

# famous brands

you're in good company

For the six months ended 31 August

**Unaudited Condensed** 

Consolidated Interim
Financial Statements



GROUP AT A GLANCE

SALIENT FEATURES

OUR PERFORMANCE

# **CONTENTS**

| BUILDING WORLD CLASS AND IDENTIFIABLE BRANDS SINCE 1994                           | 01 |
|---|----|
| GROUP AT A GLANCE   | 03 |
| SALIENT FEATURES  | 04 |
| PERFORMANCE OVERVIEW  | 05 |
| OPERATIONAL REVIEW  | 09 |
| оитьоок   | 12 |
| CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION                            | 13 |
| CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME | 14 |
| CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY                             | 15 |
| CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS                                    | 16 |
| PRIMARY (BUSINESS UNITS) AND<br>SECONDARY (GEOGRAPHICAL)<br>SEGMENT REPORT        | 17 |
| SEGMENT REPORTING –<br>MATERIAL EXPENSES  | 19 |
| NOTES TO THE CONDENSED<br>CONSOLIDATED FINANCIAL<br>STATEMENTS                    | 20 |
| SHAREHOLDER SPREAD  | 35 |
| ADMINISTRATION  | 36 |







### FORWARD LOOKING STATEMENTS DISCLAIMER

This document contains forward looking statements based on assumptions and management's best estimates concerning the Group's future performance. Such statements are, by their nature, subject to risks and uncertainties, which may result in the Group's actual future performance being different from that expressed or implied in any forward looking statements.

The Group's external auditors have not audited these statements. The Group neither accepts any responsibility for any loss arising from the use of information contained in this report nor undertakes to update or revise any of its forward looking statements publicly.

OUTLOOK

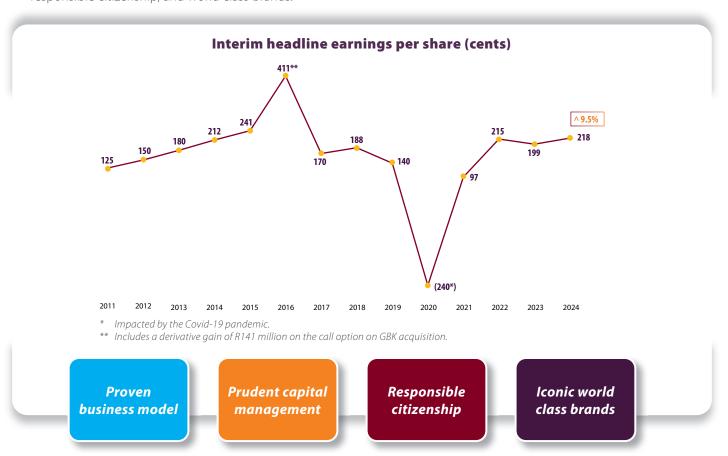
# INVESTMENT CASE Building iconic world class brands

FAMOUS BRANDS HAS SUCCESSFULLY **SUSTAINED**ITS PERFORMANCE THROUGH VARIOUS
MACROECONOMIC CYCLES, **CHANGING TRENDS**IN CONSUMER PREFERENCES AND AN EVOLVING
COMPETITIVE LANDSCAPE SINCE LISTING ON THE
JSE IN 1994.

#### **REVIEWING OUR RESILIENT TRADING TRACK RECORD**

We build iconic world class brands within a fluctuating and dynamic market environment. Our environment is characterised by changes in food prices, inflation and interest rates impacting consumer cost of living and discretionary income.

Against this backdrop, and apart from the exceptional effects of the pandemic on the economy in 2021, the longer term view demonstrates a strong investor case, supported by a proven business model, prudent capital management, responsible citizenship, and world class brands.



GROUP AT A GLANCE

SALIENT FEATURES

**OUR PERFORMANCE** 

#### Creating consistent brand experiences

- It is sometimes said that products are created in a factory, but brands are created in the mind.
- Strong brands are built over time, with consumers gravitating towards known quality and trusted experiences.
- **As brand custodians**, we invest in developing and building a compelling and up-to-date identity for each individual brand in our portfolio, appealing to consumers across a range of tastes and demographics.
- · This brand equity is the pre-existing foundation from which our franchise partners can launch and thrive.

# Nurturing franchise partner stability and longevity

- Our carefully selected franchise partners are our brand ambassadors, who leverage the proven Famous Brands business concept, trademarks, proficiency, and intellectual property, which reduces start-up risk and provides a framework for their business stability.
- We actively seek our franchise partners' views in decision-making, while supporting them through tough economic cycles as we confidently emerge into economic recovery.
- The average tenure of our South African franchise partners exceeds ten years, with some of these relationships extending beyond thirty years.

# Providing an integrated and efficient business model

- Our portfolio of iconic world class brands is supported by a vertically integrated supply chain comprising the Manufacturing, local distribution and export capabilities in Logistics to support operations in our selected markets and Retail divisions.
- We create value by offering our franchise partners a competitive advantage through efficient supply, price certainty, product innovation and margin management.
- Diversification of our menu items safeguards the Group from supply chain challenges in isolated food categories.

#### **Embedding a sense of purpose**

- We build our founding entrepreneurial passion into innovative branded food service solutions, and value our mutually beneficial relationship with our selected entrepreneurial franchise partners, who are at the heart of our business.
- Our core purpose is to nurture our franchise partners so that they can positively impact our communities.
- We work together in our unique culture to create great consumer experiences, communicating our shared values and in turn, creating shared value for our stakeholders and communities.

# Maintaining competent leadership and clear strategies

- Our experienced board supports our entrepreneurial management team, which leads and operates in a high performance culture.
- We maintain a focused strategy to grow in SA and in other selected markets, both organically and by acquisition, to enhance long-term, sustainable stakeholder value creation.
- Our effective corporate governance establishes the policies and practices for ethical behaviour and ensures that our stakeholder interests are protected.

#### Supportive financial position

- · We generate sustainable value by ensuring optimal return on invested capital across our divisions.
- We maintain a good governance framework and effective debt structure supported by cash-generative
  operations.

# **GROUP AT A GLANCE**

Famous Brands is Africa's largest **restaurant franchisor**, with a network of entrepreneurial franchise partners situated in South Africa (SA), selected markets in the Southern Africa Development Community (SADC), the Rest of Africa and Middle East (AME) and United Kingdom (UK).

#### **OUR RESTAURANT NETWORK**

Our restaurant network comprises

2 925

total restaurants

2839

franchised restaurants

86

company-owned restaurants

18 countries

2 574 restaurants in SA

213 restaurants in SADC

76 restaurants in AME

62 restaurants in the UK

#### **OUR BRANDS**

# Leading (mainstream) brands

Representing both **Quick Service Restaurants** (QSR) with a takeaway and delivery focus, and **Casual Dining Restaurants** (CDR) offering a full-service and sit-down focus. These brands are among the leaders in their respective categories.













#### Signature brands

Representing a range of bespoke, casual dining offerings with a focus on luxury and innovative dining experiences.



**MYTHOS** 







#### **Captive market brands**

Coffee Couture and NetCafé were developed to serve the nationwide Netcare and Mediclinic hospitals respectively. Fego Caffé is a connoisseur's coffee experience.







#### Other brands

Famous Brands owns a 49% shareholding in UAC Restaurants, which operates Mr Bigg's restaurants in Nigeria.



#### **OUR SUPPLY CHAIN**

Our purposefully designed back end supports our front end, ensuring that we own our route-to-market.



Our **11** Manufacturing plants are wholly and partially owned subsidiaries. These include meat, plant-based food, ice cream, sauce, coffee, juice, cheese and potato products.



Internal logistics capability ensures that restaurants and retail outlets receive ingredients and products. Our Logistics footprint includes **nine** distribution centres, a fleet of **94** trucks, and export capabilities.



Our Retail offering of **117** products is available in **3 178** formal retail outlets.

GROUP AT A GLANCE

**SALIENT FEATURES** 

**OUR PERFORMANCE** 

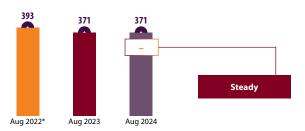
## **SALIENT FEATURES**

#### for the six months ended 31 August 2024

# 3 579 4 017 A 2% Up by R77 million

Aug 2024

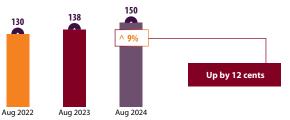
#### Operating profit (R million)



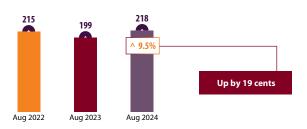
#### Dividend per share (cents)

Aug 2023

Aug 2022



#### Headline earnings per share (HEPS) (cents)



Excluding Gourmet Burger Kitchen liquidation dividends in August 2022, operating profit was R318 million.

#### **HIGHLIGHTS**

For the first time, Famous Brands was recognised as a **Level 1 B-BBEE** contributor (up from Level 2).

The relocation of **cold storage facilities** from Crown Mines to a redeveloped, fit-for-purpose Midrand Campus is well underway. Work commenced in May 2024.

Our strategic shareholding in

**Munch Software** is progressing well.

This investment in consumer-facing technology enhances our delivery capabilities and consumer experience.

The Group acquired the remaining 38% shareholding in **Famous Brands Coffee Company**.

Our **drive-thru** presence in South Africa is gaining momentum, and the **delivery hub** concept is making good progress.

**12 new delivery hubs** were launched as at 31 August 2024, with all hubs demonstrating positive improvements in customer service and cost per drop metrics.

### PERFORMANCE OVERVIEW

#### OPERATING ENVIRONMENT CONTEXT

OVERALL BUSINESS SENTIMENT REMAINS MIXED AS THE COUNTRY CONTINUES TO EXPERIENCE THE KNOCK-ON EFFECTS OF GLOBAL GEOPOLITICAL TENSIONS ON THE ECONOMY, AND FIRST QUARTER OF THE REPORTING PERIOD ENCOMPASSED PRE-ELECTION UNCERTAINTY.

**A degree of cautious optimism** is apparent post formation of the Government of National Unity in mid-June, as concerns remain regarding the early stages of coalition policy execution and **local government** stability in SA. Service delivery protests in South Africa and pockets of conflict in Africa pose a potential disruption risk.

A **modest GDP growth** was noted in the second quarter of 2024, primarily driven by key sectors, including manufacturing, mining and construction. It is worth noting that this growth is off a low base, and the overall low GDP growth rate, combined with rising unemployment rates, remains a critical issue.

**Consumer sentiment** in South Africa remains mixed but is starting to show signs of improvement. Annual inflation, primarily driven by rising food and fuel costs poses challenges, despite easing to a three-year low of 4.6% in July 2024 down from 4.7% in June 2024. Fuel prices remain high, despite recent declines and economic inequality remains significant, with many households facing financial hardship.

**Green shoots of confidence** are yet to result in economic growth, and positive sentiments had not materialised in terms of spending in this reporting period. There is no doubt that **consumers are feeling the economic pressure**, with food inflation, fuel prices and interest rates remaining high, compounded by rising electricity costs and household disposable income remaining low.

Despite emerging optimism, performance in the first quarter of the year was somewhat dampened by ongoing economic pressure on volumes. Trade has been under pressure and despite a slight uptick towards the end of the reporting period and a **better trend in the second quarter post the national elections**, overall sales performance remained **below expectations**.

Against this challenging backdrop, consumers continue to support our brands. We continuously innovate our value offerings, menu options, promotions, lower price point meals and loyalty programme.

The past six months have seen one of the tightest periods on consumer disposable income. While the outlook is optimistic with load shedding seemingly under control, political stability, dropping fuel prices, downward pressure on interest rates and importantly reduced food inflation, reasonable recovery of consumer disposal income might not occur in the medium term.

GROUP AT A GLANCE

SALIENT FEATURES

**OUR PERFORMANCE** 

#### **SUPPORTING OUR FRANCHISE PARTNERS**

Our franchise partners operate in a highly competitive environment, where consumers have a broad range of choices. There is ongoing interest in online retail and mobile apps, and home delivery is expected to remain a feature of the landscape. The consumer voice is stronger than ever due to social media, where environmental concerns are raised.

We continue to invest and leverage technology to enable growth and enhance consumer experience in meeting their ever-evolving needs.

We are investigating **smart restaurant configurations** and **sustainable solutions** to help our franchise partners understand best practice energy efficiency management and cost savings.

The need for consistent supply of quality water is an increasing challenge in South Africa, which has a direct impact on our restaurants. Measures have been implemented to ensure alternative solutions are in place to prevent loss of trade due to water shortage. **Alternative water solutions** (AWS) coverage across our South African restaurants is at **51.6%**.

#### As brand custodians, we help our franchise partners keep their doors open during economic uncertainty:

- Keeping brand awareness top of mind during slow footfall periods
- Encouraging consumers **to visit restaurants** with marketing promotions
- Driving investment in home delivery services to our consumers

#### FINANCIAL PERFORMANCE OVERVIEW AND COMMENTARY

Revenue increased by 2.0% to R4 017 million (2023: R3 940 million), however, operating profit remained flat at R371 million, with an operating profit margin of 9.2% (2023: 9.4%). The results are largely due to prudence on our cost base even though our operating profit margins were impacted by lower volumes and overhead cost pressures.

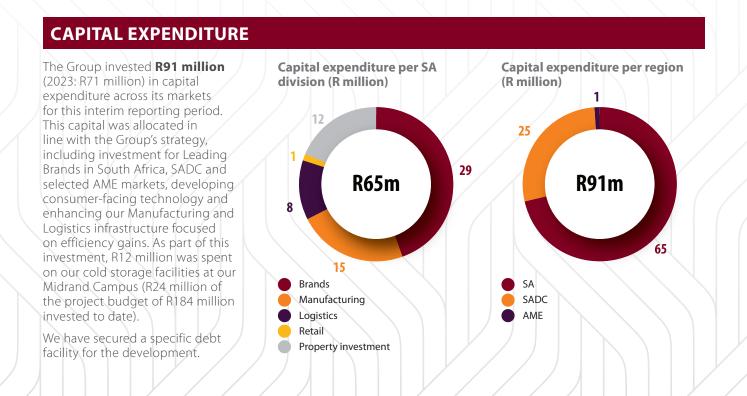
Headline earnings per share and basic earnings per share increased by 9.5% to 218 cents (2023: 199 cents) and 11.0% to 221 cents (2023: 199 cents), respectively. Famous Brands continued to drive organic growth while optimising the business for efficiency.

Our Leading Brands portfolio continues to perform strongly, with continued good performance from our Casual Dining Restaurants. The performance of our Signature Brands portfolio is impacted by a lack of discretionary consumer income for luxury dining experiences. Overall, our Brand's performance continues to be under pressure as lower consumer spending dampened demand, and this impact at store front flowed through to both our Manufacturing and Logistics divisions results. The Retail division's revenue and profitability decreases were primarily due to lower sales volumes of potato products.

OUTLOOK FINANCIALS NOTES TO THE FINANCIALS SHAREHOLDER SPREAD

| Salient features                                    | Unit      | Six months<br>ended<br>31 August<br>2024 | Six months<br>ended<br>31 August<br>2023 | % change<br>(Aug 2024<br>versus<br>Aug 2023) |
|---|-----------|--|--|--|
| Statement of profit or loss                         |           |  |  |  |
| Revenue   | R'million | 4 017                                    | 3 940                                    | 2  |
| Operating profit                                    | R'million | 371                                      | 371                                      | _  |
| Operating profit margin                             | %         | 9.2                                      | 9.4                                      |  |
| Basic earnings per share (BEPS)                     | Cents     | 221                                      | 199                                      | 11   |
| Headline earnings per share (HEPS)                  | Cents     | 218                                      | 199                                      | 9  |
| Statement of cash flows                             |           |  |  |  |
| Cash generated from operations                      | R'million | 498                                      | 537                                      | (7)  |
| Net cash outflow from investing activities          | R'million | (73)                                     | (58)                                     | (27)   |
| Net cash (outflow)/inflow from financing activities | R'million | (140)                                    | 46                                       | (404)  |
| Cash realisation rate*                              | %         | 106                                      | 114                                      |  |
| Statement of financial position                     |           |  |  |  |
| Cash and cash equivalents                           | R'million | 324                                      | 344                                      | (6)  |
| Net asset value per share                           | Cents     | 1 096                                    | 941                                      | 16   |
| Net debt**  | R'million | 1 134                                    | 1 254                                    | 10   |
| Net debt/equity (gearing)                           | Times     | 1.03                                     | 1.33                                     |  |
| Total equity  | R'million | 1 099                                    | 943                                      | 16   |
| Return on equity (ROE)***                           | %         | 44                                       | 49                                       |  |
| Return on capital employed (ROCE)****               | %         | 32                                       | 33                                       |  |

<sup>\*</sup> Cash generated from operations as a percentage of EBITDA.



<sup>\*\*</sup> Total interest-bearing borrowings, including lease liabilities less cash.

<sup>\*\*\*</sup> Headline earnings as a percentage of average total equity.

<sup>\*\*\*\*</sup> Operating profit divided by capital employed (which is calculated as the sum of total equity, interest-bearing debt and lease liabilities).

GROUP AT A GLANCE

SALIENT FEATURES

**OUR PERFORMANCE** 

#### **GEARING**

The Group's total borrowings position at 31 August 2024 was R1 148 million (2023: R1 265 million). During the review period, the Group improved on its debt reduction commitment. We repaid R127 million of borrowings to our bankers since August 2023. Total debt facilities unutilised at 31 August 2024 were R213 million (2023: R219 million).

The Group's finance costs on borrowings decreased by 3.2% mainly due to repayment of outstanding debt since August 2023.

We remain focused to manage and reduce our debt in the medium term. This includes adhering to stringent working capital measures, and funding operational expansion through internally generated cash flow. Management has reduced debt levels by R1.7 billion over the last seven years. Investment in our new cold storage facilities at our Midrand Campus will create some short-term pressure on this objective.

#### **DIVIDEND**

The Board has declared an interim dividend of 150 cents per share (2023: 138 cents), reflecting the Group's stable financial position, performance, and cash flows, consistent with prudent capital management. Despite operating in a challenging environment, with mixed business sentiment driven by global geopolitical tensions, the Group maintains a cautiously optimistic outlook. The dividend will be paid from profits for the review period, amounting to a total of R150 million.

In terms of dividends tax legislation, the following additional information is disclosed:

- The South African dividend tax rate is 20%
- The net local dividend amount is 120 cents per share for shareholders liable to pay the dividends tax and 150 cents per share for shareholders exempt from paying the dividends tax
- The issued share capital of Famous Brands is 100 202 284 ordinary shares
- Famous Brands' tax reference number is 9208085846

#### **Event dates**

| Declaration date                      | Wednesday, 23 October 2024  |
|---------------------------------------|-----------------------------|
| Last day to trade "cum dividend"      | Tuesday, 17 December 2024   |
| Shares commence trading "ex-dividend" | Wednesday, 18 December 2024 |
| Record date                           | Friday, 20 December 2024    |
| Payment of dividend                   | Monday, 23 December 2024    |

OUTLOOK FINANCIALS NOTES TO THE FINANCIALS SHAREHOLDER SPREAD

#### **OPERATIONAL REVIEW**



#### **BRANDS**

Revenue decreased by **1.3%** to **R563 million** (2023: R570 million). Operating profit improved by **5.6%** to **R232 million** (2023: R220 million), and operating profit margin improved to **41.2%** (2023: 38.5%). Combined system-wide sales across our Leading and Signature Brands' portfolios improved by 2.6% while like-for-like sales increased by 0.8%.

**System-wide sales** refer to sales reported by all restaurants across the network, including new restaurants opened during the year.

**Like-for-like** sales refer to sales reported by all restaurants across the network, excluding restaurants opened or closed during the year.

**Leading Brands** sales refer to sales of the Leading Brands trading in SA.

Signature Brands sales refer to franchises and company-owned restaurant sales in SA.

#### **LEADING BRANDS**

Total restaurants
2 443

Restaurants opened

35

Restaurants revamped

closed **14** 

Restaurants

Leading Brands revenue increased by 0.8% to R469 million (2023: R465 million). Restaurant sales were below expectations for the six months. This trend remains varied across our Leading Brands portfolio but QSR continues to lag, albeit with an improving trend in the second quarter of the reporting period. Leading Brands system-wide sales improved by 3.2%, while like-for-like sales grew by 1.0%. Energy breaks support to our franchise partners decreased to R0.7 million (2023: R6.1 million) due to no load shedding from April 2024.

LEADING BRANDS CONTINUES TO DRIVE INVESTMENT INTO HOME DELIVERY.

THE GROUP HAS FURTHER ENTRENCHED THE DELIVERY ECO-SYSTEM ACROSS QSRs.

THE LEADING BRANDS CONSUMER ORDERING EXPERIENCE HAS ALSO BEEN ENHANCED ACROSS CALL CENTRES.

10

**INVESTMENT CASE** 

GROUP AT A GLANCE

SALIENT FEATURES

**OUR PERFORMANCE** 

#### **SIGNATURE BRANDS**

Total restaurants

131

Restaurants opened

4

Restaurants revamped

3

Restaurants closed

4

Signature Brands revenue decreased by 10.4% to R94 million (2023: R105 million) driven by fewer company-owned restaurants compared to the prior period and lower franchise fees due to restaurant closures. System-wide sales decreased by 3.2% compared to the previous period, and like-for-like sales declined by 0.9%. Cost pressures added further pressure to the under-performance. The Signature Brands segment remains subscale.

#### **SADC**

Total restaurants

213

Restaurants opened

7

Restaurants revamped

6

Restaurants closed

1

SADC revenue increased by 3.8 % to R218 million (2023: R210 million). Botswana system-wide restaurant sales were 4.5%\* up, and like-for-like sales grew by 7.2%\* on prior period. Zambia system-wide sales were 31%\* up on prior period, while like-for-like sales improved by 84.8%\*.

Despite strong growth in SADC, the drought in Zambia reduced hydropower, particularly the availability of water from Lake Kariba resulted in load shedding for extended periods and severely impacted crop yields. Despite the current challenges, the opportunity for new store growth is healthy which includes expansion to the Eastern & Luapula provinces. Malawi continues to trade under pressure with the current economic climate.

#### **AME**

Total restaurants

**76** 

Restaurants opened

5

Restaurants revamped

1

Restaurants closed

21

AME revenue increased by 105% to R35 million (2023: R17 million), following the acquisition of Famous Brands Restaurants Holdings Ltd, with a portfolio of 10 QSR company-owned restaurants located in Mauritius. We restructured our AME market portfolio to focus on unlocking growth in new and emerging markets. Our new market entry into Egypt with the first Debonairs Pizza was opened in Cairo in mid-July 2024. We closed 17 restaurants in Nigeria and exited Saudi Arabia. The AME segment remains subscale.

#### UK

Total restaurants

62

Restaurants opened

\_

Restaurants revamped

1

Restaurants closed

1

Wimpy UK revenue decreased by 17% to R69 million (2023: R83 million) mainly due to lower footfall as the country faced economic uncertainty during the election period. The ongoing cost-of-living crisis in the UK resulted in low consumer confidence and spending. Revenue in Pound Sterling experienced a decline of 17%.

OUTLOOK FINANCIALS NOTES TO THE FINANCIALS SHAREHOLDER SPREAD

#### **VERTICAL INTEGRATION**



#### **MANUFACTURING**

Manufacturing revenue was in line with prior period at R1.6 billion driven by price inflation, offset by decreased volumes and a negative shift in product mix. Ambient sales growth was mainly attributable to price inflation despite lower volumes and the decline in perishables was mainly due to a reduction in protein and potato chip sales.

Operating profit increased by 10.3% to R150 million (2023: R136 million) and operating profit margin increased to 9.3% (2023: 8.4%). The increase in profitability was driven by our focus on improving margins through yield and operating efficiencies. In addition, lower levels of load shedding resulted in savings of R9.6 million on diesel costs which were partially eroded by a 12.7% increase in electricity usage.

Operating profit

R150 million (2023: R136 million)



#### **LOGISTICS**

Logistics revenue remained flat at R2.5 billion and was under pressure due to the challenging economic environment. The reduction in revenue was impacted by a change in product mix to lower case value categories. Logistics case volumes increased compared to the prior period.

Gross margins were marginally lower primarily due to the product mix differences.

Operating profit decreased to R34 million (2023: R46 million) and operating profit margin declined to 1.4% (2023: 1.9%), despite diesel savings of R1.0 million due to lower levels of load shedding.

Operating profit

R34 million (2023: R46 million)



#### **RETAIL**

Retail revenue decreased by 8.3% to R171 million (2023: R187 million), while operating profit declined to a loss of R2.6 million compared to a profit in the prior period (2023: R1.6 million).

Retail revenue was impacted by lower frozen potato chip sales compared to prior period. A main competitor was back in the market after a prior year stock shortage.

Furthermore, imported frozen potato chips entered the SA market in early 2024 at discounted prices. Retailers bought these in large quantities and are clearing this stock at a discount due to poor quality, thus depressing Retail sales. This situation is expected to normalise in the second half of the financial year.

Operating profit

(**R2.6 million**) (2023: R1.6 million)

GROUP AT A GLANCE

SALIENT FEATURES

**OUR PERFORMANCE** 

# **OUTLOOK**

#### for the year ending 28 February 2025

WHILE BUSINESS SENTIMENT REMAINS MIXED, OUR FOCUS REMAINS TO **SUPPORT OUR FRANCHISE PARTNERS** THROUGH A TOUGH ECONOMIC CYCLE AS WE CONFIDENTLY EMERGE INTO THE RECOVERY OF THE ECONOMY.

We enter the second half of 2024 with slightly less uncertainty in the macroeconomic environment, considering the strengthening of the Rand. Interest rate cuts may provide scope for a **more positive consumer outlook**.

Although it takes time for positive sentiment to translate into consumer spending power, we believe it is trending in the right direction and **we are cautiously optimistic** about the degree of recovery in the second half of the year. Heading into our peak summer season and ahead of the festive season, we have a solid pipeline of promotional activity planned.

Within this context, we aim to focus on our core brands. Famous Brands will continue to build iconic world class brands as a responsible franchise operator, invest in consumer-facing technologies, and plans to open 89 new stores across the Group in the second half of the 2025 financial year.

On behalf of the Board

**C** Boulle

Chairman

Midrand

23 October 2024

**DP Hele** 

Chief Executive Officer

A live webcast of the Group's results presentation will be held on Wednesday, 23 October 2024 at 10h30 (SAST).

To pre-register, link to: https://www.corpcam.com/FamousBrands23102024

OUTLOOK

| Assets Non-current assets Property, plant and equipment 2 Intangible assets 3 Investments in associates Investment in preference shares Loans to associates Lease receivables Deferred tax  Current assets Inventories Trade and other receivables Cash and cash equivalents Restricted cash Lease receivables Derivative financial instruments Current tax assets  Total assets  Equity and Liabilities Capital and reserves Share capital Share premium Non-distributable reserves | 1 953 415<br>931 627<br>861 943<br>43 200<br>10 497<br>8 143<br>1 440<br>96 565<br>1 604 958<br>545 342<br>660 041<br>324 257 | 1 955 567<br>923 997<br>868 771<br>39 841<br>9 031<br>10 663<br>3 363<br>99 901<br>1 597 039 |
|--|---|--|
| Property, plant and equipment 2 Intangible assets 3 Investments in associates Investment in preference shares Loans to associates Lease receivables Deferred tax  Current assets Inventories Trade and other receivables Cash and cash equivalents Restricted cash Lease receivables Derivative financial instruments Current tax assets  Total assets  Equity and Liabilities Capital and reserves Share capital Share premium  | 931 627<br>861 943<br>43 200<br>10 497<br>8 143<br>1 440<br>96 565<br>1 604 958<br>545 342<br>660 041                         | 923 997<br>868 771<br>39 841<br>9 031<br>10 663<br>3 363<br>99 901                           |
| Intangible assets Investments in associates Investment in preference shares Loans to associates Lease receivables Deferred tax  Current assets Inventories Trade and other receivables Cash and cash equivalents Restricted cash Lease receivables Derivative financial instruments Current tax assets  Total assets  Equity and Liabilities Capital and reserves Share capital Share premium  | 861 943<br>43 200<br>10 497<br>8 143<br>1 440<br>96 565<br>1 604 958<br>545 342<br>660 041                                    | 868 771<br>39 841<br>9 031<br>10 663<br>3 363<br>99 901                                      |
| Investments in associates Investment in preference shares Loans to associates Lease receivables Deferred tax  Current assets Inventories Trade and other receivables   | 43 200<br>10 497<br>8 143<br>1 440<br>96 565<br>1 604 958<br>545 342<br>660 041   | 39 841<br>9 031<br>10 663<br>3 363<br>99 901   |
| Investment in preference shares Loans to associates Lease receivables Deferred tax  Current assets Inventories Trade and other receivables 4 Cash and cash equivalents Restricted cash Lease receivables Derivative financial instruments Current tax assets  Total assets  Equity and Liabilities Capital and reserves Share capital Share premium  | 10 497<br>8 143<br>1 440<br>96 565<br>1 604 958<br>545 342<br>660 041   | 9 031<br>10 663<br>3 363<br>99 901   |
| Loans to associates Lease receivables Deferred tax  Current assets Inventories Trade and other receivables 4 Cash and cash equivalents Restricted cash Lease receivables Derivative financial instruments Current tax assets  Total assets  Equity and Liabilities Capital and reserves Share capital Share premium  | 8 143<br>1 440<br>96 565<br>1 604 958<br>545 342<br>660 041   | 10 663<br>3 363<br>99 901  |
| Lease receivables Deferred tax  Current assets Inventories Trade and other receivables 4 Cash and cash equivalents Restricted cash Lease receivables Derivative financial instruments Current tax assets  Total assets  Equity and Liabilities Capital and reserves Share capital Share premium  | 1 440<br>96 565<br>1 604 958<br>545 342<br>660 041  | 3 363<br>99 901  |
| Deferred tax  Current assets Inventories Trade and other receivables 4 Cash and cash equivalents Restricted cash Lease receivables Derivative financial instruments Current tax assets  Total assets  Equity and Liabilities Capital and reserves Share capital Share premium  | 96 565<br>1 604 958<br>545 342<br>660 041   | 99 901   |
| Current assets Inventories Trade and other receivables 4 Cash and cash equivalents Restricted cash Lease receivables Derivative financial instruments Current tax assets  Total assets  Equity and Liabilities Capital and reserves Share capital Share premium  | 1 604 958<br>545 342<br>660 041   |  |
| Inventories Trade and other receivables Cash and cash equivalents Restricted cash Lease receivables Derivative financial instruments Current tax assets  Total assets  Equity and Liabilities Capital and reserves Share capital Share premium   | 545 342<br>660 041  | 1 337 033  |
| Trade and other receivables Cash and cash equivalents Restricted cash Lease receivables Derivative financial instruments Current tax assets  Total assets  Equity and Liabilities Capital and reserves Share capital Share premium   | 660 041   | 572 906  |
| Cash and cash equivalents Restricted cash Lease receivables Derivative financial instruments Current tax assets  Total assets  Equity and Liabilities Capital and reserves Share capital Share premium   | 324 257   | 583 672  |
| Lease receivables Derivative financial instruments Current tax assets  Total assets  Equity and Liabilities Capital and reserves Share capital Share premium   | 327 231   | 352 750  |
| Derivative financial instruments Current tax assets  Total assets  Equity and Liabilities Capital and reserves Share capital Share premium   | 62 329  | 71 832   |
| Current tax assets  Total assets  Equity and Liabilities Capital and reserves Share capital Share premium  | 1 525   | 2 091  |
| Total assets  Equity and Liabilities Capital and reserves Share capital Share premium  | -   | 3 162  |
| Equity and Liabilities Capital and reserves Share capital Share premium  | 11 464  | 10 626   |
| Capital and reserves Share capital Share premium   | 3 558 373   | 3 552 606  |
| Foreign currency translation reserve Retained earnings Equity attributable to owners of Famous Brands Limited  | 1 002<br>163 441<br>121 406<br>74 900<br>617 621<br>978 370   | 1 002<br>163 441<br>153 327<br>92 674<br>541 402<br>951 846                                  |
| Non-controlling interests  | 120 260   | 126 925  |
| Total equity   | 1 098 630   | 1 078 771  |
| Non-current liabilities  | 885 111   | 1 409 561  |
| Borrowings 6   | 556 301   | 1 075 688  |
| Lease liabilities  | 242 776   | 245 343  |
| Provision Deferred tax   | 3 235   | 2 421  |
| Current liabilities  | 82 799  | 86 109   |
|  | 1 574 632   | 1 064 274  |
| Trade and other payables 5 Borrowings 6  | 849 472<br>591 521  | 806 239<br>125 552   |
| Lease liabilities  | 67 189  | 76 559   |
| Shareholders for dividends   | 3 441   | 3 245  |
| Current tax liabilities  | 61 107  | 52 679   |
| Derivative financial instruments   | 1 902   | _  |
| Total liabilities  | 2 459 743   | 2 473 835  |
| Total equity and liabilities   |   | 3 552 606  |

GROUP AT A GLANCE

SALIENT FEATURES

**OUR PERFORMANCE** 

# Condensed consolidated statement of profit or loss and other comprehensive income

for the six months ended 31 August 2024

| Not   | es       | Unaudited<br>six months<br>ended<br>31 August<br>2024<br>R'000        | Unaudited<br>six months<br>ended<br>31 August<br>2023<br>R'000        |
|---|----------|---|---|
| Revenue<br>Cost of sales  | 7        | 4 016 570<br>(2 316 045)  | 3 939 529<br>(2 257 772)  |
| Gross profit Other income Expected credit loss Administration expenses Marketing expenses Operations expenses                           | 8 8      | 1 700 525<br>14 566<br>(1 121)<br>(106 013)<br>(344 928)<br>(891 653) | 1 681 757<br>15 516<br>(2 279)<br>(102 841)<br>(322 001)<br>(899 060) |
| Operating profit Net finance costs  | 9        | 371 376<br>(56 298)   | 371 092<br>(60 520)   |
| Finance costs<br>Finance income   |          | (78 522)<br>22 224  | (80 258)<br>19 738  |
| Share of profit from associates Devaluation of loan to associate  | 8        | 7 325<br>(521)  | 8 444<br>(8 921)  |
| Profit before tax Tax   | 8        | 321 882<br>(85 761)   | 310 095<br>(90 366)   |
| Total profit for the period   |          | 236 121   | 219 729   |
| Profit for the period attributable to: Owners of Famous Brands Limited Non-controlling interests  |          | 221 863<br>14 258   | 199 792<br>19 937   |
| Total profit for the period   |          | 236 121   | 219 729   |
| Other comprehensive income, net of tax:  Exchange differences on translating foreign operations*  Movement in hedge accounting reserve* |          | (17 774)<br>(3 331)   | 18 882<br>(781)   |
| Pre-tax change in fair value of cash flow hedges<br>Tax on movement in hedge accounting reserve   |          | (4 563)<br>1 232  | (913)<br>132  |
| Total comprehensive income for the period   |          | 215 016   | 237 830   |
| Total comprehensive income attributable to: Owners of Famous Brands Limited Non-controlling interests                                   |          | 200 758<br>14 258   | 217 893<br>19 937   |
| Total comprehensive income for the period   |          | 215 016   | 237 830   |
| Basic earnings per share (cents) Basic Diluted  | 10<br>10 | 221<br>221  | 199<br>199  |

<sup>\*</sup> This item may be reclassified subsequently to profit or loss.

# Condensed consolidated statement of changes in equity

for the six months ended 31 August 2024

#### **Attributable to owners of Famous Brands Limited**

|  | Share<br>capital<br>R'000 | Share<br>premium<br>R'000 | Non-<br>distribu-<br>table<br>reserves<br>R'000 | Foreign<br>currency<br>trans-<br>lation<br>reserve<br>R'000 | Retained<br>earnings<br>R'000 | Total<br>R'000       | Non-<br>controll-<br>ing<br>interests<br>R'000 | Total<br>equity<br>R'000 |
|--|---------------------------|---------------------------|---|---|-------------------------------|----------------------|--|--------------------------|
| Balance at<br>1 March 2023   | 1 002                     | 163 441                   | 143 263   | 77 454  | 458 691                       | 843 851              | 131 933  | 975 784                  |
| Equity settled share-based payment scheme                          | -                         | -                         | (10 907)  | -   | -                             | (10 907)             | -  | (10 907)                 |
| Total comprehensive income for the period Dividends declared       | -<br>-                    | _<br>_                    | (781)<br>-                                      | 18 886<br>-   | 199 788<br>(233 471)          | 217 893<br>(233 471) | 19 937<br>(26 197)                             | 237 830<br>(259 668)     |
| Balance at   |                           |                           |   |   |                               |                      |  |                          |
| <b>31 August 2023</b> Equity settled share-based                   | 1 002                     | 163 441                   | 131 575   | 96 340  | 425 008                       | 817 366              | 125 673  | 943 039                  |
| payment scheme<br>Transfer between reserves                        | -<br>-                    | _<br>_                    | 21 198  | _   | 738<br>(3 843)                | 21 936<br>(3 843)    | -<br>3 843                                     | 21 936<br>-              |
| Total comprehensive income for the period Dividends declared       | _                         | _                         | 339   | (3 666)   | 257 778<br>(138 279)          | 254 451<br>(138 279) | 6 202<br>(12 563)                              | 260 653<br>(150 842)     |
| Non-controlling interest arising on business                       |                           |                           |   |   | (130 27 3)                    | (130 27 3)           | (12 303)                                       | (130 042)                |
| combination<br>Other reserve                                       | _                         | _<br>_                    | -<br>215  | _   |                               | -<br>215             | 3 770<br>–                                     | 3 770<br>215             |
| Balance at   |                           |                           |   |   |                               |                      |  |                          |
| <b>1 March 2024</b><br>Equity settled share-based                  | 1 002                     | 163 441                   | 153 327   | 92 674  | 541 402                       | 951 846              | 126 925  | 1 078 771                |
| payment scheme   | _                         | _                         | (16 567)  | _   | 23 895                        | 7 328                | _  | 7 328                    |
| Transfer between reserves Total comprehensive                      | -                         | -                         | -   | -   | (5 543)                       | (5 543)              | 5 543  | -                        |
| income for the period  | _                         | -                         | (3 331)   | (17 774)  | 221 863                       | 200 758              | 14 258   | 215 016                  |
| Dividends declared   | -                         | -                         | -   | -   | (163 996)                     | (163 996)            | (6 419)  | (170 415)                |
| Change of ownership interests in subsidiaries Business combination | -                         | -                         | (6 457)   | -   | -                             | (6 457)              | (21 843)                                       | (28 300)                 |
| - measurement period adjustment*                                   | _                         | _                         | (5 566)   | _   | _                             | (5 566)              | 1 796  | (3 770)                  |
| Balance at<br>31 August 2024                                       | 1 002                     | 163 441                   | 121 406   | 74 900  | 617 621                       | 978 370              | 120 260  | 1 098 630                |

<sup>\*</sup> Effective 1 November 2023, a 51% interest was acquired in Famous Brands Restaurant Limited (Mauritius). Adjustments were made to equity and goodwill during the measurement period, based on new information regarding the fair values of identifiable assets and liabilities.

GROUP AT A GLANCE

SALIENT FEATURES

OUR PERFORMANCE

# **Condensed consolidated statement of cash flows**

for the six months ended 31 August 2024

|  | Notes | Unaudited<br>six months<br>ended<br>31 August<br>2024<br>R'000 | Unaudited<br>six months<br>ended<br>31 August<br>2023<br>R'000    |
|--|-------|--|---|
| Cash generated from operations Net finance costs paid  |       | 498 295<br>(55 591)  | 537 044<br>(60 200)   |
| Finance income received Finance costs paid   |       | 22 224<br>(77 815)   | 19 738<br>(79 938)  |
| Income tax paid<br>Dividends paid  |       | (78 986)<br>(170 219)  | (101 889)<br>(259 668)  |
| Dividends paid to owners of Famous Brands Limited<br>Dividends paid to non-controlling interests   |       | (163 800)<br>(6 419)   | (233 471)<br>(26 197)   |
| Net cash inflow from operating activities  |       | 193 499  | 115 287   |
| Cash flow from investing activities Additions to property, plant and equipment Additions to intangible assets Proceeds from disposal of property, plant and equipment Proceeds from disposal of intangible assets Dividends received from associates Principal receipts from lease receivables Loans to associates | 3     | (73 710)<br>(13 023)<br>7 889<br>-<br>3 967<br>2 327<br>(600)  | (58 859)<br>(12 266)<br>5 804<br>228<br>5 405<br>4 140<br>(1 994) |
| Net cash outflow from investing activities   |       | (73 150)   | (57 542)  |
| Cash flow from financing activities Net borrowings (repaid)/raised Borrowings raised Borrowings repaid   |       | (53 374)<br>9 577<br>(62 951)                                  | 123 908<br>186 248<br>(62 340)                                    |
| Non-controlling shareholder loans received Principal repayments of lease obligations Lease incentives received Share-based payment grant settlements Acquisition of additional interest in subsidiaries  | 11    | (42 170)<br>1 500<br>(17 846)<br>(28 300)                      | 2 257<br>(50 912)<br>-<br>(29 125)                                |
| Net cash (outflow)/inflow from financing activities  |       | (140 190)  | 46 128  |
| Net (decrease)/increase in cash and cash equivalents Foreign currency effect Cash and cash equivalents at the beginning of the period  |       | (19 841)<br>(8 652)<br>352 750                                 | 103 873<br>6 928<br>232 737                                       |
| Cash and cash equivalents at the end of the period   |       | 324 257  | 343 538   |

# **Primary (business units) and secondary** (geographical) segment report

NOTES TO THE FINANCIALS

for the six months ended 31 August 2024

|  | Unaudited<br>six months<br>ended<br>31 August<br>2024<br>R'000      | **Unaudited<br>six months<br>ended<br>31 August<br>2023<br>R'000     |
|--|---|--|
| Revenue* Leading brands Signature brands Supply Chain Manufacturing Logistics Retail                         | 468 795<br>94 454<br>2 784 498<br>1 620 313<br>2 513 410<br>171 161 | 465 008<br>105 453<br>2 735 428<br>1 616 333<br>2 465 576<br>186 662 |
| Eliminations  Marketing funds  Corporate   | (1 520 386)<br>344 901<br>1 265                                     | (1 533 143)<br>321 937<br>1 284                                      |
| South Africa Southern African Development Community United Kingdom – Wimpy Rest of Africa and Middle East    | 3 693 913<br>217 961<br>69 349<br>35 347                            | 3 629 110<br>209 962<br>83 247<br>17 210                             |
| Revenue  | 4 016 570   | 3 939 529  |
| Operating profit Leading brands Signature brands Supply Chain Manufacturing Logistics Retail                 | 238 168<br>(6 310)<br>181 177<br>149 882<br>33 944<br>(2 649)       | 218 845<br>674<br>183 437<br>135 885<br>45 966<br>1 586              |
| Corporate Share-based payment charge Consolidation entries**** Corporate administration costs                | (50 120)<br>(25 172)<br>(2 668)<br>(22 280)                         | (54 836)<br>(18 265)<br>(3 564)<br>(33 007)                          |
| South Africa Southern African Development Community*** United Kingdom – Wimpy Rest of Africa and Middle East | 362 915<br>27 672<br>3 200<br>(22 411)                              | 348 120<br>30 517<br>9 986<br>(17 531)                               |
| Operating profit Net finance costs Share of profit of associates Devaluation of loan to associate Tax        | 371 376<br>(56 298)<br>7 325<br>(521)<br>(85 761)                   | 371 092<br>(60 520)<br>8 444<br>(8 921)<br>(90 366)                  |
| Total profit for the period  | 236 121   | 219 729  |

No segment assets or liabilities have been disclosed as such information is not regularly provided to the Chief Operating Decision Makers (CODM).

Nature of goods and services for each segment is detailed in note 7 Revenue.

The Group reorganised its management structure within its existing geographical segments. Consequently, the comparative information has been reclassified to reflect the impact of the new geographical segments. The previously disclosed AME segment will now be reported as SADC and AME detailed in note 16 Reclassification.

<sup>\*\*\*</sup> SADC includes the Botswana operating profit of R8 million (2023: R9.6 million).

<sup>\*\*\*\*</sup> Consolidation entries relate to amortisation of business combination intangible assets at Group level.

GROUP AT A GLANCE

SALIENT FEATURES

OUR PERFORMANCE

#### **Operating segments**

|   | Unaudited<br>six months<br>ended<br>31 August<br>2024<br>R'000 | *Unaudited<br>six months<br>ended<br>31 August<br>2023<br>R'000 |
|---|--|---|
| Operating profit margins after impairments Leading brands Signature brands Manufacturing Logistics Retail           | 50.8%<br>(6.7%)<br>9.3%<br>1.4%<br>(1.5%)                      | 47.1%<br>0.6%<br>8.4%<br>1.9%<br>0.8%                           |
| South Africa Southern African Development Community United Kingdom – Wimpy Rest of Africa and Middle East  Total    | 9.8%<br>12.7%<br>4.6%<br>(63.4%)                               | 9.6%<br>14.5%<br>24.0%<br>(101.9%)                              |
| Geographical allocation of revenue United Kingdom Botswana  | 69 349<br>192 845  | 83 247<br>184 591   |
| Additions to non-current assets by segment Leading brands Signature brands Manufacturing Logistics Retail Corporate | 17 847<br>10 694<br>15 559<br>7 888<br>506<br>12 587           | 8 290<br>11 008<br>27 451<br>7 588<br>1 661<br>4 393            |
| South Africa Southern African Development Community Rest of Africa and Middle East United Kingdom Total             | 65 081<br>25 805<br>529<br>-<br>91 415                         | 60 391<br>6 971<br>252<br>3 511<br>71 125                       |

The table below sets out the geographical location of non-current assets excluding deferred tax assets and lease receivables.

|   | Unaudited<br>31 August<br>2024<br>R'000 | Audited<br>29 February<br>2024<br>R'000 |
|---|---|---|
| Geographical allocation of non-current assets               |   |   |
| South Africa  | 1 505 561                               | 1 509 402                               |
| Southern African Development Community (excluding Botswana) | 1 937                                   | 2 195                                   |
| United Kingdom  | 162 644                                 | 170 474                                 |
| Botswana  | 144 994                                 | 122 362                                 |
| Rest of Africa and Middle East                              | 40 274                                  | 47 870                                  |
| Total   | 1 855 410                               | 1 852 303                               |

<sup>\*</sup> The Group reorganised its management structure within its existing geographical segments. Consequently, the comparative information has been reclassified to reflect the impact of the new geographical segments. The previously disclosed AME segment will now be reported as SADC and AME detailed in note 16 Reclassification.

# **Segment reporting – material expenses**

The Group's material overhead costs are employee expenses, electricity, property insurance and depreciation. These costs are allocated to segments as follows:

#### **Unaudited six months ended 31 August 2024**

|  | Employee<br>expenses<br>R'000 | Electricity<br>R'000 | Property<br>insurance<br>R'000 | Depreciation<br>R'000 |
|--|-------------------------------|----------------------|--------------------------------|-----------------------|
| Leading brands                         | 130 122                       | 1 145                | 613                            | 10 356                |
| Signature brands                       | 30 821                        | 2 483                | 181                            | 9 239                 |
| Manufacturing                          | 150 787                       | 33 806               | 7 872                          | 16 569                |
| Logistics                              | 107 750                       | 7 517                | 3 981                          | 19 773                |
| Retail                                 | 2 179                         | -                    | 62                             | 21                    |
| Corporate*                             | 58 536                        | 1 469                | 832                            | 12 109                |
| South Africa                           | 480 195                       | 46 420               | 13 541                         | 68 067                |
| Southern African Development Community | 46 052                        | 6 115                | 884                            | 17 906                |
| Rest of Africa and Middle East         | 19 250                        | 1 180                | 217                            | 6 040                 |
| United Kingdom                         | 9 697                         | 140                  | 175                            | 600                   |
| Total                                  | 555 194                       | 53 855               | 14 817                         | 92 613                |

#### **Unaudited six months ended 31 August 2023**

|  | Employee<br>expenses<br>R'000 | Electricity<br>R'000 | Property<br>insurance<br>R'000 | Depreciation<br>R'000 |
|--|-------------------------------|----------------------|--------------------------------|-----------------------|
| Leading brands                         | 132 961                       | 1 532                | 1 063                          | 10 312                |
| Signature brands                       | 32 949                        | 2 793                | 51                             | 10 247                |
| Manufacturing                          | 144 519                       | 25 787               | 6 546                          | 16 371                |
| Logistics                              | 100 928                       | 6 989                | 3 249                          | 20 322                |
| Retail                                 | 2 641                         | _                    | 62                             | 31                    |
| Corporate*                             | 66 359                        | 1 219                | 1 037                          | 14 329                |
| South Africa                           | 480 357                       | 38 320               | 12 008                         | 71 612                |
| Southern African Development Community | 46 051                        | 5 571                | 651                            | 17 230                |
| Rest of Africa and Middle East         | 13 868                        | 490                  | 98                             | 3 281                 |
| United Kingdom                         | 9 362                         | 85                   | 161                            | 599                   |
| Total                                  | 549 638                       | 44 466               | 12 918                         | 92 722                |

<sup>\*</sup> Corporate consists of costs related to central head office and shared services.

GROUP AT A GLANCE

SALIENT FEATURES

**OUR PERFORMANCE** 

# Notes to the condensed consolidated financial statements

for the six months ended 31 August 2024

#### **Reporting entity**

Famous Brands Limited (Famous Brands or the Company) is a holding company domiciled in South Africa and is listed on the JSE Limited under the category Consumer Services: Travel and Leisure. Famous Brands is Africa's leading quick service and casual dining restaurant franchisor. The condensed consolidated financial statements (financial statements) of Famous Brands comprise the Company and its subsidiaries (together referred to as the Group) and the Group's investments in associates.

Famous Brands owns brands which are represented by restaurants locally and internationally. The business model mainly consists of business relationships between Famous Brands as the franchisor and various franchise partners whereby the franchise partners use the Famous Brands intellectual property and sell menu items to consumers. Famous Brands earns sales-based royalty income ("Franchise fee revenue"), based on a percentage of these restaurant turnovers.

Our brands are supported by a vertically integrated business, in our supply chain division which comprises our Manufacturing, Logistics, and Retail operations. The primary function of our supply chain division is to sell ingredients and products to franchise partners. Franchise fee revenue and Manufacturing and Logistics revenue is earned from our franchise partners, who are Famous Brands' customers. Retail operations (part of supply chain) earns revenue from product sales to retailers.

The nature of goods and services is detailed in the Operating Segment and revenue streams as detailed in note 7 Revenue.

#### **Statement of compliance**

The condensed consolidated financial statements have been prepared in accordance with IFRS®Accounting Standards and its interpretations adopted by the IASB in issue and effective for the Group at 31 August 2024, the SAICA Financial Reporting Guides as issued by the Accounting Practices Committee and Financial Reporting Pronouncements as issued by the Financial Reporting Standards Council and contains information required by IAS 34 Interim Financial Reporting, JSE Listings Requirements and the Companies Act of South Africa. The condensed consolidated financial statements were approved by the Board of Directors on 22 October 2024.

The Group's condensed consolidated financial statements have not been audited or independently reviewed and were prepared under the supervision of Mrs Nelisiwe Shiluvana CA(SA), CGMA, Group Financial Director.

#### **Basis of preparation**

The accounting policies applied in the preparation of the condensed consolidated financial statements are in terms of IFRS®Accounting Standards and are consistent with those applied in the financial statements for the financial year ended 29 February 2024, except for the new standards that became effective for the Group's financial reporting beginning 1 March 2024 noted below.

The condensed consolidated financial statements are presented in South African Rand (Rand), which is the Group's presentation currency. All financial information presented in Rand has been rounded to the nearest thousand (R000) except when otherwise indicated.

The condensed consolidated financial statements have been prepared on the historical cost basis, except for the measurement of certain financial instruments at fair value or at amortised costs.

The going concern basis has been used in preparing these condensed consolidated financial statements as the directors have a reasonable expectation that the Group will continue as a going concern for the foreseeable future, see note 19 *Going Concern*.

#### **Changes in accounting policies**

The Group adopted the following new, revised and amendments to standards applicable for the first time in the current financial year, which did not have a material impact on the financial statements:

IFRS 16 *Leases* Liability in a sale and leaseback (Amendment) – The amendment requires a seller-lessee to subsequently measure lease liabilities arising from a leaseback in a way that it does not recognise any amount of the gain or loss that relates to the right of use it retains. This amendment did not have a material impact.

IAS 1 Presentation of Financial Statements Classification of liabilities as current or non-current (Amendment) – The amendment clarifies how to classify debt and other liabilities as current or non-current and provides a more general approach to the classification of liabilities under IAS 1 based on the contractual arrangements in place at the reporting date. This amendment did not have a material impact.

IAS 1 Presentation of Financial Statements Non-current liabilities with covenants (Amendment) – The amendment clarifies how conditions with which an entity must comply within twelve months after the reporting period affect the classification of a liability. This amendment did not have a material impact.

# New standards, amendments to standards and interpretations in issue not yet effective

The Group has chosen not to early adopt the following amendments and interpretations, which have been published and are mandatory for the Group's accounting periods beginning on or after 1 March 2024 or later periods. Management is determining the impact of the standards on the financial statements.

Effective date (for financial years beginning on or after)

SHAREHOLDER SPREAD

#### **Standard**

#### IAS 21 The Effects of Changes In Foreign Exchange Rates Lack of exchangeability (Amendment)

The amendment clarifies when a currency is exchangeable into another currency and how a company estimates a spot rate when a currency lacks exchangeability.

1 January 2025

#### IFRS 18 Presentation and Disclosure in Financial Statements

IFRS 18 replaces IAS 1 *Presentation of Financial Statements* with a focus on updates to the statement of profit or loss. The amendment requires enhanced profit or loss performance measures that are reported outside the financial statements and enhanced principles on aggregation and disaggregation which apply to the primary financial statements and notes in general.

1 January 2027

#### IFRS 19 Subsidiaries without Public Accountability: Disclosures

IFRS 19 simplifies disclosures for subsidiaries without public accountability, reducing costs while maintaining usefulness for stakeholders. Subsidiaries that elect to apply IFRS 19 will follow the same recognition, measurement and presentation requirements as in other IFRS Accounting Standards, but the disclosure requirements of those standards will be replaced with the reduced requirements of IFRS 19.

1 January 2027

INVESTMENT CASE GROUP AT A GLANCE SALIENT FEATURES OUR PERFORMANCE

|    |   | Unaudited<br>31 August<br>2024<br>R'000 | Audited<br>29 February<br>2024<br>R'000 |
|----|---|---|---|
| 1. | Capital expenditure and commitments                 |   |   |
|    | Invested  | 91 415                                  | 183 739                                 |
|    | Property, plant and equipment<br>Intangible assets  | 78 392<br>13 023                        | 154 254<br>29 485                       |
|    | Authorised, not yet contracted                      | 404 833                                 | 496 248                                 |
|    | Property, plant and equipment*<br>Intangible assets | 363 795<br>41 038                       | 442 187<br>54 061                       |

functudes capital expenditure planned for developments of 37 Richards Drive, Midrand. This capital expenditure will be financed by existing borrowing facilities and internally generated funds, except for the cold storage facility which will be funded through a property loan facility raised specifically for the development of the cold storage, refer to note 18 Subsequent Events.

|   | Unaudited<br>31 August<br>2024<br>R'000 | Audited<br>29 February<br>2024<br>R'000 |
|---|---|---|
| Property, plant and equipment   |   |   |
| <b>Carrying amount at the beginning of the period/year</b> Additions                    | 923 997<br>99 709                       | 904 148<br>231 863                      |
| Owned<br>Right-of-use asset   | 78 392<br>21 317                        | 154 254<br>77 609                       |
| Acquisition of subsidiaries Foreign currency translation Disposals                      | (8 087)<br>(6 955)                      | 8 757<br>214<br>(23 327)                |
| Disposals of owned property, plant and equipment<br>Derecognition of right-of-use asset | (4 030)<br>(2 925)                      | (13 634)<br>(9 693)                     |
| Depreciation<br>Transfers<br>Remeasurements of right-of-use assets                      | (92 613)<br>-<br>15 576                 | (191 191)<br>(410)<br>(6 057)           |
| Carrying amount at the end of the period/year   | 931 627                                 | 923 997                                 |

The cost and net carrying amount of the land within land and buildings is R84 million (2024: R84 million).

Property in Steers Properties (Pty) Ltd with an estimated carrying value of R160.6 million (2024: R161.8 million) was pledged as security for borrowings of R181 million (2024: R181 million), refer to note 6 *Borrowings*.

Additions include R11.6 million for the development cost of the cold storage facility situated in 37 Richards Drive. The construction is funded through a property loan facility raised specifically for the development of the cold storage, refer to note 18 *Subsequent Events*.

|  | Unaudited<br>31 August<br>2024<br>R'000 | Audited<br>29 February<br>2024<br>R'000 |
|--|---|---|
| Intangible assets  |   |   |
| Carrying amount at the beginning of the period/year Additions Foreign currency translation | 868 771<br>13 023<br>(8 445)            | 850 458<br>29 485<br>15 587             |
| Disposals Acquisition of subsidiary Business combination - measurement period adjustment*  | -<br>(3 770)                            | (4 625)<br>7 435<br>–                   |
| Transfers Amortisation Impairment  | (7 636)<br>-                            | 410<br>(17 090)<br>(12 889)             |
| Carrying amount at the end of the period/year  | 861 943                                 | 868 771                                 |

<sup>\*</sup> Effective 1 November 2023, a 51% interest was acquired in Famous Brands Restaurant Limited (Mauritius). Adjustments were made to equity and goodwill during the measurement period, based on new information regarding the fair values of identifiable assets and liabilities.

The prior year impairment loss of R7.7 million on trademarks and brand names, and R5.2 million on franchise incentives relates to brands in Signature Brands, mainly due to the conversion of Fego Caffé' restaurants to Leading Brands portfolio. The present value of the estimated future royalty cash flows determined as at 29 February 2024 was R2.1 million.

Intangible assets amortisation and impairments are included in their respective line captions on the statement of profit or loss and other comprehensive income.

#### 4. Trade and other receivables

|  | Unaudited<br>31 August<br>2024<br>R'000 | Audited<br>29 February<br>2024<br>R'000 |
|--|---|---|
| Net trade receivables                        | 530 638                                 | 495 365                                 |
| Trade receivables<br>Impairment allowance    | 540 694<br>(10 056)                     | 504 451<br>(9 086)                      |
| Other receivables Prepayments VAT receivable | 57 335<br>65 384<br>6 684               | 42 276<br>41 269<br>4 762               |
|  | 660 041                                 | 583 672                                 |

The Group has a wide customer base and there is no significant concentration of credit risk. One debtor has a current balance in excess of 4% of the trade receivables balance amounting to R19.7 million (2024: R15.4 million).

The book value of trade and other receivables approximates the fair value due to the short-term nature of these receivables.

The Group measures the loss allowance for trade receivables at an amount equal to the lifetime expected credit losses based on the simplified approach.

GROUP AT A GLANCE

SALIENT FEATURES

OUR PERFORMANCE

#### 5. Trade and other payables

|  | Unaudited<br>31 August<br>2024<br>R'000 | Audited<br>29 February<br>2024<br>R'000 |
|--|---|---|
| Trade payables and accruals  | 649 813                                 | 595 835                                 |
| Trade payables<br>Accruals   | 463 194<br>186 619                      | 421 701<br>174 134                      |
| Employee benefits Deferred income VAT payable Put option written over the equity of non-controlling interest | 93 961<br>10 184<br>33 975<br>61 539    | 108 916<br>9 406<br>30 543<br>61 539    |
|  | 849 472                                 | 806 239                                 |

Deferred income relates to income received in advance for services to franchise partners such as project management for new build, restaurant revamp, call centre services or any ad hoc services from time to time. An amount of R9.4 million (2024: R9.8 million) included in deferred income from prior year has been recognised as revenue based on the Group satisfying the relevant performance obligations over time.

The book value of trade payables and other payables approximates their fair values due to the short-term nature of the instruments.

The put option written over the equity of non-controlling interest is evergreen and remeasured annually based on the investee's profit before interest and tax.

#### 6. Borrowings

|                                   | Unaudited<br>31 August<br>2024<br>R'000 | Audited<br>29 February<br>2024<br>R'000 |
|-----------------------------------|---|---|
| Long-term borrowings              | 556 301                                 | 1 075 688                               |
| Short-term borrowings             | 591 521                                 | 125 552                                 |
| Short-term portion of borrowings  | 589 990                                 | 123 765                                 |
| Non-controlling shareholder loans | 1 621                                   | 1 787                                   |
|                                   | 1 147 822                               | 1 201 240                               |

SHAREHOLDER SPREAD

OUTLOOK FINANCIALS NOTES TO THE FINANCIALS

#### 6. Borrowings (continued)

|   |          | Maturity |          | Margin |                  | Unaudited<br>31 August<br>2024 | Audited<br>29 February<br>2024 | Unaudited<br>31 August<br>2024 | Audited<br>29 February<br>2024 |
|---|----------|----------|----------|--------|------------------|--------------------------------|--------------------------------|--------------------------------|--------------------------------|
|   | Currency | date     | Nature   | %      | Rate             | %                              | %                              | R′000                          | R'000                          |
| Terms of repayment  |          |          |          |        |                  |                                |                                |                                |                                |
| Loan facility:<br>Amortising loan<br>Loan Facility:         | ZAR      | Aug-27   | Variable | 1.70   | 3-month<br>JIBAR | 10.03                          | 10.06                          | 300 000                        | 350 000                        |
| Revolving Credit<br>Facility (RCF)<br>Loan Facility:        | ZAR      | Aug-25   | Variable | 1.75   | 3-month<br>JIBAR | 10.08                          | 10.11                          | 300 000                        | 300 000                        |
| Revolving Credit<br>Facility (RCF)<br>Loan facility: Bullet | BWP      | Apr-25   | Variable | 0.40   | Prime<br>3-month | 6.66                           | 6.91                           | 14 113                         | 9 209                          |
| payment loan  | ZAR      | Aug-25   | Variable | 1.70   | JIBAR            | 10.00                          | 10.06                          | 150 000                        | 150 000                        |
| Loan facility: Bullet payment loan Loan Facility:           | ZAR      | Aug-26   | Variable | 1.85   | 3-month<br>JIBAR | 10.18                          | 10.21                          | 200 000                        | 200 000                        |
| Amortising loan Loan Facility:                              | ZAR      | Nov-26   | Variable | 1.50   | Prime            | 13.25                          | 13.25                          | 12 520                         | 9 415                          |
| Amortising loan<br>Loan Facility:                           | GBP      | Sep-25   | Fixed    |        | Fixed            | 2.00                           | 2.00                           | 3 802                          | 5 774                          |
| Amortising loan<br>Loan Facility:                           | ZAR      | Jan-32   | Variable |        | Prime<br>3-month | 11.75                          | 11.75                          | 11 732                         | 12 216                         |
| Amortising loan** Non-controlling shareholder               | ZAR      | Feb-27   | Variable | 2.00   | JIBAR            | 10.34                          | 10.37                          | 154 114                        | 162 900                        |
| loans* Dial and Dine (Pty) Marathon                         | ZAR      |          |          |        |                  |                                |                                | 193                            | 236                            |
| Holdings (Pty) Ltd<br>Elegant Armor                         | ZAR      |          |          |        |                  |                                |                                | 1 235                          | 1 368                          |
| (Pty) Ltd   | ZAR      |          |          |        |                  |                                |                                | 194                            | 183                            |
| Interest accrued  |          |          |          |        |                  |                                |                                | 1 147 903<br>(81)              | 1 201 301<br>(61)              |
|   |          |          |          |        |                  |                                |                                | 1 147 822                      | 1 201 240                      |

<sup>\*</sup> Loans from non-controlling shareholders are unsecured, interest free and have no repayment terms.

As at 31 August 2024, the Group pledged property with a carrying amount of R161 million as security for liabilities. The assets are pledged in connection to senior facilities with Nedbank. The property pledged consists of land and buildings.

#### Sensitivity analysis

A change of 1% in interest rates at the reporting date would have increased/(decreased) profit or loss by R11.7 million (2024: R12 million).

#### Interest risk management

The Group utilises interest-rate swap contracts to hedge its exposure to the variability of cash flows arising from unfavourable movements in interest rates.

<sup>\*\*</sup> Pledged property

GROUP AT A GLANCE

SALIENT FEATURES

**OUR PERFORMANCE** 

#### Borrowings (continued)

#### **Facilities**

- The Group has total ZAR overdraft facility in place of R100 million (2024: R100 million). Unutilised portion at the end of the reporting period is R100 million (2024: R100 million).
- The Group has a 3-year revolving credit facility of R427 million (2024: R428 million). Unutilised portion is R113 million (2024: R119 million).
- The Group has 5 to 10- year amortising loans of R328 million (2024: R377 million), which are fully utilised.
- The Group has a 4.5-year amortising loan of R154 million (2024: R163 million). Unutilised portion is Rnil (2024: Rnil).
- The Group has a 3-year and a 4-year term bullet payment loans of R150 million (2024: R150 million) and R200 million (2024: R200 million) respectively, which are fully utilised.

#### Guarantees

Famous Brands Limited, Famous Brands Management Company (Pty) Ltd, Lamberts Bay Foods (Pty) Ltd, Steer Properties (Pty) Ltd and FB Signature Brands (Pty) Ltd are joint guarantors in terms of the loan agreement:

- Punctual performance by the Group of amounts due in the agreement;
- Immediate payment of amounts due which the Group has not paid; and
- To indemnify the lender against any cost, loss or liability it incurs as a result of the Group not paying amounts that are due.

|   | Unaudited<br>six months<br>ended<br>31 August<br>2024<br>R'000 | Unaudited<br>six months<br>ended<br>31 August<br>2023<br>R'000 |
|---|--|--|
| Revenue   |  |  |
| <b>Sales-based royalties</b> Franchise fees revenue                     | 500 363  | 564 603  |
| Leading brands<br>Signature brands                                      | 474 041<br>26 322  | 536 602<br>28 00   |
| Marketing fees revenue*   | 344 900  | 321 93   |
| Leading brands<br>Signature brands                                      | 337 186<br>7 714   | 314 91<br>7 02   |
| Revenue at point in time  |  |  |
| Manufacturing revenue   | 98 384   | 83 18  |
| Owned<br>Subsidiary   | 13 572<br>84 812   | 11 91<br>71 26   |
| Logistics revenue<br>Retail revenue<br>Company-owned restaurant revenue | 2 583 254<br>171 161<br>298 190                                | 2 465 57<br>186 66<br>298 84                                   |
| Leading brands<br>Signature brands                                      | 230 976<br>67 214  | 221 636<br>77 212  |
| Joining fees  | 5 059  | 5 88   |
| Revenue over time   |  |  |
| Service revenue   | 15 259   | 12 83  |
|   | 4 016 570  | 3 939 52   |

<sup>\*</sup> Marketing fees revenue relate to funds contributed by franchise partners for the various brands across the Group and in South Africa are administered in line with the Consumer Protection Act (CPA).

Additional analysis of revenue is provided in the primary (business units) and secondary (geographical) segment report based on the information reviewed by the CODM.

|   | Notes | Unaudited<br>six months<br>ended<br>31 August<br>2024<br>R'000  | Unaudited<br>six months<br>ended<br>31 August<br>2023<br>R'000  |
|---|-------|---|---|
| 8. Profit before tax  |       |   |   |
| Profit before tax is arrived at after taking into account, among other items, those detailed below: Depreciation of property, plant and equipment Amortisation of intangible assets Expected credit loss Directors' remuneration Auditors' remuneration* Electricity** Property insurance** Employee expenses Share-based payments – equity-settled Foreign exchange differences Net finance costs Other Income | 2 3   | 92 613<br>7 636<br>1 121<br>16 351<br>9 512<br>53 855<br>14 817<br>555 194<br>25 172<br>272<br>56 298<br>(14 566) | 92 722<br>8 235<br>2 279<br>20 972<br>9 126<br>44 466<br>12 918<br>549 638<br>18 265<br>(1 084)<br>60 520<br>(15 516) |
| Profit on disposal of property, plant, equipment<br>Profit on disposal of right-of-use assets<br>Loss on disposal of intangible assets<br>Sundry Income   |       | (3 859)<br>(418)<br>–<br>(10 289)   | (1 207)<br>(328)<br>1 133<br>(15 114)   |
| Share of profit of associates  Devaluation of loan to associate   |       | (7 325)<br>521  | (8 444)<br>8 921  |

<sup>\*</sup> Auditors' remuneration comprises fees in respect of the financial statement audit and reviews.

<sup>\*\*</sup> Management reassessed the way certain expenses related to facilities and property are disclosed in the financial statements. By separating out material items such as electricity and insurance from the general line item "Facilities and property expenses," the financial statements will provide a clearer and more precise representation of the organisation's expenses.

INVESTMENT CASE GROUP AT A GLANCE SALIENT FEATURES OUR PERFORMANCE

|  | Unaudited<br>six months<br>ended<br>31 August<br>2024<br>R'000              | Unaudited<br>six months<br>ended<br>31 August<br>2023<br>R'000              |
|--|---|---|
| Net Finance costs  |   |   |
| Finance costs Interest on borrowings Interest on lease liabilities Other finance costs   | (61 600)<br>(14 968)<br>(1 954)<br>(78 522)                                 | (63 657)<br>(15 607)<br>(994)<br>(80 258)                                   |
| Finance income Interest from lease receivables Interest from bank deposits   | 226<br>21 998   | 342<br>19 396   |
|  | 22 224  | 19 738  |
| Net finance costs  | (56 298)  | (60 520)  |
|  | Unaudited<br>six months<br>ended<br>31 August<br>2024<br>Cents per<br>share | Unaudited<br>six months<br>ended<br>31 August<br>2023<br>Cents per<br>share |
| Basic and headline earnings per share  |   |   |
| Attributable to owners of Famous Brands Limited Total operations – cents per share Basic earnings per share Headline earnings per share Diluted earnings per share Diluted headline earnings per share | 221<br>218<br>221<br>218  | 199<br>199<br>199<br>199  |
|  | Number of shares  | Number of shares  |
| Basic earnings and diluted earnings per share Reconciliation of weighted average number of shares to diluted weighted average number of shares   |   |   |
| weighted average number of shares  |   | 100 202 284   |
| Weighted average number of shares in issue Possible issue of ordinary shares in the future relating to the share incentive scheme  | 100 202 284<br>121 475  | 15 782  |

OUTLOOK FINANCIALS NOTES TO THE FINANCIALS SHAREHOLDER SPREAD

|   | Unaudited<br>six months<br>ended<br>31 August<br>2024<br>R'000 | Unaudite<br>six month<br>ende<br>31 Augu:<br>202<br>R'00 |
|---|--|--|
| Basic and headline earnings per share (continued)   |  |  |
| Basic and headline earnings   |  |  |
| Basic earnings  Adjusted for:   | 221 863<br>(3 196)   | 199 79<br>( <u>!</u>                                     |
| Profit on disposal of property, plant and equipment Tax on profit on disposal of property, plant and equipment Loss on disposal of intangible assets Tax on loss on disposal of intangible assets Profit on disposal of right-of-use assets Tax impact on disposal of right-of-use assets | (3 859)<br>1 042<br>-<br>-<br>(418)<br>39                      | (1 20<br>3:<br>1 1:<br>(30                               |
| Headline earnings   | 218 667  | 199 7:   |
|   | Unaudited<br>31 August<br>2024<br>R'000                        | Unaudite<br>31 Augu<br>202<br>R'00                       |
| Change in ownership interest  |  |  |
| Cash outflow on acquisition of interests in subsidiaries  |  |  |
| Effective 1 March 2024, the Group acquired the remaining 38% shareholding in Famous Brands Coffee Company (Pty) Limited, for a consideration of R28.3 million.  |  |  |
| Initial interest acquired Additional interest acquired  | 62%<br>38%   |  |
| Non-controlling interest Effect of transaction between equity partners  | 100%<br>21 843<br>6 457  |  |
|   |  |  |

#### 12. Related party transactions

The Group entered into various sales and purchase transactions with related parties. The nature of related party transactions is consistent with those reported previously.

#### 13. Contingent liabilities

Refer to note 6 Borrowings for other guarantees and facilities in the Group.

The Group and its South African subsidiaries have issued R16.2 million (2024: R16.2 million) suretyship in favour of First Rand Bank Limited to secure the banking facilities entered into by certain local subsidiary companies.

GROUP AT A GLANCE

SALIENT FEATURES

**OUR PERFORMANCE** 

#### 14. Financial instruments

#### **Accounting classifications and fair values**

The table below sets out the classification of financial assets and liabilities carrying amounts as well as a comparison to their fair values. The different fair value levels are described below:

- **Level 1:** Quoted prices (adjusted) in active markets for identical assets or liabilities that the Group can access at the measurement date.
- **Level 2:** Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly or indirectly.
- **Level 3:** Unobservable inputs for the asset or liability.

| Unaudited<br>31 August<br>2024<br>R'000        | Audited<br>29 February<br>2024<br>R'000  |
|--|--|
|  |  |
| 587 973<br>2 965<br>62 329<br>324 257<br>8 143 | 537 641<br>5 454<br>71 832<br>352 750<br>10 663<br>978 340   |
| 203 007  | 270310   |
| 711 352<br>3 441<br>309 965<br>1 147 822       | 657 374<br>3 245<br>321 902<br>1 201 240<br>2 183 761  |
|  | 31 August<br>2024<br>R'000<br>587 973<br>2 965<br>62 329<br>324 257<br>8 143<br>985 667<br>711 352<br>3 441<br>309 965 |

The carrying amounts of financial assets and financial liabilities classified at amortised cost are considered to approximate the fair values.

#### Accounting classifications and fair values (continued)

| Level  | Unaudited<br>31 August<br>2024<br>R'000 | Audited<br>29 February<br>2024<br>R'000 |
|--|---|---|
|  | 11 000                                  | 11000                                   |
| Derivative financial instruments Assets                          |   |   |
| Fair value through profit or loss                                |   |   |
| Foreign exchange contracts 2                                     | _                                       | 50                                      |
| Fair value through other comprehensive income                    |   |   |
| Interest-rate swaps 2  | -                                       | 3 112                                   |
|  | _                                       | 3 162                                   |
| Liabilities  |   |   |
| Fair value through profit or loss                                |   |   |
| Foreign exchange contracts 2                                     | 450                                     | _                                       |
| Fair value through other comprehensive income                    |   |   |
| Interest-rate swaps 2  | 1 452                                   | _                                       |
|  | 1 902                                   | _                                       |
| Movements in Level 3 financial instruments carried at fair value |   |   |
| Financial instruments at fair value through profit or loss       |   |   |
| Assets   |   |   |
| Fair value through profit or loss                                | 40.40                                   | 0.021                                   |
| Investment in preference shares 3                                | 10 497                                  | 9 031                                   |
|  | 10 497                                  | 9 031                                   |
| Investment in preference shares (insurance cell captive)         |   |   |
| Reconciliation to carrying amounts:                              |   |   |
| Carrying amount at the beginning of the year                     | 9 031                                   | 3 490                                   |
| Fair value adjustment (included in premiums and                  |   | F F 4.4                                 |
| other insurance income earned)                                   | 1 466                                   | 5 541                                   |
| Carrying amount at the end of the period/year                    | 10 497                                  | 9 031                                   |

#### 15. Capital management

The Group's objectives when managing capital are to safeguard the Group's ability to continue as a going concern, to provide sustainable returns for shareholders, benefits for other stakeholders and to maintain, over time, an optimal structure to reduce the cost of capital.

The capital structure of the Group consists of *Cash and cash equivalents, Borrowings, Leases* and *Equity* as disclosed in the statement of financial position.

#### **Financial covenants**

The Group's borrowings (refer Note 6 *Borrowings*) are subject to financial covenants. Management regularly monitors and reviews compliance of these ratios in line with the funding agreement. These financial covenants are based on the contractual terms of each facility. The covenants are limited to the SA business.

| Dates  | Leverage<br>ratio  | Interest cover ratio |
|--------|--------------------|----------------------|
| Aug-22 | 2.50x^             | 3.00x <sup>^</sup>   |
| Feb-23 | 2.25x^             | 3.00x <sup>^</sup>   |
| Aug-23 | 2.25x^             | 3.00x <sup>^</sup>   |
| Feb-24 | 2.25x^             | 3.00x <sup>^</sup>   |
| Aug-24 | 2.25x <sup>^</sup> | 3.00x <sup>^</sup>   |
| Feb-25 | 2.25x              | 3.00x                |
| Aug-25 | 2.25x              | 3.00x                |

All covenant ratios were satisfied as per the Group's primary lender.

|   | Unaudited<br>31 August<br>2024<br>R'000 | Audited<br>29 February<br>2024<br>R'000 |
|---|---|---|
| Net debt to Total equity (gearing ratio) Borrowings Lease liabilities Cash and cash equivalents | 1 147 822<br>309 965<br>(324 257)       | 1 201 240<br>321 902<br>(352 750)       |
| Net debt  Equity  | 1 133 530                               | 1 170 392<br>1 078 771                  |
| Net debt to Total equity (gearing ratio)  | 1.03                                    | 1.08                                    |
| Net asset value per share Total equity Issued shares Net asset value per share (cents)          | 1 098 630<br>100 202 284<br>1 096       | 1 078 771<br>100 202 284<br>1 077       |

#### 16. Reclassifications within the financial statements

As part of the Group's continued assessment of its financial statement presentation, we have updated certain of our disclosures to enhance our presentation of financial statements. The accounting policies have been updated to reflect the changes, where necessary and management is of the view that these changes will provide useful disclosures.

|  | As previously<br>stated<br>R'000 | Reclassification<br>R'000 | Notes | As currently<br>stated<br>R'000 |
|--|----------------------------------|---------------------------|-------|---------------------------------|
| Operating Segment                      |                                  |                           |       |                                 |
| Revenue                                |                                  |                           |       |                                 |
| Southern African Development Community |                                  | 209 962                   | (a)   | 209 962                         |
| Rest of Africa and Middle East         | 227 172                          | (209 962)                 | (a)   | 17 210                          |
| Operating Profit                       |                                  |                           |       |                                 |
| Southern African Development Community |                                  | 30 517                    | (a)   | 30 517                          |
| Rest of Africa and Middle East         | 12 986                           | (30 517)                  | (a)   | (17 531)                        |
| Additions to non-current assets        |                                  |                           |       |                                 |
| by segment                             |                                  |                           |       |                                 |
| Southern African Development Community |                                  | 6 971                     | (a)   | 6 971                           |
| Rest of Africa and Middle East         | 7 223                            | (6 971)                   | (a)   | 252                             |

<sup>(</sup>a) The Group has reorganised its management structure to reflect its profit pools and growth plans. AME has been split and reported as SADC and AME. SADC, with more profitable markets, managed out of South Africa while AME, focuses on growing our brands and networks in selected high potential markets. SADC consists of Botswana, Namibia, Angola, Malawi, Zambia, Eswatini, Lesotho, Mozambique and Zimbabwe while AME consists of Mauritius, Kenya, UAE, Côte d'Ivoire, Ethiopia, Nigeria (an associate) and Egypt.

#### 17. Other events

#### Acquisition of additional interest in subsidiary

The Group acquired the remaining 38% shareholding in Famous Brands Coffee Company (Pty) Limited.

#### **Changes to the Board of Directors**

The following changes to the composition of the Board took place during the review period and up to the date of this report:

Santie Botha retired as an independent non-executive director and Chairperson of the Board on 26 July 2024.

Chris Boulle, the previous independent non-executive director, was appointed as the Group's Chairman effective from the Annual General Meeting (AGM) held on 26 July 2024. Furthermore, Chris Boulle will assume the role of Chairman of the Nomination Committee and relinquish his positions as Chairman of the Audit and Risk Committee and the Remuneration Committee. However, he will continue serving as a member of the Remuneration

Additionally, Alex Maditse assumed the role of lead non-executive director starting from 26 July 2024. Furthermore, Norman Adami retired as a director on 26 July 2024.

#### 18. Subsequent events

#### **Dividend**

The Board has declared an interim dividend of 150 cents per ordinary share based on the Group's financial position and future prospects. The dividend will be paid out of profits for the review period for a total amount of R150 million.

#### Other

Halamandaris Props (Pty) Ltd, as the borrower, has secured a specific debt facility for the development of cold storage facilities situated at 37 Richards Drive.

There were no other subsequent events identified.

GROUP AT A GLANCE

SALIENT FEATURES

**OUR PERFORMANCE** 

#### 19. Going concern

The Board has undertaken an assessment of whether the Group is a going concern in the light of current and anticipated economic conditions across its operating geographies taking into consideration available information about economic uncertainties and market volatility. The projections for the Group have been prepared considering prospective performance, and available capital and liquidity for a period of 12 months from the date of approval of these consolidated financial statements including performing sensitivity analysis. The assumptions modelled are based on the continued estimated impact of the current challenging operating environment impacted by low GDP growth, ongoing water shortages, elevated food prices, electricity and fuel prices and higher interest rates.

Despite the challenging environment, resilience of the consumer, to a certain extent, is apparent in the Group's stable performance across profitability, cash generation, gearing matrices and improved solvency. For the Group we are forecasting sustainable levels of revenue, profit and cash flow, which remain under pressure due to the existing structural challenges which negatively impact growth in the economy.

Our support protected our franchise partners and our own supply chain operations, resulting in resilient performance for the first half of the 2025 financial year, including access to debt finance structure in line with the Group's current funding requirements and strategy.

At 31 August 2024 the Group had access to unutilised facilities of R213 million (refer to note 6 *Borrowings*). Our forecasts and projections, taking account of anticipated market volatility, show that the Group will be profitable and cash generative in the year ahead. The Board has reviewed the Group's projections and sensitivity analysis which shows that the Group has sufficient capital, liquidity and positive future performance outlook to continue to meet its obligations and consequently, it is appropriate to prepare the consolidated annual financial statements on a going concern basis for the foreseeable future.

# **Shareholder spread**

at 31 August 2024

OUTLOOK

|  | 2025<br>% of                   |                             |                         |                     |
|--|--------------------------------|-----------------------------|-------------------------|---------------------|
|  | Number<br>of share-<br>holders | total<br>share-<br>holdings | Number<br>of shares     | % of issued capital |
| 1 – 10 000   | 6 593                          | 94.70                       | 4 168 694               | 4.16                |
| 10 001 – 50 000  | 175                            | 2.51                        | 3 929 349               | 3.92                |
| 50 001 – 100 000<br>100 001 – 1 000 000                        | 68<br>100                      | 0.98<br>1.44                | 4 782 516<br>33 093 070 | 4.77                |
| Over 1 000 000   | 26                             | 0.37                        | 54 228 655              | 33.03<br>54.12      |
| Total  | 6 962                          | 100.00                      | 100 202 284             | 100.00              |
| Distribution of shareholders                                   |                                |                             |                         |                     |
| Individuals  | 6 001                          | 86.20                       | 7 986 298               | 7.97                |
| Insurance companies  | 4                              | 0.06                        | 1 194 287               | 1.19                |
| Investment trusts  | 225                            | 3.23                        | 6 799 144               | 6.79                |
| Other companies and corporate bodies                           | 732                            | 10.51                       | 84 222 555              | 84.05               |
| Sovereign Funds  |                                |                             |                         | 0.00                |
| Total  | 6 962                          | 100.00                      | 100 202 284             | 100.00              |
| Shareholder type   | _                              | 0.10                        | 7.442.462               | 7.10                |
| Non-public shareholders  | 7                              | 0.10                        | 7 143 463               | 7.13                |
| Directors and associates (Direct)                              | 6                              | 0.09                        | 1 123 951               | 1.12                |
| Directors and associates (Indirect)                            | 1                              | 0.01                        | 6 019 512               | 6.01                |
| Public shareholders  | 6 955                          | 99.90                       | 93 058 821              | 92.87               |
| Total  | 6 962                          | 100.00                      | 100 202 284             | 100.00              |
| Fund managers greater than 5% of the issued shares             |                                |                             |                         |                     |
| Camissa Asset Managers   | -                              | -                           | 15 363 731              | 15.33               |
| Public Investment Corporation                                  | -                              | -                           | 10 205 855<br>9 866 963 | 10.19               |
| 36One Asset Management   | -                              |                             |                         | 9.85                |
| Total  | _                              | _                           | 35 436 549              | 35.37               |
| Direct and indirect beneficial shareholders                    |                                |                             |                         |                     |
| greater than 5% of the issued shares                           |                                |                             |                         |                     |
| <b>(excluding directors)</b> Government Employees Pension Fund | _                              | _                           | 15 356 073              | 15.33               |
| 36One Asset Management   | _                              | _                           | 6 249 292               | 6.24                |
| Panis Trust  | _                              | _                           | 6 028 955               | 6.02                |
| Total  | _                              | -                           | 27 634 320              | 27.58               |
| Total number of shareholdings                                  | 6 962                          | _                           | -                       | -                   |
| Total number of shares in issue                                | -                              | -                           | 100 202 284             | -                   |
|  |                                |                             |                         |                     |

GROUP AT A GLANCE

SALIENT FEATURES

**OUR PERFORMANCE** 

## **Administration**

#### **Famous Brands Limited**

Incorporated in the Republic of South Africa Registration number: 1969/004875/06

JSE share code: FBR ISIN code: ZAE000053328

#### **Directors**

CH Boulle (Chairman), N Halamandaris, DP Hele (Chief Executive Officer)\*, AK Maditse, B Mathe, F Petersen-Cook, T Mosololi, N Shiluvana (Group Financial Director)\* and W Mzimba.

\* Executive

#### **Company secretary**

CD Appollis

#### **Registered office**

478 James Crescent, Halfway House, Midrand, 1685 PO Box 2884, Halfway House, 1685 Telephone: +27 11 315 3000 Email: investorrelations@famousbrands.co.za Website address: www.famousbrands.co.za

#### **Transfer secretaries**

Computershare Investor Services Proprietary Limited Registration number: 2004/003647/07 Rosebank Towers, 15 Biermann Avenue Rosebank, 2196, South Africa PO Box 61051, Marshalltown, 2107

#### **Sponsor**

The Standard Bank of South Africa Limited Registration number: 1969/017128/06 30 Baker Street, Rosebank, 2196

#### **Auditor**

KPMG Inc

Registration number: 1999/021543/21

85 Empire Road, Parktown, Johannesburg, 2193

OUTLOOK FINANCIALS NOTES TO THE FINANCIALS SHAREHOLDER SPREAD



- +27 11 315 3000
- investorrelations@famousbrands.co.za companysecretary@famousbrands.co.za
- 478 James Crescent, Halfway House, South Africa, 1685