

AUDITED RESULTS FOR THE YEAR ENDED 30 JUNE 2023



INSPIRING PEOPLE. ENABLING BUSINESS. CREATING VALUE.

### SALIENT FEATURES

### Revenue

up 6% to R29.6 billion (FY22: R28.0 billion)

Operating profit before capital items **down 19%** to **R2.4 billion** (FY22: R2.9 billion)

### EPS

**down 76%** to **16.7 cents** (FY22: 70.3 cents)

**R2.2 billion** working capital released from 31 December 2022 EBITDA down 11% to R3.9 billion

(FY22: R4.3 billion)

### HEPS

**down 43%** to **42.7 cents** (FY22: 74.4 cents)

Cash generated from operations down 5% to R3.9 billion (FY22: R4.1 billion)

No dividend declared (FY22: 29 cents per share)

### OVERVIEW

During the past year, the South African operating environment was characterised by rising interest rates and inflation, subdued consumer confidence and continued infrastructure disruptions, including increased levels of electricity loadshedding. These factors affected the group's performance during the year in the following ways:

Revenue, EBITDA, operating profit before capital items, headline earnings per share and earnings per share from continuing operations

- lower domestic sales volumes, as the frequency of loadshedding beyond Stage 4 contributed to lower customer and consumer demand;
- increased export sales at lower margins required to normalise inventories;
- equipment damage due to unplanned infrastructure disruptions; and
- increased finance costs.

Following the record result achieved in the previous year, the group delivered a lower result for FY23, with improved performances from PG Bison, Restonic and Feltex being insufficient to offset lower performances from Safripol and Unitrans. Group revenue increased by 6% to R29.6 billion, with price increases adequately offsetting raw material cost escalations. EBITDA decreased by 11% to R3.9 billion, while operating profit before capital items decreased by 19% to R2.4 billion. HEPS declined by 43% to 42.7 cents, primarily due to the decline in operating profit before capital items and a 59% increase in net finance

costs relating mainly to higher interest rates. Earnings per share declined by 76% to 16.7 cents, largely due to a R570 million non-cash impairment of Unitrans' intangible assets, net of taxation.

Cash flow from operations decreased by 5% with a lower investment in working capital partly offsetting the reduced EBITDA. The elevated working capital compared to the prior year levels reported at 31 December 2022 were corrected, with R2.2 billion being released in the second half to 30 June 2023. Net interest-bearing debt increased by R568 million to R8.0 billion, largely due to lower earnings and capital expenditure to complete committed expansion projects. The group remained within its financial covenant ratios during the year.

While we expect the trading environment to remain challenging over the near term, we are confident that the diversity, scale and positioning of the group will continue to prove resilient. We have made significant progress during the year to rationalise and restructure underperforming activities and operations, which are not yet fully reflected in the results, with further benefit thereof expected in FY24. We anticipate that this, together with the completion of our major capital projects and our initiatives to outperform the sectors we operate in, will support improved returns and a reduction in debt from FY25.

### **OPERATIONAL REVIEW**



### 🥟 PG BISON

Revenue up **10%** to **R5 349 million** (FY22: R4 876 million) Operating profit up **12%** to **R933 million** (FY22: R831 million)

Key metrics for the division are reported as follows:

|  | FY23    | FY22    | % change |
|--|---------|---------|----------|
| Sales volumes (m³)*                    | 769 918 | 721 104 | 7        |
| Production volumes (m <sup>3</sup> )** | 815 452 | 767 381 | 6        |
| Value-add sales volumes (m³)           | 473 684 | 485 930 | (3)      |
| Value-add ratio                        | 62      | 67      | (5)      |

 $^{\ast}$  Sales volumes include raw and upgraded (value-add) board.

\*\* Production volumes include only raw board.

PG Bison delivered a good performance for the year, supported by market share gains following a 14% expansion in total annual raw board capacity to 830 000 m<sup>3</sup>, completed in March 2022. The division was also successful in implementing price increases during the year to offset the impact of higher raw material costs.

Domestic demand for the division's products was robust during the first half of the year. However, it softened in the third quarter as the increased frequency of higher stages of loadshedding negatively affected downstream customer operations. Demand improved towards the end of the fourth quarter, as loadshedding reverted to lower stages. Sales volumes increased by 7% for the year, as the division was able to supplement lower domestic sales with exports. Export sales increased from 11% to 18% of total sales volumes, supported by the global competitiveness of our products. Exports are an important element of PG Bison's strategy to operate its plants consistently at full capacity and to support expansion. While exports were at positive margins, these were lower than domestic sales as primarily raw (non-upgraded) board was exported, which resulted in the division's operating profit margin being slightly below our long-term guidance of 18% to 20%.

The division's raw board production plants operated near full capacity throughout the year, showing a 6% increase in production volumes. The value-add production and sales volumes were slightly lower than the prior year as a result of reduced upgrading plant availability in the first half of the year and softer domestic demand in the third quarter.

Operating profit includes a biological assets revaluation of R24 million, compared with a R77 million devaluation in the prior year. The devaluation in FY22 related to a plantation fire for which insurance income of R49 million was recognised in the same year.

### OPERATIONAL REVIEW continued



RESTONIC

Revenue up **1%** to **R1 632 million** (FY22: R1 612 million) Operating profit up 17% to **R81 million** (FY22: R69 million)

Restonic delivered an improved result, supported by the restructuring of its operations to focus on more profitable products and market segments, improved process efficiencies, and reduced operating costs. The division was also successful in implementing price increases to offset the impact of higher raw material costs.

Domestic demand was lower for the year, a combination of pressure on consumer disposable income due to higher inflation and interest rates, and lower retail store footfall due to loadshedding. Sales volumes for bedding units therefore dropped by 7%, returning to more normalised prepandemic (FY19) levels. Sales volumes of foam and textile products, key raw materials for the bedding and furniture manufacturing industry, declined by 9% and 5% respectively.

While this was an improved result compared to the previous year, the division's performance remains below our expectations, relative to history and our long-term operating profit margin guidance of 13% to 15%. Further benefits related to the restructuring initiatives are expected to be realised in FY24.





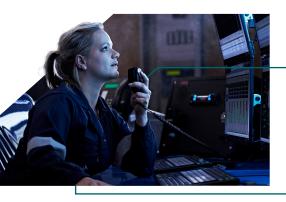
Revenue up **27%** to **R2 301 million** (FY22: R1 809 million) Operating profit up >100% to R211 million (FY22: R36 million)

Feltex's performance for the year was pleasing, supported by a recovery in industry automotive assembly volumes, price adjustments/recoveries related to raw material cost escalations and insurance income.

South African automotive assembly volumes increased by 32%, with domestic light commercial vehicle ('LCV') and sports utility vehicle ('SUV') sales increasing by 16% and 27% respectively. Prior year automotive assembly was constrained by global supply chain disruptions and semiconductor chip shortages, and the impact of significant flooding in KwaZulu-Natal in April 2022. The division's sales volumes improved largely in line with industry assembly volumes.

Operating profit includes R80 million in insurance income (R47 million relates to FY22; the remainder to FY23) relating to business interruption due to the prolonged effects of the KwaZulu-Natal floods.

Although total industry assembly volumes increased during the year, offtake of original equipment manufacturers ('OEMs') remained inconsistent during the year, thereby introducing operational complexity and contributing to an operating profit margin slightly below our long-term guidance of 10% to 12%. Offtake from OEMs has since stabilised and the Automotive Business Council ('NAAMSA') forecasts a further recovery in industry assembly volumes in FY24.



**SAFRIPOL** 

Revenue up **2%** to **R10 310 million** (FY22: R10 120 million) Operating profit down **45%** to **R764 million** (FY22: R1 400 million)

Key metrics for the division are reported as follows:

|                             | PE      | T       | HDPE    |         | PP      |         | TOTAL   |         |
|-----------------------------|---------|---------|---------|---------|---------|---------|---------|---------|
|                             | FY23    | FY22    | FY23    | FY22    | FY23    | FY22    | FY23    | FY22    |
| Revenue (Rm)                | 4 615   | 4 267   | 3 200   | 3 263   | 2 418   | 2 590   | 10 233  | 10 120  |
| Sales volumes (tonnes)      | 193 027 | 203 993 | 143 370 | 142 472 | 122 046 | 117 603 | 458 443 | 464 068 |
| Production volumes (tonnes) | 203 082 | 195 860 | 139 014 | 146 457 | 117 933 | 118 363 | 460 029 | 460 680 |
| Average USD/R exchange rate | 17.76   | 15.21   | 17.76   | 15.21   | 17.76   | 15.21   | 17.76   | 15.21   |

PET – Polyethylene terephthalate | HDPE – High-density polyethylene | PP – Polypropylene

Revenue, sales volumes and production volumes exclude compounded polymers.

The actual raw material margin trend for Safripol is analysed as follows:

|      | Full year and half-year comparison |              |              | Trend analysis |              |  |
|------|------------------------------------|--------------|--------------|----------------|--------------|--|
|      | FY23 vs FY22                       | 2H23 vs 2H22 | 1H23 vs 1H22 | 2H23 vs 1H23   | 1H23 vs 2H22 |  |
| PET  | (14%)                              | (43%)        | 32%          | (26%)          | (22%)        |  |
| HDPE | 4%                                 | (17%)        | 34%          | (20%)          | 3%           |  |
| PP   | (45%)                              | (61%)        | (28%)        | (40%)          | (35%)        |  |

Notes:

1. The actual raw material margin trend analysis includes Safripol's actual selling prices and actual raw material costs in rand.

2. The actual raw material margin trend analysis has been adjusted to account for the R91 million ethylene price adjustment in 2H21.

Following a record performance in the prior year, we expected a contraction in Safripol's operating profit for the year as global polymer margins retracted from temporary highs in the prior year. The result was, however, below our expectations, largely due to softer domestic demand, PP margins being weaker than anticipated and the effects of a major equipment failure at the Durban PET plant.

Domestic sales volumes declined by 11% as a result of lower consumer demand and reduced offtake from certain customers due mainly to their inability to operate efficiently at higher loadshedding stages. Exports were targeted to supplement domestic sales and increased to 19% of total sales volumes compared with 9% in the prior year.

Polymer pricing in US dollar terms declined during the year due to an easing of global supply chains, increased global polymer capacity and slower global growth. Safripol's average sales basket price (average PET, HDPE and PP domestic and export sales) declined by 12% in US dollar terms. However, it was marginally up in rand terms due to the 17% weakening of the rand relative to the US dollar.

Safripol's operating profit margin of 7.4% was within our through-the-cycle guidance of 7% to 9%; however, lower than the extraordinary prior year margin of 13.8%. The operating profit margin was largely impacted by:

- increased export sales executed on a spot basis at negative margin, required to normalise inventories;
- materially lower rand-based PP index margins due to normalisation in US/Western Europe PP margins; and
- increased operating costs, demurrage costs and the margin impact resulting from the PET plant breakdown.

The increased exports were targeted to turn excess inventory reported at 31 December 2022, which largely resulted from weak domestic demand, into cash. Ongoing exports are generally executed on a contractual basis at favourable margins. The division's polymer plants operated at 89% capacity utilisation throughout the year. Utilisation in the first half of the year was negatively affected by a major equipment failure at the PET plant in October 2022 and a 38-day shutdown for repairs. The failure was the result of frequent unscheduled stoppages from unplanned external events, including inconsistent electricity supply and quality. A claim relating to the failure is being quantified for insurance purposes. The Durban site has largely been de-risked with the installation of multiple standby generators. During the second half of the year, production levels were reduced to accommodate softer local demand and manage inventory levels.

Operating profit includes insurance income of R216 million related to PET plant stoppages due to various external factors in FY22, including electricity disruptions and the KwaZulu-Natal floods in April 2022. The prior year operating profit also included a R91 million positive ethylene price adjustment related to FY21.

### OPERATIONAL REVIEW continued





Revenue up **3%** to **R10 052 million** (FY22: R9 757 million) Operating profit down 33% to R385 million (FY22: R578 million)

A process to consolidate the three Unitrans divisions – Unitrans South Africa, Unitrans Africa and Unitrans Passenger – into a single organisation, with a single strategy and management structure, commenced during the year. The consolidation is designed to increase focus, scale and expertise in the following core sectors: food, agriculture, petrochemical, mining and passenger transport.

The outcome of this process is expected to improve the quality of revenue, together with cost savings and asset and infrastructure rationalisation opportunities, which will ultimately improve margins and returns.

Unitrans delivered a disappointing performance for the year, primarily due to poor performances by the Agriculture and Food operations, with operating profit margin well below our long-term guidance of 8% to 10%. The Agriculture operations were negatively impacted by above-average rainfall in the first quarter and by flooding in the third quarter, for which an insurance claim has been registered. These factors resulted in an extension of the harvesting season, with associated increased maintenance and operating costs and reduced estate services, which offset a 13% increase in sugar cane volumes. The Food operations were negatively affected by the early termination of a major food retail contract. An early termination penalty of R125 million was received with R107 million recognised in FY22 and R18 million in FY23. The assets related to this contract were largely redeployed internally to reduce capital expenditure or disposed of during 2H23.

The Mining operations performed well, supported by increased volumes. Passenger Transport also delivered a good performance due to increased activity, rationalisation and cost optimisation and renegotiation of certain loss-making contracts. Petrochemicals delivered a satisfactory performance due to an increase in petroleum, chemical and explosives volumes in South Africa.

The Unitrans consolidation process has resulted in the closure of underperforming operations and the sale of the related assets, which incurred operating losses of R107 million for the year. In addition, non-recurring restructure costs of R27 million were incurred for the year. This rationalisation and restructuring process has continued into FY24, with the focus shifting towards achieving material cost savings related to the lower revenue base, with the objective of creating a smaller, better-quality logistics business. The rationalisation and restructuring process, together with the muted outlook for South African economic growth, structural changes in the South African logistics industry and the loss of the major food retail contract, resulted in the value of Unitrans' intangible assets being impaired by R713 million.



# optix

Revenue **R523 million** (FY22': R242 million) Operating loss of **R7 million** (FY22': profit of R22 million)

\* Optix (previously DriveRisk) was acquired on 1 December 2021.

Optix's performance was disappointing, primarily due to a rapid weakening in the US dollar/ rand exchange rate and unavailability of sufficient stock to fulfil orders. This mainly affected the South African operations and has since been resolved. The Australasian operations performed well, supported by growth in the mining sector. Interest in the Optix product offering and the sales pipeline remains strong, providing compelling prospects for this business.

### RENEWABLE ENERGY UPDATE

The group continued with business resilience efforts during the year, which include a comprehensive energy strategy. Good progress was made on the following projects during the year:

- a 10 MWp photovoltaic (PV) plant was completed and commissioned at Safripol Sasolburg;
- the construction of a 5 MWp PV plant at PG Bison Boksburg commenced; and
- the phased construction of a 11 MWp PV plant at PG Bison Mkhondo commenced.

Further potential renewable energy investments are being assessed across the group.

### OUTLOOK

We expect the challenging macroeconomic environment experienced during the year to continue into FY24. In this environment, our divisions will continue to focus on the following activities, which we anticipate will support group performance and returns:

- growing domestic market share and targeting select export markets at favourable margins;
- increasing selling prices to recover raw material and other cost escalations;
- reducing costs and improving operational efficiencies;
- curtailing non-essential capital expenditure and optimising working capital;
- discontinuing underperforming activities and disposing of low-return assets; and
- finalisation of outstanding insurance claims.

In addition, we are committed to successfully executing the following material items:

 Completion of major capital projects: The group will complete a number of capital projects in FY24, with the largest being PG Bison's MDF expansion in Mkhondo, which is progressing according to schedule, at a total capital expenditure of R1.9 billion (R661 million spend to date, with R1.2 billion due in FY24 and R57 million due in FY25), with commissioning planned for July 2024. The capacity expansion is aimed at displacing imports, growing local market share and leveraging existing export markets. The plant will result in a 33% increase in PG Bison's production capacity, on a basis that it is globally competitive.

- The consolidation of Unitrans: Following the consolidation of the three divisions into a single business, the rationalisation and restructuring of the division will be driven in 1H24 and will further address underperforming operations and disposal of related assets, and a reduction in operating costs targeted at more than R100 million. A restructuring specialist has been appointed to assist management in this process. Our objective is to reposition Unitrans as a smaller, better-quality business with materially improved returns.
- Reduction of net debt: Management is focused on reducing net debt in the current operating environment. We expect the afore-mentioned activities to support stable net debt levels during FY24 and expect the group to de-gear from FY25 as the capital expenditure profile tapers off alongside the expected positive contribution from the PG Bison Mkhondo MDF plant.

We believe that the steps we are taking to optimise our portfolio, together with the completion of our major capital projects and our initiatives to outperform the sectors we operate in, will support improved returns and a reduction in debt from FY25.

### INCOME STATEMENT

Revenue from continuing operations increased by 6% to R29 628 million (FY22: R27 979 million).

Operating profit before depreciation, amortisation and capital items ('EBITDA') from continuing operations decreased by 11% to R3 864 million (FY22: R4 340 million).

Operating profit before capital items from continuing operations decreased by 19% to R2 367 million (FY22: R2 936 million) and operating margin decreased to 8.0% (FY22: 10.5%).

The operating profit and margin performance were mainly due to Safripol returning to a guided through-the-cycle margin range and Unitrans performing lower than the prior year. This is reflected as follows:

| Operating profit and margin % | Year ended<br>30 Jun 2023<br>Audited<br>Rm | 30 Jun 2023<br>margin<br>% | Year ended<br>30 Jun 2022<br>Audited<br>Rm | 30 Jun 2022<br>margin<br>% | Operating profit<br>change<br>% | Margin<br>change<br>% |
|-------------------------------|--|----------------------------|--|----------------------------|---------------------------------|-----------------------|
| Diversified industrial        | 1 225                                      | 13.3                       | 936  | 11.3                       | 31                              | 2.0                   |
| PG Bison                      | 933  | 17.4                       | 831  | 17.0                       | 12                              | 0.4                   |
| Restonic                      | 81   | 5.0                        | 69   | 4.3                        | 17                              | 0.7                   |
| Feltex                        | 211  | 9.2                        | 36   | 2.0                        | > 100                           | 7.2                   |
| Diversified chemical          | 764  | 7.4                        | 1 400                                      | 13.8                       | (45)                            | (6.4)                 |
| Safripol                      | 764  | 7.4                        | 1 400                                      | 13.8                       | (45)                            | (6.4)                 |
| Diversified logistics         | 385  | 3.8                        | 578  | 5.9                        | (33)                            | (2.1)                 |
| Unitrans South Africa         | 146  | 2.7                        | 382  | 6.6                        | (62)                            | (3.9)                 |
| Unitrans Africa               | 29   | 1.2                        | 48   | 2.2                        | (40)                            | (1.0)                 |
| Unitrans Passenger            | 210  | 9.2                        | 148  | 7.8                        | 42                              | 1.4                   |
| Road safety                   | (7)  | (1.3)                      | 22   | 9.1                        | (> 100)                         | (10.4)                |
| Optix*                        | (7)  | (1.3)                      | 22   | 9.1                        | (> 100)                         | (10.4)                |
|                               | 2 367                                      | 8.0                        | 2 936                                      | 10.5                       | (19)                            | (2.5)                 |

\* During the year, the group changed the name of the DriveRisk division to Optix. However, this did not result in the restatement of the amounts presented.

The operating profit includes R343 million insurance income, of which R178 million related to the business interruption caused by the KwaZulu-Natal floods in April 2022 and R148 million related to plant stoppages at Safripol Durban in January and February 2022. Safripol, Feltex and Unitrans South Africa recognised insurance income in relation to these events amounting to R216 million, R80 million and R30 million respectively in the year. The claims relating to the major equipment failure at the Safripol Durban plant during the year and the flooding in Mozambique are being quantified for insurance purposes and are expected to be finalised in FY24. Safripol's operating profit for the prior year included R91 million related to retrospective ethylene price adjustments applicable to FY21.

The Unitrans South Africa revenue and operating profit include R18 million in relation to a R125 million termination penalty on a major food retail contract. The remaining R107 million of the penalty was recognised in 2H22.

Headline earnings per share from continuing operations decreased by 43% to 42.7 cents (FY22: 74.4 cents) and basic earnings per share from continuing operations decreased by 76% to 16.7 cents (FY22: 70.3 cents).

### CAPITAL ITEMS

Capital items from continuing operations of R816 million (FY22: R109 million) are made up as follows:

|   | Year ended 30 . | Year ended 30 Jun 2023   |             | n 2022                   |
|---|-----------------|--------------------------|-------------|--------------------------|
| Capital items                                     | Gross<br>Rm     | Net <sup>(1)</sup><br>Rm | Gross<br>Rm | Net <sup>(1)</sup><br>Rm |
| Impairments                                       | 813             | 641                      | 111         | 103                      |
| Goodwill  | 51              | 51                       | 80          | 80                       |
| Intangible assets                                 | 665             | 521                      | _           | -                        |
| Property, plant and equipment                     | 97              | 69                       | 31          | 23                       |
| Loss on disposal of property, plant and equipment | 48              | 35                       | 36          | 27                       |
| Insurance income                                  | (45)            | (34)                     | (36)        | (26)                     |
| Other capital items                               | -               | -                        | (2)         | (2)                      |
|   | 816             | 642                      | 109         | 102                      |

<sup>(1)</sup>Net is the value after the impact of taxation and non-controlling interests' portion of capital items.

The group performs annual impairment assessments on all assets in line with the requirements of IFRS. Impairments mainly comprise a R713 million impairment of trademarks and goodwill relating to the Unitrans division. This is the result of the muted outlook for South Africa's economic growth, structural changes in the South African logistics industry, the loss of a major food contract and the resultant decline in Unitrans' performance. In addition, in terms of the above-mentioned rationalisation process taking place in Unitrans, involving the closure of underperforming operations and contracts and the disposal of related assets, Unitrans impaired affected logistics assets by R74 million.

The prior year impairment comprises mainly an R80 million impairment of goodwill relating to the Maxe business unit, which forms part of the Feltex division.

### TAXATION

The effective tax rate from continuing operations of 38.9% (FY22: 24.6%) was elevated due to the impairments of R7O4 million (trademarks of R653 million and goodwill of R51 million) which are not tax deductible. The tax rate was also impacted by the reduction in the South African corporate taxation rate from 28% to 27% in the current year.

#### STATEMENT OF FINANCIAL POSITION

The group's balance sheet remains strong despite net interest-bearing debt increasing by R568 million compared to the prior year, due to lower earnings and continued capital expenditure to complete committed projects. The group remained within its financial covenant ratios during the year.

The net asset value per share decreased by 1% to 461 cents (FY22: 466 cents), mainly due to the above-mentioned impairments.

#### NET WORKING CAPITAL

Net working capital levels increased by R26 million compared to the prior year. Inventory and accounts receivable increased by R63 million and R83 million respectively, offset by an increase in accounts payable of R120 million. Net working capital was increased by higher raw material and operating costs, and higher selling prices of finished goods and services. These inflationary impacts on net working capital were, however, effectively mitigated by higher inventory turn and reduced debtor days.

Significant focus was placed on working capital management in the second half of FY23 to remedy the impact of weak market demand and resultant lower sales volumes in 1H23. This resulted in a decrease of R2 193 million in net working capital from 31 December 2022 to 30 June 2023. In the current environment, increased focus has been placed on optimising net working capital. This involves aligning production and inventory levels with demand and accessing alternative markets in a more structured manner.

Net working capital is inflated by R258 million in insurance claims receivable, of which R77 million was received after year-end. Management's focus is to receive the balance by 31 December 2023.

### CASH FLOW

Cash generated from operations of R3 889 million (FY22: R4 081 million) is R192 million less than the prior year, comprising R667 million less cash generated from trading and R475 million less cash invested in working capital.

The cash conversion ratio of EBITDA to cash flow from operations ended at 101%, above our internal target of 90%.

Free cash flow (before dividends paid) of R308 million is R286 million above the prior year, mainly due to R192 million less cash generated from operations, and R279 million more net finance costs paid, offset by R438 million less spent on investing activities.

Dividends of R751 million (FY22: R394 million) were paid during the year.

#### CAPITAL EXPENDITURE

Depreciation and amortisation (excluding right-of-use asset depreciation) from continuing operations for the year amounted to R1 370 million (FY22: R1 298 million), while replacement capital expenditure amounted to R871 million (FY22: R1 067 million) net of proceeds from disposal, insurance proceeds and government grants received. Expansion capital expenditure of R1 326 million (FY22: R1 127 million), net of government grants received, was invested in the group's asset base to drive growth and efficiency benefits.

### SHARE BUY-BACKS

No shares were repurchased or cancelled during the year. In the prior year, the company repurchased and cancelled 65 million ordinary shares. The total value of the share buy-back transactions amounted to R310 million.

#### **CAPITAL STRUCTURE**

Net interest-bearing debt of R8 027 million increased by R568 million compared to the prior year, resulting in the net interest-bearing debt to equity (gearing) ratio increasing to 70% from 65% in the prior year. Net interest-bearing debt decreased by R1 893 million since 31 December 2022, mainly due to the reduction of net working capital.

Debt serviceability ratios for the year of net debt/EBITDA at 2.1 times and EBITDA/interest cover at 4.5 times remained within our financial covenants of < 3.2 times and > 3.5 times, and within our internal target of < 2.5 times and > 4.5 times respectively.

During the year, bonds to the value of R1 504 million were settled and new funding of R1 800 million was raised through bond issuances with maturities of up to five years, at more favourable interest rates.

Global Credit Rating Co. Proprietary Limited reviewed KAP's credit rating in November 2022, and confirmed its rating as A+(za) with a stable outlook.

The debt structure, movement in net interest-bearing debt and financial covenant ratios are reflected as follows:

|  | 30 Jun 2023<br>Audited<br>Rm | 30 Jun 2022<br>Audited<br>Rm |
|--|------------------------------|------------------------------|
| Debt structure and capacity ratios<br>Loans and borrowings non-current | 6 849                        | 6 681                        |
| Loans and borrowings current   | 2 247                        | 2 049                        |
| lease liabilities non-current  | 323                          | 372                          |
| lease liabilities current  | 126                          | 106                          |
|  |                              |                              |
| Non-interest-bearing loans and borrowings<br>Bank overdrafts           | (65)                         | (57)                         |
|  | -                            | 38                           |
| Cash and cash equivalents  | (1 453)                      | (1 730)                      |
| Net interest-bearing debt  | 8 027                        | 7 459                        |
| Movement in net interest-bearing debt                                  |                              |                              |
| Balance at the beginning of the year excluding lease liabilities       | 6 981                        | 6 1 3 3                      |
| Net interest-bearing loans and borrowings                              | 309                          | 1 743                        |
| Increase in accrued interest on loans and borrowings                   | 43                           | 17                           |
| Net decrease/(increase) in cash and cash equivalents                   | 276                          | (965)                        |
| Net acquisition of subsidiaries  | 6                            | 74                           |
| Effects of exchange rate translations on cash and cash equivalents     | (37)                         | (21)                         |
| Net interest-bearing debt excluding lease liabilities                  | 7 578                        | 6 981                        |
| Lease liabilities  | 449                          | 478                          |
| Net interest-bearing debt  | 8 027                        | 7 459                        |
| EBITDA <sup>(1)(2)</sup>   | 3 864                        | 4 340                        |
| Net finance costs including capitalised interest <sup>2)</sup>         | 851                          | 529                          |
| EBITDA: interest cover (times) $> 3.5^{(3)}$                           | 4.5                          | 8.2                          |
| Net debt: EBITDA (times) $< 3.2^{(3)}$                                 | 2.1                          | 1.7                          |
| Gearing %  | 70                           | 65                           |

<sup>(1)</sup>Operating profit before depreciation, amortisation and capital items.

<sup>(2)</sup>From continuing operations.

<sup>(3)</sup>Financial covenant triggers.

The group has sufficient facilities to settle near-term debt maturities. Management will continue to refinance the group's debt from time to time through a combination of bank term debt and corporate bonds.



### DIVIDEND

In view of the current economic environment, interest rates, net debt levels and committed capital projects, the board of directors has decided not to declare a dividend for the current reporting period. In the prior year, a dividend of 29 cents per share was declared and paid to shareholders on 26 September 2022.

### APPRECIATION

Our stakeholders play a crucial role in the company achieving its strategy, for which we are grateful. We extend our sincere thanks to our employees for their perseverance under challenging operating conditions and for remaining committed to the execution of our strategy. We are very appreciative of our customers and suppliers for their valued loyalty and support during the past year.

On behalf of the board

Patrick Quarmby Independent non-executive chairperson Gary Chaplin Chief executive officer Frans Olivier **Chief financial officer** 

29 August 2023

### SUMMARISED CONSOLIDATED INCOME STATEMENT AND STATEMENT OF COMPREHENSIVE INCOME

|   | Notes | Year ended<br>30 Jun 2023<br>Audited<br>Rm | Year ended<br>30 Jun 2022<br>Audited<br>Rm | % change |
|---|-------|--|--|----------|
| Revenue   | 1     | 29 628                                     | 27 979                                     | 6        |
| Cost of revenue   |       | (24 702)                                   | (22 465)                                   |          |
| Gross profit  |       | 4 926                                      | 5 514                                      | (11)     |
| Operating profit before depreciation, amortisation and capital items          |       | 3 864                                      | 4 340                                      | (11)     |
| Depreciation and amortisation   |       | (1 497)                                    | (1 404)                                    |          |
| Operating profit before capital items   |       | 2 367                                      | 2 936                                      | (19)     |
| Capital items   | 2     | (816)                                      | (109)                                      |          |
| Operating profit  |       | 1 551                                      | 2 827                                      | (45)     |
| Finance costs   |       | (833)                                      | (527)                                      |          |
| Finance income  |       | 39   | 28   |          |
| Share of profit of associate and joint venture companies                      |       | 39   | 19   |          |
| Profit before taxation  |       | 796  | 2 347                                      | (66)     |
| Taxation  |       | (310)                                      | (578)                                      |          |
| Profit for the year from continuing operations                                |       | 486  | 1 769                                      | (73)     |
| Loss for the year from discontinued operations                                | 3     | -  | (3)  |          |
| Profit for the year   |       | 486  | 1 766                                      | (72)     |
| Profit attributable to:   |       |  |  |          |
| Owners of the parent  |       | 414  | 1 746                                      | (76)     |
| Non-controlling interests   |       | 72   | 20   |          |
| Profit for the year   |       | 486  | 1 766                                      | (72)     |
| Other comprehensive income/(loss)   |       |  |  |          |
| Items that will not be reclassified subsequently to profit or loss:           |       |  |  |          |
| Actuarial gain on defined benefit plans                                       |       | -  | 2  |          |
| Gross obligation revaluation  |       | -  | (10)                                       |          |
|   |       | -  | (8)  |          |
| Items that may be reclassified subsequently to profit or loss:                |       |  |  |          |
| Exchange differences on translation of foreign operations                     |       | 230  | 144  |          |
| Total other comprehensive income for the year, net of taxation                |       | 230  | 136  |          |
| Total comprehensive income for the year, net of taxation                      |       | 716  | 1 902                                      | (62)     |
| Total comprehensive income attributable to:                                   |       |  |  |          |
| Owners of the parent  |       | 639  | 1 878                                      |          |
| Non-controlling interests   |       | 77   | 24   |          |
| Profit for the year   |       | 72   | 20   |          |
| Foreign currency translation reserve transferred to non-controlling interests |       | 5  | 4  |          |
| Total comprehensive income for the year                                       |       | 716  | 1 902                                      | (62)     |
| Earnings per share attributable to owners of the parent                       |       | Cents                                      | Cents                                      | % change |
| Basic earnings  |       | 16.7                                       | 70.2                                       | (76)     |
| Diluted earnings  |       | 16.4                                       | 68.5                                       | (76)     |
| Basic earnings from continuing operations                                     |       | 16.7                                       | 70.3                                       | (76)     |
| Diluted earnings from continuing operations                                   |       | 16.4                                       | 68.6                                       | (76)     |

### SUMMARISED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

|  | 30 Jun 2023<br>Audited<br>Rm | 30 Jun 2022<br>Audited<br>Rm |
|--|------------------------------|------------------------------|
| Assets   |                              |                              |
| Non-current assets                                   |                              |                              |
| Goodwill   | 662                          | 683                          |
| Intangible assets                                    | 1 728                        | 2 363                        |
| Property, plant and equipment                        | 15 094                       | 14 130                       |
| Right-of-use assets                                  | 390                          | 426                          |
| Consumable biological assets                         | 1 536                        | 1 491                        |
| Investments in associate and joint venture companies | 237                          | 183                          |
| Investments and loans receivable                     | 16                           | 25                           |
| Deferred taxation assets                             | 89                           | 48                           |
| Derivative financial instruments                     | 57                           | 55                           |
|  | 19 809                       | 19 404                       |
| Current assets                                       |                              |                              |
| Inventories  | 3 474                        | 3 411                        |
| Trade and other receivables                          | 4 814                        | 4 794                        |
| Derivative financial instruments                     | 111                          | 50                           |
| Loans receivable                                     | 13                           | 6                            |
| Taxation receivable                                  | 50                           | 63                           |
| Cash and cash equivalents                            | 1 453                        | 1 730                        |
|  | 9 915                        | 10 054                       |
| Assets held for sale                                 | 53                           | 47                           |
|  | 9 968                        | 10 101                       |
| Total assets   | 29 777                       | 29 505                       |
| Equity and liabilities                               |                              |                              |
| Capital and reserves                                 |                              |                              |
| Total equity attributable to owners of the parent    | 11 428                       | 11 531                       |
| Non-controlling interests                            | 277                          | 219                          |
| Total equity   | 11 705                       | 11 750                       |
| Non-current liabilities                              |                              |                              |
| Loans and borrowings                                 | 6 849                        | 6 681                        |
| Lease liabilities                                    | 323                          | 372                          |
| Employee benefits                                    | 20                           | 15                           |
| Provisions   | 2                            | -                            |
| Deferred taxation liabilities                        | 2 533                        | 2 641                        |
| Derivative financial instruments                     | 8                            | 00                           |
|  | 9 735                        | 9 769                        |
| Current liabilities                                  | 0.0/7                        | 0.0.10                       |
| Loans and borrowings                                 | 2 247                        | 2 049                        |
| Lease liabilities                                    | 126                          | 106                          |
| Employee benefits                                    | 430                          | 473                          |
| Provisions   | 41                           | 89                           |
| Trade and other payables                             | 5 387                        | 5 197                        |
| Derivative financial instruments                     | 80                           | 14                           |
| Taxation payable                                     | 26                           | 20                           |
| Bank overdrafts                                      | -                            | 38                           |
| wall of the labor                                    | 8 337                        | 7 986                        |
| Total equity and liabilities                         | 29 777                       | 29 505                       |

### SUMMARISED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

|   | Year ended<br>30 Jun 2023<br>Audited<br>Rm | Year ended<br>30 Jun 2022<br>Audited<br>Rm |
|---|--|--|
| Balance at beginning of the year  | 11 750                                     | 10 449                                     |
| Changes in stated share capital   |  |  |
| Ordinary shares repurchased and cancelled   | -  | (310)                                      |
| Changes in reserves   |  |  |
| Total comprehensive income for the year attributable to owners of the parent      | 639  | 1 878                                      |
| Ordinary dividends paid   | (717)                                      | (378)                                      |
| Share-based payments  | (15)                                       | 101  |
| Transfer to non-controlling interests   | -  | (6)  |
| Other movements   | (10)                                       | (4)  |
| Changes in non-controlling interests  |  |  |
| Total comprehensive income for the year attributable to non-controlling interests | 77   | 24   |
| Ordinary dividends paid   | (34)                                       | (16)                                       |
| Shares issued to non-controlling interests  | 15   | -  |
| Shares purchased from non-controlling interests                                   | -  | (16)                                       |
| Transfer from other reserves  | -  | 6  |
| Arising on the acquisition of subsidiaries  | -  | 22   |
| Balance at end of the year  | 11 705                                     | 11 750                                     |
| Comprising:   |  |  |
| Stated share capital  | 7 896                                      | 7 896                                      |
| Distributable reserves  | 6 542                                      | 6 859                                      |
| Share-based payment reserve   | 604  | 619  |
| Reverse acquisition reserve   | (3 952)                                    | (3 952)                                    |
| Other reserves  | 338  | 109  |
| Non-controlling interests   | 277  | 219  |
|   | 11 705                                     | 11 750                                     |

# SUMMARISED CONSOLIDATED STATEMENT OF CASH FLOWS

|   | Year ended<br>30 Jun 2023<br>Audied | Year ended<br>30 Jun 2022<br>Audited |
|---|-------------------------------------|--------------------------------------|
|   | Rm<br>1 551                         |                                      |
| Operating profit from continuing operations   | 1 551                               |                                      |
| Operating loss from discontinued operations   | -                                   | (10)                                 |
| Adjusted for:   | 01/                                 | 100                                  |
| Capital items (from continuing and discontinued operations)   | 816<br>1 497                        | 129<br>1404                          |
| Depreciation and amortisation   |                                     | 77                                   |
| Net fair value adjustments of consumable biological assets <sup>(1)</sup>                                       | (24)<br>37                          | 117                                  |
| Other non-cash adjustments  | 37                                  | 4 544                                |
| Cash generated before working capital changes<br>Increase in inventories  |                                     |                                      |
| Increase in trade and other receivables   | (44)                                | (776)                                |
|   | (3)                                 | (522)                                |
| Increase in trade and other payables  | 59<br>12                            | (463)                                |
| Changes in working capital  | 3 889                               | 4 08 1                               |
| Cash generated from operations Dividends received   | 10                                  | 4 001                                |
| Finance income received   | 39                                  | 9<br>27                              |
| Finance costs paid  |                                     | (556)                                |
|   | (847)                               | . ,                                  |
| Dividends paid  | (751)                               | (394)<br>(803)                       |
| Taxation paid   | (467)                               | (803)                                |
| Other<br>Net cash inflow from operating activities  | (18)                                | 2 364                                |
| Additions to property, plant and equipment <sup>(2)</sup>   | (2 197)                             | (2 194)                              |
| Additions to property, plant and equipment <sup>27</sup><br>Additions to intangible assets <sup>(3)</sup>       |                                     |                                      |
| ů – Elektrik | (19)                                | (15)                                 |
| Additions to consumable biological assets   | (21)                                | (3)                                  |
| Acquisition of subsidiaries and businesses, net of cash acquired  | (37)                                | (392)                                |
| Other investing activities  | (24)                                | (132)                                |
| Net cash outflow from investing activities<br>Net cash outflow from operating and investing activities          | (2 298)                             | (2 736)<br>(372)                     |
| Ordinary shares repurchased   | (443)                               | (372)                                |
| Transactions with non-controlling interests   | -                                   | (310)                                |
| Loans and borrowings received   | (22)<br>2 612                       | 3 792                                |
| Loans and borrowings received   | (2 303)                             | (2 0 3 2)                            |
|   | (2 303)                             |                                      |
| Lease liabilities capital repayments           Net cash inflow from financing activities                        | 167                                 | (93)                                 |
| Net (decrease)/increase in cash and cash equivalents  | (276)                               | 965                                  |
| Net cash and cash equivalents at beginning of year  | (278)<br>1 692                      | 903<br>706                           |
| Effects of exchange rate translations on net cash and cash equivalents  | 37                                  | 21                                   |
|   | 1 453                               | 1 692                                |
| Net cash and cash equivalents at end of the year  | 1 453                               | 1 042                                |

 $^{\scriptscriptstyle (1)}$  Includes fair value gain and decrease due to harvesting and sale of livestock.

<sup>121</sup>Net of proceeds on disposal of property, plant and equipment, insurance proceeds and government grants received.

<sup>(3)</sup>Net of proceeds on disposal of intangible assets.

### SEGMENTAL ANALYSIS

|  |       | Year ended<br>30 Jun 2023<br>Audited | Year ended<br>30 Jun 2022<br>Audited |          |
|--|-------|--------------------------------------|--------------------------------------|----------|
| Continuing operations  | Notes | Rm                                   | Rm                                   | % change |
| Revenue  |       |                                      |                                      |          |
| Diversified industrial   |       | 9 235                                | 8 259                                | 10       |
| PG Bison   |       | 5 349                                | 4 876                                | 12       |
|  |       |                                      |                                      | 10       |
| Restonic   |       | 1 632                                | 1 612                                | 1        |
| Feltex   |       | 2 301                                | 1 809                                | 27       |
| Interdivisional eliminations   |       | (47)                                 | (38)                                 |          |
| Diversified chemical   |       | 10 310                               | 10 120                               | 2        |
| Safripol   |       | 10 310                               | 10 120                               | 2        |
| Diversified logistics  |       | 10 052                               | 9 757                                | 3        |
| Unitrans South Africa  |       | 5 383                                | 5 754                                | (6)      |
| Unitrans Africa  |       | 2 433                                | 2 147                                | 13       |
| Unitrans Passenger   |       | 2 271                                | 1 895                                | 20       |
| Interdivisional eliminations   |       | (35)                                 | (39)                                 |          |
| Road safety  |       | 523                                  | 242                                  | > 100    |
| Optix*   |       | 523                                  | 242                                  | > 100    |
|  |       | 30 120                               | 28 378                               | 6        |
| Intersegmental eliminations  |       | (492)                                | (399)                                | 0        |
|  | 1     | 29 628                               | 27 979                               | 6        |
|  | I     | 29 020                               | 2/ 4/4                               | 0        |
| Operating profit before depreciation, amortisation and capital items |       |                                      |                                      |          |
| Diversified industrial   |       | 1 585                                | 1 243                                | 28       |
| PG Bison   |       | 1 1 3 9                              | 1 007                                | 13       |
| Restonic   |       | 140                                  | 120                                  | 17       |
| Feltex   |       | 306                                  | 116                                  | > 100    |
| Diversified chemical   |       | 943                                  | 1 590                                | (41)     |
| Safripol   |       | 943                                  | 1 590                                | (41)     |
| Diversified logistics  |       | 1 294                                | 1 464                                | (12)     |
| Unitrans South Africa  |       | 581                                  | 836                                  | (31)     |
| Unitrans Africa  |       | 364                                  | 341                                  | 7        |
| Unitrans Passenger   |       | 349                                  | 287                                  | 22       |
| Road safety  |       | 35                                   | 38                                   | (8)      |
| Optix*   |       | 35                                   | 38                                   | (8)      |
| Corporate, consolidation and eliminations                            |       | 7                                    | 5                                    | (0)      |
|  |       | 3 864                                | 4 340                                | (11)     |
|  |       | 0 004                                |                                      | ( 1 1 )  |
| Operating profit before capital items <sup>(1)</sup>                 |       |                                      |                                      |          |
| Diversified industrial   |       | 1 225                                | 936                                  | 31       |
| PG Bison   |       | 933                                  | 831                                  | 12       |
| Restonic   |       | 81                                   | 69                                   | 17       |
| Feltex   |       | 211                                  | 36                                   | > 100    |
| Diversified chemical   |       | 764                                  | 1 400                                | (45)     |
| Safripol   |       | 764                                  | 1 400                                | (45)     |
| Diversified logistics  |       | 385                                  | 578                                  | (33)     |
| Unitrans South Africa  |       | 146                                  | 382                                  | (62)     |
| Unitrans Africa  |       | 29                                   | 48                                   | (40)     |
| Unitrans Passenger   |       | 210                                  | 148                                  | 42       |
| Road safety  |       | (7)                                  | 22                                   | (> 100)  |
| Optix*   |       | (7)                                  | 22                                   | (> 100)  |
| ·  |       |                                      |                                      |          |
|  |       | 2 367                                | 2 936                                | (19)     |

\* During the year, the group changed the name of the DriveRisk division to Optix. However, this did not result in the restatement of the amounts presented.

<sup>(1)</sup>Included in the current year is insurance income which can be attributed to PG Bison (R4 million), Restonic (R10 million), Feltex (R80 million), Safripol (R216 million) and Unitrans South Africa (R33 million), and comprises mainly R178 million related to the business interruption caused by the KwaZulu-Natal floods in April 2022 and R148 million related to plant stoppages at Safripol Durban in January and February 2022.

| Diversified industrial         12 007         10 805         11           PG Bleon         8 201         7 381         12           Resortic         18 00         1 7/24         7           Fahres         18 00         1 7/24         7           Interdivisional eliminations         18 00         1 7/24         7           Diversified obernical         7 285         7 054         3           Solingial         7 285         7 054         3           Diversified bigistics         7 775         8 949         (13)           Unitions Africa         2 581         2 7/27         (7)           Coprorate, consolidation and eliminations         181         683         19           Optini         813         683         19           Coprorate, consolidation and eliminations         114         (84)         64           Deventing inbilitis         2 7         2 403         2   |                              | 30 Jun 2023     | 30 Jun 2022 |          |
|--|------------------------------|-----------------|-------------|----------|
| Operating industrial         12 007         10 B05         11           PG Baon         18 261         7.381         12           Retonic         1890         1.774         7           Fellox         1890         1.655         12           Interdivisional eliminotions         (4)         160         0           Develocid diversional eliminotions         7285         7.054         3           Diversified diversional eliminotions         7275         8.949         (18)           Unitrant Sock Africa         7775         8.949         (18)           Unitrants Africa         2.581         2.772         (7)           Infrash Possanger         1118         1191         (40)           Infrash Africa         2.581         2.772         (7)           Infrash Africa         2.581         2.772         (7)           Infrash Africa         1118         1191         (40)           Interdivisional eliminations         1143         683         19           Optic         613         683         19           Capacital industria         124         0.45         8           Retoric         2.7866         27.403         2  | Not                          |                 |             | % change |
| PG Bixon       8 261       7 381       12         Restauric       1890       1 7/4       7         Felox       1890       1 655       12         Interdistored eliminations       (4)       (5)       10         Diversified hemical       7 285       7 054       3         Softpol       7 775       8 940       1131         Unitaria Softson       119       4 994       1181         Unitaria Softson       1118       1 101       (6)         Unitaria Sessenger       1118       1 101       (6)         Unitaria Sessenger       1118       1 101       (6)         Option*       813       643       19         Option*       9100       1607   | Operating assets             |                 |             | <u> </u> |
| Resonic         1990         1774         7           Felex         1860         1655         12           Interdivisional eliminations         7285         7054         3           Sofipol         7285         7054         3           Divesfield bishtics         7775         8 949         [13]           Unitions South Africa         2681         2.772         (7)           Unitions Possenger         118         1191         (6)           Interdivisional eliminations         33         18)         (83         19           Coprote         813         683         19         (7)         (7)         (8)         19           Optic         813         683         19         (14)         (8)         (8)         10         (14)         (8)           Coprote         concolidation and eliminations         (14)         (8)         (12)         104         7         8)         1124         10.45         8)         132         2         2         10         14         10.45         8)         132         12         144         10         10         10         10         10         10         10         10         10   | Diversified industrial       | 12 007          | 10 805      | 11       |
| Resonic         1990         1774         7           Felex         1860         1655         12           Interdivisional eliminations         7285         7054         3           Sofipol         7285         7054         3           Divesfield bishtics         7775         8 949         [13]           Unitions South Africa         2681         2.772         (7)           Unitions Possenger         118         1191         (6)           Interdivisional eliminations         33         18)         (83         19           Coprote         813         683         19         (7)         (7)         (8)         19           Optic         813         683         19         (14)         (8)         (8)         10         (14)         (8)           Coprote         concolidation and eliminations         (14)         (8)         (12)         104         7         8)         1124         10.45         8)         132         2         2         10         14         10.45         8)         132         12         144         10         10         10         10         10         10         10         10         10   | PG Bison                     | 8 261           | 7 381       | 12       |
| Fellor         16.860         12           Intradictional eliminations         (4)         (5)           Described chemical         7285         7.054         3.           Scripcal         7285         7.054         3.           Disentified logistics         7285         7.054         3.           Uniners South Africa         4109         4.994         (13)           Uniners South Africa         118         1.101         (6)           Uniners South Africa         813         683         19           Optick         813         683         19           Optick         813         683         19           Optick         813         683         19           Coperating Inbilities         114         (169)         114           Description Inbilities         1124         1.045         8           Resonic         1237         2.263         3           Presention Inbilities         1327         2.063         3           Description Inbilities         1327         2.063         3           Description Inbilities         1327         2.063         3           Description Inbilities         1328         2.453   | Restonic                     |                 |             |          |
| interd/visional eliminations         (4)         (6)           Diversified chemical         7285         7.054         3.           Diversified bigstics         7775         8.949         (13)           Unitrans South Africa         4109         4.994         (18)           Unitrans South Africa         2.581         2.772         (7)           Unitrans South Africa         1118         1.91         (6)           Unitrans South Africa         813         683         19           Optin'         813         683         19           Copprate, consolidation and eliminators         114         (88)         19           Optin'         1813         683         19           Optin'         190         1.067         13           Resistantic         238         246         131           Fellox         2337         2263         3           Diversified Instristano         132         132  |                              |                 |             |          |
| Diversified chemical         7285         7.054         3           Sofipol         7775         8.949         (13)           Unitaria Scuth Africa         2589         2.772         (17)           Unitaria Scuth Africa         2589         2.772         (17)           Unitaria Scuth Africa         2589         2.772         (17)           Unitaria Passenger         1118         1.191         (e)           Optix'         813         683         19           Optix'         1124         1645         8           Resolut         238         246         13)           Felox         124         1647         8           Resolut         2337         263         3           Sofipol         2337         263         3           Diversified chemical         2337         263         163           Unitara Passeng  |                              |                 |             |          |
| Safipol         7 285         7.034         3           Divasified logistics         7775         8.949         113)           Unitrom South Ahrea         4 109         4.994         118)           Unitrom Africa         2.861         2.772         (7)           Unitrom Africa         (33)         18)         118         1191         (6)           Interdivisional eliminations         813         683         19         0         0         274         02         0   |                              |                 |             | 3        |
| Diversified logistics         7775         8 449         [13]           Unitarian Alica         2 581         2.772         (7)           Unitarian Alica         2 581         2.772         (7)           Interditional eliminations         331         (8)         (8)           Road aciuly         813         0.83         10           Optix'         813         0.83         10           Coporating licbilities         0         27 866         27 403         2           Operating licbilities         0         1124         10.697         13           Obestified industrial         1910         1.697         13           Felex         124         10.45         8           Coparating licbilities         124         10.45         8           Obestified industrial         2 337         2 263         3           Diversified logistics         1372         1 628         (16)           Unitarian Africa         2 337         2 263         3           Diversified logistics         1 372         1 628         (16)           Unitarian Africa         2 2 37         2 2 63         3           Unitarian Africa         2 2 37         2 2 63 <td></td> <td></td> <td></td> <td></td>   |                              |                 |             |          |
| Unitors South Africa         4 109         4 994         (18)           Unitors Africa         2 581         2 772         (7)           Interdivisional aliminations         813         683         19           Optix         813         683         19           Coporate, consolidation and eliminations         (14)         (88)         19           Operating liabilities         0         27 866         27 403         2           Operating liabilities         1910         1097         13           Restanic         1910         1097         13           Restanic         2337         243         34           Uniterns Satistica         1372         1042         144           Uniterns Africa         2337         243         33           Diversified logistics         1372         1042         131           Uniterns Africa         1333         313         31           Uniterns Africa   |                              |                 |             |          |
| Unitarias Africa         2 581         2 772         (7)           Unitarias Resenger         118         1191         (6)           Road safety         813         683         19           Optix'         813         683         19           Coparating individual luminations         (14)         188)         683         19           Optix'         6         27 866         27 403         2           Operating individual luminations         (14)         188)         683         19           Operating individual luminations         6         27 866         27 403         2           Operating individual luminations         1124         1045         8           Restonic         1124         1045         8           Restonic         233         246         (3)           Fellex         1322         163         33           Interdivisional eliminations         132         14         34           Diversified obsenical         2337         263         3           Softigal         332         2337         263         1160           Unitarias Resenger         331         313         6           Interdivisional eliminations<   |                              |                 |             |          |
| Unitarons Passenger         1118         1191         (é)           Interdivisional eliminations         613         663         19           Optix'         613         663         19           Capacita, consolidation and eliminations         114         (88)         683         19           Capacita, consolidation and eliminations         6         27 866         27 403         2           Operating liabilities         1         1910         1097         13           PG Bison         124         1045         8           Restonic         238         246         19           Felex         552         412         34           Interdivisional eliminations         104         106         100           Descritted chemical         2337         2263         3           Safipol         2337         2638         116           Unitrans Africa         782         935         116           Unitrans Africa         2337         2633         33           Optix'         104         78         33           Capacitag casels/(liabilitag) <sup>10</sup> 7137         6.336         13           Optix'         104         78   |                              |                 |             |          |
| Interdivisional eliminations         (33)         (8)           Road safety         813         683         19           Opinir         813         683         19           Carporate, consolidation and eliminations         (14)         [88]         683         19           Carporate, consolidation and eliminations         (14)         [88]         683         19           Operating itabilities         0         27 866         27 403         2           Operating itabilities         1910         1697         13           PG Bison         1124         1 045         8           Restonic         238         246         [3]           Felex         2337         2 263         3           Diversified chemical         2337         2 263         3           Solipol         2337         2 263         3           Diversified logistics         1 372         1 628         (16)           Unitans South Africa         72         2 938         (25)           Unitans Passengar         331         3 13         6           Road safety         104         78         33           Optix'         104         78         33   |                              |                 |             |          |
| Road safely         813         683         19           Optxi         813         683         19           Corparate, consolidation and eliminations         1141         (88)           Operating liabilities         6         27 866         27 403         2           Operating liabilities         1910         1 697         13           PG Bison         124         1 045         8           Restoric         238         246         (3)           Feltax         552         412         34           Interdivisional eliminations         (4)         (6)         0           Diversified chemical         2337         2 263         3           Softipol         732         1 628         (16)           Unitrans South Alica         732         263         3           Unitrans South Alica         732         263         3           Unitrans South Alica         7331         313         6           Unitrans South Alica         733         2         164           Unitrans South Alica         7331         33         33           Optxi         104         78         33           Optxi         104         78   | •                            |                 |             | (0)      |
| Optix*         813         663         19           Corporting liabilities         (14)         (188)         (14)         (188)           Operating liabilities         1910         1.697         1.3         (14)         (16)         (14)         (14)         (14)         (14)         (16)         (16)         (16)         (16)         (16)         (16)         (16)         (16)         (16)         (16)         (16)         (16)         (13)         (16)                                      |                              |                 |             | 10       |
| Corporate, consolidation and eliminations         (14)         (88)           Operating labilities         0         27 866         27 403         2           Operating labilities         1910         1.697         1.3           Diversified industrial         1910         1.697         1.3           PG Bison         1.124         1.045         8           Restonic         2.38         2.46         (3)           Felex         1.522         4.12         3.4           Interdivisional eliminations         1.697         1.3         1.124         1.045         8           Diversified chemical         2.337         2.263         3         3.5         3.7         2.63         3         3.7         2.63         3         1.124         1.045         8         2.937         2.63         3         1.124         1.045         8         3.13         1.3         1.04         1.04         7.8         3.3         3.13         1.124         1.045         8         3.13         1.13         6         1.137         1.142         1.04         7.8         3.3         3.13         1.6         1.16         2.92         3.8         1.16         2.92         1.10         7 </td <td></td> <td></td> <td></td> <td></td>               |                              |                 |             |          |
| 6         27 866         27 403         2           Operating icblities         1910         1.697         1.3           PG Bison         124         1.045         8           Restoric         238         2.46         (3)           Fellex         552         4.12         3.4           Interdivisional eliminations         2.337         2.263         3           Diversified chemical         2.337         2.263         3           Softipal         2.337         2.263         3           Diversified logistics         1.372         1.628         (16)           Unitrans Africa         2.237         2.263         3           Unitrans Africa         2.222         3.88         (25)           Unitrans Africa         2.22         3.88         (25)           Unitrans Proceed         3.31         3.13         6           Optix'         104         78         3.33           Corporate, consolidation and eliminations         2.45         182           Diversified industrial         100         78         3.33           Optix'         7         596         5.8.48         2           Peleix         100  |                              |                 |             | 19       |
| Operating liabilities         1910         1.697         1.3           Diversified industrial         1.910         1.697         1.3           PG Bison         1.124         1.045         8           Restonic         552         4.12         3.4           Interdivisional eliminations         (4)         (6)         2.337         2.263         3.           Diversified logistics         1.372         1.628         [16]         1.372         1.628         [16]           Unitrans South Africa         7.82         9.35         [16]         1.372         1.628         [16]           Unitrans South Africa         7.82         9.35         [16]         1.972         3.88         [25]           Unitrans South Africa         7.82         9.33         1.313         6         (16)         1.972         1.98         1.91           Unitrans Resenger         3.31         3.13         6         (33)         (8)         1.91  |                              |                 |             |          |
| Diversified industrial         1 910         1 697         13           PG Bison         1 124         1 045         8           Restonic         238         246         (3)           Fellex         552         412         34           Interdivisional eliminations         (4)         (6)           Diversified chemical         2 337         2 263         3           Safripal         2 337         2 263         3           Diversified logistics         1 372         1 628         (16)           Unitrans Africa         292         388         (25)           Unitrans Africa         2331         313         6           Unitrans Africa         (33)         (16)         7           Unitrans Africa         245         33         33           Corporate, consolidation and eliminations         (33)         (16)         33           Corporate, consolidation and eliminations         245         182         33           Optix'         7         5968         5 848         2           Net operating assets/(liabilities) <sup>10</sup> 10097         9 108         11           PG Bison         7         133         44         5  |                              | 6 <b>27 866</b> | 27 403      | 2        |
| PG Bison       1 124       1 045       8         Restonic       238       246       (3)         Felex       (4)       (6)         Diversified chemical       2 337       2 263       3         Schipol       2 337       2 263       3         Diversified logistics       1 372       1 628       (16)         Unitrons South Africa       782       935       (16)         Unitrons Passenger       (33)       313       36         Interdivisional eliminations       (33)       (8)       (25)         Unitrons South Africa       782       935       (16)         Unitrons South Africa       782       933       (16)         Unitrons South Africa       782       933       (16)         Unitrons South Africa       782       933       (16)         Unitrons Costenger       104       78       33         Optix*       104       78       33         Cargorole, consolidation and eliminations       245       182         Diversified industrial       10 097       9 108       11         PG Bison       7 137       6 336       13         Restonic       1 632       1 528   | Operating liabilities        |                 |             |          |
| Restonic         238         246         (3)           Felex         552         412         34           Interdivisional eliminations         (4)         (6)           Diversified chemical         2337         2 263         3           Safripol         2337         2 263         3           Diversified logistics         1372         1 628         (16)           Unitrans South Africa         782         935         (16)           Unitrans Africa         722         388         (25)           Unitrans Africa         331         313         66           Interdivisional eliminations         (33)         (8)         8           Read safely         104         78         33           Optix*         Corporate, consolidation and eliminations         245         182           Interdivisional eliminations         245         182         100         7           Diversified industrial         10097         9.108         11           PG Bison         1308         1.244         5           Diversified chemical         4.948         4.791         3           Safripol         1308         1.244         5           Diver   | Diversified industrial       | 1 910           | 1 697       | 13       |
| Felex         552         412         34           Interdivisional eliminations         (4)         (6)           Diversified chemical         2.337         2.263         3           Safripol         2.337         2.263         3           Diversified bigistics         1.372         1.628         (10)           Unitrans South Africa         782         9.35         (16)           Unitrans Passenger         331         3.13         6           Interdivisional eliminations         (33)         18)         104         78         33           Optix*         104         78         33         2         33         2         33         33         6           Interdivisional eliminations         245         182         104         78         33         2         33         2         33         <  | PG Bison                     | 1 124           | 1 045       | 8        |
| Felex       552       412       34         Interdivisional eliminations       (4)       (6)         Diversified chemical       2 337       2 263       3         Safripol       2 337       2 263       3         Diversified logistics       1 372       1 628       (16)         Unitrans South Africa       782       935       (16)         Unitrans Africa       292       388       (25)         Unitrans Passenger       331       313       6         Interdivisional eliminations       (33)       (8)       (8)         Road safety       104       78       33         Optix*       104       78       33         Carporate, consolidation and eliminations       245       182         Net operating assets/(liabilities) <sup>10</sup> 10       78       33         Diversified industrial       10 097       9 108       11         PG Bison       7 137       6 336       13         Restonic       1652       1 528       8         Felex       1308       1 244       5         Diversified chemical       3 327       4 059       (13)         Unitrans South Africa       2 332   | Restonic                     | 238             | 246         | (3)      |
| Interdivisional eliminations         (4)         (6)           Diversified chemical         2 337         2 263         3           Safipol         2 337         2 263         3           Diversified logistics         1 372         1 628         (16)           Unitrans South Africa         782         9.35         (16)           Unitrans Africa         782         9.35         (16)           Unitrans Passenger         331         3.13         6           Interdivisional eliminations         (33)         (8)         (8)           Read safety         104         78         33           Optix*         104         78         33           Corporate, consolidation and eliminations         245         182           Vet operating assets/(liabilities) <sup>(2)</sup> 104         78         33           Diversified industrial         10 097         9 108         11           PG Bison         71 37         6 336         13           Restonic         71 37         6 336         13           Feltex         1 308         1 244         5           Diversified logistics         6 403         7 321         (13)           Unitrans Pasenger <td>Feltex</td> <td>552</td> <td>412</td> <td></td>                                   | Feltex                       | 552             | 412         |          |
| Diversified chemical         2 337         2 263         3           Safripol         2 337         2 263         3           Diversified logistics         1 372         1 628         (16)           Unitrans South Africa         293         (16)         (16)           Unitrans Africa         292         388         (25)           Unitrans Passenger         331         313         6           Interdivisional eliminations         (33)         (8)           Road sofely         104         78         33           Optix*         104         78         33           Corporate, consolidation and eliminations         245         182           Vet operating assets/(liabilities) <sup>(2)</sup> 100         7         5968         5 848         2           Net operating assets/(liabilities) <sup>(2)</sup> 100 097         9 108         11           PG Bison         7 137         6 336         13           Restanic         1 308         1 244         5           Diversified chemical         4 948         4 791         3           Diversified logistics         6 403         7 321         (13)           Unitrans Africa         2 289         2 884         <   | Interdivisional eliminations |                 | (6)         |          |
| Safripol         2 337         2 263         3           Diversified logistics         1 372         1 628         (16)           Unitrons South Africo         292         388         (25)           Unitrons Passenger         331         313         6           Interdivisional eliminations         (33)         (8)         (8)           Road sofety         104         78         33           Optix*         104         78         33           Corporate, consolidation and eliminations         245         182           Vet operating assets/(liabilities) <sup>(2)</sup> 7         5 968         5 848         2           Net operating assets/(liabilities) <sup>(2)</sup> 20         10097         9 108         11           PG Bison         7 137         6 336         13         13         8         1308         1244         5           Diversified chemical         10 097         9 108         11         336         133         133         3         3           Diversified chemical         10 697         9 108         11         336         133         133         133         3         3         133         3         133         13         13 <td< td=""><td>Diversified chemical</td><td></td><td></td><td>3</td></td<> | Diversified chemical         |                 |             | 3        |
| Diversified logistics       1 372       1 628       [16]         Unitrons South Africa       292       388       (25)         Unitrons Africa       292       388       (25)         Unitrons Passenger       331       313       6         Interdivisional eliminations       (33)       (8)       (8)         Road safety       104       78       33         Optix*       104       78       33         Corporate, consolidation and eliminations       245       182         Vet operating assets/(liabilities) <sup>(21)</sup> Diversified industrial       7       5 968       5 848       2         Net operating assets/(liabilities) <sup>(21)</sup> Diversified industrial       7 137       6 336       13         Restonic       1 652       1 528       8         1308       1 244       5       1308       1244       5         Diversified chemical       3 327       4 059       13       3         Safripol       4 948       4 791       3       3       337       4 059       (18)         Unitrans Africa       3 327       4 059       (18)       13       3327       4 059       (18)  |                              |                 |             |          |
| Unitrans South Africa         782         935         (16)           Unitrans Africa         292         388         (25)           Unitrans Passenger         331         313         6           Interdivisional eliminations         (33)         (8)           Road safety         104         78         33           Optix*         104         78         33           Corporate, consolidation and eliminations         245         182           7         5968         5848         2           Net operating assets/(liabilities)**         10097         9 108         111           PG Bison         7         137         6 336         13           Restonic         1         652         1 528         8           Feltex         1         308         1 244         5           Diversified chemical         4 948         4 791         3           Sofripol         4 948         4 791         3           Diversified logistics         6 403         7 321         (13)           Unitrans Africa         289         2 384         (4)           Unitrans Africa         709         605         17           Optix*  |                              |                 |             |          |
| Unitrans Africa         292         388         (25)           Unitrans Passenger         331         313         6           Interdivisional eliminations         (33)         (8)           Road safety         104         78         33           Optix*         104         78         33           Corporate, consolidation and eliminations         245         182           7         5 968         5 848         2           Net operating assets/(liabilities) <sup>[2]</sup> 7         5 968         5 848         2           Net operating assets/(liabilities) <sup>[2]</sup> 10 097         9 108         11           PG Bison         7 137         6 336         13           Restonic         1 652         1 528         8           Feltex         1 308         1 244         5           Diversified chemical         4 948         4 791         3           Softipol         4 948         4 791         3           Diversified logistics         6 403         7 321         (13)           Unitrans South Africa         2 289         2 384         44           Unitrans Passenger         709         605         17           Optix*  | •                            |                 |             |          |
| Unitrans Passenger         331         313         6           Interdivisional eliminations         (33)         (8)           Road safety         104         78         33           Optix*         104         78         33           Corporate, consolidation and eliminations         245         182           7         5968         5 848         2           Net operating assets/(liabilities) <sup>[2]</sup> 7         5968         5 848         2           Net operating assets/(liabilities) <sup>[2]</sup> 10 097         9 108         11           PG Bison         7 137         6 336         13           Restonic         1 652         1 528         8           Felex         1 308         1 244         5           Diversified chemical         4 948         4 791         3           Safripol         4 948         4 791         3           Diversified logistics         4 948         4 791         3           Unitrans South Africa         3 327         4 059         (18)           Unitrans Africa         709         605         17           Optix*         709         605         17           Optix*         709  |                              |                 |             |          |
| Interdivisional eliminations         (33)         (8)           Road safety         104         78         33           Optix*         104         78         33           Corporate, consolidation and eliminations         245         182         182           Corporate, consolidation and eliminations         245         182         182           Net operating assets/(liabilities) <sup>[2]</sup> 7         5 968         5 848         2           Net operating assets/(liabilities) <sup>[2]</sup> 10 097         9 108         11           PG Bison         7 137         6 336         13           Restonic         1 652         1 528         8           Feltex         1 308         1 244         5           Diversified chemical         4 948         4 791         3           Safripol         4 948         4 791         3           Diversified logistics         6 403         7 321         (13)           Unitrans South Africa         3 327         4 059         (18)           Unitrans Africa         2 289         2 384         (4)           Unitrans Passenger         709         605         17           Optix*         709         605         17   |                              |                 |             |          |
| Road safety         104         78         33           Optix*         104         78         33           Corporate, consolidation and eliminations         245         182           7 <b>5 968</b> 5 848         2           Net operating assets/(liabilities) <sup>[2)</sup> Diversified industrial         10 097         9 108         11           PG Bison         7 137         6 336         13           Restonic         1 652         1 528         8           Feltex         1 308         1 244         5           Diversified chemical         4 948         4 791         3           Safripol         4 948         4 791         3           Diversified logistics         6 403         7 321         (13)           Unitrans South Africa         3 327         4 059         (18)           Unitrans Passenger         709         605         17           Optix*         709         605         17           Corporate, consolidation and eliminations         (259)         (270)   |                              |                 |             | 0        |
| Optix*         104         78         33           Corporate, consolidation and eliminations         245         182           7         5 968         5 848         2           Net operating assets/(liabilities) <sup>(2)</sup> 7         5 968         5 848         2           Diversified industrial         10 097         9 108         11           PG Bison         7 137         6 336         13           Restonic         1652         1 528         8           Feltex         1 308         1 244         5           Diversified chemical         4 948         4 791         3           Safripol         4 948         4 791         3           Diversified logistics         6 403         7 321         (13)           Unitrans South Africa         3 327         4 059         (18)           Unitrans Passenger         709         605         17           Optix*         709         605         17           Optix*         709         605         17   |                              |                 |             | 33       |
| Corporate, consolidation and eliminations         245         182           7         5 968         5 848         2           Net operating assets/(liabilities) <sup>[2]</sup> 10 097         9 108         11           PG Bison         7 137         6 336         13           Restonic         1 652         1 528         8           Feltex         1 308         1 244         5           Diversified chemical         4 948         4 791         3           Safripol         4 948         4 791         3           Diversified logistics         6 403         7 321         (13)           Unitrans South Africa         2 289         2 384         (4)           Unitrans Passenger         787         878         (10)           Road safety         709         605         17           Optix*         709         605         17           Corporate, consolidation and eliminations         (259)         (270)  |                              |                 |             |          |
| 7         5 968         5 848         2           Net operating assets/(liabilities) <sup>(2)</sup> 10 097         9 108         11           PG Bison         7 137         6 336         13           Restonic         1 652         1 528         8           Feltex         1 308         1 2444         5           Diversified chemical         4 948         4 791         3           Safripol         4 948         4 791         3           Diversified logistics         6 403         7 321         (13)           Unitrans South Africa         3 327         4 059         (18)           Unitrans Africa         7 878         878         (10)           Qoptix*         709         605         17           Optix*         709         605         17   |                              |                 |             | 33       |
| Net operating assets/(liabilities) <sup>(2)</sup> Diversified industrial         10 097         9 108         11           PG Bison         7 137         6 336         13           Restonic         1 652         1 528         8           Feltex         1 308         1 244         5           Diversified chemical         4 948         4 791         3           Safripol         4 948         4 791         3           Diversified logistics         6 403         7 321         (13)           Unitrans South Africa         3 327         4 059         (18)           Unitrans Passenger         709         605         17           Optix*         709         605         17           Corporate, consolidation and eliminations         (259)         (270)   |                              |                 |             | 2        |
| Diversified industrial       10 097       9 108       11         PG Bison       7 137       6 336       13         Restonic       1 652       1 528       8         Feltex       1 308       1 244       5         Diversified chemical       4 948       4 791       3         Safripol       4 948       4 791       3         Diversified logistics       6 403       7 321       (13)         Unitrans South Africa       3 327       4 059       (18)         Unitrans Africa       2 289       2 384       (4)         Unitrans Passenger       709       605       17         Optix*       709       605       17         Corporate, consolidation and eliminations       (259)       (270)   |                              | / 5700          | J 040       | Z        |
| PG Bison       7 137       6 336       13         Restonic       1 652       1 528       8         Feltex       1 308       1 244       5         Diversified chemical       4 948       4 791       3         Safripol       4 948       4 791       3         Diversified logistics       6 403       7 321       (13)         Unitrans South Africa       3 327       4 059       (18)         Unitrans Africa       2 289       2 384       (4)         Unitrans Passenger       709       605       17         Optix*       709       605       17         Corporate, consolidation and eliminations       (259)       (270)  |                              |                 |             |          |
| Restonic       1 652       1 528       8         Feltex       1 308       1 244       5         Diversified chemical       4 948       4 791       3         Safripol       4 948       4 791       3         Diversified logistics       6 403       7 321       (13)         Unitrans South Africa       3 327       4 059       (18)         Unitrans Africa       2 289       2 384       (4)         Unitrans Passenger       709       605       17         Optix*       709       605       17         Optix*       709       605       17         Optix*       709       605       17  |                              |                 |             |          |
| Feltex       1 308       1 244       5         Diversified chemical       4 948       4 791       3         Safripol       4 948       4 791       3         Diversified logistics       6 403       7 321       (13)         Unitrans South Africa       3 327       4 059       (18)         Unitrans Africa       2 289       2 384       (4)         Unitrans Passenger       787       878       (10)         Road safety       709       605       17         Optix*       709       605       17         Corporate, consolidation and eliminations       (259)       (270)  | PG Bison                     |                 |             | 13       |
| Diversified chemical       4 948       4 791       3         Safripol       4 948       4 791       3         Diversified logistics       6 403       7 321       (13)         Unitrans South Africa       3 327       4 059       (18)         Unitrans Africa       2 289       2 384       (4)         Unitrans Passenger       787       878       (10)         Road safety       709       605       17         Optix*       709       605       17         Corporate, consolidation and eliminations       (259)       (270)   | Restonic                     | 1 652           | 1 528       | 8        |
| Safripol       4 948       4 791       3         Diversified logistics       6 403       7 321       (13)         Unitrans South Africa       3 327       4 059       (18)         Unitrans Africa       2 289       2 384       (4)         Unitrans Passenger       787       878       (10)         Road safety       709       605       17         Optix*       709       605       17         Corporate, consolidation and eliminations       (259)       (270)  | Feltex                       | 1 308           | 1 244       | 5        |
| Diversified logistics       6 403       7 321       (13)         Unitrans South Africa       3 327       4 059       (18)         Unitrans Africa       2 289       2 384       (4)         Unitrans Passenger       787       878       (10)         Road safety       709       605       17         Optix*       709       605       17         Corporate, consolidation and eliminations       (259)       (270)   | Diversified chemical         | 4 948           | 4 791       | 3        |
| Unitrans South Africa         3 327         4 059         (18)           Unitrans Africa         2 289         2 384         (4)           Unitrans Passenger         787         878         (10)           Road safety         709         605         17           Optix*         709         605         17           Corporate, consolidation and eliminations         (259)         (270)  | Safripol                     | 4 948           | 4 791       | 3        |
| Unitrans Africa     2 289     2 384     (4)       Unitrans Passenger     787     878     (10)       Road safety     709     605     17       Optix*     709     605     17       Corporate, consolidation and eliminations     (259)     (270)   | Diversified logistics        | 6 403           | 7 321       | (13)     |
| Unitrans Africa         2 289         2 384         (4)           Unitrans Passenger         787         878         (10)           Road safety         709         605         17           Optix*         709         605         17           Corporate, consolidation and eliminations         (259)         (270)   | Unitrans South Africa        | 3 327           | 4 059       | (18)     |
| Unitrans Passenger         787         878         (10)           Road safety         709         605         17           Optix*         709         605         17           Corporate, consolidation and eliminations         (259)         (270)   | Unitrans Africa              |                 | 2 384       |          |
| TO9         605         17           Optix*         TO9         605         17           Corporate, consolidation and eliminations         (259)         (270)   |                              |                 |             |          |
| Optix*         709         605         17           Corporate, consolidation and eliminations         (259)         (270)  |                              |                 |             |          |
| Corporate, consolidation and eliminations (259) (270)  |                              |                 |             |          |
|  |                              |                 |             |          |
|  |                              | 21 898          | 21 555      | 2        |

\* During the year, the group changed the name of the DriveRisk division to Optix. However, this did not result in the restatement of the amounts presented.

 $^{\scriptscriptstyle [2]}{\sf Net}$  operating assets/(liabilities) comprise operating assets less operating liabilities.

| Notes                                     | 30 Jun 2023<br>Audited<br>Rm | 30 Jun 2022<br>Audited <sup>#</sup><br>Rm | % change |
|---|------------------------------|---|----------|
| Net working capital                       |                              |   |          |
| Diversified industrial                    | 1 311                        | 1 266                                     | 4        |
| PG Bison                                  | 970                          | 906                                       | 7        |
| Restonic                                  | 164                          | 203                                       | (19)     |
| Feltex                                    | 183                          | 157                                       | 17       |
| Interdivisional eliminations              | (6)                          | _   |          |
| Diversified chemical                      | 920                          | 964                                       | (5)      |
| Safripol                                  | 920                          | 964                                       | (5)      |
| Diversified logistics                     | 427                          | 425                                       | -        |
| Unitrans South Africa                     | 147                          | 232                                       | (37)     |
| Unitrans Africa                           | 291                          | 99  | > 100    |
| Unitrans Passenger                        | (15)                         | 95  | (> 100)  |
| Interdivisional eliminations              | 4                            | (1)                                       |          |
| Road safety                               | 99                           | 81  | 22       |
| Optix*                                    | 99                           | 81  | 22       |
| Corporate, consolidation and eliminations | (269)                        | (274)                                     |          |
| 8   | 2 488                        | 2 462                                     | 1        |

\* Prior year segmental net working capital has been represented to include non-current derivative financial instruments to reflect more accurately the nature thereof.

|  | Year ended<br>30 Jun 2023<br>Audited<br>Rm | 30 Jun 2022<br>Audited |
|--|--|------------------------|
| Replacement capital expenditure <sup>(3)</sup> |  |                        |
| Diversified industrial                         | 204  |                        |
| PG Bison                                       | 98   | 237                    |
| Restonic                                       | 16   | 28                     |
| Feltex   | 90   | 96                     |
| Diversified chemical                           | 271  | 147                    |
| Safripol                                       | 271  | 147                    |
| Diversified logistics                          | 386  | 559                    |
| Unitrans South Africa                          | 130  | 480                    |
| Unitrans Africa                                | 173  | 77                     |
| Unitrans Passenger                             | 83   | 2                      |
| Road safety                                    | 10   | _                      |
| Optix*   | 10   |                        |
|  | 871  | 1 067                  |
| Expansion capital expenditure <sup>(4)</sup>   |  |                        |
| Diversified industrial                         | 996  | 485                    |
| PG Bison                                       | 733  | 360                    |

| PG Bison                                  | 733   | 360   |
|---|-------|-------|
| Restonic                                  | 224   | 78    |
| Feltex                                    | 39    | 47    |
| Diversified chemical                      | 61    | 110   |
| Safripol                                  | 61    | 110   |
| Diversified logistics                     | 224   | 515   |
| Unitrans South Africa                     | 180   | 104   |
| Unitrans Africa                           | 40    | 375   |
| Unitrans Passenger                        | 4     | 36    |
| Road safety                               | 44    | 17    |
| Optix*                                    | 44    | 17    |
| Corporate, consolidation and eliminations | 1     | -     |
|   | 1 326 | 1 127 |

\* During the year, the group changed the name of the DriveRisk division to Optix. However, this did not result in the restatement of the amounts presented.

<sup>(3)</sup>Net of proceeds on disposal of property, plant and equipment, insurance proceeds and government grants received.

<sup>(4)</sup>Net of government grants received.

|   | Year ended<br>30 Jun 2023<br>Audited<br>Rm | Year ended<br>30 Jun 2022<br>Audited<br>Rm |
|---|--|--|
| Total capital expenditure <sup>(5)</sup>  |  |  |
| Diversified industrial                    | 1 200                                      | 846  |
| PG Bison                                  | 831  | 597  |
| Restonic                                  | 240  | 106  |
| Feltex                                    | 129  | 143  |
| Diversified chemical                      | 332  | 257  |
| Safripol                                  | 332  | 257  |
| Diversified logistics                     | 610  | 1 074                                      |
| Unitrans South Africa                     | 310  | 584  |
| Unitrans Africa                           | 213  | 452  |
| Unitrans Passenger                        | 87   | 38   |
| Road safety                               | 54   | 17   |
| Optix*                                    | 54   | 17   |
| Corporate, consolidation and eliminations | 1  | -  |
|   | 2 197                                      | 2 194                                      |

\* During the year, the group changed the name of the DriveRisk division to Optix. However, this did not result in the restatement of the amounts presented.

<sup>(5)</sup>Net of proceeds on disposal of property, plant and equipment, insurance proceeds and government grants received.

### SELECTED EXPLANATORY NOTES

|                                       | Goods<br>Rm | Services<br>Rm | Rentals<br>Rm | Total<br>Rm |
|---------------------------------------|-------------|----------------|---------------|-------------|
| Note 1: Revenue                       | KIII        | KIII           | KIII          | KIII        |
| Year ended 30 June 2023               |             |                |               |             |
| Audited                               |             |                |               |             |
| PG Bison                              | 6 010       | _              | _             | 6 010       |
| Restonic                              | 1 806       | _              | _             | 1 806       |
| Feltex                                | 2 303       | _              | _             | 2 303       |
| Safripol                              | 10 431      | _              | _             | 10 431      |
| Unitrans South Africa                 | 66          | 5 317          | _             | 5 383       |
| Unitrans Africa                       | -           | 2 433          | _             | 2 433       |
| Unitrans Passenger                    |             | 2 271          | _             | 2 433       |
| Optix*                                | 132         | 322            | _             | 454         |
| Gross revenue                         | 20 748      | 10 343         | _             | 31 091      |
| Variable consideration                | (958)       | -              | _             | (958)       |
| Intergroup eliminations               | (57)        | (511)          | _             | (568)       |
| Revenue from contracts with customers | 19 733      | 9 832          | _             | 29 565      |
| Optix*                                | _           | _              | 69            | 69          |
| Intergroup eliminations               | _           | _              | (6)           | (6)         |
|                                       | 19 733      | 9 832          | 63            | 29 628      |
| Year ended 30 June 2022               |             |                |               |             |
| Audited                               |             |                |               |             |
| PG Bison                              | 5 472       | _              | _             | 5 472       |
| Restonic                              | 1 793       | _              | _             | 1 793       |
| Feltex                                | 1 810       | _              | _             | 1 810       |
| Safripol                              | 10 202      | _              | _             | 10 202      |
| Unitrans South Africa                 | 111         | 5 643          | _             | 5 754       |
| Unitrans Africa                       | _           | 2 147          | _             | 2 1 4 7     |
| Unitrans Passenger                    | _           | 1 895          | _             | 1 895       |
| Optix*                                | 58          | 131            | _             | 189         |
| Gross revenue                         | 19 446      | 9 816          | -             | 29 262      |
| Variable consideration                | (860)       | _              | _             | (860)       |
| Intergroup eliminations               | (52)        | (419)          | _             | (471)       |
| Revenue from contracts with customers | 18 534      | 9 397          | -             | 27 931      |
| Optix*                                | -           | _              | 53            | 53          |
| Intergroup eliminations               | -           | _              | (5)           | (5)         |
|                                       | 18 534      | 9 397          | 48            | 27 979      |

\* During the year, the group changed the name of the DriveRisk division to Optix. However, this did not result in the restatement of the amounts presented.

|                           | Year ended<br>30 Jun 2023<br>Audited<br>Rm | 30 Jun 2022<br>Audited |
|---------------------------|--|------------------------|
| Geographical distribution |  |                        |
| South Africa              | 24 290                                     | 24 050                 |
| Rest of Africa            | 3 886                                      | 3 254                  |
| Americas                  | 599  | 309                    |
| Middle East               | 370  | 129                    |
| Europe                    | 254  | 161                    |
| Australasia               | 227  | 76                     |
| Asia                      | 2  | -                      |
|                           | 29 628                                     | 27 979                 |

### SELECTED EXPLANATORY NOTES continued

|   | Year ended<br>30 Jun 2023<br>Audited<br>Rm | Year ended<br>30 Jun 2022<br>Audited<br>Rm |
|---|--|--|
| Note 2: Capital items                             |  |  |
| Continuing operations                             |  |  |
| Loss on disposal of property, plant and equipment | (48)                                       | (36)                                       |
| Impairments <sup>(1)</sup>                        | (813)                                      | (111)                                      |
| Insurance income                                  | 45   | 36   |
| Gain on bargain purchase                          | -  | 2  |
|   | (816)                                      | (109)                                      |
| Discontinued operations                           |  |  |
| Loss on disposal of property, plant and equipment | -  | (20)                                       |
|   | (816)                                      | (129)                                      |

<sup>(1)</sup>Impairments of goodwill, intangible assets, property, plant and equipment and right-of-use assets.

Impairments mainly comprise a R713 million impairment of trademarks and goodwill relating to the Unitrans division. This is the result of the muted outlook for South African economic growth, structural changes in the South African logistics industry, the loss of a major food contract and the resultant decline in Unitrans' performance. In addition, the Unitrans division recognised an impairment of R74 million related to long-haul vehicles (including rail assets).

| Note   | Year ended<br>30 Jun 2023<br>Audited<br>8 Rm | Year ended<br>30 Jun 2022<br>Audited<br>Rm |
|--|--|--|
| Note 3: Loss for the year from discontinued operations               |  |  |
| Cost of revenue  | _  | 10   |
| Operating profit before capital items                                | _  | 10   |
| Capital items  | _  | (20)                                       |
| Operating loss   | -  | (10)                                       |
| Finance costs  | -  | (1)  |
| Loss before taxation   | -  | (11)                                       |
| Taxation   | _  | 8  |
| Loss for the year  | -  | (3)  |
|  | Cents  | Cents                                      |
| Note 4: Earnings   | Cenis  | Ceriis                                     |
| Basic earnings/(loss) per share                                      | 16.7   | 70.2                                       |
| Continuing operations  | 16.7   | 70.2                                       |
|  | -  | (0.1)                                      |
| Diluted earnings/(loss) per share                                    | 16.4   | 68.5                                       |
| Continuing operations  | 16.4   | 68.6                                       |
| Discontinued operations  | _  | (0.1)                                      |
| Headline earnings per share  | 42.7   | 75.1                                       |
| Continuing operations  | 42.7   | 74.4                                       |
|  | -  | 0.7  |
| Diluted headline earnings per share                                  | 41.9   | 73.3                                       |
| Continuing operations  | 41.9   | 72.6                                       |
| Discontinued operations  | -  | 0.7  |
| Net asset value per share  | 461  | 466  |
| Headline earnings attributable to owners of the parent               |  |  |
| Continuing operations  |  |  |
| Basic and diluted earnings attributable to owners of the parent      | 414  | 1 749                                      |
| Adjusted for:  |  |  |
| Capital items 2  | 816  | 109  |
| Taxation effects of capital items                                    | (174)  | (6)  |
| Non-controlling interests' portion of capital items, net of taxation | -  | (1)  |
|  | 1 056  | 1 851                                      |
| Discontinued operations  |  |  |
| Basic and diluted loss attributable to owners of the parent          | -  | (3)  |
| Adjusted for:  |  |  |
| Capital items 2  | -  | 20   |
| Taxation effects of capital items                                    | -  | (3)  |
|  | _  | 14   |
|  | 1 056  | 1 865                                      |

|  |                         | Year ended<br>30 Jun 2023<br>Audited<br>Million  | Year ended<br>30 Jun 2022<br>Audited<br>Million  |
|--|-------------------------|--|--|
| Note 4: Earnings (continued)                       |                         |  |  |
| Weighted average number of ordinary shares         |                         |  |  |
| Issued ordinary shares at beginning of the year    |                         | 2 472  | 2 531  |
| Effect of shares repurchased and cancelled         |                         | -  | (48)   |
| Effect of shares issued                            |                         | 3  | 4  |
| Weighted average number of ordinary shares         |                         | 2 475  | 2 487  |
| Potential dilutive effect of share rights granted  |                         | 44   | 62   |
| Diluted weighted average number of ordinary shares |                         | 2 519  | 2 549  |
| Number of ordinary shares in issue                 |                         | 2 477  | 2 472  |
|  | Fair value<br>hierarchy | Fair value as at<br>30 Jun 2023<br>Audited<br>Rm | Fair value as at<br>30 Jun 2022<br>Audited<br>Rm |
| Note 5: Fair values of financial instruments       |                         |  |  |
| Derivative financial assets                        | Level 2                 | 168  | 105  |
| Derivative financial liabilities                   | Level 2                 | (88)   | (74)   |

There were no Level 1 or Level 3 financial assets or financial liabilities for 30 June 2023 and 30 June 2022.

In November 2022, the company entered into an equity derivative transaction for a total amount of R117 million to hedge the cash impact of a long-term incentive scheme. The vesting dates of the long-term incentive scheme coincide with the vesting dates of the hedge instruments on 2 November 2026, 1 November 2027 and 31 October 2028 respectively.

Level 2 financial instruments consist of derivative financial instruments that are valued using techniques where all the inputs that have a significant effect on the valuation are directly or indirectly based on observable market data. These inputs include foreign exchange rates and quoted share prices.

The carrying amount for all financial instruments approximates the fair value, with the exception of loans and borrowings where the fair value at 30 June 2023 is R9 165 million (30 June 2022: R8 769 million).

|                                      | 30 Jun 2023<br>Audited<br>Rm | 30 Jun 2022<br>Audited#<br>Rm |
|--------------------------------------|------------------------------|-------------------------------|
| Note 6: Operating assets             | NII NII                      | NIII                          |
| Goodwill                             | 662                          | 683                           |
| Intangible assets                    | 1 728                        | 2 363                         |
| Property, plant and equipment        | 15 094                       | 14 130                        |
| Right-of-use assets                  | 390                          | 426                           |
| Consumable biological assets         | 1 536                        | 1 491                         |
| Inventories                          | 3 474                        | 3 411                         |
| Trade and other receivables          | 4 814                        | 4 794                         |
| Derivative financial instruments     | 168                          | 105                           |
|                                      | 27 866                       | 27 403                        |
| Note 7: Operating liabilities        |                              |                               |
| Employee benefits                    | 450                          | 488                           |
| Provisions                           | 43                           | 89                            |
| Trade and other payables             | 5 387                        | 5 197                         |
| Derivative financial instruments     | 88                           | 74                            |
|                                      | 5 968                        | 5 848                         |
| Note 8: Net working capital          |                              |                               |
|                                      | 3 474                        | 3 411                         |
| Trade and other receivables          | 4 814                        | 4 794                         |
| Employee benefits                    | (450                         | (488)                         |
| Provisions                           | (43)                         |                               |
| Trade and other payables             | (5 387                       |                               |
| Net derivative financial instruments | 80                           | 31                            |
|                                      | 2 488                        | 2 462                         |

\* Prior year net working capital has been represented to include non-current derivative financial instruments to reflect more accurately the nature thereof.

### Note 9: Trading profit

The group considers trading profit to be a key benchmark to measure performance and to allow for meaningful year-on-year comparison, as it excludes the effect of the non-cash fair value adjustments of consumable biological assets.

The adjustments below regarding trading profit are not an International Financial Reporting Standards ('IFRS') measure and are shown for illustrative purposes only. It may not fairly present the issuer's financial position, changes in equity, results of operations or cash flows. It does not impact the financial position, changes in equity, results of operations or cash flows.

The financial information is the responsibility of the directors and has not been reviewed or reported on by the company's external auditors.

|  | Year ended<br>30 Jun 2023<br>Rm | Year ended<br>30 Jun 2022<br>Rm |
|--|---------------------------------|---------------------------------|
| Continuing operations                                      |                                 |                                 |
| Trading profit   |                                 |                                 |
| Operating profit before capital items                      | 2 367                           | 2 936                           |
| Net fair value adjustments of consumable biological assets | (24)                            | 77                              |
|  | 2 343                           | 3 013                           |
| Net fair value adjustments of consumable biological assets |                                 |                                 |
| Net fair value adjustments of timber plantations           | (21)                            | 82                              |
| Fair value gain  | (223)                           | (125)                           |
| Decrease due to harvesting                                 | 202                             | 207                             |
| Net fair value adjustments of livestock                    | (3)                             | (5)                             |
| Fair value gain  | (14)                            | (10)                            |
| Decrease due to disposals                                  | 11                              | 5                               |
|  | (24)                            | 77                              |
| Note 10: Capital commitments                               |                                 |                                 |
| Capital expenditure  |                                 |                                 |
| Contracts for capital expenditure authorised               | 1 001                           | 822                             |

Capital expenditure will be financed from cash flow from operating activities and existing borrowing facilities.

#### STATEMENT OF COMPLIANCE

The summary consolidated financial statements have been prepared and presented in accordance with the framework concepts and the measurement and recognition requirements of IFRS, the SAICA Financial Reporting Guides as issued by the Accounting Practices Committee, the financial pronouncements as issued by the Financial Reporting Standards Council, the JSE Limited (JSE') Listings Requirements, as a minimum the information as required by IAS 34 – *Interim Financial Reporting* and the requirements of the Companies Act, No. 71 of 2008 of South Africa. The summary consolidated financial statements have been prepared using accounting policies that comply with IFRS, which are consistent with those applied in the consolidated financial statements for the year ended 30 June 2022.

### BASIS OF PREPARATION

The summary consolidated financial statements are prepared in millions of South African rand ('Rm') on the historical cost basis, except for certain assets and liabilities, which are carried at amortised cost, and derivative financial instruments and consumable biological assets, which are stated at their fair values. The preparation of the consolidated financial statements and summary consolidated financial statements for the year ended 30 June 2023 was supervised by Frans Olivier CA(SA), the group's chief financial officer.

#### ACCOUNTING POLICIES

The accounting policies and methods of computation of the group have been consistently applied to periods presented in the summary consolidated financial statements.

During the current year, the group has adopted all the new and revised standards issued by the International Accounting Standards Board that are relevant to its operations and effective for annual reporting periods beginning on 1 July 2022. The adoption thereof did not have a material impact on the summary consolidated financial statements.

#### FINANCIAL STATEMENTS

The consolidated financial statements for the year, which have been audited by KPMG Inc., and their accompanying unmodified audit report, which includes their key audit matters, are available on the company's website at www.kap.co.za. Information included under the headings Outlook and Operational review and any reference to future financial information included in the summarised consolidated financial information has not been audited or reviewed. The auditor's report does not necessarily report on all the information contained in this announcement. Shareholders are therefore advised that, in order to obtain a full understanding of the nature of the auditor's report and the accompanying financial information (www.kap.co.za). The results were approved by the board of directors on 29 August 2023.

The annual general meeting ('AGM') of KAP shareholders has been scheduled to take place on Tuesday, 21 November 2023 at 15:00 in Stellenbosch.

The notice for the AGM will be published on SENS and dispatched to shareholders in due course.

#### **BUSINESS COMBINATIONS**

Effective 1 July 2022, the group acquired 100% of the shares of Viewmetrics Proprietary Limited and Vantage Soft Proprietary Limited for R14 million and R14.5 million respectively. This resulted in intangible assets of R14 million, net of deferred taxation, being recognised and goodwill of R11 million being raised respectively.

On the same date, the group acquired 51% of the shares and loan claims of Xuba Compounders Proprietary Limited for a purchase price of R13 million.

In addition, the group also acquired 100% of the shares of AVT Cabling Solutions Proprietary Limited, effective 2 December 2022, for a purchase price of R13 million. This resulted in goodwill of R10 million being raised.

### EVENTS AFTER REPORTING DATE

PG Bison's northeastern Cape forest experienced plantation fires, which commenced on 23 August 2023, caused by lightning and extreme weather. While it will take several weeks to properly assess the extent of damage, a high level analysis indicates that approximately 2 600 hectares, 6% of total plantations, were affected. The estimated value of these affected plantations will be quantified in due course. The timber plantations are insured for fire damage, which will compensate the group for any difference between the value affected and the value that can be salvaged and utilised in normal operations.

The directors are not aware of any other significant events after the reporting date that will have a material effect on the group's results or financial position as presented in these summarised consolidated financial statements.

# INDEPENDENT AUDITOR'S REPORT ON THE SUMMARY CONSOLIDATED FINANCIAL STATEMENTS

To the shareholders of KAP Limited

#### Opinion

The summary consolidated financial statements of KAP Limited, which comprise the summarised consolidated statement of financial position as at 30 June 2023, the summarised consolidated income statement and statement of other comprehensive income, summarised consolidated statement of changes in equity and summarised consolidated cash flows for the year then ended, and related notes, are derived from the audited consolidated financial statements of KAP Limited ('the group') for the year ended 30 June 2023.

In our opinion, the accompanying summary consolidated financial statements are consistent, in all material respects, with the audited consolidated financial statements of KAP Limited, on the basis described in the basis of preparation paragraph to the summary consolidated financial statements.

#### Summary consolidated financial statements

The summary consolidated financial statements do not contain all the disclosures required by International Financial Reporting Standards as issued by the International Accounting Standards Board (IFRS) applied in the preparation of the audited consolidated financial statements of the group. Reading the summary consolidated financial statements and our report thereon, therefore, is not a substitute for reading the audited consolidated financial statements and our report thereon.

# The audited consolidated financial statements and our report thereon

We expressed an unmodified audit opinion on the audited consolidated financial statements in our report dated 29 August 2023. That report also includes the communication of key audit matters. Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial statements for the current period.

# Directors' responsibility for the summary consolidated financial statements

The directors are responsible for the preparation of the summary consolidated financial statements on the basis described in the basis of preparation paragraph to the summary consolidated financial statements.

### Auditor's responsibility

Our responsibility is to express an opinion on whether the summary consolidated financial statements are consistent, in all material respects, with the audited consolidated financial statements based on our procedures, which were conducted in accordance with International Standard on Auditing (ISA) 810 (Revised), *Engagements to Report on Summary Financial Statements*.

**KPMG Inc.** Registered auditor

Per IM Engels

Chartered accountant (SA) Registered auditor Director 29 August 2023

The Halyard 4 Christiaan Barnard Street Foreshore Cape Town 8001

# CHANGES TO THE BOARD, BOARD COMMITTEES AND KEY PORTFOLIOS

At the conclusion of the company's AGM held on 21 November 2022, J de V du Toit retired and stepped down from his position as an independent non-executive director of the board.

JA Holtzhausen was appointed as an independent non-executive director of the board on 1 March 2023. He also serves as a member of the human capital and remuneration, the nomination and the investment committees. Following this appointment, the nomination committee has reviewed the composition of the board and its committees, and is satisfied that the board and its committees are well-balanced, and collectively comprise individuals with the necessary skills, expertise and diversity to fulfil their obligations effectively.



### CORPORATE INFORMATION

KAP Limited ('KAP' or 'the company')

Independent non-executive directors: PK Quarmby (Chairperson), KJ Grové (Lead), TC Esau-Isaacs, Z Fuphe, JA Holtzhausen, KT Hopkins, V McMenamin, SH Müller

**Executive directors:** GN Chaplin (Chief executive officer), FH Olivier (Chief financial officer), SP Lunga

Registration number: 1978/000181/06

Share code: KAP

ISIN: ZAE000171963

LEI code: 3789001F51BC0045FD42

**Registered address:** 3rd Floor, Building 2, The Views, Founders Hill Office Park, 18 Centenary Street, Modderfontein, Johannesburg 1645

Postal address: PO Box 2766, Edenvale 1610

Telephone: 010 005 3000

Facsimile: 010 005 3050

E-mail: investors@kap.co.za

**Transfer secretary:** Computershare Investor Services Proprietary Limited, Rosebank Towers, 15 Biermann Avenue, Rosebank 2196

Company secretary: KAP Secretarial Services Proprietary Limited

External auditor: KPMG Inc.

Equity sponsor: PSG Capital Proprietary Limited

Debt sponsor: Nedbank Limited

Announcement date: 30 August 2023