNB
ISIN: ZAE000197398

REVIEWED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS for the year ended 31 March 2018

Financial highlights for the year ended 31 March 2018

- Revenue from continuing operations up R333 million to R3 011 million
- Profit from continuing operations up R17 million to R89 million
- Profit down R43 million to R6 million
- Earnings per share from continuing operations up 6 cents to 21 cents
- Earnings per share down 8 cents to 2 cents
- Headline earnings per share from continuing operations up 4 cents to 14 cents
- Headline earnings per share down 9 cents to a loss of 4 cents
- Net asset value per share unchanged at 388 cents
- Net asset value excluding net deferred income liability unchanged at 415 cents
- Distribution per share of 3 cents declared (2017: 3 cents)

Condensed consolidated statement of financial position as at 31 March

ASSETS	Reviewed 2018 R000's	2017*	Audited 2016* R000's
	2 044 076	1 779 493	1 711 010
Non-current assets			1 711 819
Plant and equipment	440 005	312 077	312 860
Owner-occupied property	373 421		434 075
Investment property	907 352		737 507
Intangible assets	41 525	48 466	22 263
Goodwill	58 472	23 764	15 023
Other investments	4 237	3 026	3 391
Long-term receivables	56 780	88 349	74 093
Deferred tax assets	162 284	86 057	112 607
Current assets	1 512 620	1 480 596	1 452 849
Non-current assets held for sale	1 080		2 175
Inventories	680 935		683 732
Loan receivables	000 233	700 233	83 101
Trade and other receivables	786 672	700 195	654 396
Current tax assets	2 266	700 193	143
	41 667		29 302
Cash and cash equivalents			
Total assets	3 556 696	3 260 089	3 164 668
BOUTEN AND LEADILEEU			
EQUITY AND LIABILITIES			
Total equity	1 674 626		1 857 615
Stated capital	1 452 264		1 717 286
Reserves	220 950		
Equity attributable to owners of the company	1 673 214	1 662 879	1 857 032
Non-controlling interest	1 412	101	583
Non-current liabilities	942 059	943 559	206 265
Deferred tax liabilities	7 142	11 882	5 160
Post-employment medical aid benefits	98 896	91 861	90 803
Deferred income	141 754	131 805	105 289
Interest-bearing liabilities	688 533		4 149
Operating lease accruals	5 734		864
Current liabilities	940 011		1 100 788
Current tax liabilities	759	3 615	1 821
Post-employment medical aid benefits	7 619	7 131	6 789
Deferred income	8 908	12 646	10 120
	169 972	52 716	
Interest-bearing liabilities			38 733
Trade and other payables	604 886		489 856
Provisions	3 991	224	5 705
Bank overdraft	143 876		547 764
Total liabilities	1 882 070		1 307 053
Total equity and liabilities	3 556 696		3 164 668
Net asset value	1 673 214		1 857 032
Net asset value per share (cents)	388		331
Net asset value excluding deferred income liability	1 788 664	1 778 329	1 949 763
Net asset value excluding deferred			
income liability per share (net of taxation) (cents)	415	415	347

<sup>\*</sup>Restated, refer to note 4.1

Condensed consolidated statement of profit or loss and other comprehensive income for the year ended 31 March

Reviewed Audited 2018 2017\* R000's R000's Continued operations 3 010 671 (2 324 922) 685 749 6 802 2 677 676 (1 960 376) 717 300 (2 795) Revenue Cost of sales Gross profit Other income Selling and distribution expenses Administrative and other expenses (344 848) (277 993) (333 059) (229 458) Administrative and other expenses
Operating profit before impairments, restructuring and revaluation of investment property
Revaluation of investment properties
Net impairment of assets
Restructuring and retrenchment expenses
Operating profit before finance costs
Finance income
Finance expenses
Restructuring and retrenchment expenses
Operating profit before finance costs
Finance income
Finance expenses 69 710 151 988 43 715 (1 436) (3 079) 30 052 (1 751) 180 289 5 986 108 910 591 (93 733) 15 768 (75 930) Profit before taxation
Income tax income/(expense) 110 345 (38 416) 71 929 Profit after tax Discontinued operations 88 783 (82 554) (22 456) Loss from discontinued operations, net of tax

Profit		6 229	49 473
Other comprehensive income, net of related tax			
Items that will never be reclassified to profit or loss			
Revaluation of land and buildings		18 822	21 389
Revaluation		28 574	25 391
Related tax		(9 752)	(4 002)
Post-employment medical aid benefits - actuarial (loss)/gain		(3 679)	941
Actuarial (loss)/gain		(5 110)	1 307
Related tax		1 431	(366)
Items that are or may be reclassified to profit or loss			
Fair value adjustment on available-for-sale financial assets		1 210	_
Foreign operations - foreign currency translation differences		(2 304)	(10)
Other comprehensive income, net of tax		14 049	22 320
Total comprehensive income for the year		20 279	71 793
Profit attributable to:			
Owners of the company		8 130	50 410
Non-controlling interest		(1 901)	
		6 229	49 473
Total comprehensive income attributable to:			
Owners of the company		22 180	72 730
Non-controlling interest		(1 901)	
		20 279	
Basic earnings per share	(cents)	1,89	
Continued operations		21,12	
Discontinued operations		(19,23)	
Diluted earnings per share		1,88	
Continued operations		21,01	
Discontinued operations	(cents)	(19,13)	(4,54)

<sup>\*</sup>Restated, refer to note 4.1

Condensed consolidated statement of changes in equity for the year ended 31 March  $\,$ 

	Stated capital Total R000's	Other reserves R000's	Retained income R000's	Total R000's	Non- controlling interest R000's	Total R000's
Balance at 1 April 2016,						
as previously reported	1 717 286	242 999	(10 522)	1 949 763		1 950 346
Impact of restatement*	-	-	(92 731)	(92 731)		(92 731)
Total comprehensive income	=	21 389	51 341	72 730	(937)	71 793
Profit/(loss)	-	-	50 410	50 410	(937)	
Other comprehensive income, net of tax Fair value adjustment on available-for-	-	21 389	931	22 320	=	22 320
sale financial assets Revaluation of land and buildings,	-	=	(10)	(10)	-	(10)
net of tax	_	21 389	-	21 389	_	21 389
Post-employment medical aid benefits						
- actuarial gain, net of tax	_	-	941	941	_	941
Transfers to other reserves	-	(10 932)	10 932	-	-	-
Reclassification of revaluation surplus	_	(10 932)	10 932	-	_	-
Transactions with owners of the						
company	(267 633)	-	1 205	(266 428)	_	(266 428)
Share buyback	(268 785)	_	-	(268 785)	_	(268 785)
Share scheme - expense	- '	-	2 357	2 357	_	2 357
- options exercised	1 152	-	(1 152)	_	_	-
Changes in ownership interest	-	-	(455)	(455)	455	-
Acquisition of NCI without a change						
in control	_	-	(455)	(455)	455	-
Restated balance at 31 March 2017	1 449 653	253 456	(40 230)	1 662 879	101	1 662 980
Total comprehensive income	_	17 728	4 451	22 179	(1 901)	20 278
Profit/(loss)	-	-	8 130	8 130	(1 901)	6 229
Other comprehensive income/(loss),						
net of tax	-	17 728	(3 679)	14 049	-	14 049
Fair value adjustment on available-for-						
sale financial assets	-	1 210	-	1 210	-	1 210
Foreign operations - foreign currency						
translation differences	-	(2 304)	-	(2 304)	-	(2 304)
Revaluation of land and buildings,						
net of tax	-	18 822	=	18 822	_	18 822
Post-employment medical aid benefits						
<ul> <li>actuarial loss, net of tax</li> </ul>	-	-	(3 679)	(3 679)	-	(3 679)
Transactions with owners of the						
company	2 611	-	(9 554)	(6 943)	-	(6 943)
Share scheme - expense	-	-	5 916	5 916	_	5 916
- options exercised	2 611	-	(2 611)	-	-	-
Dividends	-	-	(12 859)	(12 859)	-	(12 859)
Changes in ownership interest	-	(4 317)	(584)	(4 901)	3 212	(1 689)
Acquisition of subsidiary with						
non-controlling interests	-	-	-	-	2 628	2 628
Acquisition of subsidiary - common control						
transaction	=	(4 317)	-	(4 317)	-	(4 317)
Acquisition of NCI without a change						
in_control	-	=-	(584)	(584)	584	-
Balance at 31 March 2018	1 452 264	266 867	(45 917)	1 673 214	1 412	1 674 626

\*Restated, refer to note 4.1

	2018 R000's	2017 R000's
Composition of other reserves		
Revaluation of investments	1 210	-
Foreign currency translation differences	(2 304)	-
Common control reserve	(20 219)	(15 902)
Surplus on revaluation of land and buildings	288 180	269 358
	266 867	253 456

Condensed consolidated statement of cash flows for the year ended 31  $\ensuremath{\mathsf{March}}$ 

	201	8 2017
	R000'	s R000's
Net cash flows from operating activities	179 96	4 131 076
Cash generated from operating activities before working capital changes	110 07	3 234 950
Cash generated from working capital changes	180 14	8 3 660
Net finance costs	(93 14	2) (79 768)
Taxes paid	(17 11	5) (27 766)
Net cash flow from investing activities	(213 88	8) (66 961)
Net cash flow from financing activities	(60 91	9) 446 981
Net other financing activities	(48 06	0) 65 766

Reviewed

Audited

 Overdraft converted to term loan
 650 000

 Share buyback
 (268 785)

 Distribution
 (12 859)

 Net change in cash and cash equivalents
 (94 843)
 511 096

 Cash and cash equivalents at the beginning of the year
 (7 366)
 (518 462)

 Cash and cash equivalents at the end of the year
 (102 209)
 (7 366)

Condensed consolidated segmental report for the year ended 31 March

Year ended 31 March 2018 Gross revenue Inter-segment revenue	R0 157	erty 00's 999 038)		Proc ribut R0	nded duct tion 00's 847	R0	iles 00's 912		ials )0's 849	Central: Serv: R00		3	R00	otal 00's 709 038)
External revenue - continued operations	110	961	1	377	847	555	912	965	849		102	3	010	671
External revenue - discontinued operations				62	236	1/2	836				_		205	072
External revenue	110	961	1	440			748	965	849		102	3	215	
Operating profit/(loss) before	110	J01		110	003	050	7-10	505	047		102	,	213	743
finance costs - continued operations	155	165		(20	901)	6	300	14	996	(46	650)		108	910
Interest revenue					/	_				(	591			591
Interest expense		-			-		-		-	(93	733)		(93	733)
Operating profit before taxation														
- continued operations	155	165		(20	901)	6	300	14	996	(139	792)		15	768
Operating loss before finance costs														
- discontinued operations		-		(20	581)	(52	262)		-		-		(72	843)
Interest expense		-			3	(9	714)		-		-		(9	711)
Operating loss before taxation														
- discontinued operations		-			578)		976)		-		-			554)
Operating profit/(loss) before taxation					479)		676)		996		792)			786)
	302				172		953		736		245		556	
Segment liabilities	21	574		282	723	202	221	364	382	1 011	170	1	882	070
Year ended 31 March 2017*														
Gross revenue	150	021	1	322	074	611	394	642	741		113	2	726	343
Inter-segment revenue	(43	856)		(4	811)		-		-		-		(48	667)
External revenue - continued														
operations	106	165	1	317	263	611	394	642	741		113	2	677	676
External revenue - discontinued														
operations		-			997		-	182	004		-		240	001
External revenue	106	165	1	375	260	611	394	824	745		113	2	917	677
Operating profit/(loss) before finance														
costs - continued operations	134	519		25	290	(5	929)	49	912		503)			289
Interest revenue		-			-		-		-		986			986
Interest expense		-			-		-		-	(75	930)		(75	930)
Operating profit before taxation							,			,				
- continued operations	134	519		25	290	(5	929)	49	912	(93	447)		110	345
Operating loss before finance costs					===\									
- discontinued operations		-		(10	705)		927)		-		-			632)
Interest expense		-			-	(9	824)		-		-		(9	824)
Operating loss before taxation		_		/10	705)	/11	7511				_		(22	4561
<ul> <li>discontinued operations</li> <li>Operating profit/(loss) before taxation</li> </ul>	124				705) 585		751) 680)	4.0	912	(02	447)			456) 889
	238				240		245	451			951	2	260	
Segment liabilities		516			275		141		317		860		597	
begineric transfittes	19	210		220	213	229	T-4-T	1/4	3 ± /	243	000		וכנ	100

Audited

Reviewed

Statistics per share for the year ended 31 March

		2018	2017*
Number of shares in issue	('000)		
Weighted-average number of shares	('000)	431 337 429 358	494 817
Diluted-average number of shares	('000)	431 575	
Basic earnings	(cents)	1,89	10,19
Continued operations	(CCIICS)	21,12	14,73
Discontinued operations		(19,23)	(4,54)
	(gonta)	1,88	
Diluted earnings	(cents)		10,19
Continued operations		21,01	14,73
Discontinued operations	( t)		(4,54)
Headline (loss)/earnings	(cents)	(3,68)	
Continued operations		13,58	9,80
Discontinued operations		(17,26)	(4,54)
Diluted headline (loss)/earnings	(cents)	(3,67)	
Continued operations		13,51	9,80
Discontinued operations		(17,17)	(4,54)
Reconciliation between profit and headline earnings			
Profit attributable to equity holders of the parent	(R000's)	8 130	50 410
Impairment of assets	(R000's)	9 299	-
Reversal of impairment of assets	(R000's)	(55)	-
Remeasurement of investment property	(R000's)	(33 923)	(23 320)
Surplus on disposal of property, plant and equipment	(R000's)	(277)	(1 089)
Loss on disposal of property, plant and equipment	(R000's)	696	41
Insurance claim for capital asset	(R000's)	(22)	-
Impairment of goodwill	(R000's)	334	-
Headline earnings	(R000's)		26 042
Continued operations		(15 818) 58 286	48 498
Discontinued operations		(74 104)	
Diluted headline earnings	(R000's)	(15 818)	
Continued operations	(	58 286	48 498
Discontinued operations			(22 456)
Dibconcinaca operacions		(/1 101)	(22 150)
Adjustment for government grants			
Profit attributable to equity holders of the parent	(R000's)	8 130	50 410
Deferred income released (net of tax)	(R000's)	(30 176)	
Government grant benefit for the period	(R000's)	30 176	
dovernment grant benefit for the period	(R000's)	8 130	
Addition of bearing accompany			
Adjusted basic earnings	(cents)	1,89	14,78
Continued operations		23,85	19,61
Discontinued operations	,	(21,96)	
Adjusted headline (loss)/earnings	(cents)	(3,68)	9,85
Continued operations		16,31	14,68
Discontinued operations		(19,99)	(4,83)
*Dogtated refer to note 4.1			

<sup>\*</sup>Restated, refer to note 4.1

<sup>\*</sup>Restated refer to note 4.1

### 1. Basis of preparation

The condensed consolidated financial statements are prepared in accordance with the requirements of the JSE Limited Listings Requirements for preliminary reports, and the requirements of the Companies Act of South Africa. The Listings Requirement requires preliminary financial statements to be prepared in accordance with the framework concepts and the measurement and recognition requirements of International Financial Reporting Standards ("IFRS") and the SAICA Financial Reporting Guides as issued by the Accounting Practices Committee and Financial Pronouncements as issued by the Financial Reporting Standards Council and to also, as a minimum, contain the information required by IAS 34 Interim Financial Reporting. The accounting policies applied in the preparation of the condensed consolidated financial statements are in terms of IFRS and are consistent with those applied in the previous consolidated annual financial statements. previous consolidated annual financial statements.

These results have been prepared under the supervision of the Financial Director, Gys Wege CA(SA). The directors take responsibility for the preparation of this report and that the information has been correctly extracted from the underlying annual financial statements.

#### 2. Significant accounting policies and estimates

The accounting policies adopted in the preparation of the reviewed condensed consolidated financial statements are consistent with those followed in the preparation of the Group's annual financial statements for the year ended 31 March 2017, except for new standards and interpretations effective as at 1 April 2017.

The new standards have no impact on the financial information.

#### 3. Review report of the independent auditor

The condensed consolidated financial statements for the year ended 31 March 2018 have been reviewed by PricewaterhouseCoopers Inc., who expressed an unmodified review conclusion. A copy of the auditor's review report is available for inspection at the company's registered office together with the financial statements identified in the auditor's report. The auditor's report does not necessarily report on all of the information contained in the financial results. Shareholders are therefore advised that in order to obtain a full understanding of the nature of the auditor's engagement they should obtain a copy of the auditor's report together with the accompanying financial information from the issuer's registered office.

#### 4. Significant operating activities

#### 4.1 Restatement of prior period

### 4.1.1 Correction of prior period error relating to the accounting of government grants

Government grants are recognised in profit and loss on a systematic basis over the periods in which the Group recognises the related costs for which the grants are intended to compensate.

During the prior periods, the grants were deemed to be earned through compliance with their conditions and meeting the envisaged obligations. Where the qualifying conditions gave rise to future envisaged obligations, the benefits were allocated against the historic costs of complying with the conditions as well as the future related obligations. Where no envisaged obligations were identified, the grants were recognised when there was reasonable assurance that the entity will comply with all the conditions attached to the grants and that the grants will be received.

It was concluded that the above accounting treatment is incorrect and that the grants related to depreciable assets are to be recognised in the periods in the proportions in which the depreciation expense on those assets are recognised, with the balance being reflected as deferred income.

The effect of the restatement on the prior-period numbers is as follows:

Consolidated statement of financial position

		Impact of restatement	
	As previously		
	reported	Adjustments	As restated
1 April 2016	R000's	R000's	R000's
Total assets	3 141 990	22 678	3 164 668
Deferred tax asset	89 929	22 678	112 607
Total liabilities	(1 191 644)	(115 409)	(1 307 053)
Deferred income	-	(115 409)	(115 409)
Total equity	(1 950 346)		(1 857 615)
Reserves	(232 477)	92 731	(139 746)
31 March 2017			
Total assets	3 231 088	29 001	3 260 089
Deferred tax asset	57 056	29 001	86 057
Total liabilities	(1 452 658)	(144 451)	(1 597 109)
Deferred income	_	(144 451)	(144 451)
Total equity	(1 778 430)	115 450	(1 662 980)
Reserves	(328 676)	115 450	(213 226)

Consolidated statement of profit or loss and other comprehensive income

For the year ended 31 March 2017 Other income Income tax Loss from discontinued operations, net of tax Profit Total comprehensive income	As previously reported** R000's 27 714 (44 739) (23 923) 72 192 94 512	Impact of restatement  Adjustments  R000's (30 509) 6 323 1 467 (22 719) (22 719)	As restated R000's (2 795) (38 416) (22 456) 49 473 71 793
**Restated for discontinued operations			
Basic earnings per share (cents) Diluted earnings per share (cents) Headline earnings per share (cents) Diluted headline earnings per share (cents)	14,78 14,78 9,85 9,85	(4,59) (4,59) (4,59) (4,59)	10,19 10,19 5,26 5,26

There is no impact on the total operating, investing or financing cash flows for the year ended 31 March 2017.

#### 4.1.2 Discontinued operations

Operations classified as discontinued operations relate to the following three businesses:

- Berg River Textiles, a division of Winelands Textiles; Outlying branches of the office automation business; International leg of the branded sporting goods business.

Revenue Cost of revenue Gross profit Other income Distribution costs Administrative and other expenses Operating loss before impairments and restructuring and	13 251 11 649	(213 617) 26 384 5 437 (30 284)
retrenchment costs Impairment of assets Restructuring and retrenchment costs Operating loss before finance costs Finance expenses Loss before taxation Income tax expense	(45 382) (11 736) (15 725) (72 843) (9 711) (82 554)	(9 824)
Loss for the period from discontinued operations Cash flows used in discontinued operations Net cash used in operating activities Net cash used in discontinued operations	(82 554) (37 536) (37 536)	,
4.2 Taxation and deferred taxation  Income tax South African normal taxation	2018 R000's	2017* R000's
- current - prior year Deferred taxation	(14 688) 24 87 679 73 015	(19 341) 1 079 (20 154) (38 416)
Reconciliation between actual and normal taxation rates** Taxation as a percentage of (loss)/profit before taxation Prior period Non-deductible items expenses Specific tax-deductible expenses Capital gains tax on revaluation of investment property Foreign entities with different tax rate Recognition of previous unrecognised tax losses Normal taxation rate	109,3 - 9,4 (1,7) (3,7) 0,9 (86,2) 28,0	43,7 1,2 (3,5) 0,7 1,9 - (16,0) 28,0

#### Government grants 4.3

Government grants in the Group relates to the Production Incentive Programme (PIP). The programme is an incentive offered to the qualifying companies operating within the clothing and textile manufacturing industry.

		2018	2	)T./*
	R0	00's	R0	00's
Deferred amounts, to be recognised in more than 12 months' time	141	754	131	805
Deferred amounts, to be recognised in the next 12 months, included in				
trade and other payables	8	908	12	646
Total deferred income liability	150	662	144	451
Reconciliation of carrying amount				
Opening carrying value	144	451	115	409
Government receivable recognised during the period	30	176	37	950
Deferred income released during the period	(23	965)	(8	908)
Closing carrying value	150	662	144	451

<sup>\*</sup> Restated, refer to note 4.1

# 5. Significant investing activities

## 5.1 Capital expenditure and commitments

Capital expenditure and commitments					
	Capi	tal expenditu:	re	Contractual	commitments
	2018		2017	2018	2017
	R000's	R0	00's	R000's	R000's
Investment property	-	5	889	40 000	-
Land and buildings	610	3	279	-	-
Plant and equipment	110 873	34	973	33 072	9 609
Intangible assets	138	1	838	=	-
Business combinations	61 672	77	897	-	-
	173 293	123	876	73 072	9 609

The capital commitments are expected to be incurred during the next 12 months. Commitments will be funded through banking facilities.

## 5.2 Business combinations

Current period

Measurement of fair values

The assets and liabilities acquired have been measured on a provisional basis and in accordance with IFRS 3. If new information is obtained within one year of the date of acquisition about the facts and circumstances that existed at the date of acquisition, the accounting for the acquisition will be revised.

In the current period the Group acquired the following entities:

Subsidiary name Formex Industries Proprietary Limited ("Formex")	Acquisition date 1 Aug 2017	Segment Industrials	Description Formex Industries is an entity focusing on the development, manufacturing and supply of pressed and tubular components for the automotive market.	% voting interest acquired 100%
New Just Fun Group Proprietary Limited ("New Just Fun")	13 Dec 2017	Branded Product Distribution	New Just Fun is a South African toy distributer.	100%
Oops Global SA	31 Dec 2017	Branded Product Distribution	Oops Global SA is based in Switzerland and specialises in the design, conception and sale of toys for kids.	60%
			Branded Product	

Distribution Industrials R000's R000's

R000's

<sup>\*</sup> Restated, refer to note 4.1 \*\*Reconciliation is disclosed on a consolidated basis from both continued and discontinued operations.

Total identifiable net assets acquired	29 2	258	20	740	49	998
Less non-controlling interest	(2 6	528)		-	(2	628)
Goodwill	35 0	142		-	35	042
Goodwill directly to equity as transaction with owners		-	4	317	4	317
Total consideration	61 6	572	25	057	86	729
Cash paid	61 6	572		-	61	672
Hosken Consolidated Investments Limited loan		-	25	057	25	057
Cash outflow from this investing activity						-
Cash consideration transferred	(61 6	572)		-	(61	672)
Add cash and cash equivalents in the business acquired	3	320	3	090	3	410
Less overdraft in the business acquired	(38 5	599)	(22	723)	(61	322)
Net cash inflow from investing operations	(99 9	951)	(19	633)	(119	584)

## Prior period

5.3

The Group acquired the entire issued share capital of Premier Rainwatergoods Proprietary Limited ("Premier"). Premier is a manufacturer of galvanised steel roofing accessories.

	Industrials	Total	
	R000's	R000's	
Total identifiable net assets acquired	69 156	69 156	
Goodwill -	8 741	8 741	
Total consideration	77 897	77 897	
Cash paid	67 897	67 897	
Contingent consideration	10 000	10 000	
Cash outflow from this investing activity			
Cash consideration transferred	(67 897)	(67 897)	
Add cash and cash equivalents in the business acquired	24 307	24 307	
Net cash inflow from investing operations	(43 590)	(43 590)	
Investment properties			
Reconciliation of carrying amount			
	2018	2017	
	R000's	R000's	
Opening carrying value	759 113	737 507	
Transfer from owner-occupied property	110 456	-	
Additions	20 968	-	
Development cost	-	5 889	
Fair value adjustments	43 715	30 052	
Disposals	(26 900)	(14 335)	
Closing carrying value	907 352	759 113	

#### 6. Significant financing activities

## 6.1 Significant related-party transactions

Current period

The Group acquired 100% of the shares in Formex from Hosken Consolidated Investments Limited ("HCI") with effect from 1 August 2017 for an amount of R25 million. The transaction was announced on SENS on 10 July 2017 and 21 July 2017 and funded through a loan from HCI.

In the prior period the company acquired 133 507 226 Deneb shares from the Southern African Clothing and Textile Workers' Union ("SACTWU") for a consideration of R267 014 452. The shares were delisted and cancelled on 30 September 2016.

## 6.2 Banking facilities

Current period

R50 million of short-term facility has been renegotiated to term funding in the current period.

Prior period

The Group renegotiated its banking facilities in the prior period whereby R650 million of short-term overdraft facilities were converted to long-term funding.

## 7. Distribution

Notice is hereby given that a final distribution of 3 cents (gross) per ordinary share in respect of the 12 months ended 31 March 2018 has been declared and approved by the board of directors out of stated capital through the reduction of contributed tax capital ("distribution").

In compliance with the requirements of Strate and the JSE Limited, the following dates are applicable:

Wednesday 23 May 2018 Tuesday 12 June 2018 Wednesday 13 June 2018 Friday 15 June 2018 Monday 18 June 2018 Distribution declared Last day to trade cum distribution Shares trade ex distribution Record date Payment date

Share certificates may not be dematerialised or rematerialised between Wednesday 13 June 2018 and Friday 15 June 2018, both days inclusive.

## Additional information

The directors have determined that this capital reduction distribution will be paid out of qualifying contributed tax capital as contemplated in the definition of "contributed tax capital" in section 1 of the Income Tax Act, 1962.

As the distribution will be regarded as a return of capital and may have potential capital gains tax consequences, Deneb shareholders are advised to consult their tax advisors regarding the impact of the distribution.

The directors have reasonably concluded that the company will satisfy the solvency and liquidity requirements of sections 4 and 46 of the Companies Act, 2008, immediately after the capital distribution.

The number of issued ordinary shares is 431 337 345 as at the date of this declaration.

## 8. New standards

A number of new standards, amendments to standards and interpretations are effective for annual periods beginning on of after 1 April 2018, and have not been applied in preparing these condensed consolidated financial statements.

We have undertaken an initial assessment of the financial impact of the new standards and assessed that only the below statements will impact the financial statements in the periods these standards are adopted:

Financial Instruments (IFRS 9)

The standard is effective for financial periods beginning on or after 1 January 2018. The measurement of provisions against receivables will be revised to comply with the expected credit loss method. The Group will disclose the full

impact of this statement in its annual financial statements.

Leases (IFRS 16)

The standard is effective for financial periods beginning on or after 1 January 2019. The standard is expected to have a material impact due to the significant number of leases, and will result in changes to the statement of financial position, whereby a right-of-use asset and lease liability will be recognised. Changes to the statement of comprehensive income will result in the current operating lease costs being replaced by an amortisation of the right-of-use asset and associated finance costs. The Group will disclose the expected impact of this statement in its annual financial statements

On behalf of the board

Stuart Queen Chief Executive Officer Gys Wege Financial Director

Cape Town 23 May 2018

#### Commentary

Although we have had some strong performers in the Group, most notably Vega Properties, Prima Interactive, Formex, Romatex Home Textiles and the Empire Group, it's safe to say that the year ended 31 March 2018 proved to be a difficult year.

We mentioned in our results to 31 March 2017 that the Group had a number of loss-making businesses that were weighing on the Group's results. We have taken decisive action with regard to these businesses and a number of restructuring processes have been completed during the current financial year. The results for the current financial year are significantly influenced by these restructuring initiatives. In certain instances, the restructuring affects separately identifiable pieces of businesses and where this is the case, the results for these pieces are reflected as discontinuing operations. There are other processes that affect certain product ranges and parts of continuing businesses, and in these cases the costs of exiting these areas remain within the continuing operations.

The restructuring processes affected the following three businesses in the main:

- Winelands Textiles This business comprised two manufacturing facilities in the Western Cape: one in Paarl and one in Worcester. During the course of the year we have completed a restructuring process that resulted in these two facilities being consolidated into a single facility in Worcester. The consolidation significantly reduces the overheads and breakeven point, which will allow the business to focus on more viable product lines. The restructure will also release around R50 million of capital that was tied up in unproductive working capital;
- The Group's office automation business The Group has decided to concentrate this business on the Gauteng market. We have made good progress with the orderly disposal of the outlying branches. At the time of writing, only the Cape Town branch remained to be sold and we are confident of wrapping this up shortly. The restructure allows the businesses to unlock better efficiencies and it will release a significant amount of capital that was tied up in the long-term debtors book: and
- Our branded sporting goods business This business has been placed under the control of new management that has been working on discontinuing loss-making brands, improving operational efficiencies and effectiveness and optimising management structures. The result of these initiatives has seen the break-even point drop significantly. The focus now is to grow the brands that remain.

Continuing operations

Although turnover grew by 12% to just over R3 billion, this growth was derived from the following acquisitions:

- Formex Industries was acquired from our holding company HCI with effect from 1 August 2017. This business manufactures specialised pressing and tubing components for the automotive market;
- New Just Fun Group was acquired with effect from 13 December 2017. New Just Fun is a South African toy distributor and holds the distribution rights to some of the world's leading toy brands; and
- The formation of HTIC (Hong Kong). This business sources goods from Asian manufacturers primarily for its South African client base, including our own Group companies. The business has a long association with the Group, but in prior years it acted as a sourcing agent. As from January 2017, it is classified as a subsidiary. The effect of this is that we now account for all the revenue and all the costs as opposed to just accounting for commissions earned as was the case previously.

If one excludes the revenue from these acquisitions, the remaining businesses saw revenues decline by 2%. Most of this decline is attributable to our own decisions to discontinue unprofitable product lines, but it does reflect some of the difficulties experienced in the retail and construction markets in particular.

Gross margins also came under pressure and declined by 400 basis points to 22,8%. This decline is due in part to the new revenue streams from HTIC and the acquisition of Formex, both of which operate a high volume, low margin business model. Furthermore, certain of the businesses experienced quite significant increases in raw material prices which could not be entirely passed on to customers. These price increases came about through international shortages in the underlying raw materials. The situation started to normalise towards the end of the financial year.

Overhead costs remain tightly controlled. The 11% increase in total costs, as reflected, is largely due to the costs in the businesses acquired. Excluding the new acquisitions, overhead costs increased by just 3% year-on-year.

The net interest expense increased by R23 million to R93 million as a result of higher debt levels from the share buyback completed in September 2016 and the interest-bearing debt assumed with the acquisitions of Formex and New Just Fun Group.

Certain of our subsidiaries have moved from being loss-making to having realistic expectations of being sustainably profitable. This has meant that the Group is required to recognise deferred tax assets on historic tax losses, which resulted in the Group reporting taxation income of R73 million in the current period.

Overall, although the year under review proved to be difficult, we believe that the actions taken see the Group emerge in a stronger position than it began. As we continue to find solutions for the underperforming businesses, it will result in improved operating margins going forward or further capital releases.

Accounting for government grants

Shareholders are advised that the Group's results contain a prior-year adjustment relating to a change in the accounting treatment of government grants.

During the prior periods, the grants were deemed to be earned through compliance with their conditions and meeting the envisaged obligations. Where the qualifying conditions gave rise to future envisaged obligations, the benefits were allocated against the historic costs of complying with the conditions as well as the future related obligations. Where no envisaged obligations were identified, the grants were recognised in other income when there was reasonable assurance that the Group would comply with all the conditions attached to the grants and that the grants would be received.

The Group's new auditors believe that the relevant statement should be interpreted differently and that the above accounting treatment was incorrect. It is their view that if the benefit derived from the grant is used to acquire a depreciable asset, the benefit should simply be matched against the depreciation expense related to the asset acquired.

The new accounting treatment has the effect of taking the income derived from the government grants that had previously been released through the income statement and placing it back on the balance sheet by creating a R116 million (net of taxation) deferred income "liability".

The new accounting treatment has the consequence that our results as presented deviate from the underlying commercial reality. We hold this view as the result of the following:

- The acquisition of an asset is not a primary condition of the scheme. In any given year, the Group has a variety of expenditures that could qualify to be refunded by the applicable government grant. These expenses include staff training, spend on process improvement initiatives, equipment upgrades, etc. It is administratively more efficient for the Group to claim the government grants for equipment upgrades and this has been the chosen route. A different administration choice would lead to the grant being recognised in different periods;
- The assets acquired have been tested for impairments on an annual basis. As there has been no indication of any impairments, we can conclude that the assets meet the general definition of an asset productively employed and that there are no onerous obligations attached to holding and operating the assets in the future;
- The deferred income "liability", on the other hand, does not meet the general definition of a liability in that there is no current obligation that is likely to result in an outflow of economic benefit in the future. The "liability" is not owed to anybody nor is there any future onerous obligations to which this benefit could be matched; and
- This "liability" will be released into the income statement by matching it against the relevant depreciation charge associated with the applicable asset acquired. The Group's assets have varying useful lives with the longest being 25 years.

The result of this is that the deferred income "liability" can be expected to grow for the next few years and then will be unwound through the income statement over quite a long period. All things remaining equal, the Group's results will continue to deviate from the underlying commercial reality for many years into the future. In order to provide shareholders with more useful information we will include adjusted earnings, adjusted headline earnings and adjusted net asset value calculations in each year. The different accounting treatments have no effect on cash flows.

Corporate information

DENEB INVESTMENTS LIMITED

(Incorporated in the Republic of South Africa) ("Deneb" or "the Group" or "the company")

The company's shares are listed under the Financial Services - Speciality Finance sector.

Registration number: 2013/091290/06

JSE share code:

ISIN: ZAE000197398

Income tax

registration number: 9844426156

5th Floor, Deneb House, Cnr Main and Browning Roads, Observatory 7925, Cape Town PO Box 1585, Cape Town 8000 Registered office:

Contact details: info@deneb.co.za

www.deneb.co.za

J A Copelyn\* (Non-executive Chairperson), M H Ahmed\*^ (Lead Independent Director), D Duncan, T G Govender\*, N Jappie\*^, A M Ntuli, S A Queen (Chief Executive Officer), Y Shaik\*, R D Watson\*^, G D T Wege (Financial Director) Directors:

(\* Non-executive ^ Independent)

L Govender resigned as a non-executive director on 17 April 2018.

Company Secretary: C Philip

Computershare Investor Services Proprietary Limited Rosebank Towers, 15 Biermann Avenue, Rosebank 2196 PO Box 61051, Marshalltown 2107 Transfer Secretaries:

Auditors: PricewaterhouseCoopers Inc.

PSG Capital Proprietary Limited Sponsors:

Cape Town 23 May 2018