Sasfin Holdings Limited Incorporated in the Republic of South Africa (Company registration number 1987/002097/06) ("Sasfin" or "the Group" or "the Company") (Ordinary share code: SFN ISIN: ZAE000006565) (Preference share code: SFNP ISIN: ZAE000060273) Summarised Audited Consolidated Group Results and Dividend Declarations for the year ended 30 June 2017 and Change of Independent Sponsor Down 16.34% **HEADLINE EARNINGS** R194.151m (2016: R232.080m) Down 16.34% HEADLINE EARNINGS PER ORDINARY SHARE 611.76cents (2016: 731.27cents) Down 16.34% DIVIDENDS PER ORDINARY SHARE 240.42cents (2016: 287.39cents) Down 402bps RETURN ON ORDINARY SHAREHOLDERS' AVERAGE EQUITY 13.52% (2016: 17.54%)Down 48bps RETURN ON AVERAGE ASSETS 1.64% (2016: 2.12%)Up 14.71% TOTAL ASSETS R12.623bn (2016: R11.004bn) Up 4.63% TOTAL EQUITY\* R1.469bn (2016: R1.404bn) \*excluding preference shares. Up 4.06% GROSS LOANS AND ADVANCES R6.711bn (2016: R6.449bn) Up 16bps CREDIT LOSS RATIO 124bps (2016: 108bps) Up 22.95% **FUNDING BASE\*** R8.979bn (2016: R7.303bn) \*including preference shares. Down 14.81% FUNDS UNDER ADMINISTRATION AND MANAGEMENT\* R92bn

(2016: R108bn)

\*including under advisement.

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Sasfin SENS
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Down 264bps
GROUP TOTAL CAPITAL ADEQUACY RATIO (UNAUDITED)
16.379%
(2016: 19.023\%)
FINANCIAL HIGHLIGHTS
for the year ended 30 June 2017
                2017
                             2016
            Audited
                          Audited
CONSOLIDATED STATEMENT OF FINANCIAL POSITION
Total assets (Rm)
              12 623
                           11 004
Total gross loans and advances (Rm)
               6 711
                            6 449
Non-performing loans and advances (Rm)
                 349
                               423
INCOME STATEMENT
Earnings attributable to ordinary shareholders (Rm)
               176.6
                            224.4
Headline earnings (Rm)
               194.2
                            232.1
FINANCIAL PERFORMANCE
Return on ordinary shareholders' average equity (%)
                            17.54
               13.52
Return on total average assets (%)
                             2.12
                1.64
OPERATING PERFORMANCE
Non-interest income to total income (%)
               62.08
                            65.91
Cost-to-income ratio
Group (%)
               72.12
                            68.89
Banking Group (%)
               65.20
                            62.43
Credit loss ratio (bps)
                 124
                              108
Non-performing advances to total gross loans and advances (%)
                5.20
                             6.56
SHARE STATISTICS
Earnings per ordinary share (cents)
                           707.13
              556.38
Headline earnings per ordinary share (cents)
              611.76
                           731.27
Number of ordinary shares in issue at end of the period ('000) 31 737 31 737
Weighted average number of ordinary shares in issue ('000)
              31 737
                           31 737
Dividends per ordinary share relating to profit for the period (cents)
              240.42
                           287.39
Preference share dividend number 1 for the year
                           396.28
              436.68
Preference share dividend number 2 for the year
              429.57
                           424.42
Net asset value per ordinary share (cents) 5 137 4 346
CAPITAL ADEQUACY (PROVISIONAL AND UNAUDITED)
Capital to risk weighted assets
Group (%)
              16.379
                           19.023
Banking Group (%)
                           19.329
              16.665
CONSOLIDATED STATEMENT OF FINANCIAL POSITION
at 30 June 2017
                2017
                             2016
```

Audited Audited	
R'000 R'000	
ASSETS Cash and negotiable securities 3 525 418 1 910 584	
Loans and advances 6 487 022 6 254 891	
Trading assets 1 280 093 1 147 227	
Other receivables 467 208 772 209	
Investment securities 494 213 586 359	
Private equity and Property equity investments  447 233 510 479	
Strategic investments	
Property, plant and equipment	
103 856 87 229 Non-current assets held for sale 69 500 69 900	
Taxation 36 560 31 135	
Intangible assets and goodwill 131 778 122 391	
Deferred tax asset 26 995 22 135	
TOTAL ASSETS 12 622 643 11 004 060	
LIABILITIES	
Funding under repurchase agreements and interbank 1 381 240 999 184	
Deposits from customers 4 483 350 3 206 527	
Debt securities issued 2 496 718 2 470 428	
Long-term loans 429 673 433 889	
TOTAL FUNDING 8 790 981 7 110 028	
Trading liabilities	
1 266 745 1 131 942 Other payables	
768 957 1 023 354 Taxation	
9 569 16 611	
Deferred tax liability 127 166 125 576	
TOTAL LIABILITIES 10 963 418 9 407 511	
EQUITY Ordinary share capital and share premium	
144 327 144 327 Reserves	
1 324 559 1 259 353 Preference share capital and share premium	
188 086 192 869 Non-controlling interest	
TOTAL EQUITY	
1 659 225 1 596 549 TOTAL LIABILITIES AND EQUITY	
12 622 643 11 004 060	

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME for the year ended 30 June 2017

```
2017
                             2016
            Audited
                          Audited
                            R'000
              R'000
Interest income
          1 186 295
                          999 006
Interest expense
            743 759
                          592 520
NET INTEREST INCOME
            442 536
                          406 486
NON-INTEREST INCOME
            724 630
                          790 357
Non-interest income excluding fair value adjustments
to strategic investments
753 826
                          772 846
Fair value adjustments to strategic investments
            (29 196)
TOTAL INCOME
          1 167 166
                        1 196 843
Impairment charges on loans and advances
             81 436
                           63 912
NET INCOME AFTER IMPAIRMENTS
          1 085 730
                        1 132 931
OPERATING COSTS
            840 152
                          828 316
Staff costs
            414 463
                          434 339
Other operating expenses
            411 326
                          380 888
Goodwill and intangible asset impairments
             14 363
                           13 089
PROFIT FROM OPERATIONS
            245 578
                          304 615
Share of associate (loss)/income
             (2 156)
                            2 383
PROFIT BEFORE INCOME TAX
            243 422
                          306 998
Income tax expense
             49 012
                           68 210
PROFIT FOR THE YEAR
            194 410
                          238 788
OTHER COMPREHENSIVE INCOME FOR THE YEAR, NET OF TAX EFFECTS
            (27 544)
                           14 766
Items that may subsequently be reclassified to profit or loss:
FOREIGN EXCHANGE DIFFERENCES ON TRANSLATION OF FOREIGN OPERATIONS
             (27 544)
                           54 395
NET LOSS ON HEDGE OF NET INVESTMENT IN FOREIGN OPERATION
                          (39 629)
Loss on hedge of net investment in foreign operation
                          (55 040)
Income tax effect
                           15 411
TOTAL COMPREHENSIVE INCOME FOR THE YEAR
            166 866
                          253 554
PROFIT ATTRIBUTABLE TO:
            194 410
                          238 788
Non-controlling interest
                253
Preference shareholders
```

Sasfin SENS 14 369 15 580 Equity holders of the Group 176 577 224 224 419 TOTAL COMPREHENSIVE INCOME ATTRIBUTABLE TO: 166 866 253 554 Non-controlling interest 2 253 Preference shareholders 15 580 14 369 Equity holders of the Group 239 185 149 033 EARNINGS PER SHARE: Basic and Diluted Earnings per share (cents) 556.38 707.13 HEADLINE EARNINGS RECONCILIATION for the year ended 30 June 2017 2017 2016 Audited Audited R'000 R'000 EARNINGS ARE DETERMINED AS FOLLOWS: Earnings attributable to equity holders of the Group 176 577 224 419 HEADLINE ADJUSTABLE ITEMS 17 574 GOODWILL AND INTANGIBLE IMPAIRMENTS 14 363 Gross 14 363 13 089 Tax impact (914)INVESTMENT PROPERTY FAIR VALUE ADJUSTMENTS 310 (4514)Gross

400

(5818)

Tax impact

(90)

1 304

IMPAIRMENT OF LEASEHOLD IMPROVEMENTS

4 436

Gross

4 436

Tax impact

PROFIT ON DISPOSAL OF SUBSIDIARY (1359)

Gross

(1 359)

Tax impact

PROFIT ON DISPOSAL OF ASSETS

(176)

Gross

(244)

Tax impact

68

**HEADLINE EARNINGS** 

194 151 232 080

Headline Earnings and Diluted Headline Earnings per ordinary share (cents) 611.76 731.27

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY for the year ended 30 June 2017

Sasfin SENS 2017 2016 Audited Audited R'000 R'000 Opening total shareholders' equity 1 596 549 1 438 191 TOTAL COMPREHENSIVE INCOME FOR THE YEAR 166 866 253 554 Profit for the year 194 410 238 788 Foreign currency translation reserve (27 544) 54 395 Hedging reserve (39 629)TRANSACTIONS WITH OWNERS RECORDED DIRECTLY IN EQUITY Preference share buy-back and cancellation (1 864)(2581)Preference share dividend (15580) $(14 \ 369)$ Ordinary share dividend (86746)(78 246)CLOSING BALANCE 1 659 225 1 596 549 CONSOLIDATED STATEMENT OF CASH FLOWS for the year ended 30 June 2017 2017 2016 Audited Audited R'000 R'000 CASH FLOWS FROM OPERATING ACTIVITIES Cash receipts from customers 1 850 341 1 679 756

Cash paid to customers, employees and suppliers (1 593 358) (1 368 187) CASH INFLOW FROM OPERATING ACTIVITIES 256 983 311 569 Dividends received 14 753 6 400 Taxation paid (64749)(75 169)Dividends paid (102 326)(92 615)CASH FLOWS FROM OPERATING ACTIVITIES 104 661 150 185 CHANGES IN OPERATING ASSETS AND LIABILITIES 1 057 502 (1 083 437)Increase in loans and advances (313 567) (1 076 343) (Increase)/Decrease in trading assets (132 866) 539 994 Decrease/(Increase) in other receivables 297 512 (39 699) Increase/(Decrease) in deposits 1 276 823 (69 339)Increase in long-term funding 22 079 22 074 Increase/(Decrease) in trading liabilities 134 803 (518 847)(Decrease)/Increase in other payables (227 277) 58 718

NET CASH FROM OPERATING ACTIVITIES 1 162 163 (933 252)
CASH FLOWS FROM INVESTING ACTIVITIES

```
64 899
                          (228 968)
Proceeds from the disposal of property, plant and equipment 11 960 7 519
Proceeds from disposal of subsidiary
               7 489
Acquisition of property, plant and equipment (49 680) (47 031)
Acquisition of intangible assets
             (40973)
                           (46 \ 356)
Net cash paid on acquisition of subsidiaries
- (47 541)
Increase/(Decrease) from disposal/(acquisition) of investment securities
             136 103
                           (95^{\circ}559)
NET CASH FLOWS FROM FINANCING ACTIVITIES
Purchase and cancellation of preference shares (1 864) (2 581)
NET INCREASE/(DECREASE) IN CASH AND CASH BALANCES
           1 225 198
                        (1\ 164\ 801)
Cash and cash balances at beginning of the year
                         2 080 026
             911 400
Effect of exchange rate fluctuations on cash and cash balances
7 580 (3 825)
CASH AND CASH BALANCES AT END OF THE YEAR
                           911 400
           2 144 178
CONDENSED SEGMENTAL ANALYSIS
for the year ended 30 June 2017
                2017
                              2016
             Audited
                           Audited
               R'000
                             R'000
SEGMENT RESULT
Business Banking*
             164 192
                           164 513
Transactional Banking and Treasury
              23 734
                             6 559
wealth
              36 746
                            76 406
Wealth excluding fair value adjustments to strategic investments
              59 402
                            62 817
Fair value adjustments to strategic investments
             (22 656)
                            13 589
Capital
              36 845
                            20 344
Commercial Solutions*
              15 707
                            16 646
Group and inter-segment eliminations
             (82 \ 814)
                           (45 680)
PROFIT FOR THE YEAR
             194 410
                           238 788
SEGMENT REVENUE
Business Banking*
             612 045
                           602 934
Transactional Banking and Treasury
              88 811
                            63 961
Wealth
             256 336
                           300 917
Wealth excluding fair value adjustments to strategic investments
             285 532
                           283 406
Fair value adjustments to strategic investments
                            17 511
             (29 196)
Capital
              89 266
                            45 750
Commercial Solutions*
```

150 475 100 925 Group and inter-segment eliminations 19 783 32 806

TOTAL SEGMENT REVENUE

1 196 843 1 167 166

\*Sasfin Forex included in Business Banking.

CONDENSED SEGMENTAL ANALYSIS at 30 June 2017

> 2017 2016

Audited Audited

R'000 R'000

SEGMENT ASSETS

**Business Banking** 

7 295 493 6 104 399

Transactional Banking and Treasury 6 160 948 4 393 773

wealth

1 573 909 1 129 574

Capital

863 103 761 418

Commercial Solutions

570 093 317 725

Group and inter-segment eliminations

(3 840 903) (1702829)

TOTAL SEGMENT ASSETS

12 622 643 11 004 060

**SEGMENT LIABILITIES** 

Business Banking

6 373 781 5 467 456 Transactional Banking and Treasury

6 147 502 4 264 714

wealth

1 399 736 1 057 747

Capital

539 584 384 379

Commercial Solutions

166 849 384 855

Group and inter-segment eliminations

(3 882 040) (1933634)

TOTAL SEGMENT LIABILITIES

9 407 511 10 963 418

NOTE 1: FINANCIAL INSTRUMENTS: FAIR VALUES OF FINANCIAL ASSETS AND FINANCIAL **LIABILITIES** 

The Group's financial risk management objectives and policies are consistent with those disclosed in the Consolidated and Separate Annual Financial Statements as at and for the year ended 30 June 2017.

Financial hierarchy

The table below analyses financial instruments carried at fair value by level of fair value hierarchy. The different levels

are based on the inputs used in the calculation of fair value of the financial instruments. The levels have been defined as follows:

Level 1 - fair value is based on quoted market prices (unadjusted) in active markets for identical instruments.

Level 2 - inputs other than guoted prices included within Level 1 that are observable for the asset or liability, either

directly or indirectly.

Level 3 - unobservable inputs for the asset or liability.

30 June 30 June

2017 2016		
2017 2010	Level 1	Level
2 Level 3 Audited Audited		
-1000 -1000 -1000	R'000	
R'000 R'000 R'000	1 205 522	
Negotiable securities	1 395 522	
1 395 522 1 238 267 Trading assets	1 280 093	
1 280 093 1 147 227	1 200 093	
Investment securities	_	47
259 446 954 494 213 586 359		
Other receivables	=	72
477 - 72 477 100 259		
TOTAL FINANCIAL ASSETS CARRIED AT FAIR VALUE	2 675 615	119
736 446 954 3 242 305 3 072 112	4 266 745	
Trading liabilities	1 266 745	
1 266 745 1 131 942		
Other payables	_	66
806 - 66 806 97 474	1 266 745	66
TOTAL FINANCIAL LIABILITIES CARRIED AT FAIR VALUE	1 200 743	00

Fair values of financial assets and financial liabilities that are traded in active markets are based on quoted market prices or dealer price quotations. For all other financial instruments, the Group determines fair values using valuation techniques.

The Group recognises transfers between levels of the fair value hierarchy as of the end of the reporting period during which the transfer has occurred. There were no transfers between Level 1, 2 and 3 of the fair value hierarchy during the year ended 30 June 2017.

# 30 June 2017 30 June 2016

- 1 333 551 1 229 416

806

Audited Audited R'000 R'000 LEVEL 3 FAIR VALUES - INVESTMENT SECURITIES Opening balance 398 024 493 768 Total gains in profit 72 649 31 326 Net (settlements)/investments 64 418 (119 463)CLOSING BALANCE 446 954 493 768

The valuation of Level 3 investment securities was based predominantly on detailed discounted cash flow methodologies, which were moderated against implied price/earnings multiples and, where applicable, benchmarked to proxies of listed entities in similar industries. This valuation methodology is allowed per the South African Venture Capital and Private Equity guidelines.

SENSITIVITY ANALYSIS for the year ended 30 June 2017

SENSITIVITY ANALYSIS OF VALUATIONS USING UNOBSERVABLE INPUTS
As part of the Group's risk management processes, stress tests are applied on the significant unobservable parameters to generate a range of potentially possible alternative valuations. The assets that are most impacted by this sensitivity analysis are Level 3 investment securities. The stress tests are applied independently and do not take into account any

cross-correlation between separate asset classes that would reduce the overall effect on the valuations.

The following table reflects how the unobservable parameters were changed in order to evaluate the sensitivities of Level 3 financial assets:

# Positive/(negative)

variance applied Significant unobservable parameter to parameters Portfolio Weighted Average Cost of Capital (WACC) 100/(100) bps Private equity
Marketability and minority discounts 100/(100) bps Private equity Revenue growth 100/(100) bps Private equity Capitalisation rate 50/(50) bps Property equity

A significant parameter has been deemed to be one which may result in a change to profit or loss, or a change in the fair value of the asset of more than 1%.

30

in

Parameter

WACC

This is demonstrated by the following sensitivity analysis, which includes reasonable range of possible outcomes:

30 June 2016 June 2017

Potential Potential effect

effect recorded recorded in

profit or loss profit or loss

favourable/ favourable/

Financial instrument (unfavourable) (unfavourable)

Investment securities (R2.687m)/R2.762m (R2.378m)/R2.439m

Investment securities Marketability and minority discounts

(R0.606m)/R0.606m(R0.431m)/R0.431m

Investment securities R2.687m/(R2.687m) Revenue growth

R1.130m/(R1.130m)

Investment securities Capitalisation rate (R12.692m)/(R10.669m)(R1.095m)/R14.542m

#### **COMMENTARY**

NATURE OF BUSINESS

Sasfin is a bank-controlling company listed on the JSE Limited (JSE). Sasfin and its subsidiaries (the Group) provide a comprehensive range of specialist financial products and services for Business and Wealth clients.

# **BUSINESS ENVIRONMENT**

The weak economy, growing unemployment and the threat of further ratings downgrades are taking their toll on the South African banking industry, which nonetheless remains highly regarded internationally for its strong governance, capital and liquidity levels, service, and financial performance.

# **GROUP OVERVIEW**

Coming off growth in headline earnings in 2016 of 29.03%, Sasfin delivered a disappointing 16.34% decrease in headline earnings to R194.151 million (2016: R232.080 million) and headline earnings per

Page 10

share to 611.76 cents (2016: 731.27 cents), due largely to an increase in the credit loss ratio from 108 bps to 124 bps arising from two unusual credit losses, and the impact of a mark-to-market loss on the Group's strategic investment in Efficient Group Limited (Efficient).

During 2016, the Group acquired a 14.32% interest in a strategic investment, Efficient, and recognised a post-tax mark-to-market gain of R13.589 million in profit. This gain has been reversed and a further post-tax write down of R9.067 million has been recognised on this investment. Excluding the impact of Efficient in both years, the Group's headline earnings would have been down 0.77% at R216.807 million (2016: R218.491 million).

The Group deconsolidated and disposed of 70% of its investment in Imperial Sasfin Logistics (Pty) Ltd (ISL) (previously Sasfin Premier Logistics (Pty) Limited) on 1 July 2016.

Total assets grew by 14.71% (2016: 1.27%) to R12.623 billion (2016: R11.004 billion), driven by an 84.52% growth in cash and short-term negotiable securities to R3.525 billion (2016: R1.911 billion).

The tough economic and credit environment resulted in muted growth in gross loans and advances to customers of 4.06% (2016: 20.65%) to R6.711 billion (2016: R6.449 billion).

The Group's funding base grew by 22.95% (2016: 5.96%) to R8.979 billion (2016: R7.303 billion), largely driven by a 39.82% growth (2016: 2.12% decrease) in deposits from customers to R4.483 billion (2016: R3.207 billion).

Excluding the impact of Efficient and the deconsolidation of ISL, total income disappointingly increased by only 6.86%, predominantly as a result of the muted growth in loans and advances in Business Banking and flat revenue in Wealth, while operating costs increased by 9.12% (2016: 19.81%) following the Group's continued investment in information technology, risk and compliance.

The Group's cost-to-income ratio increased to 72.12% (70.35% excluding Efficient) from 68.89% (70.09% excluding Efficient) in 2016 while the Group JAWS ratio was a negative 4.54% (positive 0.01% excluding the impact of Efficient) (2016: positive 3.79% (positive 3.47% excluding the impact of Efficient)).

#### **DIVISIONAL OVERVIEW**

SASFIN BANK (Business Banking including Sasfin Forex, Transactional Banking and Treasury)
Business Banking was negatively impacted by an increase in credit impairments and slow growth in loans and advances, resulting in a 0.20% decrease in headline earnings to R164.192 million (2016: R164.513 million).

Transactional Banking and Treasury had an excellent performance achieving headline earnings of R23.734 million (2016: R6.559 million).

The Treasury unit performed well, as a result of the increased funding base and improved yields.

Transactional Banking, still in its formative stages, has reduced losses and developed a strong business offering, including being the only bank offering a direct feed into the Xero Accounting package.

Sasfin Forex increased critical mass, and has become a meaningful contributor to profits.

SASFIN WEALTH

Sasfin Wealth's revenue from Collective Investment Scheme management fees and foreign income increased, but was negatively impacted by the weak JSE, the strengthened Rand and increased costs from continued investment in distribution, operational capabilities and technology.

Headline earnings for Sasfin Wealth decreased 51.91% to R36.746 million (2016: R76.406 million) largely due to the mark-to-market loss on its investment in Efficient of R22.656 million post-tax (2016: gain of R13.589 million post-tax). Excluding the impact of Efficient in both years, Wealth's headline earnings would have decreased 5.44% to R59.402 million (2016: R62.817 million).

Assets Under Management (including Assets Under Advice) decreased from R40.107 billion to R38.297 billion, largely due to lower portfolio values. Assets Under Administration decreased from R67.855 billion to R53.694 billion due to safe custody clients exiting their portfolios.

Sasfin Wealth continued to increase its offshore capabilities and offerings, which have been well received by its private clients.

SASFIN CAPITAL (Corporate Finance, Private Equity, Property Equity, Commercial Solutions)
Sasfin Capital continued to perform well, reflecting an increase in headline earnings of 81.11% to R36.845 million (2016: R20.344 million) (excluding Commercial Solutions).

During the year, Sasfin Capital realised in excess of R200 million of its private equity portfolio at carrying value or better.

Commercial Solutions (which, apart from Forex, now forms part of Sasfin Capital) was negatively impacted by the economic downturn and tough trading conditions resulting in flat performances across all business units.

CAPITAL AND LIQUIDITY

With the growth in the funding base, Sasfin's liquidity coverage ratio is at a comfortable level, well in excess of minimum regulatory requirements.

Sasfin's securitisation vehicle, South African Securitisation Programme (RF) Limited continued to deliver consistent performance. Maturing notes of R580 million were refinanced.

The Group's total capital adequacy ratio decreased to 16.379% (provisional and unaudited) (2016 final audited: 19.023%) primarily due to a growth in risk-weighted assets resulting from an increase in the funding base. Tier 1 capital adequacy was 16.099% (provisional and unaudited) (2016 final audited: 18.629%).

Subsequent to year-end, Sasfin Bank Limited concluded a long-term funding facility with the FMO and DEG for US\$30 million, which will further strengthen the tenor, diversity and stability of the Group's funding base.

#### PROSPECTS

Sasfin continues to focus on its long-term strategy of providing solutions for the banking and financial needs of its Business and Wealth clients.

The Group continues to prioritise achieving critical mass to drive strong revenue generation across its businesses, combined with cost containment, where appropriate, together with strategic investment in technology and distribution.

The Group is finalising a proposed restructure to adopt a more focused approach to its target markets along its core pillars of Banking, Wealth and Capital.

The acquisition of the Absa Technology Financial Solutions (Pty) Ltd rental book, as previously advised, is in process.

Sasfin is expected to benefit from its recently concluded black economic empowerment transaction with Women Investment Portfolio Holdings Limited (WIPHOLD), which is subject to shareholder and regulatory approvals.

BASIS OF PREPARATION AND PRESENTATION OF THE SUMMARISED FINANCIAL STATEMENTS The Summarised Consolidated Financial Statements have been prepared in accordance with IAS 34 - Interim Financial Reporting, and in accordance with the framework concepts and the measurement and recognition requirements of International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB), the SAICA Financial Reporting Guides as issued by the Accounting Practices Committee, Financial Pronouncements as issued by the Financial Reporting Standards Council, the JSE Listings Requirements for preliminary reports, and the requirements of the Companies Act of South Africa, 71 of 2008, as amended (Companies Act) as applicable to summarised financial statements.

The accounting policies applied in the Audited Consolidated Annual Financial Statements from which the Summarised Consolidated Financial Statements were derived are in terms of IFRS and are the same as those applied in the Group's Audited Consolidated and Separate Annual Financial Statements for the year ended 30 June 2016.

There are no material events to report subsequent to 30 June 2017 other than already disclosed.

#### SUMMARISED FINANCIAL STATEMENTS

The Summarised Audited Consolidated Annual Financial Statements comprise the following:

- Consolidated Statement of Financial Position Consolidated Statement of Comprehensive Income Consolidated Statement of Changes in Equity
- Consolidated Statement of Cash Flows
- Condensed Segmental Analysis at and for the year ended 30 June 2017.

#### ADOPTION OF IAS 1 (AMENDED)

As a consequence of adopting IAS 1 (amended) and to enhance the financial statements, changes to the presentation of the balance sheet (Trading assets and Trading liabilities) and certain disclosures in the financial statements have taken place in the current year. These enhancements had no impact on the underlying disclosed amounts or earnings. To enable the comparability of information, the 2016 comparatives were similarly enhanced.

RESPONSIBILITY FOR FINANCIAL STATEMENTS
The Summarised Audited Consolidated Annual Financial Statements for the year ended 30 June 2017 have been prepared under the supervision of Lushendren Pather, CA(SA), Group Financial Director (Acting).

# REPORTS OF THE INDEPENDENT JOINT AUDITORS

These Summarised Audited Consolidated Annual Financial Statements for the year ended 30 June 2017 have been audited by the independent joint auditors of the Group, KPMG Inc. and Grant Thornton Johannesburg Partnership, who have expressed an unmodified opinion thereon. The auditors have also expressed an unmodified opinion on the Audited Consolidated and Separate

Annual Financial Statements from which these Summarised Audited Consolidated Annual Financial Statements have been derived.

A copy of the audit reports on the Summarised Audited Consolidated Annual Financial Statements and the Audited Consolidated and Separate Annual Financial Statements are available for inspection at the Company's registered office, together with the financial statements identified in the respective audit reports.

The audit reports do not necessarily report on all of the information contained in this announcement. Shareholders are therefore advised that in order to obtain a full understanding of the nature of the auditors' engagements they should obtain a copy of the audit reports together with the accompanying financial information from the issuer's registered office.

Any forward looking statement in these results have not been reviewed or reported on by the joint auditors.

PREFERENCE SHARE CASH DIVIDEND

The Directors have declared a gross cash preference dividend number 26 amounting to 429.57 cents per share (343.656 cents per share net of 20% dividend withholding tax) (2016: 424.42 cents per share (360.757 cents per share net of 15% dividend withholding tax) (preference dividend)) for the period 1 January 2017 to 30 June 2017.

Preference dividends have been paid on 1 000 000 (2016: 1 000 000) preference shares issued at R100.00 each (2016: R100.00), and on 797 226 (2016: 820 544) preference shares issued at R110.49 each (2016: R110.49).

The dividends have been declared from income reserves. The preference dividend is payable to holders of preference shares recorded in the register of the Company at the close of business on Friday, 13 October 2017.

Preference share certificates may not be dematerialised or rematerialised between Wednesday, 11 October 2017 and Friday, 13 October 2017, both days inclusive.

FINAL ORDINARY SHARE CASH DIVIDEND
The Directors have declared a final ordinary share gross cash dividend for the year ended 30 June 2017 of 160.42 cents
(2016: 188.82 cents) per share.

Together with the interim ordinary dividend of 80.004 cents (2016: 98.57 cents) per share declared on 16 March 2017, the total ordinary dividends for the financial year ended 30 June 2017 amount to 240.42 cents (2016: 287.39 cents) per share.

The following further information is provided to shareholders with regard to the final dividend declaration in respect of the new dividends tax:

- The dividend has been declared from income reserves.

- The dividend withholding tax rate is 20% (2016: 15%), and a net dividend of 128.336 cents (2016: 160.497 cents) per share is

paid to those shareholders who are not exempt from dividend withholding tax.
The issued number of ordinary shares as at declaration date is 32 301 441

(2016: 32 301 441).

Sasfin's tax reference number is 9300/204/71/7.

The ordinary dividend is payable to holders of ordinary shares recorded in the register of the Company at the close of business on Friday, 20 October 2017.

The salient dates relating to the ordinary dividend are as follows:
Last day to trade cum the ordinary dividend
Tuesday, 17 October 2017
Ordinary shares commence trading ex the ordinary dividend
Wednesday, 18 October 2017
Ordinary dividend record date

Friday, 20 October 2017 Payment date of ordinary dividend Monday, 23 October 2017

Ordinary share certificates may not be dematerialised or rematerialised between Wednesday, 18 October 2017 and Friday, 20 October 2017, both days inclusive.

The above dates and times are subject to amendment. Any such amendment will be published on SENS and in the press.

DIRECTORATE AND CHANGES TO THE BOARD Tyrone Soondarjee retired as Group Financial Director of Sasfin Holdings Limited, Sasfin Bank Limited and other subsidiaries in the Group with effect from 30 June 2017.

Lesego Sennelo and John Moses resigned as Independent Non-Executive Directors of Sasfin Holdings Limited and Sasfin Bank Limited with effect from 28 March 2017 and 28 August 2017 respectively.

Gugu Mtetwa was appointed as an Independent Non-Executive Director of Sasfin Holdings Limited on 28 August 2017.

We take this opportunity to wish our resigning and retiring directors well in their future endeavours and thank them for the significant contribution that each of them made to the Group. As our Group Financial Director, Tyrone added tremendous value over the 10 years that he was with Sasfin.

NOTICE OF ANNUAL GENERAL MEETING AND POSTING OF INTEGRATED REPORT The Annual General Meeting of Sasfin will be held at 29 Scott Street, Waverley, Johannesburg, on Monday, 27 November 2017 at 14:00.

The last date to trade in order to be eligible to participate in and vote at the Annual General Meeting will be Tuesday, 14 November 2017 and the record date for the purposes of determining which shareholders of the Company are entitled to participate in and vote at the Annual General Meeting is Friday, 17 November 2017.

Sasfin's Integrated Report 2017 is expected to be distributed to shareholders on or about 27 October 2017.

CHANGE OF INDEPENDENT SPONSOR In compliance with paragraph 2.6A(b) of the JSE Limited Listings Requirements, shareholders are advised that Sasfin has changed its Independent Sponsor from KPMG Services Proprietary Limited to Deloitte & Touche Sponsor Services Proprietary Limited with effect from Tuesday, 19 September 2017.

For and on behalf of the Board:

Roy Andersen Roland Sassoon Lushendren Pather

Sasfin SENS Chief Executive Officer

Chair Chief Executive Officer Group Financial Director (Acting)

19 September 2017 CORPORATE DETAILS

Independent Non-Executive Chair Roy Andersen

Executive Directors Roland Sassoon (Chief Executive Officer) Michael Sassoon

Alternate Executive Director Linda Frohlich

Independent Non-Executive Directors Linda de Beer Grant Dunnington Gugu Mtetwa Shahied Rylands (Lead)

Group Company Secretary Howard Brown

Transfer Secretaries Computershare Investor Services (Pty) Limited Rosebank Towers, 15 Biermann Avenue, Rosebank, 2196 PO Box 61051, Marshalltown, 2107

Joint Auditors KPMG Inc. Grant Thornton Johannesburg Partnership

Lead Sponsor Sasfin Capital (a member of the Sasfin Group)

Independent Sponsor
Deloitte & Touche Sponsor Services (Pty) Ltd

Registered Office 29 Scott Street, Waverley, Johannesburg, 2090 Tel: +27 11 809 7500 Fax: +27 11 887 6167/2489 Company Registration number: 1987/002097/06 Tax reference number: 9300/204/71/7

Website and Email www.sasfin.com investorrelations@sasfin.com

This announcement and additional information is available at www.sasfin.com