

AGRA LIMITED

ISIN Code NA000A1KCRPO

NSX Share Code AGR

Statement of Profit or Loss and Other Comprehensive Income for the period ended 31 January 2024

<i>In thousands of Namibia Dollars</i>	Note	Group		Company	
		31 Jan '24	31 Jan '23	31 Jan '24	31 Jan '23
		Unaudited	Unaudited	Unaudited	Unaudited
Revenue		1,363,504	1,306,503	1,355,752	1,296,422
Cost of sales		(1,114,211)	(1,071,073)	(1,108,908)	(1,064,817)
Gross Profit		249,293	235,430	246,844	231,605
Other operating income		583	605	579	585
Fair Value Adjustments		(18)	26	(6)	26
Operating expenses		(207,953)	(185,132)	(205,981)	(183,444)
Operating profit		41,905	50,929	41,436	48,772
Investment revenue		9,744	4,895	9,700	4,466
Finance costs		(8,563)	(6,331)	(8,558)	(6,331)
Other non-operating income		(360)	167	(360)	167
Profit before taxation		42,726	49,660	42,218	47,074
Taxation	4	(13,673)	(15,891)	(13,510)	(15,064)
Profit from continuing operations		29,053	33,769	28,708	32,010
Discontinued operations					
Profit (Loss) from discontinued operations	7	(0)	(5)	0	0
Profit for the period		29,052	33,764	28,708	32,010
Total comprehensive income attributable to:					
Owners of the parent		29,052	33,764	28,708	32,010
Non-controlling interest		17	0	0	0
		29,069	33,764	28,708	32,010

Statements of financial position at 31 January 2024

<i>In thousands of Namibia Dollars</i>	Note	Group		Company	
		31 Jan '24 Unaudited	31 Jan '23 Unaudited	31 Jan '24 Unaudited	31 Jan '23 Unaudited
ASSETS					
Non-current assets					
Investment property		48,554	45,924	34,244	31,614
Property, plant and equipment		544,038	509,651	543,000	509,306
Right-of-use assets		12,574	11,102	12,574	11,102
Intangible assets		6,003	7,738	6,002	7,738
Investments in subsidiaries		(0)	0	17,798	17,798
Other financial assets		150	150	150	150
		611,319	574,565	613,768	577,708
Current assets					
Inventories		376,178	348,014	353,487	328,643
Current tax receivable		0	21,797	0	5,184
Trade and other receivables		192,826	173,719	191,365	173,007
Loans to group companies		0	55	8,383	(2,508)
Prepayments		26,952	27,727	13,512	24,030
Cash and cash equivalents		55,786	19,173	55,306	18,949
		651,742	590,485	622,053	547,305
Total assets		1,263,061	1,165,050	1,235,821	1,125,013
EQUITY AND LIABILITIES					
Equity					
Share capital		102,163	102,163	102,163	102,163
Reserves		27,962	28,054	29,902	29,994
Retained earnings		525,554	452,459	501,317	426,774
Equity attributable to equity holders of parent		655,679	582,676	633,382	558,931
Non - controlling interest		60	36	0	0
		655,739	582,712	633,382	558,931
Non-current liabilities					
Retirement benefit obligation		21,573	24,705	21,573	24,705
Lease Liability		14,071	12,596	14,071	12,596
Provisions		5,400	5,145	5,464	5,095
Borrowings		91,292	146,510	91,292	146,510
Deferred tax Liability		70,605	67,365	70,812	66,931
		202,941	256,321	203,212	255,838
Current liabilities					
Trade and other payables		206,767	217,401	201,779	215,143
Current tax Payable		4,610	11,237	4,445	(2,324)
Dividend payable		18,560	14,584	18,560	14,584
Bank overdraft		174,444	82,795	174,443	82,841
		404,381	326,017	399,227	310,244
Total Liabilities		607,323	582,338	602,439	566,082
Total Equity and Liabilities		1,263,061	1,165,050	1,235,821	1,125,013

Statement of changes in equity

Group

<i>In thousands of Namibia Dollars</i>	Share capital	Fair value reserves	Retained earnings	Total attributable to equity holders of the company	Total attributable Non-controlling interest	Total equity
Balance at 1 Aug 2022	102,163	28,054	432,487	562,704	36	562,740
Profit for the period	0	0	33,764	33,764	0	33,764
Other comprehensive income	0	0	0	0	0	0
Total comprehensive income for the period	0	0	33,764	33,764	0	33,764
Transfer between reserves		0	0	0		0
Dividends	0		-13,792	-13,792	0	-13,792
Total contributions by and distributions to owners of company recognised directly in equity	0	0	-13,792	-13,792	0	-13,792
Balance at 31 January 2023	102,163	28,054	452,459	582,676	36	582,712
Balance at 1 Aug 2023	102,163	27,962	512,848	642,973	43	643,016
Profit for the period	0	0	29,052	29,052	17	29,069
Other comprehensive income	0	0	0	0	0	0
Total comprehensive income for the period	0	0	29,052	29,052	17	29,069
Transfer between reserves		0	0	0		0
Dividends	0		-16,346	-16,346	0	-16,346
Total contributions by and distributions to owners of company recognised directly in equity	0	0	-16,346	-16,346	0	-16,346
Balance at 31 January 2024	102,163	27,962	525,554	655,679	60	655,739

Company

<i>In thousands of Namibia Dollars</i>	Share capital	Fair value reserves	Retained earnings	Total attributable to equity holders of the company	Non-controlling interest	Total equity
Balance at 1 Aug 2022	102,163	29,994	408,556	540,713	0	540,713
Profit for the period	0	0	32,010	32,010	0	32,010
Other comprehensive income	0	0	0	0	0	0
Total comprehensive income for the period	0	0	32,010	32,010	0	32,010
Transfer between reserves		0	0	0		0
Dividends			-13,792	-13,792		-13,792
Total contributions by and distributions to owners of company recognised directly in equity	0	0	-13,792	-13,792	0	-13,792
Balance at 31 January 2023	102,163	29,994	426,774	558,931	0	558,931
Balance at 1 Aug 2023	102,163	29,902	488,955	621,020	0	621,020
Profit for the period	0	0	28,708	28,708	0	28,708
Other comprehensive income	0	0	0	0	0	0
Total comprehensive income for the period	0	0	28,708	28,708	0	28,708
Transfer between reserves		0	0	0		0
Dividends			-16,346	-16,346		-16,346
Total contributions by and distributions to owners of company recognised directly in equity	0	0	-16,346	-16,346	0	-16,346
Balance at 31 January 2024	102,163	29,902	501,317	633,382	0	633,382

Notes to the consolidated financial statements

Note 1 - Reporting entity

Agra Limited is a company incorporated and domiciled in the Republic of Namibia. The consolidated financial statements of the Group as at and for the period ended 31 January 2024 comprise the Company and its subsidiaries (together referred to as the "Group").

Note 2 - Statement of compliance

The information in this short-form announcement has not been audited/ reviewed. They do not include all the information required for full annual financial statements.

Note 3 – Significant accounting policies

The accounting policies applied by the Group in these consolidated financial statements are the same as those applied by the Group in its consolidated financial statements as at and for the period ended 31 July 2023.

Note 4 – Income tax expense

In thousands of Namibia Dollars

Namibia - Deferred taxation
Namibia - Normal taxation

Group	
31 Jan '24	31 Jan '23
Unaudited	Unaudited
(1,899)	2,172
15,572	13,719
13,673	15,891

Company	
31 Jan '24	31 Jan '23
Unaudited	Unaudited
(833)	2,512
14,343	12,552
13,510	15,064

Note 5 – Capital commitments

Authorized capital expenditure for the 2024 financial year amounted to N\$74.2 million (2023: N\$48.9 million) of which N\$64 million was contractually committed to by the end of 31 January 2023. Finance will be provided via cash generated through the group's operating activities.

Note 6 – Earnings per share and Dividends per share

The annualized earnings per share were 56.91 cents per share (2023: 66.10 cents per share), whereas annualized Headline Earnings per share were 57.26 cents per share (2023: 66.09 cents per share) The net asset value of the group as of 31 January 2024 amounted to N\$6.42 per share (2023:N\$ 5.70 per share.)

	31 Jan '24	31 Jan '23
	Unaudited	Unaudited
Annualized Earnings per share		
Annualized Comprehensive income	58,104	67,528
Less Annualized Non Controlling	(33)	0
Annualized Basic earnings attributable to equity shareholders of the Company	58,137	67,528
Number of Shares issued	102,163	102,163
Annualized Earnings per share (Cents)	56.91	66.10
Reconciliation between earnings and headline earnings		
Annualized Basic Earnings	58,137	67,528
Adjusted for:		
Net (gain) loss on disposal of assets	360	0
Fair value loss (gain) on remeasurement of investment properties	0	0
Tax effects of headline adjustments	0	0
Headline earnings	58,497	67,528
Headline Earnings per share (Cents)	57.26	66.09
Net Asset Value per Share		
Net Asset Value	655,739	582,712
Net Asset Value per Share	6.42	5.70

Note 7 – Discontinued Operations

During the 2018 year, the group decided to discontinue its operations in South Africa due to lack of return on investment. The relevant companies have been deregistered in the period under review.

Amounts relating to the divisions are presented in the table below and are applicable to the group only. There were no assets or liabilities held for sale as the net assets were realised in the ordinary course of the business as the business was wound up. The full amount is attributable to the ordinary shareholder of the company.

Amounts included in the Statements of comprehensive income for the period

	31 Jan '24	31 Jan '23
	Unaudited	Unaudited
	N\$ ('000)	N\$ ('000)
Operating expenses	0	-5
Operating profit	0	-5
Investment revenue	0	0
Profit before taxation	0	-5
Taxation	0	0
Profit for the period	0	-5

Financial Overview for the period ending 31 January 2024

In the face of persistent economic challenges within the Namibian economy, Agra perseveres with gratitude and pride in the outcomes achieved during the first half of the 2024 financial year. Throughout the review period, Namibia's Consumer Price Index fluctuated between 4.7% and 6%, with forecasts indicating stability around 4.9% until July 2024.

Despite falling slightly below the performance during the comparative period in 2023, we remain encouraged by the projected rebound of Namibia's expected GDP trajectory, largely driven by the mining sector. The severe drought exacerbates financial constraints for our primary clientele, the farming community, compounded by livestock prices that are significantly lower than last year. Recognizing these challenges, Agra remains committed to adaptive strategies and support initiatives to weather the storm alongside our farmers.

The revenue of Agra increased by 4.4% from N\$1.3 billion in 2023 to almost N\$1.4 billion in 2024 when compared to the same period. This marginal growth was supported by lower margin product lines that increased by 68.8% in 2024, indicating the pressure on the remaining retail sales.

Despite these adversities, Agra has expanded its presence, inaugurating a branch in Okahao and adding a 24-hour fuel station in Mariental, with plans underway to further diversify our portfolio.

Operating expenses increase with 12.3% from N\$185.1 million in 2023 to N\$208 million in 2024, reflecting our commitment to expansion and investment in infrastructure. Despite the challenging operating environment, Agra remains committed in implementing our strategic initiatives focused on cost optimization. Through rigorous cost control measures and prudent financial management, we are determined to navigate these challenges while upholding our commitment to progress and sustainability.

Despite a decrease in profit before taxation from N\$49.7 million in the first half of the 2023 financial year to N\$42.7 million for the comparative period in 2024, Agra remains focused on implementing strategic plans to achieve our targets. Our unwavering commitment to progress underscores our resilience during challenging times.



PT Maass
GENERAL MANAGER: FINANCE
Friday, 15 March 2024



A Klein
CHIEF EXECUTIVE OFFICER
Friday, 15 March 2024