# **Bidvest**

Unaudited financial results and cash dividend declaration for the six months ended 31 December 2020

#EmergingStronger

## Salient features

R4.1bn trading profit from continuing operations

+3.5%

+86.2% R6.2bn cash generated from operations

Strengthened balance sheet with net debt / EBITDA at

1.7X (2.1x June 2020)

Commissioned

R1 billion LPG terminal in Richards Bay

Executive leadership team

45% women 45% black Normalised HEPS from continuing operations 651.6 cents

+6.1%

ROFE up to 31.3%

Interim dividend 290 cents +2.8%

## Message to shareholders

### Introduction

During the six months to December 2020, Bidvest pulled together like never before, strengthening our resolve to emerge stronger. Our entrepreneurial philosophy, agility, discipline and customer centricity enabled us to deliver a good set of results. Solid profit and HEPS growth converted into exceptional cash flow which enhanced our balance sheet.

Our people, many of whom are frontline workers, were key enablers in delivering this outcome. We are particularly pleased that today 95% of our employees have been able to return to work, a massive shift from the approximately 75% of employees that were unable to work during the height of the lockdown in 2020.

We sadly lost a further 44 employees to COVID-19 during the period as infections peaked over the past few months. We extend our sincere condolences to their families, friends and colleagues. The Bidvest COVID-19 Fund continued to support South African employees during the past six months. In the UK and Ireland, employees continued to receive support from their respective government employee relief schemes. Governments of South Africa, Ireland and the UK are commended for the support provided to livelihoods through TERS and furlough schemes.

In order to protect the health, safety and wellbeing of the Bidvest family, we will cover the cost of vaccinations of our employees not on medical aid in the coming months.

## **Highlights**

Trading profit increased by 3.5%, off a pre-pandemic base, enhanced by the consolidation of PHS, the leading hygiene service provider in the UK. During the six months to December 2020, demand was disparate across industries. There was good demand for hygiene and facility services, DIY products and bulk commodity services. Travel and related, as well as hospitality, sectors were hard hit and remain, largely, closed.

Bidvest's focus was on expense and balance sheet management while delivering efficiently into market demand. Exceptional cost and margin management across the Group limited the negative profit impact of lower demand. This, together with excellent working capital management, resulted in cash generated by operations almost doubling to R6.2 billion (H1 2020: R3.3 billion). Free cash flow totalled R3.1 billion (H1 2020: R306.9 million). Group cash conversion was 124.3%.

Normalised HEPS<sup>1</sup>, a measurement used by management to assess the underlying business performance, grew by 6.1% to 651.6 cents from continuing operations.

The balance sheet strengthened over the period. Return on Funds Employed (ROFE) improved significantly from 17.8% at year end to 31.3%. ROIC of 12.9%, unchanged from 30 June 2020, is above the Group's weighted cost of capital.

The Group declared an interim dividend of 290 cents per share, up 2.8%.

### **Financial overview**

Group revenue grew 3.4% to R44.4 billion (H1 2020: R43.0 billion). PHS was consolidated for six months and Adcock Ingram ("Adcock") for one additional month. Organically, revenue declined by 5.1%.

The gross and trading profit margins remained broadly flat at 30.2% and 9.2%, respectively. PHS boosted margins, but the benefit was offset by pressure in Branded Products, Financial Services and the travel and related businesses in Services. On a like-for-like basis, expenses decreased an impressive 9.6%. COVID-19 charges totalled R83.9 million during the period.

Trading profit grew by 3.5%. Commercial Products and Services delivered excellent results. The South African businesses of Services delivered a solid result after taking into account the exposure to decimated travel and related industries. Automotive's efficiency improvements and expense management culminated in good profit growth despite significantly lower vehicle sales. Freight's trading profit was solid as the terminals handled greater bulk and agricultural volumes while other general import and export volumes remained depressed. Branded Products was resilient considering the significant demand disruption caused by the work-from-home phenomena and a no flu season. Financial Services' performance was disappointing due to reduced foreign exchange demand and lower interest rates. Foreign exchange rate swings impacted the closing values of inventory and investments.

Net capital losses reduced from R300.1 million to R134.0 million and related mainly to the disposal of Ontime Automotive and the impairment of minor associates. In the comparative period, net negative adjustments were made to the investment values of Adcock and Comair.

Net finance charges were 3.6% higher at R734.4 million (H1 2020: R709.2 million). Additional borrowings were raised to fund the PHS acquisition. The Group's average cost of funding decreased to 4.6% pre-tax (H1 2020: 6.5%).

Share of profits from associates flowed through from Adcock, compared to losses incurred by Comair in the prior period.

The Group's effective tax rate, excluding non-taxable MIAL losses and capital items, was 28.8% (H1 2020: 28.8%).

Non-controlling interest, comprising mainly of Adcock, decreased from R194.3 million to R147.7 million.

Basic earnings per share from continuing operations grew by 17.2% to 562.3 cents (H1 2020: 479.9 cents) mainly due to large impairments, disposals and associate losses in the prior period not recurring. HEPS from continuing operations grew by 6.3%.

<sup>(1)</sup> Normalised HEPS, which excludes acquisition costs, amortisation of acquired customer contracts and COVID-19 costs, is a measurement management uses to assess the underlying business performance

## Message to shareholders (continued)

Bidvest Car Rental is disclosed as a discontinued operation. Basic and headline losses per share from discontinued operations increased from 3.0 cents to 7.5 cents in the current period.

Bidvest's net debt decreased from R19.2 billion as at 30 June 2020 to R15.8 billion at the end of December. A reduction in long-term borrowings of R6.4 billion was partly offset by R2.7 billion increase in short-term borrowings. This is primarily due to the PHS bridge facility now being classified as short-term. Since 30 June 2020, the bridge was reduced through a combination of refinancing and free cash totalling R6.8 billion.

Strong free cash flow generation resulted in a net debt to rolling EBITDA of 1.7x compared to 2.1x as at 30 June 2020. Interest cover was 8.6x (H1 2020: 8.2x).

Cash generated by operations at R6.2 billion, was 86.2% higher than the R3.3 billion generated in the prior period. Uncharacteristically, the Group released R335.8 million of working capital in the period that, traditionally, absorbs working capital (H1 2020: R2.0 billion absorption). The main impact, year-on-year, was from lower inventories and trade payables. At this stage, it is uncertain whether this unseasonal trend will reverse by year end.

## Corporate action

#### Disposals

The last phase of the portfolio clean up that started after the unbundling of the foodservices businesses gained traction during this period under review.

Effective 5 February 2021, Bidvest's 6.75% stake in the Mumbai International Airport Limited (MIAL) was sold and the R1 billion cash proceeds banked.

UK-based Ontime Automotive was sold, effective 23 December 2020.

A sale and purchase agreement has been signed with a purchaser consortium in relation to the disposal of Bidair Services, the airports ground handling business. Parties are working towards closing the transaction soon.

Bidvest Car Rental was identified as a discontinued operation as at 30 June 2020. A disposal process is under way.

Once the above disposals are closed out, the portfolio clean up will, in the main, be done.

### Capital deployed

Bidvest's flagship liquid petroleum gas (LPG) storage facility was successfully commissioned on 22 October 2020. It is more important than ever for South Africa to secure a reliable and cost-effective energy mix to drive real GDP growth. We anticipate that the stability of supply made possible by this R1 billion LPG facility will enable South Africans to source a clean energy alternative, while also stimulating the expansion of the LPG value chain, creating opportunities for small and medium enterprises.

In early February 2021, Noonan acquired Axis Group, a UK-based security and cleaning service provider, for an enterprise value of GBP24 million (approximately R480 million). This bolt-on acquisition significantly enhances Noonan's footprint in the UK. Management identified meaningful synergies during the due diligence, and these are already being pursued.

### **Prospects**

Looking ahead, it is likely that the economic downturn will persist with the pace of recovery remaining largely uncertain. Cognisant of the constrained operating environment, we have optimised our cost base and improved efficiencies. Our businesses are future-fit and their operating models scalable, well placed for growth.

In addition, we have better aligned our product and service mix with evolving market demands and expanded our geographic footprint.

Bidvest's comprehensive basic-need services and everyday essential products position us favourably to withstand the current headwinds as well as capitalise on the resumption of trade. Our businesses will continue to seek new revenue and take advantage of the opportunities that are evident in some sectors.

While we continue to pursue our strategy of expanding into niche areas, we will maintain our sound capital allocation disciplines. In so doing, we remain confident in our ability to deliver sustainable growth and create long-term value for all stakeholders.

Bidvest is actively participating in national workstreams to enable a return to economic activity as soon as possible. This includes working alongside industry peers to ensure the effective distribution of COVID-19 vaccines across the country.

## The Group

Bidvest is a leading business-to-business services, trading and distribution group, operating through six divisions: Services, Branded Products, Freight, Commercial Products, Financial Services and Automotive. The Group owns a significant Bidvest occupied property portfolio. Bidvest has a 56.1% stake in Adcock.

## **Divisional review**

#### Services

Services delivered a great result, reporting a 37.9% increase in trading profit to R1.7 billion. The recently acquired PHS made a significant contribution, in line with our expectations. The hygiene pool continued to grow, emphasising the structural growth impetus in this sector. Both PHS and Noonan secured COVID-19-related work, which include amongst other services, the set up and management of testing and vaccine centres in the UK and specialist cleaning, which has helped offset credit note provisions for closed customer premises. Overall, the SA trading profit declined modestly as the travel and related industries remain effectively closed, culminating in trading losses from the three businesses directly exposed. The Security and Aviation cluster performed well, as did the Facilities Management cluster. Protea Coin, FM, Prestige, Bidair Cargo, Bidtrack and GPT delivered standout performances. Allied Services was impacted by declining hospitality demand and very low corporate occupancies. Contract wins across geographies and businesses were pleasing, particularly more recently, as management focused on identifying and converting market opportunities. Cash conversion and asset management were strong.

### **Branded Products**

Branded Products showed resilience as the work-from-home approach maintained by many corporations, the disrupted education sector, constrained consumer spending as well as a lack of flu season significantly impacted Branded Products' performance. Trading profit contracted by 18.7% to R804 million. Expenses were very well managed as were funds employed although Adcock did absorb over R500 million in working capital. Adcock's interim results reflected gross margin pressure brought about by the unfavourable exchange rate. Packaging and label demand was good and certain branded consumer product categories did well. Print and office products businesses held their own in tough trading conditions. Businesses are focused on enhancing online offerings and introducing further efficiencies.

## Freight

Freight handled increased bulk and agricultural volumes and delivered a solid result. Limited general cargo and reduced fuel and chemical volumes limited the overall performance to a flat operating profit of R646.4 million, which is off a 13.1% lower revenue. Bulk Connections, SABT and Bidfreight Port Operations performed very well. Bidvest Tank Terminals successfully commissioned the Richards Bay LPG terminal on 22 October 2020. Hardship in the fuel and chemical industry resulted in rates and capacity being less than optimal. The situation will normalise from April 2021 onwards. Bidvest International Logistics and Bidvest SACD were impacted by reduced import and export activity, particularly as it relates to consumer goods. Cost management has been good. Management is confident that a pick-up in activity will enhance profitability.

### **Commercial Products**

Commercial Products delivered an excellent result. Profit rose 44.4% to R495.7 million, off revenue growth of 6.7%. Available stock to sell into greater DIY demand and product innovation resulted in very pleasing market share gains. Broad product ranges, focused sales efforts and improved factory recoveries also contributed to this excellent result. Revenue growth in the Trade and DIY/Tool/Workwear clusters were particularly pleasing. Plumblink continues to go from strength to strength, while restructuring and refocusing of the Electrical businesses yielded exceptional results. Academy Brushware, Afcom, Yamaha, Renttech and Vulcan delivered strong results. The gross profit margin improved and expenses were well managed. Cash generation was strong. Challenges due to shortages of key raw materials are being actively managed.

### **Financial Services**

Financial Services' trading profit declined by 39.3% to R167.9 million. Bidvest Bank's non-interest revenue was impacted by significantly reduced foreign exchange demand, given the international travel restrictions and the net roll-off of fleet management units. Lower interest rates resulted in reduced net interest margins. Bidvest Bank's liquidity and capital ratios remain strong. A significant branch network rationalisation was done towards the end of the period under review. The insurance and related businesses delivered good performances driven by good expense and claim management despite fewer policy sales. Investment returns on the insurance portfolio were pleasing.

#### Automotive

Overall, the South African automotive market remains depressed despite showing a faster than expected rebound off the mid-2020 trough. Strong expense management resulted in very pleasing trading profit growth of 5.6% to R323.8 million, despite a 5.4% contraction in revenue. McCarthy sold fewer new vehicles compared to the overall market. This is mainly due to a significant contraction in fleet sales. Used car volumes were lower, but a pickup in demand was noted in the second quarter. In Namibia, our vehicle sales outperformed a weak market. Gross profit margin remained broadly flat. Management has flagged short supply in almost all brands. Operational cash generation was a highlight and ROFE improved nicely.

## Message to shareholders (continued)

### **Bidvest Properties and Corporate**

Bidvest Properties delivered a resilient result in a very challenging property market. Trading profit declined by 6.6% to R275.4 million. The portfolio comprises of 135 properties across South Africa and Namibia with an estimated market value of R8.0 billion, significantly higher than book value.

The R400 million Bidvest COVID-19 fund continued to assist our South African employees still unable to work due to low sector activity. The last of the foreign exchange mark-to-market adjustment on MIAL was recognised. Ontime Automotive was sold and management is actively pursuing the sale of the legacy FMCG distribution businesses in Namibia.

#### Directorate

In accordance with the section 3.59 of the JSE Listings Requirements, the board of directors of the Group advised shareholders that Mr LP Ralphs retired as chief executive of the Group, with effect from 1 October 2020.

NT Madisa

Chief executive

For and on behalf of the board

#### **BF Mohale** Chairman

Johannesburg

1 March 2021

## **Dividend declaration**

In line with the Group dividend policy, the directors have declared an interim gross cash dividend of 290 cents (232.0000 cents net of dividend withholding tax, where applicable) per ordinary share for the six months ended 31 December 2020 to those members registered on the record date, being Friday, 26 March 2021.

The dividend has been declared from income reserves. A dividend withholding tax of 20% will be applicable to all shareholders who are not exempt.

Share code:	BVT
ISIN:	ZAE000117321
Company registration number:	1946/021180/06
Company tax reference number:	9550162714
Gross cash dividend amount per share:	290.0
Net dividend amount per share:	232.000
Issued shares at declaration date:	340 274 346
Declaration date:	Monday, 1 March 2021
Last day to trade <i>cum</i> dividend:	Tuesday, 23 March 2021
First day to trade ex-dividend:	Wednesday, 24 March 2021
Record date:	Friday, 26 March 2021
Payment date:	Monday, 29 March 2021

Share certificates may not be dematerialised or rematerialised between Wednesday, 24 March 2021, and Friday, 26 March 2021, both days inclusive.

For and on behalf of the board

Ilze Roux

Company Secretary

## Condensed consolidated income statement

	Half-ye	Half-year ended 31 December		
	2020	2019	%	2020
R000s	Unaudited	°Restated Unaudited	Change	Audited
Continuing operations				
Revenue Cost of revenue	44 448 758 (31 033 160)	43 002 347 (29 956 270)	3.4 3.6	76 542 581 (53 101 006)
Gross profit	13 415 598	13 046 077	2.8	23 441 575
Operating expenses	(9 300 613)	(9 183 637)	2.0 1.3	(18 079 797)
Net impairment losses on financial assets	(41 847)	(74 571)	-	(245 401)
Other income	84 109	124 947		266 807
Income from investments	(88 961)	17 386		(43 482)
Trading profit	4 068 286	3 930 202	3.5	5 339 702
Share-based payment expense	(120 907)	(116 804)		(202 494)
Acquisition costs and customer contracts amortisation Net capital items	(143 754) (134 005)	(43 318) (300 080)		(345 229) (1 973 149)
	. ,	3 470 000	5.8	2 818 830
Profit before finance charges and associate income Net finance charges	3 669 620 (734 400)	(709 169)	5.8 3.6	(1 429 627)
Finance income	45 907	67 578	0.0	80 253
Finance charges	(780 307)	(776 747)		(1 509 880)
Share of profit of associates and joint ventures	63 137	(97 267)	(164.9)	(92 250)
Current period earnings	63 137	(91 639)	(168.9)	(87 129)
Net capital items	-	(5 628)		(5 121)
Profit before taxation	2 998 357	2 663 564	12.6	1 296 953
Taxation	(939 947)	(843 364)	11.5	(851 589)
Profit for the period from continuing operations Discontinued operations	2 058 410	1 820 200	13.1	445 364
Loss after tax from discontinued operations	(25 365)	(10 165)		(632 267)
Profit (loss) for the period	2 033 045	1 810 035		(186 903)
Attributable to				
Shareholders of the Company – continuing operations	1 910 663	1 625 931	17.5	168 981
Shareholders of the Company – discontinued operations Non-controlling interest	(25 365) 147 747	(10 165) 194 269	(23.9)	(632 267) 276 383
	2 033 045		12.3	
		1 810 035	-	(186 903)
Basic earnings per share (cents) – continuing operations Diluted basic earnings per share (cents) – continuing operations	562.3 561.9	479.9 478.7	17.2 17.4	49,8 49,7
Basic earnings per share (cents) – discontinued operations	(7.5)	(3.0)	17.4	(186,4)
Diluted basic earnings per share (cents) – discontinued operations	(7.5)	(3.0)		(186,1)
Basic earnings per share (cents) – Group	554.8	476.9		(136,6)
Diluted basic earnings per share (cents) – Group	554.4	475.8		(136,4)

## Condensed consolidated income statement (continued)

for the

	Half-year ended 31 December			Year ended 30 June
	2020	2019	%	2020
<b>B</b> 222		°Restated		<b>A</b> 111 1
R000s	Unaudited	Unaudited	Change	Audited
Supplementary Information				
Headline earnings per share (cents) – continuing operations	601.7	566.2	6.3	553,2
Normalised headline earnings per share (cents) – continuing operations*	651.6	613.9	6.1	1 028,3
Diluted headline earnings per share (cents) – continuing operations	601.3	564.9	6.4	552,5
Headline earnings per share (cents) – discontinued operations	(7.5)	(3.0)		(159,2)
Diluted headline earnings per share (cents) – discontinued operations	(7.5)	(3.0)		(159,0)
Normalised headline earnings per share (cents) – Group*	644.1	610.9		869,1
Headline earnings per share (cents) – Group	594.2	563.2		394,0
Diluted headline earnings per share (cents) – Group	593.8	561.9		393,5
Shares in issue				
Total ('000)	339 888	339 679		339 770
Weighted ('000)	339 807	338 826		339 264
Diluted weighted ('000)	340 037	339 621		339 728
Dividends per share (cents)	290.0	282.0	2.8	282,0

° refer Restatement of comparatives note for details of restatement

\* refer Normalised headline earnings per share note for a detailed definition

## Condensed consolidated income statement (continued)

for the

	Half-year ended 31 December			Year ended 30 June
	2020	2019	%	2020
R000s	Unaudited	°Restated Unaudited	Change	Audited
Headline earnings The following adjustments to profit attributable to shareholders were taken into account in the calculation of headline earnings: Profit attributable to shareholders of the Company – continuing operations Impairment of property, plant and equipment, right-of-use assets, goodwill and	1 910 663	1 625 931	17.5	168 981
	-	-		990 164
Property, plant and equipment" Right-of-use assets" Goodwill" Intangible assets" Taxation effect Non-controlling interest	- - - -	- - - -		222 463 145 144 496 850 322 124 (141 865) (54 552)
Net loss on disposal of interests in subsidiaries and disposal and closure of businesses	114 539	155 676		247 181
Loss on disposal and closure <sup>#</sup> Taxation effect Non-controlling interest	120 897 (6 358) -	169 244 (13 568) –		278 944 (18 482) (13 281)
Net loss on disposal and impairment of associates	36 147	136 049		485 711
Impairment of associates <sup>#</sup> Net change in shareholding in associates <sup>#</sup> Taxation effect	36 147 - -	135 356 693 –		523 279 693 (38 261)
Net gain on disposal of property, plant and equipment and intangible assets	(2 690)	(4 706)		(8 963)
Property, plant and equipment <sup>#</sup> Intangible assets <sup>#</sup> Taxation effect	(3 354) - 664	(2 263) (2 950) 507		29 981 (30 681) (8 263)
Compensation received on loss or impairment of property plant and equipment	(14 173)	_		(11 267)
Compensation received# Taxation effect	(19 685) 5 512			(15 648) 4 381
Non-headline items included in equity accounted earnings of associated companies	-	5 628		5 121
Headline earnings - continuing operations Loss attributable to shareholders of the Company – discontinued operations Impairment of property, plant and equipment, right-of-use assets, goodwill and	2 044 486 (25 365)	1 918 578 (10 165)	6.6	1 876 928 (632 267)
intangible assets	-	-		92 094
Property, plant and equipment Right-of-use assets Intangible assets Taxation effect				48 927 52 790 26 583 (36 206)
Headline earnings – Group	2 019 121	1 908 413		1 336 755

\* Items above included as capital items on condensed consolidated income statement

## Condensed consolidated income statement (continued)

for the

#### Normalised headline earnings per share

Normalised headline earnings per share is a measurement used by the chief operating decision-makers, Mpumi Madisa and the Group executive directors. The calculation of normalised headline earnings per share excludes acquisition costs, amortisation of acquired customer contracts, the Group's non-cash share of Comair's SAA travel agent incentive scheme settlement, COVID-19 pandemic expenses relating to abnormal receivables provisioning, inventory obsolescence, restructuring and COVID-19 costs and is based on the normalised headline earnings attributable to ordinary shareholders, divided by the weighted average number of ordinary shares in issue during the year. The presentation of normalised headline earnings is not an IFRS requirement.

	Half-year ended 31 December			Year ended 30 June
	2020	2019	%	2020
R000s	Unaudited	°Restated Unaudited	Change	Audited
Headline earnings – continuing operations	2 044 486	1 918 578		1 876 928
Acquisition costs	7 580	16 465		178 179
Amortisation of acquired customer contracts	136 174	26 853		70 120
Fair value uplift of Adcock Ingram inventory	-	-		96 930
Non-cash share of Comair's SAA travel agent incentive scheme settlement	-	122 191		122 191
COVID-19 pandemic expenses (refer Significant accounting policies and judgements) COVID-19 pandemic impact on MIAL (refer Significant accounting policies	83 878	-		1 200 644
and judgements)	-	-		351 442
Taxation effect	(48 195)	(4 013)		(333 513)
Non-controlling interest	(9 876)	-		(74 193)
Normalised headline earnings – continuing operations	2 214 047	2 080 074	6.4	3 488 728
Normalised headline earnings - discontinued operations	(25 365)	(10 165)		(540 173)
Normalised headline earnings – Group	2 188 682	2 069 909		2 948 555

## Condensed consolidated statement of other comprehensive income for the

	Half-year ended 31 December		Year ended 30 June
R000s	2020 Unaudited	2019 Unaudited	2020 Audited
Profit (loss) for the period	2 033 045	1 810 035	(186 903)
Other comprehensive income (expense) net of taxation			
Items that may be reclassified subsequently to profit or loss	(548 174)	(21 176)	155 080
(Decrease) increase in foreign currency translation reserve Decrease in fair value of cash flow hedges	(510 887) (37 287)	(5 834) (21 356)	200 770 (51 704)
Fair value loss arising during the period Taxation effect for the period	(51 788) 14 501	(29 661) 8 305	(71 811) 20 107
Share of other comprehensive income of associates and joint ventures	_	6 014	6 014
Other comprehensive income transferred to profit or loss Realisation of exchange differences on disposal of subsidiaries and or associates	63 367	2 803	7 327
Items that will not be reclassified subsequently to profit or loss	(425)	(6 563)	(43 895)
Changes in the fair value of financial assets recognised through other comprehensive income Defined benefit obligations	(425)	(6 563) –	(15 865) (28 030)
Net remeasurement of defined benefit obligations during the period Taxation effect for the period		-	(38 729) 10 699
Total comprehensive income for the period	1 547 813	1 785 099	(68 391)
Attributable to Shareholders of the Company Non-controlling interest	1 443 485 104 328	1 608 513 176 586	(368 125) 299 734
	1 547 813	1 785 099	(68 391)

## Condensed consolidated statement of cash flows

for the

		Half-year ended 31 December			
R000s	2020 Unaudited	2019 Unaudited	2020 Audited		
Cash flows from operating activities	4 443 194	1 001 318	4 258 631		
Profit before finance charges and associate income Dividends from associates Acquisition costs Depreciation and amortisation Share-based payment expense Impairments of associates Impairment of goodwill and intangibles Impairment of property, plant and equipment and right-of-use assets Fair value adjustment to investments	3 669 620 55 282 7 580 1 824 076 113 946 36 147 - - 86 933	3 470 000 58 836 16 465 1 459 835 116 804 135 356 - - (24 031)	2 818 830 123 910 178 179 2 947 695 216 348 523 279 818 974 367 608 108 598		
Other non-cash items Cash generated by operations before changes in working capital Changes in working capital	57 982 5 851 566 335 804	102 583 5 335 848 (2 012 697)	201 858 8 305 279 874 428		
Changes in working capital Decrease (increase) in inventories (Increase) decrease in trade receivables Decrease (increase) in banking and other advances Decrease in trade and other payables and provisions Increase in amounts owed to bank depositors	897 914 (330 062) 3 187 (566 618) 331 384	(2 012 697) (398 846) 1 197 801 (337 617) (2 996 357) 522 322	874 428 (740 413) 2 623 679 (449 541) (1 438 571) 879 274		
Cash generated by operations Net finance charges paid Taxation paid Dividends paid by the Company Dividends paid by subsidiaries	6 187 370 (708 919) (645 822) - (7 245)	3 323 151 (654 160) (852 052) (1 076 055) (126 951)	9 179 707 (1 432 054) (1 454 119) (2 033 951) (233 613)		
<ul> <li>Non-controlling shareholders</li> <li>Put-call option holders</li> </ul>	(5 727) (1 518)	(126 951) -	(229 818) (3 795)		
Net operating activities from discontinued operations	(382 190)	387 385	232 661		
Cash effects of investment activities	(766 045)	(2 385 892)	(3 319 199)		
Net additions to property, plant and equipment Net additions to intangible assets Net cash and cash equivalents arising on consolidation of Adcock Ingram Net acquisition of subsidiaries, businesses, associates and investments	(1 038 041) (91 732) - (237 201)	(911 208) (74 876) 467 913 (1 217 154)	(1 678 051) (141 409) 467 913 (1 314 636)		
Net investing activities from discontinued operations	600 929	(650 567)	(653 016)		
Cash effects of financing activities	(3 396 262)	1 617 223	2 041 278		
Repayment of lease liabilities Settlement of puttable non-controlling interest liability Transactions with non-controlling interests Part held subsidiary share buy-back from non-controlling interest Net borrowings (repaid) raised	(627 291) - (177 411) - (2 497 719)	(523 964) (57 050) (176 765) - 2 402 216	(1 017 544) (57 050) (200 650) (154 056) 3 180 355		
Net financing activities from discontinued operations	(93 841)	(27 214)	290 223		
Net increase in cash and cash equivalents Net cash and cash equivalents at the beginning of the period Exchange rate adjustment	280 887 5 343 865 (233 061)	232 649 2 034 523 (7 733)	2 980 710 2 034 523 328 632		
Net cash and cash equivalents at end of the period	5 391 691	2 259 439	5 343 865		
Net cash and cash equivalents comprise: Cash and cash equivalents – continuing operations Cash and cash equivalents – discontinued operations Bank overdrafts included in short-term portion of interest bearing borrowings	10 092 014 (623 828) (4 076 495)	6 944 710 - (4 685 271)	10 412 475 (746 561) (4 322 049)		
	5 391 691	2 259 439	5 343 865		

## Condensed consolidated statement of financial position

as at

	31 Dec	cember	30 June
R000s	2020 Unaudited	2019 Unaudited	2020 * Restated
ASSETS	onaddited	Onaddited	Ticstated
Non-current assets	51 576 225	37 585 347	53 201 715
Property, plant and equipment Right-of-use assets	14 268 474 4 529 842	13 671 906 5 012 861	14 425 708 5 134 768
Intangible assets Goodwill Deferred taxation assets	12 721 488 13 463 859 1 446 405	4 480 138 8 688 835 681 809	13 313 157 14 058 238 1 588 036
Defined benefit pension surplus Interest in associates and joint ventures	214 329 555 192	241 390 960 793	214 329 599 188
Life assurance fund Investments Banking and other advances	109 686 2 414 708 1 852 242	77 179 2 089 968 1 680 468	76 188 2 031 937 1 760 166
Current assets	35 314 921	34 953 935	36 806 591
Vehicle rental fleet Inventories Short-term portion of banking and other advances Short-term portion of investments Trade and other receivables Taxation Cash and cash equivalents	- 10 143 539 1 249 287 1 037 928 12 439 201 352 952 10 092 014	1 819 214 10 474 470 1 312 324 1 202 133 12 851 959 349 125 6 944 710	- 11 060 258 1 344 550 1 141 545 12 522 646 325 117 10 412 475
Assets of disposal group held for sale	1 056 726	-	1 806 855
Total assets	87 947 872	72 539 282	91 815 161
EQUITY AND LIABILITIES			
Capital and reserves	28 105 413	28 573 995	26 640 903
Attributable to shareholders of the Company Non-controlling interest	24 692 361 3 413 052	26 189 547 2 384 448	23 159 047 3 481 856
Non-current liabilities	24 949 503	15 938 982	31 977 484
Deferred taxation liabilities Long-term portion of borrowings Post-retirement obligations Puttable non-controlling interest liabilities Long-term portion of provisions Long-term portion of lease liabilities	3 711 638 16 451 175 80 034 21 430 568 769 4 116 457	1 446 188 9 719 842 89 078 24 002 249 599 4 410 273	3 931 901 22 883 554 79 075 22 002 667 672 4 393 280
Current liabilities	33 634 017	28 026 305	31 557 555
Trade and other payables Short-term portion of provisions Vendors for acquisition Taxation Amounts owed to bank depositors Short-term portion of borrowings Short-term portion of lease liabilities	14 023 936 870 613 24 912 723 691 7 618 148 9 411 174 961 543	11 878 608 360 135 429 439 311 398 6 929 812 7 206 454 910 459	15 018 849 820 590 2 611 438 105 7 286 764 6 752 335 1 238 301
Liabilities of disposal group held for sale	1 258 939	-	1 639 219
Total equity and liabilities	87 947 872	72 539 282	91 815 161
Supplementary Information Net asset value per share (cents)	7 265	7 710	6 816

\* refer Business combinations note for details of restatement

## Condensed consolidated statement of changes in equity

for the

	Half-yea 31 Dec	ar ended ember	Year ended 30 June
R000s	2020 Unaudited	2019 Unaudited	2020 Audited
Equity attributable to shareholders of the Company	24 692 361	26 189 547	23 159 047
Share capital	17 014	17 014	17 014
Balance at beginning of the period Shares issued during the period	17 014	16 948 66	16 948 66
Share premium	1 367 796	1 367 796	1 367 796
Balance at beginning of the period Shares issued during the period Share issue costs	1 367 796 - -	1 099 231 268 856 (291)	1 099 231 268 856 (291)
Foreign currency translation reserve	(19 279)	214 380	400 927
Balance at beginning of the period Movement during the period Realisation of reserve on disposal of subsidiaries and or associates	400 927 (483 573) 63 367	208 936 2 641 2 803	208 936 184 664 7 327
Hedging reserve	(86 466)	(25 728)	(65 284)
Balance at beginning of the period Fair value losses arising during the period Deferred tax recognised directly in reserve	(65 284) (29 420) 8 238	(13 580) (16 872) 4 724	(13 580) (71 811) 20 107
Equity-settled share-based payment reserve	(362 065)	(478 558)	(437 247)
Balance at beginning of the period Arising during the period Deferred tax recognised directly in reserve Utilisation during the period	(437 247) 108 572 745 (34 135)	(343 118) 109 800 33 065 (278 305)	(343 118) 219 827 (18 093) (295 863)
Movement in retained earnings	23 095 374	24 440 880	21 211 095
Balance at the beginning of the period IFRS 16 adjustment to balance at beginning of the period (associate) IFRIC 23 adjustment to balance at beginning of the period Attributable profit Changes in the fair value of financial assets recognised through other comprehensive income Net remeasurement of defined benefit obligations during the period Other transactions with subsidiaries Share of other comprehensive income of associates Transfer of reserves as a result of changes in shareholding of subsidiaries Remeasurement of put option liability Net dividends paid	21 211 095 	24 012 732 (20 402) 	24 012 732 (21 064) (172 800) (463 286) (15 865) (28 319) (154 056) 6 014 80 424 1 266 (2 033 951)
Treasury shares	679 987	653 763	664 746
Balance at the beginning of the period Purchase of shares by subsidiaries Shares disposed of in terms of share incentive scheme	664 746 (15 611) 30 852	637 063 - 16 700	637 063 - 27 683
Equity attributable to non-controlling interests of the Company	3 413 052	2 384 448	3 481 856
Balance at beginning of the period Total comprehensive income	3 481 856 104 328	304 620 176 586	304 620 299 734
Attributable profit Movement in foreign currency translation reserve Net movement in hedging reserve Changes in the fair value of financial assets recognised through other comprehensive income Net remeasurement of defined benefit obligations during the period	147 747 (27 314) (16 105) – –	194 269 (8 475) (9 208) – –	276 383 16 106 6 936 20 289
Dividends paid Equity-settled share-based payment reserve arising in the period Changes in shareholding Transfer of reserves as a result of changes in shareholding of subsidiaries	(5 727) 6 076 (174 075) 594	(126 951) (2 692) 1 941 007 91 878	(229 818) (2 155) 3 189 899 (80 424)
Total equity	28 105 413	28 573 995	26 640 903

## Condensed disaggregated revenue

Half-year ended Year ended 31 December 30 June 2020 2019 2020 °Restated R000s Unaudited Unaudited Audited Revenue 27 194 312 Sale of goods1 26 615 117 47 812 696 16 887 271 14 246 040 27 977 794 Rendering of services<sup>2</sup> Commissions and fees earned<sup>3</sup> 1 080 553 1 491 418 2 306 642 1 521 267 Billings relating to clearing and forwarding transactions<sup>4</sup> 1 202 770 2 112 326 255 979 248 244 512 356 Insurance<sup>5</sup> 46 041 690 44 701 281 80 721 814 Inter-group eliminations (1 698 934) (1 592 932) (4 179 233) 44 448 758 43 002 347 76 542 581 Included in commissions and fees earned is R920 million (H1 2020: R1 000 million) which does not relate to revenue from contracts with customers but commissions and fees from rendering financial services. All other categories other than insurance relate to revenue from contracts with customers. Disaggregation of segmental revenue Services<sup>2</sup> 13 575 145 10 578 884 21 008 073 Branded Products<sup>1</sup> 8 663 474 16 298 000 8 497 459 Freight<sup>2,4</sup> 3 186 112 3 846 411 6 054 636 Commercial Products<sup>1</sup> 6 874 900 6 441 806 11 287 019 Automotive<sup>1</sup> 10 524 519 11 341 308 18 028 934 Financial Services3,5 1 253 246 1 333 075 2 452 682 22 246 24 195 48 059 Properties<sup>2</sup> Corporate and Investments<sup>1</sup> 515 131 773 194 1 365 178 44 448 758 43 002 347 76 542 581 Geographic disaggregation of revenue 38 916 662 67 687 640 Southern Africa 37 015 736 International 7 433 022 4 085 685 8 854 941 43 002 347 44 448 758 76 542 581

## Condensed segmental analysis

for the

	Half-year ended 31 December			Year ended 30 June
	2020	2019	%	2020
		°Restated		
R000s	Unaudited	Unaudited	Change	Audited
Segmental revenue				
Services	13 999 637	10 974 554	27.6	22 090 784
Branded Products	8 852 034	9 270 573	(4.5)	17 327 336
Freight	3 395 822	3 909 774	(13.1)	6 308 343
Commercial Products	6 971 509	6 532 615	6.7	11 943 006
Automotive	10 643 705	11 448 137	(7.0)	18 263 276
Financial Services	1 318 610	1 393 593	(5.4)	2 650 190
Properties	293 075	313 489	(6.5)	624 292
Corporate and investments	567 298	858 546	(33.9)	1 514 587
	46 041 690	44 701 281	3.0	80 721 814
Inter-group eliminations	(1 592 932)	(1 698 934)		(4 179 233)
	44 448 758	43 002 347	3.4	76 542 581
Geographic region				
Southern Africa	38 608 668	40 615 596		71 857 855
International	7 433 022	4 085 685		8 863 959
	46 041 690	44 701 281		80 721 814
Segmental trading profit				
Services	1 684 901	1 221 397	37.9	2 133 745
Branded Products	804 202	988 864	(18.7)	1 404 039
Freight	646 444	645 613	0.1	1 160 543
Commercial Products	495 684	343 183	44.4	393 032
Automotive	323 784	306 545	5.6	177 518
Financial Services	167 926	276 607	(39.3)	304 354
Properties	275 436	294 808	(6.6)	579 110
Corporate and investments	(330 091)	(146 815)	124.8	(812 639)
	4 068 286	3 930 202	3.5	5 339 702
Geographic region				
Southern Africa	3 246 138	3 745 887		4 766 669
International	822 148	184 315		573 033
	4 068 286	3 930 202		5 339 702

## Condensed segmental analysis

(continued)

for the

	Half-year ended 31 December			Year ended 30 June	
	2020	2019	%	2020	
		°Restated			
R000s	Unaudited	Unaudited	Change	Audited	
Segmental operating assets					
Services	8 268 163	6 104 954	35.4	8 928 512	
Branded Products	10 376 352	10 804 565	(4.0)	10 026 686	
Freight	8 044 399	8 493 873	(5.3)	8 311 029	
Commercial Products	5 662 378	6 237 510	(9.2)	6 036 883	
Automotive	4 041 491	6 940 827	(41.8)	4 656 611	
Financial Services	7 659 229	7 493 988	2.2	7 464 971	
Properties	3 696 771	3 576 089	3.4	3 561 295	
Corporate and investments	1 805 540	2 472 300	(27.0)	2 086 390	
	49 554 323	52 124 106	(4.9)	51 072 377	
Inter-group eliminations	(739 895)	(729 441)	(110)	(761 094)	
	48 814 428	51 394 665	(5.0)	50 311 283	
Geographic region					
Southern Africa	45 132 493	50 552 921		46 035 348	
International	4 421 830	1 571 185		5 037 029	
	49 554 323	52 124 106		51 072 377	
Segmental operating liabilities					
Services	6 708 839	3 555 070	88.7	7 306 940	
Branded Products	4 205 692	4 163 510	1.0	4 298 796	
Freight	3 976 336	4 213 930	(5.6)	4 257 185	
Commercial Products	2 164 960	2 166 068	(0.1)	2 360 317	
Automotive	2 376 045	2 899 492	(18.1)	2 354 633	
Financial Services	8 845 194	8 296 404	6.6	8 807 482	
Properties	13 984	20 340	(31.2)	40 877	
Corporate and investments	688 345	242 591	183.7	839 395	
	28 979 395	25 557 405	13.4	30 265 625	
Inter-group eliminations	(739 895)	(729 441)		(761 094)	
	28 239 500	24 827 964	13.7	29 504 531	
Geographic region					
Southern Africa	24 661 043	24 401 949		25 444 241	
International	4 318 352	1 155 456		4 821 384	
	28 979 395	25 557 405		30 265 625	

## Basis of presentation of condensed consolidated financial statements

The interim condensed consolidated financial statements have been prepared in accordance with and containing information required by IAS 34: Interim Financial Reporting as well as the SAICA Financial Reporting Guides as issued by the Accounting Practices Committee and Financial Reporting Pronouncements as issued by Financial Reporting Standards Council and the Companies Act of South Africa and the JSE Listings Requirements. The interim report does not include all the notes of the type normally included in an annual financial report. Accordingly, this report is to be read in conjunction with the annual report for the year ended 30 June 2020 and any public announcements made by the Group during the interim reporting Period (IAS 34 para 6). Selected explanatory notes are included to explain events and transactions that are significant to an understanding to the changes in the Group's financial position and performance since the last annual consolidated financial statements as at and for the year ended 30 June 2020.

In preparing these interim condensed consolidated financial statements, management make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates.

## Significant accounting policies and judgements

The accounting policies applied in these interim condensed financial statements are the same as those applied in the Group's consolidated financial statements as at and for the year ending 30 June 2020. The significant judgements made by management in applying the Group's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the consolidated financial statements as at and for the year ended 30 June 2020.

Judgement was required to consider the impact of COVID-19 on the results of the Group for the period under review. The financial impact arising from the Group's assessment is detailed below:

	Half-year ended 31 December		Year ended 30 June
R000s	2020	2019	2020
	Unaudited	Unaudited	Audited
COVID-19 capital impairments	-	-	1 147 958
COVID-19 non-capital impairments	83 878		1 552 086
Restructuring costs	60 665		460 443
Bidvest COVID-19 Fund	-		400 000
Impairment of MIAL	-		351 442
Net impairment losses on financial assets (ECLs)	7 057		228 315
Onerous contracts	675		57 148
Inventory obsolescence provisions	15 481		54 738

## Restatement of comparatives

The 30 June 2020 comparative condensed consolidated statement of financial position has been restated (refer Business combinations note for further details). Net impairment losses on financial assets, in accordance with IAS 1, were disclosed as a separate line item in the consolidated income statement for the first time for the year ending 30 June 2020, consequently the comparative period to 31 December 2019 has been restated accordingly. Geographic segmentation was included for the first time for the year ending 30 June 2020, consequently the comparative period to 31 December 2019 has been restated accordingly. The IFRS 5 Non-current Assets Held for Sale and Discontinued Operations disclosure (refer Discontinued operations note) has resulted in the restatement of the condensed consolidated income statement, headline earnings, condensed consolidated cash flow statement, condensed disaggregated revenue, condensed segmental revenue and condensed segmental trading profit for the comparative period to 31 December 2019.

## Significant commitments

Bidvest Freight has committed R201 million to an LPG tank farm project in Isando Gauteng, as at 31 December 2020 R2 million has been spent. The estimated completion date for the Isando LPG project is March 2022. During the period, R110 million was committed to a project to upgrade and replace infrastructure at South African Bulk Terminals, as at the reporting date R64 million has been spent with the balance expected to be spent before 30 June 2021. Bidvest Properties has committed R70 million to the purchase of a property occupied by a Group tenant.

## Fair value of financial instruments

The Group's investments of R3 453 million (H1 2020: R3 801 million) include R131 million (H1 2020: R142 million) recorded at amortised cost, R2 148 million (H1 2020: R2 323 million) recorded and measured at fair values using quoted prices (Level 1) and R1 174 million (H1 2020: R1 336 million) recorded and measured at fair value using factors not based on observable data (Level 3). Fair value losses on Level 3 investments recognised in the income statement total R140 million (H1 2020: R18 million).

## Basis of presentation of condensed consolidated financial statements (continued)

#### Analysis of investments at a fair value not determined by observable market data

		Half-year ended 31 December	
R000s	2020	2019	2020
	Unaudited	Unaudited	Audited
Balance at the beginning of period	1 276 338	1 311 132	1 311 132
On acquisition of business	-	29 627	29 627
Purchases, loan advances or transfers from other categories	42 412	14 429	41 169
Fair value adjustment recognised directly in equity	-	-	55
Fair value adjustment arising during the period recognised in the income statement	(139 505)	(18 324)	(102 831)
Proceeds on disposal, repayment of loans or transfers to other categories	(4 364)	(723)	(3 396)
Exchange rate adjustments	(524)	(39)	582
	1 174 357	1 336 102	1 276 338

The Group's effective beneficial interest in the Indian based Mumbai International Airport Private Limited (MIAL) is an unlisted investment held at fair value through profit or loss, where the fair value is not based on observable market data (Level 3). The carrying value of this investment at 31 December 2020 is R1.0 billion (Ffcr 505), which is the disposal price of 5 February 2021 (refer Subsequent events note), and has been classified as a current asset. The carrying value at the comparative prior period reporting date, 31 December 2019, is R1.2 billion (US\$86 million).

MIAL is a foreign-based asset and the ruling period-end exchange rate,  $\overline{R}$ 1cr = R2 055 303 (H1 2020: US\$1 = R13.98), is a further factor that affects the carrying value.

The carrying values of all financial assets and liabilities approximate their fair values, with the exception of borrowings of R25 904 million whose carrying value is R25 862 million.

## **Discontinued operations**

Bidvest Car Rental (BCR) is a motor vehicle rental business operating in South Africa, Botswana and Namibia. As a result of declining international and domestic travel brought on by the COVID-19 pandemic and a slow anticipated mid-term recovery, management took the decision to exit the business. The BCR business is an identifiable component of the Group's business, the operations and cash flows of which can be clearly distinguished from the rest of the Group. BCR represents a separate major line of business in the geographical area of Southern Africa. The relevant requirements of IFRS 5 were met for this operation to be classified as a disposal group held for sale and as a discontinued operation as at 30 June 2020. BCR is a separate and major business component of the Automotive segment.

The buyer engaged during June 2020 was unable to secure financing for the deal and has withdrawn the non-binding offer to purchase. BCR continues to be actively marketed for sale at a price which is reasonable to its fair value and a number of interested parties are being considered.

BCR was not previously classified as a disposal group held for sale and as a discontinued operation for the period ended 31 December 2019. The comparative condensed consolidated income statement and condensed consolidated statement of cash flows and financial reporting were restated to show the discontinued operation separately from continuing operations.

## Basis of presentation of condensed consolidated financial statements (continued)

Results of the discontinued operation included in the Group's results for the period ended 31 December are detailed as follows:

		Half-year ended 31 December	
R000s	2020	2019	2020
	Unaudited	Unaudited	Audited
Revenue	267 338	675 289	1 057 525
Cost of revenue	(196 194)	(389 268)	(840 519)
Gross profit	71 144	286 021	217 006
Operating expenses	(56 403)	(217 298)	(716 538)
Other income	–	898	1 063
<b>Trading profit (loss)</b>	14 741	69 621	(498 469)
Share-based payment expense	(702)	(693)	(1 324)
Impairment of property, plant and equipment and right-of-use assets	-	-	(128 300)
Operating profit (loss) before finance charges	14 039	68 928	(628 093)
Net finance charges	(47 278)	(82 092)	(210 151)
Finance income	63	129	5 151
Finance charges	(47 341)	(82 221)	(215 302)
Operating loss before taxation	(33 239)	(13 164)	(838 244)
Taxation	7 874	2 999	205 977
Loss for the period from discontinued operations	(25 365)	(10 165)	(632 267)
Basic earnings per share (cents) – discontinued operations	(7.5)	(3.0)	(186.4)
Diluted basic earnings per share (cents) – discontinued operations	(7.5)	(3.0)	(186.1)
Effect of the discontinued operation on the Group's consolidated statement of financial position			
Assets of disposal group held for sale	1 056 726		1 806 855
Current tax asset Property, plant and equipment Intangible assets Vehicle rental fleet Inventories Trade and other receivables Cash and cash equivalents	58 361 575 487 871 859 53 97 126 28 265		58 335 - 1 561 338 1 600 168 694 16 888
Liabilities of disposal group held for sale	1 258 939		1 639 219
Post-retirement medical aid obligations	-		1 123
Lease liabilities	64 269		78 096
Trade and other payables	90 990		195 325
Provisions for discontinuation	185 245		255 233
Interest-bearing borrowings	266 342		345 993
Cash and cash equivalents (overdrafts)	652 093		763 449
Cash flows from discontinued operations			
Net operating activities from discontinued operations	(382 190)	387 385	232 661
Net investing activities from discontinued operations	600 929	(650 567)	(653 016)
Net financing activities from discontinued operations	(93 841)	(27 214)	290 223
Net increase (decrease) in cash and cash equivalents	124 898	(290 396)	(130 132)

## Basis of presentation of condensed consolidated financial statements (continued)

#### **Business combinations**

The prior year acquisition, PHS Group was subject to a Purchase Price Allocation (PPA) review in the current period. The PPA review, which was finalised during the current period, resulted in the recognition at 30 June 2020 of an indefinite life Brand intangible asset in the amount of R2 336 million (£108.8 million), a 15-year definite life Customer Relationships intangible asset in the amount of R2 482 million (£115.6 million) and deferred tax liabilities of R915 million (£42.6 million), a resultant net R3 903 million (£181.7 million) goodwill has been de-recognised. The 30 June 2020 comparative condensed consolidated statement of financial position has been restated accordingly, the impact of which is illustrated in the table below. The impact of the PPA on the consolidated income statement and condensed consolidated statement of other comprehensive income was considered immaterial and these statements were not restated.

R000s	De-recognised	Restated at 30 June 2020	Impact on financial position
Deferred taxation	-	(915 484)	(915 484)
Intangible asset – PHS brand (indefinite life)	-	2 336 163	2 336 163
Intangible asset – Customer relationships (15-year life)	-	2 482 174	2 482 174
Goodwill	(11 685 164)	7 782 311	(3 902 853)
Net assets recognised	(11 685 164)	11 685 164	-

The relief-from-royalty method was used to determine the value of the PHS brand. A royalty rate of 3.5% was applied after considering PHS's market-leading position, profitability levels and licensing transactions for similar entities. The Multi-Period Excess Earnings Method (MPEEM), an income-based valuation method that isolates the cash flow attributable to the customer related intangible asset, was used to value Customer Relationships, which were estimated to have a Remaining Useful Life (RUL) of 15 years. A ratio of 92.5% was applied to forecasted revenues (representing the revenue remaining after removing revenue from new customers) in addition to an existing customer attrition rate of 13.5%. The Weighted Average Cost of Capital (WACC) was calculated as 9.8%, to which a 0.25% intangible asset specific risk premium was added to arrive at the discount rate of 10.05% used in valuation of the identified intangible assets.

#### Net acquisition of businesses, subsidiaries, associates and investments

On 23 December 2020, the Group disposed of 100% of the share capital and voting rights of Ontime Automotive Limited (Ontime). Ontime is a specialist in vehicle transport services and is Europe's largest enclosed car delivery operator. This disposal follows the prior period disposal of DH Mansfield and completes the divestiture of the Group's Freight interests in the United Kingdom, which are considered non-core because of size, geographical isolation and lack of scalability.

The Group made a number of minor bolt-on acquisitions during the period. These acquisitions were funded from existing cash resources.

The final accounting for the minor acquisitions had not been completed at the time these condensed consolidated interim financial statements were issued, in each case the final accounting will be completed within 12 months of the acquisition date, as allowed by the applicable accounting standard.

## Basis of presentation of condensed financial statements (continued)

The following table summarises and incorporates the provisional amounts of assets acquired and liabilities assumed which have been included in these results from the respective dates.

R000s	Ontime	Other	Total
Property, plant and equipment	(140 601)	(7 573)	(148 174)
Right-of-use assets	(42 609)	-	(42 609)
Deferred taxation	(1 404)	4 094	2 690
Interest in associates and joint ventures	-	31 500	31 500
Investments and advances °	-	375 539	375 539
Inventories	(818)	(766)	(1 584)
Trade and other receivables	(74 493)	(5 732)	(80 225)
Cash and cash equivalents	31 262	191	31 453
Borrowings	18 169	3 336	21 505
Lease liabilities	45 151	-	45 151
Trade and other payables and provisions	42 958	(5 535)	37 423
Taxation	(162)	159	(3)
Intangible assets	(55)	1 628	1 573
	(122 602)	396 841	274 239
Non-controlling interest	-	(3 336)	(3 336)
Realisation of foreign currency translation reserve	(62 143)	(1 224)	(63 367)
Goodwill	-	8 154	8 154
Net assets (disposed) acquired	(184 745)	400 435	215 690
Settled as follows:			
Cash and cash equivalents acquired			(31 453)
Acquisition costs			7 580
Net loss on disposal of operations			114 539
Net settlement of receivable arising on disposal of subsidiaries and associates in prior periods			(46 854)
Net change in vendors for acquisition			(22 301)
Net acquisition of businesses, subsidiaries, associates and investments			237 201

<sup>o</sup> Includes purchases of R1 246 million and disposals of R870 million in the Group's various investment portfolios, primarily those of Bidvest Bank and Bidvest Insurance ("Other" column).

Goodwill arose on the minor acquisitions as the anticipated value of future cash flows that were taken into account in determining the purchase consideration exceeded the net assets acquired at fair value. The acquisitions have enabled the Group to expand its range of complementary products and services and, as a consequence, has broadened the Group's base in the marketplace.

The minor bolt-on acquisitions did not contribute materially to the Group's revenue or operating profit for the period under review.

### Subsequent event

Effective 5 February 2021, and subsequent to the reporting date, the Group unconditionally sold its entire (6.75%) equity interest in MIAL to Adani Airport Holdings for R cr 505 (R1 037 million), post the effective date the Group has no commercial interest, beneficial or otherwise, in MIAL.

## **Unaudited results**

These results have not been audited or reviewed by the Group's auditors. The interim condensed consolidated financial statements have been prepared under supervision of the Chief Financial Officer, MJ Steyn BCom CA (SA), and were approved by the board of directors on 26 February 2021.

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