

**SILVERBRIDGE HOLDINGS LIMITED**  
**INCORPORATED IN THE REPUBLIC OF SOUTH AFRICA**  
**REGISTRATION NUMBER 1995/006315/06**  
**SHARE CODE: “SVB”**  
**ISIN: ZAE000086229**  
**LEGAL ENTITY NUMBER (LEI): 3789001E59A77A6B9938**  
**(“SILVERBRIDGE” OR “THE GROUP” OR “THE COMPANY”)**

**ABRIDGED AUDITED CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2021, DECLARATION OF CASH DIVIDEND, DISTRIBUTION OF THE INTEGRATED ANNUAL REPORT, NOTICE OF THE ANNUAL GENERAL MEETING AND CHANGES TO THE BOARD**

**GROUP PROFILE**

SilverBridge offers solutions that modernise, digitalise and intelligently automate the operations and processes of companies offering financial products and services. Our experience in this area has been built over 26 years. Our understanding of financial services helps our clients to improve and simplify their business. We achieve this by developing cloud-based software solutions, and providing services related to them.

Exergy is our flagship platform that enables core back-office policy administration in the long-term insurance industry. Our solutions are rented to our customers monthly.

**ABRIDGED AUDITED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 30 JUNE 2021**

|                                                           |              | <b>2021</b>  | <b>2020</b>  |
|-----------------------------------------------------------|--------------|--------------|--------------|
|                                                           | <b>Notes</b> | <b>R'000</b> | <b>R'000</b> |
| Revenue from contracts with customers                     | 1.5          | 96 479       | 90 411       |
| Other income                                              |              | 344          | 430          |
| Personnel expenses                                        |              | (71 381)     | (67 723)     |
| Depreciation and amortisation                             |              | (3 986)      | (4 417)      |
| Professional fees paid for services                       |              | (3 849)      | (3 799)      |
| Other expenses                                            |              | (12 928)     | (11 453)     |
| Expected credit loss reversal/(expense)                   |              | 125          | (235)        |
| <b>Results from operating activities</b>                  |              | <b>4 804</b> | <b>3 214</b> |
| Finance income                                            |              | 422          | 912          |
| Finance cost                                              |              | (267)        | (515)        |
| <b>Profit before income tax</b>                           |              | <b>4 959</b> | <b>3 611</b> |
| Income tax                                                |              | (1 681)      | (1 083)      |
| <b>Profit and total comprehensive income for the year</b> |              | <b>3 278</b> | <b>2 528</b> |

**Earnings per share**

|                            |     |       |      |
|----------------------------|-----|-------|------|
| Basic earnings per share   | 1.3 | 12.35 | 8.71 |
| Diluted earnings per share | 1.3 | 11.96 | 8.69 |

**ABRIDGED AUDITED CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 30 JUNE 2021**

|                                     | Notes | 2021<br>R'000 | 2020<br>R'000 |
|-------------------------------------|-------|---------------|---------------|
| <b>ASSETS</b>                       |       |               |               |
| <b>Non-current assets</b>           |       | <b>26 749</b> | <b>28 921</b> |
| Equipment                           |       | 423           | 916           |
| Right-of-use property asset         | 1.6   | 768           | 3 070         |
| Intangible assets and goodwill      |       | 22 238        | 20 026        |
| Deferred tax assets                 |       | 1 500         | 3 317         |
| Withholding tax rebates receivable  |       | 1 820         | 1 592         |
| <b>Current assets</b>               |       | <b>36 719</b> | <b>43 324</b> |
| Withholding tax rebates receivable  |       | 502           | 536           |
| Income tax receivable               |       | 422           | 110           |
| Contract assets                     | 1.4   | 4 169         | 2 617         |
| Trade and other receivables         |       | 19 296        | 19 311        |
| Cash and cash equivalents           |       | 12 330        | 20 750        |
| <b>Total assets</b>                 |       | <b>63 468</b> | <b>72 245</b> |
| <b>EQUITY AND LIABILITIES</b>       |       |               |               |
| <b>Equity</b>                       |       | <b>49 990</b> | <b>49 324</b> |
| Share capital                       |       | 336           | 336           |
| Share premium                       |       | 9 310         | 10 956        |
| Treasury shares                     |       | (10 494)      | (8 503)       |
| Share based payment reserve         |       | 4 512         | 3 487         |
| Retained earnings                   |       | 46 326        | 43 048        |
| <b>Non-current liabilities</b>      |       | <b>3 797</b>  | <b>5 603</b>  |
| Deferred tax liabilities            |       | 3 797         | 4 594         |
| Lease liability                     | 1.6   | -             | 1 009         |
| <b>Current liabilities</b>          |       | <b>9 681</b>  | <b>17 318</b> |
| Income tax payable                  |       | 18            | 56            |
| Lease liability                     | 1.6   | 1 010         | 2 751         |
| Trade and other payables            | 1.2   | 7 410         | 11 658        |
| Contract liabilities                | 1.4   | 1 243         | 2 853         |
| <b>Total liabilities</b>            |       | <b>13 478</b> | <b>22 921</b> |
| <b>Total equity and liabilities</b> |       | <b>63 468</b> | <b>72 245</b> |

**ABRIDGED AUDITED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED  
30 JUNE 2021**

|                                                              | Share<br>capital<br>R'000 | Share<br>premium<br>R'000 | Treasury<br>shares<br>R'000 | Share<br>based<br>payment<br>reserve<br>R'000 | Retained<br>earnings<br>R'000 | Total<br>equity<br>R'000 |
|--------------------------------------------------------------|---------------------------|---------------------------|-----------------------------|-----------------------------------------------|-------------------------------|--------------------------|
| <b>Balance at 30 June 2019</b>                               | <b>348</b>                | <b>11 871</b>             | <b>(9 010)</b>              | <b>3 465</b>                                  | <b>40 520</b>                 | <b>47 194</b>            |
| Profit for the year                                          | -                         | -                         | -                           | -                                             | 2 528                         | 2 528                    |
| Total comprehensive profit for the year                      | -                         | -                         | -                           | -                                             | 2 528                         | 2 528                    |
| Transactions with owners, recorded directly in equity:       |                           |                           |                             |                                               |                               |                          |
| Repayment of share ownership programme loans                 | -                         | -                         | 507                         | -                                             | -                             | 507                      |
| Shares repurchased and cancelled                             | (12)                      | (915)                     | -                           | -                                             | -                             | (927)                    |
| Equity settled share based payment                           | -                         | -                         | -                           | 22                                            | -                             | 22                       |
| Total transactions with owners, recorded directly in equity: | (12)                      | (915)                     | 507                         | 22                                            | -                             | (398)                    |
| <b>Balance at 30 June 2020</b>                               | <b>336</b>                | <b>10 956</b>             | <b>(8 503)</b>              | <b>3 487</b>                                  | <b>43 048</b>                 | <b>49 324</b>            |
| Total comprehensive profit for the year                      |                           |                           |                             |                                               |                               |                          |
| Profit for the year                                          | -                         | -                         | -                           | -                                             | 3 278                         | 3 278                    |
| Total comprehensive profit for the year                      | -                         | -                         | -                           | -                                             | 3 278                         | 3 278                    |
| Transactions with owners, recorded directly in equity:       |                           |                           |                             |                                               |                               |                          |
| Repayment of share ownership programme loans                 | -                         | -                         | 209                         | -                                             | -                             | 209                      |
| Purchased of treasury shares by the Trust                    | -                         | -                         | (2 200)                     | -                                             | -                             | (2 200)                  |
| Shares repurchased                                           | -                         | (1 646)                   | (1)                         | -                                             | -                             | (1 647)                  |
| Equity settled share based payment                           | -                         | -                         | -                           | 1 025                                         | -                             | 1 025                    |
| Total transactions with owners, recorded directly in equity: | -                         | (1 646)                   | (1 991)                     | 1 025                                         | -                             | (2 612)                  |
| <b>Balance at 30 June 2021</b>                               | <b>336</b>                | <b>9 310</b>              | <b>(10 494)</b>             | <b>4 512</b>                                  | <b>46 326</b>                 | <b>49 990</b>            |

**ABDRIDGED AUDITED CONSOLIDATED CASH FLOW STATEMENT FOR THE YEAR ENDED 30 JUNE 2021**

|                                                                      | <b>2021</b>    | <b>2020</b>    |
|----------------------------------------------------------------------|----------------|----------------|
|                                                                      | <b>R'000</b>   | <b>R'000</b>   |
| <b>Cash generated from operations</b>                                | <b>2 446</b>   | <b>18 913</b>  |
| Interest received                                                    | 422            | 267            |
| Finance cost                                                         | (267)          | (515)          |
| Taxation paid                                                        | (1 011)        | (105)          |
| <b>Net cash inflow from operating activities</b>                     | <b>1 590</b>   | <b>18 560</b>  |
| <b>Cash flows from investing activities</b>                          |                |                |
| Equipment acquired to maintain operations                            | (125)          | (190)          |
| Proceeds from sale of equipment                                      | -              | 31             |
| Cash outflow from capitalisation of development costs                | (3 289)        | (1 507)        |
| <b>Net cash used in investing activities</b>                         | <b>(3 414)</b> | <b>(1 666)</b> |
| <b>Cash flows from financing activities</b>                          |                |                |
| Principal portion of lease payments                                  | (2 751)        | (2 261)        |
| Purchase of treasury shares by SilverBridge holdings                 | (1 646)        | -              |
| Purchase of treasury shares by the SilverBridge Employee Share Trust | (2 200)        | -              |
| Repurchase and cancellation of share capital                         | -              | (927)          |
| <b>Net cash outflow from financing activities</b>                    | <b>(6 597)</b> | <b>(3 188)</b> |
| <b>Net (decrease)/increase in cash and cash equivalents</b>          | <b>(8 420)</b> | <b>13 706</b>  |
| Cash and cash equivalents at the beginning of the year               | 20 750         | 7 044          |
| <b>Cash and cash equivalents at the end of the year</b>              | <b>12 330</b>  | <b>20 750</b>  |

ABRIDGED AUDITED CONSOLIDATED SEGMENT REPORTS FOR THE YEAR ENDED 30 JUNE 2021

OPERATING SEGMENTS

| 2021                                                                                                                          | Implementation<br>services | Support<br>services<br>(excluding<br>maintenance) | Hosting<br>services | Rental and<br>maintenance | Research and<br>development | Total         |
|-------------------------------------------------------------------------------------------------------------------------------|----------------------------|---------------------------------------------------|---------------------|---------------------------|-----------------------------|---------------|
|                                                                                                                               | R'000                      | R'000                                             | R'000               | R'000                     | R'000                       | R'000         |
| Revenue from<br>implementations services,<br>support services and hosting<br>and outsourcing services<br>recognised over time | 4 014                      | 45 395                                            | 4 254               | -                         | -                           | 53 663        |
| Revenue from software rental<br>recognised at a point in time                                                                 | -                          | -                                                 | -                   | 42 901                    | -                           | 42 901        |
| Segment revenue inter-group                                                                                                   | -                          | (85)                                              | -                   | -                         | -                           | (85)          |
| <b>Segment revenue external</b>                                                                                               | <b>4 014</b>               | <b>45 310</b>                                     | <b>4 254</b>        | <b>42 901</b>             | <b>-</b>                    | <b>96 479</b> |
| Direct segment cost                                                                                                           | (2 749)                    | (27 544)                                          | (3 104)             | (5 879)                   | (11 693)                    | (50 969)      |
| Capitalisation                                                                                                                | -                          | -                                                 | -                   | -                         | 3 289                       | 3 289         |
| <b>Segment gross profit</b>                                                                                                   | <b>1 265</b>               | <b>17 766</b>                                     | <b>1 150</b>        | <b>37 022</b>             | <b>(8 404)</b>              | <b>48 799</b> |
| Indirect segment cost                                                                                                         | (4 820)                    | (16 575)                                          | (1 019)             | (7 735)                   | (13 971)                    | (44 120)      |
| Provision for expected credit<br>loss expense on debtors not<br>credit impaired                                               | (17)                       | (57)                                              | (4)                 | (27)                      | (48)                        | (153)         |
| Provision for expected credit<br>loss reversal on debtors credit<br>impaired                                                  | 30                         | 105                                               | 6                   | 49                        | 88                          | 278           |
| <b>Segment profit/(loss)</b>                                                                                                  | <b>(3 542)</b>             | <b>1 239</b>                                      | <b>133</b>          | <b>29 309</b>             | <b>(22 335)</b>             | <b>4 804</b>  |
| Finance income                                                                                                                |                            |                                                   |                     |                           |                             | 422           |
| Finance cost                                                                                                                  |                            |                                                   |                     |                           |                             | (267)         |
| Income tax                                                                                                                    |                            |                                                   |                     |                           |                             | (1 681)       |
| <b>Profit for the year</b>                                                                                                    |                            |                                                   |                     |                           |                             | <b>3 278</b>  |

# OPERATING SEGMENTS (CONTINUED)

| 2020                                                                                                                          | Implementatio<br>n services | Support<br>services<br>(excluding<br>maintenance) | Hosting<br>services | Rental and<br>maintenance | Research and<br>development | Total         |
|-------------------------------------------------------------------------------------------------------------------------------|-----------------------------|---------------------------------------------------|---------------------|---------------------------|-----------------------------|---------------|
|                                                                                                                               | R'000                       | R'000                                             | R'000               | R'000                     | R'000                       | R'000         |
| Revenue from<br>implementations services,<br>support services and hosting<br>and outsourcing services<br>recognised over time | 4 153                       | 44 292                                            | 3 910               | -                         | -                           | 52 355        |
| Revenue from software rental<br>recognised at a point in time                                                                 | -                           | -                                                 | -                   | 38 242                    | -                           | 38 242        |
| Segment revenue inter-group                                                                                                   | -                           | (81)                                              | -                   | (105)                     | -                           | (186)         |
| <b>Segment revenue external</b>                                                                                               | <b>4 153</b>                | <b>44 211</b>                                     | <b>3 910</b>        | <b>38 137</b>             | <b>-</b>                    | <b>90 411</b> |
| Direct segment cost                                                                                                           | (2 708)                     | (23 860)                                          | (2 709)             | (5 528)                   | (9 461)                     | (44 266)      |
| Capitalisation                                                                                                                | -                           | -                                                 | -                   | -                         | 1 507                       | 1 507         |
| <b>Segment gross profit</b>                                                                                                   | <b>1 445</b>                | <b>20 351</b>                                     | <b>1 201</b>        | <b>32 609</b>             | <b>(7 954)</b>              | <b>47 652</b> |
| Indirect segment cost                                                                                                         | (4 830)                     | (16 604)                                          | (1 021)             | (7 750)                   | (13 998)                    | (44 203)      |
| Provision for expected credit<br>loss reversal on debtors not<br>credit impaired                                              | 1                           | 10                                                | 1                   | 9                         | -                           | 21            |
| Provision for expected credit<br>loss expense on debtors<br>credit impaired                                                   | -                           | (126)                                             | -                   | (130)                     | -                           | (256)         |
| <b>Segment profit/(loss)</b>                                                                                                  | <b>(3 384)</b>              | <b>3 631</b>                                      | <b>181</b>          | <b>24 738</b>             | <b>(24 738)</b>             | <b>3 214</b>  |
| Finance income                                                                                                                |                             |                                                   |                     |                           |                             | 912           |
| Finance cost                                                                                                                  |                             |                                                   |                     |                           |                             | (515)         |
| Income tax                                                                                                                    |                             |                                                   |                     |                           |                             | (1 083)       |
| <b>Profit for the year</b>                                                                                                    |                             |                                                   |                     |                           |                             | <b>2 528</b>  |

## **COMMENTARY**

### **1. NOTES TO THE ABRIDGED AUDITED CONSOLIDATED FINANCIAL STATEMENTS**

#### **1.1 BASIS OF PREPARATION**

The abridged audited consolidated financial statements are prepared in accordance with the requirements of the JSE Limited Listing Requirements for preliminary reports, and the requirements of the Companies Act applicable to abridged financial statements. The listing requirements require preliminary reports to be prepared in accordance with the framework concepts and the measurement and recognition requirements of International Financial Reporting Standards (IFRS) and the SAICA Financial Reporting Guides as issued by the Accounting Practices Committee and the Financial Pronouncements as issued by the Financial Reporting Standards Council and to also, as a minimum, contain the information required by IAS 34 Interim Financial Reporting. The accounting policies applied in the preparation of the consolidated financial statements, from which the abridged consolidated financial statements were derived, are in terms of International Financial Reporting Standards and are consistent with those accounting policies applied in the preparation of the previous consolidated annual financial statements.

This abridged report is extracted from audited information but is not itself audited. The annual financial statements were audited by Mahdi Meyer Steyn Chartered Accounts Incorporated who expressed an unmodified opinion thereon. The audited annual financial statements and the auditor's report thereon are available for inspection at the Company's registered office. For a better understanding of the Group's financial position and results of operations, these preliminary financial statements must be read in conjunction with the Group's audited financial statements for the year ended 30 June 2021 which include all disclosures required by IFRS ("Annual Financial Statements").

These abridged financial statements were prepared by the Group Financial Executive, Freddie van Heerden, under the supervision of the Group Financial Director, Lee Kuyper, CA (SA).

The directors take full responsibility for the preparation of the preliminary report and that the financial information has been correctly extracted from the underlying annual financial statements.



## 1.2 TRADE AND OTHER PAYABLES

Trade and other payables comprised of the following:

|                                       | 2021<br>R'000 | 2020<br>R'000 |
|---------------------------------------|---------------|---------------|
| <b>Financial liabilities</b>          |               |               |
| Trade payables                        | 711           | 684           |
| Other financial liabilities           | 1 026         | 850           |
| Incentive accrual                     | 2 768         | 5 484         |
| <b>Non-financial liabilities</b>      |               |               |
| Other non-financial liabilities       | 2 301         | 2 840         |
| VAT payable                           | 604           | 1 800         |
| <b>Total trade and other payables</b> | <b>7 410</b>  | <b>11 658</b> |

## 1.3 EARNINGS PER SHARE

### BASIC EARNINGS PER ORDINARY SHARE

Basic earnings per ordinary share is calculated by dividing the profit for the year attributable to ordinary equity holders of the parent by the weighted average number of ordinary shares outstanding during the year.

|                                                                         | 2021         | 2020         |
|-------------------------------------------------------------------------|--------------|--------------|
| <b>Reconciliation of the weighted average number of shares in issue</b> |              |              |
| Shares in issue at the beginning of the period ('000)                   | 33 589       | 34 781       |
| Shares repurchased during the period ('000)                             | (452)        | (449)        |
| Effect of treasury shares acquired ('000)                               | (6 590)      | (5 315)      |
| Weighted average number of shares in issue during the year ('000)       | 26 548       | 29 017       |
| <b>Profit attributable to ordinary shareholders (R'000)</b>             | <b>3 278</b> | <b>2 528</b> |
| <b>Basic earnings per share (cents)</b>                                 | <b>12.35</b> | <b>8.71</b>  |

## DILUTED EARNINGS PER ORDINARY SHARE

Diluted earnings per ordinary share is calculated by dividing the diluted profit for the year attributable to ordinary equity holders of the parent by the diluted average number of ordinary shares during the year.

|                                                                                                                                                             | 2021         | 2020         |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------|--------------|
| <b>Reconciliation between weighted average number of shares in issue and weighted average number of shares in issue used for diluted earnings per share</b> |              |              |
| Weighted average number of shares in issue ('000)                                                                                                           | 26 548       | 29 017       |
| Adjusted for - Effect of diluted number of shares ('000)                                                                                                    | 868          | 81           |
| Weighted average number of shares in issue used for diluted earnings per share ('000)                                                                       | 27 416       | 29 098       |
| <b>Earnings attributable to ordinary shareholders used for diluted earnings (R'000)</b>                                                                     | <b>3 278</b> | <b>2 528</b> |
| <b>Diluted earnings per share (cents)</b>                                                                                                                   | <b>11.96</b> | <b>8.69</b>  |

\*Diluted shares are the bonus element relating to the share option schemes when comparing the issue price to the market price of the shares at year-end. None of the share options in issue had a market value higher than the strike price at the 30 June 2021 year end and therefore did not have a dilutive impact.

## HEADLINE EARNINGS PER ORDINARY SHARE

Headline earnings per ordinary share is calculated by dividing the headline profit for the year attributable to ordinary equity holders of the parent by the weighted average number of ordinary shares outstanding during the year.

|                                                                    | 2021          | 2020          |
|--------------------------------------------------------------------|---------------|---------------|
| <b>Weighted average number of shares in issue ('000)</b>           | <b>26 548</b> | <b>29 017</b> |
| <b>Reconciliation between basic earnings and headline earnings</b> |               |               |
| Basic earnings (R'000)                                             | 3 278         | 2 528         |
| Adjusted for:                                                      |               |               |
| – Profit on disposal of equipment (R'000)                          | (14)          | (66)          |
| Headline earnings (R'000)                                          | 3 264         | 2 462         |
| <b>Headline earnings per share (cents)</b>                         | <b>12.30</b>  | <b>8.49</b>   |

## DILUTED HEADLINE EARNINGS PER ORDINARY SHARE

Diluted headline earnings per ordinary share is calculated by dividing the diluted headline profit for the year attributable to ordinary equity holders of the parent by the diluted weighted average number of ordinary shares outstanding during the year.

|                                                                                       | 2021         | 2020        |
|---------------------------------------------------------------------------------------|--------------|-------------|
| Weighted average number of shares in issue used for diluted earnings per share ('000) | 27 416       | 29 098      |
| Headline earnings (R'000)                                                             | 3 264        | 2 462       |
| <b>Diluted headline earnings per share (cents)</b>                                    | <b>11.91</b> | <b>8.46</b> |

## 1.4 ASSETS AND LIABILITIES RELATED TO CONTRACTS WITH CUSTOMERS

Contract liabilities (Deferred revenue) and contract assets (revenue recognised but not yet invoiced) refers to the timing difference between recognition of revenue and invoicing to the client.

|                                     | 2021<br>R'000 | 2020<br>R'000 |
|-------------------------------------|---------------|---------------|
| <b>Contract asset</b>               |               |               |
| Revenue recognised not yet invoiced | 4 169         | 2 617         |
| <b>Contract liability</b>           |               |               |
| Deferred revenue                    | (1 243)       | (2 853)       |
| <b>Net (liability)/asset</b>        | <b>2 926</b>  | <b>(236)</b>  |

## 1.5 REVENUE PER GEOGRAPHICAL REGION

|              | 2021<br>R'000 | 2020<br>R'000 |
|--------------|---------------|---------------|
| South Africa | 43 921        | 35 758        |
| Namibia      | 19 969        | 21 728        |
| Kenya        | 6 961         | 7 441         |
| Zimbabwe     | 3 815         | 6 455         |
| Ghana        | 6 164         | 4 371         |
| Lesotho      | 4 495         | 4 029         |
| Botswana     | 4 000         | 3 855         |
| Mauritius    | 3 375         | 2 901         |
| Nigeria      | 1 059         | 1 839         |
| Mozambique   | 1 998         | 1 058         |
| Zambia       | 722           | 976           |
|              | 96 479        | 90 411        |

## **1.6 FAIR VALUES**

The carrying amounts of all financial assets and liabilities are a reasonable approximation of their fair value.

## **2. CORPORATE ACTIVITY**

### **2.1. DIVIDEND**

The directors have declared and approved a final gross dividend of 5 cents per share for the year ended 30 June 2021 from income reserves.

The following dates will apply to the abovementioned final dividend:

|                                 |                            |
|---------------------------------|----------------------------|
| Last day to trade cum dividend: | Tuesday, 12 October 2021   |
| Trading ex-dividend commences:  | Wednesday, 13 October 2021 |
| Record date:                    | Friday, 15 October 2021    |
| Dividend payment date:          | Monday, 18 October 2021    |

Share certificates may not be dematerialised or re-materialised between Wednesday, 13 October 2021 and Friday, 15 October 2021, both days inclusive.

The dividend is made from income reserves and is subject to dividend withholding tax of 20% which results in a net dividend of 5 cents per share. In determining the dividends tax (DT) of 20% to withhold in terms of the Income Tax Act (No. 58 of 1962) for those shareholders who are not exempt from the DT, no secondary tax on companies (STC) credits have been utilised. Shareholders who are not exempt from the DT will therefore receive a dividend of (dividend multiplied by 80%) cents per share net of DT. The company has 33 589 069 ordinary shares in issue as at 30 June 2021 and its income tax reference number is 9841087647.

The above dates are subject to change. Any changes will be released on SENS. Where applicable, dividends in respect of certificated shares will be transferred electronically to shareholders' bank accounts on the payment date. In the absence of specific mandates, dividend cheques will be posted to shareholders. Ordinary shareholders who hold dematerialised shares will have their accounts at their CSDP or broker credited/updated on Monday, 18 October 2021.

### **2.2 BOARD OF DIRECTORS**

Ms. Julia Makhubela was appointed as an independent non-executive director on 30 October 2020.

In accordance with paragraph 3.59(b) of the JSE Limited Listings Requirements, the board of directors of the Company ("the Board") wishes to advise that Tyrrel Murray, will resign as an independent non-executive director of the Company after the upcoming AGM. The effective date of Mr Murray's resignation will therefore be Friday, 29 October 2021.

The Board would like to thank Mr Murray for his valuable contribution to the Company and wishes him well in his future endeavours.

### **3. RE-APPOINTMENT OF AUDITORS**

The board of directors recommend the re-appointment of Mahdi Meyer Steyn Chartered Accountants Incorporated, with Ms. Tiana Kluyts as designated audit partner, as the independent external auditors for the 2021/2022 financial year.

### **4. AUDIT REPORT**

The financial statements for the year ended 30 June 2021 have been audited by Mahdi Meyer Steyn Chartered Accountants Incorporated, with Ms. Tiana Kluyts as the designated audit partner. Their unmodified audit report is available for inspection at the Company's registered office.

### **5. SUBSEQUENT EVENTS**

Subsequent to year end the directors have declared and approved a final gross dividend of 5 cents on 23 September 2021 for the year ended 30 June 2021 from income reserves. Other than the dividend distribution referred to above, no events occurred subsequent to the yearend that would require adjustment to a disclosure on the abridged consolidated financial statements.

### **6. FINANCIAL RESULTS AND PERFORMANCE**

The past financial year has been positive. We have seen demand grow, as modernisation of core insurance systems and the digitalisation of processes have become more relevant. This year we released a significant next version of our insurance product suite. This version takes advantage of our years of experience in this industry but also leverages the significant advances in the latest technology. It is the first version that is completely cloud based, running exclusively on the Microsoft Azure platform, and digitally enabled.

To meet the increase in demand we have invested into appointing new people to create additional capacity. Although we started to do this in the first half of the financial year, which was challenging from a remote work perspective, we have seen the benefit of this investment in the last quarter.

Our customer relationships, many of which have been built over more than a decade, have grown from strength to strength. The past year was filled with uncertainty which continued to make operating difficult. We have however been able to support them throughout and have enabled them to better deal with many of these challenges.

Revenue increased by 7% from R90.4m to R96.5m. Operating profit increased by 49% to R4.8 million compared to R3.2 million in the prior year.

The Group posted a net profit of R3.3 million compared to R2.5 million in prior year, an increase of 30%.

The overall cash position of the Group decreased from R20.8 million to R12.3 million at year end, largely driven by the payment of the prior year incentive provision of R5.5m, the purchase of R3.8m of treasury shares, and a net movement of R3.2m in the net contract asset and liability position.

The Group remains debt free.

## **SEGMENTAL REVIEW**

### **Implementation services**

This segment implements our solutions for clients and is project based.

The segment performance decreased slightly with a 3% decrease in revenue to R4 million from R4.2 million in the prior year, and an overall segment loss of R3.5m compared to a loss of R3.4m in the prior year.

Although this segment is a small contributor in terms of overall revenue, it remains important as it unlocks the annuity revenue from support and hosting services, and software rental. We remain pleased with our implementation approach.

### **Support services (excluding maintenance)**

Support is contracted on a monthly annuity basis.

Revenue increased by 2% compared to the prior year. The segment posted a profit of R1.2 million compared to R3.6 million in the comparative period, at a gross margin of 39% and 46% respectively.

The decrease in both profitability and margin is because of the new people appointed during the year which were not yet able to operate at expected output levels.

### **Hosting and outsourcing services**

This segment provides cloud-based hosting services to our customers.

Revenue increased by 9% to R4.3 million from R3.9 million from new cloud hosting contracts added. The prior year included R0.8m of business outsourcing revenue as the last revenue from this discontinued division. The segment posted a profit of R0.1 million compared to R0.2 million.

We remain satisfied with the cloud-based hosting part of the segment where we expect growth in the future.

### **Software rental and maintenance**

Software rental is annuity based.

Revenue increased by 12% due to the addition of a new clients. The segment posted a profit of R29.3 million compared to R24.7 million in the comparative period.

Our software and the growth of our annuity rental stream remain a core focus going forward.

### **Research and development ("R&D")**

Total direct costs were R11.7 million compared to R9.5 million in the comparative period. The increase is as a result of costs invested to onboard and train new people which will create more capacity to increase the support and implementation revenue in the longer term. Costs of R3.2 million related to the development of our new cloud-based version were capitalised.

The investment into new products remains an important part of our business for the future.

## **7. DISTRIBUTION OF INTEGRATED ANNUAL REPORT AND NOTICE OF THE ANNUAL GENERAL MEETING**

Shareholders of the Company ("Shareholders") are hereby advised that the Company's integrated annual report ("Integrated Report"), incorporating the full audited consolidated annual financial statements of the Company for the year ended 30 June 2021 ("Annual Financial Statements") and the notice of the annual general meeting of the Company ("Notice of AGM") was dispatched to Shareholders today, 27 September 2021.

The Integrated Report and the Annual Financial Statements will also be available on the Company's website, at [https://www.silverbridge.co.za/investors/Investor\\_Presentation/FY2021.pdf](https://www.silverbridge.co.za/investors/Investor_Presentation/FY2021.pdf) as from today, 27 September 2021.

Notice is hereby given that the Annual General Meeting of the Company will be held at 11:00 on Thursday 28 October 2021, to transact the business as stated in the notice of the Annual General Meeting, which is contained in the Integrated Annual Report to be distributed on 27 September 2021.

The board of directors of SilverBridge ("the Board") has determined that, in terms of section 62(3)(a), as read with section 59 of the Companies Act, 2008 (Act 71 of 2008), the record date for the purposes of determining which shareholders of the Company are entitled to participate in and vote at the Annual General Meeting is Friday, 22 October 2021. Accordingly, the last day to trade in SilverBridge shares in order to be recorded in the Register to be entitled to vote at the Annual General Meeting will be Tuesday, 19 October 2021.

The Board has, in the circumstances, determined that it is necessary, prudent and preferable that the AGM be held by way of electronic participation only, and not by way of a physical meeting.

The AGM will accordingly only be accessible through electronic communication, as permitted by the JSE and in accordance with the provisions of the Companies Act and the Company's memorandum of incorporation ("MOI"). The Company has retained the services of The Meeting Specialist Proprietary Limited ("TMS") to remotely host the AGM on an interactive electronic platform, in order to facilitate remote participation and voting by shareholders. TMS will also act as scrutineer for purposes of the AGM.

Shareholders who wish to participate electronically in and/or vote at the AGM are required to contact TMS on [proxy@tmsmeetings.co.za](mailto:proxy@tmsmeetings.co.za) or alternatively contact them on +27 11 520 7950/1/2 as soon as possible, but in any event no later than 11:00 SA time on Tuesday, 26 October 2021. TMS will assist shareholders with the requirements for electronic participation in, and/or voting at, the AGM

## 7. GROUP OUTLOOK

We are well positioned for the future, on the back of our continued investments into our software products and our people. Our core business remains healthy and our efforts in delivering value to our clients' digital transformation objectives remain a key part of our growth strategy.

Through our partnership with Microsoft, we have together evolved our product suite and taken a strong message to the market. This not only expands what is possible for SilverBridge but also brings a new level of credibility to our modernisation, digitalisation, and intelligent process automation offering. We have again received Managed Partner status from Microsoft for the 2022 financial year.

Although our environment remains complex and uncertain, we still see opportunity for growth. We expect decision makers to remain cautious but are well positioned to capitalise on these opportunities.

On behalf of the Board

Jaco Swanepoel  
Chief Executive Officer

Robert Emslie  
Chairman

Pretoria

27 September 2021



## **CORPORATE INFORMATION**

Directors of SilverBridge:

Robert Emslie (Chairman) \*\*, Jaco Swanepoel (CEO), Lee Kuyper (Financial Director), Jeremy de Villiers \*\*, L Booï \*, Hasheel Govind \*\*, Tyrrel Murray\*\*, J Makhubela \*\*

\* Non-executive

\*\*Independent non-executive

(All the directors are South African citizens).

### **SILVERBRIDGE REGISTERED OFFICES**

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### **GROUP AUDITORS**

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### **TRANSFER SECRETARIES**

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(PO Box 61051, Marshalltown, 2107)

### **DESIGNATED ADVISER:**

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