



MAS REAL ESTATE INC



CONSOLIDATED ANNUAL  
FINANCIAL STATEMENTS 2019



## HIGHLIGHTS

**OUTPERFORMED**  
DISTRIBUTABLE  
EARNINGS PER  
SHARE TARGET OF  
**8.75 EURO  
CENTS**

**41.9%**  
YEAR-ON-YEAR  
INCREASE IN  
DISTRIBUTABLE  
EARNINGS PER  
SHARE

**59.6%**  
YEAR-ON-YEAR  
INCREASE IN NET  
RENTAL INCOME

**45.3%**  
OF INVESTMENT  
PROPERTY  
PORTFOLIO IN  
**CEE<sup>i</sup>**

**2.0%**  
YEAR-ON-YEAR  
INCREASE IN EPRA  
NAV PER SHARE TO  
137.6 EURO CENTS

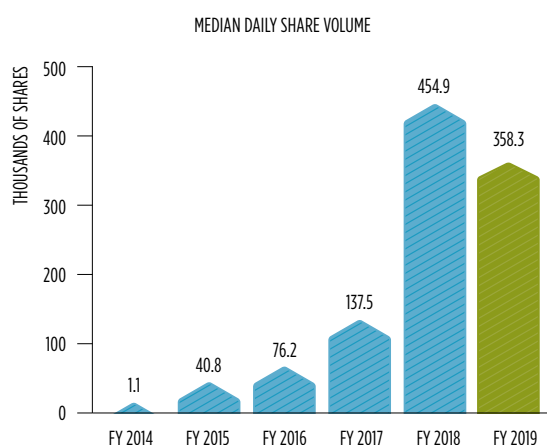
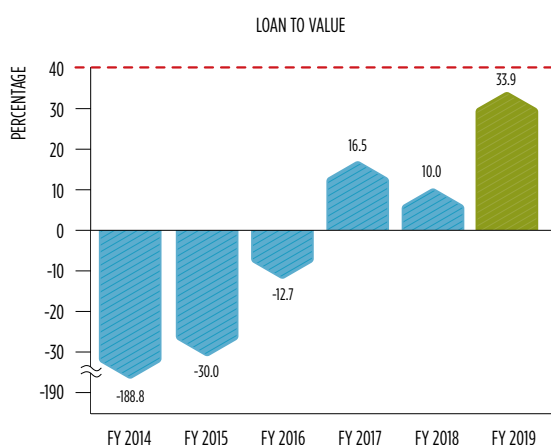
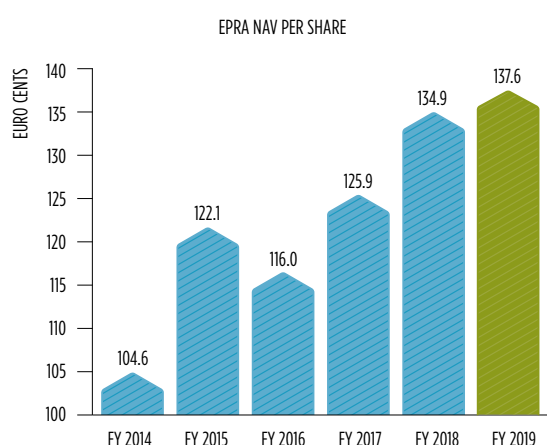
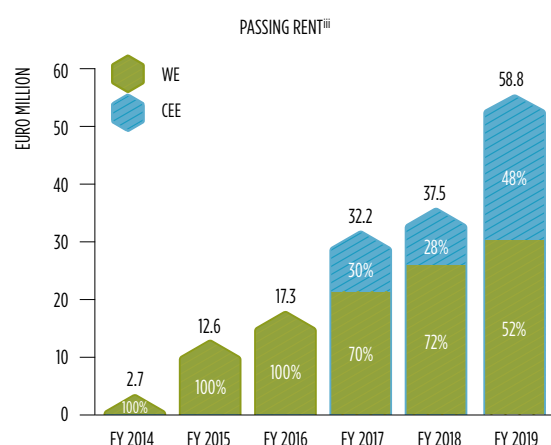
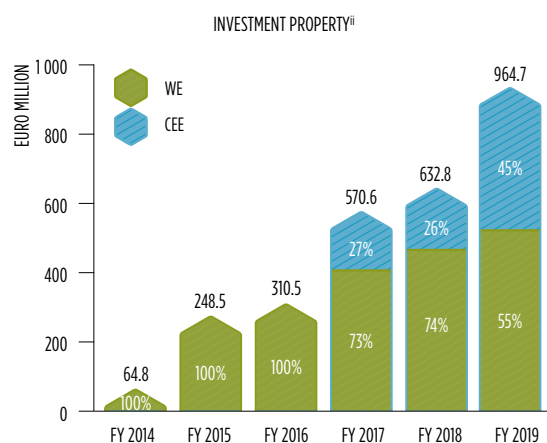
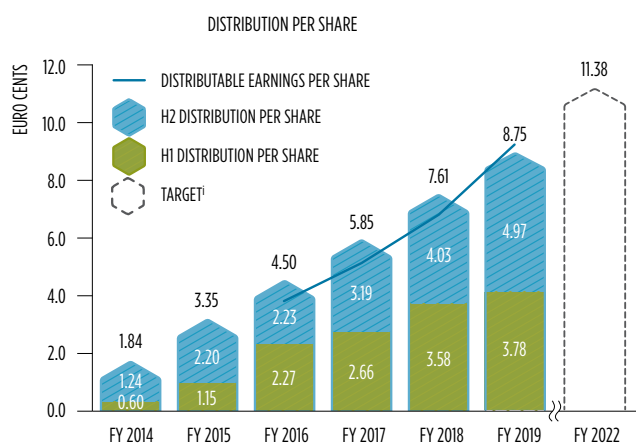
**2 YEAR  
EXTENSION TO  
EXCLUSIVITY WITH  
PRIME CAPITAL  
UNTIL 2025**

 **Prime Kapital**

<sup>i</sup> Includes investment property held for sale

ROMAN VALUE  
CENTRE, ROMANIA

## KEY METRICS



i It should be noted that this targeted growth will not be linear, given that the strategic changes referred to above will include implementing a phased re-deployment of capital from Western Europe into CEE over time. This target is based on the assumption that a stable macro-economic environment will prevail, no major corporate failures will occur and that budgeted rental income, based on contractual escalations and market-related renewals, will be collected. In addition, it is assumed that investments in Western Europe will be able to be divested at least for book value and redeployed contemporaneously in CEE markets at a rate of return on equity at least equivalent to what is currently being achieved in Western Europe. This target has not been reviewed or audited by the group's auditors.

ii Includes investment property held for sale.

iii MAS' share of the income-generating portfolio's passing rent.

## DIRECTORS' REPORT

In 2016, MAS embarked on a three-year programme to restructure and grow its balance sheet. The emphasis was on developing and owning retail assets in Central and Eastern Europe (CEE), given strong historical consumption growth trends in the region that are expected to continue, whilst retaining the benefits of a geographically diversified asset portfolio. This was funded through raising both debt and additional equity.

This initial programme has now drawn to a successful close. In light of this, the board of directors has undertaken an in-depth review of the group's strategy. The impressive performance and growth of the CEE portfolio led the board to consider that the continued expansion into CEE, combined with an orderly and disciplined divestment of the Western European assets, phased to maximise realisable value, is the most appropriate strategy for the group. The increased geographical focus in the higher growth CEE markets, with a predominant focus on retail, provides the group with the best opportunity to continue to meet its long-term objectives of sustainable growth in distributable earnings per share.

### DISTRIBUTABLE EARNINGS

The group achieved distributable earnings per share for the year of 9.01 euro cents, which represents growth of 41.9% compared with 6.35 euro cents in the prior year. This significant improvement in distributable earnings per share was driven by the acquisition of a number of investment properties during the year, as well as the interest earned on the additional preference share investment in PKM. Developments and distributions received from the group's real estate equity securities.

### FINAL DISTRIBUTION

Based on the increase in distributable earnings and in line with the previously stated distribution targets, the board has proposed a final distribution per share of 4.97 euro cents for the second half of the 2019 financial year. This brings the distribution for the year to 8.75 euro cents per share, in-line with guidance.

### INCOME-GENERATING PORTFOLIO AND NET ASSET VALUE

Investment property, including investment property held for sale, grew by 52.4%, from €632.8 million at 30 June 2018 to €964.7 million. The portfolio performed strongly, with net rental income growing by 59.6% from €32.3 million to €51.6 million year-on-year and net operating income increasing by 51.8%, from €38.3 million to €58.2 million. This growth was driven by acquisitions, income-enhancing asset management initiatives and strong tenant performance.

The EPRA net asset value per share increased by 2.0% to 137.6 euro cents per share, compared to 134.9 euro cents per share at the 30 June 2018 year-end. This was achieved due to the completion of developments and valuation gains across the direct portfolio which offset negative fair value adjustments on the real estate equity securities portfolio.

### ACQUISITION, DISPOSAL AND DEVELOPMENT UPDATE

The timely redeployment of capital realised from the divestment of the Western European assets will be key to the successful implementation of the next phase of the group's strategy. While opportunities remain for reinvestment, current market pricing has led the group to exercise caution when assessing opportunities. The group is unwilling to overpay for assets and will assess new capital deployment opportunities carefully to ensure that its longer-term strategic objectives are not compromised by actions taken in pursuit of short-term goals. MAS remains prudent in its investment process and continues to focus on investing in assets with high organic growth and the potential to add value.

### MILITARI SHOPPING CENTRE, BUCHAREST, ROMANIA (ACQUIRED JULY 2018)

The acquisition of the Militari Shopping Centre, through the investment joint venture, was completed in the current reporting period. Trading at the 56,200 square metre GLA centre has been strong since acquisition, with the optimisation of leases at expiry, reconfiguration of units and the addition of non-GLA revenue all

providing a platform to grow income. Given ongoing residential densification around the centre, the group is working on plans to extend the centre and substantially increase the GLA to approximately 80,000 square metres.

### ATRIUM MALL SHOPPING CENTRE, ARAD, ROMANIA (ACQUIRED DECEMBER 2018)

The Atrium Mall is the only modern retail destination in Arad and the wider catchment area. The mall is well established and centrally located, adjacent to main transport hubs, and with good accessibility and visibility. The city of Arad is situated in Western Romania, close to the Hungarian border. It is the administrative capital of Arad county and forms the principal economic hub of the area. The city has healthy demographics, which are supported by growing purchasing power, and it benefits from a significant catchment area, with 334,000 people within a 45-minute drive.

The mall has a fashion and entertainment focus, with an approximate GLA of 28,600 square metres over three floors. It is anchored by strong tenants including large European retailers Carrefour, Inditex, H&M, C&A, New Yorker, LC Waikiki, Hervis, Deichmann, Media Galaxy, Pepco, CCC and Cinema City with a 10-screen cinema.

Reconfiguration and tenant mix optimisation initiatives are in progress to consolidate the mall's regionally dominant position and enhance the net operating income from this asset.

### FLensburg GALERIE SHOPPING CENTRE, FLensburg, GERMANY (ACQUIRED JANUARY 2019)

The Flensburg Galerie shopping centre has a GLA of 24,540 square metres and is situated on Flensburg's prime shopping street. Flensburg is an important economic hub close to the border with Denmark, from where visitors come to take advantage of attractive pricing differentials. The total catchment area for Flensburg Galerie is more than 500,000 people.

The investment offers the potential for further value to be added, with scope to reduce vacancies, reconfigure parts of the centre and relocate certain tenants to enhance net operating income. Initial asset management initiatives such as the recent opening of Netto and Muller



stores have already had a positive impact on footfall at, and the value of, the centre.

#### **ROMANIAN PORTFOLIO, VARIOUS LOCATIONS, ROMANIA (ACQUIRED FEBRUARY 2019)**

Through the investment joint venture, MAS acquired nine completed retail developments in Romania from PKM Developments for a price of €109.1 million. The portfolio currently includes two larger value centres, both anchored by Carrefour, in Roman, with 18,800 square metres of GLA, and Baia Mare, with 21,300 square metres of GLA. In addition there are seven smaller, well-located developments adjacent to pre-existing and independent Kaufland mini-hypermarkets in Slobozia, Focsani, Targu Secuiesc, Ramnicu Sarat, Fagaras, Sebes and Gheorgheni. Tenants include large international and national anchors such as Carrefour, New Yorker, C&A, DM, Altex, Takko, CCC, Pepco, Deichmann, Jysk, KFC and McDonald's.

There is potential for second-phase developments at the centres in Slobozia, Roman and Baia Mare which could add approximately 11,000 square metres of GLA. On completion these second-phase developments can be sold by PKM Developments to MAS at a yield of 7.5%.

At acquisition, the portfolio was independently valued at a net initial yield of 7.5%. Part of the consideration for the transaction has been deferred until it is required by PKM Developments for further projects.

#### **PREMIER INN AND HUB BY PREMIER INN HOTELS, EDINBURGH, SCOTLAND (DISPOSED OCTOBER 2018)**

As previously reported, in October the group disposed of the Premier Inn and Hub by Premier Inn Hotels, with its associated retail units, at New Waverley, Edinburgh, for €43.3 million (£38.0 million). The sale price represented a net operating income yield of 4.1%. This capital was recycled into higher-yielding opportunities, allowing the group to leverage its ability to manage assets and grow income generated by investments.

#### **UBERIOR HOUSE, EDINBURGH, SCOTLAND (ACQUIRED MAY 2018)**

The key aspects of the Uberior House acquisition business plan were completed ahead of schedule. Notably, the leases with Bank of Scotland have

been extended to December 2030, significantly increasing the certainty of income from, and value of, the asset. There is further potential for rental income growth at the next rental reviews in December 2020.

#### **PKM DEVELOPMENTS**

The development cost for the secured pipeline in CEE is estimated at €792.1 million and consists of the projects discussed below. In May 2019, MAS agreed to increase its commitment to the PKM Developments joint venture by a further €120.0 million to fund this pipeline, with a further two-year extension to the exclusivity and life of the venture. The exclusivity period will now run until March 2025, and the venture until March 2030.

Seven commercial developments are either being progressed through design and permitting or have commenced construction, of which two value centres in Zalau and Balotesti are expected to be completed by the end of December 2019.

#### **SILK DISTRICT, IASI, ROMANIA**

Zoning is ongoing on the 10-hectare site in Iasi where a large-scale, mixed-use project is planned that will include up to 100,000 square metres of A-class offices, 2,500 residential units and a hotel. Iasi, with a population of 369,000 people, is the second-largest city in Romania, the most important industrial centre in the north-eastern part of the country and the second-largest university city outside Bucharest, with over 53,000 students. The project is near the city centre and within walking distance of the two largest university campuses. It is highly visible, with 450 metres of frontage on the main boulevard connecting the site to the city centre and is easily accessible both by car and public transport. Three public transport hubs including bus and tram, are located on, or in the immediate vicinity of, the site.

Major office tenants and hotel operators continue to express a strong interest in the planned development. The zoning process is expected to be completed in the fourth quarter of 2019 and construction is planned to start in the second quarter of calendar year 2020. The delivery of the first residential and office buildings is expected to take place in the third quarter of calendar year 2021.

#### **MALL MOLDOVA, IASI, ROMANIA**

Zoning approval and the building permit have been received, and infrastructure and enabling works are now commencing for the planned redevelopment of Era Shopping Park, Iasi, into the 106,300 square metre GLA super-regional Mall Moldova, which will be the largest retail and leisure development in Romania outside Bucharest. Tenant demand remains strong with leasing progressing in line with expectations.

#### **AVALON ESTATE, BUCHAREST, ROMANIA**

The permitting process is ongoing for this upmarket, modern housing estate near the developing central business district and commercial centre in the affluent northern part of Bucharest. The pre-construction sales process has commenced and was well received, with 80% of the first units released, already sold. The delivery of the first phase of the planned 767 high-quality houses, townhouses and apartments is expected to take place in the third quarter of 2021.

#### **ARGES MALL, PITESTI, ROMANIA**

Permitting and leasing are ongoing for the planned 50,800 square metre GLA, regionally-dominant mall in a central, high density location in Pitesti. The project includes the construction of a bridge and connecting roads over the railway tracks between the site and town centre that will be funded and constructed by PKM Developments and then donated to the public authorities on completion.

#### **MARMURA RESIDENCE, BUCHAREST, ROMANIA**

Zoning approval has been obtained and the building permit is imminent for the construction of five towers and 468 individual apartments, as well as 1,700 square metres of supporting retail and service functions. The pre-construction sales process has commenced, with 70% of pre-construction units released now sold.

#### **DAMBOVITA MALL, TARGOVISTE, ROMANIA**

A building permit was secured, and construction commenced for the 32,900 square metre GLA, regionally-dominant mall in Targoviste. Several major anchor tenants, including Carrefour, Cinema City, Altex, Pepco and CCC have been secured for the development. It will be the first mall in

## DIRECTORS' REPORT (CONTINUED)

the Dambovită county that will form part of, and be complemented by, a wider urban regeneration project undertaken by the local authorities within two kilometres of the city centre, in a densely populated residential area. The opening of the mall is scheduled for the second quarter of calendar year 2020.

### DN1 VALUE CENTRE, BALOTESTI, ROMANIA

Zoning approval and building permits have been obtained in relation to the 27,300 square metre GLA, convenience value centre extension of the existing independently owned Hornbach and Lidl units in Balotesti, a rapidly developing affluent residential area, about 25 kilometres north of Bucharest. Lease agreements were concluded with anchor tenants such as Carrefour hypermarket, Jysk, Noriel, Pepco, Animax, DM Drogerie, CCC, Hervis, Sportissimo, Deichmann, New Yorker and Altex. Construction is well progressed and the opening of the first phase of the development is expected in early December 2019, with Carrefour already on site and working on its fit-out.

### PLOIEȘTI VALUE CENTRE, PLOIEȘTI, ROMANIA

Zoning efforts are ongoing for a retail development in Ploiești on a plot of land in a densely populated residential area in close proximity to the city's main train, tram and bus stations with high visibility and excellent road access. Even though leasing has not yet commenced, several major anchor tenants have expressed strong interest in the development.

### ZALAU VALUE CENTRE, ZALAU, ROMANIA

The building permit has been received and construction is well progressed on the development of a 19,200 square metre GLA retail value centre with a high concentration of anchor tenants in Zalău. The project location is highly visible, in the immediate vicinity of a dense residential area and the city's regional bus terminal, on the main road connecting Zalău with the other major cities in the county and wider Transylvania area. Lease agreements have been entered into with tenants including Carrefour, Noriel, Altex, CCC, Pepco, Jysk, Benvenuti and Takko. The centre is expected to open for trade in November 2019.

### SEPSI VALUE CENTRE, SFANTU GHEORGHE, ROMANIA

Six hectares of land have been secured in Sfântu Gheorghe, the capital of Covasna county, with plans to develop and operate a 16,700 square metre GLA retail value centre with a high concentration of anchor tenants. The project is in the immediate vicinity of the city centre and easily accessible by car and public transport, both from the city as well as from the wider region. The catchment area includes approximately 172,000 people within a 45-minute drive. Anchor tenants have expressed strong interest in the planned development and permitting is ongoing. Assuming permitting is obtained as planned, the centre is expected to open by June 2020.

### OTHER DEVELOPMENTS, EXTENSIONS AND LAND BANK

Plans are being developed to refurbish or extend several of the existing CEE retail assets owned in the investment joint venture with Prime Kapital. The extensions and refurbishments are expected to add approximately 57,000 square metres to the aggregate GLA of these retail assets. This will increase the fashion and leisure offering of the centres to consolidate their regionally dominant position and enhance asset performance. Plans include an extension of 3,000 square metres of GLA at Nova Park in Poland, for which the building permit has been received; an extension of 15,000 square metres of GLA at Galleria Burgas, for which land has been secured; a refurbishment of Galleria Stara Zagora Mall, which is in progress and expected to be completed in December 2019; a major extension of Militari Shopping Centre; and extensions to some of the newly acquired assets which form part of the transaction with PKM Developments as discussed above.

### NEW WAVERLEY, EDINBURGH, SCOTLAND

The 19,000 square metre office development for the UK government achieved practical completion in May 2019, ahead of schedule and on budget, realising a total profit of €12.5 million (£11.0 million) over the 2018 and 2019 financial years. In addition to the disposal of the Premier Inn and Hub by Premier Inn Hotels, with its associated retail units, discussed

above, the southern section of the residential element of the scheme was sold to Queensberry, a housebuilder, on 30 October 2018 for €7.4 million (£6.5 million). The GPU's option over the northern residential section has now lapsed and this is also in the process of being sold to Queensberry.

### LANGLEY PARK, CHIPPENHAM, ENGLAND

Planning permission was obtained in 2016 to develop the site for 420 residential units, a Travelodge hotel with ground floor retail, and a discount food store. The sale of the food store to Aldi was completed in June 2018. A forward sale of the Travelodge was contracted with Torbay Council in 2018, practical completion took place in August 2019 and the sale will be finalised in September 2019 at the agreed price of €6.4 million (£5.8 million). The disposal process has progressed with two housebuilders for the sale of the rest of the development site. Legal contracts were exchanged for the sale of part of the site in June 2019 and the remainder is under offer. Both sales should complete before the end of the 2019 calendar year.

### CAPITAL MANAGEMENT

At year end, the group held €71.2 million in cash and had access to €98.0 million in undrawn secured and unsecured debt facilities in addition to the REIT portfolio.

At 30 June 2019 the group loan to value was 33.9% (30 June 2018: 10.0%), below the 40.0% upper limit at which we are comfortable.

At the financial year end the group had a liability of €91.8 million of interest-bearing deferred consideration and a further €250.0 million preference share funding commitment to PKM Developments. Settling the interest-bearing deferred consideration liability and meeting the preference share funding commitment therefore represent the principal anticipated uses of capital available for redeployment into CEE from the Western European asset divestment programme and the liquidation of the real estate equity securities portfolio.

Efficient capital management is an important area of value creation for shareholders. To achieve this, the board will consider buying back shares as and when it can create value for shareholders, if the trading price of the

shares falls significantly below the intrinsic value per share. Such buybacks will be done with care, since capital is a scarce and valuable resource.

## STRATEGY

As part of the updated strategic direction of the business, the board recognises the importance of being able to manage its income-generating investment properties in CEE directly without reliance on third parties. This strategic intent envisages that MAS will strengthen its institutional capacity to manage and grow its CEE investments. This process is underway.

## PROSPECTS

With the group having delivered on its strategy and distribution targets for the financial year ended 30 June 2019, MAS has set itself a three-year target of growing its distribution per share by 30% for the year ending 30 June 2022, from the current distribution level of 8.75 euro cents per share. It should be noted that this targeted growth will not be linear, given that the strategic changes referred to above will include implementing a phased re-deployment of capital from Western Europe into CEE over time. This target is based on the assumption that a stable macro-economic environment will prevail, no major corporate failures will occur and that budgeted rental income, based on contractual escalations and market-related renewals, will be collected. In addition, it is assumed that investments in Western Europe will be able to be divested at least for book value and redeployed contemporaneously in CEE markets at a rate of return on equity at least equivalent to what is currently being achieved in Western Europe. This target has not been reviewed or audited by the group's auditors.

MAS will continue to pursue profitable growth through further acquisition and development opportunities in its markets. Further announcements will be made as appropriate.

By order of the board of directors

## DIRECTORS AND CHANGES:

Ron Spencer  
(*Non-Executive Chairman*)  
Werner Behrens  
(*CEO*)  
Paul Osbourn  
(*CFO*)  
Jonathan Knight  
(*CIO*)  
Werner Alberts  
(*Non-Executive Director*)  
Glynnis Carthy  
(*Non-Executive Director*)  
Pierre Goosen  
(*Non-Executive Director*)  
Melt Hamman  
(*Non-Executive Director*)  
Jaco Jansen  
(*Non-Executive Director*)  
Malcolm Levy  
(*Non-Executive Director*)

Paul Osbourn and Werner Alberts were appointed to the board with effect from 7 September 2018. Morne Wilken, the former CEO, and Gideon Oosthuizen, former non-executive director, ceased to be directors with effect from 14 December 2018. Melt Hamman was appointed to the board with effect from 14 December 2018. Malcolm Levy transitioned to the role of non-executive director with effect from 26 June 2019. Werner Behrens was appointed as director and CEO with effect from 1 May 2019.

## REPORTING CURRENCY

The group's results are reported in euros.

## LISTINGS

MAS is listed on the Main Board of the Johannesburg Stock Exchange and is also listed and admitted to trading on the Euro MTF market of the Luxembourg Stock Exchange.

## EXTERNAL AUDITOR

PricewaterhouseCoopers LLC ("PwC") was appointed as the auditor of the group on 27 November 2018.

## STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the directors' report and the consolidated annual financial statements in accordance with applicable law and regulations.

The directors have elected to prepare the consolidated annual financial statements in accordance with International Financial Reporting Standards ("IFRSs").

In preparing the financial statements, the directors are responsible for:

- selecting suitable accounting policies and then applying them consistently;
- stating whether IFRSs have been followed, subject to any material departures disclosed and explained in the financial statements;
- making judgments and estimates that are reasonable and prudent;
- preparing the financial statements on the going concern basis unless it is inappropriate to presume that the group will continue in business; and
- preparing financial statements which give a true and fair view of the state of affairs of the group and of the profit or loss of the group for that period.

The directors are responsible for keeping proper accounting records that are sufficient to show and explain the group's transactions and disclose with reasonable accuracy at any time the financial position of the group. They are also responsible for safeguarding the assets of the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The directors are responsible for the maintenance and integrity of the corporate and financial information included on the group's website. Legislation governing the preparation and dissemination of financial statements may differ from one jurisdiction to another.



# INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF MAS REAL ESTATE INC.

## OUR OPINION

In our opinion the consolidated annual financial statements give a true and fair view of the consolidated financial position of MAS Real Estate Inc. (the "Company") and its subsidiaries (together the "Group") as at 30 June 2019 and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards.

## WHAT WE HAVE AUDITED

MAS Real Estate Inc.'s consolidated annual financial statements (the "financial statements") comprise:

- the consolidated statement of financial position as at 30 June 2019;
- the consolidated statement of profit or loss for the year then ended;
- the consolidated statement of other comprehensive income for the year then ended;
- the consolidated statement of changes in equity for the year then ended;
- the consolidated statement of cash flows for the year then ended; and
- the notes to the financial statements, which include a summary of significant accounting policies.

## BASIS FOR OPINION

We conducted our audit in accordance with International Standards on Auditing ("ISAs"). Our responsibilities under those standards are further described in the "Auditor's responsibilities for the audit of the financial statements" section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## INDEPENDENCE

We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants ("IESBA Code"). We have fulfilled our other ethical responsibilities in accordance with the IESBA Code.

# INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF MAS REAL ESTATE INC. (CONTINUED)

## OUR AUDIT APPROACH

### KEY AUDIT MATTERS

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

| KEY AUDIT MATTER                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | HOW OUR AUDIT ADDRESSED THE KEY AUDIT MATTER                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <p><b>VALUATION OF INVESTMENT PROPERTY AND INVESTMENT PROPERTY HELD FOR SALE</b></p> <p>Refer to Note 2 'Basis of preparation', Note 17 'Investment Property', Note 18 'Investment property held for sale' and Note 21 'Investment in equity-accounted investees'.</p> <p>The Group's investment property portfolio is split between Retail properties in Central and Eastern Europe and Retail, Industrial, Leisure, Office and Residential properties in Western Europe. The valuation in the consolidated annual financial statements for investment property and investment property held for sale is €872,062,423 and €92,609,919, respectively. In addition the majority of the assets underlying the Group's investment in equity-accounted investees of €21,888,261 comprises investment property.</p> <p>The valuation of the Group's and the equity-accounted investee's investment property and investment property held for sale warrants specific audit focus due to the existence of significant judgement, coupled with the fact that only small differences in individual property valuations when aggregated could result in a material misstatement.</p> <p>The valuations were carried out by third party valuers. The valuers were engaged by the directors, and performed their work in accordance with the Royal Institute of Chartered Surveyors ("RICS") Valuation - Professional Standards or equivalent. The valuers used by the Group have considerable experience of the markets in which the Group operates.</p> <p>In determining a property's valuation the valuers take into account property-specific information such as current tenancy agreements and rental income, condition and location of the property, and future rental prospects, as well as prevailing market yields and comparable market transactions. For the land bank, the residual appraisal method is used, by estimating the fair value of the completed project using a capitalisation method less estimated costs to complete.</p> | <p>We assessed the valuers' qualifications and expertise and read their terms of engagement with the Group to determine whether there were any matters that might have affected their objectivity or may have imposed scope limitations upon their work. We also considered fees and other contractual arrangements that might exist between the Group and the valuers. We found no evidence to suggest that the objectivity of the valuers was compromised.</p> <p>We read the valuation reports for a sample of the properties and confirmed that the valuation approach for each property selected was in accordance with RICS standards or equivalent and suitable for use in determining the carrying value for the purpose of the consolidated annual financial statements.</p> <p>We obtained details of each material property held by the Group and set an expected range for yield and capital value movement, determined by reference to published benchmarks and using our experience and knowledge of the market. We compared investment yields used by the valuers with the range of expected yields and the year on year capital movement to our expected range. We also considered the reasonableness of other assumptions that are not so readily comparable with published benchmarks, such as estimated rental value.</p> <p>We held meetings with management and the valuers, as appropriate, at which the valuations and the key assumptions therein were discussed, focusing on the largest properties in the portfolio and where the valuation basis has changed in the year.</p> <p>Where assumptions were outside the expected range or otherwise appeared unusual, and/or valuations showed unexpected movements, we undertook further investigations, and when necessary, held further discussions with management and the valuers and obtained evidence to support explanations received. The valuation commentaries provided by the valuers and other supporting evidence enabled us to consider the property specific factors that may have had an impact on value, including recent comparable transactions where appropriate.</p> <p>We performed testing on the standing data the Group provided to the valuers for use in the performance of the valuation on a sample basis, to satisfy ourselves of the accuracy of the property information supplied by management. For land bank assets we confirmed that the estimated costs to complete were consistent with the Group's records, for example by inspecting budgets and contracts.</p> <p>The above procedures were also performed on investment property held by the equity-accounted investees.</p> <p>Based on the work performed we found that the assumptions were supported by evidence we obtained.</p> |

| KEY AUDIT MATTER                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | HOW OUR AUDIT ADDRESSED THE KEY AUDIT MATTER                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <p><b>LARGE AND/OR COMPLEX TRANSACTIONS</b></p> <p>Refer to Note 2 'Basis of preparation' and Note 32 'Business Combinations'.</p> <p>The transaction during the year to acquire investment properties from the Group's equity-accounted investee, PKM Developments, as well as the associated agreements, warranted particular audit focus. This is due to the magnitude of the transaction and the potential for complex contractual terms introducing judgement into how the elements of the agreements were accounted for.</p> | <p>For the PKM Developments investment property acquisitions and associated agreements we made enquiries with management in order to understand their nature and obtained and reviewed supporting documentation as necessary to verify the transaction, including the effective date, consideration and assets acquired.</p> <p>We also understood the nature of the transaction and assessed the accounting treatment of the transaction as a business combination in relation to the Group's accounting policies and relevant International Financial Reporting Standards.</p> <p>As this represents a related party transaction, we considered whether the transaction price was based on asset fair values and considered the adequacy of the disclosure.</p> <p>No material exceptions were identified as a result of our testing.</p> |

## OTHER INFORMATION

The other information comprises all of the information in the Consolidated Annual Financial Statements other than the financial statements and our auditor's report thereon. The directors are responsible for the other information.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

## RESPONSIBILITIES OF THE DIRECTORS FOR THE FINANCIAL STATEMENTS

The directors are responsible for the preparation of the financial statements that give a true and fair view in accordance with International Financial Reporting Standards, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

The directors are responsible for overseeing the Group's financial reporting process.

## AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE FINANCIAL STATEMENTS

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.



## INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF MAS REAL ESTATE INC. (CONTINUED)

- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated annual financial statements. We are responsible for the direction, supervision and performance of the Group audit. We remain solely responsible for our audit opinion.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the directors, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

This report, including the opinion, has been prepared for and only for the Company's shareholders as a body in accordance with our engagement letter dated 17 December 2018 and for no other purpose. We do not, in giving this opinion, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

**Nicola Shepstone**

for and on behalf of PricewaterhouseCoopers LLC  
Chartered Accountants  
Douglas, Isle of Man  
4 September 2019



BAIA MARE,  
ROMANIA

## CONSOLIDATED STATEMENT OF PROFIT OR LOSS

For the year ended 30 June 2019

| Euro                                                        | Note | Year ended<br>30 June 2019 | Year ended<br>30 June 2018 |
|-------------------------------------------------------------|------|----------------------------|----------------------------|
| Rental income                                               | 5    | 57,619,556                 | 37,452,513                 |
| Service charge income and other recoveries                  | 7    | 12,455,268                 | 5,954,048                  |
| <b>Revenue</b>                                              |      | <b>70,074,824</b>          | <b>43,406,561</b>          |
| Service charge and other property operating expenses        | 8    | (18,478,661)               | (11,073,518)               |
| <b>Net rental income</b>                                    |      | <b>51,596,163</b>          | <b>32,333,043</b>          |
| Sales of inventory property                                 | 6    | 39,164,705                 | 26,020,940                 |
| Cost of sales of inventory property                         | 6,19 | (31,013,909)               | (21,704,016)               |
| <b>Profit on sales of inventory property</b>                |      | <b>8,150,796</b>           | <b>4,316,924</b>           |
| Other income                                                | 9    | 7,259,104                  | 8,585,032                  |
| Corporate expenses                                          | 12   | (5,627,077)                | (4,946,973)                |
| Investment expenses                                         | 10   | (3,210,128)                | (1,976,096)                |
| <b>Net operating income</b>                                 |      | <b>58,168,858</b>          | <b>38,311,930</b>          |
| Fair value adjustments                                      | 11   | (7,631,570)                | (15,800,127)               |
| Foreign currency exchange differences                       | 13   | (364,553)                  | (1,020,787)                |
| Share of profit from equity accounted investees, net of tax | 21   | 11,009,325                 | 3,568,925                  |
| Gain on bargain purchase                                    | 32   | 12,263,193                 | —                          |
| Goodwill impairment                                         | 16   | —                          | (1,274,346)                |
| <b>Profit before finance income/(costs)</b>                 |      | <b>73,445,253</b>          | <b>23,785,595</b>          |
| Finance income                                              | 14   | 12,057,819                 | 7,975,558                  |
| Finance costs                                               | 14   | (10,251,058)               | (5,560,344)                |
| <b>Profit before tax</b>                                    |      | <b>75,252,014</b>          | <b>26,200,809</b>          |
| Current tax                                                 | 15   | (3,948,325)                | (5,556,002)                |
| Deferred tax                                                | 15   | (9,425,315)                | (1,311,385)                |
| <b>Tax expense</b>                                          |      | <b>(13,373,640)</b>        | <b>(6,867,387)</b>         |
| <b>Profit for the year</b>                                  |      | <b>61,878,374</b>          | <b>19,333,422</b>          |
| Attributable to:                                            |      |                            |                            |
| Owners of the group                                         |      | 55,035,797                 | 16,856,306                 |
| Non-controlling interest                                    | 26   | 6,842,577                  | 2,477,116                  |
| <b>Profit for the year</b>                                  |      | <b>61,878,374</b>          | <b>19,333,422</b>          |
| Basic earnings per share (euro cents)                       | 37   | 8.63                       | 2.92                       |
| Diluted earnings per share (euro cents)                     | 37   | 8.63                       | 2.92                       |

The consolidated annual financial statements should be read in conjunction with the accompanying notes.

# CONSOLIDATED STATEMENT OF OTHER COMPREHENSIVE INCOME

For the year ended 30 June 2019

| Euro                                                                         | Note | Year ended<br>30 June 2019 | Year ended<br>30 June 2018 |
|------------------------------------------------------------------------------|------|----------------------------|----------------------------|
| <b>Profit for the year</b>                                                   |      | <b>61,878,374</b>          | <b>19,333,422</b>          |
| <b>Other comprehensive income</b>                                            |      |                            |                            |
| <i>Items that are or may be reclassified subsequently to profit or loss:</i> |      |                            |                            |
| Foreign operations – foreign currency translation differences                | 25   | (1,338,770)                | (1,207,816)                |
| <b>Total comprehensive income for the year</b>                               |      | <b>60,539,604</b>          | <b>18,125,606</b>          |
| <b>Attributable to:</b>                                                      |      |                            |                            |
| Owners of the group                                                          |      | 53,697,027                 | 15,648,490                 |
| Non-controlling interest                                                     | 26   | 6,842,577                  | 2,477,116                  |
| <b>Total comprehensive income for the year</b>                               |      | <b>60,539,604</b>          | <b>18,125,606</b>          |

The consolidated annual financial statements should be read in conjunction with the accompanying notes.



# CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 30 June 2019

| Euro                                              | Note | Year ended<br>30 June 2019 | Year ended<br>30 June 2018 |
|---------------------------------------------------|------|----------------------------|----------------------------|
| <i>Non-current assets</i>                         |      |                            |                            |
| Investment property                               | 17   | 872,062,423                | 579,212,345                |
| Intangible assets                                 | 16   | 30,646,739                 | 22,592,493                 |
| Investment in equity-accounted investees          | 21   | 21,888,261                 | 23,774,222                 |
| Financial assets                                  | 28   | 174,903,452                | 105,394,992                |
| Property, plant and equipment                     |      | 317,961                    | 485,620                    |
| Deferred tax asset                                | 15   | 4,280,027                  | 607,179                    |
| Financial investments                             | 20   | —                          | 183,052,263                |
| <b>Total non-current assets</b>                   |      | <b>1,104,098,863</b>       | <b>915,119,114</b>         |
| <i>Current assets</i>                             |      |                            |                            |
| Financial assets                                  | 28   | 11,593,528                 | 24,507,316                 |
| Inventory property                                | 19   | 5,269,960                  | 1,293,501                  |
| Investment property held for sale                 | 18   | 92,609,919                 | 53,588,444                 |
| Financial investments                             | 20   | 87,814,010                 | —                          |
| Trade and other receivables                       | 30   | 17,305,972                 | 16,148,333                 |
| Cash and cash equivalents                         | 22   | 71,155,130                 | 147,825,624                |
| <b>Total current assets</b>                       |      | <b>285,748,519</b>         | <b>243,363,218</b>         |
| <b>Total assets</b>                               |      | <b>1,389,847,382</b>       | <b>1,158,482,332</b>       |
| <i>Equity</i>                                     |      |                            |                            |
| Share capital                                     | 23   | 824,686,464                | 829,250,399                |
| Geared share purchase plan shares                 | 23   | (8,299,075)                | (12,863,010)               |
| Retained earnings                                 |      | 53,864,243                 | 48,616,712                 |
| Share-based payment reserve                       | 24   | 975,364                    | 1,031,739                  |
| Foreign currency translation reserve              | 25   | (13,106,889)               | (11,768,119)               |
| <b>Equity attributable to owners of the group</b> |      | <b>858,120,107</b>         | <b>854,267,721</b>         |
| Non-controlling interest                          | 26   | 7,439,002                  | 2,527,202                  |
| <b>Total equity</b>                               |      | <b>865,559,109</b>         | <b>856,794,923</b>         |
| <i>Non-current liabilities</i>                    |      |                            |                            |
| Interest-bearing borrowings                       | 27   | 312,754,576                | 214,407,455                |
| Financial liabilities                             | 29   | 2,735,096                  | 1,696,005                  |
| Deferred tax liability                            | 15   | 26,269,767                 | 6,139,373                  |
| <b>Total non-current liabilities</b>              |      | <b>341,759,439</b>         | <b>222,242,833</b>         |
| <i>Current liabilities</i>                        |      |                            |                            |
| Interest-bearing borrowings                       | 27   | 143,706,744                | 28,305,652                 |
| Financial liabilities                             | 29   | 17,309,393                 | 36,121,577                 |
| Trade and other payables                          | 31   | 21,271,411                 | 14,733,264                 |
| Provisions                                        |      | 241,286                    | 284,083                    |
| <b>Total current liabilities</b>                  |      | <b>182,528,834</b>         | <b>79,444,576</b>          |
| <b>Total liabilities</b>                          |      | <b>524,288,273</b>         | <b>301,687,409</b>         |
| <b>Total shareholders' equity and liabilities</b> |      | <b>1,389,847,382</b>       | <b>1,158,482,332</b>       |
| Actual number of ordinary shares in issue         |      |                            |                            |
|                                                   | 23   | 637,493,798                | 637,493,798                |
| IFRS Net Asset Value per share (euro cents)       |      |                            |                            |
|                                                   |      | 134.6                      | 134.0                      |

The consolidated annual financial statements should be read in conjunction with the accompanying notes.

These consolidated annual financial statements were approved by the board and signed on 2 September 2019 on their behalf by:

**Ron Spencer**  
Chairman

**Paul Osbourn**  
Chief Financial Officer

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the year ended 30 June 2019

|                                                                                           | Note  | Share capital      | Geared share purchase plan shares (treasury shares) | Retained earnings   | Share-based payment reserve | Foreign currency translation reserve | Equity attributable to owners of the group | Non-controlling interest | Total equity        |
|-------------------------------------------------------------------------------------------|-------|--------------------|-----------------------------------------------------|---------------------|-----------------------------|--------------------------------------|--------------------------------------------|--------------------------|---------------------|
| <b>Balance at 30 June 2017</b>                                                            |       | <b>557,556,273</b> | <b>(21,056,010)</b>                                 | <b>55,888,038</b>   | <b>225,973</b>              | <b>(10,560,303)</b>                  | <b>582,053,971</b>                         | <b>988,063</b>           | <b>583,042,034</b>  |
| <i>Comprehensive income for the year</i>                                                  |       |                    |                                                     |                     |                             |                                      |                                            |                          |                     |
| Profit for the year                                                                       |       | —                  | —                                                   | 16,856,306          | —                           | —                                    | <b>16,856,306</b>                          | 2,477,116                | <b>19,333,422</b>   |
| Other comprehensive loss                                                                  |       | —                  | —                                                   | —                   | —                           | (1,207,816)                          | <b>(1,207,816)</b>                         | —                        | <b>(1,207,816)</b>  |
| <b>Total comprehensive profit/(loss) for the year</b>                                     |       | <b>—</b>           | <b>—</b>                                            | <b>16,856,306</b>   | <b>—</b>                    | <b>(1,207,816)</b>                   | <b>15,648,490</b>                          | <b>2,477,116</b>         | <b>18,125,606</b>   |
| <i>Equity transactions</i>                                                                |       |                    |                                                     |                     |                             |                                      |                                            |                          |                     |
| Share-based payment reserve                                                               |       | —                  | —                                                   | —                   | 805,766                     | —                                    | <b>805,766</b>                             | —                        | <b>805,766</b>      |
| <b>Total equity transactions</b>                                                          |       | <b>—</b>           | <b>—</b>                                            | <b>—</b>            | <b>805,766</b>              | <b>—</b>                             | <b>805,766</b>                             | <b>—</b>                 | <b>805,766</b>      |
| <i>Transactions with the owners of the group and non-controlling interest</i>             |       |                    |                                                     |                     |                             |                                      |                                            |                          |                     |
| Issue of shares                                                                           | 23    | 295,836,210        | —                                                   | —                   | —                           | —                                    | <b>295,836,210</b>                         | —                        | <b>295,836,210</b>  |
| Shares forfeited and cancelled                                                            | 23    | (8,193,000)        | 8,193,000                                           | —                   | —                           | —                                    | <b>—</b>                                   | —                        | <b>—</b>            |
| Distributions                                                                             | 23,26 | (15,949,084)       | —                                                   | (24,127,632)        | —                           | —                                    | <b>(40,076,716)</b>                        | (937,977)                | <b>(41,014,693)</b> |
| <b>Total other transactions with the owners of the group and non-controlling interest</b> |       | <b>271,694,126</b> | <b>8,193,000</b>                                    | <b>(24,127,632)</b> | <b>—</b>                    | <b>—</b>                             | <b>255,759,494</b>                         | <b>(937,977)</b>         | <b>254,821,517</b>  |
| <b>Balance at 30 June 2018</b>                                                            |       | <b>829,250,399</b> | <b>(12,863,010)</b>                                 | <b>48,616,712</b>   | <b>1,031,739</b>            | <b>(11,768,119)</b>                  | <b>854,267,721</b>                         | <b>2,527,202</b>         | <b>856,794,923</b>  |
| <i>Comprehensive income for the year</i>                                                  |       |                    |                                                     |                     |                             |                                      |                                            |                          |                     |
| Profit for the year                                                                       |       | —                  | —                                                   | 55,035,797          | —                           | —                                    | <b>55,035,797</b>                          | 6,842,577                | <b>61,878,374</b>   |
| Other comprehensive loss                                                                  |       | —                  | —                                                   | —                   | —                           | (1,338,770)                          | <b>(1,338,770)</b>                         | —                        | <b>(1,338,770)</b>  |
| <b>Total comprehensive profit/(loss) for the year</b>                                     |       | <b>—</b>           | <b>—</b>                                            | <b>55,035,797</b>   | <b>—</b>                    | <b>(1,338,770)</b>                   | <b>53,697,027</b>                          | <b>6,842,577</b>         | <b>60,539,604</b>   |
| <i>Equity transactions</i>                                                                |       |                    |                                                     |                     |                             |                                      |                                            |                          |                     |
| Share-based payment reserve                                                               |       | —                  | —                                                   | —                   | (56,375)                    | —                                    | <b>(56,375)</b>                            | —                        | <b>(56,375)</b>     |
| <b>Total equity transactions</b>                                                          |       | <b>—</b>           | <b>—</b>                                            | <b>—</b>            | <b>(56,375)</b>             | <b>—</b>                             | <b>(56,375)</b>                            | <b>—</b>                 | <b>(56,375)</b>     |
| <i>Transactions with the owners of the group and non-controlling interest</i>             |       |                    |                                                     |                     |                             |                                      |                                            |                          |                     |
| Issue of shares                                                                           | 23    | 1,990,465          | (1,990,465)                                         | —                   | —                           | —                                    | <b>—</b>                                   | —                        | <b>—</b>            |
| Shares forfeited and cancelled                                                            | 23    | (6,554,400)        | 6,554,400                                           | —                   | —                           | —                                    | <b>—</b>                                   | —                        | <b>—</b>            |
| Distributions                                                                             | 23,26 | —                  | —                                                   | (49,788,266)        | —                           | —                                    | <b>(49,788,266)</b>                        | (1,930,777)              | <b>(51,719,043)</b> |
| <b>Total other transactions with the owners of the group and non-controlling interest</b> |       | <b>(4,563,935)</b> | <b>4,563,935</b>                                    | <b>(49,788,266)</b> | <b>—</b>                    | <b>—</b>                             | <b>(49,788,266)</b>                        | <b>(1,930,777)</b>       | <b>(51,719,043)</b> |
| <b>Balance at 30 June 2019</b>                                                            |       | <b>824,686,464</b> | <b>(8,299,075)</b>                                  | <b>53,864,243</b>   | <b>975,364</b>              | <b>(13,106,889)</b>                  | <b>858,120,107</b>                         | <b>7,439,002</b>         | <b>865,559,109</b>  |

The consolidated annual financial statements should be read in conjunction with the accompanying notes.

# CONSOLIDATED STATEMENT OF CASH FLOWS

For the year ended 30 June 2019

| Euro                                                                                | Note  | Year ended<br>30 June 2019 | Year ended<br>30 June 2018 |
|-------------------------------------------------------------------------------------|-------|----------------------------|----------------------------|
| Cash generated from operating activities                                            | 22    | 53,404,995                 | 34,900,798                 |
| Adjustments:                                                                        |       |                            |                            |
| Decrease in receivables                                                             |       | 1,677,151                  | 1,029,613                  |
| Increase/(decrease) in payables                                                     |       | 666,063                    | (904,406)                  |
| (Decrease)/increase in provisions                                                   |       | (39,869)                   | 192,278                    |
| Interest received on PKM Developments preference shares                             | 14,28 | 9,181,492                  | 3,602,861                  |
| Tax paid on operating activities                                                    | 15    | (1,922,937)                | (3,434,495)                |
| Non-forfeitable distribution paid                                                   | 24    | (131,839)                  | —                          |
| <b>Net cash from operating activities</b>                                           |       | <b>62,835,056</b>          | <b>35,386,649</b>          |
| <i>Investing activities</i>                                                         |       |                            |                            |
| Acquisition of investment property                                                  | 17    | (87,550,000)               | (79,650,439)               |
| Capitalised expenditure and acquisition costs on investment property                | 17    | (18,790,862)               | (13,167,161)               |
| Settlement of investment property acquisition retentions                            | 29    | (473,061)                  | (225,000)                  |
| Proceeds from the sale of investment property                                       | 17    | —                          | 24,057,746                 |
| Capitalised expenditure on investment property held for sale                        | 18    | (1,716,601)                | (1,149,597)                |
| Proceeds from the sale of investment property held for sale                         | 18    | 49,256,991                 | 7,353,427                  |
| Capitalised expenditure on inventory property                                       | 19    | (37,990,366)               | (17,676,966)               |
| Proceeds from the sales of inventory property                                       | 6     | 46,609,143                 | 17,571,371                 |
| Acquisition of subsidiaries net of cash acquired – business combination             | 32    | (117,561,273)              | —                          |
| Drawdown of PKM Developments preference shares                                      | 28    | (70,000,000)               | —                          |
| Acquisition of property, plant and equipment                                        |       | (199,256)                  | (25,627)                   |
| Disposal of property, plant and equipment                                           |       | 171,270                    | —                          |
| Capitalised expenditure on intangible assets                                        |       | (98,536)                   | (78,679)                   |
| Acquisition of financial investments                                                | 20    | (16,729,049)               | (199,557,215)              |
| Proceeds from the disposal of direct financial investments                          | 20    | 20,794,463                 | —                          |
| Proceeds from the disposal of direct financial investments<br>- transferred to CFDs | 20    | 116,089,335                | —                          |
| Deposit of CFD collateral on CFD purchases                                          | 20    | (52,406,643)               | —                          |
| Receipt of CFD collateral on CFD disposals                                          | 20    | 6,201,159                  | —                          |
| Settlement of fair value adjustments on CFDs                                        | 20    | (8,557,847)                | —                          |
| Investment expenses paid                                                            | 10    | (2,574,609)                | —                          |
| Finance cost paid – interest incurred on bank deposits                              | 14    | (249,093)                  | (332,222)                  |
| Finance income received – interest earned on bank deposits                          | 14    | 259,726                    | 4,223                      |
| Settlement of financial liability                                                   |       | (7,541,663)                | (1,093,000)                |
| Settlement of financial asset                                                       |       | —                          | 66,097                     |
| Tax paid on investing activities                                                    | 15    | (2,543,183)                | (1,541,766)                |
| <b>Cash used in investing activities</b>                                            |       | <b>(185,599,955)</b>       | <b>(265,444,808)</b>       |
| <i>Financing activities</i>                                                         |       |                            |                            |
| Proceeds from the issue of share capital                                            | 23    | —                          | 279,917,834                |
| Proceeds from interest-bearing borrowings                                           | 27    | 218,590,164                | 104,067,925                |
| Transaction costs relating to interest-bearing borrowings                           | 27    | (2,534,979)                | (1,431,560)                |
| Repayment of capital on interest bearing-borrowings                                 | 27    | (109,537,321)              | (7,350,266)                |
| Finance costs paid – interest on interest-bearing borrowings                        | 14,27 | (8,226,934)                | (4,435,102)                |
| Distributions paid to the owners of the group                                       | 23    | (49,788,266)               | (24,158,340)               |
| Distributions paid to non-controlling interest                                      | 26    | (1,930,777)                | (937,977)                  |
| <b>Cash generated from financing activities</b>                                     |       | <b>46,571,887</b>          | <b>345,672,514</b>         |
| <b>Net (decrease)/increase in cash and cash equivalents</b>                         |       | <b>(76,193,012)</b>        | <b>115,614,355</b>         |
| Cash and cash equivalents at the beginning of the year                              |       | 147,825,624                | 33,017,502                 |
| Effect of movements in foreign exchange rate on cash held                           |       | (477,482)                  | (806,233)                  |
| <b>Cash and cash equivalents at the end of the year</b>                             | 22    | <b>71,155,130</b>          | <b>147,825,624</b>         |

The consolidated annual financial statements should be read in conjunction with the accompanying notes.

# NOTES TO THE CONSOLIDATED ANNUAL FINANCIAL STATEMENTS

For the year ended 30 June 2019

## 1. CORPORATE INFORMATION

MAS Real Estate Inc. (the “company” or “MAS”) is domiciled in the British Virgin Islands (“BVI”) and head quartered in the Isle of Man (“IoM”). These financial statements are as at, and for the year ended, 30 June 2019 and comprise the consolidated annual financial statements of the company and its subsidiaries, together “the group”.

MAS is a real estate investment group with a portfolio of real estate investments across Europe. The group aims to deliver sustainable and growing distributions to shareholders over time.

## 2. BASIS OF PREPARATION

### STATEMENT OF COMPLIANCE

These consolidated annual financial statements have been prepared in accordance with International Financial Reporting Standards as issued by the IASB (“IFRS”), the JSE Listings Requirements, the Rules and Regulations of the Luxembourg Stock Exchange and applicable legal and regulatory requirements of the BVI Business Companies Act 2004.

### BASIS OF MEASUREMENT

These consolidated annual financial statements are prepared on the historical cost basis except for the following items that are measured on the fair value basis:

- Financial instruments classified as at fair value through profit or loss (“FVTPL”), refer to notes 28 and 29;
- Financial investments, refer to note 20;
- Share-based payments on grant date, refer to note 33;
- Investment property, refer to note 17; and
- Investment property held for sale, refer to note 18.

The group uses observable market data as far as it is available to measure the fair values of assets and liabilities. Fair values are categorised into different levels in a fair value hierarchy based upon the inputs used in the valuation technique as follows:

Level 1: Quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2: Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly.

Level 3: Inputs for the asset or liability that are not based on observable market data.

Where the inputs used in the valuation technique fall into more than one category in the fair value hierarchy, the asset or liability is categorised into the lowest level input that is significant in the valuation of that asset or liability.

The group recognises transfers between levels of the fair value hierarchy at the end of the reporting year during which the change occurred.

### USE OF JUDGEMENT AND ESTIMATION UNCERTAINTY

The board has made judgements, estimates and assumptions that affect the application of the group's accounting policies and the reported amounts in the financial statements. The directors continually evaluate these judgements and estimates in relation to assets, liabilities, contingent liabilities, revenue and expenses based upon historical experience and on other factors that they believe to be reasonable under the circumstances. Actual results may differ from the judgements, estimates and assumptions.

The key areas of judgement are:

- *Whether the acquisition of an investment property is a business combination:* The group applies judgement to the acquisition of investment property to determine whether the acquisition is the acquisition of an asset, a group of assets or a business combination in the scope of *IFRS 3 'Business Combinations'*. During the year the group acquired thirteen investment properties in five separate transactions. Three of the transactions are considered business combinations because inputs, outputs and substantive processes that are capable of providing a return were acquired, refer to note 32. The other two transactions were not considered to be business combinations, although inputs and outputs were acquired, the group did not acquire the substantive processes that would be required to provide a return, refer to note 17.
- *Whether there has been a significant increase in credit risk when assessing expected credit losses:* The group has an investment in PKM Developments Limited (“PKM Developments”) through 7.5% preference shares which have a carrying amount of €174,128,273 at 30 June 2019 (2018: €105,045,768) (refer to note 28) and undrawn commitments of €250,000,000 (2018: €250,000,000) (refer to note 41). In accordance *IFRS 9 (2014) – Financial Instruments* the group is required to assess whether the credit risk of PKM Developments preference shares and undrawn commitments has increased significantly since initial recognition. Judgements are made to assess the credit risk, both quantitative and qualitative factors are considered in the assessment.



## NOTES TO THE CONSOLIDATED ANNUAL FINANCIAL STATEMENTS (CONTINUED)

For the year ended 30 June 2019

### 2. BASIS OF PREPARATION (CONTINUED)

- *When to recognise revenue relating to the sales of inventory property:* Once a sale agreement contract is negotiated and a sale of property is agreed, the group assesses whether control is transferred at a point in time or over time. The judgement is based on the terms and conditions of the sale agreement, refer to note 19.

The key areas of estimation uncertainty are:

- Fair valuation:
  - *Investment property and Investment property held for sale:* External property valuation experts or where relevant, firm offers from market participants are used to determine the fair value of investment property. The external property valuation experts use recognised valuation techniques and apply the principles of IFRS 13: Fair Value Measurement. The methods and significant assumptions used by the valuers in estimating fair value are set out in notes 17 and 18.
  - *Financial instruments:* In determining the fair value of financial instruments measured at fair value through profit or loss, the group is required to make estimations of unobservable inputs in determining fair value. The methods and significant assumptions used in estimating fair value are set out in notes 28 and 29.
- *Loan commitments:* The group has committed to advancing funds to PKM Developments in the future by acquiring preference shares, refer to note 41. Judgements are made to assess the market related rate of these loan commitments. The group applies judgement in reviewing the loan commitments made and determined that the PKM Developments preference share commitments are a market related rate.
- *Continuous-sale transaction:* The group entered into an agreement with Legal and General Pensions Limited ("Legal and General") to dispose of the land that is designated for offices at New Waverley in Edinburgh and to develop the office on a forward funding basis. The transaction has been accounted for as a continuous-sale transaction and the following assumptions have been made to estimate the costs of completion to determine the amount of revenue recognised:
  - Construction costs; and
  - Stage of completion.

#### PRESENTATION CURRENCY

These consolidated annual financial statements are presented in euro, the group's presentation currency.

### 3. ADOPTION OF NEW AND REVISED STANDARDS

During the year ended 30 June 2019, the group adopted the following standards:

#### Amendments/improvements to standards and interpretations adopted

*IFRS 9 (2014) - 'Financial Instruments'*

*IFRS 15 - 'Revenue from Contracts with Customers'*

*IAS 40 - 'Amendment to Clarify Transfers of Property to, or from, Investment Property'*

The adoption of these standards does not affect previously reported numbers, however, there are additional disclosures requirements.

#### IFRS 9 (2014) - 'FINANCIAL INSTRUMENTS'

The group early adopted *IFRS 9 (2013) 'Financial Instruments'* for the year ended 30 June 2015 and adopted *IFRS 9 (2014) 'Financial Instruments'* on 1 July 2018, with effect from 1 July 2017. The 2014 amendments relate specifically to impairment and introduce an expected credit loss model which requires expected credit losses to be recognised on financial assets held at amortised cost. The group has determined that no changes are required on transition to *IFRS 9 (2014) 'Financial Instruments'*, the amendment has no material impact on these consolidated annual financial statements, refer to note 4.

#### IFRS 15 - 'REVENUE FROM CONTRACTS WITH CUSTOMERS'

This standard replaces *IAS 18 'Revenue'*, *IAS 11 'Construction Contracts'* and related interpretations. It applies to contracts with customers except for lease contracts, finance insurance contracts, financial instruments and non-monetary exchanges between entities in the same business. The standard establishes a five-step model which determines whether, how much and when revenue is recognised.

The majority of the group's income is rental income from leases, which is in the scope of *IAS 17 Leases* and is therefore not affected by the new standard. The recognition and measurement requirements in *IFRS 15 'Revenue from Contracts with Customers'* are applicable for determining the timing of derecognition and the measurement of consideration (including applying the requirements for variable consideration) of any gains or losses on disposal of non-financial assets when that disposal is not in the ordinary course of business. The group has determined that no changes are required on transition to *IFRS 15 'Revenue from Contracts with Customers'*, for previous disposals of investment property that was held for rental income.

The group has identified the following revenue streams that are in the scope of *IFRS 15 'Revenue from Contracts with Customers'*:

- Sales of inventory property; and
- Service charges and other recoveries.

The group adopted *IFRS 15 - 'Revenue from Contracts with Customers'* on 1 July 2018, with effect from 1 July 2017. The group has applied the full retrospective method and in accordance with the practical expedient for comparative periods has not disclosed the amount of the transaction price allocated to remaining performance obligations or provided an explanation of when the group expects to recognise a transaction price. The new standard requires additional disclosure which has resulted in a reclassification of previously reported numbers, refer to note 30.

#### IAS 40 - 'AMENDMENT TO CLARIFY TRANSFERS OF PROPERTY TO, OR FROM, INVESTMENT PROPERTY'

The amendments clarify when an entity should transfer property, including property under construction or developments into, or out of investment property. The amendments state that a change in use occurs when the property meets, or ceases to meet, the definition of investment property and there is evidence of the change in use. A mere change in management's intentions for the use of a property does not provide evidence of a change in use.

The group adopted *IAS 40 'Investment property'* on 1 July 2018, with effect from 1 July 2017. There has been no impact on the numbers reported or on the disclosures as a result of the adoption of the amendment to *IAS 40 'Investment property'*.

#### NEW AND AMENDED STANDARDS AND INTERPRETATIONS NOT YET ADOPTED

Below is a summary of amendments/improvements to standards and interpretations that are not yet effective and were not early adopted:

| Amendments/improvements to standards and interpretations not yet effective                                                                  | IASB effective for annual periods beginning on or after |
|---------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------|
| <i>IFRS 16 - 'Leases'</i>                                                                                                                   | 1 January 2019                                          |
| <i>IFRS 3 - Amendment to IFRS 3 'Business Combinations'</i>                                                                                 | 1 January 2020                                          |
| <i>IFRIC 23 - 'Uncertainty Over Income Tax Treatments'</i>                                                                                  | 1 January 2019                                          |
| <i>IAS 28 - Amendments to IAS 28 'Investments in Associates and Joint Ventures'</i> on long term interests in an associate or joint venture | 1 January 2019                                          |

## NOTES TO THE CONSOLIDATED ANNUAL FINANCIAL STATEMENTS (CONTINUED)

For the year ended 30 June 2019

### 3. ADOPTION OF NEW AND REVISED STANDARDS (CONTINUED)

#### IFRS 16 – 'LEASES'

The standard applies to all lease contracts. The changes require lessees to recognise right of use assets and finance lease liabilities for all leases unless the lease term is 12 months or less or the underlying asset has a low value. Lessors continue to classify leases as operating or finance, which is substantially unchanged from *IAS 17 'Leases'*.

The group is a lessee under a number of lease contracts for example the group's head office. The group has assessed the impact of these leases and has concluded that there will be right of use assets and finance lease liabilities recognised when *IFRS 16 – 'Leases'* is adopted. However, the impact will not be material to the group. In addition, the group will also provide additional disclosure on operating leases it enters into as a lessor.

The group will adopt the new standard for the year ending 30 June 2020.

#### IFRS 3 – AMENDMENT TO IFRS 3 'BUSINESS COMBINATIONS'

The amendment clarifies the definition of a business combination to resolve the difficulties that arise when an entity determines whether it has acquired a business or a group of assets.

The amendment:

- clarifies the minimum requirements for the business;
- removes the assessment of whether market participants are capable of replacing any missing elements;
- adds guidance to help entities assess whether an acquired process is substantive;
- narrows the definitions of a business and of outputs; and
- introduces an optional fair value concentration test to permit a simplified assessment.

The group will early adopt the amendment for the year ending 30 June 2020. Since the amendments apply prospectively to transactions that occur on or after the date of first application, transactions in prior periods do not need to be revisited. The group has assessed the impact of the amendment and expects fewer acquisitions of investment property to be recognised as business combinations.

#### IFRIC 23 – 'UNCERTAINTY OVER INCOME TAX TREATMENTS'

The amendment clarifies the accounting for uncertainties in income taxes.

The group has assessed the impact of the new interpretation and has concluded that it will have no material impact. The group will adopt the amendment for the year ending 30 June 2020.

#### IAS 28 – AMENDMENTS TO IAS 28 'INVESTMENTS IN ASSOCIATES AND JOINT VENTURES'

IAS 28 clarifies that an entity applies *IFRS 9 'Financial Instruments'* to long term interests in an associate or joint venture that form part of the net investment in the associate or joint venture but to which the equity method is not applied.

The group will adopt the amendment for the year ending 30 June 2020.

The group has assessed the impact of this amendment and has concluded that it is unlikely that there will be a significant impact. The preference shares in PKM Developments (refer to note 28) fall within the scope of the amendment. There will be no change to the accounting treatment of the preference shares as these are already recognised as a financial asset at amortised cost, under *IFRS 9 (2014) 'Financial Instruments'*.

## 4. SIGNIFICANT GENERAL ACCOUNTING POLICIES

For the specific principal accounting policies applied in the preparation of these consolidated annual financial statements, please refer to the corresponding notes. The following general principal accounting policies have been applied. All policies have been applied consistently to all years presented, unless otherwise stated.

### PRINCIPLES OF CONSOLIDATION

Subsidiaries are all entities over which the group has control. The group controls an entity where the group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power to direct the activities of the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the group. They are deconsolidated from the date that control ceases. The acquisition method of accounting is used to account for business combinations by the group, refer to note 32. Inter-company transactions, balances and unrealised gains on transactions between group companies are eliminated.

### FINANCIAL INSTRUMENTS

#### i. INITIAL RECOGNITION AND MEASUREMENT

Financial instruments are recognised when the group becomes party to the contractual terms of the instrument. They are initially recognised at fair value plus any directly attributable transaction costs, except for attributable transaction costs attributable to financial instruments classified as at fair value through profit or loss, which are recognised in profit or loss as incurred.

#### ii. DESIGNATION AT FAIR VALUE

The group may elect to designate financial instruments at fair value that would otherwise meet the criteria to be classified as at amortised cost, if doing so eliminates or significantly reduces a measurement or recognition inconsistency that would arise if the financial instrument were measured at amortised cost. This election has been made for the CFD collateral held as German bonds, refer to note 20.

#### iii. FINANCIAL ASSETS

The group classifies its financial assets into the following categories: financial assets at amortised cost and financial assets at fair value through profit or loss.

#### FINANCIAL ASSETS AT AMORTISED COST

Financial assets are classified as financial assets at amortised cost only if both the following criteria are met:

- the financial asset is held within a business model whose objective is to hold assets in order to collect contractual cash flows; and
- the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding. Interest is the consideration for the time value of money and credit risk associated with the principal amount outstanding.

These financial assets are subsequently measured at amortised cost using the effective interest method, less any impairment losses.

#### IMPAIRMENT

The group recognises loss allowances for expected credit losses on: financial assets measured at amortised cost; lease receivables and contract assets.

For lease receivables, trade receivables and contract assets the group applies the simplified approach to measuring expected credit losses. Therefore, there is no need to monitor significant increases in credit risk and lifetime expected credit losses are recognised at all times.

For other financial assets such as PKM Developments preference shares and capital contribution receivable, as well as undrawn PKM Developments preference share commitments, 12 month expected credit losses are recognised where the financial asset is determined to have a low credit risk and for those financial instruments for which the credit risk has not increased significantly since initial recognition. When determining whether the credit risk of a financial asset has increased significantly since initial recognition the group considers both quantitative and qualitative information that is reasonably available and such as: financial position, historic and future operating performance, payment delays, covenant breaches and general economic and market conditions.

Lifetime expected credit losses are expected defaults over the expected life of the financial asset. 12 month expected credit losses are expected defaults within the 12 months after the reporting date (or a shorter period if the expected life of the instrument is less than 12 months). The maximum period considered when estimating expected credit losses is the maximum contractual period over which the group is exposed to credit risk.

When a subsequent event causes the amount of impairment loss to decrease, the decrease in impairment loss is reversed through profit or loss.

## NOTES TO THE CONSOLIDATED ANNUAL FINANCIAL STATEMENTS (CONTINUED)

For the year ended 30 June 2019

### 4. SIGNIFICANT GENERAL ACCOUNTING POLICIES (CONTINUED)

#### FINANCIAL INSTRUMENTS (CONTINUED)

##### FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS

Financial assets are classified as at fair value through profit or loss if they do not meet either criteria for classification of a financial asset at amortised cost or if they are held for trading; derivative financial instruments; or financial assets designated as fair value. The group initially recognises these financial assets at fair value at the trade date. These financial assets are subsequently measured at fair value and changes therein are recognised in profit or loss in the period in which they occur.

##### DERECOGNITION OF FINANCIAL ASSETS

The group derecognises a financial asset once the asset has been transferred, and the transfer of that asset is subsequently eligible for derecognition.

##### FINANCIAL INVESTMENTS

Financial investments held both directly and through contract for difference agreements are classified as a financial asset at fair value through profit or loss.

#### iv. FINANCIAL LIABILITIES

The group classifies its financial liabilities into the following categories: financial liabilities at amortised cost and financial liabilities at fair value through profit or loss.

##### FINANCIAL LIABILITIES AT AMORTISED COST

All financial liabilities are classified as financial liabilities at amortised cost unless they meet the criteria for classification as financial liabilities at fair value through profit or loss. Subsequent to initial recognition, these financial liabilities are measured at amortised cost using the effective interest method.

##### FINANCIAL LIABILITIES AT FAIR VALUE THROUGH PROFIT OR LOSS

Financial liabilities are classified as financial liabilities at fair value through profit or loss if they are: financial liabilities that are held for trading; derivative financial instruments; financial liabilities designated as fair value; financial liabilities that arise when a transfer of a financial asset does not qualify for derecognition or when the continuing involvement applies; financial guarantees; and commitments to provide loans at a below-market interest rate.

The group initially recognises these financial liabilities at fair value at the trade date. These financial liabilities are subsequently measured at fair value and changes therein are recognised in profit or loss in the period in which they occur.

##### DERECOGNITION OF FINANCIAL LIABILITIES

The group derecognises a financial liability when the contractual obligations of the liability expire, for example when the obligation specified in the contract is discharged, cancelled or expires.

#### BORROWING COSTS

Interest-bearing borrowings are allocated to either specific or general borrowings. Specific or general borrowing costs are capitalised if they are directly attributable to the acquisition, construction or production of qualifying assets which are assets that necessarily take a substantial period of time to get ready for their intended use or sale. These are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale. Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalisation.

All other borrowing costs are recognised in profit or loss in the period in which they are incurred.

#### EMPLOYEE COSTS

Employee benefits comprise the total costs of employment to the group, which consist of: salary; annual leave; sick leave; employment taxes; employer pension contribution; and the current expense in relation to the geared share purchase plan. These employee benefits are expensed as the related service is provided. A liability is recognised for the amount expected to be paid if the group has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.



## 5. RENTAL INCOME

### ACCOUNTING POLICY

Rental income from investment property leased out under operating leases is recognised in profit or loss on a straight-line basis over the term of the lease. Initial direct costs incurred in negotiating and arranging an operating lease are recognised as an expense over the lease term on the same basis as the lease income.

Tenant lease incentives are recognised as a reduction of rental income on a straight-line basis over the term of the lease. The term of the lease is the non-cancellable period together with any further term for which the tenant has the option to continue the lease, where, at the inception of the lease, there is reasonable certainty that the tenant will exercise that option.

Turnover rent is included in rental income. Turnover rent is contingent on the turnover of the tenant, as such it is recognised as earned.

### DISCLOSURE

| Euro          | Year ended<br>30 June 2019 | Year ended<br>30 June 2018 |
|---------------|----------------------------|----------------------------|
| Rental income | 54,701,353                 | 35,461,317                 |
| Turnover rent | 2,918,203                  | 1,991,196                  |
|               | <b>57,619,556</b>          | <b>37,452,513</b>          |

Rental income derived from the following tenants represents more than 10% of the group's rental income and is included within the income-generating segment of the group:

| Euro          | Year ended<br>30 June 2019 | Year ended<br>30 June 2018 |
|---------------|----------------------------|----------------------------|
| Edeka MIHA AG | 5,855,519                  | 5,837,967                  |

The future aggregate minimum rental receivable under non-cancellable operating leases, excluding turnover based rent is as follows:

| Euro                                      | As at<br>30 June 2019 | As at<br>30 June 2018 |
|-------------------------------------------|-----------------------|-----------------------|
| No later than 1 year                      | 61,800,708            | 39,501,963            |
| Greater than 1 year and less than 5 years | 193,913,229           | 135,874,939           |
| Greater than 5 years                      | 233,892,915           | 182,238,453           |
|                                           | <b>489,606,852</b>    | <b>357,615,355</b>    |

# NOTES TO THE CONSOLIDATED ANNUAL FINANCIAL STATEMENTS (CONTINUED)

For the year ended 30 June 2019

## 6. PROFIT ON SALES OF INVENTORY PROPERTY

### ACCOUNTING POLICY

The group enters into contracts with customers to sell property which is either complete or under development. Where contracts include development management services and consequently include the provision of a number of goods and services, the group determines whether the goods and services are distinct and accounts for them as a single performance obligation if they are not separately identifiable from other promises in the contract.

The group determines whether control is transferred at a point in time or over time based on the following:

- Sales of inventory property under development are recognised over time when the group's performance creates an asset that the customer controls as the asset is created. In these situations, the group recognises sales of inventory property to the extent that the performance obligations have been satisfied.
- Sales of inventory property under development are recognised on completion when control is transferred at a point in time.

For contracts where sales of inventory property are recognised over-time, the group's performance is measured using the input method, by reference to the costs incurred as a percentage of the total expected costs required to satisfy the performance obligation. The group excludes the effect of costs incurred that do not contribute to the group's performance obligations, such as wastage, and adjusts for costs incurred that are not proportionate to the group's progress in satisfying the performance obligations, such as uninstalled materials.

Where contracts for the sale of inventory property include a variable consideration, the transaction price is estimated and includes the impact of constraints. The group uses either the most likely value method or expected value method depending on which best predicts the transaction price.

The group does not adjust the transaction price for the effects of a financing component in the contract, where the group expects, at contract inception, that the period between the time the customer pays for the good or service and when the group transfers that promised good or service to the customer will be one year or less.

### DISCLOSURE

| Euro                                     | Note | Year ended<br>30 June 2019 | Year ended<br>30 June 2018 |
|------------------------------------------|------|----------------------------|----------------------------|
| Sales of inventory property <sup>1</sup> |      | 39,164,705                 | 26,020,940                 |
| Cost of sales of inventory property      | 19   | (31,013,909)               | (21,704,016)               |
|                                          | 22   | <b>8,150,796</b>           | <b>4,316,924</b>           |

<sup>1</sup> The group received cash of €46,609,143 (2018: €17,571,371) in relation to sales of inventory property, €7,444,438 (2018: €nil) of which relates to receivables from contract assets and receivables which were outstanding at 30 June 2018.

During the year a total profit of €8,150,796 (2018: €4,316,924) in relation to inventory property was recognised, which derives from the pre-let agreement and disposal of land agreement for the office component of the New Waverley development. Practical completion was achieved on 21 May 2019 (refer to note 19).

The following table reflects expected income for the future sale of a Travelodge hotel at Langley (i.e. income from contracts with customers which is expected to be recognised in the future relates to performance obligations that are unsatisfied at the reporting date).

| Euro                        | Year ended<br>30 June 2020 | 30 June 2021 | 30 June 2022 |
|-----------------------------|----------------------------|--------------|--------------|
| Sales of inventory property | 6,545,535                  | —            | —            |

## 7. SERVICE CHARGE INCOME AND OTHER RECOVERIES

### ACCOUNTING POLICY

The group has lease agreements in terms of which costs relating to common areas and general services are shared amongst tenants. The costs that can be recharged are specified in the lease agreements and are separately invoiced and are distinct non-lease components. The group allocates the consideration in the lease contracts to the lease component and to the non-lease component (revenue from contracts with customers) based on the relative stand-alone selling prices. The group recognises income in relation to these services over time when the performance obligations are satisfied.

As specified in the lease agreements, the group typically has the primary responsibility for providing services to tenants (such as electricity, water and gas utilities, interior and exterior cleaning, security, maintenance and repairs). The group negotiates all such contracts directly with the suppliers. The group is the principal in these transactions and therefore income and corresponding costs are presented gross, in accordance with *IFRS 15 Revenue from Contracts with Customers*.

The group negotiates and pays all expenses incurred to suppliers and then re-invoices these costs to tenants.

### DISCLOSURE

|                            | Year ended<br>30 June 2019 | Year ended<br>30 June 2018 |
|----------------------------|----------------------------|----------------------------|
| Euro                       |                            |                            |
| Service charge income      | 12,069,596                 | 5,711,794                  |
| Other recoverable expenses | 385,672                    | 242,254                    |
|                            | <b>12,455,268</b>          | <b>5,954,048</b>           |

For disclosures on disaggregation of the income from contracts with customers by jurisdiction and the timing of income recognition, refer to note 36.

The group has elected to apply the practical expedient in paragraph 121 of *IFRS 15 'Revenue from Contracts with Customers'* and does not disclose information about remaining performance obligations for contracts in which the group has a right to consideration from tenants in an amount that corresponds directly with the value to the tenant of the group's performance completed to date.

## NOTES TO THE CONSOLIDATED ANNUAL FINANCIAL STATEMENTS (CONTINUED)

For the year ended 30 June 2019

### 8. SERVICE CHARGE AND OTHER PROPERTY OPERATING EXPENSES

#### ACCOUNTING POLICY

Service charge and other property operating expenses are direct expenses incurred in relation to the property held by the group. These expenses comprise direct expenses in relation to income-generating investment property and are recognised in profit or loss in the period in which they are incurred.

Employee costs which relate to the operating of investment property are included in property operating expenses to the extent that they relate to income-generating property. They are capitalised where they relate to development property.

#### DISCLOSURE

| Euro                             | Year ended<br>30 June 2019 | Year ended<br>30 June 2018 |
|----------------------------------|----------------------------|----------------------------|
| Property expenses                | 10,120,066                 | 4,291,513                  |
| Building repairs and maintenance | 2,713,281                  | 1,773,243                  |
| Property management expense      | 3,318,742                  | 2,619,665                  |
| Marketing fees                   | 975,315                    | 827,768                    |
| Insurance expense                | 751,756                    | 627,121                    |
| Legal fees                       | 427,184                    | 587,102                    |
| Other expenses                   | 172,317                    | 347,106                    |
|                                  | <b>18,478,661</b>          | <b>11,073,518</b>          |

## 9. OTHER INCOME

### ACCOUNTING POLICY

Other income includes dividend income from direct financial investments, dividend income earned on contracts for difference ("CFDs") and other income that cannot be directly attributed to investment property. Dividend income earned on direct financial investments is recognised in profit or loss on the date on which the group's right to receive payment is established. Such dividends are disclosed gross of tax, with any tax consequences included as part of tax, as the group is liable to settle the related taxes. Where financial investments are held via CFDs, swaps or similar instruments, dividend income is recognised in profit or loss on the date on which the group's right to receive payment is established, net of tax, as the group's counterparty is liable for the related taxes.

### DISCLOSURE

|                                                        |             | <b>Year ended</b>   | <b>Year ended</b>   |
|--------------------------------------------------------|-------------|---------------------|---------------------|
| Euro                                                   | <b>Note</b> | <b>30 June 2019</b> | <b>30 June 2018</b> |
| Dividend income earned on direct financial investments | 20          | 3,812,126           | 8,423,423           |
| Dividend income earned on CFDs                         | 20          | 2,877,952           | —                   |
| Other                                                  |             | 569,026             | 161,609             |
|                                                        |             | <b>7,259,104</b>    | <b>8,585,032</b>    |



## NOTES TO THE CONSOLIDATED ANNUAL FINANCIAL STATEMENTS (CONTINUED)

For the year ended 30 June 2019

### 10. INVESTMENT EXPENSES

#### ACCOUNTING POLICY

Investment expenses are incurred in the process of acquiring investment property and listed real estate equity securities that are not capitalised. They are recognised in profit or loss in the period in which they are incurred.

#### DISCLOSURE

| Euro                                                     | Note | Year ended<br>30 June 2019 | Year ended<br>30 June 2018 |
|----------------------------------------------------------|------|----------------------------|----------------------------|
| Transaction fees on business combinations                | 32   | 1,886,510                  | —                          |
| Transaction fees on disposal of investment property      |      | 894,767                    | —                          |
| Transaction fees on listed real estate equity securities |      | 421,143                    | 759,726                    |
| Transaction fees on aborted transactions                 |      | 7,708                      | 1,216,370                  |
|                                                          |      | <b>3,210,128</b>           | <b>1,976,096</b>           |

Of the €3,210,128 (2018: €1,976,096) incurred in the year, €2,574,609 (2018: €1,976,096) was paid in cash.

## 11. FAIR VALUE ADJUSTMENTS

### ACCOUNTING POLICY

The following items are measured at fair value at the reporting date with changes in fair value being recognised within fair value adjustments in profit or loss in the period in which they occur:

### DISCLOSURE

| Euro                                                             | Note | Year ended<br>30 June 2019 | Year ended<br>30 June 2018 |
|------------------------------------------------------------------|------|----------------------------|----------------------------|
| <b>Fair value adjustments</b>                                    |      |                            |                            |
| Gain/(loss) on fair value of investment property                 |      | 24,086,880                 | (721,387)                  |
| Gain on fair value of investment property held for sale          |      | 958,055                    | 2,766,206                  |
| Loss on fair value of financial investments                      |      | (29,846,835)               | (16,504,952)               |
| Gain on fair value of financial assets                           |      | 432,554                    | 350,585                    |
| Loss on fair value of financial liabilities                      |      | (3,262,224)                | (1,690,579)                |
|                                                                  | 22   | <b>(7,631,570)</b>         | <b>(15,800,127)</b>        |
| <i>Detailed as follows:</i>                                      |      |                            |                            |
| <b>Change in fair value of investment property</b>               |      |                            |                            |
| Income-generating                                                | 17   | 30,317,578                 | 13,439,408                 |
| Development                                                      | 17   | (474,743)                  | (4,559,691)                |
| Land bank                                                        | 17   | (5,755,955)                | (9,601,104)                |
|                                                                  |      | <b>24,086,880</b>          | <b>(721,387)</b>           |
| <b>Change in fair value of investment property held for sale</b> |      |                            |                            |
| Investment property held for sale                                | 18   | 958,055                    | 2,766,206                  |
|                                                                  |      | <b>958,055</b>             | <b>2,766,206</b>           |
| <b>Change in fair value of financial investments</b>             |      |                            |                            |
| Direct financial investments                                     | 20   | (21,048,713)               | (16,504,952)               |
| CFD collateral                                                   | 20   | (240,275)                  | —                          |
| CFD gross exposure                                               | 20   | (8,557,847)                | —                          |
|                                                                  |      | <b>(29,846,835)</b>        | <b>(16,504,952)</b>        |
| <b>Change in fair value of financial assets</b>                  |      |                            |                            |
| Interest rate swaps                                              | 28   | 432,554                    | 350,585                    |
|                                                                  |      | <b>432,554</b>             | <b>350,585</b>             |
| <b>Change in fair value of financial liabilities</b>             |      |                            |                            |
| Interest rate swaps                                              | 29   | (1,473,614)                | (123,226)                  |
| Development management fee                                       | 29   | (660,671)                  | (682,956)                  |
| Priority participating profit dividend                           | 29   | (1,127,939)                | (884,397)                  |
|                                                                  |      | <b>(3,262,224)</b>         | <b>(1,690,579)</b>         |

## NOTES TO THE CONSOLIDATED ANNUAL FINANCIAL STATEMENTS (CONTINUED)

For the year ended 30 June 2019

### 12. CORPORATE EXPENSES

#### ACCOUNTING POLICY

Corporate expenses are those expenses other than direct property expenses. They are recognised in profit or loss in the period in which they are incurred.

#### DISCLOSURE

| Euro                                           | Note | Year ended<br>30 June 2019 | Year ended<br>30 June 2018 |
|------------------------------------------------|------|----------------------------|----------------------------|
| Employee costs and non-executive Director fees |      | 2,508,695                  | 2,526,935                  |
| Office and administration expenses             |      | 1,112,354                  | 1,288,761                  |
| Legal and professional                         |      | 722,601                    | 374,986                    |
| Audit and accounting fees                      |      | 559,937                    | 352,282                    |
| Investor communications                        |      | 535,795                    | 176,886                    |
| Depreciation                                   | 22   | 101,341                    | 100,026                    |
| Listing fees                                   |      | 86,354                     | 127,097                    |
|                                                |      | <b>5,627,077</b>           | <b>4,946,973</b>           |

### 13. FOREIGN CURRENCY EXCHANGE DIFFERENCES

#### ACCOUNTING POLICY

Transactions in foreign currencies are translated into the presentation currency of the group at the rate of exchange prevailing at the dates of the transactions. At each reporting date, monetary assets and liabilities that are denominated in foreign currencies are translated into the presentation currency at the rates prevailing at that date.

Non-monetary assets and liabilities measured at fair value that are denominated in foreign currencies are translated at the rate at the date the fair value was determined. Non-monetary items that are measured based on the historical cost basis in a foreign currency are translated at the rate at the date of the transaction.

Foreign currency exchange differences are recognised in profit or loss.

For the purpose of presenting consolidated annual financial statements, the assets and liabilities of the group's foreign operations are translated to euros using exchange rates prevailing at the reporting date. Income and expense items are translated at the average exchange rates for the period. Exchange differences arising, if any, are recognised in other comprehensive income and presented in equity in the foreign currency translation reserve, except to the extent that the translation difference is allocated to non-controlling interest. Such exchange differences are reclassified to profit or loss in the period in which the foreign operation is disposed of.

Goodwill and fair value adjustments that arise on the acquisition of a foreign operation are treated as assets and liabilities of the foreign operation and translated at the closing rate.

#### DISCLOSURE

|                                       | <b>Note</b> | <b>Year ended<br/>30 June 2019</b> | <b>Year ended<br/>30 June 2018</b> |
|---------------------------------------|-------------|------------------------------------|------------------------------------|
| Euro                                  |             |                                    |                                    |
| Foreign currency exchange differences | 22          | <b>364,553</b>                     | <b>1,020,787</b>                   |

## NOTES TO THE CONSOLIDATED ANNUAL FINANCIAL STATEMENTS (CONTINUED)

For the year ended 30 June 2019

### 14. FINANCE INCOME AND FINANCE COSTS

#### ACCOUNTING POLICY

Finance income and finance costs include the following:

- Interest income from financial assets held at amortised cost; and
- Interest expense from financial liabilities held at amortised cost.

Finance income and costs are recognised using the effective interest method.

#### DISCLOSURE

| Euro                                            | Note | Year ended<br>30 June 2019 | Year ended<br>30 June 2018 |
|-------------------------------------------------|------|----------------------------|----------------------------|
| <b>Finance income</b>                           |      |                            |                            |
| Interest on PKM Developments preference shares  | 28   | 11,194,662                 | 7,514,384                  |
| Amortisation of capital contribution receivable | 28   | 603,431                    | 456,951                    |
| Interest on bank deposits                       |      | 259,726                    | 4,223                      |
|                                                 | 22   | <b>12,057,819</b>          | <b>7,975,558</b>           |
| <b>Finance costs</b>                            |      |                            |                            |
| Interest on interest bearing borrowings         | 27   | (9,398,534)                | (4,771,171)                |
| Amortisation of capital contribution payable    | 29   | (603,431)                  | (456,951)                  |
| Interest on bank deposits                       |      | (249,093)                  | (332,222)                  |
|                                                 | 22   | <b>(10,251,058)</b>        | <b>(5,560,344)</b>         |

#### CASH FLOWS

The group received finance income of €9,441,218 (2018: €3,607,084) during the year. The amount relates to €9,181,492 (2018: €3,602,861) of finance income received from operating activities and €259,726 (2018: €4,223) of finance income received from investing activities.

The group paid finance costs of €8,476,027 (2018: €4,767,324) during the reporting year. The amount relates to €249,093 (2018: €332,222) of finance costs paid from investing activities and €8,226,934 (2018: €4,435,102) of finance costs paid from financing activities.

## 15. TAX

### ACCOUNTING POLICY

Income tax for the year comprises current and deferred tax. Income tax is recognised in profit or loss except to the extent that it relates to items recognised in other comprehensive income or directly in equity, in which case it is recognised in other comprehensive income or equity.

### CURRENT TAX

Current tax comprises the expected tax payable or receivable on the taxable income or loss for the reporting period plus/minus any adjustments to the tax payable or receivable in respect of previous years. It is measured using enacted or substantively enacted tax rates at the reporting date.

### DEFERRED TAX

Deferred tax is recognised in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the fiscal values used for tax purposes, except for the following temporary differences which are not provided for:

- those arising from goodwill not deductible for tax purposes;
- those arising from the initial recognition of assets or liabilities that affect neither accounting or taxable profit, and are not part of a business combination; and
- those arising on investments in subsidiaries and associates where the timing of the reversal can be controlled and it is probable that the temporary difference will not reverse in the foreseeable future.

The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities, using tax rates enacted or substantively enacted at the reporting date. For deferred tax on investment property there is a rebuttable presumption that the carrying amount is realised through sale.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the asset can be utilised and is reduced to the extent that it is no longer probable that the related tax benefit will be realised.

### DISCLOSURE

#### CURRENT TAX

The company is domiciled in the BVI and is not subject to tax in that jurisdiction. Operating subsidiaries of the group, however, are exposed to tax in the jurisdictions in which they operate and, potentially, in the jurisdictions through which the subsidiary investment companies are held.

The group's tax includes the following:

|                    | Note | Year ended<br>30 June 2019 | Year ended<br>30 June 2018 |
|--------------------|------|----------------------------|----------------------------|
| Euro               |      |                            |                            |
| Current tax        |      | 3,948,325                  | 5,556,002                  |
| Deferred tax       |      | 9,425,315                  | 1,311,385                  |
| <b>Tax expense</b> | 22   | <b>13,373,640</b>          | <b>6,867,387</b>           |



# NOTES TO THE CONSOLIDATED ANNUAL FINANCIAL STATEMENTS (CONTINUED)

For the year ended 30 June 2019

## 15. TAX (CONTINUED)

### DISCLOSURE (CONTINUED)

The current tax, for each jurisdiction is as follows:

|                        | Year ended<br>30 June 2019 |                  | Year ended<br>30 June 2018 |                  |
|------------------------|----------------------------|------------------|----------------------------|------------------|
|                        | Applicable<br>rate (%)     | Tax<br>(Euro)    | Applicable<br>rate (%)     | Tax<br>(Euro)    |
| <b>Income tax</b>      |                            |                  |                            |                  |
| Isle of Man            | 0.0                        | —                | 0.0                        | —                |
| UK – income tax        | 20.0                       | 601,595          | 20.0                       | 779,132          |
| UK – corporation tax   | 19.0                       | 1,545,817        | 19.0                       | 2,394,030        |
| Jersey                 | 0.0                        | —                | 0.0                        | —                |
| Germany                | 15.8                       | 415,745          | 15.8                       | 210,255          |
| Poland                 | 19.0                       | 357,080          | 19.0                       | 66,792           |
| Switzerland            | 26.8                       | 24,166           | 26.8                       | 23,683           |
| Netherlands            | 20.0                       | 32,878           | 20.0                       | 25,689           |
| Bulgaria               | 10.0                       | —                | 10.0                       | —                |
| Romania                | 16.0                       | 16,880           | 16.0                       | —                |
| <b>Withholding tax</b> |                            |                  |                            |                  |
| Poland                 | 5.0                        | 104,116          | 5.0                        | (281,974)        |
| UK                     | 20.0                       | 250,797          | 20.0                       | 144,982          |
| France                 | 30.0                       | 374,985          | 30.0                       | 2,174,252        |
| Sweden                 | 15.0                       | —                | 15.0                       | 55,170           |
| Netherlands            | 15.0                       | 160,390          | 15.0                       | —                |
| Luxembourg             | 15.0                       | 4,619            | 15.0                       | —                |
| <b>Wealth tax</b>      |                            |                  |                            |                  |
| Switzerland            | 0.2                        | (5,567)          | 0.2                        | 19,490           |
| Luxembourg             | 0.5                        | 64,824           | 0.5                        | (55,499)         |
|                        |                            | <b>3,948,325</b> |                            | <b>5,556,002</b> |

The UK corporation tax relates to the following sales at New Waverley, refer to note 19:

- tax on disposal of office land of €nil (2018: €1,581,195); and
- tax on sale of inventory property of €1,545,817 (2018: €812,835).

The group paid €4,466,120 (2018: €4,976,261) in total tax during the year. The amount relates to €1,922,937 (2018: €3,434,495) for tax paid on operating activities and €2,543,183 (2018: €1,541,766) for tax paid on investing activities.

### RECONCILIATION OF DEFERRED TAX:

| Euro                                               | Note | Year ended<br>30 June 2019 | Year ended<br>30 June 2018 |
|----------------------------------------------------|------|----------------------------|----------------------------|
| <b>Net deferred tax liability brought forward</b>  |      | <b>5,532,194</b>           | <b>4,240,319</b>           |
| Current year deferred tax movement                 |      | 9,425,315                  | 1,311,385                  |
| Deferred tax recognised from business combinations | 32   | 7,019,729                  | —                          |
| Foreign currency translation difference in OCI     |      | 12,502                     | (19,510)                   |
| <b>Net deferred tax liability carried forward</b>  |      | <b>21,989,740</b>          | <b>5,532,194</b>           |

The net deferred tax liability is split as follows:

| Euro                                                                                          | As at<br>30 June 2019 | As at<br>30 June 2018 |
|-----------------------------------------------------------------------------------------------|-----------------------|-----------------------|
| Revaluation of investment property and investment property cumulative statutory tax allowance | 569,462               | 295,638               |
| Fiscal losses                                                                                 | 2,961,578             | 311,541               |
| Other deductible temporary differences                                                        | 748,987               | —                     |
| <b>Deferred tax asset</b>                                                                     | <b>4,280,027</b>      | <b>607,179</b>        |
| Revaluation of investment property and investment property cumulative statutory tax allowance | (26,059,974)          | (6,079,801)           |
| Other deductible temporary differences                                                        | (209,793)             | (59,572)              |
| <b>Deferred tax liabilities</b>                                                               | <b>(26,269,767)</b>   | <b>(6,139,373)</b>    |
| <b>Net deferred tax liability</b>                                                             | <b>(21,989,740)</b>   | <b>(5,532,194)</b>    |

The group recognises deferred taxes on temporary differences on an asset by asset basis in line with the accounting policy. In practice, if the group chose to dispose of certain assets and effected some of the disposals by selling the share in separate entities that hold the assets, this would significantly reduce the effective tax rate on potential capital gains.

#### RECONCILIATION OF EFFECTIVE TAX RATE

|                                                              | Year ended<br>30 June 2019 |                     | Year ended<br>30 June 2018 |                    |
|--------------------------------------------------------------|----------------------------|---------------------|----------------------------|--------------------|
|                                                              | %                          | Euro                | %                          | Euro               |
| <b>Profit before tax</b>                                     |                            | <b>75,252,014</b>   |                            | <b>26,200,809</b>  |
| Tax using the company's domestic rate                        | 0.0                        | —                   | 0.0                        | —                  |
| Effect of tax rates in foreign jurisdictions                 | (5.2)                      | (3,866,618)         | (22.5)                     | (5,894,358)        |
| (Under)/over provision in respect of prior years             | (0.1)                      | (81,707)            | 1.3                        | 338,356            |
| <b>Current tax</b>                                           | <b>(5.3)</b>               | <b>(3,948,325)</b>  | <b>(21.2)</b>              | <b>(5,556,002)</b> |
| <i>Change in recognised deductible temporary differences</i> |                            |                     |                            |                    |
| Revaluation of investment property                           | (11.2)                     | (8,291,209)         | 1.9                        | 488,574            |
| Investment property cumulative statutory tax allowance       | (2.0)                      | (1,449,513)         | 0.0                        | (2,172,115)        |
| Fiscal losses                                                | (0.2)                      | (142,109)           | 0.0                        | 312,584            |
| Other temporary differences                                  | 0.6                        | 457,516             | (6.9)                      | 59,572             |
| <b>Deferred tax</b>                                          | <b>(12.8)</b>              | <b>(9,425,315)</b>  | <b>(5.0)</b>               | <b>(1,311,385)</b> |
| <b>Total tax expense</b>                                     | <b>(18.1)</b>              | <b>(13,373,640)</b> | <b>(26.2)</b>              | <b>(6,867,387)</b> |

The Isle of Man domestic tax rate of 0% (2018: 0%) was considered the most meaningful rate on the basis that the profits are earned across several jurisdictions and none of those jurisdictions dominates the group's portfolio.

The other taxable temporary differences relate to prepayments, accruals and deferred income.

There has been no change in the applicable tax rates. The primary reason for the decrease in the effective tax rate from 26.2% for the year ended 30 June 2018 to 18.1% for the year ended 30 June 2019 is as a result of changes in the geographical mix of profits.

# NOTES TO THE CONSOLIDATED ANNUAL FINANCIAL STATEMENTS (CONTINUED)

For the year ended 30 June 2019

## 16. INTANGIBLE ASSETS

### ACCOUNTING POLICY

Goodwill is initially measured at cost, being the excess of the aggregate of the consideration transferred and the amount recognised for non-controlling interests, and any previous interest held, over the fair value of net identifiable assets acquired and liabilities assumed.

Goodwill impairment reviews are undertaken at each reporting date or more frequently if events or changes in circumstances indicate a potential impairment. For impairment testing, assets are grouped together into the smallest groups of assets that generate cash inflows from continuing use that are largely independent of the cash inflows of other cash generating units ("CGUs"). Goodwill arising from a business combination is allocated to CGUs or groups of CGUs that are expected to benefit from the synergies of the combination.

The recoverable amount of the CGU is the greater of its value in use and its fair value less costs to sell. Value in use is based on estimated future cash flows, discounted to the present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to CGU.

An impairment loss is recognised if the carrying amount of the CGU exceeds its recoverable amount. Impairment losses are recognised in profit or loss. They are allocated first to reduce the carrying amount of any goodwill allocated to the CGU, and then to reduce the carrying amounts of the other assets in the CGU on a pro rata basis. An impairment loss in respect of goodwill is not reversed.

Other intangible assets are measured at cost less accumulated amortisation and any accumulated impairment losses. Other intangible assets are not yet in use and therefore have not been amortised.

### DISCLOSURE

|                         | As at<br>30 June 2019 | As at<br>30 June 2018 |
|-------------------------|-----------------------|-----------------------|
| Euro                    |                       |                       |
| Goodwill                | 30,252,168            | 22,292,997            |
| Other intangible assets | 394,571               | 299,496               |
|                         | <b>30,646,739</b>     | <b>22,592,493</b>     |

### GOODWILL

|                                                | Shopping<br>centre<br>portfolio | MAS Prop          | New<br>Waverley  | Total              |
|------------------------------------------------|---------------------------------|-------------------|------------------|--------------------|
| Euro                                           | —                               |                   |                  |                    |
| <b>Balance at 30 June 2017</b>                 | —                               | <b>22,464,861</b> | <b>1,279,975</b> | <b>23,744,836</b>  |
| Foreign currency translation difference in OCI | —                               | (171,864)         | (5,629)          | <b>(177,493)</b>   |
| Impairment                                     | —                               | —                 | (1,274,346)      | <b>(1,274,346)</b> |
| <b>Balance at 30 June 2018</b>                 |                                 | <b>22,292,997</b> | <b>—</b>         | <b>22,292,997</b>  |
| Acquisition of subsidiaries                    | 8,217,955                       | —                 | —                | <b>8,217,955</b>   |
| Foreign currency translation difference in OCI | —                               | (258,784)         | —                | <b>(258,784)</b>   |
| <b>Balance at 30 June 2019</b>                 | <b>8,217,955</b>                | <b>22,034,213</b> | <b>—</b>         | <b>30,252,168</b>  |

### MAS PROP

On 15 October 2014 the group internalised the investment adviser by acquiring 100% of the share capital and voting rights of MAS Property Advisors Limited ("MAS Prop"). The internalisation resulted in recognition of goodwill. No impairment loss was recognised as a result of the group's annual impairment test of goodwill in relation to MAS Prop (2018: €nil).

The recoverable amount of the MAS Prop CGU was based on the value in use, using a discounted cash flow methodology. Under the investment advisory agreement, MAS Prop is entitled to a fee based upon the net asset value of the group. As a result of the significant growth in the group's net asset value, the cash flows over the remaining forecast period are substantially in excess of those originally forecast at the time of acquisition. Consequently, the value in use of the MAS Prop CGU is significantly higher than the carrying amount of goodwill.

All cash flows in the value in use calculation were forecast for a period of 5 years (2018: 6 years). Budgeted EBITDA was based on expectations of future outcomes based on past experience, adjusted for anticipated net asset growth of the group and increases in operating expenses.

The following key assumptions were used to estimate value in use:

| Inputs                                | As at<br>30 June 2019 | As at<br>30 June 2018 |
|---------------------------------------|-----------------------|-----------------------|
| Pre-tax discount rate                 | 6.20%                 | 6.49%                 |
| Annual increase in revenue            | 2.00% - 3.00%         | 2.00% - 3.00%         |
| Annual increase in operating expenses | 2.00% - 3.00%         | 2.00% - 4.00%         |
| Budgeted period                       | 5 years               | 6 years               |

The key assumptions were derived from the following:

#### PRE-TAX DISCOUNT RATE

The weighted average cost of capital of MAS Prop.

#### ANNUAL INCREASE IN REVENUE AND ANNUAL INCREASE IN OPERATING EXPENSES

The operating budgets of MAS Prop.

#### BUDGETED PERIOD

The pre-existing investment advisory agreement.

Management has determined that a reasonably possible change to any of the key assumptions would not result in an impairment.

### SHOPPING CENTRE PORTFOLIO

On 28 February 2019, the group acquired 9 investment properties from PKM Developments through the acquisition of 100% of the share capital of the respective holding companies. The acquisition resulted in recognition of goodwill, refer to note 32.

The goodwill arising on the acquisition of the shopping centre portfolio has been allocated to the 9 properties as individual cash generating units. The recoverable amounts of the CGUs were based on the value in use, using a discounted cash flow methodology and reduced by the amount of deferred tax liability of €7,582,389 recognised in the business combination, refer to note 32.

The following key assumptions were used to estimate value in use:

| Inputs                           | As at<br>30 June 2019 |
|----------------------------------|-----------------------|
| Discount rate                    | 9.30% - 9.80%         |
| Annual net rental growth         | 2.00%                 |
| Reversionary discount rate       | 7.50%                 |
| Estimated rental value per annum | €8.15 million         |

The key assumptions were derived from the independent external valuation report:

Management has determined that a reasonably possible change to any of the key assumptions would not result in an impairment.

# NOTES TO THE CONSOLIDATED ANNUAL FINANCIAL STATEMENTS (CONTINUED)

For the year ended 30 June 2019

## 17. INVESTMENT PROPERTY

### ACCOUNTING POLICY

Investment property comprises freehold land, leasehold land, buildings and installed equipment held for the purpose of earning rental income and for capital appreciation. Investment property also includes property under construction for future use as investment property and property which has a currently undetermined use.

Investment property is treated as a long-term investment and is initially recognised at cost (including related transaction costs unless acquired as part of a business combination). It is subsequently measured at fair value, with any changes therein recognised in profit or loss. Subsequent expenditure that produces future economic benefit to the group is capitalised.

Fair value is calculated using the income approach. The income approach is based on the discounting or capitalisation of present and predicted income (cash flows), which may take a number of different forms, to produce a single current capital value. Among the forms taken, discounting of a specific income projection and the capitalisation of a conventional market-based income can both be considered appropriate depending on the type of asset and whether such an approach would be adopted by market participants. Management has based valuations on discounted cashflows, capitalisation rate and residual valuation forms of the income approach.

External valuations, where applicable, are performed by independent professional valuers who hold recognised and relevant professional qualifications and have recent experience of valuing that type and location of investment property.

Development property and land bank are initially recognised at cost and subsequently remeasured to fair value. The fair value of development property and land bank is not always reliably determinable due to the property being in the early stages of construction or where construction has not yet begun. Where fair value cannot be reliably determined, but the group expects that the fair value will be reliably determined when construction is further progressed, the group measures such property at cost less impairment until the fair value can be reliably determined. Where fair value cannot be reliably determined and there are indicators of impairment the recoverable amount is estimated. In this situation, the recoverable amount is determined using a value in use calculation, because the fair value less costs to sell cannot be reliably determined. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. An impairment loss is recognised if the carrying amount of an asset exceeds its estimated recoverable amount. Impairment losses are recognised in profit or loss.

Any gains or losses arising from changes in fair value are included in profit or loss. Gains or losses arising from the disposal of investment property, being the difference between the net disposal proceeds and the carrying amount, are recognised in profit or loss.

### DISCLOSURE

The group's investment property comprises income-generating property, development property and land bank:

| Segment                    | Detail                                                                                                                                                                                                        |
|----------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Income-generating property | Property that is currently producing income and held for the purpose of earning a yield. There may be further asset management opportunities on these properties, which could further enhance income returns. |
| Development property       | Property that is being developed in order to create income producing property held for the purpose of earning a better yield than by acquiring standing property.                                             |
| Land bank                  | Land plots held for schemes that have not yet commenced.                                                                                                                                                      |

| Euro                       | As at<br>30 June 2019 | As at<br>30 June 2018 |
|----------------------------|-----------------------|-----------------------|
| Income-generating property | 852,839,611           | 546,238,139           |
| Development property       | —                     | —                     |
| Land bank                  | 19,222,812            | 32,974,206            |
|                            | <b>872,062,423</b>    | <b>579,212,345</b>    |

All investment property is held at fair value.

## As at 30 June 2019

| Euro                                          | Note | Income-<br>generating | Development | Land bank         | Total               |
|-----------------------------------------------|------|-----------------------|-------------|-------------------|---------------------|
| <b>Opening balance</b>                        |      | <b>546,238,139</b>    | <b>—</b>    | <b>32,974,206</b> | <b>579,212,345</b>  |
| Property acquisitions                         |      | 87,550,000            | —           | —                 | <b>87,550,000</b>   |
| Property acquired in business combinations    | 32   | 249,113,571           | —           | —                 | <b>249,113,571</b>  |
| Capitalised acquisition costs                 |      | 7,135,174             | —           | —                 | <b>7,135,174</b>    |
| Capitalised expenditure <sup>1</sup>          |      | 4,753,292             | 475,121     | 6,781,037         | <b>12,009,450</b>   |
| Capitalised interest on general borrowings    | 27   | —                     | —           | 351,556           | <b>351,556</b>      |
| Transfer to investment property held for sale | 18   | (71,090,000)          | —           | (14,779,050)      | <b>(85,869,050)</b> |
| Fair value adjustment                         | 11   | 30,317,578            | (474,743)   | (5,755,955)       | <b>24,086,880</b>   |
| Foreign currency translation difference       |      | (1,178,143)           | (378)       | (348,982)         | <b>(1,527,503)</b>  |
| <b>Closing balance</b>                        |      | <b>852,839,611</b>    | <b>—</b>    | <b>19,222,812</b> | <b>872,062,423</b>  |

<sup>1</sup> The group paid €18,790,862 in relation to capitalised expenditure during the year.

## As at 30 June 2018

| Euro                                          | Note | Income-<br>generating | Development       | Land bank         | Total               |
|-----------------------------------------------|------|-----------------------|-------------------|-------------------|---------------------|
| <b>Opening balance</b>                        |      | <b>494,519,173</b>    | <b>30,081,795</b> | <b>39,690,960</b> | <b>564,291,928</b>  |
| Property acquisitions                         |      | 80,123,500            | —                 | —                 | <b>80,123,500</b>   |
| Property disposals                            |      | —                     | (24,057,746)      | —                 | <b>(24,057,746)</b> |
| Transfers                                     |      | —                     | (3,434,151)       | 3,434,151         | <b>—</b>            |
| Capitalised expenditure                       |      | 2,890,738             | 2,954,116         | 7,322,307         | <b>13,167,161</b>   |
| Capitalised interest on general borrowings    | 27   | —                     | —                 | 569,031           | <b>569,031</b>      |
| Transfer to investment property held for sale | 18   | (43,082,065)          | —                 | (8,246,692)       | <b>(51,328,757)</b> |
| Transfer to inventory property                | 19   | —                     | (1,078,030)       | —                 | <b>(1,078,030)</b>  |
| Fair value adjustment                         | 11   | 13,439,408            | (4,559,691)       | (9,601,104)       | <b>(721,387)</b>    |
| Foreign currency translation difference       |      | (1,652,615)           | 93,707            | (194,447)         | <b>(1,753,355)</b>  |
| <b>Closing balance</b>                        |      | <b>546,238,139</b>    | <b>—</b>          | <b>32,974,206</b> | <b>579,212,345</b>  |

## LEASE INCENTIVE ACCRUALS

Income-generating investment property has been adjusted to take into account lease incentive accruals as follows:

| Euro                    | Note | As at<br>30 June 2019 | As at<br>30 June 2018 |
|-------------------------|------|-----------------------|-----------------------|
| Gross valuation         |      | 855,028,317           | 546,517,759           |
| Lease incentive accrual | 30   | (2,188,706)           | (279,620)             |
| <b>Carrying value</b>   |      | <b>852,839,611</b>    | <b>546,238,139</b>    |

# NOTES TO THE CONSOLIDATED ANNUAL FINANCIAL STATEMENTS (CONTINUED)

For the year ended 30 June 2019

## 17. INVESTMENT PROPERTY (CONTINUED)

### ACQUISITIONS

During the year, the group acquired the following investment properties:

### BUSINESS COMBINATION ACQUISITIONS

#### MILITARI SHOPPING CENTRE, ROMANIA

On 5 July 2018, the group acquired Militari through the acquisition of 100% of the share capital of a holding company, refer to note 32. The investment property value at the acquisition date was €93,854,946.

#### ATRIUM MALL, ROMANIA

On 5 December 2018, the group acquired Atrium through the acquisition of 100% of the share capital of a holding company, refer to note 32. The investment property value at the acquisition date was €48,930,000.

#### SHOPPING CENTRE PORTFOLIO, ROMANIA

On 28 February 2019, the group acquired 9 investment properties from PKM Developments through the acquisition of 100% of the share capital of the respective holding companies, refer to note 32. The investment property value at the acquisition date was €106,328,625.

### INVESTMENT PROPERTY ACQUISITIONS

#### BRAUNSCHWEIG, GERMANY

On 1 August 2018 the group acquired a retail park and a neighbourhood value centre, both located in Braunschweig, Germany for €25,000,000.

#### FLensburg SHOPPING CENTRE, GERMANY

On 14 January 2019 the group acquired a shopping centre located in Flensburg, Germany ("Flensburg") for €62,550,000.

### INTEREST-BEARING BORROWINGS

Bank borrowings of €330,258,140 (2018: €220,488,013) are secured against investment property, refer to note 27. The group has designated bank borrowings drawn down in the year of €218,590,164 as general borrowings (2018: €104,067,925). During the year interest costs on general borrowings of €351,556 (2018: €569,031) (refer to note 27) have been capitalised and are included within land bank and inventory property, refer to the tables in this note and note 19 respectively.

### MEASUREMENT OF FAIR VALUES

#### VALUATION PROCESS FOR LEVEL 3 INVESTMENT PROPERTY

On an annual basis the fair value of investment property is determined, where applicable, by external independent property valuation experts or, where relevant, firm offers from market participants. External valuers have appropriate recognised professional qualifications and recent experience in the location and category of the property being valued. For details of the respective valuers used refer to page 114.

For all investment properties their current use equates to the highest and best use. The external valuations received are initially reviewed by the relevant internal asset manager and compared to the expectation of what fair value would be for the specific property. If the asset manager agrees with the methodological accuracy of the valuation, the valuation reports are then assessed to confirm the numerical and methodological accuracy. The reports are then reviewed, and approved by, the Portfolio Management Committee and the Investment Committee. Thereafter, a summary is reviewed by the Audit and Risk Committee prior to the approval of the annual financial statements.

#### FAIR VALUE HIERARCHY

The fair value measurement of the group's investment properties has been categorised as level 3 in the fair value hierarchy due to the significant unobservable inputs applied in the valuation technique used.

#### As at 30 June 2019

| Euro                       | Carrying amount    | Fair value |          |                    |
|----------------------------|--------------------|------------|----------|--------------------|
|                            |                    | Level 1    | Level 2  | Level 3            |
| Income-generating property | 852,839,611        | —          | —        | 852,839,611        |
| Land bank                  | 19,222,812         | —          | —        | 19,222,812         |
|                            | <b>872,062,423</b> | <b>—</b>   | <b>—</b> | <b>872,062,423</b> |

#### As at 30 June 2018

| Euro                       | Carrying amount    | Fair value |          |                    |
|----------------------------|--------------------|------------|----------|--------------------|
|                            |                    | Level 1    | Level 2  | Level 3            |
| Income-generating property | 546,238,139        | —          | —        | 546,238,139        |
| Land bank                  | 32,974,206         | —          | —        | 32,974,206         |
|                            | <b>579,212,345</b> | <b>—</b>   | <b>—</b> | <b>579,212,345</b> |



#### VALUATION TECHNIQUE AND SIGNIFICANT UNOBSERVABLE INPUTS

The following table shows the valuation technique used in measuring the fair value of investment property, as well as the significant unobservable inputs used.

As at 30 June 2019

| Investment property type   | Valuation technique                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | Significant unobservable inputs                                                                                                                                                       | Inter-relation between key unobservable inputs and fair value measurement                                                                                                                                                                                                                                                                       |
|----------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Income-generating property | <i>Discounted cash flows (DCF):</i><br>The valuation model considers the present value of net cash flows to be generated from the property, taking into account expected rental growth rates, void periods, occupancy rates, lease incentive costs such as rent-free periods and other costs not paid by tenants. The expected net cash flows are discounted using risk-adjusted discount rates. Among other factors, the discount rate estimation considers the quality of a building and its location, tenant credit quality and lease terms. | <ul style="list-style-type: none"> <li>• Risk adjusted discount rates</li> <li>• Estimated rental value</li> <li>• Net rental growth</li> <li>• Reversionary discount rate</li> </ul> | The estimated fair value would increase/(decrease) if: <ul style="list-style-type: none"> <li>• Expected market rental growth was higher/(lower)</li> <li>• The estimated rental value was higher/(lower)</li> <li>• The reversionary discount rate was lower/(higher)</li> <li>• The risk adjusted discount rate was lower/(higher)</li> </ul> |
|                            | <i>Capitalisation rate:</i><br>The valuation model considers the value of the property based on actual location, size and quality of the property taking into account market data and the capitalisation rate of future income streams at the valuation date.                                                                                                                                                                                                                                                                                   | <ul style="list-style-type: none"> <li>• Capitalisation rate</li> <li>• Estimated rental value</li> </ul>                                                                             | The estimated fair value would increase/(decrease) if: <ul style="list-style-type: none"> <li>• The capitalisation rate was lower/(higher)</li> <li>• The estimated market rent was higher/(lower)</li> </ul>                                                                                                                                   |
|                            | <i>Residual method:</i><br>The valuation model considers the gross development value of the property based on an independent view of market values for the completed development less any costs to complete.                                                                                                                                                                                                                                                                                                                                    | <ul style="list-style-type: none"> <li>• Costs to complete</li> <li>• Gross development value</li> </ul>                                                                              | The estimated fair value would increase/(decrease) if: <ul style="list-style-type: none"> <li>• The budgeted costs to complete was lower/(higher)</li> <li>• The residential unit price was higher/(lower)</li> </ul>                                                                                                                           |
| Land bank                  | <i>Residual method:</i><br>The valuation model considers the gross development value of the property based on an independent view of market values for the completed development less any costs to complete.                                                                                                                                                                                                                                                                                                                                    | <ul style="list-style-type: none"> <li>• Costs to complete</li> <li>• Gross development value</li> </ul>                                                                              | The estimated fair value would increase/(decrease) if: <ul style="list-style-type: none"> <li>• The budgeted costs to complete was lower/(higher)</li> <li>• The residential unit price was higher/(lower)</li> </ul>                                                                                                                           |

#### CHANGE TO VALUATION METHOD USED

At 30 June 2018 the fair value of Uberior House was its purchase price as a result of the acquisition occurring close to the year end. At 30 June 2019, the group has obtained an independent valuation, and the valuation technique used was the capitalisation rate method. At 30 June 2018 the fair value of Land bank was valued at firm offers less costs to complete. At 30 June 2019 the group has obtained independent valuations, and the valuation technique used was the residual value method.

# NOTES TO THE CONSOLIDATED ANNUAL FINANCIAL STATEMENTS (CONTINUED)

For the year ended 30 June 2019

## 17. INVESTMENT PROPERTY (CONTINUED)

### MEASUREMENT OF FAIR VALUES (CONTINUED)

#### FAIR VALUE SENSITIVITY ANALYSIS

As at 30 June 2019

INCOME-GENERATING PROPERTY

| Technique | Valuation    | Significant unobservable inputs |                    |                   |                    |                            |                    |                        |                    |              |                    |
|-----------|--------------|---------------------------------|--------------------|-------------------|--------------------|----------------------------|--------------------|------------------------|--------------------|--------------|--------------------|
|           |              | Discount rate                   |                    | Net rental growth |                    | Reversionary discount rate |                    | Estimated rental value |                    |              |                    |
|           |              | Input                           | Sensitivity Change | Input             | Sensitivity Change | Input                      | Sensitivity Change | Input p.a.             | Sensitivity Change | Valuation    | Sensitivity Change |
| DCF       | €677,106,454 | 2.99%-11.75%                    | 0.5%               | 1.00%-2.00%       | 2.5%               | 5.00%-9.50%                | 0.5%               | €51,595,099            | 10%                | €716,164,970 | -10%               |
|           |              |                                 | -0.5%              |                   | -2.5%              |                            | -0.5%              | €640,612,871           |                    | €638,953,321 |                    |

#### Significant unobservable inputs

| Technique           | Valuation    | Capitalisation rate |              |                    |              | Estimated Rental Value |           |                    |           |
|---------------------|--------------|---------------------|--------------|--------------------|--------------|------------------------|-----------|--------------------|-----------|
|                     |              | Input               |              | Sensitivity Change |              | Input p.a.             |           | Sensitivity Change |           |
|                     |              | Input               | Valuation    | Change             | Valuation    | Input p.a.             | Valuation | Change             | Valuation |
| Capitalisation rate | €173,446,587 | 5.00%-6.37%         | €166,162,600 | 5%                 | €186,464,690 | €11,447,756            | 5%        | €163,368,430       | -5%       |
|                     |              |                     | -5%          |                    | -5%          |                        |           |                    |           |

#### Significant unobservable inputs

| Technique       | Valuation  | Gross Development Value |            |                    |            | Costs to Complete |           |                    |           |
|-----------------|------------|-------------------------|------------|--------------------|------------|-------------------|-----------|--------------------|-----------|
|                 |            | Input                   |            | Sensitivity Change |            | Input p.a.        |           | Sensitivity Change |           |
|                 |            | Input                   | Valuation  | Change             | Valuation  | Input p.a.        | Valuation | Change             | Valuation |
| Residual method | €2,286,570 | €2,412,658              | €2,382,266 | 5%                 | €2,254,082 | €151,025          | 5%        | €2,269,184         | -5%       |
|                 |            |                         | -5%        |                    | -5%        |                   |           |                    |           |

€852,839,611

#### LAND BANK

| Technique       | Valuation   | Gross Development Value |             |                    |             | Costs to Complete |           |                    |           |
|-----------------|-------------|-------------------------|-------------|--------------------|-------------|-------------------|-----------|--------------------|-----------|
|                 |             | Input                   |             | Sensitivity Change |             | Input p.a.        |           | Sensitivity Change |           |
|                 |             | Input                   | Valuation   | Change             | Valuation   | Input p.a.        | Valuation | Change             | Valuation |
| Residual method | €19,222,812 | €20,411,820             | €20,319,623 | 5%                 | €19,163,458 | €1,189,007        | 5%        | €19,282,263        | -5%       |
|                 |             |                         | -5%         |                    | -5%         |                   |           |                    |           |

As at 30 June 2018

| Investment property type   | Valuation technique                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | Significant unobservable inputs                                                                                                                                                       | Inter-relation between key unobservable inputs and fair value measurement                                                                                                                                                                                                                                                                       |
|----------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Income-generating property | <i>Discounted cash flows:</i><br>The valuation model considers the present value of net cash flows to be generated from the property, taking into account expected rental growth rates, void periods, occupancy rates, lease incentive costs such as rent-free periods and other costs not paid by tenants. The expected net cash flows are discounted using risk-adjusted discount rates. Among other factors, the discount rate estimation considers the quality of a building and its location, tenant credit quality and lease terms. | <ul style="list-style-type: none"> <li>• Risk adjusted discount rates</li> <li>• Estimated rental value</li> <li>• Net rental growth</li> <li>• Reversionary discount rate</li> </ul> | The estimated fair value would increase/(decrease) if: <ul style="list-style-type: none"> <li>• Expected market rental growth was higher/(lower)</li> <li>• The estimated rental value was higher/(lower)</li> <li>• The reversionary discount rate was lower/(higher)</li> <li>• The risk adjusted discount rate was lower/(higher)</li> </ul> |
|                            | <i>Purchase price:</i><br>The valuation model takes into account the recent acquisition price no earlier than three months before the reporting date, equivalent to the amount a third party would be willing to pay.                                                                                                                                                                                                                                                                                                                     | <ul style="list-style-type: none"> <li>• Purchase price</li> </ul>                                                                                                                    | The estimated fair value would increase/(decrease) if: <ul style="list-style-type: none"> <li>• The number of the interested parties was higher/(lower) and/or,</li> <li>• the availability of comparable properties was lower/(higher), thus altering the acquisition price</li> </ul>                                                         |
| Land bank                  | <i>Firm offers less costs to complete:</i><br>Fair value is based on the amount a third party is willing to pay less any costs to complete.                                                                                                                                                                                                                                                                                                                                                                                               | <ul style="list-style-type: none"> <li>• Firm offer</li> <li>• Cost to complete</li> </ul>                                                                                            | The estimated fair value would increase/(decrease) if: <ul style="list-style-type: none"> <li>• The number of the interested parties was higher/(lower) and/or</li> <li>• the availability of comparable properties was lower/(higher), thus altering the offer price</li> <li>• The budgeted costs to complete was lower/(higher)</li> </ul>   |

# NOTES TO THE CONSOLIDATED ANNUAL FINANCIAL STATEMENTS (CONTINUED)

For the year ended 30 June 2019

## 17. INVESTMENT PROPERTY (CONTINUED)

### MEASUREMENT OF FAIR VALUES (CONTINUED)

#### FAIR VALUE SENSITIVITY ANALYSIS

As at 30 June 2018

INCOME-GENERATING PROPERTY

| Technique | Valuation    | Significant unobservable inputs |        |              |                   |        |              |                            |        |              |                        |        |              |
|-----------|--------------|---------------------------------|--------|--------------|-------------------|--------|--------------|----------------------------|--------|--------------|------------------------|--------|--------------|
|           |              | Discount rate                   |        |              | Net rental growth |        |              | Reversionary discount rate |        |              | Estimated rental value |        |              |
|           |              | Input                           | Change | Sensitivity  | Input             | Change | Sensitivity  | Input                      | Change | Sensitivity  | Input p.a.             | Change | Sensitivity  |
| DCF       | €466,114,639 | 4.50%-11.75%                    | 0.5%   | €441,185,461 | 1%-2%             | 2.5%   | €499,013,575 | 5.25%-9.50%                | 0.5%   | €449,480,278 | €34,178,897            | 10%    | €492,645,582 |
|           |              |                                 | -0.5%  | €489,817,223 |                   | -2.5%  | €442,139,843 |                            | -0.5%  | €519,673,413 |                        | -10%   | €437,771,688 |

| Technique      | Valuation   | Purchase price |        |                     |
|----------------|-------------|----------------|--------|---------------------|
|                |             | Input          | Change | Sensitivity         |
| Purchase price | €80,123,499 | €80,123,499    | 5%     | €84,129,674         |
|                |             |                |        | €76,117,324         |
|                |             |                |        | <b>€546,238,139</b> |

#### LAND BANK

| Technique                          | Valuation   | Firm offer  |        |             | Costs to complete |        |             |
|------------------------------------|-------------|-------------|--------|-------------|-------------------|--------|-------------|
|                                    |             | Input       | Change | Sensitivity | Input             | Change | Sensitivity |
| Firm offers less costs to complete | €32,974,206 | €38,094,775 | 5%     | €34,878,944 | (€5,120,569)      | 5%     | €32,718,177 |
|                                    |             |             | -5%    | €31,069,467 |                   | -5%    | €33,230,234 |

## 18. INVESTMENT PROPERTY HELD FOR SALE

### ACCOUNTING POLICY

Investment property is classified as held for sale if it is highly probable that the carrying amount of the property will be recovered primarily through its sale rather than through continuing use, and the following criteria are met:

- Management intends to, and has a plan to, sell
- The asset is available for immediate sale and an active programme to locate a buyer is initiated;
- The sale is highly probable, within 12 months of classification as held for sale;
- The asset is being actively marketed for a reasonable sale price in relation to its fair value; and
- Actions required to complete the plan indicate that it is unlikely that the plan will be significantly changed or withdrawn.

The measurement requirements of *IFRS 5 - 'Non-current Assets Held for Sale and Discontinued Operations'*, do not apply to investment property, as such investment property continues to be measured at fair value once transferred to investment property held for sale.

### DISCLOSURE

| Euro                               | As at<br>30 June 2019 | As at<br>30 June 2018 |
|------------------------------------|-----------------------|-----------------------|
| United Kingdom – Land bank         | 21,519,919            | 11,060,400            |
| United Kingdom – Income-generating | —                     | 42,528,044            |
| Germany – Income-generating        | 71,090,000            | —                     |
|                                    | <b>92,609,919</b>     | <b>53,588,444</b>     |

### RECONCILIATION OF THE GROUP'S INVESTMENT PROPERTY HELD FOR SALE:

| Euro                                    | Note | As at<br>30 June 2019 | As at<br>30 June 2018 |
|-----------------------------------------|------|-----------------------|-----------------------|
| <b>Opening balance</b>                  |      | <b>53,588,444</b>     | <b>6,336,915</b>      |
| Transfer from investment property       | 17   | 85,869,050            | 51,328,757            |
| Disposals                               |      | (49,256,991)          | (7,353,427)           |
| Capitalised expenditure <sup>1</sup>    |      | 1,975,342             | 1,149,597             |
| Retention release                       |      | —                     | (275,000)             |
| Fair value adjustment                   | 11   | 958,055               | 2,766,206             |
| Foreign currency translation difference |      | (523,981)             | (364,604)             |
| <b>Closing balance</b>                  |      | <b>92,609,919</b>     | <b>53,588,444</b>     |

<sup>1</sup> Of the €1,975,342 (2018: €1,149,597) capitalised expenditure incurred during the year the group paid €1,716,601 (2018: €1,149,597).

The group incurred capitalised expenditure of €1,975,342 (2018: €1,149,597) in order to maximise the capital value of the assets held for sale.

### DISPOSALS

On 16 October 2018, the group disposed of the Premier Inn and Hub by Premier Inn and associated retail in Edinburgh, Scotland for £38,000,000 (approximately €41,783,812).

On 1 November 2018, the group disposed of a parcel of land which formed part of the New Waverley site in Edinburgh, Scotland for £6,700,000 (approximately €7,473,179).

### INTEREST-BEARING BORROWINGS

Bank borrowings of €34,442,028 (2018: €22,225,094) are secured against investment property held for sale, refer to note 27.

# NOTES TO THE CONSOLIDATED ANNUAL FINANCIAL STATEMENTS (CONTINUED)

For the year ended 30 June 2019

## 18. INVESTMENT PROPERTY HELD FOR SALE (CONTINUED)

### MEASUREMENT OF FAIR VALUES

#### FAIR VALUE HIERARCHY

The fair value measurement of all the group's investment property held for sale has been categorised as level 3 in the fair value hierarchy based upon the significant unobservable inputs into the valuation technique used.

#### VALUATION TECHNIQUE AND SIGNIFICANT UNOBSERVABLE INPUTS

The fair value measurement of all the group's investment property held for sale has been categorised as level 3 in the fair value hierarchy based upon the significant unobservable inputs into the valuation technique used.

As at 30 June 2019

| Investment property type | Valuation technique                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | Significant unobservable inputs                                                                                                                                                       | Inter-relation between key unobservable inputs and fair value measurement                                                                                                                                                                                                                                                                               |
|--------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Income-generating        | Discounted cash flows:<br>The valuation model considers the present value of net cash flows to be generated from the property, taking into account expected rental growth rates, void periods, occupancy rates, lease incentive costs such as rent-free periods and other costs not paid by tenants. The expected net cash flows are discounted using risk-adjusted discount rates. Among other factors, the discount rate estimation considers the quality of a building and its location, tenant credit quality and lease terms. | <ul style="list-style-type: none"> <li>• Risk adjusted discount rates</li> <li>• Estimated rental value</li> <li>• Net rental growth</li> <li>• Reversionary discount rate</li> </ul> | <p>The estimated fair value would increase/(decrease) if:</p> <ul style="list-style-type: none"> <li>• Expected market rental growth was higher/ (lower)</li> <li>• The estimated rental value was higher/(lower)</li> <li>• The reversionary discount rate was lower/(higher)</li> <li>• The risk adjusted discount rate was lower/(higher)</li> </ul> |
| Land bank                | Residual method:<br>The valuation model considers the gross development value of the property based on an independent view of market values for the completed development less any costs to complete.                                                                                                                                                                                                                                                                                                                              | <ul style="list-style-type: none"> <li>• Costs to complete</li> <li>• Residential unit prices</li> <li>• Valuation yields</li> <li>• Funding yield</li> </ul>                         | <p>The estimated fair value would increase/(decrease) if:</p> <ul style="list-style-type: none"> <li>• The budgeted costs to complete was lower/(higher) and/or,</li> <li>• the residential unit price was higher/(lower)</li> </ul>                                                                                                                    |

#### CHANGE TO VALUATION METHOD USED

At 30 June 2018 the fair value of land bank investment property held for sale was determined using the firm offers less costs to sell valuation method. At 30 June 2019, given that the land bank assets had been held for sale for more than twelve months, the group decided to obtain an independent valuation and the valuation technique used was the residual value method.

**As at 30 June 2019**

47



# NOTES TO THE CONSOLIDATED ANNUAL FINANCIAL STATEMENTS (CONTINUED)

For the year ended 30 June 2019

## 18. INVESTMENT PROPERTY HELD FOR SALE (CONTINUED)

### MEASUREMENT OF FAIR VALUES (CONTINUED)

As at 30 June 2018

| Investment property type | Valuation technique                                                                                                                         | Significant unobservable inputs                                                            | Inter-relation between key unobservable inputs and fair value measurement                                                                                                                                                                                                                                                                        |
|--------------------------|---------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Land bank                | <i>Firm offers less costs to complete:</i><br>Fair value is based on the amount a third party is willing to pay less any costs to complete. | <ul style="list-style-type: none"> <li>• Firm offer</li> <li>• Cost to complete</li> </ul> | The estimated fair value would increase/(decrease) if: <ul style="list-style-type: none"> <li>• Expected market rental growth was higher/ (lower)</li> <li>• The estimated rental value was higher/(lower)</li> <li>• The reversionary discount rate was lower/(higher)</li> <li>• The risk adjusted discount rate was lower/(higher)</li> </ul> |
| Income-generating        | <i>Firm offers:</i><br>The valuation model takes into account the amount a third party is willing to pay.                                   | <ul style="list-style-type: none"> <li>• Firm offer</li> </ul>                             | The estimated fair value would increase/(decrease) if: <ul style="list-style-type: none"> <li>• The budgeted costs to complete was lower/(higher) and/or,</li> <li>• the residential unit price was higher/(lower)</li> </ul>                                                                                                                    |

### FAIR VALUE SENSITIVITY ANALYSIS

As at 30 June 2018

| Technique   | Valuation   | Significant unobservable inputs |        |             |
|-------------|-------------|---------------------------------|--------|-------------|
|             |             | Firm offer                      |        |             |
|             |             | Sensitivity                     |        |             |
|             |             | Input                           | Change | Valuation   |
| Firm offers | €42,528,044 | €42,528,044                     | 5%     | €44,654,446 |
|             |             |                                 | -5%    | €40,401,642 |

| Technique                          | Valuation          | Significant unobservable inputs |        |             |                   |        |             |
|------------------------------------|--------------------|---------------------------------|--------|-------------|-------------------|--------|-------------|
|                                    |                    | Firm offers                     |        |             | Costs to complete |        |             |
|                                    |                    | Sensitivity                     |        |             | Sensitivity       |        |             |
|                                    |                    | Input p.a.                      | Change | Valuation   | Input p.a.        | Change | Valuation   |
| Firm offers less costs to complete | €11,060,400        | €13,688,705                     | 5%     | €11,744,836 | €2,628,305        | 5%     | €10,928,985 |
|                                    |                    |                                 | -5%    | €10,375,965 |                   | -5%    | €11,191,816 |
| <b>Total</b>                       | <b>€53,588,444</b> |                                 |        |             |                   |        |             |

## 19. INVENTORY PROPERTY

### ACCOUNTING POLICY

Inventory property is measured at the lower of cost and net realisable value.

Net realisable value is the estimated selling price in the ordinary course of business less the estimated costs of completion and the estimated costs to make the sale. The cost of inventory comprises all costs of purchase, costs of conversion and other costs incurred in bringing the inventory to its present location and condition.

### DISCLOSURE

| Euro                                                          | Note | As at<br>30 June 2019 | As at<br>30 June 2018 |
|---------------------------------------------------------------|------|-----------------------|-----------------------|
| <b>Opening balance</b>                                        |      | <b>1,293,501</b>      | <b>—</b>              |
| Development expenditure <sup>1</sup>                          |      | 34,937,271            | 21,918,133            |
| Disposals (recognised in cost of sales of inventory property) | 6    | (31,013,909)          | (21,704,016)          |
| Transfer from investment property                             | 17   | —                     | 1,078,030             |
| General borrowings capitalised                                | 27   | 68,113                | 1,354                 |
| Foreign currency translation reserve                          |      | (15,016)              | —                     |
| <b>Closing balance</b>                                        |      | <b>5,269,960</b>      | <b>1,293,501</b>      |

<sup>1</sup> Of the €34,937,271 (2018: €21,918,133) development expenditure incurred during the year the group paid €37,990,366 (2018: €17,676,966) of which €3,053,095 (2018: €4,241,167) relates to construction payables at 30 June 2018 paid in the year ended 30 June 2019.

The group's inventory property at 30 June 2019 of €5,269,960 (2018: €1,293,501) relates to the construction of a Travelodge hotel at Langley. The group will recognise a disposal on completion of the hotel, which is the point at which control is transferred.

During the year inventory property of €31,013,909 (2018: €21,704,016) was disposed of and relates to the office component of the New Waverley development in Edinburgh. Control of the office component of the New Waverley development is passed over during the period up to practical completion. Practical completion was achieved on 21 May 2019.

# NOTES TO THE CONSOLIDATED ANNUAL FINANCIAL STATEMENTS (CONTINUED)

For the year ended 30 June 2019

## 20. FINANCIAL INVESTMENTS

### ACCOUNTING POLICY

Refer to note 4 for the group's general accounting policy for financial instruments. Refer to note 22 for the group's accounting policy on cash.

### DISCLOSURE

Financial investments other than cash have been classified as fair value through profit or loss. Accordingly, they are measured at fair value at the reporting date with changes in fair value recognised in profit or loss.

|                              | As at<br>30 June 2019 | As at<br>30 June 2018 |
|------------------------------|-----------------------|-----------------------|
| Euro                         |                       |                       |
| Non-current                  |                       |                       |
| Direct financial investments | —                     | 183,052,263           |
|                              | <b>—</b>              | <b>183,052,263</b>    |
| Current                      |                       |                       |
| Direct financial investments | 41,848,801            | —                     |
| CFD collateral               | 45,965,209            | —                     |
|                              | <b>87,814,010</b>     | <b>—</b>              |

The group's portfolio of listed real estate equity securities is used to manage liquidity, whilst generating a return on euro deposits awaiting investment, including to fund commitments to PKM Developments. In the prior year the portfolio of listed real estate equity securities were longer term strategic positions, and accordingly, were considered non-current.

During the current year, some of the direct financial investments were converted into Contracts for Difference ("CFDs") held with a large investment banking company. The CFDs require the group to maintain a minimum of 40% collateral on all CFD positions. On conversion the group received cash, referred to as the 'on acquisition funding leg', equal to the difference between the initial collateral amount and the initial notional gross exposure of the CFD. The funding leg, including subsequent variable exposure movements, is recognised as an off balance item.

Variable exposure movements in the market value of the gross CFD positions result in the group receiving or paying funds on a daily basis. Any dividends received on the CFD positions are paid directly to the group, net of tax, refer to note 9. The full notional exposure for all positions, including CFDs, are disclosed below.

| As at 30 June 2019                  |                       |                     |                                               |                             |                             |                                            |                             |
|-------------------------------------|-----------------------|---------------------|-----------------------------------------------|-----------------------------|-----------------------------|--------------------------------------------|-----------------------------|
|                                     | Share price<br>(Euro) | Number of<br>shares | Fair value<br>direct<br>investments<br>(Euro) | CFD<br>collateral<br>(Euro) | Funding leg                 |                                            | Gross<br>exposure<br>(Euro) |
|                                     |                       |                     |                                               |                             | On<br>acquisition<br>(Euro) | Variable<br>exposure<br>movement<br>(Euro) |                             |
| <b>Direct financial investments</b> |                       |                     |                                               |                             |                             |                                            |                             |
| Eurocommercial Properties NV        | 23.50                 | 193,051             | 4,536,699                                     | —                           | —                           | —                                          | 4,536,699                   |
| British Land Company PLC            | 6.01                  | 1,625,000           | 9,758,519                                     | —                           | —                           | —                                          | 9,758,519                   |
| Land Securities Group PLC           | 9.29                  | 1,115,000           | 10,362,144                                    | —                           | —                           | —                                          | 10,362,144                  |
| Empiric Student Property PLC        | 1.01                  | 2,685,000           | 2,719,291                                     | —                           | —                           | —                                          | 2,719,291                   |
| Primary Health Properties PLC       | 1.49                  | 1,450,000           | 2,157,493                                     | —                           | —                           | —                                          | 2,157,493                   |
| The PRS REIT PLC                    | 1.05                  | 750,000             | 786,348                                       | —                           | —                           | —                                          | 786,348                     |
| Real Estate Credit Investments Ltd  | 1.90                  | 1,582,760           | 3,009,989                                     | —                           | —                           | —                                          | 3,009,989                   |
| Target Healthcare REIT Ltd          | 1.29                  | 600,000             | 773,631                                       | —                           | —                           | —                                          | 773,631                     |
| Tritax Big Box REIT PLC             | 1.72                  | 4,500,000           | 7,744,687                                     | —                           | —                           | —                                          | 7,744,687                   |
|                                     |                       |                     | <b>41,848,801</b>                             | <b>—</b>                    | <b>—</b>                    | <b>—</b>                                   | <b>41,848,801</b>           |
| <b>Contracts for difference</b>     |                       |                     |                                               |                             |                             |                                            |                             |
| Cofinimmo CMN                       | 114.20                | 64,241              | —                                             | 3,058,042                   | 4,587,064                   | (308,784)                                  | 7,336,322                   |
| Intervest offices & warehouses CMN  | 24.70                 | 131,641             | —                                             | 1,312,885                   | 1,969,328                   | (30,680)                                   | 3,251,533                   |
| Klepierre                           | 29.48                 | 1,626,364           | —                                             | 20,393,457                  | 30,590,185                  | (3,038,431)                                | 47,945,211                  |
| Mercialys                           | 11.61                 | 772,934             | —                                             | 4,033,438                   | 6,050,158                   | (1,109,832)                                | 8,973,764                   |
| Unibail-Rodamco                     | 131.75                | 264,618             | —                                             | 15,850,903                  | 23,776,355                  | (4,763,836)                                | 34,863,422                  |
| The PRS REIT PLC                    | 1.05                  | 3,000,000           | —                                             | 1,316,484                   | 1,974,256                   | (137,568)                                  | 3,153,172                   |
|                                     |                       |                     | <b>—</b>                                      | <b>45,965,209</b>           | <b>68,947,346</b>           | <b>(9,389,131)</b>                         | <b>105,523,424</b>          |
| <b>Total financial investments</b>  |                       |                     | <b>41,848,801</b>                             | <b>45,965,209</b>           | <b>68,947,346</b>           | <b>(9,389,131)</b>                         | <b>147,372,225</b>          |

|                                           | As at 30 June 2018    |                     |                      |
|-------------------------------------------|-----------------------|---------------------|----------------------|
|                                           | Share price<br>(Euro) | Number of<br>shares | Fair value<br>(Euro) |
| <b>Direct financial investments</b>       |                       |                     |                      |
| Eurocommercial Properties NV              | 36.36                 | 497,333             | 18,083,028           |
| Unibail – Rodamco Westfield SE            | 188.55                | 264,618             | 49,893,724           |
| British Land Company PLC                  | 7.60                  | 1,625,000           | 12,350,045           |
| Covivio SA                                | 89.10                 | 150,300             | 13,391,730           |
| Hufvudstaden AB                           | 12.28                 | 1,083,000           | 13,295,975           |
| Klepierre SA                              | 32.25                 | 1,626,364           | 52,450,239           |
| Land Securities Group PLC                 | 10.82                 | 1,115,000           | 12,063,076           |
| Mercialys SA                              | 14.91                 | 772,934             | 11,524,446           |
| <b>Total direct financial investments</b> |                       |                     | <b>183,052,263</b>   |

#### RECONCILIATION OF FINANCIAL INVESTMENTS AT FAIR VALUE

| Euro                                    | Note | Direct<br>financial<br>investments | CFD<br>collateral        | CFD gross<br>exposure     |
|-----------------------------------------|------|------------------------------------|--------------------------|---------------------------|
| <b>As at 30 June 2017</b>               |      | —                                  | —                        | —                         |
| Purchases                               |      | 199,557,215 <sup>2</sup>           | —                        | —                         |
| Fair value adjustment                   | 11   | (16,504,952) <sup>1</sup>          | —                        | —                         |
| <b>As at 30 June 2018</b>               |      | <b>183,052,263</b>                 | —                        | —                         |
| Purchases                               |      | 16,729,049 <sup>2</sup>            | —                        | 14,259,065 <sup>1</sup>   |
| Disposals                               |      | (20,794,463) <sup>2</sup>          | —                        | (16,267,129) <sup>1</sup> |
| Transfer to CFD                         |      | (116,089,335) <sup>2</sup>         | —                        | 116,089,335 <sup>1</sup>  |
| CFD collateral in relation to purchases |      | —                                  | 52,406,643 <sup>2</sup>  | —                         |
| CFD collateral in relation to disposals |      | —                                  | (6,201,159) <sup>2</sup> | —                         |
| Fair value adjustments                  | 11   | (21,048,713) <sup>1</sup>          | (240,275) <sup>1</sup>   | (8,557,847) <sup>2</sup>  |
| <b>As at 30 June 2019</b>               |      | <b>41,848,801</b>                  | <b>45,965,209</b>        | <b>105,523,424</b>        |

<sup>1</sup> Non cash flow movements

<sup>2</sup> Cash flow movements

#### DIRECT FINANCIAL INVESTMENTS

Fair value adjustments in relation to direct financial investments represent the full fair value movement of the direct financial investment portfolio, including fair value movements on purchases and disposals during the year.

#### CFD COLLATERAL

The majority of the CFD collateral is required to be held in the form of German government bonds with a maturity of 1 year or less, with the remainder of CFD collateral held as cash. German bonds are carried at fair value through profit or loss. They have a maturity of 13 March 2020 and par value of €41,200,000. The total cost of the bonds purchased during the year was €41,430,636. The CFD collateral held as cash is carried at amortised cost.

| Euro                                   | Held as<br>German bonds | Held as<br>cash  | Total             |
|----------------------------------------|-------------------------|------------------|-------------------|
| <b>As at 30 June 2018</b>              | —                       | —                | —                 |
| Purchase price of 1 year German bonds  | 41,430,636              | —                | <b>41,430,636</b> |
| Transfer of cash to collateral account | —                       | 4,774,848        | <b>4,774,848</b>  |
| Fair value adjustment                  | (240,275)               | —                | <b>(240,275)</b>  |
| <b>As at 30 June 2019</b>              | <b>41,190,361</b>       | <b>4,774,848</b> | <b>45,965,209</b> |

# NOTES TO THE CONSOLIDATED ANNUAL FINANCIAL STATEMENTS (CONTINUED)

For the year ended 30 June 2019

## 20. FINANCIAL INVESTMENTS (CONTINUED)

### ACCOUNTING POLICY (CONTINUED)

#### CFD GROSS EXPOSURE

The CFD collateral relates to the off-balance sheet gross exposure to the CFD portfolio. All fair value movements are settled in cash on a daily basis, via the collateral deposit.

During the year gross dividend income of €3,812,126 (2018: €8,423,423) was recognised from direct financial assets and €2,877,952 (2018: €Nil) was recognised from the CFD portfolio as other income, refer to note 9.

The financial instrument and fair value disclosures are in note 35

#### FAIR VALUE HIERARCHY

The following table shows the carrying amount and fair value of the group's investments in the fair value hierarchy:

##### As at 30 June 2019

| Euro                                 | Carrying<br>amount | Fair value        |          |          |
|--------------------------------------|--------------------|-------------------|----------|----------|
|                                      |                    | Level 1           | Level 2  | Level 3  |
| Listed real estate equity securities | 41,848,801         | 41,848,801        | —        | —        |
| CFD collateral                       | 41,190,361         | 41,190,361        | —        | —        |
|                                      | <b>83,039,162</b>  | <b>83,039,162</b> | <b>—</b> | <b>—</b> |

##### As at 30 June 2018

| Euro                                 | Carrying<br>amount | Fair value         |          |          |
|--------------------------------------|--------------------|--------------------|----------|----------|
|                                      |                    | Level 1            | Level 2  | Level 3  |
| Listed real estate equity securities | 183,052,263        | 183,052,263        | —        | —        |
|                                      | <b>183,052,263</b> | <b>183,052,263</b> | <b>—</b> | <b>—</b> |

## 21. INVESTMENT IN EQUITY-ACCOUNTED INVESTEEES

### ACCOUNTING POLICY

Equity accounted investees comprise investments in associates. Associates are entities in which the group has significant influence, which is the power to participate in the financial and operating policy decisions of the investee but does not result in control or joint control of those entities.

Interests in associates are initially recognised at cost including transaction costs. Subsequently, they are accounted for using the equity method. The group recognises its share of profit or loss and other comprehensive income of the associate from the date on which significant influence commences, until the date on which significant influence ceases. Distributions received from the associates reduce the carrying amount of the investment.

The group's share of interest charged by the group to the associate and capitalised against qualifying assets that are carried at cost (i.e not subsequently measured at fair value) in the equity accounted investee is eliminated by deducting it from its share of earnings in the equity accounted investee.

Unrealised losses on transactions are eliminated in the same way as unrealised gains, but only to the extent that there is no evidence of impairment.

When the group's share of losses exceeds its interest in an equity accounted investee, the carrying amount of the investment, including any long-term interests that form part thereof, is reduced to zero, and the recognition of further losses is discontinued except to the extent that the group has an obligation or has made payments on behalf of the investee.

Interests in associates are assessed for impairment if there is an impairment indicator. An impairment loss in respect of an equity accounted investee is measured by comparing the recoverable amount of the investment with its carrying amount. An impairment loss is recognised in profit or loss and is reversed if there has been a favourable change in the estimates used to determine the recoverable amount.

### DISCLOSURE

| Euro             | As at<br>30 June 2019 | As at<br>30 June 2018 |
|------------------|-----------------------|-----------------------|
| PKM Developments | 21,888,261            | 23,774,222            |

### RECONCILIATION OF INVESTMENTS IN EQUITY-ACCOUNTED INVESTEEES

| Euro                        | Note  | As at<br>30 June 2019 | As at<br>30 June 2018 |
|-----------------------------|-------|-----------------------|-----------------------|
| <b>Opening balance</b>      |       | <b>23,774,222</b>     | <b>20,205,297</b>     |
| Share of profit, net of tax | 22,38 | 11,009,325            | 3,568,925             |
| Distribution                | 32,38 | (12,895,286)          | —                     |
| <b>Closing balance</b>      |       | <b>21,888,261</b>     | <b>23,774,222</b>     |

The group has an investment in PKM Developments Limited, a development property group which develops investment property predominantly in Romania, as well as other central and eastern European countries. PKM Developments is an associate of the group, of which MAS owns 40% of the ordinary shares and therefore has significant influence. The remaining 60% of the ordinary shares is owned by Prime Kapital Holdings Limited ("Prime Kapital"), who is the developer. PKM Developments Limited is incorporated in the Isle of Man.

The distribution received was offset against the consideration paid for the acquisition of the portfolio of shopping centres in Romania, refer to note 32.

In addition to the investment in the ordinary shares, MAS has invested in 7.5% preference shares issued by PKM Developments, refer to note 28. At year end the amount invested was €170,000,000 (2018: €100,000,000). The preference shares issued by PKM Developments are not considered to be part of the long-term interest that the group has in PKM Developments.

# NOTES TO THE CONSOLIDATED ANNUAL FINANCIAL STATEMENTS (CONTINUED)

For the year ended 30 June 2019

## 21. INVESTMENT IN EQUITY-ACCOUNTED INVESTEEES (CONTINUED)

### DISCLOSURE (CONTINUED)

The following table summarises the financial information of PKM Developments as included in its own audited financial statements which are prepared in accordance with IFRS:

| Euro                                                                                      | As at<br>30 June 2019 | As at<br>30 June 2018 |
|-------------------------------------------------------------------------------------------|-----------------------|-----------------------|
| <b>Statement of financial position – PKM Developments</b>                                 |                       |                       |
| Non-current assets                                                                        | 212,433,897           | 138,511,061           |
| Current assets                                                                            | 30,657,752            | 41,864,316            |
| <b>Total assets</b>                                                                       | <b>243,091,649</b>    | <b>180,375,377</b>    |
| Non-current liabilities                                                                   | 178,035,470           | 109,468,016           |
| Current liabilities                                                                       | 8,444,114             | 9,311,602             |
| <b>Total liabilities</b>                                                                  | <b>186,479,584</b>    | <b>118,779,618</b>    |
| <b>Net assets</b>                                                                         | <b>56,612,065</b>     | <b>61,595,759</b>     |
| Percentage ownership interest                                                             | 40%                   | 40%                   |
| <b>Unadjusted group share of net assets</b>                                               | <b>22,644,826</b>     | <b>24,638,304</b>     |
| Elimination of preference share interest capitalised on qualifying assets carried at cost | (815,373)             | (922,890)             |
| <b>Net assets attributable to the group</b>                                               | <b>21,829,453</b>     | <b>23,715,414</b>     |
| Capitalised costs                                                                         | 58,808                | 58,808                |
| <b>Carrying amount</b>                                                                    | <b>21,888,261</b>     | <b>23,774,222</b>     |

| Euro                                                                                      | Year ended<br>30 June 2019 | Year ended<br>30 June 2018 |
|-------------------------------------------------------------------------------------------|----------------------------|----------------------------|
| <b>Statement of profit or loss and other comprehensive income – PKM Developments</b>      |                            |                            |
| Rental income                                                                             | 5,518,492                  | 2,468,271                  |
| Service charge income and other recoveries                                                | 2,957,429                  | 1,247,193                  |
| Service charge and other property operating expenses                                      | (3,120,179)                | (1,457,244)                |
| Other income                                                                              | 162,163                    | 2,128                      |
| Corporate expenses                                                                        | (462,408)                  | (719,216)                  |
| Investment expenses                                                                       | (633,630)                  | (2,601,061)                |
| Fair value adjustments                                                                    | 29,253,483                 | 16,372,691                 |
| Foreign currency exchange differences                                                     | (188,159)                  | (31,399)                   |
| Finance income                                                                            | 1,305,205                  | 144,260                    |
| Finance costs                                                                             | (2,863,633)                | (36,808)                   |
| Tax expense                                                                               | (4,674,241)                | (4,159,274)                |
| <b>Total profit after tax</b>                                                             | <b>27,254,522</b>          | <b>11,229,541</b>          |
| Percentage ownership interest                                                             | 40%                        | 40%                        |
| <b>Total profit and other comprehensive income attributable to the group</b>              | <b>10,901,809</b>          | <b>4,491,816</b>           |
| Elimination of preference share interest capitalised on qualifying assets carried at cost | 107,516                    | (922,891)                  |
| <b>Group's share of profit after tax</b>                                                  | <b>11,009,325</b>          | <b>3,568,925</b>           |

PKM Developments has no other comprehensive income.

PKM Developments is subject to litigation brought by an unpaid lender which was acquired as part of a business combination. The payable was recognised at fair value at acquisition and has a carrying amount of €700,000 at 30 June 2019. The lender is currently under liquidation and is seeking full repayment of €3,500,000 principal as well as the related accrued interest. As at the date of this report legal proceedings are underway, however, it is considered unlikely that the cash outflow will exceed the €700,000 already provided because this amount has been formally agreed with all the lender's creditors as part of its liquidation process.



## 22. CASH AND CASH EQUIVALENTS

### ACCOUNTING POLICY

The group's cash and cash equivalents are financial instruments and are classified as financial assets at amortised cost. Refer to note 4 for the group's general accounting policy for financial instruments.

### DISCLOSURE

| Euro          | As at<br>30 June 2019 | As at<br>30 June 2018 |
|---------------|-----------------------|-----------------------|
| Bank balances | <b>71,155,130</b>     | <b>147,825,624</b>    |

The financial instrument and fair value disclosures are in notes 34 and 35.

Reconciliation of cash generated from operating activities:

| Euro                                            | Note | Year ended<br>30 June 2019 | Year ended<br>30 June 2018 |
|-------------------------------------------------|------|----------------------------|----------------------------|
| <b>Profit for the year</b>                      |      | <b>61,878,374</b>          | <b>19,333,422</b>          |
| <i>Adjustments for:</i>                         |      |                            |                            |
| Depreciation                                    | 12   | 101,341                    | 100,026                    |
| Investment expenses                             |      | 3,210,128                  | —                          |
| Share-based payment expense                     |      | 75,464                     | 805,766                    |
| Fair value adjustments                          | 11   | 7,631,570                  | 15,800,127                 |
| Foreign currency exchange differences           | 13   | 364,553                    | 1,020,787                  |
| Finance income                                  | 14   | (12,057,819)               | (7,975,558)                |
| Finance costs                                   | 14   | 10,251,058                 | 5,560,344                  |
| Share of profit from equity accounted investees | 21   | (11,009,325)               | (3,568,925)                |
| Goodwill impairment                             | 16   | —                          | 1,274,346                  |
| Gain on bargain purchase                        | 32   | (12,263,193)               | —                          |
| Tax expense                                     | 15   | 13,373,640                 | 6,867,387                  |
| Profit on sales of inventory property           | 6    | (8,150,796)                | (4,316,924)                |
| <b>Cash generated from operating activities</b> |      | <b>53,404,995</b>          | <b>34,900,798</b>          |

Included within cash from operations is cash received from dividend income from direct financial investments and from CFDs of €3,812,126 (2018: €8,423,423) and €2,877,952 (2018: €nil) respectively, refer to note 9.

# NOTES TO THE CONSOLIDATED ANNUAL FINANCIAL STATEMENTS (CONTINUED)

For the year ended 30 June 2019

## 23. SHARE CAPITAL AND GEARED SHARE PURCHASE PLAN SHARES (TREASURY SHARES)

### ACCOUNTING POLICY

#### ORDINARY SHARES

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of ordinary shares are recognised as a deduction from equity.

The group's policy is to maintain a strong capital base to allow sustainable growth in the development of the group.

#### GEARED SHARE PURCHASE PLAN SHARES (TREASURY SHARES)

Geared share purchase plan shares are classified as equity. Incremental costs directly attributable to the issue of ordinary shares are recognised as a deduction from equity, net of any tax effects. When geared share purchase plan shares are sold or issued subsequently, the amount received or paid is recognised within equity and the resulting surplus or deficit on the transaction is recognised within share capital. Where share purchase plan shares are forfeited by participants the shares are cancelled.

### DISCLOSURE

The ordinary share capital of the company has no par value. The reconciliation of share capital is as follows:

|                                                             | Share capital      |                    | Geared share purchase plan shares (treasury shares) |                     | Total              |                     |
|-------------------------------------------------------------|--------------------|--------------------|-----------------------------------------------------|---------------------|--------------------|---------------------|
|                                                             | Number of Shares   | Euro               | Number of shares                                    | Euro                | Number of Shares   | Euro                |
| <b>Balance at 30 June 2017</b>                              | <b>480,216,299</b> | <b>557,556,273</b> | <b>(12,850,000)</b>                                 | <b>(21,056,010)</b> | <b>467,366,299</b> | <b>536,500,263</b>  |
| Issued during the year                                      |                    |                    |                                                     |                     |                    |                     |
| - Issue of share capital                                    | 160,299,409        | 279,917,834        | —                                                   | —                   | <b>160,299,409</b> | <b>279,917,834</b>  |
| - Distributions reinvested                                  | 9,828,090          | 15,918,376         | —                                                   | —                   | <b>9,828,090</b>   | <b>15,918,376</b>   |
| - Geared share purchase plan shares forfeited and cancelled | (5,000,000)        | (8,193,000)        | 5,000,000                                           | 8,193,000           | —                  | —                   |
|                                                             | <b>645,343,798</b> | <b>845,199,483</b> | <b>(7,850,000)</b>                                  | <b>(12,863,010)</b> | <b>637,493,798</b> | <b>832,336,473</b>  |
| Distributed during the year                                 |                    |                    |                                                     |                     |                    |                     |
| - Scrip distributions                                       | —                  | (15,949,084)       | —                                                   | —                   | —                  | <b>(15,949,084)</b> |
| <b>Balance at 30 June 2018</b>                              | <b>645,343,798</b> | <b>829,250,399</b> | <b>(7,850,000)</b>                                  | <b>(12,863,010)</b> | <b>637,493,798</b> | <b>816,387,389</b>  |
| Issued during the year                                      |                    |                    |                                                     |                     |                    |                     |
| - Geared share purchase plan shares issued                  | 1,531,127          | 1,990,465          | (1,531,127)                                         | (1,990,465)         | —                  | —                   |
| - Geared share purchase plan shares forfeited and cancelled | (4,000,000)        | (6,554,400)        | 4,000,000                                           | 6,554,400           | —                  | —                   |
| <b>Balance at 30 June 2019</b>                              | <b>642,874,925</b> | <b>824,686,464</b> | <b>(5,381,127)</b>                                  | <b>(8,299,075)</b>  | <b>637,493,798</b> | <b>816,387,389</b>  |

### SHARE CAPITAL

There were no capital raises during the year. In the prior year the group issued 160,299,409 shares generating €279,917,834.

## DISTRIBUTIONS

The holders of the company's shares are entitled to distributions as declared and to one vote per share at general meetings of the company. Distributions of the company can be paid from retained earnings or as a return of capital in accordance with the BVI Business Companies Act 2004.

The following distributions were paid by the group:

### Year ended 30 June 2019

| Euro           | Scrip    | Cash              | Total             | Distribution per share (euro cents) |
|----------------|----------|-------------------|-------------------|-------------------------------------|
| 2 October 2018 | —        | 25,691,000        | <b>25,691,000</b> | 4.03                                |
| 2 April 2019   | —        | 24,097,266        | <b>24,097,266</b> | 3.78                                |
|                | <b>—</b> | <b>49,788,266</b> | <b>49,788,266</b> |                                     |

### Year ended 30 June 2018

| Euro             | Scrip             | Cash              | Total             | Distribution per share (euro cents) |
|------------------|-------------------|-------------------|-------------------|-------------------------------------|
| 11 November 2017 | 10,424,724        | 6,957,823         | <b>17,382,547</b> | 3.19                                |
| 6 April 2018     | 5,524,360         | 17,169,809        | <b>22,694,169</b> | 3.58                                |
|                  | <b>15,949,084</b> | <b>24,127,632</b> | <b>40,076,716</b> |                                     |

The directors are pleased to propose a final distribution to shareholders of 4.97 euro cents per share (2018: 4.03 euro cents per share).

## GEARED SHARE PURCHASE PLAN SHARES (TREASURY SHARES)

Malcolm Levy transitioned to the role of non-executive director with effect from 26 June 2019. This necessitated his exit from the geared share purchase plan, refer to note 33, which occurred on the same date. All 4,000,000 geared shared purchase plan (treasury) shares that related to Malcolm were forfeited and cancelled upon his exit from the scheme.

On 25 June 2019 Werner Behrens, CEO and Paul Osbourn, CFO were invited to join the MAS Share Purchase Scheme and the group subsequently issued 1,531,127 shares at an issue price of €1.30 (ZAR 21.08), refer to note 33

In the prior year, 5,000,000 shares held in the share purchase plan were forfeited and cancelled by the group refer to note 33.

Distributions on the geared share purchase plan shares are referred to in note 24.

## NOTES TO THE CONSOLIDATED ANNUAL FINANCIAL STATEMENTS (CONTINUED)

For the year ended 30 June 2019

### 24. SHARE-BASED PAYMENT RESERVE

#### ACCOUNTING POLICY

Refer to note 33 for the accounting policy for share-based payment arrangements.

#### DISCLOSURE

#### RECONCILIATION OF GEARED SHARE PURCHASE PLAN

| Euro                                        | Note  | As at<br>30 June 2019 | As at<br>30 June 2018 |
|---------------------------------------------|-------|-----------------------|-----------------------|
| <b>Opening balance</b>                      |       | <b>1,031,739</b>      | <b>225,973</b>        |
| <i>Shared-based payment expense</i>         | 22,33 | 75,464                | 902,386               |
| Recognised during the year                  |       | 539,234               | 902,386               |
| Recycled during the year – forfeited shares |       | (463,770)             | —                     |
| Non-forfeitable distribution paid           |       | (131,839)             | (96,620)              |
| <b>Closing balance</b>                      |       | <b>975,364</b>        | <b>1,031,739</b>      |

#### SHARE BASED PAYMENT ARRANGEMENTS

On 26 June 2019, Malcolm Levy's shares in the geared share purchase plan were forfeited and cancelled upon his exit from the scheme, refer to note 23, accordingly €463,770 which relates to unvested shares was recycled to profit or loss within employment expense.

Refer to note 38 for further disclosures of the share-based payment expense included in key management compensation and directors' remuneration.

### 25. FOREIGN CURRENCY TRANSLATION RESERVE

#### ACCOUNTING POLICY

Refer to note 13 for the accounting policy for foreign currency translation reserve.

#### DISCLOSURE

The group recognised a foreign currency translation loss arising from foreign operations of €1,338,770 (2018: €1,207,816 loss) resulting in a foreign currency translation reserve deficit at the reporting date of €13,106,889 (2018: €11,768,119 deficit).

## 26. NON-CONTROLLING INTEREST

### ACCOUNTING POLICY

The group recognises the non-controlling interests in the net assets of consolidated subsidiaries separately from the group's interest, within equity. Profits or losses of subsidiaries attributable to non-controlling interests are allocated to the non-controlling interest even if this results in a debit balance being recognised for the non-controlling interest.

### DISCLOSURE

| Euro                   | As at<br>30 June 2019 | As at<br>30 June 2018 |
|------------------------|-----------------------|-----------------------|
| <b>Opening balance</b> | <b>2,527,202</b>      | <b>988,063</b>        |
| Share of profit        | 6,842,577             | 2,477,116             |
| Distribution to NCI    | (1,930,777)           | (937,977)             |
| <b>Closing balance</b> | <b>7,439,002</b>      | <b>2,527,202</b>      |

The non-controlling interest relates to the participation by Prime Kapital in PKM Investments Limited, the co-investment venture entered into with the group. This co-investment venture is registered in the Isle of Man and focuses on investing in income-generating properties in CEE. Under the terms of the co-investment agreement, Prime Kapital's effective economic interest is equivalent to a 20% direct participation in the co-investment venture, less the interest cost on the participation funding that is provided by MAS. The effective interest rate on this participation funding is equivalent to the weighted average cost of external funding achieved by the co-investment venture of 3.24% (2018: 3.51%). During the year Prime Kapital received a dividend of €1,930,777 (2018: €937,977) in relation to its participation in the co-investment venture.

The following tables summarise the financial information of the co-investment venture:

Reconciliation of profit or loss to NCI

| Euro                                                                   | Year ended<br>30 June 2019 | Year ended<br>30 June 2018 |
|------------------------------------------------------------------------|----------------------------|----------------------------|
| <b>Statement of profit or loss and other comprehensive income</b>      |                            |                            |
| Rental income                                                          | 27,948,626                 | 14,039,515                 |
| Net service charge and property expense                                | (1,572,533)                | (1,495,154)                |
| Corporate expenses                                                     | (891,908)                  | (690,381)                  |
| Finance costs                                                          | (13,186,009)               | (9,133,938)                |
| Finance income                                                         | 212,190                    | 1,778                      |
| Other income                                                           | 557,044                    | 145,136                    |
| Investment expenses                                                    | (1,710,778)                | (1,060,257)                |
| Exchange differences                                                   | —                          | (1,785)                    |
| Fair value adjustments                                                 | 28,939,197                 | 9,061,080                  |
| Tax expense                                                            | (8,256,306)                | (2,008,472)                |
| <b>Total profit</b>                                                    | <b>32,039,523</b>          | <b>8,857,522</b>           |
| Elimination of intercompany transactions                               | 8,940,666                  | 7,274,874                  |
| <b>Total adjusted profit</b>                                           | <b>40,980,189</b>          | <b>16,132,396</b>          |
| Percentage ownership interest                                          | 20%                        | 20%                        |
| <b>Total profit and other comprehensive income attributable to NCI</b> | <b>8,196,038</b>           | <b>3,226,479</b>           |
| Elimination of interest cost on participation loan                     | (1,353,461)                | (749,363)                  |
| <b>NCI's share of profit</b>                                           | <b>6,842,577</b>           | <b>2,477,116</b>           |

# NOTES TO THE CONSOLIDATED ANNUAL FINANCIAL STATEMENTS (CONTINUED)

For the year ended 30 June 2019

## 26. NON-CONTROLLING INTEREST (CONTINUED)

### ACCOUNTING POLICY (CONTINUED)

#### RECONCILIATION OF NET ASSETS TO NCI;

| Euro                                                       | As at<br>30 June 2019 | As at<br>30 June 2018 |
|------------------------------------------------------------|-----------------------|-----------------------|
| <b>Statement of financial position</b>                     |                       |                       |
| Investment property                                        | 437,690,000           | 166,000,000           |
| Non-current assets                                         | 8,020,463             | 255,155               |
| Cash and cash equivalents                                  | 13,828,060            | 10,664,140            |
| Other current assets                                       | 13,339,316            | 3,635,366             |
| <b>Total assets</b>                                        | <b>472,877,839</b>    | <b>180,554,661</b>    |
| Non-current liabilities                                    | 406,925,458           | 169,187,857           |
| Current liabilities                                        | 28,874,912            | 6,328,858             |
| <b>Total liabilities</b>                                   | <b>435,800,370</b>    | <b>175,516,715</b>    |
| <b>Net assets</b>                                          | <b>37,077,469</b>     | <b>5,037,946</b>      |
| Elimination of intercompany transactions to date           | 27,646,707            | 18,706,041            |
| <b>Closing adjusted net assets</b>                         | <b>64,724,176</b>     | <b>23,743,987</b>     |
| Percentage ownership interest                              | 20%                   | 20%                   |
| <b>Total adjusted net assets attributable to NCI</b>       | <b>12,944,835</b>     | <b>4,748,797</b>      |
| Elimination of interest cost on participation loan to date | (2,637,079)           | (1,283,618)           |
| Distribution paid to date                                  | (2,868,754)           | (937,977)             |
| <b>NCI's share of net assets</b>                           | <b>7,439,002</b>      | <b>2,527,202</b>      |

## 27. INTEREST-BEARING BORROWINGS

### ACCOUNTING POLICY

The group's interest-bearing borrowings are financial instruments and are classified as financial liabilities at amortised cost. Refer to note 4 for the group's general accounting policy for financial instruments.

### DISCLOSURE

The carrying amount of the group's interest-bearing borrowings was as follows:

| Euro                             | Note | As at<br>30 June 2019 | As at<br>30 June 2018 |
|----------------------------------|------|-----------------------|-----------------------|
| <b>Non-current</b>               |      |                       |                       |
| Bank borrowings                  |      | 312,754,576           | 214,407,455           |
|                                  |      | <b>312,754,576</b>    | <b>214,407,455</b>    |
| <b>Current</b>                   |      |                       |                       |
| Bank borrowings                  |      | 51,945,592            | 28,305,652            |
| Amounts owed to PKM Developments | 38   | 91,761,152            | —                     |
|                                  |      | <b>143,706,744</b>    | <b>28,305,652</b>     |
|                                  |      | <b>456,461,320</b>    | <b>242,713,107</b>    |

The amount owed to PKM Developments of €91,761,152 (2018: €nil) relates to the interest-bearing deferred consideration on the portfolio of shopping centres in Romania that was acquired from PKM Developments, refer to note 32. The interest-bearing deferred consideration accrues interest at 3.81% and is payable on demand, it is expected that PKM Developments will require payment before the end of the 2019 calendar year. Since the acquisition, interest expense of €1,244,271 (2018: €nil) has been recognised on the interest-bearing deferred consideration, and €2,797,955 has been repaid to PKM Developments, refer note 38. The amounts owed to PKM Developments are guaranteed by the Company and are secured against the PKM Developments preference shares and the shares of the property owning SPVs that were acquired in the transaction.

Included within bank borrowing is €34,442,028 (2018: €22,225,094) of debt which is secured against investment property held for sale with a value of €71,090,000 (2018: €42,528,444), refer to note 18. The remaining bank borrowings of €330,258,140 (2018: €220,488,013) are secured against income generating investment property with a value of €655,451,788 (2018: €278,470,100), refer to note 17.

The carrying amount of the group's bank borrowings relating to specific properties was as follows:

| Euro                       | As at<br>30 June 2019 | As at<br>30 June 2018 |
|----------------------------|-----------------------|-----------------------|
| <b>Non-current</b>         |                       |                       |
| German investment property | 141,391,749           | 108,187,711           |
| CEE investment properties  | 104,281,451           | 48,358,450            |
| UK investment property     | 59,920,150            | 50,650,037            |
| Swiss investment property  | 7,161,226             | 7,211,257             |
|                            | <b>312,754,576</b>    | <b>214,407,455</b>    |
| <b>Current</b>             |                       |                       |
| German investment property | 38,235,125            | 2,707,840             |
| CEE investment properties  | 5,136,922             | 1,988,212             |
| UK investment property     | 8,222,350             | 23,272,484            |
| Swiss investment property  | 351,195               | 337,116               |
|                            | <b>51,945,592</b>     | <b>28,305,652</b>     |
|                            | <b>364,700,168</b>    | <b>242,713,107</b>    |

The financial instrument and fair value disclosures are in notes 34 and 35.

# NOTES TO THE CONSOLIDATED ANNUAL FINANCIAL STATEMENTS (CONTINUED)

For the year ended 30 June 2019

## 27. INTEREST-BEARING BORROWINGS (CONTINUED)

### ACCOUNTING POLICY (CONTINUED)

#### RECONCILIATION OF THE GROUP'S CARRYING AMOUNT OF INTEREST-BEARING BORROWINGS:

| Euro                                                     | Note  | As at<br>30 June 2019 | As at<br>30 June 2018 |
|----------------------------------------------------------|-------|-----------------------|-----------------------|
| <b>Opening balance</b>                                   |       | <b>242,713,107</b>    | <b>147,213,397</b>    |
| <i>Changes from financing cash flows</i>                 |       |                       |                       |
| Proceeds from interest-bearing borrowings                |       | 218,590,164           | 104,067,925           |
| Transaction costs related to interest-bearing borrowings |       | (2,534,979)           | (1,431,560)           |
| Repayment of interest-bearing borrowings                 |       | (109,537,321)         | (7,350,266)           |
| Interest paid                                            |       | (8,226,934)           | (4,435,102)           |
| <i>Non cash flow movements</i>                           |       |                       |                       |
| Borrowings acquired through business combinations        | 32    | 12,842,369            | —                     |
| Interest-bearing deferred consideration                  | 32    | 93,314,836            | —                     |
| <b>Finance costs</b>                                     |       | <b>9,818,203</b>      | <b>5,341,556</b>      |
| Finance costs – expense                                  | 14    | 9,398,534             | 4,771,171             |
| Finance costs – general borrowings capitalised           | 17,19 | 419,669               | 570,385               |
| Foreign currency translation difference                  |       | (518,125)             | (692,843)             |
| <b>Closing balance</b>                                   |       | <b>456,461,320</b>    | <b>242,713,107</b>    |

The gross interest-bearing deferred consideration drawn down was €109,140,787 (refer to note 32) which was offset against distributions received from PKM Developments on the preference shares of €2,930,665 (refer to note 28) and distributions received on ordinary shares of €12,895,286 (refer to note 21).

Interest from general borrowings of €419,669 (2018: €570,385) was capitalised during the year at a capitalisation rate of 2.64% (2018: 2.60%).

#### FIXED AND VARIABLE DEBT

The group is subject to both fixed and variable interest rates on its interest-bearing borrowings:

| Euro               | As at<br>30 June 2019 | As at<br>30 June 2018 |
|--------------------|-----------------------|-----------------------|
| Fixed/hedged debt  | 418,842,626           | 199,289,452           |
| Floating rate debt | 37,618,694            | 43,423,655            |
|                    | <b>456,461,320</b>    | <b>242,713,107</b>    |



## SUMMARY OF BORROWING TERMS AND COVENANTS

As at 30 June 2019

### BORROWING TERMS

| Jurisdiction               | Currency | Weighted average remaining term of debt | Weighted average interest rate       | Significant terms and conditions                                                                    |
|----------------------------|----------|-----------------------------------------|--------------------------------------|-----------------------------------------------------------------------------------------------------|
| CEE                        |          |                                         |                                      |                                                                                                     |
| - Owed to PKM Developments | EUR      | On demand                               | 3.81%                                | - Owed to PKM Developments in respect of portfolio acquired, refer to note 32                       |
| UK                         |          |                                         |                                      |                                                                                                     |
| - Floating/hedged debt     | GBP      | 3.20 years                              | 1.64 % + 3M UK Libor <sup>1</sup>    |                                                                                                     |
| German                     |          |                                         |                                      |                                                                                                     |
| - Fixed debt               | EUR      | 5.46 years                              | 1.97 %                               | - All loans were utilised to purchase properties or to invest in shares of property owning entities |
| Swiss                      |          |                                         |                                      |                                                                                                     |
| - Hedged debt              | CHF      | 6.00 years                              | 1.29 % + 3M Swiss Libor <sup>1</sup> | - Some loans have covenants as reported below                                                       |
| CEE                        |          |                                         |                                      |                                                                                                     |
| - Fixed debt               | EUR      | 12.50 years                             | 3.50 %                               | - All loans are secured against specific properties                                                 |
| CEE                        |          |                                         |                                      |                                                                                                     |
| - Floating/hedged debt     | EUR      | 17.52 years                             | 2.50 % + 1M Euro Libor <sup>1</sup>  |                                                                                                     |
| CEE                        |          |                                         |                                      |                                                                                                     |
| - Hedged debt              | EUR      | 3.00 years                              | 2.50 % + 12M Euro Libor <sup>1</sup> |                                                                                                     |

<sup>1</sup> The group has entered into interest rate swaps to hedge some of the group's exposure to the applicable Libor, refer to note 28 and 29 for further information. The group has not applied hedge accounting.

### COVENANTS

| Jurisdiction               | Weighted average debt service cover ratio | Weighted average interest cover | Weighted average loan to value |
|----------------------------|-------------------------------------------|---------------------------------|--------------------------------|
| UK investment property     |                                           |                                 |                                |
| - UK floating/hedged debt  | n/a                                       | 240%                            | 66%                            |
| German investment property |                                           |                                 |                                |
| - German fixed debt        | 98%                                       | n/a                             | 52%                            |
| Swiss investment property  |                                           |                                 |                                |
| - Swiss hedged debt        | n/a                                       | n/a                             | n/a                            |
| CEE investment property    |                                           |                                 |                                |
| - CEE fixed debt           | 120%                                      | n/a                             | 65%                            |
| - CEE floating/hedged debt | 120%                                      | n/a                             | 63%                            |

# NOTES TO THE CONSOLIDATED ANNUAL FINANCIAL STATEMENTS (CONTINUED)

For the year ended 30 June 2019

## 27. INTEREST-BEARING BORROWINGS (CONTINUED)

### ACCOUNTING POLICY (CONTINUED)

As at 30 June 2018

#### BORROWING TERMS

| Jurisdiction           | Currency | Weighted average remaining term of debt | Weighted average interest rate      | Significant terms and conditions                                                                                                                                                                                                                                          |
|------------------------|----------|-----------------------------------------|-------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| UK                     |          |                                         |                                     |                                                                                                                                                                                                                                                                           |
| - Floating/hedged debt | GBP      | 3.44 years                              | 1.70% + 3M UK Libor <sup>2</sup>    | <ul style="list-style-type: none"> <li>- All loans were utilised to purchase properties or to invest in shares of property owning entities</li> <li>- Some loans have covenants as reported below</li> <li>- All loans are secured against specific properties</li> </ul> |
| German                 |          |                                         |                                     |                                                                                                                                                                                                                                                                           |
| - Fixed debt           | EUR      | 7.09 years                              | 1.87%                               |                                                                                                                                                                                                                                                                           |
| Swiss                  |          |                                         |                                     |                                                                                                                                                                                                                                                                           |
| - Hedged debt          | CHF      | 7.00 years                              | 1.29% + 3M Swiss Libor <sup>2</sup> |                                                                                                                                                                                                                                                                           |
| CEE                    |          |                                         |                                     |                                                                                                                                                                                                                                                                           |
| - Hedged debt          | EUR      | 6.58 years                              | 2.50% + 12M Euro Libor <sup>2</sup> |                                                                                                                                                                                                                                                                           |

<sup>2</sup> The group has entered into interest rate swaps to hedge some of the group's exposure to the applicable Libor, refer to note 28 and 29 for further information.

#### COVENANTS

| Jurisdiction               | Weighted average debt service cover ratio | Weighted average interest cover | Weighted average loan to value |
|----------------------------|-------------------------------------------|---------------------------------|--------------------------------|
| UK investment property     |                                           |                                 |                                |
| - UK floating/hedged debt  | n/a                                       | 222%                            | 68%                            |
| German investment property |                                           |                                 |                                |
| - German fixed debt        | 140%                                      | n/a                             | 73%                            |
| Swiss investment property  |                                           |                                 |                                |
| - Swiss hedged debt        | n/a                                       | n/a                             | n/a                            |
| CEE investment property    |                                           |                                 |                                |
| - CEE hedged debt          | 120%                                      | n/a                             | 65%                            |

The group has complied with its loan covenants during the current and prior reporting periods.

## 28. FINANCIAL ASSETS

### ACCOUNTING POLICY

The group's financial assets are classified as financial assets at amortised cost and financial assets at fair value through profit or loss. Refer to note 4 for the group's general accounting policy for financial instruments.

### DISCLOSURE

| Euro                               | Note | As at<br>30 June 2019 | As at<br>30 June 2018 |
|------------------------------------|------|-----------------------|-----------------------|
| <b>Non-current assets</b>          |      |                       |                       |
| PKM Developments preference shares |      | 174,128,273           | 105,045,768           |
| Interest rate swaps                |      | 775,179               | 349,224               |
|                                    |      | <b>174,903,452</b>    | <b>105,394,992</b>    |
| <b>Current assets</b>              |      |                       |                       |
| Capital contribution receivable    | 29   | 11,593,528            | 24,507,316            |
|                                    |      | <b>11,593,528</b>     | <b>24,507,316</b>     |
|                                    |      | <b>186,496,980</b>    | <b>129,902,308</b>    |

### PKM DEVELOPMENTS PREFERENCE SHARES

The group has invested €170,000,000 (2018: €100,000,000) to acquire 170,000,000 (2018: 100,000,000) 7.5% preference shares in PKM Developments. The preference shares are held at amortised cost. Accordingly, the group has performed an impairment assessment and considers that there has not been a significant increase in credit risk in relation to PKM Developments, and that the expected credit loss is €nil (2018: €nil).

Distributions received on the preference shares of €2,930,665 have been offset against the consideration for the acquisition of the Shopping Centre Portfolio in Romania, refer to note 32.

### CAPITAL CONTRIBUTION

A financial asset and corresponding financial liability have been recognised in respect of the capital contribution due from Legal & General, and due to the UK Government, under the terms of the Pre-Let Agreement. Both the financial asset and financial liability are held at amortised cost, refer to note 34. The expected credit loss allowance is €nil (2018: €nil).

### INTEREST RATE SWAP

The group has entered into additional interest rate swaps during the current year. Interest rate swaps are held at fair value, with any changes in fair value recognised in profit or loss in the period in which it occurs.

# NOTES TO THE CONSOLIDATED ANNUAL FINANCIAL STATEMENTS (CONTINUED)

For the year ended 30 June 2019

## 28. FINANCIAL ASSETS (CONTINUED)

### DISCLOSURE (CONTINUED)

#### RECONCILIATION OF THE GROUP'S FINANCIAL ASSETS HELD AT AMORTISED COST:

| Euro                                                  | PKM<br>Developments<br>preference shares | Capital<br>contribution | Total               |
|-------------------------------------------------------|------------------------------------------|-------------------------|---------------------|
| <b>Balance at 30 June 2017</b>                        | <b>101,134,245</b>                       | <b>—</b>                | <b>101,134,245</b>  |
| Capital contribution                                  | —                                        | 24,052,119              | <b>24,052,119</b>   |
| Finance income                                        | 7,514,384                                | —                       | <b>7,514,384</b>    |
| Distribution received                                 | (3,602,861)                              | —                       | <b>(3,602,861)</b>  |
| Finance income – amortisation of capital contribution | —                                        | 456,951                 | <b>456,951</b>      |
| Foreign currency translation reserve                  | —                                        | (1,754)                 | <b>(1,754)</b>      |
| <b>Balance at 30 June 2018</b>                        | <b>105,045,768</b>                       | <b>24,507,316</b>       | <b>129,553,084</b>  |
| Drawdown of preference shares                         | 70,000,000                               | —                       | <b>70,000,000</b>   |
| Finance income                                        | 11,194,662                               | —                       | <b>11,194,662</b>   |
| Distribution received                                 | (12,112,157)                             | —                       | <b>(12,112,157)</b> |
| Cash                                                  | (9,181,492)                              | —                       | <b>(9,181,492)</b>  |
| Non-cash                                              | (2,930,665)                              | —                       | <b>(2,930,665)</b>  |
| Finance income – amortisation of capital contribution | —                                        | 603,431                 | <b>603,431</b>      |
| Amounts invoiced and received <sup>1</sup>            | —                                        | (13,228,958)            | <b>(13,228,958)</b> |
| Foreign currency translation reserve                  | —                                        | (288,261)               | <b>(288,261)</b>    |
| <b>Balance at 30 June 2019</b>                        | <b>174,128,273</b>                       | <b>11,593,528</b>       | <b>185,721,801</b>  |

<sup>1</sup> Amounts invoiced and received of €13,228,958 (2018: €nil) in relation to the capital contribution have been offset against amounts invoiced and paid of €13,228,958 (2018: €nil) in relation to the capital contribution payable, refer to note 29.

#### RECONCILIATION OF THE GROUP'S FINANCIAL ASSETS HELD AT FVTPL:

| Euro                                        | Note | Interest rate<br>swaps |
|---------------------------------------------|------|------------------------|
| <b>Balance at 30 June 2017</b>              |      | <b>—</b>               |
| Fair value adjustment                       | 11   | 350,585                |
| Foreign currency exchange difference in OCI |      | (1,361)                |
| <b>Balance at 30 June 2018</b>              |      | <b>349,224</b>         |
| Fair value adjustment                       | 11   | 432,554                |
| Foreign currency exchange difference in OCI |      | (6,599)                |
| <b>Balance at 30 June 2019</b>              |      | <b>775,179</b>         |

Interest rate swaps are level 2 in the fair value hierarchy.

The following table shows the valuation technique used to measure financial instruments held at fair value as well as the unobservable inputs used for level 2 financial instruments.

#### As at 30 June 2019 and 30 June 2018

| Financial instrument | Valuation technique                                                                                                                                | Inputs                                                                                                                                                      | Inter-relationship between inputs and fair value measurement                                                                                                                               |
|----------------------|----------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Interest rate swaps  | The fair value is based on discounting future cash flows using the interest rate swap curves plus the current credit margin at the valuation date. | <ul style="list-style-type: none"> <li>• 3-month GBP Libor</li> <li>• Swap rate</li> <li>• Notional loan value</li> <li>• Fixed rate of interest</li> </ul> | The estimated fair value would increase/ (decrease) if: <ul style="list-style-type: none"> <li>• 3-month GBP libor was higher/ (lower)</li> <li>• Swap rate was lower/ (higher)</li> </ul> |

The financial instrument and fair value disclosures are in notes 34 and 35.

## 29. FINANCIAL LIABILITIES

### ACCOUNTING POLICY

The group's financial liabilities are classified as financial liabilities at amortised cost and financial liabilities at fair value through profit or loss. Refer to note 4 for the group's general accounting policy for financial instruments.

### DISCLOSURE

| Euro                                   | Note | As at<br>30 June 2019 | As at<br>30 June 2018 |
|----------------------------------------|------|-----------------------|-----------------------|
| <b>Non-current liabilities</b>         |      |                       |                       |
| Interest rate swaps                    |      | 2,735,096             | 1,222,944             |
| Deferred consideration                 |      | —                     | 473,061               |
|                                        |      | <b>2,735,096</b>      | <b>1,696,005</b>      |
| <b>Current liabilities</b>             |      |                       |                       |
| Capital contribution payable           | 28   | 11,593,528            | 24,507,316            |
| Priority participating profit dividend |      | 3,429,519             | 6,912,756             |
| Development management fee             |      | 2,286,346             | 4,701,505             |
|                                        |      | <b>17,309,393</b>     | <b>36,121,577</b>     |
|                                        |      | <b>20,044,489</b>     | <b>37,817,582</b>     |

### FINANCIAL LIABILITIES AT AMORTISED COST

#### RECONCILIATION OF THE GROUP'S FINANCIAL LIABILITIES HELD AT AMORTISED COST:

| Euro                                                | Note | Deferred<br>consideration | Capital<br>contribution |
|-----------------------------------------------------|------|---------------------------|-------------------------|
| <b>Balance at 30 June 2017</b>                      |      | <b>500,000</b>            | <b>—</b>                |
| Purchase price released                             |      | (500,000)                 | —                       |
| Purchase price retained                             |      | 473,061                   | —                       |
| Capital contribution                                | 28   | —                         | 24,052,119              |
| Finance cost – amortisation of capital contribution | 14   | —                         | 456,951                 |
| Foreign currency exchange difference in OCI         |      | —                         | (1,754)                 |
| <b>Balance at 30 June 2018</b>                      |      | <b>473,061</b>            | <b>24,507,316</b>       |
| Purchase price released                             |      | (473,061)                 | —                       |
| Finance cost – amortisation of capital contribution | 14   | —                         | 603,431                 |
| Amounts invoiced and paid <sup>1</sup>              |      | —                         | (13,228,958)            |
| Foreign currency exchange difference in OCI         |      | —                         | (288,261)               |
| <b>Balance at 30 June 2019</b>                      |      | <b>—</b>                  | <b>11,593,528</b>       |

<sup>1</sup> Amounts invoiced and paid of €13,228,958 (2018:€nil) in relation to the capital contribution have been offset against amounts invoiced and received of €13,228,958 (2018: €nil) in relation to the capital contribution receivable, refer to note 28.

### CAPITAL CONTRIBUTION

A financial liability and corresponding financial asset have been recognised in respect of the capital contribution due from Legal & General, and due to the UK Government, under the terms of the Pre-let Agreement, see note 28. Both the financial asset and financial liability are held at amortised cost, refer to note 34.

# NOTES TO THE CONSOLIDATED ANNUAL FINANCIAL STATEMENTS (CONTINUED)

For the year ended 30 June 2019

## 29. FINANCIAL LIABILITIES (CONTINUED)

### FINANCIAL LIABILITIES AT FVTPL

#### RECONCILIATION OF THE GROUP'S FINANCIAL LIABILITIES HELD AT FVTPL:

| Euro                                           | Note | Interest rate swaps | Development management fee | Priority participating profit dividend |
|------------------------------------------------|------|---------------------|----------------------------|----------------------------------------|
| <b>Balance at 30 June 2017</b>                 |      | <b>2,251,649</b>    | <b>4,052,171</b>           | <b>6,078,256</b>                       |
| Fair value adjustment                          | 11   | 123,226             | 682,956                    | 884,397                                |
| Foreign currency translation difference in OCI |      | (58,931)            | (33,622)                   | (49,897)                               |
| Settlement                                     |      | (1,093,000)         | —                          | —                                      |
| <b>Balance at 30 June 2018</b>                 |      | <b>1,222,944</b>    | <b>4,701,505</b>           | <b>6,912,756</b>                       |
| Settlement                                     | 38   | —                   | (3,017,367)                | (4,524,296)                            |
| Fair value adjustment                          | 11   | 1,473,614           | 660,671                    | 1,127,939                              |
| Foreign currency translation difference in OCI |      | 38,538              | (58,463)                   | (86,880)                               |
| <b>Balance at 30 June 2019</b>                 |      | <b>2,735,096</b>    | <b>2,286,346</b>           | <b>3,429,519</b>                       |

#### FAIR VALUE HIERARCHY

The following table shows the carrying and fair value of the group's financial liabilities held at fair value in the fair value hierarchy:

#### As at 30 June 2019

| Euro                                   | Carrying amount  | Fair value |                  |                  |
|----------------------------------------|------------------|------------|------------------|------------------|
|                                        |                  | Level 1    | Level 2          | Level 3          |
| <b>Non-current liabilities</b>         |                  |            |                  |                  |
| Interest rate swaps                    | 2,735,096        | —          | 2,735,096        | —                |
|                                        | <b>2,735,096</b> | <b>—</b>   | <b>2,735,096</b> | <b>—</b>         |
| <b>Current liabilities</b>             |                  |            |                  |                  |
| Development management fee             | 2,286,346        | —          | —                | 2,286,346        |
| Priority participating profit dividend | 3,429,519        | —          | —                | 3,429,519        |
|                                        | <b>5,715,865</b> | <b>—</b>   | <b>—</b>         | <b>5,715,865</b> |

#### As at 30 June 2018

| Euro                                   | Carrying amount   | Fair value |                  |                   |
|----------------------------------------|-------------------|------------|------------------|-------------------|
|                                        |                   | Level 1    | Level 2          | Level 3           |
| <b>Non-current liabilities</b>         |                   |            |                  |                   |
| Interest rate swaps                    | 1,222,944         | —          | 1,222,944        | —                 |
|                                        | <b>1,222,944</b>  | <b>—</b>   | <b>1,222,944</b> | <b>—</b>          |
| <b>Current liabilities</b>             |                   |            |                  |                   |
| Development management fee             | 4,701,505         | —          | —                | 4,701,505         |
| Priority participating profit dividend | 6,912,756         | —          | —                | 6,912,756         |
|                                        | <b>11,614,261</b> | <b>—</b>   | <b>—</b>         | <b>11,614,261</b> |

#### INTEREST RATE SWAPS

The group has hedged some of the interest rate exposure on the interest-bearing borrowings using interest rate swaps, refer to note 27. These interest rate swaps are classified as fair value through profit or loss. Accordingly, they are measured at fair value at the reporting date with changes in fair value being recognised in profit or loss. Hedge accounting under IFRS 9 has not been applied.

#### DEVELOPMENT MANAGEMENT FEE AND PRIORITY PARTICIPATING PROFIT DIVIDEND

The group has a development management agreement with New Waverley Advisers Limited and New Waverley Holdings Limited ("the developer") under which a fee and a priority participating profit dividend is payable to the developer in relation to the development of the New Waverley site in Edinburgh, Scotland. Under the terms of the agreement, MAS is entitled to a 7.5% annualised preferred return on invested capital. The developer then earns one third of this annualised return and thereafter is entitled to a fee or profit dividend that together approximate 25% of any further development profit. With the services required under the Development Management Agreement now complete, the group paid €3,071,367 and €4,524,296 of the Development Management Fee and the Priority Participating Profit Dividend respectively for the completed New Waverley Sites. €2,286,346 and €3,429,519 of the Development Management fee and Priority Participating Profit Dividend respectively remain outstanding relating to components of the development where there is still an element of valuation uncertainty.

These financial liabilities were designated and classified on initial recognition as FVTPL. Accordingly, they are measured at fair value at the reporting date with changes in fair value being recognised in profit or loss. There has been no change to the fair value of the financial liabilities as a result of the group's own credit risk.

## LEVEL 2 FINANCIAL LIABILITIES

#### VALUATION TECHNIQUES AND UNOBSERVABLE INPUTS

The following table shows the valuation technique used to measure financial liabilities held at fair value as well as the unobservable inputs used for level 2 financial liabilities.

#### As at 30 June 2019 and as at 30 June 2018

| Financial liability | Valuation technique                                                                                                                                | Inputs                                                                                                                                                         | Inter-relationship between inputs and fair value measurement                                                                                                                                         |
|---------------------|----------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Interest rate swaps | The fair value is based on discounting future cash flows using the interest rate swap curves plus the current credit margin at the valuation date. | <ul style="list-style-type: none"><li>• 3-month EUR/GBP/CHF Libor</li><li>• Swap rate</li><li>• Notional loan value</li><li>• Fixed rate of interest</li></ul> | The estimated fair value would increase/ (decrease) if: <ul style="list-style-type: none"><li>• 3-month Euro Libor/Swiss Libor was higher/ (lower)</li><li>• Swap rate was lower/ (higher)</li></ul> |

## LEVEL 3 FINANCIAL LIABILITIES

#### VALUATION PROCESS OF LEVEL 3 FINANCIAL LIABILITIES

The fair value of the level 3 financial liabilities in respect of New Waverley Advisers Limited and New Waverley Holdings Limited is calculated semi-annually. The investment property valuation process (refer to note 17) is part of this valuation process as the financial liability is derived from the fair value of New Waverley investment property.

#### VALUATION TECHNIQUES AND UNOBSERVABLE INPUTS

The following table shows the valuation technique used to measure financial instruments held at fair value as well as the significant unobservable inputs used for level 3 financial instruments:

#### As at 30 June 2019 and as at 30 June 2018

| Financial instrument                                                  | Valuation technique                                                                                        | Inputs                                                                         | Inter-relationship between inputs and fair value measurement                                                                                              |
|-----------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------|
| Development management fee and priority participating profit dividend | Development profit:<br>Fair value is based on the value of the properties in the New Waverley development. | <ul style="list-style-type: none"><li>• Value of investment property</li></ul> | The estimated fair value would increase/ (decrease) if: <ul style="list-style-type: none"><li>• Value of investment property was higher/(lower)</li></ul> |

# NOTES TO THE CONSOLIDATED ANNUAL FINANCIAL STATEMENTS (CONTINUED)

For the year ended 30 June 2019

## 29. FINANCIAL LIABILITIES (CONTINUED)

### LEVEL 3 FINANCIAL LIABILITIES (CONTINUED)

#### FAIR VALUE SENSITIVITY ANALYSIS

##### As at 30 June 2019

| Financial liability                    | Technique          | Valuation | Gross development value |            |                        |
|----------------------------------------|--------------------|-----------|-------------------------|------------|------------------------|
|                                        |                    |           | Sensitivity             |            |                        |
|                                        |                    |           | Input (Euro)            | Change     | Valuation              |
| Development management fee             | Development profit | 2,286,346 | 22,863,255              | +5%<br>-5% | 2,400,663<br>2,173,029 |
| Priority participating profit dividend | Development profit | 3,429,519 | 22,863,255              | +5%<br>-5% | 3,600,995<br>3,258,043 |

##### As at 30 June 2018

| Financial liability                    | Technique          | Valuation | Gross development value |            |                        |
|----------------------------------------|--------------------|-----------|-------------------------|------------|------------------------|
|                                        |                    |           | Sensitivity             |            |                        |
|                                        |                    |           | Input (Euro)            | Change     | Valuation              |
| Development management fee             | Development profit | 4,701,505 | 46,457,049              | +5%<br>-5% | 4,936,580<br>4,466,430 |
| Priority participating profit dividend | Development profit | 6,912,756 | 46,457,049              | +5%<br>-5% | 7,258,394<br>6,567,118 |

The financial instrument and fair value disclosures are in notes 34 and 35.



### 30. TRADE AND OTHER RECEIVABLES

#### ACCOUNTING POLICY

The group's trade and other receivables include financial instruments and non-financial instruments. The financial instruments are classified as financial assets at amortised cost. Refer to note 4 for the group's general accounting policy for financial instruments. The non-financial instruments include prepayments, lease incentive accrual and VAT.

#### DISCLOSURE

| Euro                               | Note | As at<br>30 June 2019 | As at<br>30 June 2018 |
|------------------------------------|------|-----------------------|-----------------------|
| Trade receivables from lessees     |      | 7,198,454             | 3,308,938             |
| Prepayments                        |      | 2,215,405             | 1,009,668             |
| VAT receivable                     |      | 2,193,220             | 1,141,499             |
| Lease incentive accrual            | 17   | 2,188,706             | 279,620               |
| Receivables                        |      | 1,491,408             | 4,132,645             |
| Other                              |      | 936,740               | 799,070               |
| Property retentions held in escrow |      | 796,684               | 20,316                |
| Dividends receivable               |      | 285,355               | 322,240               |
| Contract assets <sup>1</sup>       |      | —                     | 5,134,337             |
|                                    |      | <b>17,305,972</b>     | <b>16,148,333</b>     |

<sup>1</sup> In the prior year receivables from contracts with customers were not shown separately. This has been reclassified to Contract assets as a result of the group adopting IFRS 15, refer to note 3 for further detail regarding the adoption of IFRS 15.

Contract assets in the prior year relate to the group's right to consideration for work completed. Contract assets are transferred to receivables when the rights become unconditional. €4,338,266 of the prior year balance related to profit receivable under the Forward Funding Agreement, which was paid on completion of the development, refer to note 19.

Receivables of €1,491,408 (2018: €4,132,645) relate to development costs receivable in relation to the development of the Pre-Let office at New Waverley. This receivable is only conditional on the passage of time and is therefore a receivable from a contract with the group's customers.

Significant changes to contract assets during the period are as follows:

| Euro                            | As at<br>30 June 2019 | As at<br>30 June 2018 |
|---------------------------------|-----------------------|-----------------------|
| <b>Opening balance</b>          | <b>5,134,337</b>      | <b>—</b>              |
| Increase in measure of progress | 8,813,835             | 5,134,337             |
| Received during the year        | (13,948,172)          | —                     |
| <b>Closing balance</b>          | <b>—</b>              | <b>5,134,337</b>      |

The financial instrument and fair value disclosures are in notes 34 and 35.

## NOTES TO THE CONSOLIDATED ANNUAL FINANCIAL STATEMENTS (CONTINUED)

For the year ended 30 June 2019

### 31. TRADE AND OTHER PAYABLES

#### ACCOUNTING POLICY

The group's trade and other payables include financial instruments and non-financial instruments. The financial instruments are classified as financial liabilities at amortised cost. Refer to note 4 for the group's general accounting policy for financial instruments. The non-financial instruments include deferred income, current tax payable and VAT payable.

#### DISCLOSURE

The group's trade and other payables comprise:

| Euro                  | As at<br>30 June 2019 | As at<br>30 June 2018 |
|-----------------------|-----------------------|-----------------------|
| Trade payables        | 9,169,004             | 4,524,420             |
| Deferred income       | 4,844,924             | 1,904,870             |
| VAT payable           | 3,709,255             | 1,765,052             |
| Construction payables | 2,060,132             | 4,551,993             |
| Current tax payable   | 1,065,875             | 1,599,942             |
| Other                 | 422,221               | 386,987               |
|                       | <b>21,271,411</b>     | <b>14,733,264</b>     |

Construction payables relate to amounts owed to developers from the construction of the group's development properties.

The financial instrument and fair value disclosures are in notes 34 and 35.

## 32. BUSINESS COMBINATIONS

### ACCOUNTING POLICY

Business combinations are accounted for using the acquisition method. The cost of an acquisition is measured as the aggregate of the consideration transferred, which is measured at acquisition date fair value, and the amount of any non-controlling interests in the acquiree. For each business combination, the group elects whether to measure the non-controlling interests in the acquiree at fair value or at the proportionate share of the acquiree's identifiable net assets. Acquisition-related costs are expensed as incurred and included in investment expenses.

When the group acquires a business, it assesses the financial assets and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date.

Any contingent consideration to be transferred by the acquirer is recognised at fair value at the acquisition date. Contingent consideration classified as equity is not remeasured and its subsequent settlement is accounted for within equity. Contingent consideration classified as an asset or liability that is a financial instrument and within the scope of *IFRS 9 (2014) Financial Instruments*, is measured at fair value with the changes in fair value recognised in profit or loss. Other contingent consideration that is not within the scope of *IFRS 9 (2014) Financial Instruments* is measured at fair value at each reporting date with changes in fair value recognised in profit or loss.

### DISCLOSURE

#### ACQUISITION OF MILITARI SHOPPING CENTRE ("MILITARI")

On 5 July 2018, the group acquired 100% of the shares and the voting interests of Militari in Romania.

The group acquired the shares to gain control over the operations of the investment property portfolio. The entities held and operated 9 investment properties. The acquisition is part of the group's strategy and continued investment into central and eastern Europe to enhance the group's distributions. The acquisition has been treated as business combinations as the group acquired substantially all of the business operations.

From the date of acquisition to 30 June 2019 Militari contributed revenue of €11,158,678 and profit of €5,794,890.

#### ACQUISITION OF ATRIUM MALL ("ARAD").

On 5 December 2018, the group acquired 100% of the shares and the voting interests of the Atrium Mall in Arad.

The group acquired the shares to gain control over the operations of the investment property, namely Atrium Mall located in Romania. The entity held and operated a single investment property, Atrium Mall shopping centre. The acquisition is part of the group's strategy and continued investment into central and eastern Europe to enhance the group's distributions over the immediate, medium and long term. The acquisition has been treated as a business combination as the group acquired substantially all of the business operations.

From the date of acquisition to 30 June 2019 Arad contributed revenue of €4,241,162 and profit of €14,465,513.

#### ACQUISITION OF A PORTFOLIO OF SHOPPING CENTRES IN ROMANIA ("SHOPPING CENTRE PORTFOLIO")

On 28 February 2019, the group acquired 9 investment properties from PKM Developments through the acquisition of the 100% of the share capital of the respective holding companies.

The group acquired the shares to gain control over the operations of the investment property portfolio. The entities held and operated 9 investment properties. The acquisition is part of the group's strategy and continued investment into central and eastern Europe to enhance the group's distributions over the immediate, medium and long term. The acquisition has been treated as business combinations as the group acquired substantially all of the business operations.

In terms of the agreements, the purchase price of €112,969,279 related to the acquisition of 9 completed investment properties (€106,328,625) plus a portion of development land that formed part of the registered land plot (€3,828,492), cash and cash equivalents (€1,653,226) and the remaining net liabilities (€7,061,019). The development land was to be subsequently transferred back to PKM Developments at the same price, adjusted for accrued interest. As expected, the development land was legally transferred back to PKM Developments on 28 June 2019 and will be developed by PKM Developments. In terms of IFRS, the development land was not considered to be controlled by the group and has therefore not been recognised as an asset of the group. Instead it has been recognised as a financing transaction. The corresponding purchase price of €3,828,492 has also not been included in the interest-bearing deferred consideration of €91,761,152 as at 30 June 2019, refer to note 27.

In addition, MAS has granted PKM Developments an option ("the put option"), under the terms of which PKM Developments can put these completed extensions to MAS at an acquisition yield of 7.5% if developed over the next five years, and thereafter at an acquisition yield equating to the latest valuation yield of the relevant property. The extensions have zoning approval. The put option is outside the scope of IFRS 9 (2014) Financial Instruments as it relates to the 'own use' exemption (i.e. the purpose of entering into the contract is to meet the group's expected purchase, sale or usage requirements and cannot be net settled). Accordingly, it is not accounted for as a derivative financial instrument. Instead IAS 37 - Provisions, Contingent Liabilities and Contingent Assets is considered in assessing whether an onerous contract exists.

# NOTES TO THE CONSOLIDATED ANNUAL FINANCIAL STATEMENTS (CONTINUED)

For the year ended 30 June 2019

## 32. BUSINESS COMBINATIONS (CONTINUED)

### DISCLOSURE (CONTINUED)

#### ACQUISITION OF A PORTFOLIO OF SHOPPING CENTRES IN ROMANIA ("SHOPPING CENTRE PORTFOLIO") (CONTINUED)

The value of the acquisition was calculated on the basis the investment property acquired was fully let with an estimated net operating income of €8,148,431 ("Estimated NOI"). If the actual NOI for the period 1 January 2019 to 31 December 2019 is greater than the Estimated NOI a balancing payment will be due to PKM Developments for the difference. This contingent consideration was measured at a fair value of €nil at acquisition and a fair value of €nil at 30 June 2019.

PKM Developments is a related party of the group, accordingly, the transaction has been disclosed as a related party transaction, refer to note 38.

From the date of acquisition to 30 June 2019 the shopping centre portfolio in Romania contributed revenue of €3,645,520 and profit of €551,958.

If the acquisitions of: Militari; Arad; and the shopping centre portfolio in Romania had occurred on 1 July 2018, management estimates that the group's revenue for the year ended 30 June 2019 would have been €76,408,007 and profit for the year would have been €88,466,025 including fair value adjustments.

### CONSIDERATION TRANSFERRED

The following table summarises the acquisition date fair value of the consideration transferred:

| Euro                      | Consideration      |
|---------------------------|--------------------|
| Militari                  | 94,472,318         |
| Arad                      | 28,145,360         |
| Shopping centre portfolio | 109,140,787        |
|                           | <b>231,758,465</b> |

The interest-bearing deferred consideration of €109,140,787 in respect of the shopping centre portfolio was offset against distributions received from PKM Developments on the preference shares of €2,930,665 (refer to note 28), and distributions received on the ordinary shares of €12,895,286 (refer to note 21). Consequently, the net consideration was €93,314,836, refer to note 27.

### ACQUISITION RELATED COSTS

The group incurred acquisition-related costs of €1,886,510 (2018: €nil) on legal and due diligence fees. These costs have been included in profit or loss within investment expenses, refer to note 10.

### GOODWILL

Goodwill arose on the acquisition of the shopping centre portfolio due to the recognition of deferred tax liabilities at the carrying amount as determined by IAS 12 Income Taxes, rather than fair value. IFRS does not permit the deferred tax liabilities to be discounted, which creates a mismatch between the recognition of the consideration at fair value and the deferred tax liabilities at the carrying amount. This difference has been recognised as goodwill. The goodwill arising on the acquisition of the shopping centre portfolio has been allocated to the 9 properties as individual cash generating units.

### GAIN ON BARGAIN PURCHASE

A gain on bargain purchase of €12,263,193 arose on the acquisition of Arad because the consideration paid was less than the fair value of net assets acquired, and liabilities assumed. The transaction price was based on the offer made at the start of the negotiations, 12 months prior to closing the deal. Within this year the footfall, tenants' turnover and the net operating income increased significantly, which implicitly led to an increase in the valuation of the property.

# **IDENTIFIED ASSETS ACQUIRED AND LIABILITIES ASSUMED**

The following table summarises the fair value of assets and liabilities that were acquired at the date of acquisition:

| Shopping centre portfolio                                   |      |                   |                   |                                                   |                                                                          |
|-------------------------------------------------------------|------|-------------------|-------------------|---------------------------------------------------|--------------------------------------------------------------------------|
| Euro                                                        | Note | Militari          | Arad              | Assets and liabilities not acquired or recognised | Assets and liabilities acquired: Investment property and working capital |
|                                                             |      |                   |                   |                                                   | Total                                                                    |
| Investment property                                         | 17   | 93,854,946        | 48,930,000        | —                                                 | 106,328,625                                                              |
| Development land                                            |      | —                 | —                 | 3,828,492                                         | 3,828,492                                                                |
| Trade and other receivables                                 |      | 1,543,313         | 1,325,825         | —                                                 | 7,508,423                                                                |
| Trade and other payables                                    |      | (846,799)         | (1,047,884)       | —                                                 | (6,987,053)                                                              |
| Interest-bearing borrowings                                 | 27   | —                 | (12,842,369)      | —                                                 | —                                                                        |
| Deferred tax (liability)/asset                              | 15   | (203,919)         | 766,579           | —                                                 | (7,582,389)                                                              |
| <b>Net assets excluding cash</b>                            |      | <b>94,347,541</b> | <b>37,132,151</b> | <b>3,828,492</b>                                  | <b>99,267,606</b>                                                        |
| Cash and cash equivalents                                   |      | 124,777           | 3,276,402         | —                                                 | 1,655,226                                                                |
| <b>Net assets</b>                                           |      | <b>94,472,318</b> | <b>40,408,553</b> | <b>3,828,492</b>                                  | <b>100,922,832</b>                                                       |
| Goodwill                                                    | 16   | —                 | —                 | —                                                 | 8,217,955                                                                |
| Gain on bargain purchase                                    |      | —                 | (12,263,193)      | —                                                 | —                                                                        |
| <b>Total net assets</b>                                     |      | <b>94,472,318</b> | <b>28,145,360</b> | <b>3,828,492</b>                                  | <b>109,140,787</b>                                                       |
| Interest bearing deferred consideration                     |      | —                 | —                 | 3,828,492                                         | 112,969,279                                                              |
| Cash consideration transferred                              |      | 94,472,318        | 28,145,360        | —                                                 | 112,969,279                                                              |
| <b>Consideration</b>                                        |      | <b>94,472,318</b> | <b>28,145,360</b> | <b>3,828,492</b>                                  | <b>112,969,279</b>                                                       |
| Cash and cash equivalents acquired                          |      | (124,777)         | (3,276,402)       | —                                                 | (1,655,226)                                                              |
| <b>Cash consideration transferred, net of cash acquired</b> |      | <b>94,347,541</b> | <b>24,868,958</b> | <b>—</b>                                          | <b>(1,655,226)</b>                                                       |
|                                                             |      |                   |                   |                                                   | <b>(5,056,405)</b>                                                       |
|                                                             |      |                   |                   |                                                   | <b>117,561,273</b>                                                       |

The gross contracted value of trade and other receivables of the business combinations acquired was €10,377,651 which management expected to receive in full.

The fair value of the investment property purchased as part of the business combination was based upon valuations performed by independent property valuers.

# NOTES TO THE CONSOLIDATED ANNUAL FINANCIAL STATEMENTS (CONTINUED)

For the year ended 30 June 2019

## 33. SHARE-BASED PAYMENT ARRANGEMENTS

### ACCOUNTING POLICY

Equity-settled share-based payments to employees and others providing similar services are measured at the fair value of the equity instrument at the grant date.

The fair value determined at the grant date is expensed on a straight-line basis over the vesting period, based on the group's estimate of shares that will eventually vest. A corresponding increase is recognised in the share-based payment reserve.

Non-forfeitable distributions paid as part of the share-based payment awards are included within the fair value at the grant date of the share-based payment.

Options are forfeited if the employee leaves the group before the options vest.

### DISCLOSURE

The group has two geared share purchase plans, a Salaried and a Non-Salaried purchase plan. In terms of these, the group granted participants a loan to acquire shares issued by the company. The loans accrue interest at the weighted average cost of debt of the group. If distributions are declared, the participants are entitled to distributions on all their shares, irrespective of vesting. A portion of any distribution received must be used to settle the interest accrued on the loan. Recourse on the loans is limited to the value of the shares acquired plus any unpaid interest accrued, and the shares are pledged as security for repayment of the loan.

Salaried plan participants continue to receive basic salary and normal employment benefits from the group. The participants are entitled to retain the surplus of any distributions received on their shares less the cost of interest on the loans. On 25 June 2019, 842,980 and 688,147 shares were issued to Werner Behrens, CEO and Paul Osbourn, CFO respectively.

In the non-salaried variant, participants do not receive any distributions on the shares, instead the distributions are applied, firstly, to reduce the interest cost on the loans and, thereafter, to reduce the loan balance.

On 26 June 2019 Malcolm Levy transitioned to a non-executive director, and fully exited the share scheme. All 4,000,000 shares issued to him under the scheme were forfeited and cancelled by the group (see note 23).

The key terms and conditions related to participation in the plans are as follows:

|                      | Grant date   | Shares                       |                              | Issue price | Vesting period                                  | Vesting conditions          | Initial term of loan    |              |
|----------------------|--------------|------------------------------|------------------------------|-------------|-------------------------------------------------|-----------------------------|-------------------------|--------------|
|                      |              | As at 30 June 2019<br>Number | As at 30 June 2018<br>Number |             |                                                 |                             | Interest rate           | Initial term |
| Salaried variant     | 9 March 2017 | 3,850,000                    | 3,850,000                    | €1.64       | 20% annually                                    | Service until vesting dates | WA D of the group 2.64% | 10 years     |
|                      | 25 June 2019 | 1,531,127                    | -                            | €1.30       |                                                 |                             | WA D of the group 2.95% |              |
| Non-salaried variant | 9 March 2017 | -                            | 4,000,000                    | €1.64       | 15% annually for 4 years, and then 20% annually | Service until vesting dates | WA D of the group 2.60% | 10 years     |
|                      |              | <b>5,381,127</b>             | <b>7,850,000</b>             |             |                                                 |                             |                         |              |

The loans to acquire shares are, in substance, call options in terms of IFRS 2: 'Share-based Payments'. The options were valued at the grant date. The cost thereof is recognised over the vesting period as an employment benefit, with a corresponding increase in the share-based payment reserve. During the year €75,464 (2018: €902,386) was recognised in the share-based payment reserve in relation to the options, refer to note 24.

As the options relate to multiple service periods, the awards have a graded vesting pattern whereby each tranche relating to a particular service period is recognised as an expense in profit or loss over that service period.

#### MEASUREMENT OF FAIR VALUE

The fair values of the options of the Salaried and Non-salaried share option plans have been determined by using the Black-Scholes-Merton model. The participants' service related vesting conditions have not been considered in the valuation of the options. Instead, the expense has been recognised based on the group's estimate of shares that will eventually vest.

The valuation assumptions used to measure the grant date fair value of the options of the equity settled share-based payments were as follows:

| <b>Salaried and Non-salaried plan</b> | <b>For shares granted on<br/>9 March 2017</b> | <b>For shares granted on<br/>25 June 2019</b> |
|---------------------------------------|-----------------------------------------------|-----------------------------------------------|
| Share price at grant date             | €1.64                                         | €1.30                                         |
| Exercise price                        | €2.10                                         | €1.65                                         |
| Expected volatility                   | 21.16%                                        | 21.56%                                        |
| Risk free rate                        | 0.43%                                         | 0.29%                                         |
| Expected distribution                 | 0.00%                                         | 0.00%                                         |
| Time to expiration                    | 10 years                                      | 10 years                                      |
| Fair value of option                  | €0.31                                         | €0.23                                         |

As participants are effectively entitled to distributions, or distribution equivalents, between grant date and exercise date, the options are valued as if no distributions will be paid on the underlying share. The input for expected distributions is accordingly zero.

Expected volatility has been based upon the evaluation of the company's historic volatility and market conditions to determine the future implied volatility of the company's share price over the term of the options in the geared purchase plans.

#### RECONCILIATION OF OUTSTANDING LOAN AND SHARES

The number of shares and the loan value of the employee incentive plans were as follows:

##### As at 30 June 2019

|                                    | <b>Non-Salaried purchase plan</b> |                                             |                                                    | <b>Salaried purchase plan</b> |                                             |                                                    |
|------------------------------------|-----------------------------------|---------------------------------------------|----------------------------------------------------|-------------------------------|---------------------------------------------|----------------------------------------------------|
|                                    | <b>Number of<br/>shares</b>       | <b>Weighted<br/>average<br/>share price</b> | <b>Weighted<br/>average<br/>loan per<br/>share</b> | <b>Number of<br/>shares</b>   | <b>Weighted<br/>average<br/>share price</b> | <b>Weighted<br/>average<br/>loan per<br/>share</b> |
| <b>Opening outstanding balance</b> | <b>4,000,000</b>                  | <b>€1.3083</b>                              | <b>€1.5985</b>                                     | <b>3,850,000</b>              | <b>€1.3083</b>                              | <b>€1.6490</b>                                     |
| Granted                            | —                                 | —                                           | —                                                  | 1,531,127                     | —                                           | (€0.0993)                                          |
| Forfeited                          | (4,000,000)                       | —                                           | —                                                  | —                             | —                                           | —                                                  |
| Interest                           | —                                 | —                                           | €0.0412                                            | —                             | —                                           | €0.0440                                            |
| Interest repayment                 | —                                 | —                                           | (€0.0505)                                          | —                             | —                                           | (€0.0440)                                          |
| Capital repayment                  | —                                 | —                                           | (€1.5892)                                          | —                             | —                                           | —                                                  |
| Share price movement               | —                                 | (€0.0119)                                   | —                                                  | —                             | (€0.0119)                                   | —                                                  |
| <b>Closing outstanding balance</b> | <b>—</b>                          | <b>€1.2964</b>                              | <b>—</b>                                           | <b>5,381,127</b>              | <b>€1.2964</b>                              | <b>€1.5497</b>                                     |
| Exercisable                        | —                                 | —                                           | —                                                  | 1,540,000                     | €1.2964                                     | €1.5497                                            |

# NOTES TO THE CONSOLIDATED ANNUAL FINANCIAL STATEMENTS (CONTINUED)

For the year ended 30 June 2019

## 33. SHARE-BASED PAYMENT ARRANGEMENTS (CONTINUED)

### DISCLOSURE (CONTINUED)

As at 30 June 2018

|                                    | Non-Salaried purchase plan |                              |                                 | Salaried purchase plan |                              |                                 |
|------------------------------------|----------------------------|------------------------------|---------------------------------|------------------------|------------------------------|---------------------------------|
|                                    | Number of shares           | Weighted average share price | Weighted average loan per share | Number of shares       | Weighted average share price | Weighted average loan per share |
| <b>Opening outstanding balance</b> | <b>9,000,000</b>           | <b>€1.5750</b>               | <b>€1.6270</b>                  | <b>3,850,000</b>       | <b>€1.5750</b>               | <b>€1.6512</b>                  |
| Forfeited                          | (5,000,000)                | —                            | —                               | —                      | —                            | —                               |
| Interest                           | —                          | —                            | €0.0392                         | —                      | —                            | €0.0426                         |
| Interest repayment                 | —                          | —                            | (€0.0417)                       | —                      | —                            | (€0.0448)                       |
| Capital repayment                  | —                          | —                            | (€0.0260)                       | —                      | —                            | —                               |
| Share price movement               | —                          | (€0.2667)                    | —                               | —                      | (€0.2667)                    | —                               |
| <b>Closing outstanding balance</b> | <b>4,000,000</b>           | <b>€1.3083</b>               | <b>€1.5985</b>                  | <b>3,850,000</b>       | <b>€1.3083</b>               | <b>€1.6490</b>                  |
| Exercisable                        | 666,667                    | €1.3083                      | €1.5985                         | 770,000                | €1.3083                      | €1.6490                         |

The remaining term of the loans were as follows:

|                                | As at<br>30 June 2019 | As at<br>30 June 2018 |
|--------------------------------|-----------------------|-----------------------|
| Shares granted on 9 March 2017 | 7.69 years            | 8.69 years            |
| Shares granted on 25 June 2019 | 9.99 years            | —                     |

The call options on all vested and unvested shares in the share scheme are out of the money at 30 June 2019 and 30 June 2018.

Refer to note 38 for further disclosures of the share-based payment expense included in key management compensation and directors' remuneration.



### 34. ACCOUNTING CLASSIFICATION AND FAIR VALUES

As at 30 June 2019

| Euro                                                                      | Note | FVTPL             |                  |                  |                   | Amortised cost     | Non-financial instruments | Total              |
|---------------------------------------------------------------------------|------|-------------------|------------------|------------------|-------------------|--------------------|---------------------------|--------------------|
|                                                                           |      | Level 1           | Level 2          | Level 3          | Total FVTPL       |                    |                           |                    |
| <b>Financial assets</b>                                                   |      |                   |                  |                  |                   |                    |                           |                    |
| Interest rate swaps                                                       | 28   | —                 | 775,179          | —                | 775,179           | —                  | —                         | 775,179            |
| PKM Developments preference shares                                        | 28   | —                 | —                | —                | —                 | 174,128,273        | —                         | 174,128,273        |
| Direct financial investments                                              | 20   | 41,848,801        | —                | —                | 41,848,801        | —                  | —                         | 41,848,801         |
| CFD collateral                                                            | 20   | 41,190,361        | —                | —                | 41,190,361        | 4,774,848          | —                         | 45,965,209         |
| Capital contribution receivable                                           | 28   | —                 | —                | —                | —                 | 11,593,528         | —                         | 11,593,528         |
| Trade and other receivables held at amortised cost                        | 30   | —                 | —                | —                | —                 | 10,708,641         | —                         | 10,708,641         |
| VAT receivable, prepayments, contract assets and lease incentive accruals | 30   | —                 | —                | —                | —                 | —                  | 6,597,331                 | 6,597,331          |
| Cash and cash equivalents                                                 | 22   | —                 | —                | —                | —                 | 71,155,130         | —                         | 71,155,130         |
|                                                                           |      | <b>83,039,162</b> | <b>775,179</b>   | <b>—</b>         | <b>83,814,341</b> | <b>272,360,420</b> | <b>6,597,331</b>          | <b>362,772,092</b> |
| <b>Financial liabilities</b>                                              |      |                   |                  |                  |                   |                    |                           |                    |
| Interest rate swaps                                                       | 29   | —                 | 2,735,096        | —                | 2,735,096         | —                  | —                         | 2,735,096          |
| Interest-bearing borrowings                                               | 27   | —                 | —                | —                | —                 | 456,461,320        | —                         | 456,461,320        |
| Capital contribution payable                                              | 29   | —                 | —                | —                | —                 | 11,593,528         | —                         | 11,593,528         |
| Priority participation dividend                                           | 29   | —                 | —                | 3,429,519        | 3,429,519         | —                  | —                         | 3,429,519          |
| Development management fee                                                | 29   | —                 | —                | 2,286,346        | 2,286,346         | —                  | —                         | 2,286,346          |
| Trade and other payables held at amortised cost                           | 31   | —                 | —                | —                | —                 | 11,651,357         | —                         | 11,651,357         |
| Deferred income, VAT payable and tax payable                              | 31   | —                 | —                | —                | —                 | —                  | 9,620,054                 | 9,620,054          |
|                                                                           |      | <b>—</b>          | <b>2,735,096</b> | <b>5,715,865</b> | <b>8,450,961</b>  | <b>479,706,205</b> | <b>9,620,054</b>          | <b>497,777,220</b> |

# NOTES TO THE CONSOLIDATED ANNUAL FINANCIAL STATEMENTS (CONTINUED)

For the year ended 30 June 2019

## 34. ACCOUNTING CLASSIFICATION AND FAIR VALUES (CONTINUED)

As at 30 June 2018

| Euro                         | Note | FVTPL              |                  |                   |                    | Amortised cost     | Non-financial instruments | Total              |
|------------------------------|------|--------------------|------------------|-------------------|--------------------|--------------------|---------------------------|--------------------|
|                              |      | Level 1            | Level 2          | Level 3           | Total FVTPL        |                    |                           |                    |
| <b>Financial assets</b>      |      |                    |                  |                   |                    |                    |                           |                    |
|                              | 28   | —                  | 349,224          | —                 | 349,224            | —                  | —                         | 349,224            |
|                              | 28   | —                  | —                | —                 | —                  | 105,045,768        | —                         | 105,045,768        |
|                              | 20   | 183,052,263        | —                | —                 | 183,052,263        | —                  | —                         | 183,052,263        |
|                              | 28   | —                  | —                | —                 | —                  | 24,507,316         | —                         | 24,507,316         |
|                              | 30   | —                  | —                | —                 | —                  | 8,583,209          | —                         | 8,583,209          |
|                              | 30   | —                  | —                | —                 | —                  | —                  | 7,565,124                 | 7,565,124          |
|                              | 22   | —                  | —                | —                 | —                  | 147,825,624        | —                         | 147,825,624        |
|                              |      | <b>183,052,263</b> | <b>349,224</b>   | <b>—</b>          | <b>183,401,487</b> | <b>285,961,917</b> | <b>7,565,124</b>          | <b>476,928,528</b> |
| <b>Financial liabilities</b> |      |                    |                  |                   |                    |                    |                           |                    |
|                              | 29   | —                  | 1,222,944        | —                 | 1,222,944          | —                  | —                         | 1,222,944          |
|                              | 29   | —                  | —                | —                 | —                  | 473,061            | —                         | 473,061            |
|                              | 27   | —                  | —                | —                 | —                  | 242,713,107        | —                         | 242,713,107        |
|                              | 29   | —                  | —                | —                 | —                  | 24,507,316         | —                         | 24,507,316         |
|                              | 29   | —                  | —                | 6,912,756         | 6,912,756          | —                  | —                         | 6,912,756          |
|                              | 29   | —                  | —                | 4,701,505         | 4,701,505          | —                  | —                         | 4,701,505          |
|                              | 31   | —                  | —                | —                 | —                  | 9,463,400          | —                         | 9,463,400          |
|                              | 31   | —                  | —                | —                 | —                  | —                  | 5,269,864                 | 5,269,864          |
|                              |      | <b>—</b>           | <b>1,222,944</b> | <b>11,614,261</b> | <b>12,837,205</b>  | <b>277,156,884</b> | <b>5,269,864</b>          | <b>295,263,953</b> |

The group has not disclosed the fair values for financial instruments such as cash and cash equivalents, trade and other receivables, contract assets, trade and other payables and interest-bearing borrowings because their carrying amounts are a reasonable approximation of fair values. The disclosures for level 2 and level 3 can be found in the relevant note to each line item.

## 35. FINANCIAL RISK MANAGEMENT

### OVERVIEW

The group is exposed to the following risks from its use of financial instruments:

- Liquidity risk
- Market price risk
- Interest rate risk: fair value interest rate risk and cash flow interest rate risk
- Foreign exchange risk
- Credit risk

**LIQUIDITY RISK** – The risk that the group will encounter difficulty meeting its obligations associated with its financial liabilities that arises when the maturity of assets and liabilities do not match. An unmatched position potentially enhances profitability but can also increase the risk of losses.

The group has an internal treasury function focused on ensuring the efficient but prudent use of cash and availability of working capital, including future cashflows and liabilities. The liquidity risks inherent in the business are: tenant default, should a tenant default, this may result in the inability of the group to cover the interest and capital payments; and PKM Developments preference share drawdowns, the group has to have sufficient liquidity to meet drawdown requests from PKM Developments. The group mitigates the liquidity risk by maintaining adequate: cash; assets readily convertible into cash such as listed real estate equity securities; and access to undrawn debt facilities.

The group intends to invest up to a further €250,000,000 in PKM Developments, refer to note 41. Other than the commitments to PKM Developments, the group has no significant concentration of liquidity risk on the basis that the group holds all cash and cash equivalents on demand.

The following reflects the contractual maturities of payments, and includes interest payments:

#### As at 30 June 2019

| Euro                                           | Note      | 1-6 months         | 6-12 months        | 1-3 years          | >3 years           | Total              |
|------------------------------------------------|-----------|--------------------|--------------------|--------------------|--------------------|--------------------|
| Capital commitments                            | <b>41</b> | <b>121,251,386</b> | <b>120,000,000</b> | <b>10,000,000</b>  | —                  | <b>251,251,386</b> |
| - Inventory property <sup>1</sup>              |           | 1,251,386          | —                  | —                  | —                  | <b>1,251,386</b>   |
| - PKM Developments preference shares           |           | 120,000,000        | 120,000,000        | 10,000,000         | —                  | <b>250,000,000</b> |
| Interest-bearing borrowings                    |           | 148,756,661        | 8,756,216          | 158,497,367        | 171,311,749        | <b>487,321,993</b> |
| Trade and other payables                       |           | 11,651,357         | —                  | —                  | —                  | <b>11,651,357</b>  |
| Financial instruments                          |           | <b>17,309,393</b>  | —                  | —                  | <b>2,735,096</b>   | <b>20,044,489</b>  |
| - Current financial liabilities                | 29        | 17,309,393         | —                  | —                  | —                  | <b>17,309,393</b>  |
| - Non-current derivative financial instruments | 29        | —                  | —                  | —                  | 2,735,096          | <b>2,735,096</b>   |
|                                                |           | <b>298,968,797</b> | <b>128,756,216</b> | <b>168,497,367</b> | <b>174,046,845</b> | <b>770,269,225</b> |

<sup>1</sup> Non financial instruments

The PKM Developments preference shares are with a single counterparty PKM Developments. The preference shares do not have contractual drawdowns, consequently, the concentration risk is principally managed by maintaining sufficient liquidity to match PKM Developments budgeted drawdowns of the preference shares. The maturity disclosure represents PKM Developments' maximum drawdown, it does not reflect the budgeted or expected drawdowns.

#### As at 30 June 2018

| Euro                                           | Note      | 1-6 months         | 6-12 months       | 1-3 years          | >3 years           | Total              |
|------------------------------------------------|-----------|--------------------|-------------------|--------------------|--------------------|--------------------|
| Capital commitments                            | <b>41</b> | <b>242,754,299</b> | <b>30,103,744</b> | <b>160,807,972</b> | —                  | <b>433,666,015</b> |
| - Investment property <sup>1</sup>             |           | 118,800,000        | —                 | —                  | —                  | <b>118,800,000</b> |
| - Inventory property <sup>1</sup>              |           | 23,954,299         | 30,103,744        | 10,807,972         | —                  | <b>64,866,015</b>  |
| - PKM Developments preference shares           |           | 100,000,000        | —                 | 150,000,000        | —                  | <b>250,000,000</b> |
| Interest-bearing borrowings                    |           | 6,732,069          | 6,225,490         | 30,293,331         | 229,009,978        | <b>272,260,868</b> |
| Trade and other payables                       |           | 14,733,264         | —                 | —                  | —                  | <b>14,733,264</b>  |
| Financial instruments                          |           | —                  | <b>36,121,577</b> | <b>473,061</b>     | <b>1,222,944</b>   | <b>37,817,582</b>  |
| - Current financial liabilities                |           | —                  | 36,121,577        | —                  | —                  | <b>36,121,577</b>  |
| - Non-current financial liabilities            |           | —                  | —                 | 473,061            | —                  | <b>473,061</b>     |
| - Non-current derivative financial instruments |           | —                  | —                 | —                  | 1,222,944          | <b>1,222,944</b>   |
|                                                |           | <b>264,219,632</b> | <b>72,450,811</b> | <b>191,574,364</b> | <b>230,232,922</b> | <b>758,477,729</b> |

<sup>1</sup> Non financial instruments

## NOTES TO THE CONSOLIDATED ANNUAL FINANCIAL STATEMENTS (CONTINUED)

For the year ended 30 June 2019

### 35. FINANCIAL RISK MANAGEMENT (CONTINUED)

#### OVERVIEW (CONTINUED)

**MARKET PRICE RISK** - The risk that the market price of an investment or financial instrument will fluctuate due to changes in foreign exchange rates, market interest rates, market factors specific to the security or its issuer or factors generally affecting all such investments.

The risk to the group arises due to an imbalance between demand and supply for the relevant investments and financial instruments in the portfolio, which could potentially result in a disorderly market. Market price risk is mitigated through a combination of extensive initial market research prior to acquiring the asset, ongoing monitoring of the share price of the listed real estate equity securities and maintaining a sufficiently diversified asset portfolio.

The assets and liabilities affected by market price risk are as follows:

| Euro                                | As at<br>30 June 2019 | As at<br>30 June 2018 |
|-------------------------------------|-----------------------|-----------------------|
| <b>Assets</b>                       |                       |                       |
| Direct financial investments        | 41,848,801            | 183,052,263           |
| CFD collateral held as German bonds | 41,190,361            | —                     |
| CFD positions                       | —                     | —                     |
| Interest rate swaps                 | 775,179               | 349,224               |
|                                     | <b>83,814,341</b>     | <b>183,401,487</b>    |
| <b>Liabilities</b>                  |                       |                       |
| Interest rate swaps                 | 2,735,096             | 1,222,944             |
| Priority participation dividend     | 3,429,519             | 6,912,756             |
| Development management fee          | 2,286,346             | 4,701,505             |
|                                     | <b>8,450,961</b>      | <b>12,837,205</b>     |

the breakdown of market risk exposure to direct financial investments and CFD positions is as follows;

| Euro                                | Notional exposure     |                       | Gross exposure        |                       |
|-------------------------------------|-----------------------|-----------------------|-----------------------|-----------------------|
|                                     | As at<br>30 June 2019 | As at<br>30 June 2018 | As at<br>30 June 2019 | As at<br>30 June 2018 |
| <b>Direct financial investments</b> |                       |                       |                       |                       |
| Empiric Student Property PLC        | 2,719,291             | —                     | 2,719,291             | —                     |
| Primary Health Properties PLC       | 2,157,493             | —                     | 2,157,493             | —                     |
| The PRS REIT PLC                    | 786,348               | —                     | 786,348               | —                     |
| Real Estate Credit Investments Ltd  | 3,009,989             | —                     | 3,009,989             | —                     |
| Target Healthcare REIT Ltd          | 773,631               | —                     | 773,631               | —                     |
| Tritax Big Box REIT PLC             | 7,744,687             | —                     | 7,744,687             | —                     |
| Eurocommercial Properties NV        | 4,536,699             | 18,083,028            | 4,536,699             | 18,083,028            |
| British Land Company PLC            | 9,758,519             | 12,350,045            | 9,758,519             | 12,350,045            |
| Land Securities Group PLC           | 10,362,144            | 12,063,076            | 10,362,144            | 12,063,076            |
| Unibail-Rodamco Westfield SE        | —                     | 49,893,724            | —                     | 49,893,724            |
| Covivio SA                          | —                     | 13,391,730            | —                     | 13,391,730            |
| Hufvudstaden AB                     | —                     | 13,295,975            | —                     | 13,295,975            |
| Klepierre SA                        | —                     | 52,450,239            | —                     | 52,450,239            |
| Mercialys SA                        | —                     | 11,524,446            | —                     | 11,524,446            |
|                                     | <b>41,848,801</b>     | <b>183,052,263</b>    | <b>41,848,801</b>     | <b>183,052,263</b>    |

| Euro                               | Notional exposure     |                       | Gross exposure        |                       |
|------------------------------------|-----------------------|-----------------------|-----------------------|-----------------------|
|                                    | As at<br>30 June 2019 | As at<br>30 June 2018 | As at<br>30 June 2019 | As at<br>30 June 2018 |
| <b>Contracts for difference</b>    |                       |                       |                       |                       |
| Cofinimmo CMN                      | —                     | —                     | 7,336,322             | —                     |
| Intervest offices & warehouses CMN | —                     | —                     | 3,251,533             | —                     |
| Klepierre                          | —                     | —                     | 47,945,211            | —                     |
| Mercialys                          | —                     | —                     | 8,973,764             | —                     |
| Unibail-Rodamco                    | —                     | —                     | 34,863,422            | —                     |
| The PRS REIT PLC                   | —                     | —                     | 3,153,172             | —                     |
|                                    | <b>—</b>              | <b>—</b>              | <b>105,523,424</b>    | <b>—</b>              |

At 30 June 2019, if market prices at that date had been 5% (2018: 5%) higher/lower with all other variables held constant, post-tax profit for the year would have been €9,044,340 (2018: €8,528,214) higher/lower. The change post-tax profit for the year has a linear relationship with the percentage change in market price. This sensitivity analysis is based on the gross exposure of financial investments and assumes that all other variables remain constant.

**INTEREST RATE RISK-** A significant part of the funding of the group's portfolio derives from debt. Debt is managed on an active basis, with interest rate swaps used sometimes to hedge against adverse movements in interest rates. Details of the hedging arrangements of the group are disclosed in note 27.

The carrying amount of assets and liabilities affected by interest risk are as follows:

| Euro                                         | As at 30 June 2019 |               |             |                           |             | As at 30 June 2018 |              |             |                           |             |
|----------------------------------------------|--------------------|---------------|-------------|---------------------------|-------------|--------------------|--------------|-------------|---------------------------|-------------|
|                                              | Fixed rate         | Variable      | No exposure | Non-financial instruments | Total       | Fixed rate         | Variable     | No exposure | Non-financial instruments | Total       |
| Assets                                       |                    |               |             |                           |             |                    |              |             |                           |             |
| Financial assets                             | 41,190,361         | 4,774,848     | —           | —                         | 45,965,209  |                    |              |             |                           |             |
| Financial assets                             | 174,128,273        | 11,593,528    | —           | —                         | 185,721,801 | 105,045,768        | 24,507,316   | —           | —                         | 129,553,084 |
| Trade and other receivables                  | —                  | —             | 12,897,347  | 4,408,625                 | 17,305,972  | —                  | —            | 13,997,166  | 2,151,167                 | 16,148,333  |
| Cash and cash equivalents                    | —                  | 71,155,130    | —           | —                         | 71,155,130  | —                  | 147,825,624  | —           | —                         | 147,825,624 |
|                                              | 215,318,634        | 87,523,506    | 12,897,347  | 4,408,625                 | 320,148,112 | 105,045,768        | 172,332,940  | 13,997,166  | 2,151,167                 | 293,527,041 |
| Liabilities                                  |                    |               |             |                           |             |                    |              |             |                           |             |
| Interest bearing borrowings                  | 283,591,618        | 172,869,702   | —           | —                         | 456,461,320 | 133,111,243        | 109,601,864  | —           | —                         | 242,713,107 |
| Financial instruments                        | 135,251,008        | (123,657,480) | 5,715,865   | —                         | 17,309,393  | 66,178,209         | (41,197,832) | 11,614,261  | —                         | 36,594,638  |
| - Effect of derivative financial instruments | 135,251,008        | (135,251,008) | —           | —                         | —           | 66,178,209         | (66,178,209) | —           | —                         | —           |
| - Financial liabilities                      | —                  | 11,593,528    | 5,715,865   | —                         | 17,309,393  | —                  | 24,980,377   | 11,614,261  | —                         | 36,594,638  |
| Trade and other payables                     | —                  | —             | 11,651,357  | 9,620,054                 | 21,271,411  | —                  | —            | 14,733,265  | —                         | 14,733,265  |
|                                              | 418,842,626        | 49,212,222    | 17,367,222  | 9,620,054                 | 495,042,124 | 199,289,452        | 68,404,032   | 26,347,526  | —                         | 294,041,010 |

#### FAIR VALUE SENSITIVITY FOR FIXED-RATE INSTRUMENTS

The group does not account for any fixed rate interest bearing borrowings at fair value through profit or loss and the group does not designate derivative financial instruments as hedging instruments. Therefore, a change in interest rates on fixed rate interest-bearing borrowings would not affect profit or loss. A change in the fair value of the hedging instruments would not have a material impact on the profit or loss.

#### CASH FLOW SENSITIVITY FOR VARIABLE RATE INSTRUMENTS

At 30 June 2019, if interest rates at that date had been 25 basis points higher/lower (2018: 25 basis points) with all other variables held constant, post-tax profit for the year would have been €347,838 (2018: €330,003) lower/higher, arising mainly as a result of the higher/lower interest expense on variable borrowings. This sensitivity analysis assumes that all other variables remain constant.

# NOTES TO THE CONSOLIDATED ANNUAL FINANCIAL STATEMENTS (CONTINUED)

For the year ended 30 June 2019

## 35. FINANCIAL RISK MANAGEMENT (CONTINUED)

### OVERVIEW (CONTINUED)

**FOREIGN EXCHANGE RISK** – The group is exposed to currency risk because it holds both assets and liabilities denominated in currencies other than euro, the presentation currency. It is therefore exposed to currency risk, as the value of assets and liabilities denominated in other currencies will fluctuate due to changes in exchange rates. The foreign exchange risk is mitigated as management monitors exchange rates against assets and liabilities on a regular basis, in addition effort is made to match assets and liabilities in foreign currency against each other to reduce any foreign exchange risk.

As at 30 June 2019 the group had the following functional currency exposures:

### CURRENCY RISK EXPOSURE

|                       | GBP    | CHF    | ZAR     | USD    | PLN    | SEK     | BGN    | RON    |
|-----------------------|--------|--------|---------|--------|--------|---------|--------|--------|
| Closing exchange rate | 0.8965 | 1.1105 | 16.1218 | 1.1380 | 4.2496 | 10.5633 | 1.9558 | 4.7343 |

### FINANCIAL INSTRUMENTS – ASSETS

#### Financial investments

|                  |            |   |   |   |   |   |   |   |
|------------------|------------|---|---|---|---|---|---|---|
| Foreign currency | 33,450,300 | — | — | — | — | — | — | — |
| Euro equivalent  | 37,312,103 | — | — | — | — | — | — | — |

#### Financial assets

|                  |            |   |   |   |   |   |   |   |
|------------------|------------|---|---|---|---|---|---|---|
| Foreign currency | 11,088,546 | — | — | — | — | — | — | — |
| Euro equivalent  | 12,368,707 | — | — | — | — | — | — | — |

#### Trade and other receivables

|                  |           |         |   |   |           |   |           |            |
|------------------|-----------|---------|---|---|-----------|---|-----------|------------|
| Foreign currency | 5,839,852 | 370,927 | — | — | 3,361,893 | — | 3,938,083 | 23,068,520 |
| Euro equivalent  | 6,514,057 | 334,018 | — | — | 791,108   | — | 2,013,541 | 4,872,636  |

#### Cash and cash equivalents

|                  |            |           |         |       |           |   |           |            |
|------------------|------------|-----------|---------|-------|-----------|---|-----------|------------|
| Foreign currency | 31,669,522 | 1,293,100 | 187,464 | 7,048 | 3,533,822 | — | 3,733,364 | 33,391,134 |
| Euro equivalent  | 35,325,736 | 1,164,430 | 11,628  | 6,193 | 831,566   | — | 1,908,868 | 7,053,025  |

### FINANCIAL INSTRUMENTS – LIABILITIES

#### Financial liabilities

|                  |            |           |   |   |   |   |   |   |
|------------------|------------|-----------|---|---|---|---|---|---|
| Foreign currency | 15,517,871 | 1,080,083 | — | — | — | — | — | — |
| Euro equivalent  | 17,309,393 | 972,609   | — | — | — | — | — | — |

#### Interest bearing borrowings

|                  |            |           |   |   |   |   |   |   |
|------------------|------------|-----------|---|---|---|---|---|---|
| Foreign currency | 61,089,752 | 8,342,544 | — | — | — | — | — | — |
| Euro equivalent  | 68,142,501 | 7,512,421 | — | — | — | — | — | — |

#### Trade and other payables

|                  |           |         |   |   |           |   |           |            |
|------------------|-----------|---------|---|---|-----------|---|-----------|------------|
| Foreign currency | 6,674,409 | 364,608 | — | — | 3,127,682 | — | 3,163,531 | 15,419,231 |
| Euro equivalent  | 7,444,963 | 328,328 | — | — | 735,995   | — | 1,617,512 | 3,256,919  |

#### Total net financial (liability)/ asset exposure

|                  |             |             |         |       |           |   |           |            |
|------------------|-------------|-------------|---------|-------|-----------|---|-----------|------------|
| Foreign currency | (1,233,812) | (8,123,208) | 187,464 | 7,048 | 3,768,033 | — | 4,507,916 | 41,040,423 |
| Euro equivalent  | (1,376,254) | (7,314,910) | 11,628  | 6,193 | 886,679   | — | 2,304,897 | 8,668,742  |

As at 30 June 2018 the group had the following currency exposures:

#### CURRENCY RISK EXPOSURES

|                       | GBP    | CHF    | ZAR     | USD    | PLN    | SEK     | BGN    |
|-----------------------|--------|--------|---------|--------|--------|---------|--------|
| Closing exchange rate | 0.8861 | 1.1569 | 16.0514 | 1.1658 | 4.3725 | 10.4560 | 1.9560 |

#### FINANCIAL INSTRUMENTS - ASSETS

##### Financial investments

|                  |            |   |   |   |   |             |   |
|------------------|------------|---|---|---|---|-------------|---|
| Foreign currency | 21,633,249 | — | — | — | — | 139,022,719 | — |
| Euro equivalent  | 24,413,121 | — | — | — | — | 13,295,975  | — |

##### Financial instruments

|                  |            |   |   |   |   |   |   |
|------------------|------------|---|---|---|---|---|---|
| Foreign currency | 22,026,176 | — | — | — | — | — | — |
| Euro equivalent  | 24,856,540 | — | — | — | — | — | — |

##### Trade and other receivables

|                  |            |        |   |   |           |   |           |
|------------------|------------|--------|---|---|-----------|---|-----------|
| Foreign currency | 10,736,098 | 53,258 | — | — | 3,909,118 | — | 3,508,951 |
| Euro equivalent  | 12,115,687 | 46,036 | — | — | 894,015   | — | 1,794,098 |

##### Cash and cash equivalents

|                  |            |         |         |        |           |   |           |
|------------------|------------|---------|---------|--------|-----------|---|-----------|
| Foreign currency | 15,417,936 | 844,729 | 154,061 | 14,623 | 1,546,070 | — | 5,479,690 |
| Euro equivalent  | 17,399,141 | 730,184 | 9,598   | 12,544 | 353,586   | — | 2,801,721 |

#### FINANCIAL INSTRUMENTS - LIABILITIES

##### Financial instruments

|                  |            |           |   |   |           |   |   |
|------------------|------------|-----------|---|---|-----------|---|---|
| Foreign currency | 32,427,681 | 1,054,990 | — | — | 1,359,909 | — | — |
| Euro equivalent  | 36,594,639 | 911,933   | — | — | 311,011   | — | — |

##### Interest bearing borrowings

|                  |            |           |   |   |   |   |   |
|------------------|------------|-----------|---|---|---|---|---|
| Foreign currency | 65,513,444 | 8,732,500 | — | — | — | — | — |
| Euro equivalent  | 73,931,921 | 7,548,373 | — | — | — | — | — |

##### Trade and other payables

|                  |           |        |   |   |           |   |           |
|------------------|-----------|--------|---|---|-----------|---|-----------|
| Foreign currency | 8,764,932 | 53,924 | — | — | 1,338,840 | — | 3,790,847 |
| Euro equivalent  | 9,891,226 | 46,612 | — | — | 306,193   | — | 1,938,229 |

#### Total net financial (liability)/asset exposure

|                  |              |             |         |        |           |             |           |
|------------------|--------------|-------------|---------|--------|-----------|-------------|-----------|
| Foreign currency | (36,892,598) | (8,943,427) | 154,061 | 14,623 | 2,756,439 | 139,022,719 | 5,197,794 |
| Euro equivalent  | (41,633,297) | (7,730,698) | 9,598   | 12,544 | 630,397   | 13,295,975  | 2,657,590 |

## NOTES TO THE CONSOLIDATED ANNUAL FINANCIAL STATEMENTS (CONTINUED)

For the year ended 30 June 2019

### 35. FINANCIAL RISK MANAGEMENT (CONTINUED)

#### CURRENCY RISK EXPOSURES (CONTINUED)

As at 30 June 2019 and 30 June 2018, if the euro had strengthened/weakened against other currencies used by the group with all other variables held constant, post-tax profit for the year would have been:

| Euro             | Movement | 30 June 2019     |                | Movement | 30 June 2018     |                    |
|------------------|----------|------------------|----------------|----------|------------------|--------------------|
|                  |          | Profit or loss   |                |          | Profit or loss   |                    |
|                  |          | Strengthening    | Weakening      |          | Strengthening    | Weakening          |
| GBP              | 10%      | (125,114)        | 125,114        | 5%       | 2,081,665        | (2,081,665)        |
| CHF              | 5%       | (348,329)        | 348,329        | 5%       | 386,535          | (386,535)          |
| ZAR              | 10%      | 1,057            | (1,057)        | 10%      | (960)            | 960                |
| USD              | 5%       | 295              | (295)          | 5%       | (627)            | 627                |
| PLN              | 5%       | 42,223           | (42,223)       | 5%       | (31,520)         | 31,520             |
| SEK              | 5%       | —                | —              | 5%       | (664,799)        | 664,799            |
| BGN <sup>1</sup> | 0%       | —                | —              | 0%       | —                | —                  |
| RON              | 5%       | 232,030          | (232,030)      | 5%       | —                | —                  |
|                  |          | <b>(197,838)</b> | <b>197,838</b> |          | <b>1,770,294</b> | <b>(1,770,294)</b> |

<sup>1</sup> The Bulgarian Lev is fixed to the euro exchange rate therefore there was no currency risk exposure.

This sensitivity analysis assumes that all other variables, particularly interest rates, remain constant.



**CREDIT RISK** – The group is exposed to credit risk primarily as a result of its banking relationships, trade receivables and contract assets owed by tenants, capital contribution receivable, CFD collateral and its investment in the PKM Developments preference shares.

The carrying amount of financial assets represents the maximum credit risk exposure, as follows:

| Euro                                | As at 30 June 2019   |                   |                           | As at 30 June 2018 |                      |                    |                           |                    |
|-------------------------------------|----------------------|-------------------|---------------------------|--------------------|----------------------|--------------------|---------------------------|--------------------|
|                                     | Credit risk exposure | No exposure       | Non-financial instruments | Total              | Credit risk exposure | No exposure        | Non-financial instruments | Total              |
| <b>Non-current financial assets</b> |                      |                   |                           |                    |                      |                    |                           |                    |
| Financial assets                    | 174,903,452          | —                 | —                         | <b>174,903,452</b> | 105,394,992          | —                  | —                         | <b>105,394,992</b> |
| Financial investments               | —                    | —                 | —                         | <b>—</b>           | 183,052,263          | 183,052,263        | —                         | <b>183,052,263</b> |
|                                     | <b>174,903,452</b>   | <b>—</b>          | <b>—</b>                  | <b>174,903,452</b> | <b>105,394,992</b>   | <b>183,052,263</b> | <b>—</b>                  | <b>288,447,255</b> |
| <b>Current financial assets</b>     |                      |                   |                           |                    |                      |                    |                           |                    |
| Financial assets                    | —                    | 11,593,528        | —                         | <b>11,593,528</b>  | -                    | 24,507,316         | —                         | <b>24,507,316</b>  |
| Trade and other receivables         | 12,897,347           | —                 | 4,408,625                 | <b>17,305,972</b>  | 13,997,166           | —                  | 2,151,167                 | <b>16,148,333</b>  |
| Financial investments               | 45,965,209           | 41,848,801        | —                         | <b>87,814,010</b>  | —                    | —                  | —                         | <b>—</b>           |
| Cash and cash equivalents           | 71,155,130           | —                 | —                         | <b>71,155,130</b>  | 147,825,624          | —                  | —                         | <b>147,825,624</b> |
|                                     | <b>130,017,686</b>   | <b>53,442,329</b> | <b>4,408,625</b>          | <b>187,868,640</b> | <b>161,822,790</b>   | <b>24,507,316</b>  | <b>2,151,167</b>          | <b>188,481,273</b> |
|                                     | <b>304,921,138</b>   | <b>53,442,329</b> | <b>4,408,625</b>          | <b>362,772,092</b> | <b>267,217,782</b>   | <b>207,559,579</b> | <b>2,151,167</b>          | <b>476,928,528</b> |

The group's PKM Developments preference shares €174,128,273 (2018: €105,045,768) included within financial assets are with a single counterparty PKM Developments. This concentration of credit risk is principally managed by assessing credit quality through quarterly reviews of PKM Developments management accounts, annually reviewing the audited annual financial statements and property valuation reports. The PKM Developments preference shares have no expected credit losses.

The group's financial investments with credit risk exposure €45,965,209 relate to the CFD collateral which is held with a single investment banking company. This concentration of credit risk is managed by assessing the counterparty's credit rating is rated B+ or better by Moody's rating agency.

There are no other concentration credit risks related to trade and other receivables as the group does not place reliance on a single counterparty. In order to manage the credit risk after initial recognition of the group's financial instruments; trade and other receivables; and cash and cash equivalents, management:

- deposits cash and cash equivalents with banks and financial institution counterparties which are rated B+ or better by Moody's rating agency; and
- delegates the oversight of credit risk of trade and other receivables and financial instruments to MAS Prop as investment advisors to the group.

In calculating the expected credit loss rates, the group considers the historic loss rates and adjusts for forward looking macroeconomic data. There are no material impairment losses. Any significant changes to credit risk are escalated to the Audit and Risk Committee. There have been no changes to the group's estimation of credit risk from the prior financial year.

# NOTES TO THE CONSOLIDATED ANNUAL FINANCIAL STATEMENTS (CONTINUED)

For the year ended 30 June 2019

## 36. OPERATING SEGMENTS

### ACCOUNTING POLICY

Segment results that are reported to the executive management team include items directly attributable to a segment as well as those that can be allocated on a reasonable basis. Unallocated items comprise mainly central costs that relate to the group structure and operations not related to specific investments. In addition, unallocated items in the consolidated statement of financial position relate predominantly to cash that has not been allocated to specific investments.

The risks and rewards faced by the group relate primarily to the business segment of the assets and therefore this forms the basis of the reporting segment.

### DISCLOSURE

| Reportable segment                   | Description                                                                                                                                                                                                   |
|--------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Income-generating property           | Property that is currently producing income and held for the purpose of earning a yield. There may be further asset management opportunities on these properties, which could further enhance income returns. |
| Development property                 | Property that is being developed in order to create income producing property held for the purpose of earning a better yield than by acquiring standing property.                                             |
| Land bank and other strategic assets | Residential developments and land plots held for schemes that have not yet commenced, and listed real estate equity securities.                                                                               |
| Corporate                            | Consists of the cash holdings outside of the other reporting segments and goodwill.                                                                                                                           |

Management analyses the performance and position of the group by aggregating the group into the four reportable segments. These reportable segments have different risk profiles and generate revenue/income from different sources. Accordingly, it allows the executive management team to make better informed strategic decisions for the group. Management reports are prepared and reviewed on a quarterly basis by the executive management team to facilitate this process.

### As at and for the year ended 30 June 2019

|                                                | Reportable segments        |                      |                                      |             |                      |
|------------------------------------------------|----------------------------|----------------------|--------------------------------------|-------------|----------------------|
| Euro                                           | Income-generating property | Development property | Land bank and other strategic assets | Corporate   | Total                |
| <b>Statement of profit or loss</b>             |                            |                      |                                      |             |                      |
| External revenue                               | 69,634,262                 | —                    | 398,198                              | 42,364      | <b>70,074,824</b>    |
| Segment profit/(loss) before tax               | 79,309,116                 | 29,722,534           | (28,229,876)                         | (5,549,760) | <b>75,252,014</b>    |
| Finance income                                 | 226,245                    | 11,799,324           | —                                    | 32,250      | <b>12,057,819</b>    |
| Interest earned on preference shares           | —                          | 11,194,662           | —                                    | —           | <b>11,194,662</b>    |
| Finance costs                                  | (9,323,741)                | (603,377)            | (323,940)                            | —           | <b>(10,251,058)</b>  |
| Current tax                                    | (1,606,902)                | (1,545,817)          | (786,172)                            | (9,434)     | <b>(3,948,325)</b>   |
| Deferred tax                                   | (9,425,315)                | —                    | —                                    | —           | <b>(9,425,315)</b>   |
| Share of profit from equity-accounted investee | —                          | 11,009,325           | —                                    | —           | <b>11,009,325</b>    |
| Other material non-cash items                  |                            |                      |                                      |             |                      |
| Fair value adjustments gain/(loss)             | 26,960,098                 | (558,095)            | (34,033,573)                         | —           | <b>(7,631,570)</b>   |
| Gain on bargain purchase                       | 12,263,193                 | —                    | —                                    | —           | <b>12,263,193</b>    |
| Foreign currency exchange differences          | 680,113                    | (133)                | —                                    | (1,044,533) | <b>(364,553)</b>     |
| Depreciation                                   | (51,001)                   | —                    | —                                    | (50,340)    | <b>(101,341)</b>     |
| <b>Statement of financial position</b>         |                            |                      |                                      |             |                      |
| Segment non-current assets                     | 866,176,406                | 196,016,469          | 19,251,750                           | 22,654,238  | <b>1,104,098,863</b> |
| Investment in equity-accounted investee        | —                          | 21,888,261           | —                                    | —           | <b>21,888,261</b>    |
| Segment current assets                         | 113,818,372                | 27,743,728           | 124,878,431                          | 19,307,988  | <b>285,748,519</b>   |
| Investment property held for sale              | 71,090,000                 | —                    | 21,519,919                           | —           | <b>92,609,919</b>    |
| Segment non-current liabilities                | (341,759,439)              | —                    | —                                    | —           | <b>(341,759,439)</b> |
| Segment current liabilities                    | (159,181,200)              | (20,945,560)         | (1,764,392)                          | (637,682)   | <b>(182,528,834)</b> |

**As at and for the year ended 30 June 2018**

|                                                | Reportable segments        |                      |                                      |             |                      |
|------------------------------------------------|----------------------------|----------------------|--------------------------------------|-------------|----------------------|
| Euro                                           | Income-generating property | Development property | Land bank and other strategic assets | Corporate   | Total                |
| <b>Statement of profit or loss</b>             |                            |                      |                                      |             |                      |
| External revenue                               | 43,010,408                 | —                    | 396,153                              | —           | <b>43,406,561</b>    |
| Segment profit/(loss) before tax               | 37,329,217                 | 9,938,530            | (18,696,118)                         | (2,370,820) | <b>26,200,809</b>    |
| Finance income                                 | 3,744                      | 7,971,335            | 479                                  | —           | <b>7,975,558</b>     |
| Interest earned on preference shares           | —                          | 7,514,384            | —                                    | —           | <b>7,514,384</b>     |
| Finance costs                                  | (4,944,538)                | (456,951)            | —                                    | (158,855)   | <b>(5,560,344)</b>   |
| Current tax                                    | (788,830)                  | (2,394,030)          | (2,369,785)                          | (3,357)     | <b>(5,556,002)</b>   |
| Deferred tax                                   | (3,730,148)                | 2,418,763            | —                                    | —           | <b>(1,311,385)</b>   |
| Share of profit from equity-accounted investee | —                          | 3,568,925            | —                                    | —           | <b>3,568,925</b>     |
| Other material non-cash items                  |                            |                      |                                      |             |                      |
| Fair value adjustments gain/(loss)             | 12,357,437                 | (5,388,602)          | (22,921,758)                         | 152,796     | <b>(15,800,127)</b>  |
| Exchange differences                           | (837)                      | —                    | —                                    | (1,019,950) | <b>(1,020,787)</b>   |
| Goodwill impairment                            | —                          | —                    | —                                    | (1,274,346) | <b>(1,274,346)</b>   |
| Depreciation                                   | (85,088)                   | —                    | —                                    | (14,938)    | <b>(100,026)</b>     |
| <b>Statement of financial position</b>         |                            |                      |                                      |             |                      |
| Segment non-current assets                     | 548,602,766                | 128,784,871          | 216,150,430                          | 21,581,047  | <b>915,119,114</b>   |
| Investment in equity-accounted investee        | —                          | 23,774,222           | —                                    | —           | <b>23,774,222</b>    |
| Segment current assets                         | 72,949,162                 | 37,001,253           | 15,532,543                           | 117,880,260 | <b>243,363,218</b>   |
| Investment property held for sale              | 42,528,044                 | —                    | 11,060,400                           | —           | <b>53,588,444</b>    |
| Segment non-current liabilities                | (222,239,291)              | —                    | —                                    | (3,542)     | <b>(222,242,833)</b> |
| Segment current liabilities                    | (47,772,895)               | (29,887,847)         | (1,419,996)                          | (363,838)   | <b>(79,444,576)</b>  |

Where assets/liabilities and income/expenses are shared by reportable segments they are allocated to each respective reportable segment based on a rational driver of use or ownership of the asset/liabilities, income/expense.

## NOTES TO THE CONSOLIDATED ANNUAL FINANCIAL STATEMENTS (CONTINUED)

For the year ended 30 June 2019

### 36. OPERATING SEGMENTS (CONTINUED)

#### DISCLOSURE (CONTINUED)

##### GEOGRAPHICAL INFORMATION

The group invests in investment property in Europe. The geographical information below analyses the group's rental income and service charge income and other recoveries and non-current assets by the company's country of domicile and the jurisdiction in which the underlying assets are held: Western Europe (UK, Germany and Switzerland) and Central and Eastern Europe (Poland, Bulgaria and Romania) as a result of the investment in associate, refer to note 21.

#### Revenue

| Euro                             | Year ended<br>30 June 2019 | Year ended<br>30 June 2018 |
|----------------------------------|----------------------------|----------------------------|
| BVI                              | 42,364                     | —                          |
| Western Europe                   | 31,945,702                 | 24,865,399                 |
| Central and Eastern Europe (CEE) | 38,086,758                 | 18,541,162                 |
|                                  | <b>70,074,824</b>          | <b>43,406,561</b>          |

#### Non-current assets

| Euro           | As at<br>30 June 2019 | As at<br>30 June 2018 |
|----------------|-----------------------|-----------------------|
| BVI            | 22,654,238            | 204,633,310           |
| Western Europe | 436,124,009           | 414,204,311           |
| CEE            | 645,320,616           | 296,281,493           |
|                | <b>1,104,098,863</b>  | <b>915,119,114</b>    |

#### Income from contracts with customers

| Euro                                 | Year ended<br>30 June 2019 | Year ended<br>30 June 2018 |
|--------------------------------------|----------------------------|----------------------------|
| Sales of inventory property          | 39,164,705                 | 26,020,940                 |
| Service charges and other recoveries | 12,455,268                 | 5,954,048                  |
|                                      | <b>51,619,973</b>          | <b>31,974,988</b>          |

## DISAGGREGATION

The following table disaggregates the income from contracts with customers by jurisdiction and explains the timing of income recognition. The table also includes a reconciliation to the group's reportable segments.

| Euro                                | Year ended 30 June 2019    |                      |                                      |               |                   |
|-------------------------------------|----------------------------|----------------------|--------------------------------------|---------------|-------------------|
|                                     | Reportable segments        |                      |                                      |               |                   |
|                                     | Income-generating property | Development property | Land bank and other strategic assets | Corporate     | Total             |
| <b>Jurisdiction</b>                 |                            |                      |                                      |               |                   |
| BVI                                 | —                          | —                    | —                                    | 42,364        | <b>42,364</b>     |
| Western Europe                      | 2,227,667                  | 39,164,705           | 47,105                               | —             | <b>41,439,477</b> |
| CEE                                 | 10,138,132                 | —                    | —                                    | —             | <b>10,138,132</b> |
|                                     | <b>12,365,799</b>          | <b>39,164,705</b>    | <b>47,105</b>                        | <b>42,364</b> | <b>51,619,973</b> |
| <b>Timing of income recognition</b> |                            |                      |                                      |               |                   |
| Over a period of time               | 12,365,799                 | 39,164,705           | 47,105                               | 42,364        | <b>51,619,973</b> |
|                                     | <b>12,365,799</b>          | <b>39,164,705</b>    | <b>47,105</b>                        | <b>42,364</b> | <b>51,619,973</b> |

| Euro                                | Year ended 30 June 2018    |                      |                                      |               |                   |
|-------------------------------------|----------------------------|----------------------|--------------------------------------|---------------|-------------------|
|                                     | Reportable segments        |                      |                                      |               |                   |
|                                     | Income-generating property | Development property | Land bank and other strategic assets | Corporate     | Total             |
| <b>Jurisdiction</b>                 |                            |                      |                                      |               |                   |
| BVI                                 | —                          | —                    | —                                    | 46,946        | <b>46,946</b>     |
| Western Europe                      | 1,369,015                  | 26,020,940           | 46,364                               | —             | <b>27,436,319</b> |
| CEE                                 | 4,491,723                  | —                    | —                                    | —             | <b>4,491,723</b>  |
|                                     | <b>5,860,738</b>           | <b>26,020,940</b>    | <b>46,364</b>                        | <b>46,946</b> | <b>31,974,988</b> |
| <b>Timing of income recognition</b> |                            |                      |                                      |               |                   |
| Over a period of time               | 5,860,738                  | 26,020,940           | 46,364                               | 46,946        | <b>31,974,988</b> |
|                                     | <b>5,860,738</b>           | <b>26,020,940</b>    | <b>46,364</b>                        | <b>46,946</b> | <b>31,974,988</b> |

# NOTES TO THE CONSOLIDATED ANNUAL FINANCIAL STATEMENTS (CONTINUED)

For the year ended 30 June 2019

## 36. OPERATING SEGMENTS (CONTINUED)

### DISCLOSURE (CONTINUED)

#### DIRECT AND INDIRECT INVESTMENT RESULTS

In order to provide information of relevance to investors and a meaningful basis of comparison for users of the financial information, a statement of direct and indirect investment results for the year ended 30 June 2019 has been prepared and presented below. It allocates the IFRS result between direct and indirect investment result respectively.

The directors consider that the distribution statement is useful in interpreting the performance of the group.

Year ended 30 June 2019

#### Statement of Direct and Indirect Investment Result

| Euro                                                                    | Direct<br>investment<br>result | Indirect<br>investment<br>result | Total IFRS        |
|-------------------------------------------------------------------------|--------------------------------|----------------------------------|-------------------|
| Rental income                                                           | 57,619,556                     | —                                | 57,619,556        |
| Service charge income and other recoveries                              | 12,455,268                     | —                                | 12,455,268        |
| <b>Revenue</b>                                                          | <b>70,074,824</b>              | <b>—</b>                         | <b>70,074,824</b> |
| Service charge and other property operating expenses                    | (18,478,661)                   | —                                | (18,478,661)      |
| <b>Net rental income</b>                                                | <b>51,596,163</b>              | <b>—</b>                         | <b>51,596,163</b> |
| Sales of inventory property                                             | —                              | 39,164,705                       | 39,164,705        |
| Cost of sales of inventory property                                     | —                              | (31,013,909)                     | (31,013,909)      |
| Profit on sale of inventory property                                    | —                              | 8,150,796                        | 8,150,796         |
| Other income                                                            | 7,259,104                      | —                                | 7,259,104         |
| Corporate expenses                                                      | (5,627,077)                    | —                                | (5,627,077)       |
| Investment expenses                                                     | —                              | (3,210,128)                      | (3,210,128)       |
| <b>Net operating income</b>                                             | <b>53,228,190</b>              | <b>4,940,668</b>                 | <b>58,168,858</b> |
| Fair value adjustments                                                  | —                              | (7,631,570)                      | (7,631,570)       |
| Foreign currency exchange differences                                   | —                              | (364,553)                        | (364,553)         |
| Share of profit from equity accounted investee, net of tax <sup>3</sup> | —                              | 11,009,325                       | 11,009,325        |
| Gain on bargain purchase                                                | —                              | 12,263,193                       | 12,263,193        |
| <b>Profit before net financing costs</b>                                | <b>53,228,190</b>              | <b>20,217,063</b>                | <b>73,445,253</b> |
| Finance income                                                          | 12,057,819                     | —                                | 12,057,819        |
| Finance costs                                                           | (10,251,058)                   | —                                | (10,251,058)      |
| <b>Profit before tax</b>                                                | <b>55,034,951</b>              | <b>20,217,063</b>                | <b>75,252,014</b> |
| Current tax                                                             | (2,402,508)                    | (1,545,817)                      | (3,948,325)       |
| Deferred tax                                                            | —                              | (9,425,315)                      | (9,425,315)       |
| <b>Profit for the year</b>                                              | <b>52,632,443</b>              | <b>9,245,931</b>                 | <b>61,878,374</b> |
| <i>Attributable to:</i>                                                 |                                |                                  |                   |
| Owners of the group                                                     | 49,696,674                     | 5,339,123                        | 55,035,797        |
| Non-controlling interest                                                | 2,935,769                      | 3,906,808                        | 6,842,577         |

## Distributable earnings and basis of distribution

|                                                                                    | Year ended<br>30 June 2019 |
|------------------------------------------------------------------------------------|----------------------------|
| Euro                                                                               |                            |
| <b>Direct investment result distributable to owners of the group</b>               | <b>49,696,674</b>          |
| <i>Company specific adjustments</i>                                                |                            |
| Net attributable profit on sales of inventory property <sup>1</sup>                | 4,953,734                  |
| Accrued dividends on REIT portfolio <sup>2</sup>                                   | 2,760,225                  |
| <b>Distributable earnings before effect of shares issues during the year</b>       | <b>57,410,633</b>          |
| Weighted average number of shares in issue                                         | 637,493,798                |
| <b>Distributable earnings per share (euro cents per share)</b>                     | <b>9.01</b>                |
| Distributable earnings before effect of shares issued during the year              | 57,410,633                 |
| Adjustment relating to shares issued during the year                               | —                          |
| <b>Distributable earnings (after adjustment for shares issued during the year)</b> | <b>57,410,633</b>          |
| <b>Closing number of shares in issue</b>                                           | <b>637,493,798</b>         |

## DISTRIBUTION

|                                         | Six-month<br>period ended<br>31 December 2018 | Six-month<br>period ended<br>30 June 2019 | Year ended<br>30 June 2019 |
|-----------------------------------------|-----------------------------------------------|-------------------------------------------|----------------------------|
| Euro cents                              |                                               |                                           |                            |
| <b>Distributable earnings per share</b> | <b>3.78</b>                                   | <b>5.23</b>                               | <b>9.01</b>                |
| Adjustment (to)/from reserves per share | —                                             | (0.26)                                    | (0.26)                     |
| <b>Distribution per share</b>           | <b>3.78</b>                                   | <b>4.97</b>                               | <b>8.75</b>                |

<sup>1</sup> The profit on sales of inventory property during the year was €8,150,796. The tax recognised on these sales was €1,545,817, refer to note 15, giving a net amount of profit of €6,604,979. The group has recognised 75% (€4,953,734) of this balance as a company specific adjustment as approximately 25% of profit is payable to the developer, refer to note 29.

<sup>2</sup> The accrued dividend adjustment provides consistency and comparability of dividend receipts between financial years, particularly with respect to the lag between declaration date and distribution. In the prior year, both Unibail and Klepierre declared and paid dividends relating to their previous reporting period. In the current year, these comparable dividends were declared during the year, but a portion of the payment was delayed to July. The accrued dividend adjustment corrects for this timing anomaly. The accrued dividend adjustment is in line with the Best Practice Recommendations of the South African REIT Association.

<sup>3</sup> In the current year the earnings in associate are all included in the indirect investment result and are not included in the distributable earnings. Going forward the earnings in associate will be split into direct and indirect investment result and the direct investment result from earnings in associate will be included in distributable earnings. The direct and indirect investment result for the year was €1,486,696 and €9,522,629 respectively.

# NOTES TO THE CONSOLIDATED ANNUAL FINANCIAL STATEMENTS (CONTINUED)

For the year ended 30 June 2019

## 36. OPERATING SEGMENTS (CONTINUED)

### DISCLOSURE (CONTINUED)

#### Reconciliation of cash from operations to direct investment result

| Euro                                                    | Year ended<br>30 June 2019 |
|---------------------------------------------------------|----------------------------|
| <b>Cash from operations</b>                             | <b>62,835,056</b>          |
| <b>Finance cost</b>                                     | <b>(10,251,058)</b>        |
| Finance cost                                            | (10,251,058)               |
| <b>Finance income</b>                                   | <b>2,876,327</b>           |
| Finance income                                          | 12,057,819                 |
| Finance income received – interest on preference shares | (9,181,492)                |
| <b>Tax</b>                                              | <b>(479,571)</b>           |
| Tax expense                                             | (2,402,508)                |
| Tax paid on operating activities                        | 1,922,937                  |
| <b>Non-cash items</b>                                   | <b>(176,805)</b>           |
| Depreciation                                            | (101,341)                  |
| Share based payment expenses                            | (75,464)                   |
| <b>Working capital movement</b>                         | <b>(2,303,345)</b>         |
| Decrease in receivables                                 | (1,677,151)                |
| Increase in payables                                    | (666,063)                  |
| Decrease in provisions                                  | 39,869                     |
| <b>Other</b>                                            | <b>131,839</b>             |
| Non-forfeitable distribution                            | 131,839                    |
| <b>TOTAL DIRECT INVESTMENT RESULT</b>                   | <b>52,632,443</b>          |
| <b>Attributable to:</b>                                 |                            |
| Owners of the group                                     | <b>49,696,674</b>          |
| Non-controlling interest                                | <b>2,935,769</b>           |



**Year ended 30 June 2018**  
**Statement of Direct and Indirect Investment Result**

| Euro                                                       | Direct<br>investment<br>result | Indirect<br>investment<br>result | Total IFRS          |
|------------------------------------------------------------|--------------------------------|----------------------------------|---------------------|
| Rental income                                              | 37,452,513                     | —                                | <b>37,452,513</b>   |
| Service charge income and other recoveries                 | 5,954,048                      | —                                | <b>5,954,048</b>    |
| <b>Revenue</b>                                             | <b>43,406,561</b>              | <b>—</b>                         | <b>43,406,561</b>   |
| Service charge and other property operating expenses       | (11,073,518)                   | —                                | <b>(11,073,518)</b> |
| <b>Net rental income</b>                                   | <b>32,333,043</b>              | <b>—</b>                         | <b>32,333,043</b>   |
| Sales of inventory property                                | —                              | 26,020,940                       | <b>26,020,940</b>   |
| Cost of sales of inventory property                        | —                              | (21,704,016)                     | <b>(21,704,016)</b> |
| Profit on sale of inventory property                       | —                              | 4,316,924                        | <b>4,316,924</b>    |
| Other income                                               | 8,585,032                      | —                                | <b>8,585,032</b>    |
| Corporate expenses                                         | (4,946,973)                    | —                                | <b>(4,946,973)</b>  |
| Investment expenses                                        | —                              | (1,976,096)                      | <b>(1,976,096)</b>  |
| <b>Net operating income</b>                                | <b>35,971,102</b>              | <b>2,340,828</b>                 | <b>38,311,930</b>   |
| Fair value adjustments                                     | —                              | (15,800,127)                     | <b>(15,800,127)</b> |
| Foreign currency exchange differences                      | —                              | (1,020,787)                      | <b>(1,020,787)</b>  |
| Share of profit from equity-accounted investee, net of tax | —                              | 3,568,925                        | <b>3,568,925</b>    |
| Goodwill impairment                                        | —                              | (1,274,346)                      | <b>(1,274,346)</b>  |
| <b>Profit/(loss) before net financing costs</b>            | <b>35,971,102</b>              | <b>(12,185,507)</b>              | <b>23,785,595</b>   |
| Finance income                                             | 7,975,558                      | —                                | <b>7,975,558</b>    |
| Finance costs                                              | (5,560,344)                    | —                                | <b>(5,560,344)</b>  |
| <b>Profit/(loss) before tax</b>                            | <b>38,386,316</b>              | <b>(12,185,507)</b>              | <b>26,200,809</b>   |
| Current tax                                                | (2,979,626)                    | (2,576,376)                      | <b>(5,556,002)</b>  |
| Deferred tax                                               | —                              | (1,311,385)                      | <b>(1,311,385)</b>  |
| <b>Profit/(loss) for the year</b>                          | <b>35,406,690</b>              | <b>(16,073,268)</b>              | <b>19,333,422</b>   |
| <i>Attributable to:</i>                                    |                                |                                  |                     |
| Owners of the group                                        | <b>34,078,183</b>              | <b>(17,221,877)</b>              | <b>16,856,306</b>   |
| Non-controlling interest                                   | <b>1,328,507</b>               | <b>1,148,609</b>                 | <b>2,477,116</b>    |

# NOTES TO THE CONSOLIDATED ANNUAL FINANCIAL STATEMENTS (CONTINUED)

For the year ended 30 June 2019

## 36. OPERATING SEGMENTS (CONTINUED)

### DISTRIBUTABLE EARNINGS AND BASIS OF DISTRIBUTION

| Euro                                                                               | Year ended<br>30 June 2018 |
|------------------------------------------------------------------------------------|----------------------------|
| Direct investment result distributable to shareholders                             | <b>34,078,183</b>          |
| <i>Company specific adjustments</i>                                                |                            |
| Net attributable profit on sales of inventory property <sup>1</sup>                | 2,628,067                  |
| Distributable earnings before effect of shares issued during the year              | <b>36,706,250</b>          |
| Weighted average number of shares in issue                                         | 577,814,866                |
| <b>Distributable earnings per share (euro cents per share)</b>                     | <b>6.35</b>                |
| Distributable earnings before effect of shares issued during the year              | 36,706,250                 |
| Adjustment relating to shares issued during the year                               | 3,772,061                  |
| <b>Distributable earnings (after adjustment for shares issued during the year)</b> | <b>40,478,311</b>          |
| <b>Closing number of shares in issue</b>                                           | <b>637,493,798</b>         |

### DISTRIBUTION

| Euro cents                              | Six-month<br>period ended<br>31 December 2017 | Six-month<br>period ended<br>30 June 2018 | Year ended<br>30 June 2018 |
|-----------------------------------------|-----------------------------------------------|-------------------------------------------|----------------------------|
| <b>Distributable earnings per share</b> | <b>2.70</b>                                   | <b>3.65</b>                               | <b>6.35</b>                |
| Adjustment from reserves per share      | 0.88                                          | 0.38                                      | <b>1.26</b>                |
| <b>Distribution per share</b>           | <b>3.58</b>                                   | <b>4.03</b>                               | <b>7.61</b>                |

<sup>1</sup> The profit on sales of inventory property during the year ended 30 June 2018 was €4,316,924. The tax recognised on these sales was €812,835, refer to note 15, giving a net amount of profit of €3,504,089. The group has recognised 75% (€2,628,067) of this balance as a company specific adjustment as approximately 25% of profit is payable to the developer, refer to note 29.

## Reconciliation of cash from operations to direct investment result

| Euro                                                    | Year ended<br>30 June 2018 |
|---------------------------------------------------------|----------------------------|
| <b>Cash from operations</b>                             | <b>35,386,649</b>          |
| <b>Finance cost</b>                                     | <b>(5,560,344)</b>         |
| Finance cost                                            | (5,560,344)                |
| <b>Finance income</b>                                   | <b>4,372,697</b>           |
| Finance income                                          | 7,975,558                  |
| Finance income received – interest on preference shares | (3,602,861)                |
| <b>Tax</b>                                              | <b>454,869</b>             |
| Tax expense                                             | (2,979,626)                |
| Tax paid on operating activities                        | 3,434,495                  |
| <b>Non-cash items</b>                                   | <b>(905,792)</b>           |
| Depreciation                                            | (100,026)                  |
| Share based payment expenses                            | (805,766)                  |
| <b>Working capital movement</b>                         | <b>(317,485)</b>           |
| Decrease in receivables                                 | (1,029,613)                |
| Decrease in payables                                    | 904,406                    |
| Increase in provisions                                  | (192,278)                  |
| <b>Other</b>                                            | <b>1,976,096</b>           |
| Investment expenses                                     | 1,976,096                  |
| <b>TOTAL DIRECT INVESTMENT RESULT</b>                   | <b>35,406,690</b>          |
| <b>Attributable to:</b>                                 |                            |
| Owners of the group                                     | <b>34,078,183</b>          |
| Non-controlling interest                                | <b>1,328,507</b>           |

# NOTES TO THE CONSOLIDATED ANNUAL FINANCIAL STATEMENTS (CONTINUED)

For the year ended 30 June 2019

## 36. OPERATING SEGMENTS (CONTINUED)

### EPRA NAV

The European Public Real Estate Association (EPRA) is an organisation that promotes, develops and represents the European public real estate sector. EPRA sets out best practice reporting guidelines on a number of financial and operational performance indicators relevant to the real estate sector. As the business of the group matures, the board intends to adopt the EPRA performance measures on a comprehensive basis. However, as the business goes through the current stage of rapid change and growth, some of the metrics are currently considered not to be relevant. Initially, EPRA NAV and EPRA NAV per share have been computed, which provides an industry standard methodology for the computation of the net asset value per share of the group.

### RECONCILIATION OF IFRS NAV TO EPRA NAV

| Euro                                                              | Note | As at<br>30 June 2019 | As at<br>30 June 2018 |
|-------------------------------------------------------------------|------|-----------------------|-----------------------|
| <b>Equity attributable to owners of the group</b>                 |      | <b>858,120,107</b>    | <b>854,267,721</b>    |
| <i>Adjustments for:</i>                                           |      |                       |                       |
| Change in fair value of interest rate swaps – financial liability | 11   | 1,473,614             | 873,720               |
| Change in fair value of interest rate swaps – financial asset     | 11   | (432,554)             | —                     |
| Deferred tax asset                                                | 15   | (4,280,027)           | (607,179)             |
| Deferred tax liability                                            | 15   | 26,269,767            | 6,139,373             |
| Non-controlling interest share of the above adjustments           |      | (3,796,923)           | (616,418)             |
| <b>EPRA NAV</b>                                                   |      | <b>877,353,984</b>    | <b>860,057,217</b>    |
| Fully diluted number of shares                                    |      | 637,493,798           | 637,556,656           |
| Closing number of shares                                          |      | 637,493,798           | 637,493,798           |
| Effect of share options                                           | 37   | —                     | 62,858                |
| <b>EPRA NAV per share (euro cents)</b>                            |      | <b>137.63</b>         | <b>134.90</b>         |

## 37. EARNINGS PER SHARE AND DILUTED EARNINGS PER SHARE

### BASIC AND DILUTED EARNINGS PER SHARE

#### ACCOUNTING POLICY

The group presents basic and diluted earnings per share (EPS) data for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the company by the weighted average number of ordinary shares outstanding during the year, adjusted for own shares held.

Diluted EPS is determined by adjusting the profit or loss attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding, adjusted for treasury shares held, for the effects of all dilutive potential ordinary shares.

#### DISCLOSURE

The calculation of basic earnings per share has been based on the following profit attributable to ordinary shareholders and the weighted-average number of ordinary shares outstanding.

#### PROFIT ATTRIBUTABLE TO OWNERS OF THE GROUP

| Euro                                                           | Year ended<br>30 June 2019 | Year ended<br>30 June 2018 |
|----------------------------------------------------------------|----------------------------|----------------------------|
| <b>Profit for the year attributable to owners of the group</b> | <b>55,035,797</b>          | <b>16,856,306</b>          |

#### WEIGHTED-AVERAGE NUMBER OF ORDINARY SHARES

|                                                   | Note | Year ended<br>30 June 2019 | Year ended<br>30 June 2018 |
|---------------------------------------------------|------|----------------------------|----------------------------|
| Opening issued ordinary shares                    | 23   | <b>637,493,798</b>         | <b>467,366,299</b>         |
| Effect of shares issued for capital raise         |      | —                          | 105,128,974                |
| Effect of shares issued for scrip distributions   |      | —                          | 5,319,593                  |
| <b>Weighted-average number of ordinary shares</b> |      | <b>637,493,798</b>         | <b>577,814,866</b>         |

The shares issued as part of the geared share purchase plans are not included in the calculation of the weighted-average number of ordinary shares as they are deemed to be unissued (treasury shares) in accordance with *IFRS2 'Share-based Payment'*.

#### BASIC EARNINGS PER SHARE

|                                                          | Year ended<br>30 June 2019 | Year ended<br>30 June 2018 |
|----------------------------------------------------------|----------------------------|----------------------------|
| <b>Profit attributable to owners of the group (euro)</b> | <b>55,035,797</b>          | <b>16,856,306</b>          |
| Weighted-average number of ordinary shares               | 637,493,798                | 577,814,866                |
| <b>Basic earnings per shares (euro cents)</b>            | <b>8.63</b>                | <b>2.92</b>                |

## NOTES TO THE CONSOLIDATED ANNUAL FINANCIAL STATEMENTS (CONTINUED)

For the year ended 30 June 2019

### 37. EARNINGS PER SHARE AND DILUTED EARNINGS PER SHARE (CONTINUED)

#### DILUTED EARNINGS PER SHARE

The calculation of diluted earnings per share has been based on the following weighted-average number of ordinary shares outstanding after adjusting for the effects of all dilutive potential ordinary shares.

|                                                             | Year ended<br>30 June 2019 | Year ended<br>30 June 2018 |
|-------------------------------------------------------------|----------------------------|----------------------------|
| <b>Weighted-average number of ordinary shares (basic)</b>   | <b>637,493,798</b>         | <b>577,814,866</b>         |
| Effect of share options                                     | —                          | 62,858                     |
| <b>Weighted-average number of ordinary shares (diluted)</b> | <b>637,493,798</b>         | <b>577,877,724</b>         |

#### DILUTED EARNINGS PER SHARE

|                                                            | Year ended<br>30 June 2019 | Year ended<br>30 June 2018 |
|------------------------------------------------------------|----------------------------|----------------------------|
| <b>Profit attributable to ordinary shareholders (euro)</b> | <b>55,035,797</b>          | <b>16,856,306</b>          |
| Weighted-average number of ordinary shares                 | 637,493,798                | 577,877,724                |
| <b>Diluted earnings per share (euro cents)</b>             | <b>8.63</b>                | <b>2.92</b>                |

At 30 June 2019, options on 5,381,127 shares (2018: 7,850,000 shares) were excluded from the diluted weighted-average number of ordinary shares because their effect would have been anti-dilutive.

The average market value of the company's shares for the purpose of calculating the dilutive effect of the share options was based on quoted market prices for the period during which the options were outstanding.

## HEADLINE EARNINGS AND HEADLINE EARNINGS PER SHARE

### ACCOUNTING POLICY

Headline earnings is derived from basic earnings adjusted for re-measurements that relate to the capital platform of the group per Circular 4/2018 issued by the South African Institute of Chartered Accountants.

### DISCLOSURE

Headline earnings and headline earnings per share was as follows:

| Euro                                                         | Note | Year ended 30 June 2019 |                    | Year ended 30 June 2018 |                    |
|--------------------------------------------------------------|------|-------------------------|--------------------|-------------------------|--------------------|
|                                                              |      | Gross                   | Net                | Gross                   | Net                |
| <i>Profit attributable to owners of the group</i>            |      | <b>55,035,797</b>       | <b>55,035,797</b>  | <b>16,856,306</b>       | <b>16,856,306</b>  |
| Adjusted for:                                                |      |                         |                    |                         |                    |
| Fair value gain on investment property                       | 17   | (24,086,880)            | (15,795,671)       | 721,387                 | 232,813            |
| Fair value gain on investment property in associate          |      | (11,808,911)            | (9,393,173)        | (6,179,920)             | (3,878,272)        |
| Fair value gain on investment property held for sale         | 18   | (958,055)               | (958,055)          | (2,766,206)             | (2,766,206)        |
| Gain on bargain purchase                                     | 32   | (12,263,193)            | (12,263,193)       | —                       | —                  |
| Goodwill impairment                                          | 16   | —                       | —                  | 1,274,346               | 1,274,346          |
| Loss on disposal of property, plant and equipment            | 22   | 90,672                  | 90,672             | —                       | —                  |
| Recycle of foreign currency exchange through profit and loss |      | (679,034)               | (679,034)          | —                       | —                  |
| <b>Headline earnings</b>                                     |      | <b>5,330,396</b>        | <b>16,037,343</b>  | <b>9,905,913</b>        | <b>11,718,987</b>  |
| <i>Basic headline earnings per share</i>                     |      |                         |                    |                         |                    |
| Weighted-average number of ordinary shares (basic)           |      | <b>637,493,798</b>      | <b>637,493,798</b> | <b>577,814,866</b>      | <b>577,814,866</b> |
| <b>Headline earnings per share (euro cents)</b>              |      | <b>0.84</b>             | <b>2.52</b>        | <b>1.71</b>             | <b>2.03</b>        |
| <i>Diluted headline earnings per share</i>                   |      |                         |                    |                         |                    |
| Weighted-average number of ordinary shares (diluted)         |      | 637,493,798             | 637,493,798        | 577,877,724             | 577,877,724        |
| <b>Diluted headline earnings per share (euro cents)</b>      |      | <b>0.84</b>             | <b>2.52</b>        | <b>1.71</b>             | <b>2.03</b>        |

The JSE Listings Requirements require the calculation of headline earnings and diluted headline earnings per share and the disclosure of a detailed reconciliation of headline earnings to the earnings numbers used in the calculation of basic earnings per share, as required by IAS 33 – 'Earnings per Share'. Disclosure of headline earnings is not an IFRS requirement. The directors do not use headline earnings or headline earnings per share in their analysis of the group's performance, and do not consider it to be a useful or relevant metric for the group. The directors make no reference to headline earnings or headline earnings per share in their commentaries, instead, the directors use distributable earnings as a more relevant measure, refer to note 36.

# NOTES TO THE CONSOLIDATED ANNUAL FINANCIAL STATEMENTS (CONTINUED)

For the year ended 30 June 2019

## 38. RELATED PARTIES

### PARENT AND ULTIMATE CONTROLLING PARTY

The group has no ultimate controlling party but is controlled by its ordinary shareholders in aggregate.

### KEY MANAGEMENT – TRANSACTIONS

#### Year ended 30 June 2019

| Euro                         | Role              | During the year | Basic salary/fees | Benefits <sup>3</sup> | Short-term incentive | Long-term incentive | Sub total | IFRS 2 option expense | Total     |
|------------------------------|-------------------|-----------------|-------------------|-----------------------|----------------------|---------------------|-----------|-----------------------|-----------|
| Werner Behrens               | CEO               | appointed       | 52,052            | 7,019                 | —                    | —                   | 59,071    | 1,214                 | 60,285    |
| Paul Osbourn                 | CFO               | appointed       | 185,900           | 3,346                 | —                    | —                   | 189,246   | 991                   | 190,237   |
| Jonathan Knight <sup>1</sup> | CIO               |                 | 89,232            | —                     | —                    | —                   | 89,232    | 51,255                | 140,487   |
| Ron Spencer                  | Chairman          |                 | 48,500            | —                     | —                    | —                   | 48,500    | —                     | 48,500    |
| Malcolm Levy                 | NED               | appointed       | —                 | —                     | —                    | —                   | —         | —                     | —         |
| Malcolm Levy                 | Former CFO        | resigned        | 206,349           | —                     | —                    | —                   | 206,349   | (463,770)             | (257,421) |
|                              | /Interim CEO      |                 |                   |                       |                      |                     |           |                       |           |
| Jaco Jansen                  | NED               |                 | 37,500            | —                     | —                    | —                   | 37,500    | —                     | 37,500    |
| Pierre Goosen                | NED               |                 | 51,500            | —                     | —                    | —                   | 51,500    | —                     | 51,500    |
| Glynnis Carthy               | NED               |                 | 40,000            | —                     | —                    | —                   | 40,000    | —                     | 40,000    |
| Werner Alberts               | NED               | appointed       | 27,805            | —                     | —                    | —                   | 27,805    | —                     | 27,805    |
| Melt Hamman                  | NED               | appointed       | 20,173            | —                     | —                    | —                   | 20,173    | —                     | 20,173    |
| Helen Cullen                 | Company Secretary |                 | 96,854            | 1,440                 | 4,253                | —                   | 102,547   | 17,086                | 119,633   |
| Morné Wilken <sup>2</sup>    | Former CEO        | resigned        | 146,396           | 111,540               | —                    | —                   | 257,936   | —                     | 257,936   |
| Gideon Oosthuizen            | Former NED        | resigned        | 18,530            | —                     | —                    | —                   | 18,530    | —                     | 18,530    |
|                              |                   |                 | 1,020,791         | 123,345               | 4,253                | —                   | 1,148,389 | (393,224)             | 755,165   |

<sup>1</sup> Jonathan Knight has a contract of employment with Corona Real Estate Partners Limited, a service provider to MAS Property Advisors Limited. The total remuneration paid to Corona in relation to services provided to MAS by Jonathan Knight was €161,733 (2018: €130,284). Jonathan Knight received a salary of €66,924 (2018: €67,974) from Corona.

<sup>2</sup> When recruited, a sum of £500,000 (approximately €557,700) was awarded and paid to Morné Wilken as recognition that he would forfeit an in-the-money incentive scheme by becoming CEO of MAS. This amount was repayable on a pro-rata basis should he cease to be employed by the company from 1 January 2018 to 30 June 2020, and accordingly £16,667 (approximately €18,590) was expensed monthly and recognised as a benefit paid to him. Morné refunded the outstanding amount, totalling £300,000 (approximately €334,620), when he ceased to be director.

<sup>3</sup> The benefits provided to Werner Behrens are in relation to relocation fees, those provided to Paul Osbourn and Helen Cullen are in relation to pension contributions.

#### Year ended 30 June 2018

| Euro                     | Role              | During the year | Basic salary/fees | Benefits | Short-term incentive | Long-term incentive | Sub total | IFRS 2 option expense | Total     |
|--------------------------|-------------------|-----------------|-------------------|----------|----------------------|---------------------|-----------|-----------------------|-----------|
| Morné Wilken             |                   |                 | 188,432           | 141,613  | —                    | —                   | 330,045   | —                     | 330,045   |
|                          | CEO               | appointed       | 178,432           | 141,613  | —                    | —                   | 320,045   | —                     | 320,045   |
|                          | Former NED        | resigned        | 10,000            | —        | —                    | —                   | 10,000    | —                     | 10,000    |
| Malcolm Levy             | CFO               |                 | —                 | —        | —                    | —                   | —         | 425,758               | 425,758   |
| Jonathan Knight          | CIO               |                 | 67,974            | —        | —                    | —                   | 67,974    | 164,354               | 232,328   |
| Ron Spencer              | Chairman          |                 | 30,000            | —        | —                    | —                   | 30,000    | —                     | 30,000    |
| Gideon Oosthuizen        | NED               |                 | 27,500            | —        | —                    | —                   | 27,500    | —                     | 27,500    |
| Jaco Jansen              | NED               |                 | 25,000            | —        | —                    | —                   | 25,000    | —                     | 25,000    |
| Pierre Goosen            | NED               |                 | 22,500            | —        | —                    | —                   | 22,500    | —                     | 22,500    |
| Glynnis Carthy           | NED               |                 | 27,500            | —        | —                    | —                   | 27,500    | —                     | 27,500    |
| Helen Cullen             | Company Secretary |                 | 95,778            | —        | —                    | —                   | 95,778    | 66,441                | 162,219   |
| Lukas Nakos <sup>4</sup> | Former CEO        | resigned        | —                 | 157,794  | —                    | —                   | 157,794   | —                     | 157,794   |
|                          |                   |                 | 484,684           | 299,407  | —                    | —                   | 784,091   | 656,553               | 1,440,644 |

<sup>4</sup> During January 2018 the Board of Directors approved a payment of £140,000 (€157,794) to Lukas Nakos.



## KEY MANAGEMENT – SHAREHOLDINGS

### As at 30 June 2019

| Euro            | Direct         | Indirect           | Associate              | Total            |
|-----------------|----------------|--------------------|------------------------|------------------|
| Werner Behrens  | 19,629         | 842,980            | —                      | <b>862,609</b>   |
| Paul Osbourn    | —              | 688,147            | —                      | <b>688,147</b>   |
| Jonathan Knight | 626,525        | 1,500,000          | —                      | <b>2,126,525</b> |
| Ron Spencer     | 12,061         | —                  | —                      | <b>12,061</b>    |
| Malcolm Levy    | 11,633         | —                  | 1,568,928 <sup>1</sup> | <b>1,580,561</b> |
| Jaco Jansen     | —              | —                  | —                      | <b>—</b>         |
| Pierre Goosen   | —              | —                  | 46,679 <sup>1</sup>    | <b>46,679</b>    |
| Glynnis Carthy  | —              | —                  | —                      | <b>—</b>         |
| Werner Alberts  | —              | —                  | —                      | <b>—</b>         |
| Melt Hamman     | —              | 3,300 <sup>2</sup> | 990 <sup>1</sup>       | <b>4,290</b>     |
| Helen Cullen    | 14,936         | 500,000            | —                      | <b>514,936</b>   |
|                 | <b>684,784</b> | <b>3,534,427</b>   | <b>1,616,597</b>       | <b>5,835,808</b> |

<sup>1</sup> Non-beneficial to director

<sup>2</sup> Family trust

4,000,000 shares have been forfeited during the year by Malcolm Levy in respect of the geared share purchase plan. 1,531,127 new shares have been issued during the year to 30 June 2019, 842,980 to Werner Behrens and 688,147 to Paul Osbourn. The number of shares in the scheme at the year end is 5,381,127, refer to note 33.

### As at 30 June 2018

| Euro              | Direct         | Indirect             | Associate              | Total            |
|-------------------|----------------|----------------------|------------------------|------------------|
| Morné Wilken      | 284,039        | —                    | —                      | <b>284,039</b>   |
| Malcolm Levy      | 11,633         | 4,000,000            | 1,568,928 <sup>2</sup> | <b>5,580,561</b> |
| Jonathan Knight   | 626,525        | 1,500,000            | —                      | <b>2,126,525</b> |
| Ron Spencer       | 12,061         | —                    | —                      | <b>12,061</b>    |
| Gideon Oosthuizen | —              | 240,000 <sup>1</sup> | —                      | <b>240,000</b>   |
| Jaco Jansen       | —              | —                    | —                      | <b>—</b>         |
| Pierre Goosen     | —              | —                    | 46,679 <sup>2</sup>    | <b>46,679</b>    |
| Glynnis Carthy    | —              | —                    | —                      | <b>—</b>         |
| Helen Cullen      | 14,936         | 500,000              | —                      | <b>514,936</b>   |
|                   | <b>949,194</b> | <b>6,240,000</b>     | <b>1,615,607</b>       | <b>8,804,801</b> |

<sup>1</sup> Associate company

<sup>2</sup> Non-beneficial to director

There has been no change in the shareholding of the directors or key management from 30 June 2019 to the date of approval of these consolidated financial statements.

# NOTES TO THE CONSOLIDATED ANNUAL FINANCIAL STATEMENTS (CONTINUED)

For the year ended 30 June 2019

## 38. RELATED PARTIES (CONTINUED)

### OTHER RELATED PARTY TRANSACTIONS:

| Euro                                                               | Note | for the year ended |                   | for the year ended |                    | for the year ended |                  | assets/(liabilities) as at |                    |
|--------------------------------------------------------------------|------|--------------------|-------------------|--------------------|--------------------|--------------------|------------------|----------------------------|--------------------|
|                                                                    |      | 30 June 2019       | 30 June 2018      | 30 June 2019       | 30 June 2018       | 30 June 2019       | 30 June 2018     | 30 June 2019               | 30 June 2018       |
| New Waverley Advisers Limited                                      |      |                    |                   |                    |                    |                    |                  |                            |                    |
| - On-charged development costs                                     | 29   | —                  | —                 | —                  | —                  | 2,653,770          | 2,287,409        | —                          | —                  |
| - Development management fee <sup>1</sup>                          |      | (660,671)          | (682,957)         | 3,071,367          | —                  | —                  | —                | (2,286,346)                | (4,701,505)        |
|                                                                    |      | <b>(660,671)</b>   | <b>(682,957)</b>  | <b>3,071,367</b>   | <b>—</b>           | <b>2,653,770</b>   | <b>2,287,409</b> | <b>(2,286,346)</b>         | <b>(4,701,505)</b> |
| New Waverley Holdings Limited                                      |      |                    |                   |                    |                    |                    |                  |                            |                    |
| - Priority participating profit dividend <sup>1</sup>              | 29   | (1,127,939)        | (884,397)         | 4,524,296          | —                  | —                  | —                | (3,429,519)                | (6,912,757)        |
|                                                                    |      | <b>(1,127,939)</b> | <b>(884,397)</b>  | <b>4,524,296</b>   | <b>—</b>           | <b>—</b>           | <b>—</b>         | <b>(3,429,519)</b>         | <b>(6,912,757)</b> |
| Corona Real Estate Partners Limited                                |      |                    |                   |                    |                    |                    |                  |                            |                    |
| - Legal and professional expenses <sup>2</sup>                     |      | (879,538)          | (804,187)         | 1,007,541          | 1,042,996          | —                  | 132,549          | (136,637)                  | (124,474)          |
|                                                                    |      | <b>(879,538)</b>   | <b>(804,187)</b>  | <b>1,007,541</b>   | <b>1,042,996</b>   | <b>—</b>           | <b>132,549</b>   | <b>(136,637)</b>           | <b>(124,474)</b>   |
| Artisan Real Estate Limited                                        |      |                    |                   |                    |                    |                    |                  |                            |                    |
| - On-charged administrative expenses <sup>2</sup>                  |      | 42,115             | 46,946            | (41,599)           | (78,300)           | —                  | —                | 12,007                     | —                  |
|                                                                    |      | <b>42,115</b>      | <b>46,946</b>     | <b>(41,599)</b>    | <b>(78,300)</b>    | <b>—</b>           | <b>—</b>         | <b>12,007</b>              | <b>—</b>           |
| PKM Developments                                                   |      |                    |                   |                    |                    |                    |                  |                            |                    |
| - Equity accounted investee                                        | 21   | 11,009,325         | 3,568,925         | —                  | —                  | (12,895,286)       | —                | 21,888,261                 | 23,774,222         |
| - PKM Developments preference shares                               | 28   | 11,194,662         | 7,514,384         | 60,818,508         | (3,602,862)        | (2,930,665)        | —                | 174,128,273                | 105,045,768        |
| - Other income                                                     |      | 292,861            | —                 | (292,861)          | —                  | —                  | —                | —                          | —                  |
| - Interest-bearing deferred consideration                          | 27   | (1,244,271)        | —                 | 2,797,955          | —                  | (93,314,836)       | —                | (91,761,152)               | —                  |
| - Net assets acquired in business combination (including goodwill) | 32   | —                  | —                 | —                  | —                  | 109,140,787        | —                | —                          | —                  |
|                                                                    |      | <b>21,252,577</b>  | <b>11,083,309</b> | <b>63,323,602</b>  | <b>(3,602,862)</b> | <b>—</b>           | <b>—</b>         | <b>104,255,382</b>         | <b>128,819,990</b> |
| Mornats                                                            |      |                    |                   |                    |                    |                    |                  |                            |                    |
| - Directors fee and legal and professional expenses                |      | (17,637)           | (12,621)          | 23,445             | 25,693             | —                  | —                | 8,793                      | 2,180              |
|                                                                    |      | <b>(17,637)</b>    | <b>(12,621)</b>   | <b>23,445</b>      | <b>25,693</b>      | <b>—</b>           | <b>—</b>         | <b>8,793</b>               | <b>2,180</b>       |
|                                                                    |      | <b>18,608,907</b>  | <b>8,746,093</b>  | <b>71,908,652</b>  | <b>(2,612,473)</b> | <b>2,653,770</b>   | <b>2,419,958</b> | <b>98,423,680</b>          | <b>117,083,434</b> |

<sup>1</sup> Differences between the income/(expense) and the corresponding receivable/(payable) relate to foreign exchange differences recognised in OCI.

<sup>2</sup> Differences between the income/(expense) and the corresponding receivable/(payable) relate to VAT receivables and payables.

**KEY MANAGEMENT**

Key management consists of the executive and non-executive directors as well as the company secretary.

**RELATED PARTY RELATIONSHIPS****ARTISAN REAL ESTATE LIMITED, NEW WAVERLEY HOLDINGS LIMITED AND NEW WAVERLEY ADVISERS LIMITED**

Artisan Real Estate Limited ("Artisan") is a real estate management company which controls both New Waverley Holdings ("NW Holdings") and New Waverley Advisers ("NW Advisers"). Up to 1 October 2018 Artisan's board comprised of four directors, two of which were key management personnel of the group, therefore, Artisan, NW Holdings and NW Advisers were considered to be related parties. On 1 October 2018, a key management personnel of the group resigned as a director of Artisan, at this date, Artisan, NW Holdings and NW Advisers ceased to be a related party of the group. For transparency and comparability with the prior year, the group has disclosed the transactions with Artisan, NW Holdings and NW Advisers for the year although these entities were only related parties up to 1 October 2018.

**CORONA REAL ESTATE PARTNERS LIMITED**

Corona Real Estate Partners Limited ("Corona") is a real estate management company with five staff members and is owned 100% by Jonathan Knight who is the chief investment officer of the group.

**PKM DEVELOPMENTS**

PKM Developments is an associate of the group and MAS owns 40% of the ordinary shares, refer to note 21.

**MOMATS**

Momats provides BVI corporate services and is a director of MAS (BVI) Holdings Limited and MAS CEE Investments Limited, 100% owned subsidiaries of the company.

# NOTES TO THE CONSOLIDATED ANNUAL FINANCIAL STATEMENTS (CONTINUED)

For the year ended 30 June 2019

## 38. RELATED PARTIES (CONTINUED)

### GROUP SUBSIDIARIES

The group's subsidiaries at 30 June 2019 are set out below. Unless otherwise stated, they have share capital consisting solely of ordinary shares that are held directly by the group, and the proportion of ownership interests held equals the voting rights held by the group. The country of incorporation or registration is also their principal place of business.

| Entity name                                          | Ownership interest held by the group | Ownership interest held by NCI | Effective ownership interest held by the group | Effective ownership interest held by NCI |
|------------------------------------------------------|--------------------------------------|--------------------------------|------------------------------------------------|------------------------------------------|
| MAS REI                                              | 100%                                 | —                              | 100%                                           | —                                        |
| MAS (BVI) Holdings Limited                           | 100%                                 | —                              | 100%                                           | —                                        |
| MAS Mezzi Limited                                    | 100%                                 | —                              | 100%                                           | —                                        |
| MAS Property Advisors Limited                        | 100%                                 | —                              | 100%                                           | —                                        |
| MAS (IOM) Holdings Limited                           | 100%                                 | —                              | 100%                                           | —                                        |
| MAS CEE Developments Limited                         | 100%                                 | —                              | 100%                                           | —                                        |
| MAS CEE Investments Limited                          | 100%                                 | —                              | 100%                                           | —                                        |
| Braehead Properties Limited                          | 100%                                 | —                              | 100%                                           | —                                        |
| Chippenham Properties Limited                        | 100%                                 | —                              | 100%                                           | —                                        |
| Langley Properties Limited                           | 100%                                 | —                              | 100%                                           | —                                        |
| North Street Quarter Limited                         | 100%                                 | —                              | 100%                                           | —                                        |
| New Waverley 10 Limited                              | 100%                                 | —                              | 100%                                           | —                                        |
| New Waverley 12 Limited                              | 100%                                 | —                              | 100%                                           | —                                        |
| New Waverley 14 Limited                              | 100%                                 | —                              | 100%                                           | —                                        |
| New Waverley 20 Limited                              | 100%                                 | —                              | 100%                                           | —                                        |
| MAS (European) Holdings Limited                      | 100%                                 | —                              | 100%                                           | —                                        |
| Braunschweig Limited                                 | 100%                                 | —                              | 100%                                           | —                                        |
| Flensburg Limited                                    | 100%                                 | —                              | 100%                                           | —                                        |
| New Ueberior House Limited                           | 100%                                 | —                              | 100%                                           | —                                        |
| Brandenburg Retail Capital SARL                      | 100%                                 | —                              | 100%                                           | —                                        |
| European Property Holdings SARL                      | 100%                                 | —                              | 100%                                           | —                                        |
| Impromptu Capital SARL                               | 100%                                 | —                              | 100%                                           | —                                        |
| Incantada Capital SARL                               | 100%                                 | —                              | 100%                                           | —                                        |
| Innova Capital SARL                                  | 100%                                 | —                              | 100%                                           | —                                        |
| Interlude Capital SARL                               | 100%                                 | —                              | 100%                                           | —                                        |
| Intermezzo Capital SARL                              | 100%                                 | —                              | 100%                                           | —                                        |
| Istempo Capital SARL                                 | 100%                                 | —                              | 100%                                           | —                                        |
| Instrumento Capital SARL                             | 100%                                 | —                              | 100%                                           | —                                        |
| Intonata Capital SARL                                | 100%                                 | —                              | 100%                                           | —                                        |
| Inventive Capital SARL                               | 100%                                 | —                              | 100%                                           | —                                        |
| Leipzig Retail Capital SARL                          | 100%                                 | —                              | 100%                                           | —                                        |
| Magdeburg Retail Capital SARL                        | 100%                                 | —                              | 100%                                           | —                                        |
| Petrusse Capital SARL                                | 100%                                 | —                              | 100%                                           | —                                        |
| PKM CEE Investments Ltd                              | 100%                                 | —                              | 80%                                            | 20%                                      |
| PKM Investments Finance Ltd                          | 100%                                 | —                              | 80%                                            | 20%                                      |
| PKM Investment Sarl                                  | 100%                                 | —                              | 80%                                            | 20%                                      |
| PKM Ariel SRL                                        | 100%                                 | —                              | 80%                                            | 20%                                      |
| PKM Neptune SRL                                      | 100%                                 | —                              | 80%                                            | 20%                                      |
| Land Development Proiect SRL                         | 100%                                 | —                              | 80%                                            | 20%                                      |
| PKM Gemini SRL                                       | 100%                                 | —                              | 80%                                            | 20%                                      |
| Mastweight SRL                                       | 100%                                 | —                              | 80%                                            | 20%                                      |
| PK Black SRL                                         | 100%                                 | —                              | 80%                                            | 20%                                      |
| PK Red SRL                                           | 100%                                 | —                              | 80%                                            | 20%                                      |
| PK Indigo SRL                                        | 100%                                 | —                              | 80%                                            | 20%                                      |
| Galleria Burgas ead                                  | 100%                                 | —                              | 80%                                            | 20%                                      |
| Galleria Stara Zagora ead                            | 100%                                 | —                              | 80%                                            | 20%                                      |
| PKM Investments (Netherlands) BV                     | 100%                                 | —                              | 80%                                            | 20%                                      |
| Nova Park sp zoo                                     | 100%                                 | —                              | 80%                                            | 20%                                      |
| Prime Kapital CEE Property Investment Management Ltd | —                                    | 100%                           | 80%                                            | 20%                                      |
| PK Mezz BV                                           | —                                    | 100%                           | 80%                                            | 20%                                      |

### 39. SIGNIFICANT SHAREHOLDERS

The significant shareholders of the group are:

|                                   | Number of<br>shares as at<br>30 June 2019 | Percentage of<br>shares as at<br>30 June 2019 |
|-----------------------------------|-------------------------------------------|-----------------------------------------------|
| Attacq Limited                    | 146,818,251                               | 22.84%                                        |
| Argosy                            | 54,772,439                                | 8.52%                                         |
| Government Employees Pension Fund | 52,962,397                                | 8.24%                                         |
|                                   | <b>254,553,087</b>                        | <b>39.60%</b>                                 |
|                                   | Number of<br>shares as at<br>30 June 2018 | Percentage of<br>shares as at<br>30 June 2018 |
| Attacq Limited                    | 146,818,251                               | 22.75%                                        |
| Argosy                            | 55,841,264                                | 8.65%                                         |
| Public Investment Corporation     | 49,504,171                                | 7.67%                                         |
|                                   | <b>252,163,686</b>                        | <b>39.07%</b>                                 |

### 40. CONTINGENT LIABILITIES

The group is subject to possible litigation regarding a disputed lease agreement in one of its subsidiaries. The maximum potential claim is €3,000,000 (2018:€nil).

PKM Developments is subject to litigation brought by an unpaid lender which was acquired as part of a business combination, refer to note 21.

### 41. CAPITAL COMMITMENTS

#### INVENTORY PROPERTY

The group entered into contracts for the construction and development of the New Waverley office, refer to note 19. These contracts will give rise to committed expenses of £287,713 (approximately €320,914) (2018: £53,092,275 (approximately €59,914,632) over the next 12 months, which will be capitalised as part of the New Waverley development.

The group entered into contracts for the construction and development of Travelodge at Langley. These contracts will give rise to committed expenses of £834,205 (approximately €930,472) (2018: £4,387,579 (approximately €4,951,383) over the next 12 months, which will be capitalised as part of the Langley development.

#### INVESTMENT IN EQUITY ACCOUNTED investee

The group has committed to fund PKM Developments through 7.5% cumulative preference shares issued by PKM Developments. During the current year, the group committed to funding up to a total of €420,000,000 (2018: €350,000,000). The outstanding commitment at the reporting date was €250,000,000 (2018: €250,000,000) which is expected to be funded by 23 March 2025. The loan commitments have been reviewed and are not considered to be onerous at the reporting date.

# NOTES TO THE CONSOLIDATED ANNUAL FINANCIAL STATEMENTS (CONTINUED)

For the year ended 30 June 2019

## 42. EVENTS AFTER THE REPORTING DATE

### FINANCIAL INVESTMENTS

After the reporting date the group made a number of purchases and sales of the listed real estate equity securities portfolio as detailed below. As at 30 August 2019 the group's listed real estate securities had a fair value of €67,656,273.

| Euro                                    | Direct<br>financial<br>investments | CFD Margin        | CFD<br>gross<br>exposure |
|-----------------------------------------|------------------------------------|-------------------|--------------------------|
| <b>As at 30 June 2019</b>               | <b>41,848,801</b>                  | <b>45,965,209</b> | <b>105,523,424</b>       |
| Purchases                               | —                                  | —                 | 10,164,484               |
| Disposal                                | (8,363,752)                        | —                 | (16,007,840)             |
| CFD Margin in relation to CFD purchases | —                                  | 4,065,793         | —                        |
| CFD Margin in relation to CFD disposals | —                                  | (7,838,762)       | —                        |
| Fair value adjustment                   | (7,988,119)                        | (32,897)          | (5,378,026)              |
| <b>As at 30 August 2019</b>             | <b>25,496,930</b>                  | <b>42,159,343</b> | <b>94,302,042</b>        |

After the reporting date to 30 August 2019 the group received a total of €408,424 dividends from direct financial investments and €2,760,225 from CFD positions.

### INTEREST-BEARING DEFERRED CONSIDERATION

As at 30 August 2019 the total amount outstanding under interest-bearing deferred considerations was €66,298,309. Since the reporting period the group has incurred €537,157 of interest and repaid a total of €26,000,000 against accrued interest and principal balances.

### MEMORANDUM OF UNDERSTANDING WITH PRIME KAPTAL

On 4 June 2019 the group announced that it had entered into a non-binding memorandum of understanding with Prime Kaptal to acquire a call option to purchase Prime Kaptal's effective 20% interest in the investment joint venture. After the reporting period on 28 August 2019, the group announced that negotiations with Prime Kaptal have been terminated without a conclusion of a binding call option agreement.

## 43. OTHER JSE DISCLOSURES

### UNAUDITED PROPERTY PROFILE

| Property                          | Property address                                         | Type       | Rentable area (sqm) | Current vacancy area (sqm) | Passing rent per sqm (Euro) | WALT |
|-----------------------------------|----------------------------------------------------------|------------|---------------------|----------------------------|-----------------------------|------|
| <b>Bulgaria</b>                   |                                                          |            |                     |                            |                             |      |
| Galleria portfolio - Burgas       | Yanko Komitov Street 6, Burgas, Bulgaria                 | Retail     | 38,372              | 2,772                      | 158.0                       | 5.4  |
| Galleria portfolio - Stara Zagora | Han Asparuh Street 30, Stara Zagora, Bulgaria            | Retail     | 25,393              | 2,615                      | 96.6                        | 3.6  |
| <b>Germany</b>                    |                                                          |            |                     |                            |                             |      |
| Braunschweig                      | Varrentrappstraße 2, 14, Braunschweig, Germany           | Retail     | 19,066              | 913                        | 80.3                        | 5.4  |
| Bruchsal                          | Kaiserstraße 66, Bruchsal, Germany                       | Retail     | 7,119               | —                          | 204.7                       | 4.3  |
| Donauessingen                     | Bregstraße, Donauessingen, Germany                       | Retail     | 8,235               | —                          | 87.4                        | 9.6  |
| Edeka portfolio - Miha            | Heidelberger Straße 90, Berlin, Germany                  | Retail     | 1,674               | —                          | 173.8                       | 12.1 |
| Edeka portfolio - Miha            | Flankenschnze 32, Berlin, Germany                        | Retail     | 1,432               | —                          | 170.4                       | 12.1 |
| Edeka portfolio - Miha            | Waldring 190, 110, Haldensleben, Germany                 | Retail     | 1,470               | —                          | 88.4                        | 12.1 |
| Edeka portfolio - Miha            | Bahnhofstraße 12, Holzminde, Germany                     | Retail     | 1,924               | —                          | 129.4                       | 12.1 |
| Edeka portfolio - Miha            | Alte Poststraße 1, Müllrose, Germany                     | Retail     | 1,676               | —                          | 155.7                       | 12.1 |
| Edeka portfolio - Miha            | Erlenweg 3, Nebra, Germany                               | Retail     | 1,423               | —                          | 98.4                        | 12.1 |
| Edeka portfolio - Miha            | Händelstraße 1-2, Zepernick-Panketal, Germany            | Retail     | 1,656               | —                          | 140.7                       | 12.1 |
| Edeka portfolio - Miha            | Rudolf-Breitscheid-Straße 193, Potsdam, Germany          | Retail     | 2,012               | —                          | 127.8                       | 8.8  |
| Edeka portfolio - Miha            | Platz des Friedens 10, Sandersdorf, Germany              | Retail     | 1,633               | —                          | 130.4                       | 12.1 |
| Edeka portfolio - Miha            | Goethepromenade 13, Gröningen, Germany                   | Retail     | 1,170               | —                          | 78.6                        | 12.2 |
| Edeka portfolio - Miha            | Adolf-Meyer-Straße 15, Neinburg, Germany                 | Retail     | 989                 | —                          | 100.1                       | 12.2 |
| Edeka portfolio - Miha            | Marktstraße 6, Oldisleben, Germany                       | Retail     | 965                 | —                          | 113.0                       | 12.2 |
| Edeka portfolio - Miha            | Hallesche Straße 51 A, Raguhn, Germany                   | Retail     | 859                 | —                          | 101.3                       | 12.2 |
| Edeka portfolio - Miha            | Bahnhofstraße 21, Sangerhausen, Germany                  | Retail     | 888                 | —                          | 102.5                       | 12.2 |
| Edeka portfolio - Miha            | Hauptstraße 29, Thale-Neinstedt, Germany                 | Retail     | 709                 | —                          | 112.8                       | 12.2 |
| Edeka portfolio - Miha            | Am Wiesenhof 147-148, Wilelmshaven, Germany              | Retail     | 1,140               | —                          | 74.6                        | 12.2 |
| Edeka portfolio - Miha            | August-Bebel-Damm 25, Magdeburg, Germany                 | Retail     | 8,428               | —                          | 38.0                        | 12.2 |
| Edeka portfolio - Miha            | Otto-von-Guericke-Straße 1A, Magdeburg, Germany          | Retail     | 6,455               | —                          | 46.5                        | 12.2 |
| Edeka portfolio - Miha            | Westringstraße 179, 181, 193, Dölzig-Schkeuditz, Germany | Retail     | 9,167               | —                          | 40.9                        | 12.2 |
| Edeka portfolio - Miha            | Vor dem Weiherbusch 9, Soltau-Tetendorf, Germany         | Retail     | 5,442               | —                          | 36.8                        | 12.2 |
| Edeka portfolio - Thales          | Alte Schmelze 23, 65201 Wiesbaden, Germany               | Retail     | 11,502              | —                          | 105.2                       | 11.5 |
| Edeka portfolio - Thales          | In der Teichmatt 6, 79689 Maulburg, Germany              | Retail     | 4,435               | —                          | 78.9                        | 11.5 |
| Edeka portfolio - Thales          | Rudolf-Diesel-Straße 6, 72250 Freudenstadt, Germany      | Retail     | 5,908               | 925                        | 74.5                        | 11.5 |
| Flensburg Galerie                 | Angelburger Straße 15-17, 24937 Flensburg, Germany       | Retail     | 24,540              | 4,915                      | 158.9                       | 6.3  |
| Gotha                             | Schubert-straße 20, Gotha, Germany                       | Retail     | 9,442               | —                          | 105.0                       | 7.0  |
| Heppenheim retail park            | Tiergartenstraße 7, Heppenheim, Germany                  | Retail     | 16,978              | —                          | 111.1                       | 8.4  |
| Lehrte                            | Germaniastraße 18, Lehrte, Germany                       | Retail     | 9,203               | —                          | 82.5                        | 7.6  |
| Munich                            | Wasserburger, Landstraße 133, Munich, Germany            | Industrial | 13,090              | —                          | 71.4                        | 4.5  |
| Toom Portfolio - Frankenthal      | Eisenbahnstraße 77, Frankenthal, Germany                 | Retail     | 7,425               | —                          | 74.1                        | 9.8  |
| Toom Portfolio - Gummersbach      | Vollmerhauser Straße 36, Gummersbach, Germany            | Retail     | 10,937              | —                          | 100.6                       | 9.8  |
| Toom Portfolio - Nordhausen       | Hallesche Straße 141, Nordhausen, Germany                | Retail     | 7,164               | —                          | 76.8                        | 9.8  |

# NOTES TO THE CONSOLIDATED ANNUAL FINANCIAL STATEMENTS (CONTINUED)

For the year ended 30 June 2019

## 43. OTHER JSE DISCLOSURES (CONTINUED)

### UNAUDITED PROPERTY PROFILE (CONTINUED)

#### Poland

|           |                                                   |        |        |       |       |     |
|-----------|---------------------------------------------------|--------|--------|-------|-------|-----|
| Nova Park | Przemysłowa 2, 66-400 Gorzów Wielkopolski, Poland | Retail | 32,683 | 2,399 | 175.3 | 3.4 |
|-----------|---------------------------------------------------|--------|--------|-------|-------|-----|

#### Romania

|                           |                                                          |        |        |     |       |      |
|---------------------------|----------------------------------------------------------|--------|--------|-----|-------|------|
| Militari Shopping Centre  | 303 Maniu Boulevard, Bucharest 061129, Romania           | Retail | 56,245 | 22  | 148.2 | 9.5  |
| Atrium Mall               | 10-12, Aurel Vlaicu Street, Arad, 310365, Romania        | Retail | 28,672 | 849 | 173.1 | 2.7  |
| Roman Value Centre        | Strada Mihai Viteazul 3, Roman 617135, Romania           | Retail | 18,808 | 326 | 126.8 | 9.4  |
| Baia Mare Value Centre    | Bulevardul Bucuresti nr 53, Baia Mare 430013, Romania    | Retail | 21,318 | 753 | 111.2 | 11.3 |
| Kaufland - Fagaras        | Strada Tudor Vladimirescu 85-87, Fagaras 505200, Romania | Retail | 3,176  | —   | 90.9  | 5.4  |
| Kaufland - Focsani        | Bulevardul Brailei 102, Focsani 620170, Romania          | Retail | 6,099  | —   | 126.4 | 6.0  |
| Kaufland - Gheorgheni     | Fratiei 44, Gheorgheni 535500, Romania                   | Retail | 1,396  | —   | 118.4 | 3.9  |
| Kaufland - Ramnicu Sarat  | C. Brancoveanu 46, Ramnicu Sarat, 125300, Romania        | Retail | 3,998  | —   | 97.5  | 5.1  |
| Kaufland - Sebes          | Strada Augustin Bena 88, Sebes 515800, Romania           | Retail | 3,176  | —   | 101.2 | 4.9  |
| Kaufland - Targu Secuiesc | Strada Cernatului 20, Targu Secuiesc 525400, Romania     | Retail | 3,248  | 359 | 87.0  | 4.8  |
| Kaufland - Slobozia       | Şoseaua Bucureşti-Constana 16, Slobozia 920051, Romania  | Retail | 6,741  | 828 | 81.4  | 10.3 |

#### Switzerland

|        |                                       |           |       |   |       |     |
|--------|---------------------------------------|-----------|-------|---|-------|-----|
| Zurich | Mulbachstraße 41, Zurich, Switzerland | Logistics | 5,699 | — | 206.0 | 5.3 |
|--------|---------------------------------------|-----------|-------|---|-------|-----|

#### United Kingdom

|                        |                                                |                   |        |       |       |      |
|------------------------|------------------------------------------------|-------------------|--------|-------|-------|------|
| Adagio Aparthotel      | New Waverley, Edinburgh (NW), United Kingdom   | Hotel/Retail      | 8,481  | 102   | 198.3 | 16.4 |
| Braehead               | Old Govan Road, Glasgow (BL), United Kingdom   | Industrial        | 18,476 | —     | 46.0  | 5.6  |
| Chippenham             | Langley Park, Chippenham (CL), United Kingdom  | Industrial        | 37,350 | 631   | 51.7  | 6.2  |
| Langley park           | Langley Park, Chippenham (LPL), United Kingdom | Residential/Hotel | 9,184  | 9,184 | —     | —    |
| The Arches             | New Waverley, Edinburgh (NW), United Kingdom   | Retail            | 522    | 61    | 337.4 | 0.5  |
| New Ueberior House     | 9 Earl Grey Street, Edinburgh, United Kingdom  | Office            | 14,718 | —     | 318.7 | 11.5 |
| North Street Quarter   | Phoenix Works, Lewes, United Kingdom           | Residential       | 16,381 | 9,746 | 14.4  | 1.1  |
| New Waverley PA4 North | New Waverley, Edinburgh (NW), United Kingdom   | Land              | —      | —     | —     | —    |
| New Waverley PA7       | New Waverley, Edinburgh (NW), United Kingdom   | Land              | —      | —     | —     | —    |

### UNAUDITED GEOGRAPHICAL PROFILE

| Jurisdiction   | Rentable area (sqm) | Rental income (Euro) | Current vacancy area (sqm) | Passing rent per sqm (Euro) |
|----------------|---------------------|----------------------|----------------------------|-----------------------------|
| Bulgaria       | 63,765              | 8,338,695            | 5,387                      | 133.5                       |
| Germany        | 206,156             | 18,023,897           | 6,753                      | 98.2                        |
| Poland         | 32,683              | 6,060,023            | 2,399                      | 175.3                       |
| Romania        | 152,876             | 13,549,908           | 3,137                      | 136.2                       |
| Switzerland    | 5,699               | 1,162,577            | —                          | 206.0                       |
| United Kingdom | 105,112             | 10,484,456           | 19,724                     | 91.0                        |
|                | <b>566,291</b>      | <b>57,619,556</b>    | <b>37,400</b>              | <b>116.6</b>                |



#### UNAUDITED SECTOR PROFILE

| Sector      | Rentable area<br>(sqm) | Rental income<br>(Euro) | Current<br>vacancy area<br>(sqm) | Passing rent<br>per sqm<br>(Euro) |
|-------------|------------------------|-------------------------|----------------------------------|-----------------------------------|
| Hotel       | 7,424                  | 2,369,905               | —                                | 196.5                             |
| Industrial  | 68,873                 | 2,697,273               | 631                              | 54.0                              |
| Logistics   | 5,699                  | 2,068,658               | —                                | 206.0                             |
| Office      | 14,869                 | 4,635,208               | —                                | 315.4                             |
| Residential | 26,355                 | 391,403                 | 18,930                           | 11.7                              |
| Retail      | 443,071                | 45,457,109              | 17,839                           | 123.4                             |
|             | <b>566,291</b>         | <b>57,619,556</b>       | <b>37,400</b>                    | <b>116.6<sup>1</sup></b>          |

<sup>1</sup> Total is weighted average passing rent per square metre

#### UNAUDITED TENANT PROFILE

| Category | Number     |
|----------|------------|
| A        | 264        |
| B        | 258        |
| C        | 381        |
|          | <b>903</b> |

“A”: large national tenants, large listed tenants, government and major franchisees;

“B”: national tenants, listed tenants, franchisees, medium to large professional firms; and

“C”: other

#### UNAUDITED PORTFOLIO YIELD

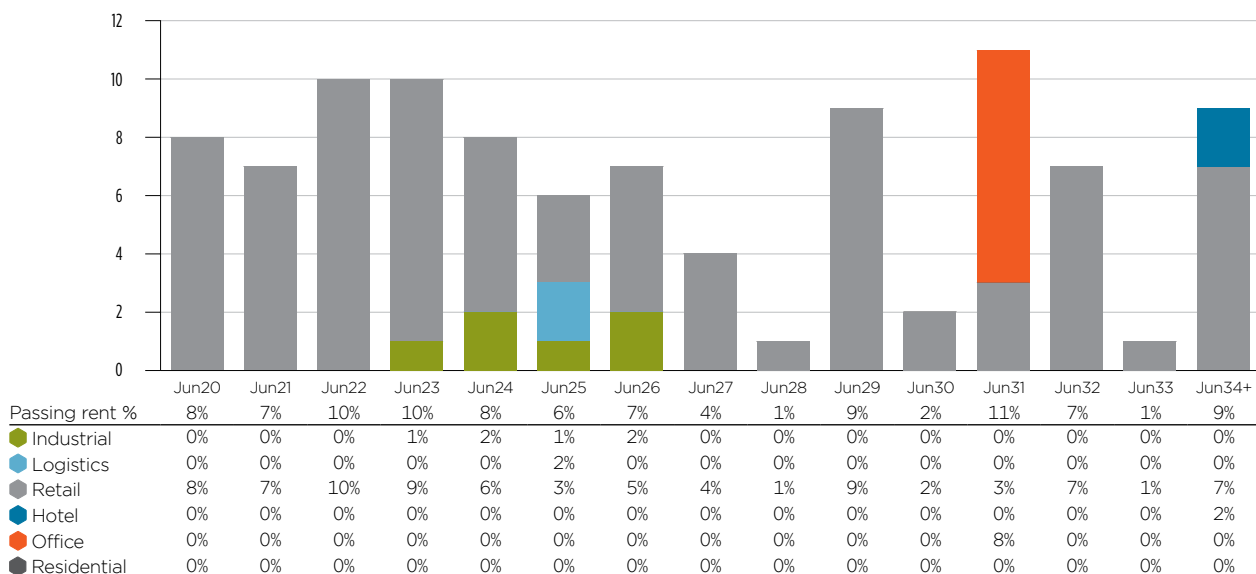
| Yield                             | %     |
|-----------------------------------|-------|
| Average annualised property yield | 7.58% |

# NOTES TO THE CONSOLIDATED ANNUAL FINANCIAL STATEMENTS (CONTINUED)

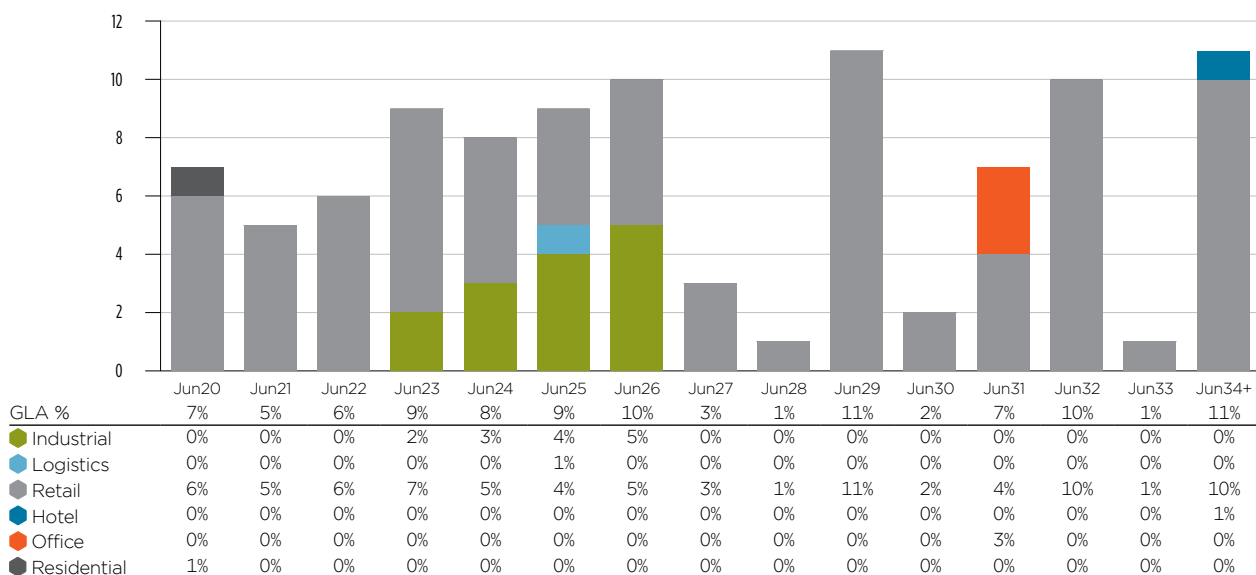
For the year ended 30 June 2019

## 43. OTHER JSE DISCLOSURES (CONTINUED)

### LEASE EXPIRY PASSING RENT %



### LEASE EXPIRY GLA %



Rental escalations are predominantly index linked or as a percentage of inflation and are not reliably determinable. Accordingly, the group has not provided a weighted average rental escalation profile.

# SHAREHOLDING DISCLOSURES

MAS Real Estate Inc. (the “company”)

| Public and non-public           | No of shareholders | Percentage of total | No of shares       | Percentage of total |
|---------------------------------|--------------------|---------------------|--------------------|---------------------|
| <b>Public</b>                   | 9,829              | 99.82%              | 488,370,866        | 75.97%              |
| <b>Non-public</b>               |                    |                     |                    |                     |
| Significant shareholders        | 1                  | 0.01%               | 146,818,251        | 22.84%              |
| Directors and their associates  | 13                 | 0.13%               | 5,835,808          | 0.90%               |
| Other share scheme participants | 4                  | 0.04%               | 1,850,000          | 0.29%               |
| <b>Total shareholders</b>       | <b>9,847</b>       | <b>100%</b>         | <b>642,874,925</b> | <b>100%</b>         |

## SIGNIFICANT SHAREHOLDERS

| Name                              | Number of shares as at 30 June 2019 | Percentage of shares as at 30 June 2019 |
|-----------------------------------|-------------------------------------|-----------------------------------------|
| Attacq Limited                    | 146,818,251                         | 22.84%                                  |
| Argosy                            | 54,772,439                          | 8.52%                                   |
| Government Employees Pension Fund | 52,962,397                          | 8.24%                                   |
|                                   | <b>254,553,087</b>                  | <b>39.60%</b>                           |

| Name                          | Number of shares as at 30 June 2018 | Percentage of shares as at 30 June 2018 |
|-------------------------------|-------------------------------------|-----------------------------------------|
| Attacq Limited                | 146,818,251                         | 22.75%                                  |
| Argosy                        | 55,841,264                          | 8.65%                                   |
| Public Investment Corporation | 49,504,171                          | 7.67%                                   |
|                               | <b>252,163,686</b>                  | <b>39.07%</b>                           |

## COMPANY INFORMATION AND ADVISORS

### REGISTERED OFFICE IN THE BVI

MAS Real Estate Inc.  
Craigmuir Chambers  
Road Town, Tortola VG1110  
British Virgin Islands

### CORRESPONDENCE ADDRESS

MAS Real Estate Inc.  
2nd Floor  
Clarendon House  
Victoria Street  
Douglas  
Isle of Man  
IM1 1LN

### COMPANY SECRETARY

Helen Cullen ACIS  
(Associate of the Institute of  
Chartered Secretaries &  
Administrators)

### INDEPENDENT AUDITOR

PricewaterhouseCoopers LLC  
Chartered Accountants  
Sixty Circular Road  
Douglas  
Isle of Man  
IM1 1SA

### JSE SPONSOR

Java Capital  
2nd Floor  
6a Sandown Valley Crescent  
Sandown, Sandton, 2196  
Johannesburg  
South Africa

### LUXEMBOURG STOCK EXCHANGE LISTING AGENT

Harney Westwood & Riegels SARL,  
56 Rue Charles Martel,  
L-2134, Luxembourg  
Grand Duchy of Luxembourg

### LUXEMBOURG ADMINISTRATOR

Hoche Partner Trust Services SA  
121, Avenue de la Faiencerie  
L-1511 Luxembourg  
Grand Duchy of Luxembourg

### BVI ADMINISTRATOR

Harneys Corporate and Trust  
Services Limited  
Craigmuir Chambers  
Road Town, Tortola VG1110  
British Virgin Islands

### REGISTRAR/ TRANSFER SECRETARIES

#### BRITISH VIRGIN ISLANDS

Computershare Investor Services  
(BVI) Limited  
Registration number 003287V  
Woodbourne Hall  
PO Box 3162  
Road Town, Tortola  
British Virgin Islands

#### SOUTH AFRICA

Computershare Investor Services  
Proprietary Limited  
Registration number  
2004/003647/07  
Rosebank Towers  
15 Biermann Avenue  
Rosebank, 2196  
PO Box 61051 Marshalltown 2107

#### DEPOSITORY

Computershare Investor Services  
PLC  
The Pavilions  
Bridgewater Road  
Bristol,  
BS13 8AE

### PROPERTY VALUERS

#### BULGARIA

Forton AD (Cushman & Wakefield)  
Polygraphia Office Center  
47A Tsarigradsko Shose Blvd  
1124 Sofia  
Bulgaria

#### GERMANY

Cushman & Wakefield (UK) LLP –  
German Branch  
Rathenauplatz 1  
D-60313 Frankfurt am Main  
Germany

Jones Lang LaSalle SE  
Wilhelm-Leuschner-Strasse 78  
D-60329 Frankfurt am Main  
Germany

#### POLAND

Cushman & Wakefield Polska Sp. z o.o.  
Metropolitan  
Plac Pilsudskiego 1  
Warsaw, 00-078  
Poland

#### ROMANIA

Cushman & Wakefield Echinox  
Banu Antonache Street  
No 40-44, 3rd Floor Sector 1,  
Bucharest

#### SWITZERLAND

Wüest & Partner AG  
Bleicherweg 5  
CH-8001  
Zürich  
Switzerland

#### UNITED KINGDOM

Cushman & Wakefield  
43/45 Portman Square  
London, W1A 3BG

Montagu Evans LLP  
4th Floor Exchange Tower  
19 Canning Street  
Edinburgh EH3 8EG

CBRE  
7 Castle Street, Edinburgh, EH2 3AH

Avison Young (GVA Grimley Limited)  
4th Floor Exchange Tower,  
19 Canning Street, Edinburgh,  
EH3 8EG

## SHAREHOLDER INFORMATION

|                                              |                        |
|----------------------------------------------|------------------------|
| Registered in the British Virgin Islands     | company number 1750199 |
| JSE share code                               | MSP                    |
| SEDOL (EMTF)                                 | B96VLJ5                |
| SEDOL (JSE)                                  | B96TSD2                |
| ISIN                                         | VGG5884M1041           |
| LEI code                                     | 213800T1TZPGQ7HS4Q13   |
| Number of shares in issue as at 30 June 2019 | 637,493,798            |

## DEFINITIONS AND ABBREVIATIONS

|                                         |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
|-----------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Artisan</b>                          | Artisan Real Estate Investors                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| <b>BVI</b>                              | British Virgin Islands                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| <b>CEE</b>                              | Central and Eastern Europe                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| <b>CGU</b>                              | Cash-generating unit                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| <b>Company</b>                          | MAS Real Estate Inc.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| <b>Development property</b>             | Property that is being developed in order to create income-producing property held for the purpose of earning a better yield than by acquiring standing property                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| <b>Direct investment result</b>         | The underlying earnings of the group that derive from investment into property and related assets and entities. This includes: net rental income, dividends received, finance income on preference shares, and the related taxation and non-controlling interest adjustments. This excludes: profit on sales of inventory property, exchange differences, changes in fair value, goodwill impairment, investment/transaction expenses not capitalised, related taxation and non-controlling interest adjustments, and deferred taxation. Other adjustments may be made in order to reflect the underlying earnings of the group. |
| <b>Distributable earnings</b>           | Distributable earnings is the Direct investment result, adjusted for company specific adjustments made to reflect the underlying earnings of the group. This final number is adjusted for the dilutionary impact of shares issued during the year.                                                                                                                                                                                                                                                                                                                                                                               |
| <b>Distributable earnings per share</b> | Distributable earnings before the impact of shares issued during the year divided by the basic weighted average number of shares in issue.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| <b>Distribution per share</b>           | The distribution per share to be paid to shareholders as determined by the directors at their discretion. The group's policy is to pay out all distributable earnings per share on a semi-annual basis, as well as capital or other profits as the directors may, at their discretion.                                                                                                                                                                                                                                                                                                                                           |
| <b>EPRA</b>                             | European Public Real Estate Association                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| <b>EPRA Net Asset Value</b>             | IFRS net assets adjusted for the dilutive impact of share options, deferred taxation on property and derivative valuations and the mark-to-market of effective cash flow hedges and related adjustments                                                                                                                                                                                                                                                                                                                                                                                                                          |
| <b>EPRA NAV per share</b>               | EPRA Net Asset Value divided by the IFRS diluted number of shares in issue at the end of the year                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| <b>ERV</b>                              | Estimated rental value                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| <b>FVTPL</b>                            | Fair value through profit or loss                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| <b>GLA</b>                              | Gross leasable area                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| <b>Group</b>                            | MAS Real Estate Inc. and its subsidiaries                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| <b>IASB</b>                             | International Accounting Standards Board                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| <b>IFRS</b>                             | International Financial Reporting Standards as issued by the IASB                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| <b>IFRS NAV per share</b>               | IFRS Net Asset Value divided by the IFRS basic number of shares in issue at the end of the year. For clarity this excludes the geared share purchase plan shares                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| <b>Income-generating property</b>       | Property that is currently producing income and held for the purpose of earning a yield. There may be further asset management opportunities on these properties, which could further enhance income returns.                                                                                                                                                                                                                                                                                                                                                                                                                    |

|                                   |                                                                                                                                                                                                                                                                                                                                                                                                                 |
|-----------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Indirect investment result</b> | The earnings of the group that do not relate to underlying operational activities. This includes the earnings excluded from the Direct investment result, including profit on sales of inventory property, exchange differences, changes in fair value, goodwill impairment, investment/transaction expenses not capitalised, related taxation and non-controlling interest adjustments, and deferred taxation. |
| <b>Investment property</b>        | Income-generating property, Development property and Land-Bank                                                                                                                                                                                                                                                                                                                                                  |
| <b>IOM</b>                        | Isle of Man                                                                                                                                                                                                                                                                                                                                                                                                     |
| <b>JSE</b>                        | Johannesburg Stock Exchange                                                                                                                                                                                                                                                                                                                                                                                     |
| <b>Land bank</b>                  | Land plots held for schemes that have not yet commenced and residential developments                                                                                                                                                                                                                                                                                                                            |
| <b>Land bank and inventory</b>    | Land plots held for schemes that have not yet commenced, residential developments and Inventory property                                                                                                                                                                                                                                                                                                        |
| <b>Lease incentives</b>           | Incentives offered to lessees to enter into a lease, typically in the form of a rent-free period or cash contribution towards fit-out costs                                                                                                                                                                                                                                                                     |
| <b>Loan to value (LTV)</b>        | Loan to value (LTV) is the ratio of the nominal value of debt net of cash and equivalents to the aggregate value of property assets, including investment property held for sale, equity accounted investments, preference share investments and listed investments (REIT portfolio). CFDs are included on a gross basis, with the funding leg as debt and gross exposure as the related asset value.           |
| <b>LuxSE</b>                      | Luxembourg Stock Exchange                                                                                                                                                                                                                                                                                                                                                                                       |
| <b>Manco</b>                      | Prime Kapital CEE Property Investment Management Ltd                                                                                                                                                                                                                                                                                                                                                            |
| <b>Median daily share volume</b>  | The median number of shares traded per day during the financial year on the JSE                                                                                                                                                                                                                                                                                                                                 |
| <b>NAV</b>                        | Net asset value                                                                                                                                                                                                                                                                                                                                                                                                 |
| <b>NCI</b>                        | Non-controlling interest                                                                                                                                                                                                                                                                                                                                                                                        |
| <b>OCI</b>                        | Other Comprehensive Income                                                                                                                                                                                                                                                                                                                                                                                      |
| <b>PKM Developments</b>           | PKM Development Limited                                                                                                                                                                                                                                                                                                                                                                                         |
| <b>REIT</b>                       | Investment in listed real estate equity securities                                                                                                                                                                                                                                                                                                                                                              |
| <b>Scrip distribution</b>         | Distributions elected to be received in the form of shares in the company, typically paid as a return of capital                                                                                                                                                                                                                                                                                                |
| <b>WE</b>                         | Western Europe                                                                                                                                                                                                                                                                                                                                                                                                  |
| <b>WALT</b>                       | Weighted average lease term across the portfolio weighted by passing rent                                                                                                                                                                                                                                                                                                                                       |
| <b>WACD</b>                       | Weighted average cost of debt                                                                                                                                                                                                                                                                                                                                                                                   |

Released 5 September 2019



MAS REAL ESTATE INC

[www.masrei.com](http://www.masrei.com)