



# **Absa Bank Limited**

**Audited summary consolidated  
financial results for the reporting period  
ended 31 December 2020**

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The Board of Directors (the Board) oversees the Absa Bank Limited activities and holds management accountable for adhering to the risk governance framework. To do so, the Board reviews reports prepared by the businesses, risk and others. They exercise sound independent judgement, and probe and challenge recommendations, as well as decisions made by management.

Finance is responsible for establishing a strong control environment over Absa Bank Limited's financial reporting processes and serves as an independent control function advising business management, escalating identified risks and establishing policies or processes to manage risk.

Finance is led by the Group's Financial Director who reports directly to the Chief Executive Officer. The Financial Director has regular and unrestricted access to the Board as well as to the Group Audit and Compliance Committee (GACC).

Together with the GACC, the Board has reviewed and approved the audited summary consolidated financial results including the reporting changes contained in the announcement released on the Stock Exchange News Services (SENS) on 15 March 2021. The GACC and the Board are satisfied that the details disclosed in the SENS result in the fair presentation of the consolidated financial statements and comply, in all material respects, with the relevant provisions of the Companies Act, JSE Listings Requirements, IFRS and interpretations of IFRS, and SAICA's Reporting Guides.

## Absa Bank Limited

Audited summary consolidated financial results for the reporting period ended 31 December 2020.

Authorised financial services and registered credit provider (NCRCP7)

Registration number: 1986/004794/06

Incorporated in the Republic of South Africa

JSE share code: ABSP

ISIN: ZAE000079810

(Absa, Absa Bank, the Bank or the Company)

These audited summary consolidated financial results were prepared by Absa Group Financial Control under the direction and supervision of the Financial Director, J P Quinn CA(SA).

The financial information (the audited summary consolidated financial results and the consolidated and separate financial statements for the year ended 31 December 2020) is available for inspection at the Company's registered office on weekdays from 09:00 to 16:00.

The consolidated and separate financial statement and full audit opinion, including any key audit matters, will be available at <https://www.absa.africa/absafrica/investor-relations/annual-reports/> when the Bank's consolidated and separate financial statements are released on or about 15 March 2021.

# Profit and dividend announcement

## Declaration of final preference share dividend number 30

### Absa Bank non-cumulative, non-redeemable preference shares (Absa Bank preference shares)

The Absa Bank preference shares have an effective coupon rate of 70% of Absa Bank's prevailing prime overdraft lending rate (prime rate). Absa Bank's current prime rate is 7%.

Notice is hereby given of the preference dividend number 30, equal to 70% of the average prime rate for 1 September 2020 to 28 February 2021. The dividend is payable on Monday, 19 April 2021, to shareholders of the Absa Bank preference shares recorded in the Register of Members of the Company at the close of business on Friday, 16 April 2021.

The Board of Absa Bank confirm that the Bank will satisfy the solvency and liquidity test immediately after completion of the dividend distribution.

Based on the average prime rate, the preference dividend payable for the period 1 September 2020 to 28 February 2021 will be 2 429.86301 cents per Absa Bank preference share.

The dividend will be subject to dividends withholding tax at a rate of 20%. In accordance with paragraphs 11.17(a)(i) to (ix) and 11.17(c) of the JSE Listings Requirements, the following additional information is disclosed:

- The dividend has been declared out of income reserves.
- The local dividend tax rate is twenty per cent (20%).
- The gross local dividend amount is 2 429.86301 cents per preference share for shareholders exempt from the dividend tax.
- The net local dividend for shareholders subject to withholding tax at a rate of 20% amounts to 1 943.89041 cents per preference share.
- Absa Bank currently has 4 944 839 preference shares in issue.
- Absa Bank's income tax reference number is 9575117719.

In compliance with the requirements of Strate, the electronic settlement and custody system used by JSE, the following salient dates for the payment of the dividend are applicable:

|                                     |                          |
|-------------------------------------|--------------------------|
| Last day to trade cum dividend      | Tuesday, 13 April 2021   |
| Shares commence trading ex-dividend | Wednesday, 14 April 2021 |
| Record date                         | Friday, 16 April 2021    |
| Payment date                        | Monday, 19 April 2021    |

Share certificates may not be dematerialised or rematerialised between Wednesday, 14 April 2021 and Friday, 16 April 2021, both dates inclusive. On Monday, 19 April 2020, the dividend will be electronically transferred to the bank accounts of shareholders.

On behalf of the Board

**N R Drutman**  
*Company Secretary*

Johannesburg  
15 March 2021

Absa Bank Limited is a company domiciled in South Africa. Its registered office is 7th Floor, Absa Towers West, 15 Troye Street, Johannesburg, 2001.

# Profit and dividend announcement

for the reporting period ended 31 December

## Overview of results

Absa Bank Limited (the Bank) is a subsidiary of Absa Group Limited (the Group), which is listed on the exchange operated by the JSE Limited. These audited summary consolidated financial results are published to provide information to holders of the Bank's listed non-cumulative, non-redeemable preference shares.

Commentary relating to the Bank's summary consolidated financial results is included in the Group results, as presented to shareholders on 15 March 2021.

## Basis of presentation

### IFRS financial results

The Bank's audited summary consolidated financial results have been prepared in accordance with the recognition and measurement requirements of International Financial Reporting Standards (IFRS), interpretations issued by the IFRS Interpretations Committee (IFRS-IC), the South African Institute of Chartered Accountants' Financial Reporting Guides as issued by the Accounting Practices Committee, Financial Reporting Pronouncements as issued by the Financial Reporting Standards Council, the JSE Limited Listings Requirements and the requirements of the Companies Act of South Africa.

The presentation and disclosures of the audited summary consolidated financial results comply with IAS 34 *Interim Financial Reporting* (IAS 34).

The preparation of financial information requires the use of estimates and assumptions about future conditions. Use of available information and application of judgement are inherent in the formation of estimates. The effects of the Covid-19 pandemic have resulted in significant estimation uncertainty during the year. The accounting policies that are deemed critical to the Bank's results and financial position, in terms of the materiality of the items to which the policies are applied, and which involve a high degree of judgement include the use of assumptions and estimation, impairment of financial assets measured at amortised cost, capitalisation, amortisation and impairment of internally generated intangible assets, fair value measurements, consolidation of structured or sponsored entities, post-retirement benefits, provisions, income taxes, share-based payments and offsetting of financial assets and liabilities.

Further information on changes in estimation uncertainty implemented during the reporting period is further detailed in note 1 to the audited summary consolidated financial results.

In light of the continued anticipated economic impact of Covid-19, the Board has made an assessment of the Bank's ability to continue as a going concern and acknowledged the risk of lower revenue in the medium term. The Board has concluded that there are no material uncertainties that could have cast significant doubt over the Bank's ability to continue as a going concern for at least a year from the date of approval of the annual financial results.

## Accounting policies

The accounting policies applied in preparing the audited summary consolidated financial results are the same as those in place for the reporting period ended 31 December 2019 except for:

- Change in accounting policy in the consolidated statement of cash flows (Consolidated statement of cashflows). The Bank has voluntarily amended the basis on which the statement of cash flows is presented, from the direct to the indirect method. The change has not had an impact on the summarised consolidated statement of cashflows. For further details of the impact of the change refer to note 1.19 in the notes to the consolidated financial statements;
- Amendment to IFRS 9 *Financial Instruments* (IFRS 9), IAS 39 *Financial Instruments: Recognition and Measurement* (IAS 39) and IFRS 7 *Financial Instruments Disclosures* (IFRS 7);
- Amendment to IFRS 3 *Business Combinations* (IFRS 3).

## Auditor's report

Ernst & Young Inc. (EY), the Bank's independent auditor, has audited the annual consolidated and separate financial statements of Absa Bank Limited from which management prepared the summary consolidated financial results. The auditor has expressed an unqualified audit opinion in the consolidated annual financial statements. The audit report, including any key audit matters, is available on the following link: <https://www.absa.africa/absafrica/investor-relations/annual-reports/> as part of the consolidated annual financial statements. The summary consolidated financial results comprise the summary consolidated statement of financial position as at 31 December 2020, the summary consolidated statements of comprehensive income, the summary consolidated statement of changes in equity and the summary consolidated statement of cash flows for the year ended, and selected explanatory notes.

The summary consolidated financial results (page 5 to 51) excluding the section marked as 'unaudited' in Note 1, for the year ended 31 December 2020 have been audited by EY, who have expressed an unqualified opinion. A copy of the auditor's report on the summary consolidated financial results and the independent reporting accountant's report on the normalised financial results is available for inspection at the Bank's registered office.

## Profit and dividend announcement

for the reporting period ended 31 December

### Events after the reporting period

The Board is not aware of any other events (as defined per IAS 10 *Events after the Reporting Period*) after the reporting date of 31 December 2020 up until the date of authorisation of these audited summary consolidated financial results.

On behalf of the Board

**W E Lucas-Bull**  
*Chairman*

Johannesburg  
15 March 2021

**D Mminele**  
*Group Chief Executive*

**J P Quinn**  
*Financial Director*

## Summary consolidated IFRS salient features

for the reporting period ended 31 December

|   | Note | 2020      | 2019      |
|---|------|-----------|-----------|
| <b>Statement of comprehensive income (Rm)</b>                                       |      |           |           |
| Income  |      | 53 687    | 52 757    |
| Operating expenses  |      | 33 202    | 35 116    |
| Profit attributable to ordinary equity holders                                      |      | 1 176     | 7 098     |
| Headline earnings <sup>(1)</sup>  | 7    | 1 402     | 7 320     |
| <b>Statement of financial position</b>  |      |           |           |
| Gross loans and advances to customers (Rm)  |      | 845 114   | 816 445   |
| Total assets (Rm)   |      | 1 286 275 | 1 159 825 |
| Deposits due to customers (Rm)  |      | 794 887   | 677 809   |
| Loans to deposits and debt securities ratio (%)                                     |      | 90.0      | 95.1      |
| Average loans to deposits and debt securities ratio (%)                             |      | 85.4      | 86.5      |
| <b>Financial performance (%)</b>  |      |           |           |
| Return on equity (RoE)  |      | 1.7       | 9.3       |
| Return on average assets (RoA)  |      | 0.1       | 0.64      |
| Return on risk-weighted assets (RoRWA)  |      | 0.23      | 1.34      |
| Stage 3 loans ratio on gross loans and advances                                     |      | 6.18      | 4.47      |
| <b>Operating performance (%)</b>  |      |           |           |
| Net interest margin on average interest-bearing assets                              |      | 3.25      | 3.53      |
| Credit loss ratio on gross loans and advances to customers and banks <sup>(2)</sup> |      | 1.7       | 0.72      |
| Non-interest as a percentage of total income  |      | 38.2      | 39.8      |
| Cost-to-income ratio  |      | 61.8      | 66.6      |
| Jaws  |      | (7)       | —         |
| Effective tax rate  |      | 26.6      | 24.0      |
| <b>Share statistics (million)</b>   |      |           |           |
| Number of ordinary shares in issue  |      | 448.3     | 448.3     |
| Weighted average number of ordinary shares in issue                                 |      | 448.3     | 448.3     |
| Diluted weighted average number of ordinary shares in issue                         |      | 448.3     | 448.3     |
| <b>Share statistics (cents)</b>   |      |           |           |
| Basic earnings per ordinary share (EPS)   |      | 262.3     | 1 583.3   |
| Diluted basic earnings per ordinary share (DEPS)                                    |      | 262.3     | 1 583.3   |
| Headline earnings per ordinary shares (HEPS)  |      | 312.5     | 1 632.6   |
| Diluted headline earnings per ordinary share (DHEPS)                                |      | 312.5     | 1 632.6   |
| Dividend per ordinary share relating to income for the reporting period             |      | —         | 446.1     |
| Dividend cover times (times)  |      | —         | 3.7       |
| Net asset value (NAV) per ordinary share  |      | 18 458    | 18 000    |
| Tangible NAV per ordinary share   |      | 16 311    | 16 065    |
| <b>Capital adequacy (%)</b>   |      |           |           |
| Absa Bank Limited   |      | 15.6      | 16.7      |
| <b>Common Equity Tier 1 (%)</b>   |      |           |           |
| Absa Bank Limited   |      | 10.6      | 11.9      |

<sup>(1)</sup> After allowing for R307m (2019: R352m) profit attributable to preference equity holders and R589m (2019: R435m) profit attributable to additional Tier 1 capital holders.

<sup>(2)</sup> This ratio has been restated in order to correctly reflect the IFRS credit loss ratio on gross loans and advances to customers and banks for the period ended 31 December 2019.

# Summary consolidated statement of financial position

as at 31 December

|   | Note | 2020<br>Rm       | 2019<br>Rm       |
|---|------|------------------|------------------|
| <b>Assets</b>                                       |      |                  |                  |
| Cash, cash balances and balances with central banks |      | 33 812           | 25 485           |
| Investment securities                               |      | 99 489           | 75 230           |
| Loans and advances to banks                         | 3    | 66 113           | 44 993           |
| Trading portfolio assets                            |      | 166 148          | 111 592          |
| Hedging portfolio assets                            |      | 10 998           | 3 355            |
| Other assets  |      | 14 819           | 21 728           |
| Current tax assets                                  |      | 273              | 1 223            |
| Non-current assets held for sale                    | 2    | 136              | 3 706            |
| Loans and advances to customers                     | 3    | 811 162          | 794 382          |
| Loans to Absa Group Companies                       |      | 56 145           | 50 460           |
| Investments in associates and joint ventures        |      | 1 601            | 1 648            |
| Property and equipment                              |      | 13 923           | 15 588           |
| Goodwill and intangible assets                      |      | 9 626            | 8 863            |
| Deferred tax assets                                 |      | 2 030            | 1 572            |
| <b>Total assets</b>                                 |      | <b>1 286 275</b> | <b>1 159 825</b> |
| <b>Liabilities</b>                                  |      |                  |                  |
| Deposits from banks                                 |      | 96 033           | 119 477          |
| Trading portfolio liabilities                       |      | 105 967          | 55 968           |
| Hedging portfolio liabilities                       |      | 4 868            | 1 379            |
| Other liabilities                                   |      | 22 475           | 32 338           |
| Provisions  |      | 2 855            | 2 622            |
| Current tax liabilities                             |      | 3                | 6                |
| Deposits due to customers                           |      | 794 887          | 677 809          |
| Debt securities in issue                            |      | 144 159          | 157 603          |
| Borrowed funds                                      | 4    | 20 621           | 21 282           |
| Deferred tax liabilities                            |      | 8                | 16               |
| <b>Total liabilities</b>                            |      | <b>1 191 876</b> | <b>1 068 500</b> |
| <b>Equity</b>                                       |      |                  |                  |
| <b>Capital and reserves</b>                         |      |                  |                  |
| Attributable to equity holders:                     |      |                  |                  |
| Ordinary share capital                              |      | 304              | 304              |
| Ordinary share premium                              |      | 36 879           | 36 879           |
| Preference share capital                            |      | 1                | 1                |
| Preference share premium                            |      | 4 643            | 4 643            |
| Additional Tier 1 capital                           |      | 7 004            | 5 795            |
| Retained earnings                                   |      | 38 507           | 39 075           |
| Other reserves                                      |      | 7 058            | 4 625            |
|   |      | <b>94 396</b>    | <b>91 322</b>    |
| Non-controlling interest – ordinary shares          |      | 3                | 3                |
| <b>Total equity</b>                                 |      | <b>94 399</b>    | <b>91 325</b>    |
| <b>Total liabilities and equity</b>                 |      | <b>1 286 275</b> | <b>1 159 825</b> |

## Summary consolidated statement of comprehensive income

for the reporting period ended 31 December

|  | Note | 2020<br>Rm    | 2019<br>Rm    |
|--|------|---------------|---------------|
| Net interest income  |      | 33 184        | 31 772        |
| Interest and similar income                                |      | 73 886        | 81 652        |
| Effective interest income                                  |      | 72 113        | 79 871        |
| Other interest income                                      |      | 1 773         | 1 781         |
| Interest expense and similar charges                       |      | (40 702)      | (49 880)      |
| Non-interest income  | 5    | 20 503        | 20 985        |
| Net fee and commission income                              |      | 17 690        | 19 060        |
| Fee and commission income                                  |      | 19 486        | 20 661        |
| Fee and commission expense                                 |      | (1 796)       | (1 601)       |
| Gains and losses from banking and trading activities       |      | 2 284         | 1 485         |
| Gains and losses from investment activities                |      | 3             | 3             |
| Other operating income                                     |      | 526           | 437           |
| <b>Total income</b>  |      | <b>53 687</b> | <b>52 757</b> |
| Impairment losses  | 1    | (15 829)      | (6 032)       |
| <b>Operating income before operating expenses</b>          |      | <b>37 858</b> | <b>46 725</b> |
| Operating expenses   |      | (33 202)      | (35 116)      |
| Other expenses   |      | (1 798)       | (1 456)       |
| Other impairments  | 6    | (437)         | (318)         |
| Indirect taxation  |      | (1 361)       | (1 138)       |
| Share of post-tax results of associates and joint ventures |      | (36)          | 221           |
| <b>Operating profit before income tax</b>                  |      | <b>2 822</b>  | <b>10 374</b> |
| Taxation expense   |      | (750)         | (2 488)       |
| <b>Profit for the reporting period</b>                     |      | <b>2 072</b>  | <b>7 886</b>  |
| <b>Profit attributable to:</b>                             |      |               |               |
| Ordinary equity holders                                    |      | 1 176         | 7 098         |
| Non-controlling interest – ordinary shares                 |      | 0             | 1             |
| Preference equity holders                                  |      | 307           | 352           |
| Additional Tier 1 capital                                  |      | 589           | 435           |
|  |      | 2 072         | 7 886         |
| <b>Earnings per share:</b>                                 |      |               |               |
| Basic earnings per share (cents)                           |      | 262.3         | 1 583.3       |
| Diluted earnings per share (cents)                         |      | 262.3         | 1 583.3       |



# Summary consolidated statement of comprehensive income

for the reporting period ended 31 December

|   | 2020<br>Rm   | 2019<br>Rm   |
|---|--------------|--------------|
| <b>Profit for the reporting period</b>  | <b>2 072</b> | <b>7 886</b> |
| <b>Other comprehensive income</b>   |              |              |
| <b>Items that will not be reclassified to profit or loss</b>  | <b>(162)</b> | <b>(59)</b>  |
| Movement on equity instruments designated at fair value through other comprehensive income (FVOCI)                | (5)          | 9            |
| Fair value (losses)/gains   | (7)          | 11           |
| Deferred tax  | 2            | (2)          |
| Movement on liabilities designated at fair value through profit or loss (FVTPL) due to changes in own credit risk | (82)         | (44)         |
| Fair value gains/(losses)   | (116)        | (61)         |
| Deferred tax  | 34           | 17           |
| Movement in retirement benefit fund assets and liabilities  | (75)         | (24)         |
| Decrease in retirement benefit surplus  | (104)        | (34)         |
| Deferred tax  | 29           | 10           |
| <b>Items that are or may be subsequently reclassified to profit or loss</b>                                       | <b>2 964</b> | <b>449</b>   |
| Movement in cash flow hedging reserve   | 3 997        | 916          |
| Fair value gains  | 9 039        | 2 078        |
| Amount removed from other comprehensive income and recognised in profit or loss                                   | (3 488)      | (806)        |
| Deferred tax  | (1 554)      | (356)        |
| Movement in fair value of debt instruments measured at FVOCI  | (1 033)      | (467)        |
| Fair value losses   | (1 400)      | (629)        |
| Release to profit or loss   | (32)         | (20)         |
| Deferred tax  | 399          | 182          |
| <b>Total comprehensive income for the reporting period</b>  | <b>4 874</b> | <b>8 276</b> |
| <b>Total comprehensive income attributable to:</b>  |              |              |
| Ordinary equity holders   | 3 978        | 7 488        |
| Non-controlling interest – ordinary shares  | —            | 1            |
| Preference shares   | 307          | 352          |
| Additional Tier 1 capital   | 589          | 435          |
|   | <b>4 874</b> | <b>8 276</b> |

## Summary consolidated statement of changes in equity

for the reporting period ended 31 December

|  | Number of<br>ordinary<br>shares <sup>(1)</sup><br>'000 | Share<br>capital<br>Rm | Share<br>premium<br>Rm | Preference<br>share<br>capital<br>Rm | Preference<br>share<br>premium<br>Rm | Additional<br>Tier 1<br>capital<br>Rm |
|--|--|------------------------|------------------------|--------------------------------------|--------------------------------------|---------------------------------------|
| <b>Balance at the end of the previous reporting period</b>                             | <b>448 301</b>   | <b>304</b>             | <b>36 879</b>          | <b>1</b>                             | <b>4 643</b>                         | <b>5 795</b>                          |
| Total comprehensive income   | —  | —                      | —                      | —                                    | 307                                  | 589                                   |
| Profit for the period  | —  | —                      | —                      | —                                    | 307                                  | 589                                   |
| Other comprehensive income   | —  | —                      | —                      | —                                    | —                                    | —                                     |
| Dividends paid during the reporting period   | —  | —                      | —                      | —                                    | (307)                                | —                                     |
| Distributions paid during the reporting period   | —  | —                      | —                      | —                                    | —                                    | (589)                                 |
| Issuance of additional Tier 1 capital  | —  | —                      | —                      | —                                    | —                                    | 1 209                                 |
| Purchase of Group shares in respect of equity-settled share-based payment arrangements | —  | —                      | —                      | —                                    | —                                    | —                                     |
| Movement in share-based payment reserve  | —  | —                      | —                      | —                                    | —                                    | —                                     |
| Transfer from share-based payment reserve  | —  | —                      | —                      | —                                    | —                                    | —                                     |
| Value of employee services   | —  | —                      | —                      | —                                    | —                                    | —                                     |
| Deferred tax   | —  | —                      | —                      | —                                    | —                                    | —                                     |
| Share of post-tax results of associates and joint ventures                             | —  | —                      | —                      | —                                    | —                                    | —                                     |
| Other movements <sup>(2)</sup>   | —  | —                      | —                      | —                                    | —                                    | —                                     |
| <b>Balance at the end of the reporting period</b>                                      | <b>448 301</b>   | <b>304</b>             | <b>36 879</b>          | <b>1</b>                             | <b>4 643</b>                         | <b>7 004</b>                          |

All movements are reflected net of taxation.

<sup>(1)</sup> This includes ordinary shares and 'A' ordinary shares.

<sup>(2)</sup> This relates to an equity distribution to a subsidiary of Absa Group Limited.

2020

| Retained earnings<br>Rm | Total other reserves<br>Rm | Fair value through other comprehensive income reserve<br>Rm | Cash flow hedging reserve<br>Rm | Foreign currency translation reserve<br>Rm | Capital reserve<br>Rm | Share-based payment reserve<br>Rm | Associates and joint ventures reserve<br>Rm | Total equity attributable to equity holders<br>Rm | Non-controlling interest – ordinary shares<br>Rm | Total equity<br>Rm |
|-------------------------|----------------------------|---|---------------------------------|--|-----------------------|-----------------------------------|---|---|--|--------------------|
| 39 075                  | 4 625                      | (480)   | 1 318                           | 1  | 1 422                 | 831                               | 1 533                                       | 91 322  | 3  | 91 325             |
| 1 014                   | 2 964                      | (1 033)   | 3 997                           | —  | —                     | —                                 | —   | 4 874   | —  | 4 874              |
| 1 176                   | —                          | —   | —                               | —  | —                     | —                                 | —   | 2 072   | —  | 2 072              |
| (162)                   | 2 964                      | (1 033)   | 3 997                           | —  | —                     | —                                 | —   | 2 802   | —  | 2 802              |
| (2 000)                 | —                          | —   | —                               | —  | —                     | —                                 | —   | (2 307)   | —  | (2 307)            |
| —                       | —                          | —   | —                               | —  | —                     | —                                 | —   | (589)   | —  | (589)              |
| —                       | —                          | —   | —                               | —  | —                     | —                                 | —   | 1 209   | —  | 1 209              |
| 424                     | —                          | —   | —                               | —  | —                     | —                                 | —   | 424   | —  | 424                |
| —                       | (495)                      | —   | —                               | —  | —                     | (495)                             | —   | (495)   | —  | (495)              |
| —                       | (863)                      | —   | —                               | —  | —                     | (863)                             | —   | (863)   | —  | (863)              |
| —                       | 355                        | —   | —                               | —  | —                     | 355                               | —   | 355   | —  | 355                |
| —                       | 13                         | —   | —                               | —  | —                     | 13                                | —   | 13  | —  | 13                 |
| 36                      | (36)                       | —   | —                               | —  | —                     | —                                 | (36)  | —   | —  | —                  |
| (42)                    | —                          | —   | —                               | —  | —                     | —                                 | —   | (42)  | —  | (42)               |
| 38 507                  | 7 058                      | (1 513)   | 5 315                           | 1  | 1 422                 | 336                               | 1 497                                       | 94 396  | 3  | 94 399             |

## Summary consolidated statement of changes in equity

for the reporting period ended 31 December

|   | Number of<br>ordinary<br>shares <sup>(1)</sup><br>'000 | Share<br>capital<br>Rm | Share<br>premium<br>Rm | Preference<br>share<br>capital<br>Rm | Preference<br>share<br>premium<br>Rm | Additional<br>Tier 1<br>capital<br>Rm |
|---|--|------------------------|------------------------|--------------------------------------|--------------------------------------|---------------------------------------|
| <b>Balance at the end of the previous reporting period</b>                                | 448 301  | 304                    | 36 879                 | 1                                    | 4 643                                | 2 741                                 |
| Impact of adopting new accounting standards at<br>1 January 2019                          |  |                        |                        |                                      |                                      |                                       |
| IFRS 16   | —  | —                      | —                      | —                                    | —                                    | —                                     |
| <b>Adjusted balance at the beginning of the<br/>reporting period</b>                      | 448 301  | 304                    | 36 879                 | 1                                    | 4 643                                | 2 741                                 |
| Total comprehensive income  | —  | —                      | —                      | —                                    | 352                                  | 435                                   |
| Profit for the period   | —  | —                      | —                      | —                                    | 352                                  | 435                                   |
| Other comprehensive income  | —  | —                      | —                      | —                                    | —                                    | —                                     |
| Dividends paid during the reporting period  | —  | —                      | —                      | —                                    | (352)                                | —                                     |
| Transactions with non-controlling interest<br>holders                                     | —  | —                      | —                      | —                                    | —                                    | —                                     |
| Distributions paid during the reporting period  | —  | —                      | —                      | —                                    | —                                    | (435)                                 |
| Issuance of additional Tier 1 capital   | —  | —                      | —                      | —                                    | —                                    | 3 054                                 |
| Purchase of Group shares in respect of equity-settled<br>share-based payment arrangements | —  | —                      | —                      | —                                    | —                                    | —                                     |
| Movement in share-based payment reserve   | —  | —                      | —                      | —                                    | —                                    | —                                     |
| Transfer from share-based payment reserve   | —  | —                      | —                      | —                                    | —                                    | —                                     |
| Value of employee services  | —  | —                      | —                      | —                                    | —                                    | —                                     |
| Deferred tax  | —  | —                      | —                      | —                                    | —                                    | —                                     |
| Share of post-tax results of associates and joint ventures                                | —  | —                      | —                      | —                                    | —                                    | —                                     |
| <b>Balance at the end of the reporting period</b>   | 448 301  | 304                    | 36 879                 | 1                                    | 4 643                                | 5 795                                 |

All movements are reflected net of taxation.

<sup>(1)</sup> This includes ordinary shares and 'A' ordinary shares.

2019

| Retained earnings<br>Rm | Total other reserves<br>Rm | Fair value through other comprehensive income reserve<br>Rm | Cash flow hedging reserve<br>Rm | Foreign currency translation reserve<br>Rm | Capital reserve<br>Rm | Share-based payment reserve<br>Rm | Associates and joint ventures reserve<br>Rm | Total equity attributable to equity holders<br>Rm | Non-controlling interest – ordinary shares<br>Rm | Total equity<br>Rm |
|-------------------------|----------------------------|---|---------------------------------|--|-----------------------|-----------------------------------|---|---|--|--------------------|
| 35 209                  | 3 918                      | (13)  | 402                             | 1  | 1 422                 | 794                               | 1 312                                       | 83 695  | (9)  | 83 686             |
| (198)                   | —                          | —   | —                               | —  | —                     | —                                 | —   | (198)   | —  | (198)              |
| 35 011                  | 3 918                      | (13)  | 402                             | 1  | 1 422                 | 794                               | 1 312                                       | 83 497  | (9)  | 83 488             |
| 7 039                   | 449                        | (467)   | 916                             | —  | —                     | —                                 | —   | 8 275   | 1  | 8 276              |
| 7 098                   | —                          | —   | —                               | —  | —                     | —                                 | —   | 7 885   | 1  | 7 886              |
| (59)                    | 449                        | (467)   | 916                             | —  | —                     | —                                 | —   | 390   | —  | 390                |
| (2 500)                 | —                          | —   | —                               | —  | —                     | —                                 | —   | (2 852)   | —  | (2 852)            |
| —                       | —                          | —   | —                               | —  | —                     | —                                 | —   | —   | 11   | 11                 |
| —                       | —                          | —   | —                               | —  | —                     | —                                 | —   | (435)   | —  | (435)              |
| —                       | —                          | —   | —                               | —  | —                     | —                                 | —   | 3 054   | —  | 3 054              |
| (254)                   | —                          | —   | —                               | —  | —                     | —                                 | —   | (254)   | —  | (254)              |
| —                       | 37                         | —   | —                               | —  | —                     | 37                                | —   | 37  | —  | 37                 |
| —                       | (372)                      | —   | —                               | —  | —                     | (372)                             | —   | (372)   | —  | (372)              |
| —                       | 430                        | —   | —                               | —  | —                     | 430                               | —   | 430   | —  | 430                |
| —                       | (21)                       | —   | —                               | —  | —                     | (21)                              | —   | (21)  | —  | (21)               |
| (221)                   | 221                        | —   | —                               | —  | —                     | —                                 | 221   | —   | —  | —                  |
| 39 075                  | 4 625                      | (480)   | 1 318                           | 1  | 1 422                 | 831                               | 1 533                                       | 91 322  | 3  | 91 325             |

## Summary consolidated statement of cash flows

for the reporting period ended 31 December

|   | Note | 2020<br>Rm     | Restated<br>2019 <sup>(1)</sup><br>Rm |
|---|------|----------------|---------------------------------------|
| <b>Cash generated from other operating activities</b>               |      | <b>2 315</b>   | 5 435                                 |
| Income taxes paid   |      | (258)          | (3 326)                               |
| Net cash generated from other operating activities                  |      | <b>2 573</b>   | 8 761                                 |
| <b>Net cash utilised in investing activities</b>                    |      | <b>(41)</b>    | (5 213)                               |
| Purchase of property and equipment                                  |      | (1 048)        | (2 624)                               |
| Purchase of intangible assets                                       |      | (2 774)        | (2 881)                               |
| Proceeds from sale of non-current assets held for sale              |      | 3 601          | 50                                    |
| Net cash generated from other investing activities                  |      | <b>180</b>     | 242                                   |
| <b>Net cash generated from/(utilised) financing activities</b>      |      | <b>(3 337)</b> | (334)                                 |
| Issue of additional Tier 1 capital                                  |      | 1 209          | 3 054                                 |
| Proceeds from borrowed funds  |      | 2 676          | 1 580                                 |
| Repayment of borrowed funds   |      | (3 733)        | (500)                                 |
| Dividends paid  |      | (2 307)        | (2 841)                               |
| Net cash utilised in other financing activities                     |      | <b>(1 182)</b> | (1 627)                               |
| <b>Net decrease in cash and cash equivalents</b>                    |      | <b>(1 063)</b> | (112)                                 |
| Cash and cash equivalents at the beginning of the reporting period  | 1    | <b>9 846</b>   | 9 958                                 |
| <b>Cash and cash equivalents at the end of the reporting period</b> | 2    | <b>8 783</b>   | 9 846                                 |

## Notes to the summary consolidated statement of cash flows

|  |  |              |       |
|--|--|--------------|-------|
| <b>1. Cash and cash equivalents at the beginning of the reporting period</b> |  |              |       |
| Cash, cash balances and balances with central banks <sup>(2)</sup>           |  | <b>8 898</b> | 9 570 |
| Loans and advances to banks <sup>(3)</sup>                                   |  | <b>948</b>   | 388   |
|  |  | <b>9 846</b> | 9 958 |
| <b>2. Cash and cash equivalents at the end of the reporting period</b>       |  |              |       |
| Cash, cash balances and balances with central banks <sup>(2)</sup>           |  | <b>8 352</b> | 8 898 |
| Loans and advances to banks <sup>(3)</sup>                                   |  | <b>431</b>   | 948   |
|  |  | <b>8 783</b> | 9 846 |

<sup>(1)</sup> For further details refer to note 1.19 in the notes to the consolidated financial statements.

<sup>(2)</sup> Includes coins and bank notes.

<sup>(3)</sup> Includes call advances, which are used as working capital for the Bank.

# Summary notes to the consolidated financial results

for the reporting period ended 31 December

## 1. Impact of Covid-19

As outlined in the profit and dividend announcement on page 10, the Covid-19 pandemic continues to affect global economic developments and has resulted in significant changes to government policies and actions, economic and financial market conditions as well as consumer behaviour. This in turn has had a material impact on the risks to which the Bank is exposed to and the output of financial models, most specifically those used to determine credit risk exposures. The high degree of uncertainty resulting from this has forced the Bank to reassess assumptions, and existing methods of estimation and judgements used in the preparation of these financial results. Furthermore, the temporary payment relief provided to eligible customers as part of the Bank's response created added complexity and there is a risk that actual loss experienced may differ from those suggested by the judgements and assumptions used.

The Bank's response to the Covid-19 pandemic included payment relief to customers, fee waivers, insurance premium relief and the expansion of credit life cover. The most substantial impact on the Bank relates to credit risk. IFRS 9 requires expected credit loss (ECL) allowances to be recognised based on a stage allocation methodology:

- Stage 1 ECL allowance reflects the total losses associated with defaults that are expected to occur within 12 months of the reporting date. Exposures must be moved to stage 2 when a significant increase in credit risk has been observed.
- Stage 2 and stage 3 exposures carry an ECL allowance that is based on the losses expected to occur over the lifetime of the exposure.

The ECL allowance estimation must include an unbiased and probability-weighted estimate of future losses determined by evaluating a range of possible macroeconomic outcomes. IFRS 9 models use the following three parameters in ECL allowance calculations: probability of default (PD), loss given defaults (LGD) and exposure at default (EAD). Significant judgement and estimates are applied when quantifying the ECL allowance on loans and advances, and even more so now as credit models are not calibrated for events such as the Covid-19 crisis. Given the deteriorating macroeconomic environment, specific increases in PDs and LGDs were made in seeking to appropriately capture the Covid-19 environment.

As multiple outbreaks continue to progress and evolve, it is challenging to predict the full extent and duration of their business and economic impact. Management adjustments were therefore required, in addition to the model outputs, to provide a more appropriate assessment of risk for the financial year ended 31 December 2020. These additional management adjustments have required greater governance across the Bank and were robustly challenged and reviewed by the Group Credit Impairment Committee. A revised approach to the estimation of PDs, identification of significant increase in credit risk (stage 2 impairment), forward looking scenarios and the impact on estimated ECL allowances was employed.

This section provides information on the approach taken in estimating ECL allowance. Readers are referred to the Risk management section of the Booklet for all other risk disclosures.

# Summary notes to the consolidated financial results

for the reporting period ended 31 December

## 1. Impact of Covid-19 (continued)

### Payment relief measures

The table below provides information on the relief provided to customers which impacted the estimation of expected credit losses.

|  |   |   |  |                            |              |
|--|---|---|--|----------------------------|--------------|
| Covid-19 customer payment relief                           | The Bank implemented a payment relief programme across segments from March 2020 for eligible customers, allowing customers requiring short-term financial relief, to reduce or defer their monthly instalments to assist with cash flow needs. In anticipation of credit-risk induced pressure on banks' capital, temporary dispensation has been provided by the Prudential Authority at the South African Reserve Bank in relation to relief initiatives where those measures are regarded as short-term liquidity solutions. This dispensation provides that these restructures are not classified as distressed restructures for regulatory purposes, provided that the customers remain up to date once their relief period ends.  |   |  |                            |              |
|  | RBB SA: Given that most customers' credit profiles remained healthy, payment relief was offered to customers in good standing. Retail customers were able to opt in to receive payment relief with revised repayment terms on the full suite of retail lending products. In the second half of the year, additional, more tailored, payment relief was provided to customers through the launch of the "Siyasizana" program, with a key requirement being that customers must make partial payments on any further deferrals. Interest and fees continued to accrue monthly and were capitalised to the customer's loan account. As at 31 December, the vast majority of Absa's payment relief program had been concluded and customers were required to recommence payment.  |   |  |                            |              |
|  | Business customers benefitted from payment relief measures that ranged from proactive payment relief offers to bespoke customer centric solutions.  |   |  |                            |              |
|  | CIB: Customers received tailored solutions specific to their individual circumstances, including interest and/or capital moratoriums, covenant concessions and extensions of maturity dates on expiring facilities.   |   |  |                            |              |
|  | The table below provides the gross carrying value of loans and advances to customers that were granted payment relief during the financial period, together with an analysis of payment behaviour after the relief period ended 31 December 2020:   |   |  |                            |              |
|  | 2020  |   |  |                            |              |
|  |   | Gross carrying amount of payment relief populations as at 31 December 2020 Rm | Gross carrying amount at 31 December 2020 Rm | Percentage of portfolio Rm | Up-to date % |
|  | RBB South Africa  | 149 753   | 538 483                                      | 27.81                      | 92.01        |
|  | Home Loans  | 84 492  | 255 130                                      | 33.12                      | 94.46        |
|  | Vehicle and Asset Finance   | 25 892  | 94 876                                       | 27.29                      | 88.01        |
| Everyday Banking   | 14 587  | 60 573  | 24.08  | 82.28                      |              |
| Card   | 7 927   | 32 715  | 24.23  | 89.94                      |              |
| Personal Loans   | 6 607   | 23 786  | 27.78  | 73.30                      |              |
| Transactions and Deposits                                  | 53  | 4 072   | 1.30   | 54.90                      |              |
| Relationship Banking                                       | 24 782  | 127 851   | 19.38  | 93.59                      |              |
| RBB Other  | —   | 53  | —  | —                          |              |
| CIB South Africa   | 39 793  | 306 111 <sup>(1)</sup>  | 13.00  | 97.41                      |              |
| Head Office, Treasury and other operations in South Africa | —   | 520   | —  | —                          |              |
| Total loans and advances to customers                      | 189 546   | 845 114   | 22.43  | 93.15                      |              |
|  | <sup>(1)</sup> Includes carrying amount of financial assets at fair value through profit and loss   |   |  |                            |              |
| Government guaranteed loan scheme                          | In addition to the above, National Treasury, the South African Reserve Bank (SARB) and commercial banks created a R100bn guaranteed loan scheme to assist businesses. The scheme specifies client eligibility requirements, restrictions on the use of loan proceeds and standardized loan terms. Loans have a repayment holiday of up to 12 months and thereafter interest and capital are required to be paid over 60 months. The SARB provides Absa with a special-purpose funding facility and partial credit guarantee. A portion of the interest levied on client loans is paid to the SARB. This interest accumulates in reserve accounts and will be used to offset losses on client loans. Once the reserve accounts are exhausted, Absa will incur losses of up to 6% of the total notional lent under the scheme. The SARB guarantees all losses in excess of the 6% threshold. When the scheme ends, the SARB will be entitled to withdraw the balances, if any, then remaining in the reserve accounts. As at 31 December 2020, Absa approved R2 331m of loans under the scheme. |   |  |                            |              |



# Summary notes to the consolidated financial results

for the reporting period ended 31 December

## 1. Impact of Covid-19 (continued)

### Macroeconomic scenarios

As indicated above, ECL estimation must reflect an unbiased and probability-weighted estimate of future losses determined by evaluating a range of possible macroeconomic outcomes. While economic activity across South Africa has started to recover due to the easing of lockdown restrictions, economic concerns remain due to higher levels of unemployment and the risk of a possible resurgence of the virus. Such risks have been incorporated in the scenarios used to calculate the Bank's ECL charge at 31 December 2020.

The Bank considers several factors in the development of its macroeconomic scenarios including economic growth/contraction and expected recovery, expected inflation, sector specific impacts, business confidence, property prices, household spending, exchange rate fluctuations, unemployment rates, key fiscal responses initiated by governments and regulatory actions.

A 40% probability weighting was applied to the baseline scenario; with a 30% probability weighting applied to both the upside and downside scenarios.

In the normal course of events the macroeconomic scenarios used to calculate the Bank's ECL charge are refreshed semi-annually by Group Economics. Primary forecasts are updated more regularly. Unexpected large changes in primary forecasts may warrant a revision of the macroeconomic scenarios. Although the Bank revised its 2020 real GDP forecast for South Africa to -7.1% (2021: 3.1%) in January 2021, an improvement over the -9.4% (2021: 3.2%) forecast used for December 2020; the December 2020 macroeconomic scenarios were not revised for the purposes of the financial statements due to the high level of uncertainty in the outlook.

The following table shows the key forecast assumptions for the three economic scenarios for South Africa as at 31 December 2020:

|                       | Baseline |      |      |      |      | Mild upside |      |      |      |      | Mild downside |      |      |      |      |
|-----------------------|----------|------|------|------|------|-------------|------|------|------|------|---------------|------|------|------|------|
|                       | 2020     | 2021 | 2022 | 2023 | 2024 | 2020        | 2021 | 2022 | 2023 | 2024 | 2020          | 2021 | 2022 | 2023 | 2024 |
| Real GDP (%)          | (9.4)    | 3.2  | 1.9  | 1.5  | 1.5  | (8.0)       | 3.2  | 2.6  | 2.6  | 2.5  | (10.8)        | 3.0  | 1.2  | 1.2  | 1.1  |
| CPI (%)               | 3.2      | 3.9  | 4.2  | 4.3  | 4.5  | 3.3         | 4.1  | 4.4  | 4.6  | 4.8  | 3.2           | 3.6  | 3.9  | 4.0  | 4.2  |
| Average repo rate (%) | 4.3      | 3.3  | 3.9  | 4.6  | 4.8  | 4.3         | 2.9  | 3.3  | 4.0  | 4.3  | 4.3           | 3.9  | 5.0  | 5.5  | 5.8  |

The following table shows the key forecast assumptions for the three economic scenarios for South Africa as at 31 December 2019:

|                       | Baseline |      |      |      |      | Mild upside |      |      |      |      | Mild downside |      |      |      |      |
|-----------------------|----------|------|------|------|------|-------------|------|------|------|------|---------------|------|------|------|------|
|                       | 2020     | 2021 | 2022 | 2023 | 2024 | 2020        | 2021 | 2022 | 2023 | 2024 | 2020          | 2021 | 2022 | 2023 | 2024 |
| Real GDP (%)          | 1.5      | 1.7  | 1.8  | 1.6  | 1.6  | 2.9         | 2.6  | 1.8  | 1.4  | 1.5  | (1.4)         | 1.2  | 2.4  | 2.2  | 1.7  |
| CPI (%)               | 5.2      | 5.0  | 5.0  | 4.9  | 5.0  | 3.5         | 3.1  | 3.4  | 4.0  | 4.7  | 8.2           | 6.6  | 5.9  | 5.6  | 5.4  |
| Average repo rate (%) | 6.5      | 6.5  | 6.5  | 6.5  | 6.5  | 4.6         | 5.0  | 4.9  | 5.4  | 5.8  | 9.0           | 8.0  | 8.2  | 7.6  | 7.2  |

The narrative below explains the basis of these economic variables for each of the scenarios.

## Base scenario as at 31 December 2020

### South Africa

2020 witnessed the most difficult economic environment since the early 1930s, both in South Africa and globally. South Africa's economy shrunk by more than a sixth in Q2 as hard lockdown was imposed. An easing of pandemic-related restrictions has allowed some recovery to begin, but overall economic performance remains volatile. Extreme variations in performance between different sectors of the economy depending upon their proximity to the social distancing regulations is a particular feature of this environment, in sharp contrast to the normal business cycle, and as the evolution of the Covid-19 pandemic remains uncertain, the impact on public health, on the economy and on financial markets will each have an unusually high degree of uncertainty. Better understanding of Covid-19 transmission risks, and of the economic impact of various restrictions, and the speed at which vaccines can be rolled out and their efficacy, is expected to allow a better balance between public health and broader economic imperatives even as further outbreaks of the pandemic remain likely.

The rollout of mass vaccination during 2021 is a key assumption of our baseline view that the economy will begin a sustained recovery in 2021. Our expectation is that the economy will recover to 2019 levels of activity only in 2023. The emergence of more virulent strains of the virus raises the potential of an even longer period of heightened uncertainty and strain. Eskom electricity supply poses another downside risk to the forecast. For the economy to grow sustainably faster the government will need to make progress with the implementation of structural reforms. Job losses are likely to be large, while pay restraint and reduced working hours will also weigh on disposable income. Household leverage, as measured by debt to disposable income, rose significantly in 2020 (as income plummets) and is expected to remain above pre-pandemic levels throughout the forecast horizon. Both investment and discretionary spending are expected to remain constrained.

During 2020 short-term interest rates fell to levels last seen in the 1960s. Recent splits in votes of Monetary Policy Committee (MPC) members indicate that the risks are finely balanced. Our base case is for the next move to be up, but only gradually and only from 2022. The housing market surprised with its resilience during 2020, but current House Price Index (HPI) buoyancy is hard to reconcile over the longer term with the likely big hit to household finances.

## Upside scenario as at 31 December 2020

### South Africa

For 2020, the upside scenario is based on an economy that is somewhat more resilient to the pandemic-related constraints in 2020, where subsequent waves of infection are met with more targeted social distancing measures in 2021, and where vaccine rollout is more comprehensive in 2021. National Treasury is able to announce a credible path of fiscal consolidation, whilst government makes demonstrated progress on some structural reforms. Together, these help to improve market confidence, easing long-end funding costs somewhat, and firming business and consumer confidence help generate a more robust improvement in investment, thereby boosting medium-term growth. Improving risk premia allow the SARB to reduce the policy rate somewhat further and leave the policy rate lower for longer than in the baseline scenario. GDP recovers its 2019 levels by late 2023.

# Summary notes to the consolidated financial results

for the reporting period ended 31 December

## 1. Impact of Covid-19 (continued)

### Macroeconomic scenarios (continued)

#### Downside scenario as at 31 December 2020

##### South Africa

Significant outbreaks of Covid-19 persist through 2021 with a slower than baseline rollout of vaccines, leaving consumers and businesses tentative, and requiring frequent, albeit targeted, tightening of pandemic restrictions. Load shedding remains a large and persistent constraint on production throughout 2021 and into 2022. Hamstrung by a lack of political consensus within the ruling party, credible fiscal consolidation remains elusive, causing debt dynamics to worsen further and pushing long-term yields even higher, whilst little progress on structural reforms contributes to trend growth for the economy that is even lower than in baseline. Short-term interest rates are expected to rise from 2021 on the sharply higher risk premia that this scenario would generate.

#### Estimation of probability of default, loss given default and significant increase in credit risk

As the Bank's ECL modelling methodology does not automatically consider the atypical complexity of the current economic environment, management applied these macroeconomic scenarios in conjunction with the following considerations, to determine the appropriate management adjustment when recognising ECL losses for the reporting period.

|  |  |
|--|--|
| <b>Probability of default (PDs) and loss given defaults (LGDs)</b> | <p>PD's and LGD's were adjusted for current and forward-looking information, either on an individual client or portfolio basis. The management adjustment was further updated by applying a scaling factor, where applicable, to the modelled PD's and LGD's. The scaling factor was in turn tested against various qualitative factors including impacted industry exposures. Appropriate sense checks were performed on the quantitative outcomes.</p> <p>These PD and LGD scaling factors are continuously being reassessed as the impacts of Covid-19 pandemic become known and the level of customer distress becomes evident within the models.</p>  |
| <b>Significant increase in credit risk (SICR) events</b>           | <p>Exposures are required to be classified within Stage 2 when a significant increase in credit risk is observed, although the exposure is not yet credit impaired. The assessment of whether an exposure should be transferred from Stage 1 to Stage 2, is a relative measure, where the credit risk at the reporting date is compared to the risk that existed at initial recognition.</p> <p>A request for payment relief was not considered the sole indicator that a SICR event had occurred. All available information was considered, including whether a client is experiencing a short-term liquidity constraint, the respective industry and the anticipated arrears in a Covid-19 environment when determining whether a SICR event occurred. This methodology was tested against international guidelines and those issued by the Prudential Authority at the South African Reserve Bank to ensure that the Bank's approach was appropriate. Once an exposure has exited payment relief, all facts and circumstances are considered to determine the appropriate impairment stage.</p> |

#### Impairment losses pre- and post-management adjustments

The table below provides a breakdown of the total ECL recognised at 31 December 2020 to reflect the impairment charge calculated using the Bank's approved models together with the macroeconomic variable management adjustment.

|   | December<br>2020   |   | June<br>(unaudited)<br>2020                                  |   | December<br>2019  |
|---|--|---|--|---|---|
|   | Macroeconomic<br>variables<br>management<br>adjustment<br>Rm | Total<br>Impairment<br>losses<br>including<br>management<br>adjustments<br>Rm | Macroeconomic<br>variables<br>management<br>adjustment<br>Rm | Total<br>Impairment<br>losses<br>including<br>management<br>adjustments<br>Rm | Total<br>Impairment<br>losses<br>including<br>management<br>adjustments<br>Rm |
| <b>RBB South Africa</b>   | <b>3 368</b>   | <b>13 876</b>   | <b>3 367</b>   | <b>9 506</b>  | <b>5 682</b>  |
| Home Loans  | 950  | 2 189   | 950  | 1 750   | 182   |
| Vehicle and Asset Finance   | 926  | 3 062   | 926  | 2 129   | 1 099   |
| Everyday Banking  | 1 021  | 6 582   | 1 023  | 4 280   | 4 082   |
| Card  | 472  | 3 128   | 475  | 2 070   | 1 965   |
| Personal Loans  | 466  | 2 893   | 466  | 1 867   | 1 610   |
| Transactional and Deposits  | 83   | 561   | 82   | 343   | 507   |
| Relationship Banking  | 471  | 2 042   | 468  | 1 348   | 322   |
| RBB Other   | —  | 1   | —  | (1)   | (3)   |
| <b>CIB South Africa</b>   | <b>776</b>   | <b>1 951</b>  | <b>776</b>   | <b>1 657</b>  | <b>367</b>  |
| <b>Head Office, Treasury and other operations in South Africa</b> | <b>—</b>   | <b>2</b>  | <b>—</b>   | <b>(1)</b>  | <b>(17)</b>   |
| <b>Total</b>  | <b>4 144</b>   | <b>15 829</b>   | <b>4 143</b>   | <b>11 162</b>   | <b>6 032</b>  |

# Summary notes to the consolidated financial results

for the reporting period ended 31 December

## 1. Impact of Covid-19 (continued)

### Sensitivity of expected credit losses

Given the level of uncertainty required in the determination of ECL, the Bank has conducted a sensitivity analysis in order to indicate the impact on the ECL when assigning a probability weighting of 100% to each macroeconomic variable scenario. The analysis only reflects the impact of changing the probability assigned to each scenario to a 100% and does not include management adjustments required to provide a more appropriate assessment of risk.

|  | Absa Bank Group (Rm) | % Change Rm |
|--|----------------------|-------------|
| ECL allowance on stage 1 and stage 2 loans and advances to bank and customers. | 11 281               | —           |
| Baseline   | 11 178               | (1)         |
| Upside   | 9 952                | (12)        |
| Downside   | 12 768               | 13          |

In addition, the impact on expected credit losses were analysed should 5% of the gross carrying of the Bank's loans and advances to customers in stage 1 experience a SICR and move to stage 2 as at 31 December 2020. The ECL changes below include the effect on undrawn committed facilities and guarantees which are reflected as 'provisions' in the statement of financial position. This impact has been presented below:

|     | Stage 2                                |                                       |
|-----|--|---------------------------------------|
|     | Increase in gross carrying amount (Rm) | Increase in expected credit loss (Rm) |
| RBB | 21 564                                 | 1 952                                 |
| CIB | 12 768                                 | 24                                    |

### Single name impairments

The impairment losses have been adversely impacted by increased level of risk for single name wholesale exposures that have specifically been affected by Covid-19. The Bank continuously monitored these exposures through the Group Distressed Assets Committee to ensure any potential risk was appropriately identified, mitigated, and/or adequately provided for. As at 31 December 2020 the following impairment losses were raised for single name exposures.

|                      | December 2020 (Rm) | June (unaudited) 2020 Rm |
|----------------------|--------------------|--------------------------|
| Relationship Banking | 287                | 246                      |
| CIB                  | 1 040              | 662                      |
| <b>Total</b>         | <b>1 327</b>       | <b>908</b>               |

# Summary notes to the consolidated financial results

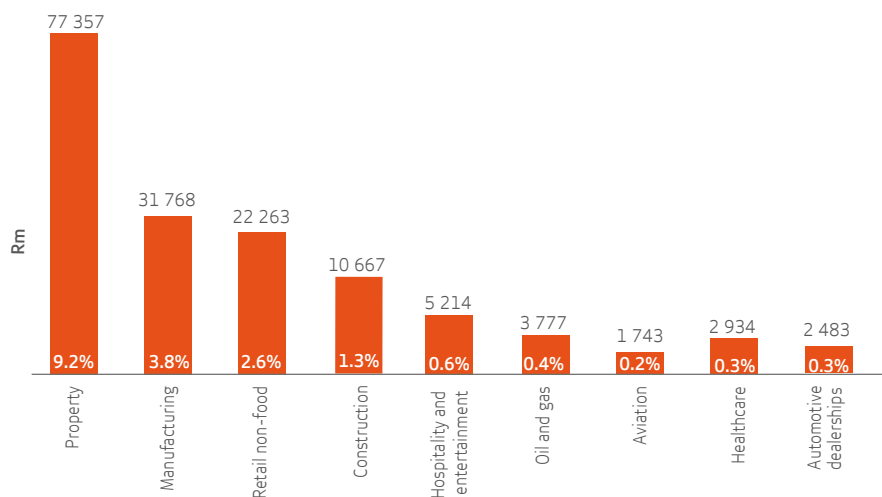
for the reporting period ended 31 December

## 1. Impact of Covid-19 (continued)

### Wholesale lending in key Covid-19 impacted industries

In addition to the disclosure provided above, the graph below provides a view of the Bank's wholesale exposure (across CIB and Relationship Banking), in R'millions and as a percentage of total gross loans and advances, to industries that have been significantly impacted by the Covid-19 pandemic:

Concentration risk exposures (% of total loans)



### Other estimates and judgements

Other estimates and judgements utilised in preparing the Bank's financial results have been impacted by the advent of the pandemic. The table below provides detail of key estimates and judgements.

|  |  |
|--|--|
| <b>Impairment of internally generated intangible assets, property and equipment and goodwill</b> | <p>The far-reaching effects of the pandemic indicate that the Bank's internally generated intangible assets, property and equipment, and goodwill may potentially be impaired, and the Bank therefore carried out impairment tests on these assets. The recoverable amount of each asset is the higher of the asset's fair value less costs to sell and its value in use or the value in use of the cash generating unit to which it belongs. The Bank uses approved projected cash flow forecasts for the period up until the end of 2023, with a terminal value thereafter. The long-term growth rate assumptions used in the impairment calculations were revised from 0.0% - 10.0% as at 31 December 2019 to <b>0.0% - 8.1%</b> at 31 December 2020. The discount rates used have been adjusted from 12.9% - 22.5% as at 31 December 2019 to <b>10.7% - 30%</b> at 31 December 2020. A sensitivity analysis was performed on the assumptions and even if the estimated discount rate and/or growth rate was changed by 100 and 200 basis points respectively, no additional impairment loss would be recognised.</p> <p>At 31 December 2020, the Bank recognised impairment losses on internally generated intangible assets, property and equipment and goodwill of <b>R409m</b> (2019: R318m).</p> |
| <b>Post-retirement benefits</b>  | <p>While the Absa Pension Fund meets the definition of a defined benefit pension plan, the majority of the Bank's employees are part of the defined contribution portion of the fund, and as a result the Bank's actuarial risk exposure is limited.</p> <p>Defined benefit pension plan valuations are determined using actuarial assumptions and due to the long-term nature of these plans, such estimates are subject to significant uncertainty. These include: inflation <b>5.2%</b> (2019: 5.2%) and future salary increases 6.2% (2019: 6.2%).</p> <p>Furthermore, IAS 19 limits the recognition of any pension fund surpluses depending on the fund's statutory rules. Although the statutory valuation of the Absa Pension Fund continues to indicate that the value of pension fund assets exceeds the actuarially determined liability, the valuation indicated negative returns attributable to the employer. The above resulted in adjustments to the amounts recognised at 31 December 2020. The negative returns attributable to the employer for the Absa Pension Fund resulted in a decrease in other comprehensive income (after tax) of <b>R104m</b> (2019: R24m decrease).</p>  |
| <b>Hedge accounting</b>  | <p>Cash flow hedges are used by the Bank to protect against the potential cash flow variability arising from the Bank exposure to interest rate and foreign currency risk. The Bank's structural interest rate hedge in South Africa represents its most significant cash flow hedge. An assessment of the Bank's hedge accounting position and the applied risk management strategy showed no significant changes to the way the Bank manages its risk. At 31 December 2020, the Bank recognised a net increase (after tax) of <b>R3 997m</b> (2019: R913m) in other comprehensive income relating to its cash flow hedging activities following a reduction in the benchmark interest rates. The net increase is after a release of <b>R3 488m</b> (2019: R 806m) into the statement of comprehensive income. Furthermore, there has been minimal impact of Covid-19 effects on hedge ineffectiveness recognised during the period ended 31 December 2020.</p>   |

## Summary notes to the consolidated financial results

for the reporting period ended 31 December

### 2. Non-current assets and non-current liabilities held for sale

The following movements in non-current assets and non-current liabilities held for sale occurred during the current reporting period:

- RBB South Africa disposed the Edcon loan book with a carrying amount of **R3 685m**.
- Head Office, Treasury and other operations in South Africa transferred property and equipment with a carrying amount of **R132m** to non-current assets held for sale and a **R17m** impairment was recognised on remaining assets previously classified as held for sale.

The following movements in non-current assets and non-current liabilities held for sale were effected during the previous reporting period:

- RBB South Africa transferred the Edcon loan book with a carrying amount of R3 685m to non-current assets held for sale.
- Head Office, Treasury and other operations in South Africa transferred property and equipment with a carrying amount of R21m to non-current assets held for sale.
- Head Office, Treasury and other operations in South Africa disposed of property and equipment with a carrying amount of R50m.

# Summary notes to the consolidated financial results

for the reporting period ended 31 December

## 3. Loans and advances

### 3.1 ECL analysis by market segment and class of credit exposure

The following table sets out the breakdown of the ECL for loans and advances to customers and undrawn facilities:

|   | Carrying amount of financial assets measured at fair value through profit or loss Rm | Gross carrying amount Rm | ECL allowance Rm | ECL coverage % |
|---|--|--------------------------|------------------|----------------|
| <b>RBB South Africa</b>   | —  | 431 285                  | 4 246            | 0.98           |
| Home Loans  | —  | 210 737                  | 665              | 0.32           |
| Vehicle and Asset Finance   | —  | 76 556                   | 934              | 1.22           |
| Everyday Banking  | —  | 41 379                   | 1 846            | 4.46           |
| Card  | —  | 24 260                   | 1 074            | 4.43           |
| Personal Loans  | —  | 14 895                   | 642              | 4.31           |
| Transactions and Deposits   | —  | 2 224                    | 130              | 5.85           |
| Relationship Banking  | —  | 102 613                  | 801              | 0.78           |
| RBB Other   | —  | —                        | —                | —              |
| <b>CIB South Africa</b>   | 63 901   | 195 356                  | 1 318            | 0.67           |
| <b>Head Office, Treasury and other operations in South Africa</b> | —  | 298                      | (137)            | —              |
| Loans and advances to customers                                   | —  | 298                      | 5                | 1.68           |
| Reclassification to provisions <sup>(1)</sup>                     | —  | —                        | (142)            | —              |
| <b>Loans and advances to customers</b>                            | 63 901   | 626 939                  | 5 427            | 0.87           |
| <b>Loans and advances to banks</b>                                | 31 830   | 32 697                   | 18               | 0.06           |
| <b>Total loans and advances to customers and banks</b>            | 95 731   | 659 636                  | 5 445            | 0.83           |

|   | Carrying amount of financial assets measured at fair value through profit or loss Rm | Gross carrying amount Rm | ECL allowance Rm | ECL coverage % |
|---|--|--------------------------|------------------|----------------|
| <b>RBB South Africa</b>   | —  | 443 382                  | 2 977            | 0.67           |
| Home Loans  | —  | 210 223                  | 293              | 0.14           |
| Vehicle and Asset Finance   | —  | 73 684                   | 608              | 0.83           |
| Everyday Banking  | —  | 45 000                   | 1 211            | 2.69           |
| Card  | —  | 24 493                   | 650              | 2.65           |
| Personal Loans  | —  | 18 046                   | 467              | 2.59           |
| Transactions and Deposits   | —  | 2 461                    | 94               | 3.82           |
| Relationship Banking  | —  | 114 475                  | 865              | 0.76           |
| RBB Other   | —  | —                        | —                | —              |
| <b>CIB South Africa</b>   | 67 656   | 200 837                  | 503              | 0.25           |
| <b>Head Office, Treasury and other operations in South Africa</b> | —  | 310                      | (229)            | —              |
| Loans and advances to customers                                   | —  | 310                      | 12               | 3.87           |
| Reclassification to provisions <sup>(1)</sup>                     | —  | —                        | (241)            | —              |
| <b>Loans and advances to customers</b>                            | 67 656   | 644 529                  | 3 251            | 0.50           |
| <b>Loans and advances to banks</b>                                | 29 453   | 15 039                   | 17               | 0.11           |
| <b>Total loans and advances to customers and banks</b>            | 97 109   | 659 568                  | 3 268            | 0.50           |

<sup>(1)</sup> This represents the ECL allowance on undrawn facilities which has resulted in the ECL allowance on loans and advances exceeding the carrying amount of the drawn exposure. To the extent that such occurs, a 'provision' is recognised on the Group's statement of financial position.

2020

| Stage 2                     |                     |                   | Stage 3                     |                     |                   | Net carrying amount<br>Rm |
|-----------------------------|---------------------|-------------------|-----------------------------|---------------------|-------------------|---------------------------|
| Gross carrying amount<br>Rm | ECL allowance<br>Rm | ECL coverage<br>% | Gross carrying amount<br>Rm | ECL allowance<br>Rm | ECL coverage<br>% |                           |
| 56 868                      | 5 703               | 10.03             | 50 329                      | 21 596              | 42.91             | 506 937                   |
| 20 581                      | 552                 | 2.68              | 23 812                      | 6 234               | 26.18             | 247 679                   |
| 10 605                      | 1 237               | 11.66             | 7 716                       | 3 575               | 46.33             | 89 131                    |
| 7 896                       | 2 686               | 34.02             | 11 296                      | 8 313               | 73.59             | 47 726                    |
| 3 435                       | 1 552               | 45.18             | 5 020                       | 3 979               | 79.26             | 26 110                    |
| 3 300                       | 797                 | 24.15             | 5 590                       | 3 936               | 70.41             | 18 410                    |
| 1 161                       | 337                 | 29.03             | 686                         | 398                 | 58.02             | 3 206                     |
| 17 786                      | 1 228               | 6.90              | 7 452                       | 3 422               | 45.92             | 122 400                   |
| —                           | —                   | —                 | 53                          | 52                  | 98.11             | 1                         |
| 40 827                      | 377                 | 0.92              | 6 028                       | 1 165               | 19.33             | 303 252                   |
| 222                         | (248)               | —                 | —                           | (68)                | —                 | 973                       |
| 222                         | —                   | —                 | —                           | —                   | —                 | 515                       |
| —                           | (248)               | —                 | —                           | (68)                | —                 | 458                       |
| 97 917                      | 5 832               | 5.96              | 56 357                      | 22 693              | 40.27             | 811 162                   |
| 1 608                       | 4                   | 0.25              | —                           | —                   | —                 | 66 113                    |
| 99 525                      | 5 836               | 5.86              | 56 357                      | 22 693              | 40.27             | 877 275                   |

2019

| Stage 2                     |                     |                   | Stage 3                     |                     |                   | Net carrying amount<br>Rm |
|-----------------------------|---------------------|-------------------|-----------------------------|---------------------|-------------------|---------------------------|
| Gross carrying amount<br>Rm | ECL allowance<br>Rm | ECL coverage<br>% | Gross carrying amount<br>Rm | ECL allowance<br>Rm | ECL coverage<br>% |                           |
| 36 802                      | 3 381               | 9.19              | 36 741                      | 14 781              | 40.23             | 495 786                   |
| 13 825                      | 235                 | 1.70              | 18 780                      | 4 909               | 26.14             | 237 391                   |
| 7 996                       | 622                 | 7.78              | 5 254                       | 1 963               | 37.36             | 83 741                    |
| 6 880                       | 1 998               | 29.04             | 7 367                       | 5 337               | 72.44             | 50 701                    |
| 2 886                       | 1 188               | 41.16             | 3 717                       | 2 889               | 77.72             | 26 369                    |
| 2 788                       | 489                 | 17.54             | 3 107                       | 2 128               | 68.49             | 20 857                    |
| 1 206                       | 321                 | 26.62             | 543                         | 320                 | 58.93             | 3 475                     |
| 8 101                       | 526                 | 6.49              | 5 287                       | 2 520               | 47.66             | 123 952                   |
| —                           | —                   | —                 | 53                          | 52                  | 98.11             | 1                         |
| 28 905                      | 316                 | 1.09              | 1 803                       | 615                 | 34.11             | 297 767                   |
| 9                           | (269)               | —                 | —                           | (12)                | —                 | 829                       |
| 9                           | —                   | —                 | —                           | —                   | —                 | 307                       |
| —                           | (269)               | —                 | —                           | (12)                | —                 | 522                       |
| 65 716                      | 3 428               | 5.22              | 38 544                      | 15 384              | 39.91             | 794 382                   |
| 521                         | 3                   | 0.58              | —                           | —                   | —                 | 44 993                    |
| 66 237                      | 3 431               | 5.18              | 38 544                      | 15 384              | 39.91             | 839 375                   |

## Summary notes to the consolidated financial results

for the reporting period ended 31 December

### 3. Loans and advances (continued)

#### 3.2 Reconciliation of ECL allowance

The following table sets out the breakdown of the ECL for loans and advances to customers and undrawn facilities:

| 2020   |                     |                     |   |                                |
|--|---------------------|---------------------|---|--------------------------------|
|  | RBB South Africa Rm | CIB South Africa Rm | Head Office, Treasury and other Operations in South Africa Rm | Total expected credit losses % |
| <b>Loans and advances to customers</b>   | <b>31 545</b>       | <b>2 860</b>        | <b>(453)</b>  | <b>33 952</b>                  |
| Stage 1  | 4 246               | 1 318               | (137)   | 5 427                          |
| Stage 2  | 5 703               | 377                 | (248)   | 5 832                          |
| Stage 3  | 21 596              | 1 165               | (68)  | 22 693                         |
| <b>Undrawn facilities</b>  | <b>—</b>            | <b>—</b>            | <b>458</b>  | <b>458</b>                     |
| Stage 1  | —                   | —                   | 142   | 142                            |
| Stage 2  | —                   | —                   | 248   | 248                            |
| Stage 3  | —                   | —                   | 68  | 68                             |
| <b>Total ECL allowance on loans and advances to customers and undrawn facilities</b> | <b>31 545</b>       | <b>2 860</b>        | <b>5</b>  | <b>34 410</b>                  |

| 2019   |                     |                     |   |                                |
|--|---------------------|---------------------|---|--------------------------------|
|  | RBB South Africa Rm | CIB South Africa Rm | Head Office, Treasury and other Operations in South Africa Rm | Total expected credit losses % |
| <b>Loans and advances to customers</b>   | <b>21 137</b>       | <b>1 434</b>        | <b>(510)</b>  | <b>22 061</b>                  |
| Stage 1  | 2 977               | 503                 | (229)   | 3 251                          |
| Stage 2  | 3 380               | 316                 | (269)   | 3 427                          |
| Stage 3  | 14 780              | 615                 | (12)  | 15 383                         |
| <b>Undrawn facilities</b>  | <b>—</b>            | <b>—</b>            | <b>522</b>  | <b>522</b>                     |
| Stage 1  | —                   | —                   | 241   | 241                            |
| Stage 2  | —                   | —                   | 269   | 269                            |
| Stage 3  | —                   | —                   | 12  | 12                             |
| <b>Total ECL allowance on loans and advances to customers and undrawn facilities</b> | <b>21 137</b>       | <b>1 434</b>        | <b>12</b>   | <b>22 583</b>                  |



## Summary notes to the consolidated financial results

for the reporting period ended 31 December

### 3. Loans and advances (continued)

#### 3.2 Reconciliation of ECL allowance (continued)

The following table sets out a reconciliation of the opening and closing ECL for loans and advances to customers, by market segment:

| 2020  |                        |                        |  |   |
|---|------------------------|------------------------|--|---|
|   | RBB South Africa<br>Rm | CIB South Africa<br>Rm | Head Office,<br>Treasury and<br>other<br>Operations in<br>South Africa<br>Rm | Total<br>expected<br>credit losses<br>% |
| <b>Loans and advances to customers at amortised cost and undrawn facilities</b> |                        |                        |  |   |
| <b>Balances at the beginning of the reporting period</b>                        | 21 137                 | 1 434                  | 12   | 22 583                                  |
| Stage 1   | 2 977                  | 503                    | 12   | 3 492                                   |
| Stage 2   | 3 380                  | 316                    | —  | 3 696                                   |
| Stage 3   | 14 780                 | 615                    | —  | 15 395                                  |
| <b>Transfers between stages</b>   | —                      | —                      | —  | —                                       |
| Stage 1 net transfers   | 505                    | (18)                   | —  | 487                                     |
| Stage 2 net transfers   | (1 435)                | 94                     | —  | (1 341)                                 |
| Stage 3 net transfers   | 930                    | (76)                   | —  | 854                                     |
| Impairment losses raised and interest in suspense                               | 15 438                 | 1 971                  | (7)  | 17 402                                  |
| Amounts written off   | (5 030)                | (545)                  | —  | (5 575)                                 |
| <b>Balance at the end of the reporting period</b>                               | 31 545                 | 2 860                  | 5  | 34 410                                  |
| Stage 1   | 4 246                  | 1 318                  | 5  | 5 569                                   |
| Stage 2   | 5 703                  | 377                    | —  | 6 080                                   |
| Stage 3   | 21 596                 | 1 165                  | —  | 22 761                                  |

| 2019  |                        |                        |  |   |
|---|------------------------|------------------------|--|---|
|   | RBB South Africa<br>Rm | CIB South Africa<br>Rm | Head Office,<br>Treasury and<br>other<br>Operations in<br>South Africa<br>Rm | Total<br>expected<br>credit losses<br>% |
| <b>Loans and advances to customers at amortised cost and undrawn facilities</b> |                        |                        |  |   |
| <b>Balances at the beginning of the reporting period</b>                        | 20 172                 | 2 698                  | 6  | 22 876                                  |
| Stage 1   | 2 682                  | 415                    | 6  | 3 103                                   |
| Stage 2   | 3 255                  | 305                    | —  | 3 560                                   |
| Stage 3   | 14 235                 | 1 978                  | —  | 16 213                                  |
| <b>Transfers between stages</b>   | —                      | —                      | —  | —                                       |
| Stage 1 net transfers   | 820                    | 14                     | —  | 834                                     |
| Stage 2 net transfers   | (1 176)                | (23)                   | —  | (1 199)                                 |
| Stage 3 net transfers   | 356                    | 9                      | —  | 365                                     |
| Impairment losses raised and interest in suspense                               | 7 417                  | 538                    | 6  | 7 961                                   |
| Amounts written off   | (5 644)                | (1 802)                | —  | (7 446)                                 |
| Transfer to non-current assets held for sale                                    | (808)                  | —                      | —  | (808)                                   |
| <b>Balance at the end of the reporting period</b>                               | 21 137                 | 1 434                  | 12   | 22 583                                  |
| Stage 1   | 2 977                  | 503                    | 12   | 3 492                                   |
| Stage 2   | 3 380                  | 316                    | —  | 3 696                                   |
| Stage 3   | 14 780                 | 615                    | —  | 15 395                                  |

## Summary notes to the consolidated financial results

for the reporting period ended 31 December

### 4. Borrowed funds

During the reporting period the significant movements in borrowed funds were as follows: **R2 676m** (2019: R1 580m) of subordinated notes were issued and **R3 733m** (2019: R500m) were redeemed.

### 5. Disaggregation of non-interest income

The following table disaggregates non-interest income splitting it into income received from contracts with customers by major service lines and per reportable segment, and other items making up non-interest income:

|   | 2020                |                     |   |                                    |               |
|---|---------------------|---------------------|---|------------------------------------|---------------|
|   | RBB South Africa Rm | CIB South Africa Rm | Head Office, Treasury and other operations in South Africa Rm | Barclays PLC separation effects Rm | Total Rm      |
| Fee and commission income from contracts with customers | 17 221              | 2 272               | (7)   | —                                  | 19 486        |
| Consulting and administration fees                      | 307                 | 15                  | 92  | —                                  | 414           |
| Transactional fees and commissions                      | 14 262              | 1 667               | (8)   | —                                  | 15 921        |
| Cheque accounts   | 4 945               | 134                 | —   | —                                  | 5 079         |
| Credit cards  | 1 712               | —                   | —   | —                                  | 1 712         |
| Electronic banking                                      | 4 185               | 1 015               | —   | —                                  | 5 200         |
| Other <sup>(1)</sup>                                    | 1 787               | 516                 | (7)   | —                                  | 2 296         |
| Savings accounts  | 1 633               | 2                   | (1)   | —                                  | 1 634         |
| Merchant income   | 1 925               | —                   | —   | —                                  | 1 925         |
| Trust and other fiduciary services fees                 | 53                  | 33                  | —   | —                                  | 86            |
| Other fees and commissions                              | 45                  | 193                 | (93)  | —                                  | 145           |
| Insurance commissions received                          | 612                 | —                   | —   | —                                  | 612           |
| Investment banking fees                                 | 17                  | 364                 | 2   | —                                  | 383           |
| Other income from contracts with customers              | 60                  | —                   | 35  | —                                  | 95            |
| Other non-interest income, net of expenses              | (486)               | 1 228               | 25  | 155                                | 922           |
| <b>Total non-interest income</b>                        | <b>16 795</b>       | <b>3 500</b>        | <b>53</b>   | <b>155</b>                         | <b>20 503</b> |

<sup>(1)</sup> Includes fees on mortgage loans and foreign currency transactions.

## Summary notes to the consolidated financial results

for the reporting period ended 31 December

### 5. Disaggregation of non-interest income (continued)

|   | 2019                      |                           |   |   |               |
|---|---------------------------|---------------------------|---|---|---------------|
|   | RBB South<br>Africa<br>Rm | CIB South<br>Africa<br>Rm | Head Office,<br>Treasury and<br>other<br>operations<br>in South<br>Africa<br>Rm | Barclays PLC<br>separation<br>effects<br>Rm | Total<br>Rm   |
| Fee and commission income from contracts with customers | 18 590                    | 2 184                     | (113)   | —   | 20 661        |
| Consulting and administration fees                      | 283                       | 19                        | —   | —   | 302           |
| Transactional fees and commissions                      | 15 660                    | 1 634                     | (19)  | —   | 17 275        |
| Cheque accounts   | 5 334                     | 138                       | (1)   | —   | 5 471         |
| Credit cards  | 2 276                     | —                         | —   | —   | 2 276         |
| Electronic banking                                      | 4 377                     | 1 020                     | —   | —   | 5 397         |
| Other <sup>(1)</sup>                                    | 1 679                     | 476                       | (19)  | —   | 2 136         |
| Savings accounts  | 1 994                     | —                         | 1   | —   | 1 995         |
| Merchant income   | 1 902                     | —                         | —   | —   | 1 902         |
| Trust and other fiduciary services fees                 | 67                        | 4                         | 1   | —   | 72            |
| Other fees and commissions                              | 39                        | 178                       | (96)  | —   | 121           |
| Insurance commissions received                          | 593                       | —                         | —   | —   | 593           |
| Investment banking fees                                 | 46                        | 349                       | 1   | —   | 396           |
| Other income from contracts with customers              | 57                        | —                         | 7   | —   | 64            |
| Other non-interest income, net of expenses              | (363)                     | 596                       | 59  | (32)  | 260           |
| <b>Total non-interest income</b>                        | <b>18 284</b>             | <b>2 780</b>              | <b>(47)</b>   | <b>(32)</b>                                 | <b>20 985</b> |

<sup>(1)</sup> Includes fees on mortgage loans and foreign currency transactions.

## Summary notes to the consolidated financial results

for the reporting period ended 31 December

### 6. Other impairments

|   | 2020<br>Rm | 2019<br>Rm |
|---|------------|------------|
| Intangible assets <sup>(1)</sup>                            | 191        | 121        |
| Investments in associates and joint ventures <sup>(2)</sup> | 11         | —          |
| Non-current assets held for sale <sup>(3)</sup>             | 17         | —          |
| Property and equipment <sup>(4)</sup>                       | 218        | 197        |
|   | 437        | 318        |

### 7. Headline earnings

|  | 2020        |                          | 2019        |                          |
|--|-------------|--------------------------|-------------|--------------------------|
|  | Gross<br>Rm | Net <sup>(5)</sup><br>Rm | Gross<br>Rm | Net <sup>(5)</sup><br>Rm |
| Headline earnings is determined as follows:                                    |             |                          |             |                          |
| Profit attributable to ordinary equity holders of the Bank                     |             | 1 176                    |             | 7 098                    |
| Total headline earnings adjustments:   |             | 226                      |             | 222                      |
| IFRS 3 – Gain on bargain purchase  | (86)        | (86)                     | —           | —                        |
| IFRS 5 – Re-measurement of non-current assets held for sale                    | 17          | 13                       | (9)         | (6)                      |
| IAS 16 – Profit on disposal of property and equipment                          | (54)        | (42)                     | (6)         | (4)                      |
| IAS 28 – Impairment of investments in associates and joint ventures            | 11          | 11                       | —           | —                        |
| IAS 36 – Impairment of property and equipment                                  | 218         | 158                      | 197         | 145                      |
| IAS 36 – Impairment of intangible assets                                       | 191         | 172                      | 121         | 87                       |
| <b>Headline earnings/diluted headline earnings</b>                             |             | <b>1 402</b>             |             | <b>7 320</b>             |
| <b>Headline earnings per share/diluted headline earnings per share (cents)</b> |             | <b>312.7</b>             |             | <b>1 632.8</b>           |

<sup>(1)</sup> The Bank has impaired certain software assets totalling **R191m** (2019: R121m) for which the value in use is determined to be zero.

<sup>(2)</sup> As a result of the SARB decision to no longer allow for cheques as a form of payment in South Africa, the Board of Directors of Integrated Processing Solutions Proprietary Limited have approved the dissolution of IPS. As a result, an impairment of the investment in the joint venture of **R11m** (2019: Rnil) has been recognised.

<sup>(3)</sup> The Bank has impaired certain fixed assets totalling **R17m** (2019: Rnil) which have been classified as held for sale under IFRS 5.

<sup>(4)</sup> The Bank has decided to dispose of certain property and equipment classified as held for sale under IFRS 5 resulting in an impairment of **R19m** (2019: R64m). As the property and equipment will be disposed of, the impairment was calculated based on fair value less costs to sell prior to transferring to non-current assets held for sale. In addition, property and equipment amounting to **R199m** (2019: R133m) was impaired without a related transfer to non-current assets held for sale.

<sup>(5)</sup> The net amount is reflected after taxation and non-controlling interest.

# Summary notes to the consolidated financial results

for the reporting period ended 31 December

## 8. Dividends per share

|   | 2020<br>Rm | 2019<br>Rm |
|---|------------|------------|
| <b>Dividends declared to ordinary equity holders</b>  |            |            |
| Interim dividend <sup>(1)</sup> (2020: 0 cents per share (cps)) (13 August 2019: 446.12851 cps) | —          | 2 000      |
| Final dividend <sup>(1)</sup> (14 March 2021: 0 cps) (11 March 2020: 446.129 cps)               | —          | 2 000      |
|   | —          | 4 000      |
| <b>Dividends declared to preference equity holders</b>  |            |            |
| Interim dividend (31 August 2020: 2 741.02740 cps) (13 August 2019: 3 595.89 cps)               | 135        | 178        |
| Final dividend (14 March 2021: 2 429.86301 cps) (11 March 2020: 3 469.31507 cps)                | 120        | 172        |
|   | 255        | 350        |
| <b>Distributions declared to additional Tier 1 capital note holders</b>                         |            |            |
| Distribution  |            |            |
| 10 January 2020: 29 049.32 Rands per note (rpn); 10 January 2019: 29 981.67 rpn                 | 36         | 37         |
| 28 February 2020: 28 502.36 rpn   | 47         | —          |
| 5 March 2020: 27 569.26 rpn   | 38         | —          |
| 12 March 2020: 31 039.73 rpn; 12 March 2019: 31 561.64 rpn                                      | 47         | 47         |
| 14 April 2020: 30 061.64 rpn; 10 April 2019: 29 342.47 rpn                                      | 37         | 36         |
| 28 May 2020: 27 143.01 rpn  | 46         | —          |
| 5 June 2020: 27 075.73 rpn  | 37         | —          |
| 12 June 2020: 30 392.77 rpn; 12 June 2019: 32 263.01 rpn  | 46         | 49         |
| 10 July 2020: 24 669.86 rpn; 10 July 2019: 29 688.43 rpn  | 31         | 37         |
| 28 August 2020: 21 487.67 rpn; 28 August 2019: 29 344.21 rpn                                    | 36         | 49         |
| 07 September 2020: 21 138.41 rpn  | 29         | —          |
| 14 September 2020: 24 702.68 rpn; 12 September 2019: 32 031.12 rpn                              | 37         | 48         |
| 12 October 2020: 22 212.33 rpn; 10 October 2019: 29 659.28 rpn                                  | 28         | 37         |
| 30 November 2020: 20 453.37 rpn; 28 November 2019: 28 525.04 rpn                                | 34         | 48         |
| 07 December 2020: 19 177.32 rpn   | 26         | —          |
| 14 December 2020: 22 500.68 rpn; 12 December 2019: 31 059.67 rpn                                | 34         | 47         |
|   | 589        | 435        |
| <b>Dividends paid to ordinary equity holders</b>  |            |            |
| Final dividend (20 April 2020: 446.129 cps) (15 April 2019: 111.532 cps)                        | 2 000      | 500        |
| Interim dividend <sup>(1)</sup> (2020: 0 cps) (16 September 2019: 446.12851 cps)                | —          | 2 000      |
|   | 2 000      | 2 500      |
| <b>Dividends paid to preference equity holders</b>  |            |            |
| Final dividend (20 April 2020: 3 469.31507 cps) (15 April 2019: 3 518.6986 cps)                 | 172        | 174        |
| Interim dividend (21 September 2020: 2 741.02740 cps) (16 September 2019: 3 595.89 cps)         | 135        | 178        |
|   | 307        | 352        |
| <b>Distributions paid to additional Tier 1 capital note holders</b>                             |            |            |
| Distribution  |            |            |
| 10 January 2020: 29 049.32 Rands per note (rpn); 10 January 2019: 29 981.67 rpn                 | 36         | 37         |
| 28 February 2020: 28 502.36 rpn   | 47         | —          |
| 5 March 2020: 27 569.26 rpn   | 38         | —          |
| 12 March 2020: 31 039.73 rpn; 12 March 2019: 31 561.64 rpn                                      | 47         | 47         |
| 14 April 2020: 30 061.64 rpn; 10 April 2019: 29 342.47 rpn                                      | 37         | 36         |
| 28 May 2020: 27 143.01 rpn  | 46         | —          |
| 5 June 2020: 27 075.73 rpn  | 37         | —          |
| 12 June 2020: 30 392.77 rpn; 12 June 2019: 32 263.01 rpn  | 46         | 49         |
| 10 July 2020: 24 669.86 rpn; 10 July 2019: 29 688.43 rpn  | 31         | 37         |
| 28 August 2020: 21 487.67 rpn; 28 August 2019: 29 344.21 rpn                                    | 36         | 49         |
| 07 September 2020: 21 138.41 rpn  | 29         | —          |
| 14 September 2020: 24 702.68 rpn; 12 September 2019: 32 031.12 rpn                              | 37         | 48         |
| 12 October 2020: 22 212.33 rpn; 10 October 2019: 29 659.28 rpn                                  | 28         | 37         |
| 30 November 2020: 20 453.37 rpn; 28 November 2019: 28 525.04 rpn                                | 34         | 48         |
| 07 December 2020: 19 177.32 rpn   | 26         | —          |
| 14 December 2020: 22 500.68 rpn; 12 December 2019: 31 059.67 rpn                                | 34         | 47         |
|   | 589        | 435        |

<sup>(1)</sup> In the current economic climate, capital conservation, including proactive and appropriate management thereof, is regarded paramount to the Bank's sustainability over the short to medium term. The Prudential Authority (PA) has encouraged the Boards of Directors of banks to ensure that capital conservation takes ultimate priority over any distributions of dividends on ordinary shares. As a result, no dividend was declared for the period ended 31 December 2020. The 2019 year-end dividend was declared before this guidance was issued and paid out to shareholders post-consultation with the PA.

## Summary notes to the consolidated financial results

for the reporting period ended 31 December

### 9. Acquisitions and disposals of businesses and other similar transactions

#### 9.1 Acquisitions of businesses during the current reporting period

Effective 1 March 2020, the Bank acquired a 100% interest in the assets and liabilities of Societe Generale's South African custody and trustee business. The acquisition was accounted for under IFRS 3 *Business Combinations*. The Bank undertook the acquisition in order to be able to offer customers custody and trustee capabilities. The fair value of the net assets acquired exceeded the fair value of the consideration payable to Societe Generale of Rnil, and consequently, following the requirements of IFRS 3, a gain was recognised in connection with the transaction.

|  | Fair value recognised on acquisition date<br>Rm |
|--|---|
| Recognised amounts of identifiable assets acquired and liabilities assumed |   |
| Cash and balances at central banks   | 220   |
| Property and equipment   | 1   |
| Loans and advances to customers  | 159   |
| Intangible assets  | 35  |
| Deposits due to customers  | (317)   |
| Provisions   | (12)  |
| <b>Total identifiable net assets</b>                                       | <b>86</b>                                       |
| <b>Gain on bargain purchase</b>  | <b>86</b>                                       |

#### 9.2 Disposals of businesses and similar transactions during the current reporting period

The Bank fully disposed of the Edcon loan book on 1 February 2020. The Bank received a cash consideration of R3 601m on disposal.

#### 9.3 Acquisitions and disposals of businesses during the previous reporting period

There were no acquisitions or disposals of businesses during the previous reporting periods.

### 10. Related parties

The Bank has announced the appointment of Daniel Mminele as its new Group Chief Executive, effective from the 15 January 2020.

In light of the SARB's withdrawal of cheques as a form of payment from the National Payments System in South Africa, the Bank, as well as Standard Bank have given an official notice to exit cheque instruments with effect from 31 December 2020 and consequently no longer requires the services of cheque processing provided by Integrated Processing Solutions Proprietary Limited (IPS); a joint venture that the Bank held with Standard Bank Group Limited.

The Board of Directors of IPS have approved the dissolution of IPS and processes to effect this decision are under way. As a result, an impairment loss of R11m has been recognised.

During the current period the Bank made an equity distribution to a fellow subsidiary.

In the prior reporting period, Maria Ramos announced her retirement as the CEO of Absa Bank Limited from 28 February 2019. The Board appointed René van Wyk as Absa's Chief Executive Officer for an interim period, with effect from 1 March 2019 to 14 January 2020.

### 11. Contingencies, Commitments and Similar items

|  | 2020<br>Rm     | 2019<br>Rm     |
|--|----------------|----------------|
| Guarantees   | 34 327         | 33 523         |
| Irrevocable debt facilities/other lending facilities | 144 975        | 134 154        |
| Letters of credit                                    | 5 777          | 5 303          |
| Other  | —              | 1              |
|  | <b>185 079</b> | <b>172 981</b> |
| <b>Authorised capital expenditure</b>                |                |                |
| Contracted but not provided for                      | 427            | 187            |

# Summary notes to the consolidated financial results

for the reporting period ended 31 December

## 11. Contingencies, Commitments and Similar items (continued)

Guarantees include performance guarantee contracts and financial guarantee contracts.

Financial guarantee contracts represent contracts where the Bank undertakes to make specified payments to a counterparty, should the counterparty suffer a loss as a result of a specified debtor failing to make payment when due in accordance with the terms of a debt instrument. This amount represents the maximum off-statement of financial position exposure.

Irrevocable facilities are commitments to extend credit where the Bank does not have the right to terminate the facilities by written notice.

Irrevocable debt facilities do not include other lending facilities which are revocable but for which an impairment provision has been raised (i.e. revolving products). The value of these other lending facilities is included in the credit risk disclosure, whereas the above table presents only those gross loan commitments that are contractually committed and are legally irrevocable.

Commitments generally have fixed expiry dates. Since commitments may expire without being drawn upon, the total contract amounts do not necessarily represent future cash requirements.

The Bank has capital commitments in respect of computer equipment, software and property development. Management is confident that future net revenues and funding will be sufficient to cover these commitments.

## Legal proceedings

The Bank has been party to proceedings against it during the reporting period. As at the reporting date the following material cases remain open:

- MyRoof: During 2015, Absa terminated an agreement in terms of which MyRoof provided to Absa an online electronic system that facilitated the advertising and sale of distressed Home Loans properties. A dispute subsequently arose, with MyRoof contending that Absa owed to it certain commission based fee revenue. This resulted in the institution of arbitration proceedings in which MyRoof claims a statement and debatement of account. Absa is disputing both the substance and the quantum of the claim.
- Absa has received a claim under a guarantee issued by it to secure the obligations of a subsidiary, for an amount of US\$64m. Absa is defending the matter.

The Bank is engaged in various other legal, competition and regulatory matters both in South Africa and a number of other jurisdictions. It is involved in legal proceedings which arise in the ordinary course of business from time to time, including (but not limited to) disputes in relation to contracts, securities, debt collection, consumer credit, fraud, trusts, client assets, competition, data protection, money laundering, employment, environmental and other statutory and common law issues.

The Bank is also subject to enquiries and examinations, requests for information, audits, investigations and legal and other proceedings by regulators, governmental and other public bodies in connection with (but not limited to) consumer protection measures, compliance with legislation and regulation, wholesale trading activity and other areas of banking and business activities in which the Bank is or has been engaged.

At the present time, the Bank does not expect the ultimate resolution of any of these other matters to have a material adverse effect on its financial position. However, in light of the uncertainties involved in such matters and the matters specifically described in this note, there can be no assurance that the outcome of a particular matter or matters will not be material to the Bank's results of operations or cash flow for a particular period, depending on, amongst other things, the amount of the loss resulting from the matter(s) and the amount of income otherwise reported for the reporting period.

The Bank has not disclosed the contingent liabilities associated with these matters either because they cannot reasonably be estimated or because such disclosure could be prejudicial to the outcome of the matter. Provision is made for all liabilities which are expected to materialise.

## Regulatory matters

The scale of regulatory change remains challenging and the global financial crisis has resulted in a significant tightening of regulation and changes to regulatory structures globally and locally, especially for companies that are deemed to be of systemic importance. Concurrently, there is continuing political and regulatory scrutiny of the operation of the banking and consumer credit industries globally which, in some cases, is leading to increased regulation.

The nature and impact of future changes in the legal framework, policies and regulatory action especially in the areas of financial crime, banking and insurance regulation, cannot currently be fully predicted and are beyond the Bank's control. Some of these are likely to have an impact on the Bank's businesses, systems and earnings.

The Bank is continuously evaluating its programmes and controls in general relating to compliance with regulation. The Bank undertakes monitoring, review and assurance activities, and the Bank has also adopted appropriate remedial and/or mitigating steps, where necessary or advisable, and has made disclosures on material findings as and when appropriate.

# Summary notes to the consolidated financial results

for the reporting period ended 31 December

## 11. Contingencies, Commitments and Similar items (continued)

### Income taxes

The Bank is subject to income taxes in numerous jurisdictions and the calculation of the Bank's tax charge and provisions for income taxes necessarily involves a degree of estimation and judgement. There are many transactions and calculations for which the ultimate tax treatment is uncertain or in respect of which the relevant tax authorities may indicate disagreement with the Bank's treatment and accordingly the final tax charge cannot be determined until resolution has been reached with the relevant tax authority.

The Bank recognises provisions for anticipated tax audit issues based on estimates of whether additional taxes will be due after taking into account external advice where appropriate. The carrying amount of any resulting provisions will be sensitive to the manner in which tax matters are expected to be resolved, and the stage of negotiations or discussion with the relevant tax authorities. There may be significant uncertainty around the final outcome of tax proceedings, which in many instances, will only be concluded after a number of years. Management estimates are informed by a number of factors including, inter alia, the progress made in discussions or negotiations with the tax authorities, the advice of expert legal counsel, precedent set by the outcome of any previous claims, as well as the nature of the relevant tax environment.

Where the final tax outcome of these matters is different from the amounts that were initially recorded, such differences will impact the current and deferred income tax assets and liabilities in the reporting period in which such determination is made. These risks are managed in accordance with the Bank's Tax Risk Framework.

## 12. Segment reporting

|  | 2020<br>Rm       | 2019<br>Rm       |
|--|------------------|------------------|
| <b>12.1 Headline earnings by segment</b>                                       |                  |                  |
| RBB South Africa   | 2 891            | 7 900            |
| CIB South Africa   | 2 405            | 2 487            |
| Head Office, Treasury and other operations in South Africa <sup>(1)</sup>      | (2 642)          | (1 747)          |
| Barclays PLC separation effects <sup>(2)</sup>                                 | (1 252)          | (1 320)          |
| <b>Total headline earnings</b>   | <b>1 402</b>     | <b>7 320</b>     |
| <b>12.2 Total income by segment</b>  |                  |                  |
| RBB South Africa   | 42 585           | 42 889           |
| CIB South Africa   | 11 744           | 9 993            |
| Head Office, Treasury and other operations in South Africa <sup>(1)</sup>      | (865)            | (288)            |
| Barclays PLC separation effects <sup>(2)</sup>                                 | 223              | 163              |
| <b>Total income</b>  | <b>53 687</b>    | <b>52 757</b>    |
| <b>12.3 Total internal income by segment</b>                                   |                  |                  |
| RBB South Africa   | (1 501)          | (7 907)          |
| CIB South Africa   | (6 254)          | (7 817)          |
| Head Office, Treasury and other operations in South Africa <sup>(1)</sup>      | 6 157            | 16 330           |
| Barclays PLC separation effects <sup>(2)</sup>                                 | 67               | 195              |
| <b>Total internal income</b>   | <b>(1 531)</b>   | <b>801</b>       |
| <b>12.4 Total assets by segment</b>  |                  |                  |
| RBB South Africa   | 915 928          | 862 086          |
| CIB South Africa <sup>(3)</sup>  | 806 727          | 651 056          |
| Head Office, Treasury and other operations in South Africa <sup>(1), (3)</sup> | (441 169)        | (357 813)        |
| Barclays PLC separation effects <sup>(2)</sup>                                 | 4 789            | 4 496            |
| <b>Total assets</b>  | <b>1 286 275</b> | <b>1 159 825</b> |
| <b>12.5 Total liabilities by segment</b>                                       |                  |                  |
| RBB South Africa   | 910 095          | 851 699          |
| CIB South Africa <sup>(3)</sup>  | 803 607          | 647 157          |
| Head Office, Treasury and other operations in South Africa <sup>(1), (3)</sup> | (521 180)        | (427 520)        |
| Barclays PLC separation effects <sup>(2)</sup>                                 | (646)            | (2 836)          |
| <b>Total liabilities</b>   | <b>1 191 876</b> | <b>1 068 500</b> |

<sup>(1)</sup> Head Office, Treasury and other operations in South Africa represent reconciling stripe and is not a reporting segment.

<sup>(2)</sup> 'Barclays separation effect' is the reconciling stripe between IFRS and normalised results and does not represent a reportable segment.

<sup>(3)</sup> The transfer of other assets from Corporate SA to Investment Bank has increased Corporate SA's excess cash placements with Group Treasury, this has resulted in a restatement of total assets to R357 813m (previously reported as R325 540m) and simultaneously increased Investment Bank's SA's reliance on funding from Group Treasury liabilities to R427 520m (previously reported as R395 260m).



## Summary notes to the consolidated financial results

for the reporting period ended 31 December

### 13. Assets and liabilities not held at fair value

The following table summarises the carrying amounts and fair value of those assets and liabilities not held at fair value.

|   | 2020                  |                  | 2019                  |                  |
|---|-----------------------|------------------|-----------------------|------------------|
|   | Carrying amount<br>Rm | Fair value<br>Rm | Carrying amount<br>Rm | Fair value<br>Rm |
| <b>Financial assets</b>   |                       |                  |                       |                  |
| Balances with the South African Reserve Bank (SARB)               | 25 460                | 25 460           | 16 587                | 16 587           |
| Coins and bank notes  | 8 352                 | 8 352            | 8 898                 | 8 898            |
| <b>Cash, cash balances and balances with central banks</b>        | <b>33 812</b>         | <b>33 812</b>    | <b>25 485</b>         | <b>25 485</b>    |
| <b>Investment securities</b>                                      | <b>30 005</b>         | <b>32 479</b>    | <b>7 087</b>          | <b>7 064</b>     |
| <b>Loans and advances to banks</b>                                | <b>34 284</b>         | <b>34 284</b>    | <b>15 540</b>         | <b>15 540</b>    |
| <b>Other assets</b>   | <b>12 230</b>         | <b>12 230</b>    | <b>19 183</b>         | <b>19 183</b>    |
| RBB South Africa  | 506 937               | 501 887          | 495 786               | 497 234          |
| Home Loans  | 247 679               | 245 702          | 237 391               | 237 391          |
| Vehicle and Asset Finance   | 89 129                | 87 739           | 83 740                | 84 080           |
| Everyday Banking  | 47 727                | 47 010           | 50 701                | 51 313           |
| Card  | 26 110                | 26 110           | 26 369                | 26 778           |
| Personal loans  | 18 410                | 17 693           | 20 857                | 21 022           |
| Transactions and Deposits   | 3 207                 | 3 207            | 3 475                 | 3 513            |
| Relationship Banking  | 122 402               | 121 436          | 123 953               | 124 449          |
| RBB Other   | —                     | —                | 1                     | 1                |
| CIB South Africa  | 239 351               | 243 718          | 230 111               | 230 111          |
| Head Office, Treasury and other operations in South Africa        | 973                   | 973              | 829                   | 829              |
| <b>Loans and advances to customers – net of impairment losses</b> | <b>747 261</b>        | <b>746 578</b>   | <b>726 726</b>        | <b>728 174</b>   |
| <b>Loans to Group companies</b>                                   | <b>56 145</b>         | <b>56 145</b>    | <b>50 460</b>         | <b>50 460</b>    |
| <b>Non-current assets held for sale</b>                           | <b>—</b>              | <b>—</b>         | <b>3 685</b>          | <b>3 685</b>     |
| <b>Total assets (not held at fair value)</b>                      | <b>913 737</b>        | <b>915 528</b>   | <b>848 166</b>        | <b>849 591</b>   |
| <b>Financial liabilities</b>                                      |                       |                  |                       |                  |
| <b>Deposits from banks</b>  | <b>58 120</b>         | <b>58 414</b>    | <b>71 357</b>         | <b>71 357</b>    |
| <b>Other liabilities</b>  | <b>19 735</b>         | <b>19 735</b>    | <b>11 701</b>         | <b>11 701</b>    |
| Call deposits   | 75 785                | 75 785           | 52 406                | 52 406           |
| Cheque account deposits   | 218 140               | 218 140          | 159 981               | 159 981          |
| Credit card deposits  | 2 033                 | 2 033            | 1 862                 | 1 862            |
| Fixed deposits  | 157 604               | 161 534          | 157 998               | 158 421          |
| Foreign currency deposits   | 30 022                | 30 022           | 23 975                | 23 975           |
| Notice deposits   | 74 139                | 74 139           | 68 997                | 68 997           |
| Other deposits  | 936                   | 936              | 722                   | 722              |
| Savings and transmission deposits                                 | 183 852               | 183 852          | 156 430               | 156 430          |
| <b>Deposits due to customers</b>                                  | <b>742 511</b>        | <b>746 441</b>   | <b>622 371</b>        | <b>622 794</b>   |
| <b>Debt securities in issue</b>                                   | <b>119 758</b>        | <b>120 455</b>   | <b>128 241</b>        | <b>130 978</b>   |
| <b>Borrowed funds</b>   | <b>20 621</b>         | <b>20 762</b>    | <b>21 282</b>         | <b>21 282</b>    |
| <b>Total liabilities (not held at fair value)</b>                 | <b>960 745</b>        | <b>965 807</b>   | <b>854 952</b>        | <b>858 112</b>   |

# Summary notes to the consolidated financial results

for the reporting period ended 31 December

## 14. Assets and liabilities held at fair value

### 14.1 Fair value measurement and valuation processes

#### Financial assets and financial liabilities

The Bank has an established control framework with respect to the measurement of fair values. The framework includes a Traded Risk and Valuations Committee and an Independent Valuation Control (IVC) team, which is independent from the front office.

The Traded Risk and Valuations Committee, which comprises representatives from senior management, will formally approve valuation policies and any changes to valuation methodologies. Significant valuation issues are reported to the Absa Group Audit and Compliance Committee.

The Traded Risk and Valuations Committee is responsible for overseeing the valuation control process and will therefore consider the appropriateness of valuation techniques and inputs for fair value measurement.

The IVC team independently verifies the results of trading and investment operations and all significant fair value measurements. They source independent data from external independent parties, as well as internal risk areas when performing independent price verification for all financial instruments held at fair value. They also assess and document the inputs obtained from external independent sources to measure the fair value which supports conclusions that valuations are performed in accordance with IFRS and internal valuation policies.

#### Investment properties

The fair value of investment properties is determined based on the most appropriate methodology applicable to the specific property. Methodologies include the market comparable approach that reflects recent transaction prices for similar properties, discounted cash flows and income capitalisation methodologies. In estimating the fair value of the properties, the highest and best use of the properties is taken into account.

Where possible the fair value of the Bank's investment properties is determined through valuations performed by external independent valuers.

When the Bank's internal valuations are different to that of the external independent valuers, detailed procedures are performed to substantiate the differences, whereby the IVC team verifies the procedures performed by the front office and considers the appropriateness of any differences to external independent valuations.

### 14.2 Fair value measurements

#### Valuation inputs

IFRS 13 requires an entity to classify fair values measured and/or disclosed according to a hierarchy that reflects the significance of observable market inputs. The three levels of the fair value hierarchy are defined as follows:

##### Quoted market prices – Level 1

Fair values are classified as Level 1 if they have been determined using observable prices in an active market. Such fair values are determined with reference to unadjusted quoted prices for identical assets or liabilities in active markets where the quoted price is readily available, and the price represents actual and regularly occurring market transactions on an arm's length basis. An active market is one in which transactions occur with sufficient volume and frequency to provide pricing information on an ongoing basis.

##### Valuation technique using observable inputs – Level 2

Fair values are classified as Level 2 if they have been determined using models for which inputs are observable in an active market.

A valuation input is considered observable if it can be directly observed from transactions in an active market, or if there is compelling external evidence demonstrating an executable exit price.

##### Valuation technique using significant unobservable inputs – Level 3

Fair values are classified as Level 3 if their determination incorporates significant inputs that are not based on observable market data (unobservable inputs). An input is deemed significant if it is shown to contribute more than 10% to the fair value of an item. Unobservable input levels are generally determined based on observable inputs of a similar nature, historical observations or other analytical techniques.

The current market and economic conditions arising as a result of the impact of Covid-19 have resulted in increased volatilities of Level 1 fair values, which have been experienced at both a local and global level. The effects thereof have further had a knock-on effect on the valuation inputs used in the determination of the fair value of Level 2 and Level 3 assets and liabilities. The use of non-observable inputs (in the case of Level 2 and Level 3 balances), has resulted in the Bank's re-assessment of the assumptions and judgements applied, which have been updated to take into account uncertainties arising as a result of the global pandemic, through the adjustment of expectations of future cash flows, discount rates, and other significant valuation inputs. Covid-19 did not have an impact on our classifications.

# Summary notes to the consolidated financial results

for the reporting period ended 31 December

## 14. Assets and liabilities held at fair value (continued)

### 14.2 Fair value measurements (continued)

#### Judgemental inputs on valuation of principal instruments

The following summary sets out the principal instruments whose valuation may involve judgemental inputs:

##### Debt securities and treasury and other eligible bills

These instruments are valued, based on quoted market prices from an exchange, dealer, broker, industry group or pricing service, where available. Where unavailable, fair value is determined by reference to quoted market prices for similar instruments or, in the case of certain mortgage-backed securities, valuation techniques using inputs derived from observable market data, and, where relevant, assumptions in respect of unobservable inputs.

##### Equity instruments

Equity instruments are valued, based on quoted market prices from an exchange, dealer, broker, industry group or pricing service, where available. Where unavailable, fair value is determined by reference to quoted market prices for similar instruments or by using valuation techniques using inputs derived from observable market data, and, where relevant, assumptions in respect of unobservable inputs.

Also included in equity instruments are non-public investments, which include investments in venture capital organisations. The fair value of these investments is determined using appropriate valuation methodologies which, dependent on the nature of the investment, may include discounted cash flow analysis, enterprise value comparisons with similar companies and price: earnings comparisons. For each investment, the relevant methodology is applied consistently over time.

##### Derivatives

Derivative contracts can be exchange-traded or traded over-the-counter (OTC). OTC derivative contracts include forward, swap and option contracts related to interest rates, bonds, foreign currencies, credit spreads, equity prices and commodity prices or indices on these instruments. Fair values of derivatives are obtained from quoted market prices, dealer price quotations, discounted cash flow and option pricing models.

##### Loans and advances

The disclosed fair value of loans and advances to banks and customers is determined by discounting contractual cash flows. Discount factors are determined using the relevant forward base rates (as at valuation date) plus the originally priced spread. Where a significant change in credit risk has occurred, an updated spread is used to reflect valuation date pricing. Behavioural cash flow profiles, instead of contractual cash flow profiles, are used to determine expected cash flows where contractual cash flow profiles would provide an inaccurate fair value.

##### Deposits, debt securities in issue and borrowed funds

Deposits, debt securities in issue and borrowed funds are valued using discounted cash flow models, applying rates currently offered for issuances with similar characteristics. Where these instruments include embedded derivatives, the embedded derivative component is valued using the methodology for derivatives as detailed above.

The fair value of amortised cost deposits repayable on demand is considered to be equal to their carrying value. For other financial liabilities at amortised cost the disclosed fair value approximates the carrying value because the instruments are short term in nature or have interest rates that reprice frequently.

### 14.3 Fair value adjustments

The main valuation adjustments required to arrive at a fair value are described below:

#### Bid-offer valuation adjustments

For assets and liabilities where the Bank is not a market maker, mid prices are adjusted to bid and offer prices respectively. Bid-offer adjustments reflect expected close out strategy and, for derivatives, the fact that they are managed on a portfolio basis. The methodology for determining the bid-offer adjustment for a derivative portfolio will generally involve netting between long and short positions and the bucketing of risk by strike and term in accordance with hedging strategy. Bid-offer levels are derived from market sources, such as broker data. For those assets and liabilities where the firm is a market maker and has the ability to transact at, or better than, mid-price (which is the case for certain equity, bond and vanilla derivative markets), the mid-price is used, since the bid-offer spread does not represent a transaction cost.

#### Uncollateralised derivative adjustments

A fair value adjustment is incorporated into uncollateralised derivative valuations to reflect the impact on fair value of counterparty credit risk, the Bank's own credit quality, as well as the cost of funding across all asset classes.

#### Model valuation adjustments

Valuation models are reviewed under the Bank's model governance framework. This process identifies the assumptions used and any model limitations (for example, if the model does not incorporate volatility skew). Where necessary, fair value adjustments will be applied to take these factors into account. Model valuation adjustments are dependent on the size of portfolio, complexity of the model, whether the model is market standard and to what extent it incorporates all known risk factors. All models and model valuation adjustments are subject to review on at least an annual basis.

## Summary notes to the consolidated financial results

for the reporting period ended 31 December

### 14. Assets and liabilities held at fair value (continued)

#### 14.4 Fair value hierarchy

The following table shows the Bank's assets and liabilities that are recognised and subsequently measured at fair value and are analysed by valuation techniques. The classification of assets and liabilities is based on the lowest level input that is significant to the fair value measurement in its entirety.

|   | 2020          |                |               |                | 2019          |                |               |                |
|---|---------------|----------------|---------------|----------------|---------------|----------------|---------------|----------------|
|   | Level 1<br>Rm | Level 2<br>Rm  | Level 3<br>Rm | Total<br>Rm    | Level 1<br>Rm | Level 2<br>Rm  | Level 3<br>Rm | Total<br>Rm    |
| <b>Recurring fair value measurements</b>        |               |                |               |                |               |                |               |                |
| <b>Financial assets</b>                         |               |                |               |                |               |                |               |                |
| Investment securities                           | 40 423        | 19 449         | 9 612         | 69 484         | 32 732        | 23 178         | 12 233        | 68 143         |
| Loans and advances to banks                     | —             | 31 829         | —             | 31 829         | —             | 29 453         | —             | 29 453         |
| Trading and hedging portfolio assets            | 56 721        | 116 841        | 2 502         | 176 064        | 41 613        | 66 410         | 6 256         | 114 279        |
| Debt instruments                                | 55 269        | 1 738          | 95            | 57 102         | 40 547        | 970            | 210           | 41 727         |
| Derivative assets                               | —             | 107 436        | 1 701         | 109 137        | —             | 56 771         | 3 672         | 60 443         |
| Commodity derivatives                           | —             | 622            | 5             | 627            | —             | 302            | —             | 302            |
| Credit derivatives                              | —             | —              | 159           | 159            | —             | —              | 155           | 155            |
| Equity derivatives                              | —             | 3 507          | 1 487         | 4 994          | —             | 2 036          | 3 454         | 5 490          |
| Foreign exchange derivatives                    | —             | 22 534         | —             | 22 534         | —             | 12 604         | 7             | 12 611         |
| Interest rate derivatives                       | —             | 80 773         | 50            | 80 823         | —             | 41 829         | 56            | 41 885         |
| Equity instruments                              | 890           | —              | —             | 890            | 520           | —              | —             | 520            |
| Money market assets                             | 562           | 7 667          | 706           | 8 935          | 546           | 8 669          | 2 374         | 11 589         |
| Loans and advances to customers                 | —             | 50 304         | 13 597        | 63 901         | —             | 56 752         | 10 904        | 67 656         |
| <b>Total financial assets</b>                   | <b>97 144</b> | <b>218 423</b> | <b>25 711</b> | <b>341 278</b> | <b>74 345</b> | <b>175 793</b> | <b>29 393</b> | <b>279 531</b> |
| <b>Financial liabilities</b>                    |               |                |               |                |               |                |               |                |
| Deposits from banks                             | —             | 37 913         | —             | 37 913         | —             | 48 120         | —             | 48 120         |
| Trading and hedging portfolio liabilities       | 19 206        | 91 457         | 172           | 110 835        | 10 401        | 45 815         | 1 131         | 57 347         |
| Derivative liabilities                          | —             | 91 457         | 172           | 91 629         | —             | 45 815         | 1 131         | 46 946         |
| Commodity derivatives                           | —             | 765            | —             | 765            | —             | 475            | —             | 475            |
| Credit derivatives                              | —             | —              | 141           | 141            | —             | —              | 132           | 132            |
| Equity derivatives                              | —             | 3 135          | 17            | 3 152          | —             | 1 125          | 707           | 1 832          |
| Foreign exchange derivatives                    | —             | 19 920         | 1             | 19 921         | —             | 11 901         | 15            | 11 916         |
| Interest rate derivatives                       | —             | 67 637         | 13            | 67 650         | —             | 32 314         | 277           | 32 591         |
| Short positions                                 | 19 206        | —              | —             | 19 206         | 10 401        | —              | —             | 10 401         |
| Deposits due to customers                       | 128           | 48 686         | 3 562         | 52 376         | 156           | 51 440         | 3 842         | 55 438         |
| Debt securities in issue                        | 486           | 23 915         | —             | 24 401         | 1 043         | 28 319         | —             | 29 362         |
| <b>Total financial liabilities</b>              | <b>19 820</b> | <b>201 971</b> | <b>3 734</b>  | <b>225 525</b> | <b>11 600</b> | <b>173 694</b> | <b>4 973</b>  | <b>190 267</b> |
| <b>Non-financial assets</b>                     |               |                |               |                |               |                |               |                |
| Commodities                                     | 1 082         | —              | —             | 1 082          | 668           | —              | —             | 668            |
| <b>Non-recurring fair value measurements</b>    |               |                |               |                |               |                |               |                |
| Non-current assets held for sale <sup>(1)</sup> | —             | —              | 136           | 136            | —             | —              | —             | —              |

<sup>(1)</sup> Includes certain items classified in terms of the requirements of IFRS 5 which are measured in terms of their respective standards.

## Summary notes to the consolidated financial results

for the reporting period ended 31 December

### 14. Assets and liabilities held at fair value (continued)

#### 14.5 Measurement of assets and liabilities categorised at Level 2

The following table presents information about the valuation techniques and significant observable inputs used in measuring assets and liabilities categorised as Level 2 in the fair value hierarchy:

| Category of asset/liability                                 | Valuation techniques applied   | Significant observable inputs  |
|---|--|--|
| <b>Loans and advances to banks</b>                          | Future cash flows are discounted using market-related interest rates, adjusted for credit inputs, over the contractual period of the instruments (that is, discounted cash flow) | Interest rates and/or money market curves, as well as credit spreads                       |
| <b>Trading and hedging portfolio assets and liabilities</b> |  |  |
| Debt instruments  | Discounted cash flow models  | Underlying price of market instruments and/or interest rates                               |
| Derivatives   |  |  |
| Commodity derivatives                                       | Discounted cash flow techniques, option pricing models, futures pricing models and/or Exchange Traded Fund (ETF) models  | Spot price of physical or futures, market interest rates and/or volatilities               |
| Credit derivatives  | Discounted cash flow techniques and/or market standard credit derivative pricing   | Interest rate, recovery rate and; credit spread and/or quanto ratio                        |
| Equity derivatives  | Discounted cash flow models, option pricing models and/or futures pricing models   | Spot price, interest rate, volatility and/or dividend stream                               |
| Foreign exchange derivatives                                | Discounted cash flow techniques and/or option pricing models   | Interest rate curves, basis curves and/or volatilities                                     |
| Interest rate derivatives                                   | Discounted cash flow and/or option pricing models  | Interest rate curves, repurchase agreement curves, money market curves and/or volatilities |
| Money market assets   | Discounted cash flow models  | Money market curves and/or interest rates  |
| <b>Loans and advances to customers</b>                      | Discounted cash flow models  | Interest rate curves, money market curves and/or credit spreads                            |
| <b>Investment securities</b>                                | Discounted cash flow models  | Underlying price of market traded instruments and/or interest rates                        |
| <b>Deposits from banks</b>                                  | Discounted cash flow models  | Interest rate curve, money market curves and/or credit spreads                             |
| <b>Deposits due to customers</b>                            | Discounted cash flow models  | Interest rate curve, money market curves and/or credit spreads                             |
| <b>Debt securities in issue and other liabilities</b>       | Discounted cash flow models  | Underlying price of market traded instruments, interest rate curves and/or credit spreads  |

## Summary notes to the consolidated financial results

for the reporting period ended 31 December

### 14. Assets and liabilities held at fair value (continued)

#### 14.6 Reconciliation of Level 3 assets and liabilities

A reconciliation of the opening balances to closing balances for all movements on Level 3 assets is set out below:

|   | 2020  |   |                                |                                |                                     |
|---|---|---|--------------------------------|--------------------------------|-------------------------------------|
|   | Trading and<br>hedging<br>portfolio<br>assets<br>Rm | Loans and<br>advances to<br>customers<br>Rm | Investment<br>securities<br>Rm | Investment<br>properties<br>Rm | Total assets<br>at fair value<br>Rm |
| <b>Opening balance at the beginning of the reporting period</b> | <b>6 256</b>  | <b>10 904</b>                               | <b>12 233</b>                  | <b>—</b>                       | <b>29 393</b>                       |
| Net interest income   | —   | 246   | 83                             | —                              | 329                                 |
| Gains and losses from banking and trading activities            | (1 928)   | 523   | (348)                          | —                              | (1 753)                             |
| Purchases   | 38  | 544   | 68                             | —                              | 650                                 |
| Sales   | (176)   | (931)                                       | (2 843)                        | —                              | (3 950)                             |
| Movement in other comprehensive income                          | —   | —   | (165)                          | —                              | (165)                               |
| Transfer to Level 3   | 142   | 2 807                                       | 1 979                          | —                              | 4 928                               |
| Transfer out of Level 3   | (1 830)   | (496)                                       | (1 395)                        | —                              | (3 721)                             |
| <b>Closing balance at the end of the reporting period</b>       | <b>2 502</b>  | <b>13 597</b>                               | <b>9 612</b>                   | <b>—</b>                       | <b>25 711</b>                       |

|   | 2019  |   |                                |                                |                                     |
|---|---|---|--------------------------------|--------------------------------|-------------------------------------|
|   | Trading and<br>hedging<br>portfolio<br>assets<br>Rm | Loans and<br>advances to<br>customers<br>Rm | Investment<br>securities<br>Rm | Investment<br>properties<br>Rm | Total assets<br>at fair value<br>Rm |
| <b>Opening balance at the beginning of the reporting period</b> | <b>3 449</b>  | <b>10 661</b>                               | <b>9 537</b>                   | <b>180</b>                     | <b>23 827</b>                       |
| Net interest income   | —   | 439   | 88                             | —                              | 527                                 |
| Gains and losses from banking and trading activities            | 1 973   | (471)                                       | 1                              | —                              | 1 503                               |
| Gains and losses from investment activities                     | —   | —   | 19                             | —                              | 19                                  |
| Purchases   | 1 101   | 4 602                                       | 1 378                          | —                              | 7 081                               |
| Sales   | (333)   | (1 767)                                     | (273)                          | (180)                          | (2 553)                             |
| Movement in other comprehensive income                          | —   | —   | (109)                          | —                              | (109)                               |
| Settlements   | —   | —   | (7)                            | —                              | (7)                                 |
| Transfer to Level 3   | 962   | 52  | 2 134                          | —                              | 3 148                               |
| Transfer out of Level 3   | (896)   | (2 612)                                     | (535)                          | —                              | (4 043)                             |
| <b>Closing balance at the end of the reporting period</b>       | <b>6 256</b>  | <b>10 904</b>                               | <b>12 233</b>                  | <b>—</b>                       | <b>29 393</b>                       |

## Summary notes to the consolidated financial results

for the reporting period ended 31 December

### 14. Assets and liabilities held at fair value (continued)

#### 14.6 Reconciliation of Level 3 assets and liabilities (continued)

A reconciliation of the opening balances to closing balances for all movements on Level 3 liabilities is set out below:

| 2020   |                           |   |                                 |                                       |
|--|---------------------------|---|---------------------------------|---------------------------------------|
|  | Deposits from banks<br>Rm | Trading and hedging portfolio liabilities<br>Rm | Deposits due to customers<br>Rm | Total liabilities at fair value<br>Rm |
| Opening balance at the beginning of the reporting period | —                         | 1 131   | 3 842                           | 4 973                                 |
| Gains and losses from banking and trading activities     | —                         | (706)   | 306                             | (400)                                 |
| Issues   | —                         | 37  | 704                             | 741                                   |
| Settlements  | —                         | (263)   | (534)                           | (797)                                 |
| Transfer out of Level 3                                  | —                         | (27)  | (756)                           | (783)                                 |
| Closing balance at the end of the reporting period       | —                         | 172   | 3 562                           | 3 734                                 |

| 2019   |                           |   |                                 |                                       |
|--|---------------------------|---|---------------------------------|---------------------------------------|
|  | Deposits from banks<br>Rm | Trading and hedging portfolio liabilities<br>Rm | Deposits due to customers<br>Rm | Total liabilities at fair value<br>Rm |
| Opening balance at the beginning of the reporting period | 19                        | 1 454   | 2 822                           | 4 295                                 |
| Gains and losses from banking and trading activities     | —                         | 276   | 96                              | 372                                   |
| Issues   | —                         | 36  | 3 808                           | 3 844                                 |
| Settlements  | —                         | —   | (1 887)                         | (1 887)                               |
| Transfer out of Level 3                                  | (19)                      | (635)   | (997)                           | (1 651)                               |
| Closing balance at the end of the reporting period       | —                         | 1 131   | 3 842                           | 4 973                                 |

#### 13.6.1 Significant transfers between levels

During the 2020 and 2019 reporting periods, transfers between levels occurred because of changes in the observability of valuation inputs, in some instances owing to changes in the level of market activity. Transfers have been reflected as if they had taken place at the beginning of the year.

#### 14.7 Unrealised gains and losses on Level 3 assets and liabilities

The total unrealised gains and losses for the reporting period on Level 3 positions held at the reporting date are set out below:

| 2020   |  |                                       |                             |                                  |   |                                 |                                       |
|--|--|---------------------------------------|-----------------------------|----------------------------------|---|---------------------------------|---------------------------------------|
|  | Trading and hedging portfolio assets<br>Rm | Loans and advances to customers<br>Rm | Investment securities<br>Rm | Total assets at fair value<br>Rm | Trading and hedging portfolio liabilities<br>Rm | Deposits due to customers<br>Rm | Total liabilities at fair value<br>Rm |
| Gains and (losses) from banking and trading activities | 1 774                                      | 3 192                                 | 81                          | 5 047                            | (104)   | (490)                           | (594)                                 |

| 2019   |  |  |  |                                  |   |                                 |                                       |
|--|--|--|--|----------------------------------|---|---------------------------------|---------------------------------------|
|  | Trading and hedging portfolio assets<br>Rm | Loans and advances to customers <sup>(1)</sup><br>Rm | Investment securities <sup>(1)</sup><br>Rm | Total assets at fair value<br>Rm | Trading and hedging portfolio liabilities<br>Rm | Deposits due to customers<br>Rm | Total liabilities at fair value<br>Rm |
| Gains and (losses) from banking and trading activities | 3 197                                      | 871  | 342  | 4 410                            | (520)   | 163                             | (357)                                 |

<sup>(1)</sup> In 2019, the Bank inadvertently disclosed the incorrect unrealised gains and losses balance for loans and advances to customers and investment securities. This has led to a restatement of the loans and advances to customers balance from R539m to R871m and the restatement of the investment securities balance from R220m to R342m.

# Summary notes to the consolidated financial results

for the reporting period ended 31 December

## 14. Assets and liabilities held at fair value (continued)

### 14.8 Sensitivity analysis of valuations using unobservable inputs

As part of the Bank's risk management processes, we perform a sensitivity analysis on the significant unobservable parameters, in order to determine the impact of reasonably possible alternative assumptions on the valuation of Level 3 financial assets and liabilities. The assets and liabilities that most impact this sensitivity analysis are those with more illiquid and/or structured portfolios. The alternative assumptions are applied independently and do not take account of any cross correlation between assumptions that would reduce the overall effect on the valuations.

The following table reflects the reasonable possible variances applied to significant parameters utilised in our valuations.

| Significant unobservable parameter          | Positive/(negative) variance applied to parameters |
|---|--|
| Credit spreads                              | 100/(100) bps                                      |
| Volatilities                                | 10/(10)%   |
| Basis curves                                | 100/(100) bps                                      |
| Yield curves and repo curves                | 100/(100) bps                                      |
| Future earnings and marketability discounts | 15/(15)%   |
| Funding spreads                             | 100/(100) bps                                      |

A significant parameter has been deemed to be one which may result in a charge to profit or loss, or a change in the fair value of the asset or liability by more than 10% of the underlying value of the affected item. This is demonstrated by the following sensitivity analysis which includes a reasonable range of possible outcomes:

|   |  | 2020   |   |
|---|--|--|---|
|   | Significant unobservable parameters  | Potential effect recorded in profit or loss<br>Favourable/(Unfavourable)<br>Rm | Potential effect recorded directly in equity<br>Favourable/(Unfavourable)<br>Rm |
| Deposits due to customers                 | Absa Group Limited/Absa funding  | 344/(394)  | —/—   |
| Investment securities                     | Risk adjustment yield curves, future earnings and marketability discounts            | —/—  | (146)/151   |
| Loans and advances to customers           | Credit spreads   | (782)/848  | —/—   |
| Trading and hedging portfolio assets      | Volatility, credit spreads, basis curves, yield curves, repo curves, funding spreads | (18)/19  | —/—   |
| Trading and hedging portfolio liabilities | Volatility, credit spreads, basis curves, yield curves, repo curves, funding spreads | (37)/37  | —/—   |

|   |  | 2019   |   |
|---|--|--|---|
|   | Significant unobservable parameters  | Potential effect recorded in profit or loss<br>Favourable/(Unfavourable)<br>Rm | Potential effect recorded directly in equity<br>Favourable/(Unfavourable)<br>Rm |
| Deposits due to customers                 | Absa Group Limited/Absa funding  | 349/(395)  | —/—   |
| Investment securities                     | Risk adjustment yield curves, future earnings and marketability discounts            | —/—  | (303)/313   |
| Loans and advances to customers           | Credit spreads   | (692)/760  | —/—   |
| Trading and hedging portfolio assets      | Volatility, credit spreads, basis curves, yield curves, repo curves, funding spreads | 177/(174)  | —/—   |
| Trading and hedging portfolio liabilities | Volatility, credit spreads, basis curves, yield curves, repo curves, funding spreads | (261)/261  | —/—   |



## Summary notes to the consolidated financial results

for the reporting period ended 31 December

### 14. Assets and liabilities held at fair value (continued)

#### 14.9 Measurement of assets and liabilities at Level 3

The following table presents information about the valuation techniques and significant unobservable inputs used in measuring assets and liabilities categorised as Level 3 in the fair value hierarchy:

| Category of asset/liability                                 | Valuation techniques applied  | Significant unobservable inputs  | 2020  | 2019  |
|---|---|--|---|---|
|   |   |  | Range of estimates utilised for the unobservable inputs   |   |
| <b>Loans and advances to banks and customers</b>            | Discounted cash flow and/or dividend yield models   | Credit spreads   | <b>0.07% to 3.21%</b>   | 0.1% to 2.9%  |
| <b>Investment securities</b>                                | Discounted cash flow models, third-party valuations, earnings multiples and/or income capitalisation valuations | Marketability discounts and/or comparator multiples  | <b>Discount rate of 7.75% to 8%</b>   | Discount rate of 7.75% to 8%                          |
| <b>Trading and hedging portfolio assets and liabilities</b> |   |  |   |   |
| Debt instruments  | Discounted cash flow models   | Credit spreads   | <b>0.2% to 13%</b>  | 0.5% to 12.8%   |
| Derivative assets   |   |  |   |   |
| Credit derivatives  | Discounted cash flow and/or credit default swap (hazard rate) models  | Credit spreads, recovery rates and/or quanto ratio   | <b>0.03% to 26.5%, 15% to 93%, 60% to 90%</b>   | 0.02% to 26%, 15% to 93.2%, 60% to 90%                |
| Equity derivatives  | Discounted cash flow, option pricing and/or futures pricing models  | Volatility and/or dividend streams (greater than 3 years)  | <b>16.9% to 58.3%</b>   | 9.3% to 67.3%   |
| Foreign exchange derivatives                                | Discounted cash flow and/or option pricing models   | African basis curves (greater than 1 year)   | <b>0.56% to 26.5%</b>   | 1.4% to 26%   |
| Interest rate derivatives                                   | Discounted cash flow and/or option pricing models   | Real yield curves (less than 1 year), repurchase agreement curves (less than 1 year), funding spreads  | <b>0.25% to 4.15%</b>   | 0.3% to 8.5%  |
| <b>Deposits due to customers</b>                            | Discounted cash flow models   | The Bank's funding spreads (greater than 5 years)  | <b>1.075% to 1.550%</b>   | 1.13% to 1.7%   |
| <b>Debt securities in issue</b>                             | Discounted cash flow models   | Funding curves (greater than 5 years)  | <b>1.075% to 1.550%</b>   | 1.13% to 1.7%   |
| <b>Investment properties</b>                                | Discounted cash flow models   | Estimates of periods in which rental units will be disposed of<br>Annual selling price escalations<br>Annual rental escalations<br>Income capitalisation rates<br>Risk adjusted discount rates | <b>1 to 6 years</b><br><b>6% to 8%</b><br><b>n/a</b><br><b>7.75% to 8%</b><br><b>10% to 15%</b> | 1 to 6 years<br>6%<br>6%<br>7.75% to 8%<br>10% to 15% |

For assets or liabilities held at amortised cost and disclosed in Levels 2 or 3 of the fair value hierarchy, the discounted cash flow valuation technique is used. Interest rates and money market curves are considered unobservable inputs for items which mature after 5 years. However, if the items mature in less than 5 years, these inputs are considered to be observable, depending on other facts and circumstances.

For debt securities in issue held at amortised cost, a further significant input would be the underlying price of the market traded instrument.

The sensitivity of the fair value measure is dependent on the unobservable inputs. Significant changes to the unobservable inputs in isolation will have either a positive or negative impact on fair values.

#### 14.10 Unrecognised gains as a result of the use of valuation models using unobservable inputs

The amount that is yet to be recognised in the statement of comprehensive income that relates to the difference between the transaction price and the amount that would have arisen had valuation models using unobservable inputs been used on initial recognition, less amounts subsequently recognised, is as follows:

|  | 2020<br>Rm   | 2019<br>Rm |
|--|--------------|------------|
| <b>Opening balance at the beginning of the reporting period</b>  | <b>(407)</b> | (428)      |
| New transactions   | <b>(105)</b> | (52)       |
| Amounts recognised in profit or loss during the reporting period | <b>66</b>    | 73         |
| <b>Closing balance at the end of the reporting period</b>        | <b>(446)</b> | (407)      |

# Summary notes to the consolidated financial results

for the reporting period ended 31 December

## 14. Assets and liabilities held at fair value (continued)

### 14.11 Third-party credit enhancements

There were no significant liabilities measured at fair value and issued with inseparable third-party credit enhancements during the current and previous reporting periods.

## 15. Additional risk management disclosure

The advent of Covid-19 has had a significant impact on the risks that the Bank is exposed to as a result of the financial assets it holds and financial liabilities it issues. The Covid-19 risk management disclosures are aimed at demonstrating the impact that the virus has had on the Bank's credit, liquidity, and market risks, as well as the way in which it manages its capital.

### 15.1 Credit risk disclosures

Credit risk is the risk of suffering financial loss due to a borrower, counterparty to a derivative transaction, or an issuer of debt securities defaulting on its contractual obligations.

In addition to the information provided in Note 1, the following table provides detail regarding the credit quality of financial instruments to which the impairment requirements in IFRS 9 are applicable, in terms of the Bank's default grading DG<sup>(1)</sup> system. In order to illustrate how credit quality has changed in the current period, comparative information as at 31 December 2019 has been provided.

| Maximum exposure to credit risk                            | Gross maximum exposure Rm | Stage 1        |                |               | Stage 2       |               |               | Stage 3       |
|--|---------------------------|----------------|----------------|---------------|---------------|---------------|---------------|---------------|
|  |                           | DG1-9 Rm       | DG10-19 Rm     | DG20-21 Rm    | DG1-9 Rm      | DG10-19 Rm    | DG20-21 Rm    | Default Rm    |
| Balances with the SARB                                     | 25 460                    | 25 460         | —              | —             | —             | —             | —             | —             |
| <b>Cash, cash balances and balances with central banks</b> | <b>25 460</b>             | <b>25 460</b>  | <b>—</b>       | <b>—</b>      | <b>—</b>      | <b>—</b>      | <b>—</b>      | <b>—</b>      |
| Government bonds   | 65 142                    | 65 142         | —              | —             | —             | —             | —             | —             |
| Other  | 21 038                    | 17 747         | 1 144          | —             | 792           | 1 355         | —             | —             |
| Treasury bills   | 6 801                     | 6 801          | —              | —             | —             | —             | —             | —             |
| <b>Investment securities</b>                               | <b>92 981</b>             | <b>89 690</b>  | <b>1 144</b>   | <b>—</b>      | <b>792</b>    | <b>1 355</b>  | <b>—</b>      | <b>—</b>      |
| <b>Loans and advances to banks</b>                         | <b>34 305</b>             | <b>29 096</b>  | <b>3 600</b>   | <b>—</b>      | <b>778</b>    | <b>768</b>    | <b>63</b>     | <b>—</b>      |
| Accounts receivable  | 6 740                     | 6 574          | 165            | —             | —             | 1             | —             | —             |
| Settlement accounts  | 5 490                     | 4 709          | 781            | —             | —             | —             | —             | —             |
| <b>Other assets</b>  | <b>12 230</b>             | <b>11 283</b>  | <b>946</b>     | <b>—</b>      | <b>—</b>      | <b>1</b>      | <b>—</b>      | <b>—</b>      |
| RBB South Africa   | 538 482                   | 32 116         | 375 957        | 23 210        | 4 647         | 37 340        | 14 882        | 50 330        |
| Home Loans   | 255 130                   | 10 111         | 191 811        | 8 815         | 3 101         | 10 299        | 7 180         | 23 813        |
| Vehicle and Asset Finance                                  | 94 877                    | 1 293          | 65 769         | 9 494         | 1 230         | 5 084         | 4 291         | 7 716         |
| Everyday Banking   | 60 571                    | 3 486          | 32 990         | 4 901         | 110           | 4 377         | 3 411         | 11 296        |
| Card   | 32 714                    | 3 004          | 19 201         | 2 053         | 52            | 1 762         | 1 622         | 5 020         |
| Personal Loans   | 23 785                    | 228            | 12 246         | 2 421         | 19            | 1 690         | 1 591         | 5 590         |
| Transactions and Deposits                                  | 4 072                     | 254            | 1 543          | 427           | 39            | 925           | 198           | 686           |
| Relationship Banking                                       | 127 851                   | 17 226         | 85 387         | —             | 206           | 17 580        | —             | 7 452         |
| RBB Other  | 53                        | —              | —              | —             | —             | —             | —             | 53            |
| CIB South Africa   | 242 211                   | 120 115        | 75 238         | 2             | 11 749        | 27 576        | 1 503         | 6 028         |
| Head Office, Treasury and other operations in South Africa | 520                       | 277            | 21             | —             | —             | 222           | —             | —             |
| <b>Loans and advances to customers</b>                     | <b>781 213</b>            | <b>152 508</b> | <b>451 216</b> | <b>23 212</b> | <b>16 396</b> | <b>65 138</b> | <b>16 385</b> | <b>56 358</b> |
| <b>Loans and advances to group companies</b>               | <b>56 346</b>             | <b>56 346</b>  | <b>—</b>       | <b>—</b>      | <b>—</b>      | <b>—</b>      | <b>—</b>      | <b>—</b>      |
| <b>Off-statement of financial position exposure</b>        |                           |                |                |               |               |               |               |               |
| Guarantees   | 34 327                    | 18 984         | 12 000         | 63            | 355           | 1 897         | 280           | 748           |
| Letters of credit  | 5 777                     | 1 543          | 1 963          | 3             | 253           | 1 880         | 87            | 48            |
| Revocable and irrevocable debt facilities                  | 194 300                   | 87 930         | 101 201        | 536           | 881           | 3 018         | 143           | 591           |
| <b>Total off-statement of financial position exposure</b>  | <b>234 404</b>            | <b>108 457</b> | <b>115 164</b> | <b>602</b>    | <b>1 489</b>  | <b>6 795</b>  | <b>510</b>    | <b>1 387</b>  |

<sup>(1)</sup> Refer to Absa Bank Limited's financial statements for the reporting period ending 31 December 2020 for DG bucket definitions.

## Summary notes to the consolidated financial results

for the reporting period ended 31 December

### 15. Additional risk management disclosure (continued)

#### 15.1 Credit risk disclosures (continued)

| Maximum exposure to credit risk                            | Gross maximum exposure Rm | Stage 1  |            |            | Stage 2  |            |            | Stage 3    |
|--|---------------------------|----------|------------|------------|----------|------------|------------|------------|
|  |                           | DG1-9 Rm | DG10-19 Rm | DG20-21 Rm | DG1-9 Rm | DG10-19 Rm | DG20-21 Rm | Default Rm |
| Balances with the SARB                                     | 16 587                    | 16 587   | —          | —          | —        | —          | —          | —          |
| <b>Cash, cash balances and balances with central banks</b> | 16 587                    | 16 587   | —          | —          | —        | —          | —          | —          |
| Government bonds   | 35 153                    | 35 153   | —          | —          | —        | —          | —          | —          |
| Other  | 20 321                    | 19 999   | —          | —          | 322      | —          | —          | —          |
| Treasury bills   | 16 638                    | 13 541   | —          | —          | 3 097    | —          | —          | —          |
| <b>Investment securities</b>                               | 72 112                    | 68 693   | —          | —          | 3 419    | —          | —          | —          |
| <b>Loans and advances to banks</b>                         | 15 560                    | 9 380    | 5 660      | —          | —        | 487        | 33         | —          |
| Accounts receivable  | 6 923                     | 4 407    | 2 514      | —          | —        | 2          | —          | —          |
| Settlement accounts  | 12 260                    | 12 233   | 27         | —          | —        | —          | —          | —          |
| <b>Other assets</b>  | 19 183                    | 16 640   | 2 541      | —          | —        | 2          | —          | —          |
| RBB South Africa   | 516 926                   | 38 579   | 384 525    | 20 278     | 592      | 24 472     | 11 738     | 36 741     |
| Home Loans   | 242 828                   | 12 528   | 190 205    | 7 490      | 226      | 8 367      | 5 232      | 18 780     |
| Vehicle and Asset Finance                                  | 86 934                    | 2 120    | 65 455     | 6 109      | 4        | 4 315      | 3 677      | 5 254      |
| Everyday Banking   | 59 248                    | 3 449    | 34 872     | 6 679      | 115      | 3 936      | 2 829      | 7 367      |
| Card   | 31 097                    | 2 581    | 19 846     | 2 066      | 38       | 1 629      | 1 219      | 3 717      |
| Personal Loans   | 23 941                    | 571      | 13 325     | 4 150      | 22       | 1 355      | 1 411      | 3 107      |
| Transactions and Deposits                                  | 4 210                     | 297      | 1 701      | 463        | 55       | 952        | 199        | 543        |
| Relationship Banking                                       | 127 863                   | 20 482   | 93 993     | —          | 247      | 7 854      | —          | 5 287      |
| RBB Other  | 53                        | —        | —          | —          | —        | —          | —          | 53         |
| CIB South Africa   | 231 545                   | 125 573  | 75 263     | —          | 8 646    | 16 055     | 4 204      | 1 804      |
| Head Office, Treasury and other operations in South Africa | 319                       | 293      | 17         | —          | —        | 9          | —          | —          |
| <b>Loans and advances to customers</b>                     | 748 790                   | 164 445  | 459 805    | 20 278     | 9 238    | 40 536     | 15 942     | 38 545     |
| <b>Loans and advances to group companies</b>               | 50 460                    | 50 460   | —          | —          | —        | —          | —          | —          |
| <b>Off-statement of financial position exposure</b>        | —                         | —        | —          | —          | —        | —          | —          | —          |
| Guarantees   | 33 523                    | 21 069   | 9 080      | 30         | 97       | 2 372      | 627        | 248        |
| Letters of credit  | 5 303                     | 593      | 1 400      | 14         | 258      | 3 009      | 29         | —          |
| Revocable and irrevocable debt facilities                  | 183 524                   | 34 531   | 135 365    | 8 607      | 732      | 2 543      | 710        | 1 036      |
| <b>Total off-statement of financial position exposure</b>  | 222 350                   | 56 193   | 145 845    | 8 651      | 1 087    | 7 924      | 1 366      | 1 284      |

## Summary notes to the consolidated financial results

for the reporting period ended 31 December

### 15. Additional risk management disclosure (continued)

#### 15.1 Credit risk disclosures (continued)

The following table provides detail regarding the credit quality of financial instruments to which are classified as fair value through profit and loss in terms of the Bank's default grading (DG)<sup>(1)</sup> system. In order to illustrate how credit quality has changed during the period since 31 December 2019, comparative information at 31 December 2019 has been provided.

|   | 2020                     |                |               |            |
|---|--------------------------|----------------|---------------|------------|
|   | Gross carrying amount Rm | DG1-9 Rm       | DG10-19 Rm    | DG20-21 Rm |
| <b>Maximum exposure to credit risk</b>      |                          |                |               |            |
| <b>Investment securities</b>                | <b>5 407</b>             | <b>5 283</b>   | <b>124</b>    | <b>—</b>   |
| Government bonds                            | 15                       | 15             | —             | —          |
| Other                                       | 2 648                    | 2 524          | 124           | —          |
| Treasury bills                              | 2 744                    | 2 744          | —             | —          |
| <b>Loans and advances to banks</b>          | <b>31 830</b>            | <b>24 396</b>  | <b>7 434</b>  | <b>—</b>   |
| <b>Trading and hedging portfolio assets</b> | <b>175 175</b>           | <b>136 698</b> | <b>38 250</b> | <b>227</b> |
| Debt instruments                            | 57 103                   | 47 873         | 9 230         | —          |
| Derivative assets                           | 109 137                  | 80 395         | 28 515        | 227        |
| Money market assets                         | 8 935                    | 8 430          | 505           | —          |
| <b>Loans and advances to customers</b>      | <b>63 901</b>            | <b>29 841</b>  | <b>34 060</b> | <b>—</b>   |
| <b>Total</b>                                | <b>276 313</b>           | <b>196 218</b> | <b>79 868</b> | <b>227</b> |

|   | 2019                     |                |               |            |
|---|--------------------------|----------------|---------------|------------|
|   | Gross carrying amount Rm | DG1-9 Rm       | DG10-19 Rm    | DG20-21 Rm |
| <b>Maximum exposure to credit risk</b>      |                          |                |               |            |
| <b>Investment securities</b>                | <b>1 443</b>             | <b>943</b>     | <b>500</b>    | <b>—</b>   |
| Government bonds                            | 924                      | 924            | —             | —          |
| Other                                       | 519                      | 19             | 500           | —          |
| <b>Loans and advances to banks</b>          | <b>29 453</b>            | <b>16 406</b>  | <b>13 047</b> | <b>—</b>   |
| <b>Trading and hedging portfolio assets</b> | <b>113 759</b>           | <b>100 418</b> | <b>13 292</b> | <b>49</b>  |
| Debt instruments                            | 41 727                   | 41 649         | 78            | —          |
| Derivative assets                           | 60 443                   | 48 315         | 12 079        | 49         |
| Money market assets                         | 11 589                   | 10 454         | 1 135         | —          |
| <b>Loans and advances to customers</b>      | <b>67 656</b>            | <b>33 399</b>  | <b>34 026</b> | <b>231</b> |
| <b>Total</b>                                | <b>212 311</b>           | <b>151 166</b> | <b>60 865</b> | <b>280</b> |

<sup>(1)</sup> Refer to Absa Bank Limited's financial statements for the reporting period ending 31 December 2020 for DG bucket definitions.

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## Summary notes to the consolidated financial results

for the reporting period ended 31 December

### 15. Additional risk management disclosure (continued)

#### 15.1 Credit risk disclosures (continued)

The following table sets out the analysis of credit risk mitigation and collateral held by the Bank against its credit impaired, and other, financial assets, at 31 December 2020.

| Analysis of credit risk mitigation and collateral          | 2020  |  |                           |                       |             |
|--|---|--|---------------------------|-----------------------|-------------|
|  | Gross maximum exposure <sup>(1)</sup><br>Rm | Collateral – credit impaired financial assets            |                           |                       |             |
|  |   | Guarantees credit insurance and credit derivatives<br>Rm | Physical collateral<br>Rm | Cash collateral<br>Rm | Other<br>Rm |
| <b>Loans and advances to banks</b>                         | <b>66 135</b>                               | —  | —                         | —                     | —           |
| Debt instruments   | 57 102                                      | —  | —                         | —                     | —           |
| Derivative assets  | 109 138                                     | —  | —                         | —                     | —           |
| Money market assets  | 8 935                                       | —  | —                         | —                     | —           |
| <b>Trading and hedging portfolio assets</b>                | <b>175 175</b>                              | —  | —                         | —                     | —           |
| RBB South Africa   | 654 387                                     | 31   | 31 190                    | 57                    | 53          |
| Home Loans   | 308 816                                     | —  | 21 583                    | —                     | —           |
| Vehicle and Asset Finance                                  | 96 167                                      | —  | 5 673                     | —                     | —           |
| Everyday Banking   | 88 413                                      | —  | 2                         | —                     | —           |
| Card   | 54 882                                      | —  | —                         | —                     | —           |
| Personal Loans   | 24 343                                      | —  | —                         | —                     | —           |
| Transactions and Deposits                                  | 9 188                                       | —  | 2                         | —                     | —           |
| Relationship Banking                                       | 160 938                                     | 31   | 3 932                     | 57                    | 53          |
| RBB Other  | 53  | —  | —                         | —                     | —           |
| CIB South Africa   | 384 507                                     | 354  | 532                       | —                     | 35          |
| Head Office, Treasury and other operations in South Africa | 520   | —  | —                         | —                     | —           |
| <b>Loans and advances to customers</b>                     | <b>1 039 414</b>                            | <b>385</b>   | <b>31 722</b>             | <b>57</b>             | <b>88</b>   |
| <b>Off-statement of financial position</b>                 | <b>—</b>                                    | —  | —                         | —                     | —           |
| Guarantees   | 34 327                                      | —  | 0                         | —                     | —           |
| Letters of credit  | 5 777                                       | —  | —                         | —                     | —           |
| <b>Total off-statement of financial position exposure</b>  | <b>40 104</b>                               | <b>—</b>   | <b>0</b>                  | <b>—</b>              | <b>—</b>    |

For financial assets not listed in the table above, no credit mitigation or collateral was held during the reporting period.

<sup>(1)</sup> Included in the gross maximum exposure is the off-statement of financial position exposure for revocable and irrevocable debt facilities.

## Summary notes to the consolidated financial results

for the reporting period ended 31 December

2020

| Unsecured<br>Rm | Total<br>maximum<br>exposure<br>credit<br>impaired<br>financial<br>assets <sup>(1)</sup><br>Rm | Collateral – not credit impaired financial assets                    |                              |                          |             |                 | Total<br>maximum<br>exposure<br>not credit<br>impaired<br>financial<br>assets <sup>(1)</sup><br>Rm |
|-----------------|--|--|------------------------------|--------------------------|-------------|-----------------|--|
|                 |  | Guarantees<br>credit<br>insurance<br>and credit<br>derivatives<br>Rm | Physical<br>collateral<br>Rm | Cash<br>collateral<br>Rm | Other<br>Rm | Unsecured<br>Rm |  |
| —               | —  | 390  | —                            | —                        | 18 664      | 47 081          | 66 135   |
| —               | —  | —  | —                            | —                        | —           | 57 102          | 57 102   |
| —               | —  | —  | —                            | 3 169                    | 74 288      | 31 681          | 109 138  |
| —               | —  | —  | —                            | —                        | —           | 8 935           | 8 935  |
| —               | —  | —  | —                            | 3 169                    | 74 288      | 97 718          | 175 175  |
| 19 587          | 50 918   | 2 129  | 448 506                      | 1 221                    | 195         | 151 418         | 603 469  |
| 2 307           | 23 890   | —  | 263 416                      | —                        | —           | 21 510          | 284 926  |
| 2 043           | 7 716  | —  | 48 809                       | —                        | —           | 39 642          | 88 451   |
| 11 730          | 11 732   | —  | —                            | —                        | —           | 76 681          | 76 681   |
| 5 379           | 5 379  | —  | —                            | —                        | —           | 49 503          | 49 503   |
| 5 607           | 5 607  | —  | —                            | —                        | —           | 18 736          | 18 736   |
| 744             | 746  | —  | —                            | —                        | —           | 8 442           | 8 442  |
| 3 454           | 7 527  | 2 129  | 136 281                      | 1 221                    | 195         | 13 585          | 153 411  |
| 53              | 53   | —  | —                            | —                        | —           | —               | —  |
| 5 107           | 6 028  | 537  | 49 177                       | —                        | 35 392      | 293 373         | 378 479  |
| —               | —  | —  | —                            | —                        | —           | 520             | 520  |
| 24 694          | 56 946   | 2 666  | 497 683                      | 1 221                    | 35 587      | 445 311         | 982 468  |
| 748             | 748  | 13   | 4 666                        | 645                      | 24          | 28 231          | 33 579   |
| 48              | 48   | —  | —                            | —                        | —           | 5 729           | 5 729  |
| 796             | 796  | 13   | 4 666                        | 645                      | 24          | 33 960          | 39 308   |

## Summary notes to the consolidated financial results

for the reporting period ended 31 December

### 15. Additional risk management disclosure (continued)

#### 15.1 Credit risk disclosures (continued)

| Analysis of credit risk mitigation and collateral          | Gross maximum exposure <sup>(1)</sup><br>Rm | 2019<br>Collateral – credit impaired financial assets    |                           |                       |             |
|--|---|--|---------------------------|-----------------------|-------------|
|  |   | Guarantees credit insurance and credit derivatives<br>Rm | Physical collateral<br>Rm | Cash collateral<br>Rm | Other<br>Rm |
| <b>Loans and advances to banks</b>                         | 45 013                                      | —  | —                         | —                     | —           |
| Debt instruments   | 41 727                                      | —  | —                         | —                     | —           |
| Derivative assets  | 60 442                                      | —  | —                         | —                     | —           |
| Money market assets  | 11 589                                      | —  | —                         | —                     | —           |
| <b>Trading and hedging portfolio assets</b>                | 113 758                                     | —  | —                         | —                     | —           |
| RBB South Africa   | 634 874                                     | 18   | 24 000                    | 26                    | 24          |
| Home Loans   | 294 915                                     | —  | 17 349                    | —                     | —           |
| Vehicle and Asset Finance                                  | 88 585                                      | —  | 3 985                     | —                     | —           |
| Everyday Banking   | 94 596                                      | —  | —                         | —                     | —           |
| Card   | 61 161                                      | —  | —                         | —                     | —           |
| Personal Loans   | 24 466                                      | —  | —                         | —                     | —           |
| Transactions and Deposits                                  | 8 969                                       | —  | —                         | —                     | —           |
| Relationship Banking                                       | 156 725                                     | 18   | 2 666                     | 26                    | 24          |
| RBB Other  | 53  | —  | —                         | —                     | —           |
| CIB South Africa   | 364 775                                     | 187  | 150                       | —                     | 40          |
| Head Office, Treasury and other operations in South Africa | 319   | —  | —                         | —                     | —           |
| <b>Loans and advances to customers</b>                     | 999 968                                     | 205  | 24 150                    | 26                    | 64          |
| <b>Off-statement of financial position</b>                 | —   | —  | —                         | —                     | —           |
| Guarantees   | 33 523                                      | —  | 1                         | —                     | —           |
| Letters of credit  | 5 303                                       | —  | —                         | —                     | —           |
| <b>Total off-statement of financial position exposure</b>  | 38 826                                      | —  | 1                         | —                     | —           |

For financial assets not listed in the table above, no credit mitigation or collateral was held during the reporting period.

<sup>(1)</sup> Included in the gross maximum exposure is the off-statement of financial position exposure for revocable and irrevocable debt facilities.



## Summary notes to the consolidated financial results

for the reporting period ended 31 December

| 2019  |  |  |                              |                          |             |                 |  |
|---|--|--|------------------------------|--------------------------|-------------|-----------------|--|
| Collateral – not credit impaired financial assets |  |  |                              |                          |             |                 |  |
| Unsecured<br>Rm                                   | Total<br>maximum<br>exposure<br>credit<br>impaired<br>financial<br>assets <sup>(1)</sup><br>Rm | Guarantees<br>credit<br>insurance<br>and credit<br>derivatives<br>Rm | Physical<br>collateral<br>Rm | Cash<br>collateral<br>Rm | Other<br>Rm | Unsecured<br>Rm | Total<br>maximum<br>exposure<br>not credit<br>impaired<br>financial<br>assets <sup>(1)</sup><br>Rm |
| —   | —  | 350  | —                            | —                        | 26 013      | 18 650          | 45 013   |
| —   | —  | —  | —                            | —                        | —           | 41 727          | 41 727   |
| —   | —  | 74   | —                            | 1 212                    | 43 992      | 15 164          | 60 442   |
| —   | —  | —  | —                            | —                        | —           | 11 589          | 11 589   |
| —   | —  | 74   | —                            | 1 212                    | 43 992      | 68 480          | 113 758  |
| 13 703  | 37 771   | 201  | 426 764                      | 853                      | 272         | 169 013         | 597 103  |
| 1 492   | 18 841   | —  | 255 389                      | —                        | —           | 20 685          | 276 074  |
| 1 267   | 5 252  | —  | 45 237                       | —                        | —           | 38 096          | 83 333   |
| 8 278   | 8 278  | —  | —                            | —                        | —           | 86 318          | 86 318   |
| 4 592   | 4 592  | —  | —                            | —                        | —           | 56 569          | 56 569   |
| 3 119   | 3 119  | —  | —                            | —                        | —           | 21 347          | 21 347   |
| 567   | 567  | —  | —                            | —                        | —           | 8 402           | 8 402  |
| 2 613   | 5 347  | 201  | 126 138                      | 853                      | 272         | 23 914          | 151 378  |
| 53  | 53   | —  | —                            | —                        | —           | —               | —  |
| 1 428   | 1 805  | 9 393  | 46 873                       | —                        | 40 771      | 265 933         | 362 970  |
| —   | —  | —  | —                            | —                        | —           | 319             | 319  |
| 15 131  | 39 576   | 9 594  | 473 637                      | 853                      | 41 043      | 435 265         | 960 392  |
| 247   | 248  | 11   | 3 905                        | 636                      | 21          | 28 702          | 33 275   |
| —   | —  | —  | —                            | —                        | —           | 5 303           | 5 303  |
| 247   | 248  | 11   | 3 905                        | 636                      | 21          | 34 005          | 38 578   |

## Summary notes to the consolidated financial results

for the reporting period ended 31 December

### 15. Additional risk management disclosure (continued)

#### 15.2 Treasury risk

##### 15.2.1 Liquidity risk

Liquidity risk is the risk that the Bank is unable to meet its contractual or contingent obligations or that it does not have the appropriate amount, tenor and composition of funding and liquidity to support its assets.

The Bank's liquidity risk position was resilient, in line with risk appetite, and above the minimum regulatory requirements.

The Bank treasury management worked closely with regulators and supervisory authorities in addressing market-wide liquidity constraints that arose at the onset of the Covid-19 pandemic during the first half of 2020. The Bank maintained an excess supply of US dollars to ensure conservative management of foreign currency liquidity. Liquidity conditions improved significantly during the second half of 2020.

The Bank had a well-diversified deposit base and concentration risk was managed within appropriate guidelines. Sources of funding were managed to maintain a wide diversity of depositor, products, tenor and currencies. The Bank's foreign currency funding position remained robust and flexible, with diversified funding facilities from international banks and appropriate tenors to meet term asset growth.

Liquidity risk is monitored at Group level under a single comprehensive Treasury Risk Framework. The Treasury Risk Framework was designed to deliver an appropriate tenor structure and composition of funding consistent with the risk appetite set by the Board. This framework is delivered through a combination of policy formation, review and governance, analysis, stress testing, limit setting and monitoring.

## Summary notes to the consolidated financial results

for the reporting period ended 31 December

### 15. Additional risk management disclosure (continued)

#### 15.2 Treasury risk (continued)

##### 15.2.1 Liquidity risk (continued)

The discounted maturity table below provides further analysis in terms of the Bank's liquidity position as at 31 December 2020 in order to illustrate the change in the liquidity risk position since 31 December 2019.

|  | 2020  |                  |                           |                      |                      |           |
|--|---|------------------|---------------------------|----------------------|----------------------|-----------|
|  | Carrying amount (excluding impairment losses on amortised cost instruments) |                  |                           |                      |                      | Total Rm  |
| Discounted maturity                                    | On demand Rm  | Within 1 year Rm | From 1 year to 5 years Rm | More than 5 years Rm | Impairment losses Rm |           |
| <b>Assets</b>  |   |                  |                           |                      |                      |           |
| Cash, cash balances and balances with central banks    | 33 812  | —                | —                         | —                    | —                    | 33 812    |
| Investment securities                                  | 1 109   | 13 762           | 37 016                    | 47 609               | (7)                  | 99 489    |
| Loans and advances to banks                            | 17 507  | 39 792           | 4 750                     | 4 086                | (22)                 | 66 113    |
| Trading and hedging portfolio assets                   | 165 067   | 949              | 8 695                     | 1 353                | —                    | 176 064   |
| Derivative assets                                      | 98 140  | 949              | 8 695                     | 1 353                | —                    | 109 137   |
| Non-derivative assets                                  | 66 927  | —                | —                         | —                    | —                    | 66 927    |
| Other financial assets                                 | 5 721   | 6 509            | —                         | —                    | —                    | 12 230    |
| Loans and advances to customers                        | 130 134   | 163 713          | 317 220                   | 234 047              | (33 952)             | 811 162   |
| Loans to Group Companies                               | 33 664  | 20 129           | 1 607                     | 947                  | (202)                | 56 145    |
| Financial assets                                       | 387 014   | 244 854          | 369 288                   | 288 042              | (34 183)             | 1 255 015 |
| Non-financial assets                                   |   |                  |                           |                      |                      | 31 260    |
| <b>Total assets</b>                                    |   |                  |                           |                      |                      | 1 286 275 |
| <b>Liabilities</b>                                     |   |                  |                           |                      |                      |           |
| Deposits from banks                                    | 28 831  | 52 269           | 13 265                    | 1 668                | —                    | 96 033    |
| Trading and hedging portfolio liabilities              | 105 983   | 235              | 1 193                     | 3 424                | —                    | 110 835   |
| Derivative liabilities                                 | 86 777  | 235              | 1 193                     | 3 424                | —                    | 91 629    |
| Non-derivative liabilities                             | 19 206  | —                | —                         | —                    | —                    | 19 206    |
| Other financial liabilities                            | 10 225  | 6 363            | —                         | —                    | —                    | 16 588    |
| Deposits due to customers                              | 519 318   | 214 069          | 49 278                    | 12 222               | —                    | 794 887   |
| Debt securities in issue                               | 668   | 62 812           | 66 778                    | 13 901               | —                    | 144 159   |
| Borrowed funds   | —   | 2 459            | 18 162                    | —                    | —                    | 20 621    |
| Financial liabilities                                  | 665 025   | 338 207          | 148 676                   | 31 215               | —                    | 1 183 123 |
| Non-financial liabilities                              |   |                  |                           |                      |                      | 8 753     |
| <b>Total liabilities</b>                               |   |                  |                           |                      |                      | 1 191 876 |
| <b>Equity</b>  |   |                  |                           |                      |                      | 94 399    |
| <b>Total equity and liabilities</b>                    |   |                  |                           |                      |                      | 1 286 275 |
| <b>Net liquidity position of financial instruments</b> | (278 011)   | (93 353)         | 220 612                   | 256 827              | (34 183)             | 71 892    |

# Summary notes to the consolidated financial results

for the reporting period ended 31 December

## 15. Additional risk management disclosure (continued)

### 15.2 Treasury risk (continued)

#### 15.2.1 Liquidity risk (continued)

|   | 2019   |                        |                                 |                            |                            |             |
|---|--|------------------------|---------------------------------|----------------------------|----------------------------|-------------|
|   | Carrying amount (excluding impairment losses on<br>amortised cost instruments) |                        |                                 |                            |                            |             |
|   | On<br>demand<br>Rm   | Within<br>1 year<br>Rm | From 1 year<br>to 5 years<br>Rm | More than<br>5 years<br>Rm | Impairment<br>losses<br>Rm | Total<br>Rm |
| Discounted maturity                                 |  |                        |                                 |                            |                            |             |
| Assets  |  |                        |                                 |                            |                            |             |
| Cash, cash balances and balances with central banks | 25 485   | —                      | —                               | —                          | —                          | 25 485      |
| Investment securities                               | 4 289  | 19 776                 | 23 985                          | 27 180                     | (0)                        | 75 230      |
| Loans and advances to banks                         | 10 734   | 32 861                 | 1 418                           | —                          | (20)                       | 44 993      |
| Trading and hedging portfolio assets                | 110 925  | 191                    | 2 346                           | 817                        | —                          | 114 279     |
| Derivative assets                                   | 57 089   | 191                    | 2 346                           | 817                        | —                          | 60 443      |
| Non-derivative assets                               | 53 836   | —                      | —                               | —                          | —                          | 53 836      |
| Other financial assets                              | 12 546   | 6 637                  | —                               | —                          | —                          | 19 183      |
| Loans and advances to customers                     | 107 999  | 139 300                | 325 621                         | 243 525                    | (22 063)                   | 794 382     |
| Non-current assets held for sale                    | 3 685  | —                      | —                               | —                          | —                          | 3 685       |
| Loans to Group Companies                            | 27 774   | 11 096                 | 11 098                          | 653                        | (161)                      | 50 460      |
| Financial assets                                    | 303 437  | 209 861                | 364 468                         | 272 175                    | (22 244)                   | 1 127 697   |
| Non-financial assets                                |  |                        |                                 |                            |                            | 32 128      |
| Total assets  |  |                        |                                 |                            |                            | 1 159 825   |
| Liabilities   |  |                        |                                 |                            |                            |             |
| Deposits from banks                                 | 28 903   | 71 851                 | 18 638                          | 85                         | —                          | 119 477     |
| Trading and hedging portfolio liabilities           | 55 979   | 112                    | 446                             | 811                        | —                          | 57 347      |
| Derivative liabilities                              | 45 577   | 112                    | 446                             | 811                        | —                          | 46 946      |
| Non-derivative liabilities                          | 10 401   | —                      | —                               | —                          | —                          | 10 401      |
| Other financial liabilities                         | 21 633   | 5 232                  | —                               | —                          | —                          | 26 865      |
| Deposits due to customers                           | 397 185  | 217 229                | 51 479                          | 11 916                     | —                          | 677 809     |
| Debt securities in issue                            | 1 036  | 81 147                 | 62 630                          | 12 790                     | —                          | 157 603     |
| Borrowed funds                                      | —  | 4 360                  | 12 779                          | 4 143                      | —                          | 21 282      |
| Financial liabilities                               | 504 736  | 379 931                | 145 972                         | 29 745                     |                            | 1 060 383   |
| Non-financial liabilities                           |  |                        |                                 |                            |                            | 8 117       |
| Total liabilities                                   |  |                        |                                 |                            |                            | 1 068 500   |
| Equity  |  |                        |                                 |                            |                            | 91 325      |
| Total equity and liabilities                        |  |                        |                                 |                            |                            | 1 159 825   |
| Net liquidity position of financial instruments     | (201 299)  | (170 070)              | 218 496                         | 242 430                    | (22 244)                   | 67 314      |

#### 15.2.2 Capital management risk

Capital risk is the risk that the Bank has an insufficient level or inappropriate composition of capital to support its normal business activities and to remain within its Board approved capital target ranges under normal operating conditions or above regulatory capital requirements under stressed conditions.

#### Review of current reporting period

- Capital ratios were lower year-on-year due to lower earnings during the first half of 2020, driven by higher impairments due to the impact of the Covid-19 pandemic. Ratios improved in the second half of 2020, due to improved earnings generation. Capital buffers remained strong, well above minimum regulatory requirements at all times.
- The SARB reduced the minimum capital requirement by removing the Pillar 2A requirement of 100 bps of capital at a total capital requirements level to accommodate the impact of current market conditions on bank capital ratios.
- The Bank issued R2.7bn tier 2 capital instruments in February 2020, which qualified as regulatory capital. This was to replace the R2.5bn tier 2 capital instruments, which were called in February 2020.
- The Bank issued R1.2bn tier 1 capital instruments in October 2020.

# Summary notes to the consolidated financial results

for the reporting period ended 31 December

## 15. Additional risk management disclosure (continued)

### 15.2 Treasury risk (continued)

#### 14.2.2 Capital management risk (continued)

##### Capital adequacy ratios

|   | 2020    | 2019    | 2020<br>Board<br>target<br>ranges | 2020<br>Minimum<br>regulatory<br>capital<br>requirements <sup>(1)</sup> | 2019<br>Board<br>target<br>ranges | 2019<br>Minimum<br>regulatory<br>capital<br>requirements |
|---|---------|---------|-----------------------------------|---|-----------------------------------|--|
| <b>Statutory capital ratios (includes unappropriated profits) (%)</b> |         |         |                                   |   |                                   |  |
| CET 1   | 10.6    | 11.9    | 11.0 – 12.0                       | 7.5   | 11.0 – 12.0                       | 7.5  |
| Tier 1  | 11.9    | 13.1    | 12.0 – 13.0                       | 9.3   | 12.0 – 13.0                       | 9.3  |
| Total capacity adequacy requirement (CAR)                             | 15.6    | 16.7    | 14.5 – 15.5                       | 11.5  | 14.5 – 15.5                       | 11.5   |
| <b>Capital supply and demand for the reporting period (Rm)</b>        |         |         |                                   |   |                                   |  |
| Qualifying capital  | 99 410  | 97 787  |                                   |   |                                   |  |
| Total RWA   | 640 044 | 601 900 |                                   |   |                                   |  |

#### 14.2.3 Interest rate risk in the banking book (IRRBB)

IRRBB is the risk that the Bank's financial position might be adversely affected by changes in interest rate levels, yield curves and spreads.

The Group Risk and Capital Management Committee continues to evaluate IRRBB on an ongoing basis and take appropriate steps to mitigate the risk. The evaluation and risk mitigation is performed with consideration of the dynamic interest rate environments and balance sheets across the various jurisdictions in which the Bank operates.

| Key risk metrics   | 2020<br>Rm | 2019<br>Rm |
|--|------------|------------|
| Banking book net interest income (NII) sensitivity for a 2% downward shock in interest rates | (857)      | (3 171)    |

##### Review of current reporting period

- 2020 was a year of significant rate cuts by the South African Reserve Bank in response to the weak macroeconomic environment. In addition, the Bank benefited from significant growth in deposits and High-quality liquid assets (HQLA) which contributed to increased hedging activities.
- These actions all contributed to the improvement in the Bank NII sensitivity since December 2019. In addition, methodology changes to the measurement of risk were implemented that more closely align NII sensitivity to the financial outcome of recent rate cuts.

### 15.3 Traded market risk

Traded market risk is the risk of the Bank's earnings or capital being adversely impacted by changes in the level or volatility of prices affecting positions in its trading activities across the Bank. This includes but is not limited to changes in interest rates, credit spreads, commodity prices, equity prices and foreign exchange levels.

The Traded Market Risk Committee (TMRC) meets monthly to review, challenge and make recommendations concerning the traded market risk profile, including risk appetite, policies, limits, risk utilisation, valuation risk and the effectiveness of the control environment.

The Trading Risk Committee (TRC) and Market Risk Infrastructure, Data, Governance and Control Committee (MRIDGCC) are subcommittees of the TMRC that provide oversight of specific traded market risks and the traded market risk control environment.

| Key risk metrics  | 2020<br>Rm | 2019<br>Rm |
|---|------------|------------|
| Average traded market risk – 99% daily value at risk (DVaR) | 62.87      | 51.12      |

##### Review of current reporting period

- The increase in average DVaR was principally due to an increase in the historic market volatility feeding the internal model, resulting from the Covid-19 pandemic. This was compounded by reduced liquidity creating a challenging environment for the business to exit risk arising through client facilitation.

<sup>(1)</sup> The 2020 minimum regulatory capital requirements of 11.5% (2019: 11.5%) include the capital conservation buffer and the domestically systemic important banks (D-SIB) add-on but excludes the bank-specific individual capital requirement (Pillar 2b add-on).

# Summary consolidated normalised financial results

for the reporting period ended 31 December

## Normalised financial results as a consequence of the Barclays PLC separation

Barclays PLC contributed R12.1 billion in 2017 (approximately \$1 billion at the time) towards the three-year separation programme, which comprised mainly IT and brand projects, and which commenced on 6 June 2017.

The Separation Programme was completed within agreed timelines. All 273 projects achieved Separation and 198 service schedules were terminated. The final Separation Forum was held on 15 December 2020, where all formal closures were approved. The South African Reserve Bank (SARB), Absa Regional Operations (ARO) as well as the United Kingdom (UK) regulators have since been informed that Barclays PLC and Absa Group Limited have concluded and closed the Separation Programme.

The separation process has had a significant impact on the Group's financial results over the past three years, most notably an increase in the capital base and internally generated intangible assets, together with generated endowment revenues, and amortisation of the aforementioned assets as they are brought into use. The afore-mentioned results show a disconnect between the underlying business performance and the IFRS financial results. Normalised results have therefore been disclosed and will continue to be disclosed while the underlying business performance is materially different from the IFRS financial results.

Refer to page 2 for the IFRS results.

The following presents the items which have been excluded from the normalised results:

- Barclays PLC contribution (including the endowment benefit)
- Hedging linked to separation activities
- Technology and brand separation projects
- Depreciation and amortisation on the aforementioned projects
- Transitional service payments to Barclays PLC
- Employee cost and benefits linked to separation activities
- Separation project execution and support cost.

## Basis of presentation

### Normalised results

The summary consolidated normalised results have been prepared to illustrate the impact of the separation from Barclays PLC and adjust for the interest income on Barclays PLC's separation contribution, hedging linked to the separating activities, operating expenses (including amortisation of intangible assets) and other expenses (collectively the 'separation'). The Bank will present normalised results for future periods where the financial impact of separation is considered material. Normalisation does not affect divisional disclosures.

Normalised results have been prepared for illustrative purposes only and because of their nature may not fairly present the Bank's financial position, changes in equity, cash flows and results of operations.

The normalised results have not been prepared using the accounting policies of the Bank and do not comply with IFRS. These results are considered to be pro forma financial information and have been presented in accordance with the JSE Limited Listing Requirements which require that pro forma financial information be complied in terms of the JSE Limited Listing Requirements, the SAICA Guide on Pro Forma Financial Information and any relevant guidance issued by the IRBA. The normalised results are the responsibility of the Bank's Board.

The normalised results for the year ended 31 December 2020 should be read together with EY's independent reporting accountants' assurance report thereon, which is available for inspection at the Company's registered office.

## Summary consolidated normalised salient features

for the reporting period ended 31 December

|   | 2020 <sup>(1)</sup> | 2019      |
|---|---------------------|-----------|
| <b>Statement of comprehensive income (Rm)</b>                           |                     |           |
| Income  | 53 464              | 52 594    |
| Operating expenses  | 31 554              | 33 351    |
| Profit attributable to ordinary equity holders                          | 2 530               | 8 418     |
| Headline earnings <sup>(2)</sup>  | 2 654               | 8 640     |
| <b>Statement of financial position</b>                                  |                     |           |
| Total assets (Rm)   | 1 281 486           | 1 155 329 |
| <b>Financial performance (%)</b>  |                     |           |
| Return on equity (RoE)  | 3.5                 | 12.2      |
| Return on average assets (RoA)  | 0.2                 | 0.76      |
| Return on risk-weighted assets (RoRWA)                                  | 0.43                | 1.55      |
| <b>Operating performance (%)</b>  |                     |           |
| Net interest margin on average interest-bearing assets                  | 3.25                | 3.46      |
| Non-interest as a percentage of total income                            | 38.1                | 40.0      |
| Cost-to-income ratio  | 59.0                | 63.4      |
| Jaws  | (7.0)               | 3         |
| Effective tax rate  | 23.0                | 23.5      |
| <b>Share statistics (million)</b>                                       |                     |           |
| Weighted average number of ordinary shares in issue                     | 448.3               | 448.3     |
| Diluted weighted average number of ordinary shares in issue             | 448.3               | 448.3     |
| <b>Share statistics (cents)</b>   |                     |           |
| Headline earnings per ordinary share (HEPS)                             | 592.0               | 1 927.3   |
| Diluted headline earnings per ordinary share (DHEPS)                    | 592.0               | 1 927.3   |
| Basic earnings per ordinary share (EPS)                                 | 564.4               | 1 877.8   |
| Diluted basic earnings per ordinary share (DEPS)                        | 564.4               | 1 877.8   |
| Dividend per ordinary share relating to income for the reporting period | —                   | 446.1     |
| Dividend cover times (times)  | —                   | 4.32      |
| NAV per ordinary share  | 17 247              | 16 407    |
| Tangible NAV per ordinary share   | 15 972              | 15 313    |
| <b>Capital adequacy (%)</b>   |                     |           |
| Absa Bank Limited   | n/a <sup>(3)</sup>  | 16.2      |
| <b>Common Equity Tier 1 (%)</b>   |                     |           |
| Absa Bank Limited   | n/a <sup>(3)</sup>  | 11.4      |

<sup>(1)</sup> Please refer to the summary consolidated normalised reconciliation for the period ended 31 December 2020 for further information as presented on pages 54 to 55.

<sup>(2)</sup> After allowing for R307m (31 December 2019: R352m) profit attributable to preference equity holders and R589m (31 December 2019: R435m) profit attributable to additional Tier 1 capital holders.

<sup>(3)</sup> Normalised capital ratios will no longer be presented as the Group's separation from Barclays PLC has been materially completed and the current differences between IRFS and normalised is expected to result in a marginal permanent uplift to the capital position.

# Summary consolidated reconciliation of IFRS to normalised results

for the reporting period ended 31 December

|  | IFRS Bank performance <sup>(1)</sup> | 2020<br>Barclays separation effects <sup>(2)</sup> | Normalised Bank performance <sup>(3)</sup> |
|--|--------------------------------------|--|--|
| <b>Statement of comprehensive income (Rm)</b>                        |                                      |  |  |
| Net interest income  | 33 184                               | (67)   | 33 117                                     |
| Non-interest income  | 20 503                               | (156)  | 20 347                                     |
| <b>Total income</b>  | <b>53 687</b>                        | <b>(223)</b>                                       | <b>53 464</b>                              |
| Impairment losses  | (15 829)                             | —  | (15 829)                                   |
| Operating expenses   | (33 202)                             | 1 649  | (31 553)                                   |
| Other expenses   | (1 798)                              | 200  | (1 598)                                    |
| Share of post-tax results of associates and joint ventures           | (36)                                 | —  | (36)                                       |
| <b>Operating profit before income tax</b>                            | <b>2 822</b>                         | <b>1 626</b>                                       | <b>4 448</b>                               |
| Tax expenses   | (750)                                | (272)  | (1 022)                                    |
| <b>Profit for the reporting period</b>                               | <b>2 072</b>                         | <b>1 354</b>                                       | <b>3 426</b>                               |
| <b>Profit attributable to:</b>                                       |                                      |  |  |
| Ordinary equity holders  | 1 176                                | 1 354  | 2 530                                      |
| Ordinary shares  | —                                    | —  | —  |
| Preference shares  | 307                                  | —  | 307  |
| Additional Tier 1  | 589                                  | —  | 589  |
|  | 2 072                                | 1 354  | 3 426                                      |
| <b>Headline earnings</b>   | <b>1 402</b>                         | <b>1 252</b>                                       | <b>2 654</b>                               |
| <b>Operating performance (%)</b>                                     |                                      |  |  |
| Net interest margin on average interest-bearing assets               | 3.24                                 | n/a  | 3.25                                       |
| Credit loss ratio on gross loans and advances to customers and banks | 1.74                                 | n/a  | 1.74                                       |
| Non-interest income as % of total income                             | 38.2                                 | n/a  | 38.1                                       |
| Income growth (%)  | 1.8                                  | n/a  | 1.7  |
| Operating expenses growth (%)  | (5.4)                                | n/a  | (5.4)                                      |
| Cost-to-income ratio   | 61.8                                 | n/a  | 59.0                                       |
| Effective tax rate   | 26.6                                 | n/a  | 23.0                                       |
| <b>Statement of financial position (Rm)</b>                          |                                      |  |  |
| Loans and advances to customers                                      | 811 162                              | —  | 811 162                                    |
| Loans and advances to banks  | 66 113                               | —  | 66 113                                     |
| Investment securities  | 99 489                               | —  | 99 489                                     |
| Other assets   | 309 511                              | (4 789)  | 304 722                                    |
| <b>Total assets</b>  | <b>1 286 275</b>                     | <b>(4 789)</b>                                     | <b>1 281 486</b>                           |
| Deposits due to customers  | 794 887                              | —  | 794 887                                    |
| Debt securities in issue   | 144 159                              | —  | 144 159                                    |
| Other liabilities <sup>(4)</sup>                                     | 252 830                              | 646  | 253 476                                    |
| <b>Total liabilities</b>   | <b>1 191 876</b>                     | <b>646</b>   | <b>1 192 522</b>                           |
| Equity   | 94 399                               | (5 435)  | 88 964                                     |
| <b>Total equity and liabilities</b>                                  | <b>1 286 275</b>                     | <b>(4 789)</b>                                     | <b>1 281 486</b>                           |
| <b>Key performance ratios (%)</b>                                    |                                      |  |  |
| RoA  | 0.1                                  | n/a  | 0.2  |
| RoE  | 1.7                                  | n/a  | 3.5  |
| Capital adequacy   | 15.6                                 | n/a  | n/a <sup>(5)</sup>                         |
| Common Equity Tier 1   | 10.6                                 | n/a  | n/a <sup>(5)</sup>                         |
| <b>Share statistics (cents)</b>                                      |                                      |  |  |
| Diluted headline earnings per ordinary share                         | 312.5                                | n/a  | 592.0                                      |

<sup>(1)</sup> IFRS Bank performance, presents the IFRS information as extracted from the Bank's summary consolidated financial results for the reporting period ended 31 December 2020.

<sup>(2)</sup> Barclays separation effects, presents the financial effects of the separation on the summary consolidated financial results of the Bank.

<sup>(3)</sup> Normalised Bank performance, presents the summary consolidated financial results of the Bank, after adjusting for the consequences of the separation.

<sup>(4)</sup> This represents the contribution of R12.1bn that was received from Barclays PLC, net of amounts already spent on separation activities. The cash received is held centrally by Treasury and is presented as an intersegmental asset in 'Other liabilities'.

<sup>(5)</sup> Normalised capital ratios will no longer be presented as the Group's separation from Barclays PLC has been materially completed and the current differences between IFRS and normalised is expected to result in a marginal permanent uplift of the capital position.



# Summary consolidated reconciliation of IFRS to normalised results

for the reporting period ended 31 December

|   | 31 December 2019                     |  |  |
|---|--------------------------------------|--|--|
|   | IFRS Bank performance <sup>(1)</sup> | Barclays separation effects <sup>(2)</sup> | Normalised Bank performance <sup>(3)</sup> |
| <b>Statement of comprehensive income (Rm)</b>                                       |                                      |  |  |
| Net interest income   | 31 772                               | (195)                                      | 31 577                                     |
| Non-interest income   | 20 985                               | 32   | 21 017                                     |
| <b>Total income</b>   | <b>52 757</b>                        | <b>(163)</b>                               | <b>52 594</b>                              |
| Impairment losses   | (6 032)                              | —  | (6 032)                                    |
| Operating expenses  | (35 116)                             | 1 765                                      | (33 351)                                   |
| Other expenses  | (1 456)                              | 56   | (1 400)                                    |
| Share of post-tax results of associates and joint ventures                          | 221                                  | —  | 221  |
| <b>Operating profit before income tax</b>   | <b>10 374</b>                        | <b>1 658</b>                               | <b>12 032</b>                              |
| Tax expenses  | (2 488)                              | (338)                                      | (2 826)                                    |
| <b>Profit for the reporting period</b>  | <b>7 886</b>                         | <b>1 320</b>                               | <b>9 206</b>                               |
| <b>Profit attributable to:</b>  |                                      |  |  |
| Ordinary equity holders   | 7 098                                | 1 320                                      | 8 418                                      |
| Ordinary shares   | 1                                    | —  | 1  |
| Preference shares   | 352                                  | —  | 352  |
| Additional Tier 1   | 435                                  | —  | 435  |
|   | 7 886                                | 1 320                                      | 9 206                                      |
| <b>Headline earnings</b>  | <b>7 320</b>                         | <b>1 320</b>                               | <b>8 640</b>                               |
| <b>Operating performance (%)</b>  |                                      |  |  |
| Net interest margin on average interest-bearing assets                              | 3.53                                 | n/a  | 3.53                                       |
| Credit loss ratio on gross loans and advances to customers and banks <sup>(4)</sup> | 0.72                                 | n/a  | 0.72                                       |
| Non-interest income as % of total income  | 39.8                                 | n/a  | 40.0                                       |
| Income growth (%)   | 1.8                                  | n/a  | 3  |
| Operating expenses growth (%)   | 2.3                                  | n/a  | 6  |
| Cost-to-income ratio  | 66.6                                 | n/a  | 63.4                                       |
| Effective tax rate  | 24.0                                 | n/a  | 23.5                                       |
| <b>Statement of financial position (Rm)</b>   |                                      |  |  |
| Loans and advances to customers   | 794 382                              | —  | 794 382                                    |
| Loans and advances to banks   | 44 993                               | —  | 44 993                                     |
| Investment securities   | 75 230                               | —  | 75 230                                     |
| Other assets  | 245 220                              | (4 496)                                    | 240 724                                    |
| <b>Total assets</b>   | <b>1 159 825</b>                     | <b>(4 496)</b>                             | <b>1 155 329</b>                           |
| Deposits due to customers   | 677 809                              | —  | 677 809                                    |
| Debt securities in issue  | 157 603                              | —  | 157 603                                    |
| Other liabilities <sup>(5)</sup>  | 233 088                              | 2 836                                      | 235 924                                    |
| <b>Total liabilities</b>  | <b>1 068 500</b>                     | <b>2 836</b>                               | <b>1 071 336</b>                           |
| Equity  | 91 325                               | (7 332)                                    | 83 993                                     |
| <b>Total equity and liabilities</b>   | <b>1 159 825</b>                     | <b>(4 496)</b>                             | <b>1 155 329</b>                           |
| <b>Key performance ratios (%)</b>   |                                      |  |  |
| RoA   | 0.64                                 | n/a  | 0.76                                       |
| RoE   | 9.3                                  | n/a  | 12.2                                       |
| Capital adequacy  | 16.7                                 | n/a  | 16.2                                       |
| Common Equity Tier 1  | 11.9                                 | n/a  | 11.4                                       |
| <b>Share statistics (cents)</b>   |                                      |  |  |
| Diluted headline earnings per ordinary share  | 1 632.6                              | n/a  | 1 927.3                                    |

<sup>(1)</sup> IFRS Bank performance, presents the IFRS information as extracted from the Bank's summary consolidated financial results for the reporting period ended 31 December 2019.

<sup>(2)</sup> Barclays separation effects, presents the financial effects of the separation on the summary consolidated financial results of the Bank.

<sup>(3)</sup> Normalised Bank performance, presents the summary provisional consolidated financial results of the Bank, after adjusting for the consequences of the separation.

<sup>(4)</sup> This ratio has been restated in order to correctly reflect the normalised credit loss ratio on gross loans and advances to customers and banks for the period ended 31 December 2019.

<sup>(5)</sup> This represents the contribution of R12.1bn that was received from Barclays PLC, net of amounts already spent on separation activities. The cash received is held centrally by Treasury and is presented as an intersegmental asset in 'Other liabilities'.

## Contact information

### Absa Bank Limited

Incorporated in the Republic of South Africa

Registration number: 1986/004794/06

Authorised financial services and registered credit provider (NCRCP7)

JSE share code: ABSP

ISIN: ZAE000079810

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