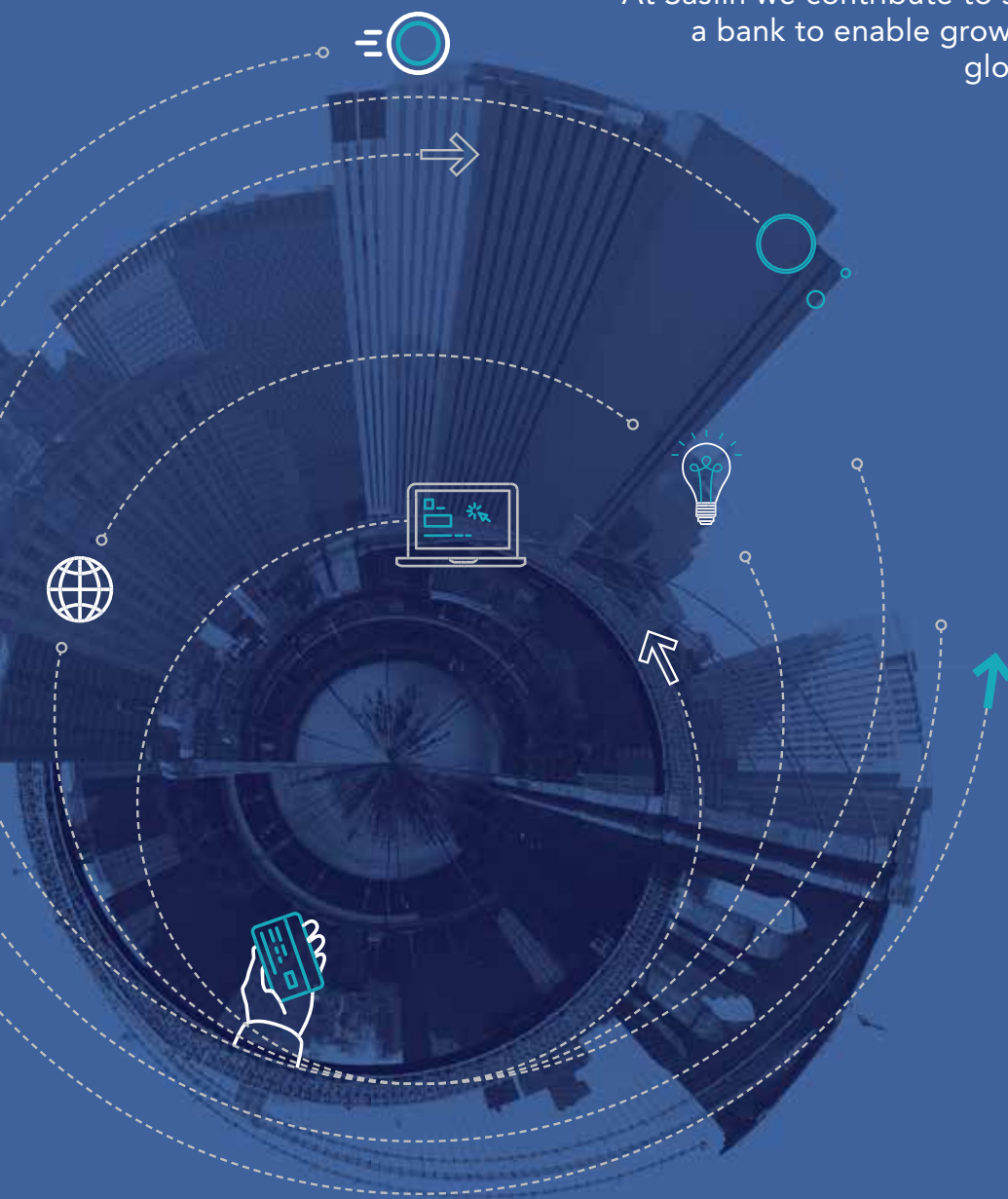


# Pillar III Risk Management Report

## 30 September 2020

At Sasfin we contribute to society by going beyond a bank to enable growth in the businesses and global wealth of our clients.



**sasfin** | Holdings  
Limited  
beyond a bank

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# 1. INTRODUCTION

The risk and capital management report (Pillar 3 disclosure) provides information regarding the activities of Sasfin Holdings Limited and Sasfin Bank Limited in accordance with:

- The Basel Committee on Banking Supervision's (BCBS) revised Pillar 3 disclosure requirements (Pillar 3 standard), BCBS 309 published in January 2015, and the consolidated and enhanced framework, BCBS 400 published in March 2017; and
- Regulation 43 of the Regulations relating to Banks (Regulations), issued in terms of the Banks Act 94 of 1990, Directive D1/2019 on Matters related to Pillar 3 disclosure requirement framework and all other Pillar 3 disclosure-related directives issued by the Prudential Authority (PA).

The information in this report applies to banking operations only and is unaudited. Disclosures are prepared on a prospective basis.

For the reporting period, 30 September 2020 (compared to September 2019), the Board and senior management are satisfied that Sasfin Holdings Limited (Group) and Sasfin Bank Limited's risk and capital management processes are operating effectively, that business activities have been managed within the Board-approved risk appetite, and that the Group is adequately capitalised and funded to support the execution of its strategy.

This report has been internally verified through the group's governance processes, in line with the group's Public Disclosure Policy, which describes the responsibilities of senior management and the board in the preparation and review of the Pillar 3 disclosure and aims to ensure that:

- Appropriate internal control processes and procedures relating to qualitative and quantitative information are followed;
- The changing nature of user needs as well as the regulatory environment in terms of qualitative and quantitative information are monitored and understood;
- The relevance, frequency and materiality of public information is constantly assessed; and
- Material risks are identified.

In this regard the board and senior management have ensured that the appropriate procedures were followed in the preparation, review and sign-off of all disclosures. The board is satisfied that the Pillar 3 disclosures have been prepared in line with the Public Disclosure Policy, that appropriate internal control processes and review have been applied, and that the Pillar 3 disclosure complies with the relevant disclosure requirements.

## 2. RISK MANAGEMENT AND RISK WEIGHTED ASSETS (RWA)

The approach to risk management is guided by the Enterprise Risk Management (ERM) Framework and is effected by the Board of directors, management and other personnel. The ERM is applied in strategy setting and across the enterprise, designed to identify potential events that may affect the entity, and manage risk to be within its risk appetite, to provide reasonable assurance regarding the achievement of entity objectives.

### 2.1 OV1: OVERVIEW OF RISK WEIGHTED ASSETS (HOLDINGS)

Overview of risk management, key prudential metrics and RWA

| Sasfin Holdings Ltd.                                                                                           |   |                    |                  |                                    |
|----------------------------------------------------------------------------------------------------------------|---|--------------------|------------------|------------------------------------|
|                                                                                                                | a | b                  |                  | c<br>Minimum capital requirements* |
|                                                                                                                |   | RWA<br>Sep-20<br>T | Jun-20<br>T-1    | Sep-19<br>T                        |
| 1 Credit risk (excluding counterparty credit risk)                                                             |   | 5 892 171          | 6 298 168        | 6 720 833                          |
| 2 Of which: standardised approach (SA)                                                                         |   | 5 892 171          | 6 298 168        | 6 720 833                          |
| 3 Of which: foundation internal ratings-based (F-IRB) approach**                                               |   | –                  | –                | –                                  |
| 4 Of which: supervisory slotting approach**                                                                    |   | –                  | –                | –                                  |
| 5 Of which: advanced internal ratings-based (A-IRB) approach                                                   |   | –                  | –                | –                                  |
| 6 Counterparty credit risk (CCR)                                                                               |   | 53 665             | 95 500           | 48 592                             |
| 7 Of which: standardised approach for counterparty credit risk                                                 |   | 53 665             | 95 500           | 48 592                             |
| 8 Of which: Internal Model Method (IMM)***                                                                     |   | –                  | –                | –                                  |
| 9 Of which: other CCR***                                                                                       |   | –                  | –                | –                                  |
| 10 Credit valuation adjustment (CVA)                                                                           |   | 2 229              | 2 474            | 4 408                              |
| 11 Equity positions under the simple risk weight approach                                                      |   | 502 487            | 501 183          | 699 347                            |
| 12 Equity investments in funds – look-through approach#                                                        |   | –                  | –                | –                                  |
| 13 Equity investments in funds – mandate-based approach#                                                       |   | –                  | –                | –                                  |
| 14 Equity investments in funds – fall-back approach#                                                           |   | –                  | –                | –                                  |
| 15 Settlement risk#                                                                                            |   | –                  | –                | –                                  |
| 16 Securitisation exposures in the banking book                                                                |   | 333 762            | 334 965          | 336 918                            |
| 17 Of which: securitisation internal ratings-based approach (SEC-IRBA)                                         |   | –                  | –                | –                                  |
| 18 Of which: securitisation external ratings-based approach (SEC-ERBA), including internal assessment approach |   | –                  | –                | –                                  |
| 19 Of which: securitisation standardised approach (SEC-SA)                                                     |   | 333 762            | 334 965          | 336 918                            |
| 20 Market risk                                                                                                 |   | 204 941            | 175 103          | 103 978                            |
| 21 Of which: standardised approach (SA)                                                                        |   | 204 941            | 175 103          | 103 978                            |
| 22 Of which: internal model approaches (IMA)                                                                   |   | –                  | –                | –                                  |
| 23 Capital charge for switch between trading book and banking book****                                         |   | –                  | –                | –                                  |
| 24 Operational risk                                                                                            |   | 1 670 872          | 1 742 317        | 1 474 962                          |
| 25 Amounts below thresholds for deduction (subject to 250% risk weight)                                        |   | 20 366             | 20 527           | 33 528                             |
| 26 Aggregate capital floor applied                                                                             |   | –                  | –                | –                                  |
| 27 Floor adjustment (before application of transitional cap)                                                   |   | –                  | –                | –                                  |
| 28 Floor adjustment (after application of transitional cap)                                                    |   | –                  | –                | –                                  |
| 29 <b>Total (1+6+10+11+12+13+14+15+16+20+23+24+25+28)</b>                                                      |   | <b>8 680 493</b>   | <b>9 170 237</b> | <b>9 422 565</b>                   |
|                                                                                                                |   |                    |                  | <b>868 049</b>                     |

\* The Capital requirement calculated at 10.00% of RWA (September 2019: 11.00%). The minimum requirement excludes the capital conservation buffer requirement. The difference to the BCBS base minimum (8%) relates to the buffer add-ons for Pillar 2A and capital conservation buffer.

\*\* The group does not apply the foundation internal ratings-based and the supervisory slotting approaches (rows 3 and 4 of OV1 template).

\*\*\* The current exposure and standardised methods are applied to counterparty credit risk. The group does not apply the internal model method to counterparty credit risk (row 8 of OV1 template) and there were no other CCR (row 9 of OV1 template). The proposed implementation date for the standardised approach for measuring counterparty credit risk (SA-CCR) is 1 January 2021.

\*\*\*\* There were no switches from the Banking to a trading book.

# The proposed implementation date for rows 12 – 14 is 1 January 2021 and therefore these have not been completed.

## 2. RISK MANAGEMENT AND RISK WEIGHTED ASSETS (RWA) continued

### 2.2 OV1: OVERVIEW OF RISK WEIGHTED ASSETS (BANK)

Overview of risk management, key prudential metrics and RWA

| Sasfin Bank Ltd                                                                                                |                  |                  |                  |                              |
|----------------------------------------------------------------------------------------------------------------|------------------|------------------|------------------|------------------------------|
|                                                                                                                | a                | b                | c                |                              |
|                                                                                                                | RWA              |                  |                  | Minimum capital requirements |
|                                                                                                                | Sep-20 T         | Jun-20 T-1       | Sep-19 T         | Sep-20 T                     |
| 1 Credit risk (excluding counterparty credit risk)                                                             | 4 283 861        | 4 551 677        | 4 766 878        | 428 386                      |
| 2 Of which: standardised approach (SA)                                                                         | 4 283 861        | 4 551 677        | 4 766 878        | 428 386                      |
| 3 Of which: foundation internal ratings-based (F-IRB) approach**                                               | –                | –                | –                | –                            |
| 4 Of which: supervisory slotting approach**                                                                    | –                | –                | –                | –                            |
| 5 Of which: advanced internal ratings-based (A-IRB) approach                                                   | –                | –                | –                | –                            |
| 6 Counterparty credit risk (CCR)                                                                               | 53 665           | 95 500           | 48 592           | 5 366                        |
| 7 Of which: standardised approach for counterparty credit risk                                                 | 53 665           | 95 500           | 48 592           | 5 366                        |
| 8 Of which: Internal Model Method (IMM)***                                                                     | –                | –                | –                | –                            |
| 9 Of which: other CCR***                                                                                       | –                | –                | –                | –                            |
| 10 Credit valuation adjustment (CVA)                                                                           | 2 229            | 2 474            | 4 408            | 223                          |
| 11 Equity positions under the simple risk weight approach                                                      | 231 106          | 231 106          | 231 213          | 23 111                       |
| 12 Equity investments in funds – look-through approach#                                                        | –                | –                | –                | –                            |
| 13 Equity investments in funds – mandate-based approach#                                                       | –                | –                | –                | –                            |
| 14 Equity investments in funds – fall-back approach#                                                           | –                | –                | –                | –                            |
| 15 Settlement risk#                                                                                            | –                | –                | –                | –                            |
| 16 Securitisation exposures in the banking book                                                                | 333 762          | 334 965          | 345 109          | 33 376                       |
| 17 Of which: securitisation internal ratings-based approach (SEC-IRBA)                                         | –                | –                | –                | –                            |
| 18 Of which: securitisation external ratings-based approach (SEC-ERBA), including internal assessment approach | –                | –                | –                | –                            |
| 19 Of which: securitisation standardised approach (SEC-SA)                                                     | 333 762          | 334 965          | 345 109          | 33 376                       |
| 20 Market risk                                                                                                 | 449              | 3 927            | 723              | 45                           |
| 21 Of which: standardised approach (SA)                                                                        | 449              | 3 927            | 723              | 45                           |
| 22 Of which: internal model approaches (IMA)                                                                   | –                | –                | –                | –                            |
| 23 Capital charge for switch between trading book and banking book****                                         | –                | –                | –                | –                            |
| 24 Operational risk                                                                                            | 928 723          | 941 919          | 865 809          | 92 872                       |
| 25 Amounts below thresholds for deduction (subject to 250% risk weight)                                        | –                | –                | –                | –                            |
| 26 Aggregate capital floor applied                                                                             | –                | –                | –                | –                            |
| 27 Floor adjustment (before application of transitional cap)                                                   | –                | –                | –                | –                            |
| 28 Floor adjustment (after application of transitional cap)                                                    | –                | –                | –                | –                            |
| 29 <b>Total (1+6+10+11+12+13+14+15+16+20+23+24+25+28)</b>                                                      | <b>5 833 794</b> | <b>6 161 568</b> | <b>6 262 732</b> | <b>583 379</b>               |

\* The Capital requirement calculated at 10.00% of RWA (September 2019: 11.00%). The minimum requirement excludes the capital conservation buffer requirement. The difference to the BCBS base minimum (8%) relates to the buffer add-ons for Pillar 2A and capital conservation buffer.

\*\* The group does not apply the foundation internal ratings-based and the supervisory slotting approaches (rows 3 and 4 of OV1 template).

\*\*\* The current exposure and standardised methods are applied to counterparty credit risk. The group does not apply the internal model method to counterparty credit risk (row 8 of OV1 template) and there were no other CCR (row 9 of OV1 template). The proposed implementation date for the standardised approach for measuring counterparty credit risk (SA-CCR) is 1 January 2021.

\*\*\*\* There were no switches from the Banking to a trading book.

# The proposed implementation date for rows 12 – 14 is 1 January 2021 and therefore these have not been completed.

### 3. CAPITAL RISK

**Governance:** The capital management function is governed primarily by Board approved subcommittees that oversee the risks associated with capital management, namely the Group Risk and Capital Management Committee (GRCMC), the Asset and Liability Committee (ALCO) and its subcommittee, the Daily Liquidity Committee. The Board and the GRCMC are responsible for the capital management process including setting of appropriate capital targets and ensuring adequate capitalisation.

**Management and Measurement:** The internal capital management approach is embedded in a formal ICAAP consisting of the Group's risk appetite, capital and risk management frameworks (including capital planning) and stress testing. The Board reviews the Group's risk profile to ensure that the level of available capital:

- Exceeds the Group's minimum regulatory capital requirements by a predetermined margin;
- Remains sufficient to support the Group's risk profile;
- Remains consistent with the Group's strategic goals; and
- Is sufficient to absorb potential losses under severe stress scenarios.

Stress tests are performed on the Group's capital position to determine the impact on the capital position should a severe economic downturn materialise. Stress tests consider changes in the macroeconomic environment, key risks and vulnerabilities within the Group's business model.

Capital management also includes strategic allocation of capital and capital optimisation.

#### 3.1 KM1: KEY PRUDENTIAL METRICS (HOLDINGS)

##### Overview of risk management, key prudential metrics and RWA

|                                                                   |                                                                             | Sasfin Holdings  |                    |                    |                    |                    |
|-------------------------------------------------------------------|-----------------------------------------------------------------------------|------------------|--------------------|--------------------|--------------------|--------------------|
|                                                                   |                                                                             | a<br>Sep-20<br>T | b<br>Jun-20<br>T-1 | c<br>Mar-20<br>T-2 | d<br>Dec-19<br>T-3 | e<br>Sep-19<br>T-4 |
| <b>Available capital (amounts)</b>                                |                                                                             |                  |                    |                    |                    |                    |
| 1                                                                 | Common Equity Tier 1 (CET1)                                                 | 1 389 291        | 1 406 571          | 1 454 736          | 1 390 005          | 1 429 816          |
| 1a                                                                | Fully loaded ECL accounting model                                           | 1 389 291        | 1 406 571          | 1 454 736          | 1 390 005          | 1 429 816          |
| 2                                                                 | Tier 1                                                                      | 1 426 908        | 1 444 188          | 1 492 354          | 1 446 426          | 1 429 816          |
| 2a                                                                | Fully loaded accounting model Tier 1                                        | 1 426 908        | 1 444 188          | 1 492 354          | 1 446 426          | 1 429 816          |
| 3                                                                 | Total capital                                                               | 1 500 320        | 1 521 600          | 1 563 896          | 1 521 163          | 1 563 033          |
| 3a                                                                | Fully loaded ECL accounting model total capital                             | 1 500 320        | 1 521 600          | 1 563 896          | 1 521 163          | 1 563 033          |
| <b>Risk-weighted assets (amounts)</b>                             |                                                                             |                  |                    |                    |                    |                    |
| 4                                                                 | Total risk-weighted assets (RWA)                                            | 8 680 493        | 9 170 238          | 8 459 458          | 8 915 225          | 9 422 566          |
| <b>Risk-based capital ratios as a percentage of RWA</b>           |                                                                             |                  |                    |                    |                    |                    |
| 5                                                                 | Common Equity Tier 1 ratio (%)                                              | 16.005%          | 15.338%            | 15.884%            | 16.431%            | 16.038%            |
| 5a                                                                | Fully loaded ECL accounting model CET1 (%)                                  | 16.005%          | 15.338%            | 15.884%            | 16.431%            | 16.038%            |
| 6                                                                 | Tier 1 ratio (%)                                                            | 16.438%          | 15.749%            | 16.295%            | 17.098%            | 16.038%            |
| 6a                                                                | Fully loaded ECL accounting model Tier 1 ratio (%)                          | 16.438%          | 15.749%            | 16.295%            | 17.098%            | 16.038%            |
| 7                                                                 | Total capital ratio (%)                                                     | 17.284%          | 16.593%            | 17.076%            | 17.982%            | 17.532%            |
| 7a                                                                | Fully loaded ECL accounting model total capital ratio (%)                   | 17.284%          | 16.593%            | 17.076%            | 17.982%            | 17.532%            |
| <b>Additional CET1 buffer requirements as a percentage of RWA</b> |                                                                             |                  |                    |                    |                    |                    |
| 8                                                                 | Capital conservation buffer requirement (2.5% from 2019) (%)                | 2.500%           | 2.500%             | 2.500%             | 2.500%             | 2.500%             |
| 9                                                                 | Countercyclical buffer requirement (%)                                      | 0%               | 0%                 | 0%                 | 0%                 | 0%                 |
| 10                                                                | Bank D-SIB additional requirements (%)                                      | 0%               | 0%                 | 0%                 | 0%                 | 0%                 |
| 11                                                                | Total of bank CET1 specific buffer requirements (%) (row 8 + row 9+ row 10) | 2.500%           | 2.500%             | 2.500%             | 2.500%             | 2.500%             |
| 12                                                                | CET1 available after meeting the bank's minimum capital requirements (%)    | 7.63%            | 6.96%              | 7.51%              | 7.09%              | 6.67%              |
| <b>Basel III Leverage Ratio</b>                                   |                                                                             |                  |                    |                    |                    |                    |
| 13                                                                | Total Basel III leverage ratio measure                                      | 11 580 969       | 13 001 951         | 13 489 376         | 12 175 733         | 12 268 098         |
| 14                                                                | Basel III leverage ratio (%) (row 2/row 13)                                 | 12.32%           | 11.11%             | 11.06%             | 11.88%             | 12.11%             |
| 14a                                                               | Fully loaded ECL accounting model                                           |                  |                    |                    |                    |                    |
|                                                                   | Basel III leverage ratio (%) (row 2A/row 13)                                | 12.32%           | 11.11%             | 11.06%             | 11.88%             | 12.11%             |
| <b>Liquidity Coverage Ratio</b>                                   |                                                                             |                  |                    |                    |                    |                    |
| 15                                                                | Total HQLA                                                                  | 1 022 658        | 994 581            | 1 069 187          | 910 684            | 1 254 680          |
| 16                                                                | Total net cash outflow                                                      | 411 016          | 415 792            | 698 899            | 635 808            | 624 725            |
| 17                                                                | LCR ratio (%)                                                               | 248.81%          | 239.20%            | 152.98%            | 143.23%            | 200.84%            |
| <b>Net Stable Funding Ratio</b>                                   |                                                                             |                  |                    |                    |                    |                    |
| 18                                                                | Total available stable funding                                              | 4 950 952        | 4 628 308          | 5 163 170          | 5 371 456          | 5 212 237          |
| 19                                                                | Total required stable funding                                               | 4 138 204        | 3 883 093          | 4 515 603          | 4 854 582          | 4 494 009          |
| 20                                                                | NSFR ratio                                                                  | 119.64%          | 119.19%            | 114.34%            | 110.65%            | 115.98%            |

### 3. CAPITAL RISK continued

The capital adequacy ratios remain strong, above the minimum regulatory requirements and within the Board approved limits. The decrease in available capital amounts is mainly attributable to the deduction of unappropriated profits in line with the regulatory basis which requires the deduction of unappropriated profits.

Total RWA: Decrease from R9.170 billion (Jun-20) to R8.680 billion (Sep-20) as a result of low demand for asset purchases and working capital facilities in the last quarter.

The liquidity coverage ratio remains strong, above the regulatory requirements and within the Board risk appetite. The QoQ increase is mainly as a result of wholesale and retail funding clients increasing the duration of deposits resulting in a decrease in total cash outflows.

The net stable funding ratio remains strong and above the regulatory requirements with no significant QoQ movements.

#### 3.2 KM1: KEY PRUDENTIAL METRICS (BANK)

##### Overview of risk management, key prudential metrics and RWA

|                                                                   |                                                                                | Sasfin Bank (Solo) |           |           |           |           |
|-------------------------------------------------------------------|--------------------------------------------------------------------------------|--------------------|-----------|-----------|-----------|-----------|
|                                                                   |                                                                                | a                  | b         | c         | d         | e         |
|                                                                   |                                                                                | Sep-20             | Jun-20    | Mar-20    | Dec-19    | Sep-19    |
|                                                                   |                                                                                | T                  | T-1       | T-2       | T-3       | T-4       |
| <b>Available capital (amounts)</b>                                |                                                                                |                    |           |           |           |           |
| 1                                                                 | Common Equity Tier 1 (CET1)                                                    | 921 665            | 962 086   | 942 131   | 903 616   | 897 647   |
| 1a                                                                | Fully loaded ECL accounting model                                              | 921 665            | 962 086   | 942 131   | 903 616   | 897 647   |
| 2                                                                 | Tier 1                                                                         | 921 665            | 962 086   | 942 131   | 903 616   | 897 647   |
| 2a                                                                | Fully loaded accounting model Tier 1                                           | 921 665            | 962 086   | 942 131   | 903 616   | 897 647   |
| 3                                                                 | Total capital                                                                  | 976 095            | 1 018 455 | 981 103   | 941 143   | 938 463   |
| 3a                                                                | Fully loaded ECL accounting model total capital                                | 976 095            | 1 018 455 | 981 103   | 941 143   | 938 463   |
| <b>Risk-weighted assets (amounts)</b>                             |                                                                                |                    |           |           |           |           |
| 4                                                                 | Total risk-weighted assets (RWA)                                               | 5 833 794          | 6 161 568 | 6 062 226 | 6 292 215 | 6 262 732 |
| <b>Risk-based capital ratios as a percentage of RWA</b>           |                                                                                |                    |           |           |           |           |
| 5                                                                 | Common Equity Tier 1 ratio (%)                                                 | 15.799%            | 15.614%   | 15.541%   | 14.361%   | 14.333%   |
| 5a                                                                | Fully loaded ECL accounting model CET1 (%)                                     | 15.799%            | 15.614%   | 15.541%   | 14.361%   | 14.333%   |
| 6                                                                 | Tier 1 ratio (%)                                                               | 15.799%            | 15.614%   | 15.541%   | 14.361%   | 14.333%   |
| 6a                                                                | Fully loaded ECL accounting model Tier 1 ratio (%)                             | 15.799%            | 15.614%   | 15.541%   | 14.361%   | 14.333%   |
| 7                                                                 | Total capital ratio (%)                                                        | 16.732%            | 16.529%   | 16.184%   | 14.957%   | 14.985%   |
| 7a                                                                | Fully loaded ECL accounting model total capital ratio (%)                      | 16.732%            | 16.529%   | 16.184%   | 14.957%   | 14.985%   |
| <b>Additional CET1 buffer requirements as a percentage of RWA</b> |                                                                                |                    |           |           |           |           |
| 8                                                                 | Capital conservation buffer requirement (2.5% from 2019) (%)                   | 2.500%             | 2,500%    | 2,500%    | 2,500%    | 2,500%    |
| 9                                                                 | Countercyclical buffer requirement (%)                                         | 0%                 | 0%        | 0%        | 0%        | 0%        |
| 10                                                                | Bank D-SIB additional requirements (%)                                         | 0%                 | 0%        | 0%        | 0%        | 0%        |
| 11                                                                | Total of bank CET1 specific buffer requirements (%) (row 8 + row 9 + row 10)   | 2,500%             | 2,500%    | 2,500%    | 2,500%    | 2,500%    |
| 12                                                                | CET1 available after meeting the bank's minimum capital requirements (%)       | 7.424%             | 7.239%    | 7.166%    | 5.86%     | 5.83%     |
| <b>Basel III Leverage Ratio</b>                                   |                                                                                |                    |           |           |           |           |
| 13                                                                | Total Basel III leverage ratio measure                                         | 8 029 119          | 8 810 809 | 8 530 380 | 8 833 846 | 9 411 408 |
| 14                                                                | Basel III leverage ratio (%) (row 2/row 13)                                    | 11.48%             | 10.92%    | 11.04%    | 10.23%    | 9.54%     |
| 14a                                                               | Fully loaded ECL accounting model Basel III leverage ratio (%) (row 2A/row 13) | 11.48%             | 10.92%    | 11.04%    | 10.23%    | 9.54%     |
| <b>Liquidity Coverage Ratio</b>                                   |                                                                                |                    |           |           |           |           |
| 15                                                                | Total HQLA                                                                     | 1 022 658          | 994 581   | 1 069 187 | 910 684   | 1 254 680 |
| 16                                                                | Total net cash outflow                                                         | 411 016            | 415 792   | 698 899   | 635 808   | 624 725   |
| 17                                                                | LCR ratio (%)                                                                  | 248.81%            | 239.20%   | 152.98%   | 143.23%   | 200.84%   |
| <b>Net Stable Funding Ratio</b>                                   |                                                                                |                    |           |           |           |           |
| 18                                                                | Total available stable funding                                                 | 4 950 952          | 4 628 308 | 5 163 170 | 5 371 456 | 5 212 237 |
| 19                                                                | Total required stable funding                                                  | 4 138 204          | 3 883 093 | 4 515 603 | 4 854 582 | 4 494 031 |
| 20                                                                | NSFR ratio (%)                                                                 | 119.64%            | 119.19%   | 114.34%   | 110.65%   | 115.98%   |

## 4. LEVERAGE

Consistent with the treatment in table KM1, the leverage position is shown on a regulatory, IFRS basis.

### LR1: SUMMARY COMPARISON OF ACCOUNTING ASSETS VS LEVERAGE RATIO EXPOSURE (HOLDINGS)

Leverage ratio

|                                                                                                                                                                                       | a<br>Sep-20       |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------|
| 1 Total consolidated assets                                                                                                                                                           | 12 591 233        |
| 2 Adjustments for investments in banking, financial, insurance or commercial entities that are consolidated for accounting purposes but outside the scope of regulatory consolidation | –                 |
| 3 Adjustment for fiduciary assets recognised on the balance sheet pursuant to the operative accounting framework but excluded from the leverage ratio exposure measure                | –                 |
| 4 Adjustments for derivative financial instruments                                                                                                                                    | 71 255            |
| 5 Adjustment for securities financing transactions (ie repos and similar secured lending)                                                                                             | –                 |
| 6 Adjustments for off-balance sheet items (ie conversion to credit equivalent amounts of off-balance sheet exposures)                                                                 | 133 289           |
| 7 Other adjustments                                                                                                                                                                   | (1 214 808)       |
| 8 <b>Leverage ratio exposure measure</b>                                                                                                                                              | <b>11 580 969</b> |

### LR1: SUMMARY COMPARISON OF ACCOUNTING ASSETS VS LEVERAGE RATIO EXPOSURE (BANK)

Leverage ratio

|                                                                                                                                                                                       | a<br>Sep-20      |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------|
| 1 Total consolidated assets                                                                                                                                                           | 8 210 141        |
| 2 Adjustments for investments in banking, financial, insurance or commercial entities that are consolidated for accounting purposes but outside the scope of regulatory consolidation | –                |
| 3 Adjustment for fiduciary assets recognised on the balance sheet pursuant to the operative accounting framework but excluded from the leverage ratio exposure measure                | –                |
| 4 Adjustments for derivative financial instruments                                                                                                                                    | 71 255           |
| 5 Adjustment for securities financing transactions (ie repos and similar secured lending)                                                                                             | –                |
| 6 Adjustments for off-balance sheet items (ie conversion to credit equivalent amounts of off-balance sheet exposures)                                                                 | 167 278          |
| 7 Other adjustments                                                                                                                                                                   | (419 555)        |
| 8 <b>Leverage ratio exposure measure</b>                                                                                                                                              | <b>8 029 119</b> |

## 4. LEVERAGE continued

### LR2: LEVERAGE RATIO COMMON DISCLOSURE TEMPLATE (HOLDINGS)

Leverage ratio

|                                                                                                                                                               | a<br>Sep-20<br>T | b<br>Jun-20<br>T-1 |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------|--------------------|
| <b>On-balance sheet exposures</b>                                                                                                                             |                  |                    |
| 1 On-balance sheet exposures (excluding derivatives and securities financing transactions (SFTs), but including collateral)                                   | 11 376 425       | 12 751 669         |
| 2 (Asset amounts deducted in determining Basel III Tier 1 capital)                                                                                            | –                | –                  |
| 3 <b>Total on-balance sheet exposures (excluding derivatives and SFTs) (sum of row 1 and 2)</b>                                                               | 11 376 425       | 12 751 669         |
| <b>Derivative exposures</b>                                                                                                                                   |                  |                    |
| 4 Replacement cost associated with <i>all</i> derivatives transactions (where applicable net of eligible cash variation margin and/or with bilateral netting) | 38 860           | 84 537             |
| 5 Add-on amounts for PFE associated with <i>all</i> derivatives transactions                                                                                  | 32 395           | 33 755             |
| 6 Gross-up for derivatives collateral provide where deducted from the balance sheet assets pursuant to the operative accounting framework                     | –                | –                  |
| 7 (Deductions of receivable assets for cash variation margin provided in derivatives transactions)                                                            | –                | –                  |
| 8 (Exempted CCP leg of client-cleared trade exposures)                                                                                                        | –                | –                  |
| 9 Adjusted effective notional amount of written credit derivatives                                                                                            | –                | –                  |
| 10 (Adjusted effective notional offsets and add-on deductions for written credit derivatives)                                                                 | –                | –                  |
| 11 <b>Total derivative exposures (sum of rows 4 to 10)</b>                                                                                                    | 71 255           | 118 292            |
| <b>Securities financing transactions</b>                                                                                                                      |                  |                    |
| 12 Gross SFT assets (with no recognition of netting), after adjusting for sale accounting transactions                                                        | –                | –                  |
| 13 (Netted amounts of cash payables and cash receivables of gross SFT assets)                                                                                 | –                | –                  |
| 14 CCR exposure for SFT assets                                                                                                                                | –                | –                  |
| 15 Agent transaction exposures                                                                                                                                | –                | –                  |
| 16 <b>Total securities financing transaction exposures (sum of rows 12 to 15)</b>                                                                             | –                | –                  |
| <b>Other off-balance sheet exposures</b>                                                                                                                      |                  |                    |
| 17 Off-balance sheet exposure at gross notional amount                                                                                                        | 847 985          | 872 730            |
| 18 (Adjustments for conversion to credit equivalent amounts)                                                                                                  | (714 695)        | (740 740)          |
| 19 <b>Off-balance sheet items (sum of rows 17 and 18)</b>                                                                                                     | 133 289          | 131 990            |
| <b>Capital and total exposures</b>                                                                                                                            |                  |                    |
| 20 <b>Tier 1 capital</b>                                                                                                                                      | 1 426 908        | 1 444 188          |
| 21 <b>Total exposures (sum of rows 3, 11, 16 and 19)</b>                                                                                                      | 11 580 969       | 13 001 951         |
| <b>Leverage ratio</b>                                                                                                                                         |                  |                    |
| 22 <b>Basel III leverage ratio</b>                                                                                                                            | 12.32%           | 11.86%             |

## 4. LEVERAGE continued

### LR2: LEVERAGE RATIO COMMON DISCLOSURE TEMPLATE (BANK)

Leverage ratio

|                                                                                                                                                               | a<br>Sep-20<br>T | b<br>Jun-20<br>T-1 |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------|--------------------|
| <b>On-balance sheet exposures</b>                                                                                                                             |                  |                    |
| 1 On-balance sheet exposures (excluding derivatives and securities financing transactions (SFTs), but including collateral)                                   | 7 790 586        | 8 678 055          |
| 2 (Asset amounts deducted in determining Basel III Tier 1 capital)                                                                                            | –                | –                  |
| 3 <b>Total on-balance sheet exposures (excluding derivatives and SFTs) (sum of row 1 and 2)</b>                                                               | 7 790 586        | 8 678 055          |
| <b>Derivative exposures</b>                                                                                                                                   |                  |                    |
| 4 Replacement cost associated with <i>all</i> derivatives transactions (where applicable net of eligible cash variation margin and/or with bilateral netting) | 38 860           | 84 537             |
| 5 Add-on amounts for PFE associated with <i>all</i> derivatives transactions                                                                                  | 32 395           | 33 755             |
| 6 Gross-up for derivatives collateral provide where deducted from the balance sheet assets pursuant to the operative accounting framework                     | –                | –                  |
| 7 (Deductions of receivable assets for cash variation margin provided in derivatives transactions)                                                            | –                | –                  |
| 8 (Exempted CCP leg of client-cleared trade exposures)                                                                                                        | –                | –                  |
| 9 Adjusted effective notional amount of written credit derivatives                                                                                            | –                | –                  |
| 10 (Adjusted effective notional offsets and add-on deductions for written credit derivatives)                                                                 | –                | –                  |
| 11 <b>Total derivative exposures (sum of rows 4 to 10)</b>                                                                                                    | 71 255           | 118 293            |
| <b>Securities financing transactions</b>                                                                                                                      |                  |                    |
| 12 Gross SFT assets (with no recognition of netting), after adjusting for sale accounting transactions                                                        | –                | –                  |
| 13 (Netted amounts of cash payables and cash receivables of gross SFT assets)                                                                                 | –                | –                  |
| 14 CCR exposure for SFT assets                                                                                                                                | –                | –                  |
| 15 Agent transaction exposures                                                                                                                                | –                | –                  |
| 16 <b>Total securities financing transaction exposures (sum of rows 12 to 15)</b>                                                                             | –                | –                  |
| <b>Other off-balance sheet exposures</b>                                                                                                                      |                  |                    |
| 17 Off-balance sheet exposure at gross notional amount                                                                                                        | 167 278          | 131 990            |
| 18 (Adjustments for conversion to credit equivalent amounts)                                                                                                  | –                | –                  |
| 19 <b>Off-balance sheet items (sum of rows 17 and 18)</b>                                                                                                     | 167 278          | 131 990            |
| <b>Capital and total exposures</b>                                                                                                                            |                  |                    |
| 20 <b>Tier 1 capital</b>                                                                                                                                      | 921 665          | 962 086            |
| 21 <b>Total exposures (sum of rows 3, 11, 16 and 19)</b>                                                                                                      | 8 029 119        | 8 810 809          |
| <b>Leverage ratio</b>                                                                                                                                         |                  |                    |
| 22 <b>Basel III leverage ratio</b>                                                                                                                            | 11.48%           | 10.92%             |

## 5. LIQUIDITY

### LIQ1: LIQUIDITY COVERAGE RATIO (LCR)

|                                                                                               | a                                         | b                                       |
|-----------------------------------------------------------------------------------------------|-------------------------------------------|-----------------------------------------|
|                                                                                               | Total<br>unweighted<br>value<br>(average) | Total<br>weighted<br>value<br>(average) |
| <b>High-quality liquid assets</b>                                                             |                                           |                                         |
| 1 Total HQLA                                                                                  |                                           | 1 022 658                               |
| <b>Cash outflows</b>                                                                          |                                           |                                         |
| 2 <b>Retail deposits and deposits from small business customers, of which:</b>                | 971 295                                   | 97 129                                  |
| 3     Stable deposits                                                                         | –                                         | –                                       |
| 4     Less stable deposits                                                                    | 971 295                                   | 97 129                                  |
| 5 <b>Unsecured wholesale funding, of which:</b>                                               | 3 858 823                                 | 980 885                                 |
| 6     Operational deposits (all counterparties) and deposits in networks of cooperative banks | –                                         | –                                       |
| 7     Non-operational deposits (all counterparties)                                           | 3 858 823                                 | 980 885                                 |
| 8     Unsecured debt                                                                          | –                                         | –                                       |
| 9 <b>Secured wholesale funding</b>                                                            |                                           | 14 190                                  |
| 10 <b>Additional requirements, of which:</b>                                                  | 870 790                                   | 251 288                                 |
| 11     Outflows related to derivative exposures and other collateral requirements             | 54 184                                    | 54 184                                  |
| 12     Outflows related to loss of funding of debt products                                   | –                                         | –                                       |
| 13     Credit and liquidity facilities                                                        | 816 606                                   | 197 103                                 |
| 14 <b>Other contractual funding obligations</b>                                               | 302 491                                   | 300 573                                 |
| 15 <b>Other contingent funding obligations</b>                                                | –                                         | –                                       |
| 16 <b>TOTAL CASH OUTFLOWS</b>                                                                 |                                           | 1 644 065                               |
| <b>Cash inflows</b>                                                                           |                                           |                                         |
| 17 <b>Secured lending (eg reverse repo)</b>                                                   | 449 142                                   | 398 897                                 |
| 18 <b>Inflows from fully performing exposures</b>                                             | 984 897                                   | 934 651                                 |
| 19 <b>Other cash inflows</b>                                                                  | 718 932                                   | 556 313                                 |
| 20 <b>TOTAL CASH INFLOWS</b>                                                                  | 2 152 971                                 | 1 889 861                               |
|                                                                                               |                                           | <b>Total<br/>adjusted<br/>value</b>     |
| 21 <b>Total HQLA</b>                                                                          |                                           | 1 022 658                               |
| 22 <b>Total net cash outflows</b>                                                             |                                           | 411 016                                 |
| 23 <b>Liquidity coverage ratio (%)</b>                                                        |                                           | 248.81%                                 |

## 5. LIQUIDITY continued

### LIQ2: NET STABLE FUNDING RATIO (NSFR)

|                                                                                                                                                                      | a                                     | b         | c                   | d         | e              |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------|-----------|---------------------|-----------|----------------|
|                                                                                                                                                                      | Unweighted value by residual maturity |           |                     |           | Weighted value |
|                                                                                                                                                                      | No maturity*                          | <6 months | 6 months to <1 year | ≥1 year   |                |
| <b>Available stable funding (ASF) item</b>                                                                                                                           |                                       |           |                     |           |                |
| 1 Capital:                                                                                                                                                           | 1 011 387                             | –         | –                   | –         | 1 011 387      |
| 2     Regulatory capital                                                                                                                                             | 1 011 387                             |           |                     |           | 1 011 387      |
| 3     Other capital instruments                                                                                                                                      |                                       |           |                     |           | –              |
| 4 Retail deposits and deposits from small business customers:                                                                                                        | –                                     | 1 907 598 | 219 414             | 37 703    | 1 952 014      |
| 5     Stable deposits                                                                                                                                                |                                       |           |                     |           |                |
| 6     Less stable deposits                                                                                                                                           |                                       | 1 907 598 | 219 414             | 37 703    | 1 952 014      |
| 7 Wholesale funding:                                                                                                                                                 | –                                     | 4 099 550 | 549 783             | 257 680   | 1 880 453      |
| 8     Operational deposits                                                                                                                                           |                                       | 1 478 831 | 79 200              | 47 878    | 952 340        |
| 9     Other wholesale funding                                                                                                                                        |                                       | 2 620 720 | 470 583             | 209 802   | 928 113        |
| 10 Liabilities with matching interdependent assets                                                                                                                   |                                       |           |                     |           | –              |
| 11 Other liabilities:                                                                                                                                                | –                                     | 320 259   | –                   | 61 234    | 107 099        |
| 12     NSFR derivative liabilities                                                                                                                                   |                                       |           |                     |           |                |
| 13     All other liabilities and equity not included in the above categories                                                                                         |                                       | 320 259   | –                   | 61 234    | 107 099        |
| 14 <b>Total ASF</b>                                                                                                                                                  |                                       |           |                     |           | 4 950 952      |
| <b>Required stable funding (RSF) item</b>                                                                                                                            |                                       |           |                     |           |                |
| 15 Total NSFR high-quality liquid assets (HQLA)                                                                                                                      |                                       |           |                     |           | 199 086        |
| 16 Deposits held at other financial institutions for operational purposes                                                                                            | –                                     | –         | –                   | –         | –              |
| 17 Performing loans and securities:                                                                                                                                  | –                                     | 3 764 916 | 913 095             | 2 695 200 | 3 055 570      |
| 18     Performing loans to financial institutions secured by Level 1 HQLA                                                                                            | –                                     | 593 214   | 533 641             | 488 684   | 199 086        |
| 19     Performing loans to financial institutions secured by non-Level 1 HQLA and unsecured performing loans to financial institutions                               | –                                     | 1 180 879 | 17 404              | 234 601   | 420 435        |
| 20     Performing loans to non-financial corporate clients, loans to retail and small business customers, and loans to sovereigns, central banks and PSEs, of which: | –                                     | 1 429 764 | 314 005             | –         | 878 062        |
| 21         With a risk weight of less than or equal to 35% under the Basel II standardised approach for credit risk                                                  | –                                     | –         | –                   | 1 769 766 | 1 150 348      |
| 22     Performing residential mortgages, of which:                                                                                                                   | –                                     | –         | –                   | –         | –              |
| 23         With a risk weight of less than or equal to 35% under the Basel II standardised approach for credit risk                                                  | –                                     | –         | –                   | –         | –              |
| 24     Securities that are not in default and do not qualify as HQLA, including exchange-traded equities                                                             | –                                     | 561 059   | 48 044              | 202 149   | 407 639        |
| 25 Assets with matching interdependent liabilities                                                                                                                   |                                       |           |                     |           | –              |
| 26 Other liabilities:                                                                                                                                                | –                                     | –         | –                   | –         | 1 040 235      |
| 27     Physical traded commodities, including gold                                                                                                                   | –                                     |           |                     |           | –              |
| 28     Assets posted as initial margin for derivative contracts and contributions to default funds of CCPs                                                           |                                       |           |                     |           | –              |
| 29     NSFR derivative assets                                                                                                                                        |                                       |           |                     |           | –              |
| 30     NSFR derivative liabilities before deduction of variation margin posted                                                                                       |                                       |           |                     |           | 3 904          |
| 31     All other assets not included in the above categories                                                                                                         |                                       |           |                     |           | 1 036 331      |
| 32 Off-balance sheet items                                                                                                                                           |                                       |           |                     |           | 42 399         |
| 33 <b>Total RSF</b>                                                                                                                                                  |                                       |           |                     |           | 4 138 204      |
| 34 <b>Net Stable Funding Ratio (%)</b>                                                                                                                               |                                       |           |                     |           | 119.64%        |

# Corporate details

## Country of incorporation and domicile

South Africa

## Company registration number

1987/002097/06

## Tax reference number

9300/204/71/7

## Independent Non-Executive Chair

Roy Andersen\*

## Executive Directors

Michael Sassoon (Group CEO)

Angela Pillay (Group FD)

## Independent Non-Executive Directors

Richard Buchholz (Lead Independent Director)

Deon de Kock

Grant Dunnington\*\*

Thabang Magare

Mark Thompson

Eileen Wilton

## Non-Independent, Non-Executive Directors

Gugu Dingaan

Nontobeko Ndhrazi

Shaun Rosenthal (Alternate)

Roland Sassoon

## Group Company Secretary

Charissa de Jager

## Website and email

[www.sasfin.com](http://www.sasfin.com)

[investorrelations@sasfin.com](mailto:investorrelations@sasfin.com)

## Transfer secretaries

Computershare Investor Services (Pty) Ltd

Rosebank Towers

15 Biermann Avenue

Rosebank

Johannesburg

2196

## Sponsor

Sasfin Capital (Pty) Ltd (a member of the Sasfin Group)

## Independent sponsor

Deloitte & Touche Sponsor Services (Pty) Ltd

## Auditors

PricewaterhouseCoopers Inc.

## Registered office

29 Scott Street

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Johannesburg

2090

Tel: +27 11 809 7500

Fax: +27 11 887 6167/2489

Company registration number: 1987/002097/06

## Postal address

PO Box 95104

Grant Park

Johannesburg

2051

\* Exemption from Directive 4 of 2018 (issued by the Prudential Authority) granted by the PA until March 2023.

\*\* Exemption from Directive 4 of 2018 (issued by the Prudential Authority) granted by the PA until the Group's 2021 AGM.

