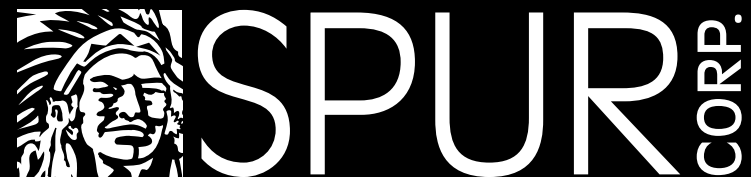


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PASSIONATE PEOPLE BUILDING GREAT BRANDS

**SUMMARISED CONSOLIDATED FINANCIAL STATEMENTS
(EXTRACTED FROM AUDITED INFORMATION)
FOR THE YEAR ENDED 30 JUNE 2020**

Prepared under the supervision of the
chief financial officer, Phillip Matthee CA(SA)
Spur Corporation Ltd
(Registration number: 1998/000828/06)

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COMMENTARY ON RESULTS

TRADING PERFORMANCE

The global COVID-19 pandemic and the resultant national lockdown and trading restrictions in South Africa and all countries of operation has had a material impact on Spur Corporation's business operations and financial performance.

Total franchised restaurant sales declined by 21.7% to R6.0 billion for the year to 30 June 2020, as the pandemic adversely impacted trading in the last four months of the financial year.

Sales from franchised restaurants in South Africa decreased by 22.3%, with sales from international restaurants decreasing by 16.7% in rand terms. As local restaurant sales comprise 88.5% of the group's total restaurant sales, the lockdown restrictions in South Africa had the most significant impact on the group's trading performance.

After restaurant sales having increased by 6.0% in South Africa and 4.0% in the international operations in the eight months to February 2020, sales declined dramatically in the weeks leading up to the lockdown in South Africa and decreased by 46.7% for March 2020.

All restaurants in South Africa were closed from the start of the national lockdown on 27 March 2020 until 1 May 2020 and the group did not earn any material income during this period.

Trading restrictions were gradually eased and restaurants were permitted to provide delivery-only service to customers from 1 May 2020. Sales for the month of May 2020 reduced by 87.2% in South Africa relative to the prior year. Takeaway services were permitted from the beginning of June 2020 and sales for the month declined by 83.6% in South Africa relative to the prior year.

Online ordering systems and the ongoing partnerships with third party delivery services Mr D Food and Uber Eats helped drive customer support during this time.

Restaurants were allowed to resume a full sit-down service from 29 June 2020, subject to strict social distancing protocols, restrictions on the number of customers and a ban on the sale of alcohol. Trading in these conditions proved particularly challenging as the national curfew limited trading hours and customers chose to avoid social contact by staying at home, while the lockdown resulted in financial hardship for many South Africans.

Management committed to supporting franchisees throughout the lockdown, including discounting franchise and marketing fees and granting extended payment terms on certain debts. After waiving fees from mid-March ahead of the start of the lockdown until end April 2020, the Spur Steak Ranches franchise fee was discounted from 5% to 3% of restaurant turnover and the marketing fee from 4% to 1% from May 2020. The group allowed franchisees to reopen restaurants at their discretion under the various levels of trading restrictions, empowering franchisees to make decisions that were in their personal financial interests. By the end of June 2020, 68% of the restaurants in South Africa had resumed trading, offering either a sit-down, takeaway or delivery service. In the international operations, 95% of restaurants had reopened.

	12 months to June 2020 (% change)	8 months to February 2020 (% change)
Franchised restaurant sales for the year ended 30 June 2020		
Spur Steak Ranches	(22.5)	6.1
Pizza and Pasta (Panarottis & Casa Bella)	(24.7)	3.1
John Dory's Fish Grill Sushi	(24.5)	5.9
The Hussar Grill	(19.6)	11.9
RocoMamas	(17.6)	6.8
Nikos Coalgrill Greek*	(19.1)	11.0
Total South African operations	(22.3)	6.0
Total international operations	(16.7)	4.0
Total group	(21.7)	5.8

* Nikos Coalgrill Greek was acquired on 1 August 2018.

COMMENTARY ON RESULTS continued

EXPANDING RESTAURANT FOOTPRINT

During the year, 21 restaurants were opened in South Africa, mostly prior to the start of lockdown, and 17 were closed.

Eighteen international outlets were opened and 11 closed as the group continued to focus its international expansion strategy mainly on territories where the business has an established presence, in order to ultimately reach critical mass. Restaurant openings included Zambia (five), Mauritius (six), Nigeria (two), Kenya (two) and Saudi Arabia (two).

At year-end, the group's restaurant base comprised 631 (June 2019: 620) outlets, including 84 (June 2019: 77) outside of South Africa.

Restaurant footprint at 30 June 2020	South Africa	International	Total
Franchise brand			
Spur Steak Ranches	298	34	332
Pizza and Pasta	91	31	122
John Dory's Fish Grill Sushi	52	3	55
The Hussar Grill	22	2	24
RocoMamas	75	14	89
Nikos Coalgrill Greek	9	–	9
Total	547	84	631

FINANCIAL PERFORMANCE

The main financial priorities during lockdown were cash preservation and tight cost management. The group entered lockdown with adequate cash resources and an ungeared balance sheet and did not need to access external funding during lockdown while the business generated limited revenue. As previously advised, the interim dividend for 2020 was deferred to preserve cash. Management introduced a reduced workweek and commensurate 20% salary reduction for all employees from 1 June. Fees for non-executive directors were also reduced by 20%.

Group revenue declined by 19.4% to R761.6 million. Revenue from the South African operations, which accounted for 95.7% of total group revenue, decreased by 19.3% while international revenue declined by 20.9% mainly due to the weak performance from the Australasian operations.

Franchise revenue in Spur declined by 25.9%, Pizza and Pasta by 27.8%, John Dory's by 28.3%, The Hussar Grill by 21.3% and RocoMamas by 22.5%.

Local retail revenue, representing the group's interests in four The Hussar Grill restaurants and one RocoMamas outlet, was 23.0% lower. In addition to the impact of the lockdown restrictions, The Hussar Grill in Camps Bay was closed for six weeks for refurbishment. The Hussar Grill was the brand most impacted by the restriction on the sale of alcohol and the ban on foreign travel into South Africa.

Revenue in the manufacturing and distribution division declined by 8.2%.

Profit before income tax in the South African operations declined by 50.8%, and by 41.0% excluding the impact of the marketing funds. Profit in the manufacturing and distribution segment declined by 20.2%, the Spur brand by 30.1% and RocoMamas by 27.6%.

In the international division, revenue in the operations in Africa, Mauritius and the Middle East declined by 11.3%. Revenue in Australasia declined by 58.2% as the extremely challenging trading conditions continued, compounded by stringent lockdown conditions in Australia and the permanent closure of an additional restaurant in March 2020.

Profit before income tax declined by 50.3%. This includes restaurant asset impairments of R7.1 million owing to the weaker outlook due to COVID-19, an impairment recovery of R10.8 million (2019: impairment loss of R6.7 million) related to the Grand Parade Investments Ltd black economic empowerment transaction, impairment allowances for expected credit losses (which increased as a result of COVID-19) of R13.2 million (2019: R10.0 million), an IFRS 16 related charge of R2.9 million for interest and depreciation of right-of-use assets and R1.8 million for the refurbishment of the sauce manufacturing facility. The prior year includes R2.4 million relating to the settlement of a legal dispute with a former franchisee in Zambia and R1.4 million in severance payments following a restructure in the group's décor manufacturing business.

Comparable profit before income tax, excluding exceptional and one-off items and the impact of marketing funds, declined by 40.9%.

Headline earnings decreased by 56.1% to R72.5 million, with diluted headline earnings per share 52.1% lower at 82.96 cents.

No final dividend has been declared. Shareholders are referred to the announcement on SENS on 3 September 2020 regarding the deferment of the payment of the dividend for the six months to December 2019 until the publication of the group's interim results for the period ending 31 December 2020, which are expected to be released in March 2021.

TRADING UPDATE FOR THE PERIOD JULY TO OCTOBER 2020

Trading for the first four months of the 2021 financial year, covering the period since lockdown restrictions were eased to allow sit-down restaurant service, is showing a steadily improving monthly growth trend ahead of management's expectations.

The South African restaurants traded at 92.8% of the prior year's turnover for the month of October, improving from 36.5% for July, 56.7% for August and 73.8% for September. The strongest performing brands were Spur and RocoMamas.

Spur Steak Ranches achieved restaurant turnover of 93.9% of the prior year for October.

International restaurants traded at 97.5% of the prior year in October, with the restaurants in Mauritius, Zambia and the Middle East showing a strong recovery following the lifting of restrictions.

Restaurant turnover as a percentage of prior year	July	Aug	Sept	Oct
Brand				
Spur Steak Ranches	34.6	56.2	72.1	93.9
Pizza and Pasta	31.7	49.6	63.2	89.3
John Dory's	24.8	45.1	66.5	78.9
The Hussar Grill	22.6	45.6	93.7	80.4
RocoMamas	66.5	78.6	86.5	103.7
Nikos Coalgrill Greek	41.7	61.3	85.3	82.2
Total South Africa	36.5	56.7	73.8	92.8
International	76.0	69.0	83.9	97.5
Total group	40.9	58.2	74.8	93.3

COMMENTARY ON RESULTS continued

The number of restaurants trading has grown consistently since June and by the end of October 2020, 612 of the group's 631 restaurants had reopened.

Number of restaurants trading post lockdown (month end)	June	July	Aug	Sept	Oct	Total restaurants*
Brand						
Spur Steak Ranches	210	263	277	288	291	298
Pizza and Pasta	56	74	79	80	83	91
John Dory's	36	44	46	47	47	52
The Hussar Grill	5	17	19	20	21	22
RocoMamas	61	69	74	75	75	75
Nikos Coalgrill Greek	6	7	7	7	7	9
Total South Africa	374	474	502	517	524	547
International	80	81	81	83	88	84
Total restaurants trading	454	555	583	600	612	631

* Active franchise agreements at 30 June 2020.

OUTLOOK

The restaurant industry faces a protracted period of recovery following the devastating financial and social impact of the COVID-19 lockdown on consumers and restaurant owners. The current weak trading environment is expected to continue in the medium term and could be further impacted by expected widespread job losses as well as a second wave of infections similar to what is being experienced in several other countries.

In this tight consumer environment, the group will continue to capitalise on the strength and appeal of its brands and customer loyalty, and remains committed to offering value and a safe and entertaining family restaurant experience.

The group's priority is to ensure the financial sustainability of franchisees. Strategies have been implemented to restore franchisee profitability by driving turnover through promotions and value campaigns.

As franchisees are starting to report stronger turnover levels post the hard lockdown, franchise and marketing fees are being increased but remain at discounted levels. Gradual increases in the fee rates are anticipated as restaurant turnovers continue to recover.

Management continues to focus on the tight cost management disciplines applied from the start of the COVID-19 lockdown and is also reviewing the cost structure of the international operations.

The group is also engaged in securing more competitively priced third party delivery services and developing technology to support online ordering, payment and customer loyalty.

Shortly before year-end, the group introduced its first virtual brands to capitalise on the growing global trend to home consumption, which has been accelerated by COVID-19. These brands increase appeal to a wider target market audience, attract different generations and lifestyles and enable the business to enter new product categories. The virtual, online, delivery-only brands operate from existing brick and mortar host restaurants and require limited additional investment by franchisees while offering the opportunity to generate incremental turnover.

The first four virtual brands, The Goodie Box, Pizza Pug, Reel Sushi and Bento, were trialled in June. Additional virtual brands which have been trial launched since the year-end include RibShack Rocofellas, Brooklyn Pizza Kitchen, Char Grill Chicken and Mexi Go-Go, while further brands are being explored.

The group will also be introducing home meal kits and investigating further plant-based protein products in response to these growing trends.

In the year ahead 21 restaurants are planned to be opened in South Africa, mainly under the Spur, Panarottis and RocoMamas brands. Eight new international restaurants are planned across Zambia (three), Eswatini (two), Ghana, Zimbabwe and Saudi Arabia.

SUMMARISED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE YEAR ENDED 30 JUNE

	Note	2020 R'000	2019 R'000
Revenue	5	761 620	944 779
Cost of sales		(198 132)	(207 878)
Gross profit		563 488	736 901
Other income		7 449 ¹	1 918
Administration expenses		(143 463)	(157 430)
Impairment losses – financial instruments and lease receivable	6	(2 805)	(20 375)
Marketing expenses		(173 962)	(195 030)
Operations expenses		(98 994)	(105 861)
Other non-trading losses	6	(7 076)	(1 555)
Retail operating expenses		(30 434)	(32 555)
Operating profit before finance income	6	114 203	226 013
Net finance income		14 034	32 409
Interest income*		19 336	32 445
Interest expense		(5 302) ²	(36)
Share of loss of equity-accounted investee (net of income tax)		(463)	(1 345)
Profit before income tax		127 774	257 077
Income tax expense		(57 117) ³	(84 659)
Profit		70 657	172 418
Other comprehensive income[#]		(1 357)	687
Foreign currency translation differences for foreign operations		(1 575)	771
Foreign exchange loss on net investments in foreign operations		(30)	(84)
Reclassification of foreign currency loss from other comprehensive income to profit or loss, on abandonment of foreign operations		248	—
Total comprehensive income		69 300	173 105
Profit attributable to:			
Owners of the company		66 924	165 118
Non-controlling interests		3 733	7 300
Profit		70 657	172 418
Total comprehensive income attributable to:			
Owners of the company		65 567	165 805
Non-controlling interests		3 733	7 300
Total comprehensive income		69 300	173 105
Earnings per share (cents)			
Basic earnings	7	76.87	173.69
Diluted earnings	7	76.62	173.22

* Interest income comprises interest revenue calculated using the effective interest method.

[#] All items included in other comprehensive income are items that are, or may be, reclassified to profit or loss.

¹ Includes fair value gain on contingent consideration receivable/liability of R4.283 million (refer note 10).

² Includes interest on lease liabilities of R5.245 million (refer note 3).

³ Includes an impairment of foreign withholding tax credits (refer note 9).

SUMMARISED CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 30 JUNE

	Note	2020 R'000	2019 R'000
ASSETS			
Non-current assets		518 466	481 344
Property, plant and equipment		102 182	100 390
Right-of-use assets		41 921 ¹	–
Intangible assets and goodwill		365 253	369 092
Loans receivable	8	2 929	5 391
Deferred tax		6 181	3 085
Leasing rights		– ¹	3 386
Current assets		276 437	557 494
Inventories		16 148	10 299
Tax receivable	9	28 073	36 939
Trade and other receivables		55 619 ²	106 011
Loans receivable	8	4 022	105 961
Contingent consideration receivable	10	4 555	–
Restricted cash*		731	14 305
Cash and cash equivalents		167 289	283 979
TOTAL ASSETS		794 903	1 038 838
EQUITY			
Total equity		535 615	876 295
Ordinary share capital		1	1
Share premium		34 309	294 663
Shares repurchased by subsidiaries	8.3	(15 118)	(126 811)
Foreign currency translation reserve		29 012	30 369
Share-based payments reserve		3 473	4 400
Retained earnings		475 501	663 093
Total equity attributable to owners of the company		527 178	865 715
Non-controlling interests		8 437	10 580
LIABILITIES			
Non-current liabilities		127 883	89 596
Contingent consideration liability	10	1 589	1 011
Contract liabilities		29 342	29 045
Operating lease liability		– ¹	3 110
Lease liabilities		39 740 ¹	–
Deferred tax		57 212	56 430
Current liabilities		131 405	72 947
Tax payable		2 229	1 396
Trade and other payables		43 707 ³	66 611
Loans payable		196	–
Contract liabilities		5 808	4 226
Lease liabilities		13 208 ¹	–
Shareholders for dividend		66 257 ⁴	714
TOTAL EQUITY AND LIABILITIES		794 903	1 038 838

* Restricted cash balances represent cash surpluses in the group's marketing funds that may be used exclusively for marketing purposes in accordance with the franchise agreements concluded between franchisees and the group.

¹ The recognition of right-of-use assets and lease liabilities in the current year, and the derecognition of leasing rights and operating lease liability arise from the implementation of IFRS 16 (refer note 3).

² Trade and other receivables declined significantly as a result of lower revenue in the last quarter of the financial year (refer note 2).

³ Trade and other payables have reduced as a result of lower trade payables and VAT payable due to lower activity as well as a reduction of R14,206 million in respect of accruals for bonus payments and leave pay.

⁴ The interim 2020 dividend of R70,978 million was declared on 26 February 2020 and was due to be paid on 6 April 2020. Following the outbreak of COVID-19 and the potential impact of long-term trading restrictions on the group's cash reserves, the board advised shareholders on 30 March 2020 that payment of the dividend would be deferred until 5 October 2020. On 3 September 2020, the board advised shareholders that payment of the dividend would be further deferred, with a decision on the payment date expected to be announced in March 2021.

SUMMARISED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 30 JUNE

R'000	Ordinary share capital and share premium (net of treasury shares)	Retained earnings and other reserves	Non- controlling interests	Total
Balance at 1 July 2018	187 462	655 219	9 424	852 105
IFRS 9 adjustment on initial application	–	(8 855)	(21)	(8 876)
Restated balance at 1 July 2018	187 462	646 364	9 403	843 229
Total comprehensive income	–	165 805	7 300	173 105
Profit	–	165 118	7 300	172 418
Other comprehensive income	–	687	–	687
Transactions with owners recorded directly in equity				
Contributions by and distributions to owners	(19 609)	(114 307)	(6 840)	(140 756)
Equity-settled share-based payment	–	3 372	–	3 372
Indirect costs arising on intragroup sale of shares related to equity-settled share-based payment	–	(610)	–	(610)
Purchase of treasury shares*	(19 609)	–	–	(19 609)
Dividends	–	(117 069)	(6 840)	(123 909)
Changes in ownership interests in subsidiaries	–	–	717	717
Acquisition of controlling interest in business	–	–	717	717
Balance at 30 June 2019	167 853	697 862	10 580	876 295
IFRS 16 adjustment on initial application (refer note 3)	–	(5 078)	326	(4 752)
Restated balance at 1 July 2019	167 853	692 784	10 906	871 543
Total comprehensive income	–	65 567	3 733	69 300
Profit	–	66 924	3 733	70 657
Other comprehensive income	–	(1 357)	–	(1 357)
Transactions with owners recorded directly in equity				
Contributions by and distributions to owners	(148 661)	(250 365)	(6 202)	(405 228)
Equity-settled share-based payment	–	2 575	–	2 575
Indirect costs arising on intragroup sale of shares related to equity-settled share-based payment	–	(898)	–	(898)
Purchase and cancellation of shares (including costs) (refer note 8.3)	(145 705)	(117 351)	–	(263 056)
Purchase of treasury shares*	(2 956)	–	–	(2 956)
Dividends	–	(134 691)	(6 202)	(140 893)
Balance at 30 June 2020	19 192	507 986	8 437	535 615

* A wholly-owned subsidiary of the company, Share Buy-back (Pty) Ltd, acquired 110 000 (2019: 853 000) Spur Corporation Ltd shares at an average cost of R26.87 (2019: R22.99) per share, totalling R2.956 million (2019: R19.609 million).

SUMMARISED CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 30 JUNE

	2020 R'000	2019 R'000
Cash flow from operating activities		
Operating profit before working capital changes	147 804	260 804
Working capital changes	29 945	(15 885)
Cash generated from operations	177 749	244 919
Interest income received	56 638 ¹	22 014
Interest expense paid	(4 721) ²	(36)
Tax paid	(53 410)	(81 408)
Dividends paid	(75 350) ³	(123 826)
Net cash flow from operating activities	100 906	61 663
Cash flow from investing activities		
Acquisition of business	–	(5 012)
Additions of intangible assets	(2 817)	(1 513)
Additions of property, plant and equipment	(14 565) ⁴	(9 320)
Increase in investment in associate	(899)	(1 241)
Loans receivable advanced	(3 879)	(3 648)
Proceeds from disposal of property, plant and equipment	592	66
Proceeds from settlement of GPIRF receivable (refer note 8.3)	72 328	–
Repayment of loans receivable	5 737	9 490
Net cash flow from investing activities	56 497	(11 178)
Cash flow from financing activities		
Acquisition of treasury shares	(2 956)	(19 609)
Loans received from non-controlling shareholders	196	–
Payment of lease liabilities	(8 335)	–
Repurchase of shares (including transaction costs) (refer note 8.3)	(263 056)	–
Net cash flow from financing activities	(274 151)	(19 609)
Net movement in cash and cash equivalents	(116 748)	30 876
Effect of foreign exchange fluctuations	58	4
Net cash and cash equivalents at beginning of year	283 979	253 099
Net cash and cash equivalents at end of year	167 289	283 979

¹ Includes interest on the GPIRF receivable of R40.832 million received in cash in the current year (refer note 8.3).

² Includes interest on lease liabilities of R5.245 million net of interest of R0.581 million in respect of sublease not settled in cash (refer note 3).

³ Refer footnote 4 of the summarised consolidated statement of financial position.

⁴ Additions for the current year include R6.759 million (2019: R3.514 million) relating to a refurbishment of the group's sauce manufacturing facility and R4.3 million relating to the refurbishment of The Hussar Grill in Camps Bay.

NOTES TO THE SUMMARISED CONSOLIDATED FINANCIAL STATEMENTS

1. BASIS OF PREPARATION AND ACCOUNTING POLICIES

These summarised consolidated financial statements for the year ended 30 June 2020 ("Summarised AFS") are prepared in accordance with the requirements of the JSE Ltd Listings Requirements ("Listings Requirements") for abridged reports and the requirements of the Companies Act of South Africa (No. 71 of 2008 amended). The Listings Requirements require abridged reports to be prepared in accordance with the framework concepts and the measurement and recognition requirements of International Financial Reporting Standards ("IFRS") and the SAICA *Financial Reporting Guides* and Financial Pronouncements as issued by the Financial Reporting Standards Council and to also, as a minimum, contain the information required by IAS 34 – *Interim Financial Reporting*. The Summarised AFS do not include all the information for a complete set of financial statements in compliance with IFRS.

The Summarised AFS have not been reviewed or audited but are an extract from the audited consolidated financial statements for the year ended 30 June 2020 ("the Consolidated AFS") which are available online at www.spurcorporation.com/investors/results-centre, at the company's registered office or on request at companysecretary@spur.co.za.

The Summarised AFS do not (in compliance with the Listings Requirements) include the information required pursuant to paragraph 16A(j) of IAS 34 (relating to fair value disclosures required by IFRS 7 – *Financial Instruments: Disclosures* and IFRS 13 – *Fair Value Measurement*). The IFRS 7 and IFRS 13 disclosures are detailed in note 42 (and certain other notes, where applicable) of the Consolidated AFS.

The accounting policies applied in the preparation of the Summarised AFS are in terms of IFRS and are consistent with those applied in the previous consolidated financial statements for the year ended 30 June 2019, except for the adoption of IFRS 16 – *Leases*, effective for the group's financial year commencing 1 July 2019, as detailed in note 3. The group has not early adopted any other standard, interpretation or amendment that has been issued but is not yet effective, with the exception of the amendment to IFRS 16 in respect of COVID-19-related rent concessions, which allows the group not to account for rent concessions granted as lease modifications (refer note 3). Full details of the group's accounting policies are included in note 47 of the Consolidated AFS.

The Summarised AFS are presented in South African rands, which is the group's presentation currency, rounded to the nearest thousand, unless otherwise stated. They are prepared on the going concern basis (refer note 2).

The Summarised AFS have been prepared on the historical cost basis except in the case of the contingent consideration receivable/liability which is measured at fair value (refer note 10).

The Summarised AFS were prepared under the supervision of the group chief financial officer, Phillip Matthee CA(SA), and authorised for issue by the directors on Friday, 20 November 2020. The Summarised AFS were published on Friday, 20 November 2020.

NOTES TO THE SUMMARISED CONSOLIDATED FINANCIAL STATEMENTS

2. IMPACT OF COVID-19 AND GOING CONCERN

The first positive case of the COVID-19 virus in South Africa was reported on 5 March 2020. Following the example of governments in other countries, the South African government responded quickly and decisively to curb the spread of the virus. On 23 March 2020, President Cyril Ramaphosa announced a complete ("hard") national lockdown in South Africa commencing on 27 March 2020. Subsequent to the hard lockdown, various levels of trading restrictions were imposed.

The impact of the COVID-19 pandemic and the resulting trading restrictions imposed in South Africa and globally have had a material impact on the group's independently owned franchises and, as a consequence, the group's business and financial performance. In addition to general trading restrictions and the economic impact of the lockdown on consumers, the hospitality industry, including restaurants, has been particularly hard hit by the impact of travel restrictions and customer concerns regarding safety.

A timeline of trading restrictions imposed on the restaurant industry in South Africa is listed below:

27 March 2020 to 30 April 2020	Complete prohibition on trading
1 May 2020 to 31 May 2020	Trading for delivery business only
1 June 2020 to 28 June 2020	Trading for delivery and collection business only
29 June 2020 onwards	Sit-down trade recommenced, subject to strict social distancing protocols (including capacity limitations)
18 August 2020 onwards	Resumption of alcohol sales in restaurants permitted
20 September 2020 onwards	Lockdown level reduced to level 1; restaurants still subject to social distancing protocols

Various levels of trading restrictions have similarly been imposed in most of the international markets in which the group trades.

The sustainability of the group is highly dependent on the sustainability of its independently owned and operated franchised business units.

2.1 The impact on our franchisees

The restaurant franchise business operates on a relatively low cash flow margin, which is very much dependent on sales to customers. While cost of sales and franchise and marketing fund contribution fees are direct variable costs, much of the remaining cost base is either fixed (including costs of occupancy) or semi-variable (including employment costs, utilities and various administration costs).

The sudden and significant loss of sales therefore resulted in most franchisees incurring significant cash flow losses during the initial hard lockdown, with continuing cash flow losses (although to a lesser extent) being incurred until the resumption of sit-down trade.

The group's brands are predominantly targeted at sit-down customers – the impact of not being able to serve the sit-down market was therefore pronounced. The exception was the RocoMamas brand, where the brand's product is more conducive to delivery and takeaway, which was the least impacted by trading restrictions.

The group temporarily discounted its franchise and marketing fund contribution fee structures during the pandemic in an effort to assist franchisees' cash flow. In addition, extended payment terms have been granted to franchisees: upon application, payment of franchise and marketing fund contribution fees for March 2020 have been deferred until October 2020; upon application, payment holidays of six months have been extended on certain franchisees' historic debts and loans (to recommence in October 2020).

2.2 The impact on the group

The combined impact of lower restaurant sales and discounted franchise and marketing fund contribution fees has resulted in a material reduction in revenue (franchise and marketing fund contribution fee revenue) from April 2020 to June 2020 (and beyond), although with declining severity as trading restrictions are relaxed.

Most of the group's revenue is either directly or indirectly linked to restaurant sales. The group has therefore seen commensurate reductions in revenue earned on the sales of sauces and peripheral supplies through its manufacturing division, as well as commission revenue earned on the sales of restaurant supplies through the group's outsourced distributor.

As a franchise business, most of the group's franchise-related overhead costs are employment-related costs. These are therefore not directly variable in the short term. As part of the group's austerity measures, the group reduced the standard workweek of all employees to four days (or 30 hours) and reduced salaries commensurately across the board by 20%* with effect from 1 June 2020 to 30 September 2020. A number of voluntary retrenchments were approved subsequent to the reporting date.

Marketing expenses are typically funded by marketing fund contributions received from franchisees. The reduction in marketing fund contribution revenue necessitated an immediate and substantial reduction in marketing expenditure which was implemented in April 2020. A number of suppliers of marketing-related services are subject to contractual terms for defined periods. The group engaged with all suppliers subject to more than a one-month contract period or notice period to negotiate more favourable terms with mixed success. To the extent that marketing funds are in a cumulative deficit position, this deficit has been funded by the group and will be recovered from future marketing fund contribution revenue by planned underspending in the respective marketing funds in future years.

All other discretionary costs were reduced to the extent possible.

On 26 February 2020, the board declared an interim dividend in respect of the 2020 financial year of R70.978 million, payable on 6 April 2020. Following the outbreak of COVID-19 and the potential impact of long-term trading restrictions on the group's cash reserves, the board advised shareholders on 30 March 2020 that payment of the dividend would be deferred until 5 October 2020. On 3 September 2020, the board advised shareholders that payment of the dividend would be further deferred, with a decision on the payment date expected to be announced in March 2021. The board's decision to further defer the dividend was in response to reports of second waves of infections in a number of European, Asian, South American and Australian territories and the possibility of a similar second wave of infections in South Africa. The nature and extent of the South African government's response to a second wave of infections is a significant uncertainty. In complying with the requirements of the South African Companies Act, as well as the directors' fiduciary responsibilities, the directors determined it appropriate to defer the payment of the dividend until future cash flows can be predicted with a greater confidence level.

* Applicable to employees earning more than R25 000 per month for June 2020 to August 2020 and to those employees earning more than R15 000 per month for September 2020.

NOTES TO THE SUMMARISED CONSOLIDATED FINANCIAL STATEMENTS

2. IMPACT OF COVID-19 AND GOING CONCERN continued

The tables below provide details on trading performance and fees during the lockdown period (note that April 2020 is excluded as the group's local restaurants did not trade for the month):

No. of restaurants trading per month	Active agreements at 30 June 2020	March 2020	May 2020	June 2020	July 2020	Aug 2020	Sept 2020	Oct 2020
Spur Steak Ranches	298	302	142	210	263	277	288	291
Pizza and Pasta	91	94	42	56	74	79	80	83
John Dory's	52	52	23	36	44	46	47	47
The Hussar Grill	22	22	1	5	17	19	20	21
RocoMamas	75	77	57	61	69	74	75	75
Nikos Coalgrill Greek	9	9	3	6	7	7	7	7
Total								
South Africa	547	556	268	374	474	502	517	524
International	84	84	64	80	81	81	83	88
Total group	631	640	332	454	555	583	600	612

Turnover as percentage of prior year per month	Year to date Feb 2020	March 2020	May 2020	June 2020	July 2020	Aug 2020	Sept 2020	Oct 2020
Spur Steak Ranches	106.1	54.8	8.8	12.8	34.6	56.2	72.1	93.9
Pizza and Pasta	103.1	51.0	11.1	17.2	31.7	49.6	63.2	89.3
John Dory's	105.9	46.3	4.3	11.0	24.8	45.1	66.5	78.9
The Hussar Grill	111.9	62.1	0.2	2.5	22.6	45.6	93.7	80.4
RocoMamas	106.8	47.9	47.1	46.8	66.5	78.6	86.5	103.7
Nikos Coalgrill Greek	111.0	51.8	15.2	26.9	41.7	61.3	85.3	82.2
Total								
South Africa	106.0	53.3	12.8	16.4	36.5	56.7	73.8	92.8
International	104.0	62.5	26.8	60.6	76.0	69.0	83.9	97.5
Total group	105.8	54.2	14.3	21.0	40.9	58.2	74.8	93.3

2.2 The impact on the group continued

Base franchise/marketing fees (percentage of restaurant turnover) charged per month	Feb 2020 (standard)	March 2020*	May 2020	June 2020	July 2020	Aug 2020	Sept 2020	Oct 2020
Spur Steak Ranches	5/4	4/3	3/1	3/1	3/1	3/1	4/2	4/3
Pizza and Pasta	5/4	4/3	3/1	3/1	3/1	3/1	3.5/1.5	4/2
John Dory's	5/4	4/3	3/1	3/1	3/1	3/1	3.5/1.5	3.5/2
The Hussar Grill	5/2	4/2	3/1	3/1	3/1	3/1	3.5/1.5	4.5/1.5
RocoMamas	5/2	4/2	3/1	3/1	3/1	3.5/1.5	4.5/1.5	4.5/1.5
Nikos Coalgrill Greek	5/2	4/2	3/1	3/1	3/1	3/1	3.5/2	3.5/2

* Effective until 15 March 2020, thereafter 0%/0%

The recovery trajectory has been positive and appears to continue to be improving towards pre-COVID-19 levels. The benefit of improved turnover levels and increasing franchise and marketing fund contribution fee rates has an exponential impact on profitability and cash flows. The group anticipates being able to return to full franchise and marketing fees once turnovers are at least 90% of what they were before COVID-19.

NOTES TO THE SUMMARISED CONSOLIDATED FINANCIAL STATEMENTS

2. IMPACT OF COVID-19 AND GOING CONCERN continued

2.3 Impact on specific elements of the consolidated financial statements

Item	Impact	Reference
Property, plant and equipment	Lower future prospects in relation to company-owned retail restaurants have resulted in certain impairments of property, plant and equipment – specifically, The Hussar Grill in Morningside.	6.5
Goodwill, trademarks and intellectual property	The immediate short-term impact on profitability and the extent of a protracted recovery in the longer term have resulted in impairments of goodwill, and trademarks and related intellectual property – specifically, in relation to Nikos Coalgrill Greek.	6.6
Expected credit losses – loan and trade receivables and lease receivable	The Australian business, which was already under strain prior to COVID-19, has been particularly hard hit by the hard lockdowns imposed in Australia. This has had a severe impact on those franchisees in particular. Generally, this has resulted in a considerable increase in the probability of default on loans granted to Australian franchisees as well as the Australian lease receivable. Given that the primary collateral for the Australian franchisee loans is the shares in the franchised restaurant businesses, the value of which has also been negatively impacted by poor trade, the extent of anticipated losses in the event of default have also increased. Accordingly, significantly higher allowances for expected credit losses have been raised against the Australian receivables. The impact of COVID-19 on individual franchisees can vary significantly; as a consequence, for the current year, each debtor (local and international) was assessed separately in terms of probability of default. The disruption to business has therefore generally resulted in a greater probability of default, resulting in allowances for expected credit losses generally being higher than in previous years.	6.1 to 6.4, 8
Tax receivable	Various levels of trading restrictions have been imposed on restaurants trading in the foreign jurisdictions in which the group trades. The immediate short-term impact on the international business's profitability, together with the increased uncertainty regarding a future recovery, has resulted in the group reassessing the probability of the group being able to benefit from withholding tax credits deducted from franchise fee collections in foreign jurisdictions which would ordinarily be deductible from future tax payable. As a consequence, the tax receivable relating to these withholding tax credits had to be impaired.	9

2.4 The ability of the group to continue to meet current obligations for the 12 months following the date of this report

The impact of COVID-19 has had a significant impact on the group's ability to generate cash. The group's franchise and related business units have historically been highly cash generative. The combined impact of reduced revenues, and franchise-related overheads not being directly variable in the short term, has resulted in reduced available cash reserves.

The board has considered its most likely base case cash flow projections at the time of drafting this report in order to assess the ability of the group to be able to settle all financial obligations in the ordinary course of business for a period of at least 12 months from the date of this report. Given the significant uncertainty regarding future consequences of the pandemic, in order to stress test the sensitivity of this base case, the board has considered a number of possible alternative scenarios as detailed below. The board has also considered the relative probabilities of these alternative scenarios materialising in reaching its conclusion on the going concern assertion.

Scenario	Assumptions	Result
Base case: Gradual recovery from September 2020	- Those restaurants trading in September 2020 continue to trade; all existing franchised restaurants trading by January 2021, with the exception of 18 restaurants which are not expected to re-open. - The percentage of restaurant sales on a like-for-like basis relative to the prior year is expected to gradually increase each month such that pre-COVID-19 turnovers are anticipated to be achieved during the 2022 financial year for most brands. - Franchise and marketing fund contribution fee rates charged for October 2020 are expected to continue to increase gradually in line with restaurant turnovers; full standard fees are expected to be charged by March 2021. - Cost base consistent with July to August 2020 continues to apply for the forecast period, adjusted only for inflation, except that full salaries are paid from October 2020. - No dividend payment.	Cash balances continue to increase.
Alternative scenario 1: No growth on September 2020	- Same number of restaurants trading as in September 2020 continue to trade for the forecast period. - Same like-for-like restaurant sales as a percentage of pre-COVID-19 levels as achieved in September 2020 applied for the forecast period. - Same franchise and marketing fund contribution fee rates as charged in October 2020 continue to apply for the forecast period. - Cost base as for base case. - No dividend payment.	Cash balances are expected to bottom out at no less than R110 million by December 2020, but grow thereafter.

NOTES TO THE SUMMARISED CONSOLIDATED FINANCIAL STATEMENTS

2. IMPACT OF COVID-19 AND GOING CONCERN continued

2.4 The ability of the group to continue to meet current obligations for the 12 months following the date of this report continued

Scenario	Assumptions	Result
Alternative Scenario 2: Variable reduction in revenue (solve for nil cash after 12 months)	- Same number of restaurants trading as in September 2020 continue to trade for the forecast period. - Cost base as for base case. - No dividend payment. - Set a fixed percentage reduction in revenue forecasts (franchise and marketing fund contribution fees, sauce sales and distribution commissions) for the period December 2020 to November 2021 using alternative scenario 1 as a base.	In the event that revenue declines by around 45% relative to that forecast in accordance with alternative scenario 1 (which already estimates a like-for-like decline of 25% on pre-COVID-19 turnovers), cash will be exhausted in November 2021.
Alternative Scenario 3: Lockdown of April to September 2020 ("Initial Lockdown") repeated within the next 12 months	- Same levels of restaurant turnovers achieved as for Initial Lockdown (33.2% of prior year) applied to December 2020 to May 2021 ("Reinstated Lockdown"). - Similar recovery trajectory anticipated after Reinstated Lockdown as for base case. - Cost base as for Initial Lockdown applied to Reinstated Lockdown. - No dividend payment.	Extent of cash consumed in Initial Lockdown of R72 million expected to be repeated in Reinstated Lockdown. Sufficient cash available to cover Reinstated Lockdown and cash balances then expected to grow as for base case. During hard lockdown (complete shut down of trading), cash burn is approximately R25 million per month.

Note: The above analysis was based on the group's September 2020 trading and financial performance as a starting point. At the time of drafting this report, full financial information was not available for October 2020, but restaurant sales achieved for October 2020 had exceeded those projected in the base case. The board is therefore satisfied that the base case presented above continues to be a reasonable projection of expected future cash flows.

Commentary

The board notes that at current levels of trading, the group's existing cash reserves will sustain the business for the foreseeable future. It is the board's expectation that restaurant turnovers should continue to gradually recover to pre-COVID-19 levels by the 2022 financial year and that full franchise and marketing fund contribution fee rates should be charged by March 2021.

However, the likelihood of a second wave of infections cannot be underestimated. While government's exact response cannot be accurately anticipated, it is considered unlikely that a hard lockdown will be re-implemented for a period of longer than a month or two, as the impact of such a lockdown on the economy and population is devastating. As noted above, based on the estimated cash burn rate during hard lockdown of R25 million per month, the group could sustain up to five months of hard lockdown at current cost levels. The board considers the possibility of a further hard lockdown for longer than a month to be extremely low, but would be able to implement the alternative plans detailed below in the event that such a hard lockdown was extended beyond a month.

A more likely response to a second wave is the re-introduction of a prohibition on sit-down trade for a few months. As noted above, the group would be able to sustain a 45% reduction in revenue currently projected (based on turnovers achieved in September 2020 relative to pre-COVID-19 levels). The board is of the view that this provides for a relatively comfortable margin of error.

Alternative plans

The board will continue to defer payment of the interim 2020 dividend until such time as it is clear that the group is generating sustainable cash flows sufficient to settle all current and future financial obligations within the foreseeable future taking into account all reasonably possible scenarios.

The decision to reduce salaries was a difficult decision for the board and management, given the significant impact that this has on employees. Should it be necessary to ensure the sustainability of the group, a reduced workweek could be re-introduced with a commensurate reduction in salaries. The group's local salary bill is approximately R14 million a month.

While cutting marketing expenditure may have a long-term negative impact on the business, it remains a variable that can be used to manage cash flows. The group is obligated to spend any marketing contributions received from franchisees on marketing; where the funds are in a net overspent (or deficit) position, the group is under no obligation to provide funding to the marketing funds. While the group is currently funding the shortfall in an effort to maintain and grow market share in the current environment, this financial support could be reduced, or withdrawn entirely.

The group's balance sheet is ungeared, with no formal borrowings. During the past few months, management has engaged with various financial institutions, and it would appear that there is appetite for banks to provide funding of up to R50 million.

The group has several buildings which are unencumbered. A reasonable market value of the buildings was estimated at R90 million prior to COVID-19 (at 30 June 2019). While the group is unlikely to realise full value on the disposal of these buildings in the current circumstances, the board is of the view that a sale could be facilitated for at least 50% of this value, as a last resort.

While the board has not yet engaged with shareholders on a potential equity raise, the board is of the view that shareholders would support the company should it be necessary to raise additional capital.

Conclusion

In the event that current sales trends continue into the future, the board is satisfied that the group will generate sustainable cash flows indefinitely. In the event that sales reduce for whatever reason, the board is confident that there are sufficient options available to the group – either in terms of reducing expenditure, or in terms of raising additional funding – to ensure the sustainability of the group under most circumstances. Based on the above analysis, the board has concluded that it is satisfied that the group will continue to trade as a going concern for at least a period of 12 months from the date of this report, and the financial statements have therefore been prepared on this basis.

Further details are included in note 2 of the Consolidated AFS.

NOTES TO THE SUMMARISED CONSOLIDATED FINANCIAL STATEMENTS

3. NEW ACCOUNTING STANDARD ADOPTED BY THE GROUP: IFRS 16 – LEASES

IFRS 16 – Leases replaces the previous leases standard, IAS 17 – Leases, for annual periods beginning on or after 1 January 2019. IFRS 16 was accordingly applied in the preparation of the financial statements from 1 July 2019. IFRS 16 requires lessees to recognise right-of-use assets and lease liabilities on the statement of financial position for all leases, except short-term and low-value-asset leases.

The group leases commercial property for certain of its corporate offices, retail property for its retail restaurants, vehicles for use by its operations teams and machinery for use in its sauce manufacturing business.

The group recognises a right-of-use asset and a lease liability at the lease commencement date of the lease term. The group determines the lease term as the non-cancellable lease period together with any renewal period, where such an option exists in the contract, based on an assessment of the likelihood of whether or not the group is likely to exercise such option. The group has accordingly applied judgement in determining the lease term for some lease contracts with renewal options.

Right-of-use assets are initially measured at cost, which comprises the initial amount of the corresponding lease liability, adjusted for any lease payments made at or before the commencement date, plus any initial direct costs incurred, less any lease incentives received. Each right-of-use asset is subsequently depreciated on a straight-line basis over the lesser of the lease term and the useful life of the underlying asset. The right-of-use asset is reduced by impairment losses, if any, and adjusted for certain remeasurements of the lease liability. Upon the adoption of IFRS 16, the leasing rights asset and operating lease liability previously recognised in accordance with IAS 17 were adjusted against the cost of the corresponding right-of-use asset at date of implementation.

The lease liability is initially measured at the present value of future lease payments discounted at the rate implicit in the lease or, where that rate cannot be readily determined, the group's incremental borrowing rate. The lease liability is subsequently measured at amortised cost. The lease liability is reduced over the lease term by the rental payments, net of implied interest charges. Both the lease liability and right-of-use asset are re-measured for changes to future lease payments which are linked to an index.

The group subleases one property to a franchisee in Australia and has classified this lease as a finance lease. A lease receivable equal to the lease liability has been recognised. The lease receivable is reduced over the lease term by rental payments made by the sublessee net of implied interest charges. The group applies the derecognition and impairment requirements of IFRS 9 – Financial Instruments to the lease receivable.

The group has applied IFRS 16 using the modified retrospective approach, by recognising the cumulative effect of the adoption of the new standard as at 30 June 2019 as an adjustment to retained earnings at 1 July 2019. Comparative information has therefore not been restated. The group has elected to measure the right-of-use asset at an amount equal to the lease liability, adjusted by the amount of any prepaid or accrued lease payments relating to that lease recognised in the statement of financial position immediately before the date of initial application.

At the date of initial application, the group elected to apply the practical expedient provided in IFRS 16 which allows the group to apply the standard to only those leases previously identified as a lease under IAS 17. In addition, the group elected to apply the following recognition exemptions (resulting in IFRS 16 not being applied to):

- leases for which the underlying asset is of low value at commencement date; and
- leases with a lease term of less than 12 months and no purchase option as at the transition date.

When measuring lease liabilities on transition to IFRS 16, the group discounted its lease payments using its weighted average incremental borrowing rate at 1 July 2019 of 9.6%.

The effect of the IFRS 16 transitional adjustment at 1 July 2019 is as follows:

	30 June 2019 R'000	IFRS 16 transitional adjustment R'000	1 July 2019 R'000
Statement of financial position			
ASSETS			
Non-current assets			
Right-of-use assets	–	38 286	38 286
Lease receivable (net of IFRS 9 ECL)	–	3 480*	3 480
Deferred tax	3 085	(208)	2 877
Leasing rights	3 386	(3 386)	–
		<u>38 172</u>	
Current assets			
Lease receivable (net of IFRS 9 ECL)	–	664*	664
EQUITY			
Retained earnings	663 093	(5 078)	658 015
Non-controlling interests	10 580	326	10 906
		<u>(4 752)</u>	
LIABILITIES			
Non-current liabilities			
Deferred tax	56 430	710	57 140
Operating lease liability	3 110	(3 110)	–
Lease liability	–	37 469	37 469
		<u>35 069</u>	
Current liabilities			
Lease liability	–	8 519	8 519

* The lease receivable recognised comprises a gross receivable of R8.288 million as at the transition date, net of an allowance for expected credit losses of R4.144 million.

Refer note 4.1 of the Consolidated AFS for a reconciliation of lease commitments disclosed at 30 June 2019 as previously reported to the lease liabilities accounted for in accordance with IFRS 16 as at the transition date.

	2020 R'000
Impact on profit or loss for the year	
Depreciation on right-of-use assets	(12 293)
Interest expense on lease liabilities	(5 245)
Impairment of lease receivable	(2 997)
Interest income on lease receivable	581
Rent concession income	757
Impact of IFRS 16 on profit before income tax	(19 197)
Operating lease expense if IAS 17 had applied	(13 252)
Net impact of the adoption of IFRS 16 on profit before income tax	(5 945)

NOTES TO THE SUMMARISED CONSOLIDATED FINANCIAL STATEMENTS

3. NEW ACCOUNTING STANDARD ADOPTED BY THE GROUP: IFRS 16 – LEASES continued

The net impact of the adoption of IFRS 16 on profit before income tax per segment is as follows:

	2020 R'000
South Africa	
Manufacturing and distribution	(28)
Franchise – Spur	(101)
Franchise – Pizza and Pasta	(47)
Franchise – John Dory's	(42)
Retail	(2 050)
Other segments	(43)
Unallocated	(623)
Total South Africa	(2 934)
International	
Australasia	(2 997)*
Unallocated	(14)
Total International	(3 011)
Total	(5 945)

* Includes impairment of lease receivable.

Amendments to IFRS 16: COVID-19 related rent concessions

Effective 1 June 2020, IFRS 16 was amended to provide a practical expedient for lessees accounting for rent concessions that arise as a direct consequence of the COVID-19 pandemic in certain circumstances.

The group has elected to apply the practical expedient for all rent concessions that meet the requisite criteria, specifically in respect of the property leases of the group's retail restaurants. By applying the practical expedient, the effect of the change in lease payments is recognised in profit or loss in the period in which the rent concession was granted.

4. OPERATING SEGMENTS

	2020 R'000	2019 R'000	% change
External revenue			
South Africa			
Manufacturing and distribution (refer note a)	185 468	201 934	(8.2%)
Franchise – Spur	170 893	230 522	(25.9%)
Franchise – Pizza and Pasta	27 126	37 588	(27.8%)
Franchise – John Dory's	15 265	21 287	(28.3%)
Franchise – The Hussar Grill	5 417	6 879	(21.3%)
Franchise – RocoMamas	26 113	33 685	(22.5%)
Franchise – Nikos	2 377	2 660	(10.6%)
Retail (refer note c)	53 694	69 753	(23.0%)
Marketing	184 288	245 112	(24.8%)
Other South Africa [#]	57 203	51 807	10.4%
Total South African segments	727 844	901 227	(19.2%)
Unallocated – South Africa	1 175	2 319	(49.3%)
Total South Africa	729 019	903 546	(19.3%)
International			
Australasia	1 817	4 349	(58.2%)
Marketing	4 514	7 266	(37.9%)
Other international*	26 270	29 618	(11.3%)
Total International	32 601	41 233	(20.9%)
TOTAL EXTERNAL REVENUE	761 620	944 779	(19.4%)

* Includes the group's operations in Africa (outside of South Africa), Mauritius and the Middle East.

[#] Includes the group's training division, export business, décor manufacturing business, call centre and radio station.

Refer to pages 23 and 24 for notes.

NOTES TO THE SUMMARISED CONSOLIDATED FINANCIAL STATEMENTS

4. OPERATING SEGMENTS continued

	2020 R'000	2019 R'000	% change
Profit/(loss) before income tax			
South Africa			
Manufacturing and distribution (refer note a)	58 564	73 360	(20.2%)
Franchise – Spur	134 461	192 361	(30.1%)
Franchise – Pizza and Pasta	13 202	23 453	(43.7%)
Franchise – John Dory's	5 053	9 880	(48.9%)
Franchise – The Hussar Grill	4 025	5 664	(28.9%)
Franchise – RocoMamas	17 645	24 380	(27.6%)
Franchise – Nikos (refer note b)	(5 465)	779	(801.5%)
Retail (refer note c)	(3 761)	8 576	(143.9%)
Marketing	(19 115)	12 555	(252.3%)
Other South Africa* (refer note d)	(2 122)	(6 208)	65.8%
Total South African segments	202 487	344 800	(41.3%)
Unallocated – South Africa (refer note e)	(69 199)	(74 143)	6.7%
Total South Africa	133 288	270 657	(50.8%)
International			
Australasia (refer note f)	(9 822)	(16 992)	42.2%
Marketing	(1 094)	917	(219.3%)
Other international*	12 509	12 663	(1.2%)
Total International segments	1 593	(3 412)	146.7%
Unallocated – international (refer note g)	(6 644)	(8 823)	24.7%
Total International	(5 051)	(12 235)	58.7%
PROFIT BEFORE INCOME TAX AND SHARE OF PROFIT OF EQUITY-ACCOUNTED INVESTEE	128 237	258 422	(50.4%)
Share of loss of equity-accounted investee (net of income tax)	(463)	(1 345)	65.6%
PROFIT BEFORE INCOME TAX	127 774	257 077	(50.3%)

* Includes the group's operations in Africa (outside of South Africa), Mauritius and the Middle East.

Includes the group's training division, export business, décor manufacturing business, call centre and radio station.

Details of intersegment revenue are included in note 6 of the Consolidated AFS.

Refer to pages 23 and 24 for notes.

Notes

Refer note 3 for an analysis of the impact of the implementation of IFRS 16 on each segment.

a) South Africa manufacturing and distribution

Revenue and profit for the year benefitted from an increase in distribution commission from 3% to 4% of sales to franchisees through the group's outsourced distributor which was effective from 1 January 2019. The group's sauce manufacturing facility undertook a revamp during the year at a cost of R8.529 million (2019: R3.514 million), of which R1.770 million could not be capitalised and is included in the profit for the year.

b) South Africa franchise – Nikos

Profit for the year includes impairments of goodwill (R3.722 million) and trademarks and related intellectual property (R2.032 million) (refer note 6.6).

c) South Africa retail

The group undertook a major refurbishment of The Hussar Grill in Camps Bay during the year. The total cost of the refurbishment was R4.5 million, of which R0.169 million could not be capitalised and was included in profit for the year. In addition, the restaurant was unable to trade for six weeks during the refurbishment.

The profit for the current year includes an impairment of property, plant and equipment relating to The Hussar Grill Morningside of R1.322 million (refer note 6.5).

d) South Africa Other

Profit for the prior year includes retrenchment costs of R1.410 million attributable to the group's décor manufacturing business.

e) South Africa Unallocated

	2020 R'000	2019 R'000
The segment loss includes:		
Marketing fund administration cost recoveries (intersegment)	16 245	22 503
Net finance income (excluding IFRS 16)	17 977	32 789
Impairment reversal/(loss) – GPIRF receivable (refer note 8.3)	10 812	(6 688)
Impairment loss – net expected credit losses on other financial instruments	(5 367)	(1 443)
Equity-settled share-based payment charge	(2 228)	(3 272)
Contingent consideration fair value adjustment (net of allowance for expected credit losses) (refer note 10)	3 977	(1 555)
(Loss)/profit (before net finance income) of The Spur Foundation Trust, all of which is attributable to non-controlling interests	(135)	408

The group recovers certain of the costs of administering the marketing funds on behalf of franchisees from the marketing funds. The administration cost recovery is determined as a percentage of the marketing fund contribution revenue earned by the marketing funds. The reduction in the cost recovery is as a result of lower marketing fund contribution revenue following the implementation of COVID-19 lockdown restrictions in March 2020.

Net finance income declined as a result of the conclusion of the GPIRF Share repurchase during the year as detailed in note 8.3.

NOTES TO THE SUMMARISED CONSOLIDATED FINANCIAL STATEMENTS

4. OPERATING SEGMENTS continued

f) Australasia

	2020 R'000	2019 R'000
The segment loss includes:		
Impairment loss – expected credit losses on financial instruments	(3 639)	(8 686)
Impairment loss – expected credit losses on lease receivable (refer note 6.4)	(2 997)	–
Impairment of investment in equity-accounted investee (refer note 6.3)	(436)	(3 357)
Retrenchment costs	(308)	–
Foreign exchange profit/(loss)	19	(10)

g) International unallocated

The segment loss includes:		
Impairment (loss)/reversal – expected credit losses on financial instruments	(734)	53
Foreign exchange loss	(126)	(592)
Litigation and settlement costs relating to a resolved legal dispute in Zambia	–	(2 350)

5. REVENUE

	2020 R'000	2019 R'000
Sales-based royalties	436 528	588 999
Ongoing franchise fee income	266 081	354 494
Marketing fund contributions	170 447	234 505
Recognised at a point in time	300 573	326 037
Sales of purchased and manufactured sauces	137 863	150 853
Retail restaurants' sales	53 694	69 753
Distribution income	43 653	46 517
Sales of franchisee supplies	50 975	45 188
Sales of marketing materials	9 809	9 162
Rebate income	4 579	4 564
Recognised over time	24 519	29 743
Initial franchise fee income	6 432	10 392
Services rendered	8 349	10 640
Marketing supplier contributions	9 738	8 711
Total revenue	761 620	944 779

The disaggregation of revenue is included in note 7 of the Consolidated AFS.

NOTES TO THE SUMMARISED CONSOLIDATED FINANCIAL STATEMENTS

6. OPERATING PROFIT BEFORE FINANCE INCOME

The following items have been taken into account in determining operating profit before finance income:

	2020 R'000	2019 R'000
Amortisation – intangible assets	902	884
Depreciation	11 118	9 969
Depreciation – Right-of-use assets	12 293	–
Impairment losses – financial instruments and lease receivable	2 805	20 375
Trade receivables (refer note 6.1)	6 348	400
Bad debts – trade receivables	444	254
Impairment allowance – trade receivables	5 904	146
Loan receivables (refer notes 8 and 6.2)	(7 282)	16 618
Impairment of loans receivable	5 058	16 670
Reversal of impairment allowance	(12 340)	(52)
Impairment allowance reversed against actual write-off of loans receivable	(5 286)	(2 916)
Write-off of loans receivable	5 286	2 916
Impairment of loan advanced to equity-accounted investee (refer note 6.3)	436	3 357
Impairment of lease receivable (refer note 6.4)	2 997	–
Impairment of contingent consideration receivable (refer note 10)	306	–
Other non-trading losses	7 076	1 555
Fair value loss on contingent consideration liability (refer note 10)	–	1 555
Impairment of trademarks and intellectual property (refer note 6.6)	2 032	–
Impairment of goodwill (refer note 6.6)	3 722	–
Impairment of plant, property and equipment (refer note 6.5)	1 322	–

6.1 Credit losses – trade receivables

The significant increase in the allowance for expected credit losses (“ECLs”) in the current year, notwithstanding that the gross receivables have declined relative to the prior year, arises as a result of the fact that, in the prior year all trade receivables had been allocated as stage 1 (no increase in credit risk compared to at initial recognition), while as at the current year reporting date, a number of franchisees had:

- not re-commenced trading following the initial complete lockdown, and were immediately allocated to at least stage 2 (significantly increased credit risk);
- been granted extended payment terms to manage their liquidity, and were immediately allocated to at least stage 2; and
- not complied with agreed payment terms, and were allocated to stage 3 (credit impaired).

The gross carrying amounts of trade and other receivables are allocated to each stage as follows:

	2020		2019	
	Gross carrying amount R'000	Impairment allowance R'000	Gross carrying amount R'000	Impairment allowance R'000
Stage 1 – no increase in credit risk	25 672	1 734	102 625	3 821
Stage 2 – significantly increased credit risk	14 525	1 942	–	–
Stage 3 – credit impaired	11 855	5 938	–	–
Total trade receivables	52 052	9 614	102 625	3 821

6.2 Credit losses – loans receivable

The additional impairment allowances during the year are largely as a result of the deteriorating trading conditions in Australia as well as the general increase in credit risk brought on by COVID-19. The significant reversal of impairment allowance is primarily as a result of the group recovering the full extent of the receivable from GPIRF (refer note 8.3) during the year.

The following table presents an analysis of the credit quality of loan receivables and related impairment allowances:

	2020		2019	
	Gross carrying amount R'000	Impairment allowance R'000	Gross carrying amount R'000	Impairment allowance R'000
Stage 1 – no increase in credit risk	3 181	200	1 164	35
Stage 2 – significantly increased credit risk	2 807	376	118 182	11 927
Stage 3 – credit impaired	18 078	16 539	22 511	18 543
Total loans receivable	24 066	17 115	141 857	30 505

NOTES TO THE SUMMARISED CONSOLIDATED FINANCIAL STATEMENTS

6. OPERATING PROFIT BEFORE FINANCE INCOME continued

6.3 Credit losses – loan to equity-accounted investee

The group had previously acquired 45% of the issued share capital in RocoMamas Restaurants Australia Pty Ltd ("RRA"), a newly incorporated company incorporated and domiciled in Australia, for a nominal consideration. The group had previously advanced R6.515 million to RRA on loan account for the purposes of capitalising the entity and funding working capital. Settlement of the loan was neither planned nor expected to be likely in the medium term. The purpose of the investment was to establish a partnership with entrepreneurs having industry expertise in Australia to launch the RocoMamas brand in that country. The group granted RRA a master franchise agreement, in terms of which RRA was granted rights to exploit the RocoMamas trademarks and related intellectual property in Australasia. RRA built the first RocoMamas restaurant in Australia, trading in Melbourne, which commenced trading in June 2018.

Persistent losses incurred by RRA resulted in the loan being impaired in full at 30 June 2019. The group advanced additional funds during the year in the amount of R0.899 million to fund continuing trading losses, before selling its equity interest in RRA to the remaining shareholders for an amount of AU\$1, with effect from 1 October 2019. Subsequent to recognising the group's share of losses for the year of R0.463 million, the remaining balance of the loan of R0.436 million was impaired immediately prior to the disposal of the shares. The loan was subsequently forgiven upon disposal of the shares.

6.4 Credit losses – lease receivable

The group has leased the premises of a restaurant in Australia (Apache Spur – refer note 8.2) which it in turn subleases to the franchisee of the restaurant in question. The lease between the group and the franchisee is classified as a finance lease. The group has recognised a lease liability in respect of the lease with the landlord and a corresponding lease receivable from the franchisee.

The tenant franchisee has breached the terms of the sublease on several occasions during the year. In addition, the group has been made aware of significant financial difficulties being experienced by the franchisee in question. The group has accordingly assessed the probability of default at 100% and the loss in the event of default as 100% of the receivable. An allowance for expected credit losses has therefore been recognised for the full gross carrying amount of the lease receivable as at the reporting date. Consequently, in addition to the impairment allowance of R4.144 million charged to retained earnings at 1 July 2019 (refer note 3), an impairment allowance of R2.997 million has been recognised in profit before income tax in the current year. Subsequent to the reporting date, the subtenant commenced liquidation proceedings.

6.5 Impairment of property, plant and equipment

The Hussar Grill Morningside

In addition to the impact of COVID-19, the lease in respect of this restaurant terminates in January 2021 and management has yet to confirm whether the lease will be renewed. Consequently, the business is not anticipated to generate any significant cash during the period until the end of the lease. The recoverable amount of the cash-generating unit based on its value-in-use is accordingly estimated to be negligible. On this basis, the full carrying amount of property, plant and equipment as at the reporting date, amounting to R1.322 million has been impaired.

	2020 R'000
Carrying amount of cash-generating unit	1 552
Property, plant and equipment	1 322
Other net assets	230
Recoverable amount based on value-in-use	230
Impairment	1 322
Impairment applied to: Property, plant and equipment	1 322

6.6 Impairments of trademarks and intellectual property, and goodwill

In accordance with the group's accounting policies, impairment tests on intangible assets with indefinite useful lives and goodwill have been performed. In this regard, the directors determined the recoverable amounts of the cash-generating units to which the trademarks and intellectual property, and goodwill are allocated, based on their values-in-use. Given the nature of the franchise and retail restaurant business, the directors consider that the fair values less costs to sell of the cash-generating units are unlikely to differ significantly from their values-in-use.

In determining the values-in-use of the cash-generating units, the directors applied the following key assumptions which are based largely on historic performance adjusted for the impact of trading restrictions imposed in response to COVID-19:

Franchise operations

- Cash inflows, comprising mainly franchise-related fee income determined as a percentage of franchised restaurant sales, are estimated to gradually recover to pre-COVID-19 levels over the periods below, and thereafter to increase by 5% per annum which is slightly higher than the mid-point of the targeted South African inflation rate range of between 3% and 6%. In response to COVID-19, and in an effort to ensure the sustainability of franchised restaurants, the group discounted its franchise fee rates from March 2020. Revenue is expected to increase in line with the recovery in restaurant sales and benefit from reduced franchise fee discounts; franchise fee discounts are expected to reduce gradually to nil by March 2021 as restaurant turnovers recover.
- Spur franchise operations' revenue is expected to recover to pre-COVID-19 levels by the 2022 financial year, given the maturity of the brand and its historic resilience to depressed economic cycles.
- Panarottis, John Dory's and Nikos franchise operations' revenue is expected to recover to pre-COVID-19 levels by the 2023 financial year: the expected recovery for the smaller trading brands is anticipated to take longer as restaurant trading margins are typically more sensitive to turnovers and it is anticipated that a higher number of outlets may fail (or take longer to recover) than the more established brands.
- The Hussar Grill franchise operations' revenue is expected to recover to pre-COVID-19 levels by the 2022 financial year: The Hussar Grill's higher-income consumer target market is anticipated to be more resilient to the slow down in the local economy and the expected recovery period is therefore likely to be shorter.
- The RocoMamas franchise operations' revenue is expected to recover to pre-COVID-19 levels by the 2022 financial year: the RocoMamas brand has been the least impacted of the group's brands given that its product is conducive to delivery and takeaway business which has been relatively robust during the lockdown; the expected recovery is therefore anticipated to happen fairly quickly.
- Cash outflows for the 2021 financial year are estimated based on actual costs incurred for the 2019 and 2020 financial years, adjusted for known changes, increased by inflation. Operating costs comprise predominantly employment-related costs, which have been estimated to increase at 6% per annum, being the top end of the South African Reserve Bank's targeted inflation range of 3% to 6%. Other overheads have similarly been estimated to increase by 6% per annum.
- Growth in perpetuity of cash flows beyond the five year forecast horizon are estimated at 3%, being the lowest point in the targeted inflation range.

NOTES TO THE SUMMARISED CONSOLIDATED FINANCIAL STATEMENTS

6. OPERATING PROFIT BEFORE FINANCE INCOME continued

6.6 Impairments of trademarks and intellectual property, and goodwill continued

- After-tax cash flows are discounted at an after-tax discount rate of 15.0%, being the weighted average cost of capital of the company adjusted for risk factors specific to the cash-generating units. In particular, an additional risk premium of 2% is added to the discount rate in discounting cash flows for the 2021 and 2022 financial years due to the significant uncertainty, and related increase in forecasting risk, caused by the COVID-19 pandemic. In the case of Nikos franchise operations, a further premium of 3% is added to the discount rate given the small size of the business and the high variability in cash flows from relatively small changes in assumptions. The equivalent pre-tax discount rates equate to:

– Spur franchise operations	19.4%
– Panarottis franchise operations	19.3%
– John Dory's franchise operations	19.2%
– The Hussar Grill franchise operations	19.4%
– RocoMamas franchise operations	19.5%
– Nikos franchise operations	20.4%

Retail operations

- Cash inflows, comprising restaurant sales, are estimated to gradually recover to pre-COVID-19 levels by June 2022, and thereafter to increase by 5% per annum which is slightly higher than the mid-point of the targeted South African inflation rate range of between 3% and 6%.
- Cash outflows for the 2021 financial year are estimated as detailed below.
- Variable costs are projected based on the percentages of revenue that have historically been achieved in the respective businesses.
- Semi-variable costs are adjusted in part for anticipated inflation and in part by the change in anticipated turnover.
- Fixed costs are estimated to increase at 5% per annum, being slightly higher than the mid-point of the targeted South African inflation rate range of between 3% and 6%.
- Rental costs are forecast in accordance with the lease agreement.
- Growth in perpetuity of cash flows beyond the five year forecast horizon are estimated at 3%, being the lowest point in the targeted inflation range.
- After-tax cash flows are discounted at an after-tax discount rate of 15.0%, being the weighted average cost of capital of the company adjusted for risk factors specific to the cash-generating units. In particular, an additional risk premium of 2% is added to the discount rate in discounting cash flows for the 2021 and 2022 financial years due to the significant uncertainty, and related increase in forecasting risk, caused by the COVID-19 pandemic. The equivalent pre-tax discount rates equate to:

– The Hussar Grill ("THG") Camps Bay	18.8%
– THG Mouille Point	19.5%
– THG Rondebosch	19.4%

The results of the impairment tests are tabulated below:

R'000	Franchise operations		
	Spur	Panarottis	John Dory's
Carrying amount of cash-generating unit	262 170	38 127	11 632
Trademarks and intellectual property and goodwill	230 475	32 925	8 643
Corporate assets	31 695	5 202	2 989
Recoverable amount based on value-in-use	907 425	77 533	28 529
Impairment	–	–	–

R'000	The Hussar Grill	RocoMamas	Nikos
Carrying amount of cash-generating unit	25 076	57 508	5 971
Trademarks and intellectual property and goodwill	23 774	50 216	5 754
Corporate assets	1 302	4 996	413
Other net assets/(liabilities)	–	2 296	(196)
Recoverable amount based on value-in-use	27 435	120 908	217
Impairment	–	–	5 754
Impairment applied to trademarks and intellectual property	–	–	2 032
Impairment applied to goodwill	–	–	3 722

Retail operations

R'000	THG Camps Bay	THG Mouille Point	THG Rondebosch
Carrying amount of cash-generating unit	8 580	9 101	4 743
Trademarks and intellectual property and goodwill	4 992	4 990	3 991
Property, plant and equipment	4 921	1 620	1 063
Other net assets/(liabilities)	(1 333)	2 491	(311)
Recoverable amount based on value-in-use	31 561	26 207	9 198
Impairment	–	–	–

7. EARNINGS PER SHARE

	2020	2019	% change
Total shares in issue (000's) (refer note 8.3)	90 997	108 481	(16.1%)
Net shares in issue (000's)*	83 968	94 789	(11.4%)
Weighted average number of shares in issue (000's)	87 061	95 065	(8.4%)
Diluted weighted average number of shares in issue (000's)	87 343	95 322	(8.4%)
Headline earnings per share (cents)	83.23	173.68	(52.1%)
Diluted headline earnings per share (cents)	82.96	173.21	(52.1%)
Net asset value per share (cents)	637.88	924.47	(31.0%)
Dividend per share (cents)#	78.00	136.00	(42.6%)

* 90 996 932 (2019: 108 480 926) total shares in issue less 595 587 (2019: 7 026 701) shares repurchased by wholly-owned subsidiary companies, 5 933 111 (2019: 6 164 698) shares held by The Spur Management Share Trust (consolidated structured entity) and 500 000 (2019: 500 000) shares held by The Spur Foundation Trust (consolidated structured entity).

Refers to interim and final dividend declared for the respective financial year, as applicable.

NOTES TO THE SUMMARISED CONSOLIDATED FINANCIAL STATEMENTS

7. EARNINGS PER SHARE continued

7.1 Reconciliation of weighted average number of shares in issue

	2020 '000	2019 '000
Gross shares in issue at beginning of year	108 481	108 481
Shares repurchased at beginning of year	(13 692)	(12 972)
Shares repurchased during year weighted for period held by the group	(63)	(477)
Specific share repurchase and cancellation weighted for period held by the group (refer note 8.3)	(7 698)	–
Shares issued during the year weighted for period in issue*	33	33
Weighted average number of shares in issue for the year	87 061	95 065
Dilutive potential ordinary shares weighted for period outstanding [‡]	282	257
Diluted weighted average number of shares in issue for the year	87 343	95 322

* Issued to participants of the group's long-term equity-settled Forfeitable Share Plan ("FSP").

[‡] Relates to shares awarded to participants of the group's FSP that have not yet vested.

7.2 Reconciliation of headline earnings

	2020 R'000	2019 R'000	% change
Profit attributable to owners of the company	66 924	165 118	(59.5%)
Headline earnings adjustments:			
Impairment of intangible assets	5 754	–	
Impairment of property, plant and equipment	1 322	–	
Profit on disposal of property, plant and equipment	(259)	(11)	
Reclassification of foreign currency loss from other comprehensive income to profit, on abandonment of foreign operations	248	–	
Income tax impact of above adjustments	(808)	3	
Amount of above adjustments attributable to non-controlling interests	(718)	–	
Headline earnings	72 463	165 110	(56.1%)

8. LOANS RECEIVABLE

	2020 R'000	2019 R'000
Total gross carrying amount of loans at end of year	24 066	138 500
Impairment allowance	(17 115)	(27 148)
Opening impairment allowance	(27 148)	(6 753)
Transition to IFRS 9 recognised in retained earnings at 1 July 2018	–	(6 806)
Current year impairment allowance	(5 058)	(16 670)
Reversal of impairment allowance	12 340	52
Effect of foreign exchange fluctuations	(2 535)	113
Impairment allowance reversed against actual write-off	5 286	2 916
Current portion included in current assets	(4 022)	(105 961)
Total non-current loans receivable	2 929	5 391

The following significant loans are included in the above:

	2020 R'000	2019 R'000
8.1 Avecor Investments Pty Ltd trading as Panarottis Tuggerah		
Gross carrying amount	4 165	3 847
Impairment allowance	(4 165)	(646)
Opening impairment allowance	(646)	–
Transition to IFRS 9 recognised in retained earnings at 1 July 2018	–	(430)
Current year impairment allowance	(2 972)	(216)
Effect of foreign exchange fluctuations	(547)	–
Current portion included in current assets	–	(890)
Non-current portion	–	2 311

The loan is denominated in Australian dollars with a gross carrying amount of AU\$348 242 (2019: AU\$387 563) at the reporting date. The loan is subject to interest at a fixed rate of 4.5% and is repayable in 60 equal monthly instalments which commenced in March 2018. The loan is secured by a pledge of the shares in the borrower and personal suretyship of the borrower's shareholder.

The entity has been unable to honour its commitments in terms of the loan as a result of deteriorating trading conditions in Australia, exacerbated by COVID-19. As a result of the entity's poor financial performance, the shares serving as security are considered by the directors to have negligible value. The prospects of recovering any significant amount of the loan are accordingly considered low and the remaining carrying amount of the loan has been impaired in full in the current year.

8.2 Franchisees (other Australia)

	2020 R'000	2019 R'000
Gross carrying amount	4 154	3 696
Impairment allowance	(4 154)	(2 532)
Opening impairment allowance	(2 532)	(2 916)
Transition to IFRS 9 recognised in retained earnings at 1 July 2018	–	(313)
Current year impairment allowance	(966)	(2 219)
Reversal of impairment allowance	–	–
Impairment allowance reversed against actual write-off	–	2 916
Effect of foreign exchange fluctuations	(656)	–
Current portion included in current assets	–	(1 164)
Non-current portion	–	–

The balance comprises loans to the franchisees of the Panarottis in Wanneroo and Apache Spur in Willetton and are denominated in Australian dollars.

The loan to the franchisee of Panarottis Wanneroo amounts to AU\$115 760 (2019: AU\$140 892) at the reporting date, and is subject to interest at a fixed rate of 6% per annum. The loan is due to be repaid in monthly instalments until June 2022. The franchisee has been significantly impacted by COVID-19 and is unable to honour its current commitments. The directors believe that there is a high likelihood that the loan will not be recoverable and have accordingly impaired the receivable in full during the year.

NOTES TO THE SUMMARISED CONSOLIDATED FINANCIAL STATEMENTS

8. LOANS RECEIVABLE continued

8.2 Franchisees (other Australia) continued

The loan to the franchisee of Apache Spur amounts to AU\$231 484 (2019: AU\$ 231 484) at the reporting date. The loan was fully impaired in the prior year and no repayments have been made during the year. The franchisee continued to trade up to the reporting date, but given the poor trading environment and financial difficulties experienced, the directors consider the prospects of recovery of any significant amount of the loan to be negligible. Subsequent to the reporting date, the franchisee commenced with voluntary liquidation proceedings. Refer also note 6.4 regarding a lease receivable with the entity.

8.3 GPI Investments 1 (RF) (Pty) Ltd

	2020 R'000	2019 R'000
Gross carrying amount	–	110 225
Impairment allowance	–	(10 812)
Opening impairment allowance	(10 812)	–
Transition to IFRS 9 recognised in retained earnings at 1 July 2018	–	(4 124)
Current year impairment allowance	–	(6 688)
Reversal of impairment allowance	10 812	–
Current portion included in current assets	–	(99 413)
Non-current portion	–	–

The receivable from GPI Investments 1 (RF) (Pty) Ltd ("GPIRF"), a wholly-owned subsidiary of Grand Parade Investments Ltd, was previously advanced in October 2014 to partially fund the acquisition by that entity of 10 848 093 shares in Spur Corporation Ltd ("the GPIRF Shares") as part of a broad-based black economic empowerment transaction. The receivable was secured by a reversionary interest in the GPIRF Shares, but ranked behind the debt owing by GPIRF to an external finance company. Based on the Spur Corporation Ltd share price at 30 June 2019, the value of the GPIRF Shares would have been insufficient to settle the group's receivable, in the event of default, after GPIRF had settled its external debt. Accordingly, the receivable was partially impaired during the prior year.

With effect from 15 October 2019, the group re-acquired the GPIRF Shares from GPIRF at a cost of R260.354 million. The receivable, with a gross value of R113.160 million (comprising capital of R72.328 million and cumulative interest of R40.832 million) at the date of the transaction, was settled by GPIRF in cash on the same date. Accordingly, the full cumulative impairment allowance as at 30 June 2019 of R10.812 million was reversed to profit in the current period.

The GPIRF Shares, as well as an additional 6 635 901 previously acquired treasury shares held by the group, were subsequently cancelled. The total legal and advisory costs, regulatory fees, and securities transfer tax relating to the transactions amounted to R2.806 million. Of this amount, R2.702 million has been charged directly against equity (retained earnings) as it relates to the transaction for the company to reacquire its own shares, and R0.104 million has been charged to profit or loss.

8.4 Hunga Busters Pty Ltd*

	2020 R'000	2019 R'000
Gross carrying amount	5 167	5 032
Impairment allowance	(5 167)	(5 032)
Opening impairment allowance	(5 032)	–
Transition to IFRS 9 recognised in retained earnings at 1 July 2018	–	(528)
Current year impairment allowance	–	(4 504)
Reversal of impairment allowance	464	–
Impairment allowance reversed against actual write-off	324	–
Effect of foreign exchange fluctuations	(923)	–
Current portion included in current assets	–	–
Non-current portion	–	–

* Related party (refer note 13).

This loan arose on the disposal of two former company-owned restaurants in Australia by the group franchise and marketing fees owing by the borrowing entity have been added to the loan. The loan is denominated in Australian dollars with a gross carrying amount of AU\$431 983 (2019: AU\$507 029), bears interest at 1.5% above the Reserve Bank of Australia's cash rate of interest and is repayable in 60 equal monthly instalments which commenced in October 2015. The loan is secured by a personal suretyship of the shareholder of the borrower and a pledge of the shares in the borrowing entity.

The entity has been late in meeting its commitments on the loan on several occasions during the current and prior years. In addition, the entity has significant outstanding liabilities and is not generating sufficient cash to settle its other obligations. As a result, the security is considered to have a negligible value and the directors consider the prospects of recovery of any significant amount of the loan to be low. The loan was fully impaired in the prior year. A portion of the loan was repaid during the year, resulting in a partial reversal of the prior year impairment allowance. An amount of R0.324 million in respect of marketing fees receivable was written off during the year upon the dissolution of the Australian marketing funds.

8.5 Pierre van Tonder*

	2020 R'000	2019 R'000
Gross carrying amount	2 200	–
Impairment allowance	(139)	–
Current year impairment allowance	(139)	–
Current portion included in current assets	(1 008)	–
Non-current portion	1 053	–

* Related party (refer note 13).

The loan was advanced in tranches from January 2020 to June 2020. The loan bears interest at the prime overdraft rate of interest and is secured over Mr Van Tonder's provident fund and group life cover. The loan was repayable in equal monthly instalments of R100 000 from July 2020, until the debt is extinguished.

Subsequent to the reporting date and following the request by Mr Van Tonder to retire at 31 December 2020, the group concluded a mutual separation agreement with the group CEO (refer note 11.1). In terms of this agreement, a lump sum of 18 months' salary is payable to Mr Van Tonder in 18 equal monthly instalments from July 2021. The mutual separation agreement has also, subsequent to the reporting date, modified the terms of the loan agreement, such that the full amount of the loan of R2.2 million at 30 June 2021 will be deducted from the aforementioned lump sum due to Mr Van Tonder. In the intervening period, interest on the loan will continue to be serviced monthly by way of salary deduction.

NOTES TO THE SUMMARISED CONSOLIDATED FINANCIAL STATEMENTS

8. LOANS RECEIVABLE continued

8.6 White Cloud Restaurant Pty Ltd*

	2020 R'000	2019 R'000
Gross carrying amount	1 087	2 112
Impairment allowance	(456)	(1 056)
Opening impairment allowance	(1 056)	–
Transition to IFRS 9 recognised in retained earnings at 1 July 2018	–	(278)
Current year impairment allowance	–	(778)
Reversal of impairment allowance	716	–
Effect of foreign exchange fluctuations	(116)	–
Current portion included in current assets	(631)	(1 056)
Non-current portion	–	–

* Related party (refer note 13).

The loan to White Cloud Restaurant Pty Ltd is denominated in Australian dollars with a gross carrying amount of AU\$90 885 (2019: AU\$212 787) at the reporting date. The entity operates a Spur restaurant in New Zealand. The loan was advanced in the 2017 financial year to assist the franchisee in funding the fit-out costs of the group's first franchised restaurant in New Zealand. The loan is subject to interest at a fixed rate of 4.5% and was repayable by 30 June 2019. While the restaurant was trading profitably prior to COVID-19, the entity is undercapitalised and has had liquidity constraints since it commenced operations. The onset of COVID-19 has negatively impacted on the liquidity of the entity further. The security provided (in the form of a personal suretyship of the shareholder of the franchisee) is restricted to the jurisdiction of New Zealand and is therefore considered to be insufficient to mitigate the risk of expected credit losses in the event of default. Payments were made against the loan during the year, which resulted in a partial reversal of the impairment allowance previously recognised. The board continues to engage the borrower to agree a resolution to the current breach of the loan agreement by the borrower. Subsequent to the reporting date, further payments of AU\$35 797 have been received.

9. TAX RECEIVABLE

	2020 R'000	2019 R'000
Withholding tax credits	5 783	14 422
Prepayment of income tax relating to 2004-2009 Share incentive scheme query (refer note 12.1)	22 034	22 034
Provisional tax payments in respect of current year exceeding actual estimated tax payable for the year	256	483
Total tax receivable at end of year	28 073	36 939

The withholding tax credits accrue to wholly-owned subsidiary, Steak Ranches International BV ("SRIBV"), the group's franchisor for restaurants outside of South Africa, and relate largely to taxes withheld in African jurisdictions. The withholding tax credits may be utilised by SRIBV to reduce future corporate tax payable in The Netherlands on franchise-related taxable income in future years.

During the current year, as a result of the negative impact of COVID-19 on the financial performance of the group's African operations, the group reassessed the period over which SRIBV is likely to realise the benefits of the withholding tax credits to reduce future tax payable. The risk of a protracted recovery has resulted in the group restricting the recognition of the asset relating to withholding tax credits to those which are reasonably likely to be realised within five years from the reporting date, notwithstanding that there is currently no time restriction on the period during which these credits can be utilised. Of the asset previously recognised, an amount of R11.746 million has therefore been charged to the income tax expense in the current year.

Total withholding tax credits available to SRIBV at the reporting date amounted to R31.550 million, in respect of which an asset of R5.783 million has been recognised and no asset has been recognised for the remaining balance of R25.737 million.

10. CONTINGENT CONSIDERATION RECEIVABLE/(LIABILITY)

	2020 R'000	2019 R'000
The movement in the receivable/(liability) during the year was as follows:		
Balance at beginning of year	(1 011)	–
Arising from acquisition	–	544
Fair value adjustment recognised in profit before income tax	4 283	(1 555)
Impairment allowance	(306)	–
Balance at end of year	2 966	(1 011)
Current portion included in current assets	4 555	–
Gross receivable	4 861	–
Impairment allowance	(306)	–
Non-current portion included in non-current liabilities	(1 589)	(1 011)

10.1 Nikos Coalgrill Greek

The purchase consideration for 51% of the business of Nikos Coalgrill Greek ("Nikos"), acquired on 1 August 2018, is determined as five times Nikos' profit before interest, tax, depreciation and amortisation ("EBITDA") of the third year following the date of acquisition. Following an initial payment of R5.012 million on the effective date, annual payments (or refunds as the case may be) are due on the first, second and third anniversaries of the acquisition date, calculated as five times the EBITDA of the year immediately preceding the anniversary date, less any aggregate payments already made. The total purchase consideration over the three-year period was estimated at R6.112 million as at the acquisition date, the present value of which was R4.468 million as at the acquisition date. A contingent consideration receivable was accordingly recognised at fair value at the acquisition date of R0.544 million.

Subsequent to the acquisition date, the parties agreed to deem the partial refund of the purchase consideration due to the group on the first anniversary of the effective date (31 July 2019) to be Rnil.

As at the reporting date, the total expected purchase consideration had decreased to R2.020 million, largely as a result of the negative impact of COVID-19 on the performance of the business in the current year and anticipated remaining period to 31 July 2021. In addition, the increase in the number of restaurants anticipated as at the date of acquisition has not materialised and is not expected to materialise in the short term as a result of prevailing trading conditions. As referred to above, the group was entitled to a refund of R4.933 million on the second anniversary of the transaction, being 31 July 2020. A receivable for the present value of this refund has accordingly been recognised, net of an impairment allowance for ECLs. A financial liability, estimated at a gross amount of R1.952 million, for the expected payment on 31 July 2021, measured at the present value of the payment, has been recognised at the reporting date. The current year fair value adjustment arises as a result of the reduced gross contingent consideration and an adjustment for the time value of money.

Subsequent to the reporting date, the group concluded an addendum to the sale agreement in terms of which the receivable due on 31 July 2020 is deemed to be Rnil. Given this amendment, no amount will be received from the sellers as at 31 July 2020, but it is anticipated that a gross amount of R2.981 million will be refunded at 31 July 2021.

Details of fair value measurement at the reporting date as well as a sensitivity analysis of the impact on changes in key variables on the fair value are included in notes 24 and 42.2 of the Consolidated AFS respectively.

NOTES TO THE SUMMARISED CONSOLIDATED FINANCIAL STATEMENTS

11. SUBSEQUENT EVENTS

Subsequent to the reporting date, but prior to the date of issue of this report, the following significant transactions occurred:

11.1 Termination benefits payable to departing directors

The group concluded a mutual separation agreement with group CEO, Pierre van Tonder, in terms of which Mr Van Tonder retires as the group CEO and executive director of the company with effect from 31 December 2020, after 38 years of service of which 24 have been as group CEO. Mr Van Tonder's employment agreement provides for a six-month notice period and 24-month restraint of trade. The group will accordingly pay Mr Van Tonder his current monthly salary of R516 615 (total guaranteed remuneration) per month for the months of January 2021 to June 2021, amounting to R3.1 million in aggregate. A further lump sum of R9.3 million (the equivalent of 18 months' guaranteed remuneration) will be paid to Mr Van Tonder from 30 July 2021 in 18 equal monthly instalments and is linked to Mr Van Tonder's compliance with his restraint provisions and other material provisions of the mutual separation agreement. Mr Van Tonder currently has a loan payable to the group (refer note 8.5), the outstanding balance of which will be deducted from the aforementioned lump sum due to Mr Van Tonder by the company on 30 June 2021. The aggregate of the payments due in terms of the mutual separation agreement will be accounted for as an expense included in profit before income tax for the 2021 financial year. Mr Van Tonder will be entitled to retain the FSP shares and SARs allocated to him as at the date the mutual separation agreement was concluded. The restraint of trade period terminates on 31 December 2022.

Group COO, Mark Farrelly, resigned with effect from 31 August 2020. In terms of his employment agreement, Mr Farrelly has a three-month notice period and a 24-month restraint of trade. Mr Farrelly will accordingly be paid his monthly salary of R332 208 (total guaranteed remuneration) for each month from September 2020 to November 2020, amounting to R1.0 million in aggregate, which will be accounted for as an expense included in profit before income tax for the 2021 financial year. Mr Farrelly forfeits any FSP shares and SARs allocated to him with effect from 31 August 2020.

11.2 Amendment to Nikos Coalgrill Greek purchase price settlement arrangement

On 5 October 2020, the group concluded an addendum to the agreement relating to the acquisition by the group of the Nikos Coalgrill Greek business, which resulted in a change to the settlement of the contingent consideration payable. Further details are included in note 10.

12. CONTINGENT LIABILITIES

12.1 Income Tax in respect of 2004-2009 share incentive scheme

As previously reported, SARS had previously issued additional assessments to wholly-owned subsidiary, Spur Group (Pty) Ltd ("Spur Group"), in respect of the 2005 to 2012 years of assessment totalling R22.034 million (comprising R13.996 million in additional income tax and R8.038 million in interest). The additional assessments were issued following the disallowance of a deduction claimed in respect of the 2004 share incentive scheme. The total of the additional assessments was paid in previous financial years. Following failed alternative dispute resolution proceedings, the matter was heard in the income tax court in February 2018. The tax court found in favour of Spur Group, but SARS appealed the ruling. The appeal was heard by a full bench of the Income Tax Court on 29 July 2019 and judgement was issued on 26 November 2019 in favour of Spur Group to dismiss SARS' appeal and award costs to Spur Group. In December 2019, SARS applied for leave to appeal the matter to the Supreme Court of Appeals, and the leave to appeal was subsequently granted. A date for the appeal to be heard by the Supreme Court of Appeals has yet to be set. The board, in consultation with its tax advisors, remains confident that the probability of SARS' appeal being successful is low. Consequently, no liability has been raised in respect of the assessments issued to date and the payments made to date are accounted for as prepayments of income tax (refer note 9).

12.2 Legal dispute with GPS Foods

On 24 December 2019, companies within the group were served with a summons by GPS Food Group RSA (Pty) Ltd ("GPS"). GPS is a subsidiary of a global business specialising in the management of the procurement, production, logistics and marketing elements of supply chain. The group has engaged with GPS over several years regarding product supply and the prospect of a rib processing joint venture.

GPS alleges that an oral agreement was concluded between GPS and the group on or about 2 February 2017 in terms of which the parties would establish a joint venture to acquire, develop and manage a rib processing facility. No written agreement was ever executed with GPS. GPS further alleges that on or about 28 January 2019, the group repudiated the alleged oral agreement and claims damages of R183.3 million comprising alleged capital expenditure, start-up losses and projected operating losses for a five-year period ending November 2022.

GPS alleges in the alternative that, in the event of it being found that the group did not become bound by the oral joint venture agreement, the group's conduct represented that it regarded itself as bound by the agreement and that this gives rise to a delictual claim in the sum of R60.0 million, comprising GPS's alleged losses to date.

The group denies the allegations. To date, the parties have not sought to address the merits of the case and legal correspondence has focussed on remedying deficiencies in pleas. It is consequently not considered feasible at this early stage of legal proceedings to determine with any reasonable certainty the likelihood of the group successfully defending the matter or the value of a successful claim against the group. Nevertheless, supported by the opinion of its legal advisers, the board considers there to be reasonable prospects of defending the claims successfully. It is likely that it will take several years for a court to finally resolve the matter. As a result of the uncertainty referred to above, no liability has been raised at the reporting date regarding the matter.

Refer note 46 of the Consolidated AFS for details of other contingent liabilities.

13. RELATED PARTIES

Save for the items listed below, the identity of related parties as well as the nature and extent of transactions with related parties, are similar to prior years and full details are included in note 44 of the Consolidated AFS:

- Loan to group CEO, Pierre van Tonder (refer note 8.5)
- Loan to White Cloud Restaurant Pty Ltd (95% owned by group COO, Mark Farrelly) (refer note 8.6)
- Loan to Hunga Busters Pty Ltd (50% owned by franchise executive: Australia, José Vilar) (refer note 8.4)

14. CHANGE IN DIRECTORS

Details of changes in the composition of the board during the financial year, as well as subsequent to the reporting date and up to the date of this report are included on page 44 of this report.

NOTES TO THE SUMMARISED CONSOLIDATED FINANCIAL STATEMENTS

15. DIRECTORS' AND PRESCRIBED OFFICER'S EMOLUMENTS

The following emoluments were paid by the company and subsidiary companies:

R'000	Guaranteed remuneration ¹	Equity compensation benefits ²	Performance bonus ³	Leave pay ⁴	Total remuneration included in profit or loss
2020					
Executive directors and prescribed officer					
<i>For services, as employees, to subsidiary companies</i>					
<i>Current directors</i>					
Pierre van Tonder	6 096	(18)	502	–	6 580
Mark Farrelly	3 920	4	323	60	4 307
Phillip Matthee	3 190	(15)	263	–	3 438
Total executive directors	13 206	(29)	1 088	60	14 325
<i>Prescribed officer</i>					
Kevin Robertson	2 836	(9)	214	–	3 041
Non-executive directors					
<i>For services, as directors, to the company⁷</i>					
<i>Directors serving during the year</i>					
Cora Fernandez	487	–	–	–	487
Dineo Molefe ¹³	526	–	–	–	526
Mike Bosman	959	–	–	–	959
Mtungwa Morojele ¹⁴	561	–	–	–	561
Muzi Kuzwayo ⁵	213	–	–	–	213
Shirley Zinn	492	–	–	–	492
Total non-executive directors	3 238	–	–	–	3 238
Total remuneration	19 280	(38)	1 302	60	20 604

Refer to page 43 for footnotes.

R'000	Guaranteed remuneration ¹	Equity compensation benefits ²	Performance bonus ³	Leave pay ⁴	Total remuneration included in profit or loss
2019					
Executive directors and prescribed officer					
<i>For services, as employees, to subsidiary companies</i>					
<i>Directors serving during the year</i>					
Allen Ambor ⁶	2 904	–	–	–	2 904
Pierre van Tonder	6 057	517	446	–	7 020
Mark Farrelly	3 871	258	287	–	4 416
Phillip Matthee	3 150	226	233	–	3 609
Total executive directors	15 982	1 001	966	–	17 949
<i>Prescribed officer</i>					
Kevin Robertson	2 796	211	190	–	3 197
Non-executive directors					
<i>For services, as directors, to the company⁷</i>					
<i>Directors serving during the year</i>					
Cora Fernandez ⁸	17	–	–	–	17
Dineo Molefe	425	–	–	–	425
Mike Bosman ⁹	331	–	–	–	331
Mtungwa Morojele	425	–	–	–	425
Muzi Kuzwayo	425	–	–	–	425
Shirley Zinn ⁸	17	–	–	–	17
Dean Hyde ¹⁰	213	–	–	–	213
Keith Getz ¹⁰	213	–	–	–	213
Keith Madders ¹⁰	213	–	–	–	213
	2 279	–	–	–	2 279
<i>For services, as directors, to subsidiary companies</i>					
<i>Current directors</i>					
Keith Getz ^{10, 11}	195	–	–	–	195
Keith Madders ^{10, 12}	122	–	–	–	122
	317	–	–	–	317
Total non-executive directors	2 596	–	–	–	2 596
Total remuneration	21 374	1 212	1 156	–	23 742

Refer to page 43 for footnotes.

NOTES TO THE SUMMARISED CONSOLIDATED FINANCIAL STATEMENTS

15. DIRECTORS' AND PRESCRIBED OFFICER'S EMOLUMENTS continued

The board considers there to be no prescribed officers (as defined in section 1 of the Companies Act) with the exception of Kevin Robertson.

No directors or prescribed officers were paid for services to associates.

The following share awards allocated to directors and the prescribed officer in terms of the equity-settled Forfeitable Share Plan ("FSP") vested during the year:

	2020 '000	2019 '000
Tranches 1 and 2		
Pierre van Tonder	15	15
Mark Farrelly	10	10
Phillip Matthee	5	5
Kevin Robertson (prescribed officer)	10	10
	40	40

The following share-linked awards have been allocated to directors and the prescribed officer in terms of the equity-settled FSP and Share Appreciation Rights ("SAR") Scheme and were outstanding as at the reporting date:

	FSP shares		SAR rights	
	2020 '000	2019 '000	2020 '000	2019 '000
Pierre van Tonder – tranche 2	–	15	–	534
Pierre van Tonder – tranche 3	–	–	964	964
Pierre van Tonder – tranche 4	–	–	920	–
Mark Farrelly – tranche 2	–	10	–	461
Mark Farrelly – tranche 3	–	–	496	496
Mark Farrelly – tranche 4	–	–	473	–
Phillip Matthee – tranche 2	–	5	–	97
Phillip Matthee – tranche 3	–	–	403	403
Phillip Matthee – tranche 4	–	–	385	–
Kevin Robertson (prescribed officer) – tranche 2	–	10	–	315
Kevin Robertson (prescribed officer) – tranche 3	–	–	329	329
Kevin Robertson (prescribed officer) – tranche 4	5	–	178	–
Total awards allocated	5	40	4 148	3 599

Refer note 11.1 regarding termination benefits payable to Messrs Van Tonder and Farrelly.

Footnotes

- ¹ Guaranteed remuneration includes any company/employee contributions to the provident fund and medical aid, as well as any travel allowance where applicable. In response to the impact of COVID-19 on the group's cash reserves, the group reduced its workweek to four days and reduced salaries of all employees (including executive directors) commensurately by 20% from 1 June 2020. Fees payable to non-executive directors were similarly reduced by 20% with effect from 1 June 2020.
- ² The equity compensation benefit is the *pro rata* share-based payments expense (in terms of IFRS 2 – *Share-based Payments*) attributable to each of the directors and prescribed officer.
- ³ Includes payments during the financial year (relating to performance criteria in respect of the prior year), but excludes accrual for payments due in the subsequent financial year (relating to performance criteria in respect of the current year).
- ⁴ The group's HR policies do not typically permit employees to encash leave. However, following the 20% reduction in salaries with effect from 1 June 2020 as part of the group's COVID-19 austerity measures, employees (including executive directors) were permitted to sell up to four days of leave per month back to the company in exchange for cash.
- ⁵ Retired with effect from 6 December 2019.
- ⁶ Retired with effect from 28 February 2019.
- ⁷ Certain of the non-executive directors' fees are subject to VAT. Notwithstanding that the company is not able to claim VAT input credits on these services, as the VAT paid is not for the benefit of the directors in question, the amounts disclosed above are stated exclusive of VAT.
- ⁸ Appointed with effect from 17 June 2019.
- ⁹ Appointed as director with effect from 15 November 2018 and as chairman with effect from 1 March 2019.
- ¹⁰ Retired with effect from 6 December 2018.
- ¹¹ In addition to the standard non-executive director's fee of R215 500 in 2019 approved by shareholders, Keith Getz's fees for the prior year included payments to a related party of R0.195 million for Mr Getz's attendance at three meetings each of the board of directors of Steak Ranches International BV and Spur International Ltd BVI, all of which he chaired.
- ¹² In addition to the standard non-executive director's fee of R215 500 in 2019 approved by shareholders, Keith Madders' fees for the prior year included payments for attendance at three meetings of the Steak Ranches International BV board.
- ¹³ Resigned with effect from 3 September 2020.
- ¹⁴ Resigned with effect from 1 September 2020.

COMPANY INFORMATION

DIRECTORS AT THE DATE OF THIS REPORT

Mr Mike Bosman – independent non-executive chair

Executive directors

Mr Pierre van Tonder – group chief executive officer¹

Mr Phillip Matthee – group chief financial officer²

Mr Kevin Robertson – group chief operations officer³

Mr Sacha du Plessis (chief marketing officer)³

Mr Graeme Kiewitz (group human resources executive)³

Independent non-executive directors

Ms Cora Fernandez

Prof Shirley Zinn

Ms Jesmane Boggenpoel³

Ms Lerato Molebatsi³

Mr André Parker³

Mr Sandile Phillip³

PAST DIRECTORS

Ms Dineo Molefe (independent non-executive director)⁴

Mr Mntungwa Morojele (independent non-executive director)⁵

Mr Mark Farrelly (executive director)⁶

Mr Muzi Kuzwayo (independent non-executive director)⁷

¹ Mr Van Tonder retires on 31 December 2020, and is succeeded by Ms Val Nichas with effect from 1 January 2021.

² Mr Matthee resigns on 31 January 2021, and is succeeded by Ms Cristina Teixeira with effect from 1 February 2021.

³ Appointed 15 October 2020.

⁴ Resigned 3 September 2020.

⁵ Resigned 1 September 2020.

⁶ Resigned 31 August 2020.

⁷ Retired 6 December 2019.

ADMINISTRATION

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Private Bax X9000, Saxonwold 2132

Telephone: +27 11 370 5000

External auditors

KPMG Inc.

Internal auditors

Moore Risk Services

Attorneys

Bernadt Vukic Potash & Getz

Sponsor

Sasfin Capital (a member of the Sasfin Group)

Company secretary

Kilgetty Statutory Services (South Africa)
c/o 14 Edison Way, Century Gate Business Park,
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